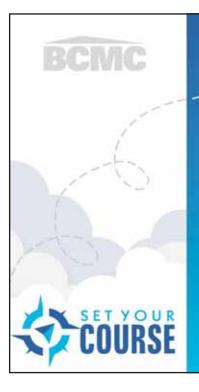
Construction Defect Litigation: What You Can Do to Better Protect Yourself!

Kent Pagel, Pagel, Davis & Hill









Construction Defect Litigation: What You Can Do To Better Protect Yourself!

Kent Pagel, President, Pagel, Davis & Hill, P.C.

Summary

- What is a construction defect (CD)?
- Construction defect vs. general liability
- Claims on the rise
- The heart of every lawsuit
- Types of construction defects
- A game plan for surviving litigation



What is a Construction Defect ("CD")?

Legal Definition: Failure of a building or building component to be erected in a workmanlike manner, or to perform as intended (by contractor or manufacturer), or as reasonably expected by buyer, and which causes damage.

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In Practice:



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In Reality:





How Are CD Claims Different From General Liability ("GL") Claims?

Traditional GL Claims – e.g., truss installation and truss fall-down accidents:

- One or few plaintiffs
- Few defendants
- Known loss date
- Fewer classes of damages
- One insurance policy triggered
- 90% of claims reported in 4 years

CD Claims:

- Often: multiple plaintiffs
- Always: multiple defendants
- Undetermined loss date
- Multiple classes of damages
- Multiple insurance policy periods potentially triggered
- 40% of claims reported in 4 years and 90% in 13 years



"If You Build, They Will Sue"

- Growth across the U.S. of specialty construction defect law firms
- "We're not in Kansas anymore." Don't think just California
- Most costly form of litigation





CD Suits on the Rise!

- Recent AGC report:
 - 74% of construction firms can't find qualified trade workers, including framers
 - 53% can't find project supervisors, estimators and engineers





CD Suits on the Rise!

As pace of construction picks up, combined with less experienced workers and fast turn times, CD claims will grow to higher levels



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CD Suits on the Rise!

Correlation between number of residential building permits and CD lawsuits filed within six years





At the Heart of Every Construction Defect Lawsuit:

- HOA/Homeowner/Property Owner v. Developer/Contactor
- Contractor v. Subcontractors/Suppliers
- Subcontractors v. Subcontractors and
- Developer/Contractor/Subcontractors/Suppliers v. Insurance Carriers



Four Types of Construction Defects:

- Design
 - Buildings and systems do not work as intended e.g., under-designed floor loads
- Material deficiencies
 - e.g., off-grade lumber
- Construction deficiencies
 - Poor truss unloading, handling, storage, installation, bracing and inspection
- Operation and maintenance
 - · e.g., student housing parties with dancing/jumping



The Old and the New

- Some things never change water, water and more water
- New building materials and techniques can expose the construction supply chain to unintended consequences
- Example: Southern Pine Lumber



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A Billion Here, A Billion There, Pretty Soon You're Talking Real Money!

Pooling settlement funds is the driver of all CD claims



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Tiered States

- First tier states:
 - · California, Nevada, Florida
- Second tier:
 - Washington, Oregon, Colorado, Arizona, Texas, Louisiana, South Carolina, North Carolina and New York
- All the rest



The Anatomy of a CD Claim

- Call or notice letter
- Inside my scope of work or not
- What does my contract say?
- Indemnity and Additional Insured Endorsements
- Insurance carrier notification
 - Flows downstream



The Anatomy of a CD Claim

- Inspections and experts
- Litigation and arbitration is there any difference?
- Joint and several liability
- Why do we have to settle?



A Game Plan For Surviving CD Litigation – The Right Stuff!

- It all starts with good, experienced counsel
- Insurance defense vs. "we understand construction AND truss manufacturing!"
- There is a right way, a wrong way, and the U.S. Army way



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A Game Plan for Surviving CD Litigation - The Right Stuff Part Deux!

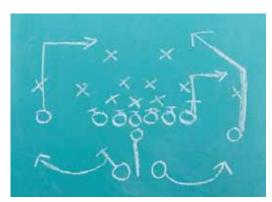
Having the right experts is critical



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A Game Plan for Surviving CD Litigation - The Right Stuff, Part Drei!

- Who is your insurance broker and insurance carrier?
- Is there an "occurrence?"
- A closer look at exclusions
- Reservation of rights letters





Every CD Litigation Game Plan Should Include:

- Organization on the part of defense counsel is crucial
- Evaluation of anti-indemnity statutes
- It all starts with the customer contract!
- Contractual warranty recommendations and the Economic Loss Rule
- Building codes and building departments
- Spoliation and betterment defenses

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Final Thoughts





Questions?

- Kent Pagel
 - Email: kjp@pdhlaw.com



SBCA Resources

- For more resources on this topic, visit www.sbcindustry.com and search for the below titles:
 - Online Risk and Liability Management (ORISK)
 - Webinar: Common Misconceptions About Component Manufacturer Warranties
 - Webinar: Monitoring Project Specifications & Plan Notes
 - Risk Assessment of the CM Turnkey Sales Model
 - Workshop: Customer Contract Ouch Points
 - Workshop: Best Practices for Customer Contracts
 - How Lumber Impacts Risks and Liabilities of CMs



Learning Labs

Wednesday

- 1 pm Partnering with a National Builder
- 2:30 pm Best Practices for Developing a Local Workforce
- 4:00 pm Designing for the Code

Thursday

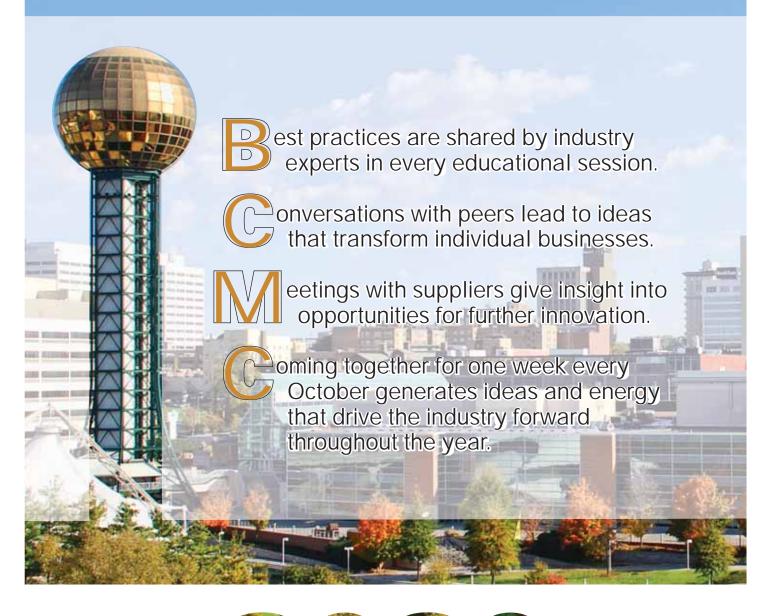
- 12 pm Knowing Your People to Keep Your People
- > 1:30 pm Safety
- 3 pm Cybersecurity



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