

# BCMC 2010

Charlotte, NC • September 29 – October 1



## ***BCMC 2010 The Industry Looks Forward, Gives Back***

Charlotte, North Carolina was the site of BCMC 2010 on September 29 – October 1. With the goal of Building Community, Making Connections, this year's show gave attendees and exhibitors an opportunity to look forward *and* give back. An exciting new

tradition began, bringing volunteers together to serve an important cause. And of course there were the mainstays that make up the core of BCMC: breakout sessions, the economic forecast and face time with vendors on the show floor.

### ***INSIDE:***

- BCMC Build Gives New Focus
- Kickoff Ceremony
- Annual Meeting
- Membership/Chapter Competitions
- Mr. Truss and MORE!



# BCMC Build Gives New Focus to Industry



## By the Numbers

Total BCMC attendance topped off at 689. This includes exhibitors and attendees. 323 component manufacturer attendees (up 28% from 2009) came from 162 locations (up 9%) and 105 companies (up 5%). The show featured 89 exhibitors (up 14% from 2009), 8 of which came for the first time.



No one will ever forget the first year of BCMC Build: rain, then mud, and a whole lot of camaraderie. "We were covered with red mud from head to toe at the end of the first day...and laughing about it," said Carl Schoening, BCMC Build Production Chair. "But it gave everyone something positive to talk about. That was the point."

The BCMC Committee recently turned its attention toward reinventing the 30-year-old tradeshow. "The show has typically been very machine-focused. That's not enough anymore, especially during a time when the industry isn't expanding a whole lot," said Dan Holland, BCMC Build 2010 Chair. He thought a charitable event would unite people toward a common, positive goal. After a few phone calls to Habitat Charlotte, an industry-wide fundraising campaign, and

several months of planning, BCMC Build became a reality.

Volunteers were shuttled from their hotels to the Habitat jobsite before dawn on Monday, September 27. They arrived to a concrete foundation...and plenty of rain. As dawn turned to day, the 25 plus workers pulled together carrying materials in, handing off tools and simply being there for moral support.



A framing crew from Capital Structures drove over 900 miles towing a trailer full of tools. "They brought every tool you could possibly imagine from Arkansas to Charlotte," Holland said. Four framers plus Steven Spradlin (SBCA Past President) coordinated each stage, calling out the next steps so other volunteers could prepare tools and materials. "I was afraid we'd get bogged down in making decisions. But the Capital guys blew past those points so we could move forward." Schoening said the framing team was integral to staying on schedule. "They sure knew how to work that timeline," he said. By the end of the Day 1 the crew had framed the floor, set the walls and rolled in the trusses.

The rain had stopped by the next day, but the jobsite was still a sloppy mess. Volunteers tracked down some hay to for the ground to keep the mud from getting in their way. While a team from Nuconsteel framed the cold-formed steel garage at the back of the house, a new group of volunteers sheathed the roof and installed windows.

BCMC Build even attracted media attention. Thanks to the marketing efforts of Habitat and Visit Charlotte, local NBC affiliate WCNC sent a reporter to the jobsite



*"The camaraderie of all kinds of people from our industry was something to see."*

*—Jerry Vulgaris, BCMC Build Marketing Chair*

on both days to chronicle the progress. Reporter Megan Danahey interviewed several industry members, and her segments aired on several newscasts.

If the goals were to bring the industry together, help a Charlotte family realize the American Dream, and educate the community about the benefits of components, BCMC Build was a monumental success. "The camaraderie of all kinds of people from our industry was something to see. We had management, executives, and competitors—none of them competing for attention. To see it fall into place was amazing," said Jerry

Vulgaris, BCMC Build Marketing Chair.

While Holland deflects the credit for the success of BCMC Build to the great team that pulled it off, he acknowledges that his idea one morning driving to work in late 2009 had a large influence on the culture of BCMC. "And I think probably a lasting one. The initial goal was to have an activity other than buying and selling machinery. But the unexpected result was that it bridged a divide among all of us as competitors." Vulgaris felt the mood at BCMC was a little lighter: "You could feel the pride in the air." When the waters get still, sometimes you have to make your own waves. BCMC Build is a wave the industry hopes to ride for years to come, rain or shine.

The entire Ksor family attended the Kick-Off ceremony the next morning along with several Habitat staff. A special presentation was made during the ceremony to acknowledge the industry's hard work and generosity.

Check [www.bcmcbuild.com](http://www.bcmcbuild.com) for details about the 2011 BCMC Build in Indianapolis.





*"The Ksor family showed that it's amazing what happens when we take the focus off helping ourselves and put it on helping others. In this industry." —Tom Whatley, Eagle Metal Products*



## Kickoff Ceremony Welcomes Ksor Family, Roger Crawford

The Kickoff ceremony featured special guests from Habitat Charlotte. BCMC Chair Bob Allen recognized industry volunteers who framed the Habitat house and Habitat Charlotte staff. Bert Green, Executive Director of Habitat Charlotte, told BCMC attendees they lived out their theme of Building Community, Making Connections. "Your industry shows us that the power of making connections makes things stronger. Roof, floor or wall—I don't care what the components are, when you connect them, they create something even stronger," he said at the Kick-Off ceremony Wednesday morning. "Acknowledging the family really brought the experience together. Seeing them together, you realize we took a house and it made it a home," said Vulgaris. The Ksor family accepted a housewarming gift, and the father thanked BCMC attendees and exhibitors for their generosity.

### Kick-Off Speaker Roger Crawford

Many attendees related to speaker Roger Crawford's message of perseverance in the face of adversity. Although physically challenged, Roger is an award winning NCAA D1 college athlete and has been inducted into three different halls of fame. He is an example we all have the capacity to achieve great success, despite obstacles. His message was especially à propos given the tough economic climate facing the industry.



## 2011 Economic Forecast



New this year was Wells Fargo Senior Economist Mark Vitner, delivering a highly anticipated forecast for 2011. Mark told attendees the year will show improvement over 2010, but not by leaps and bounds.

He predicts 2010 will finishing at 590,000 new housing units, and forecasts 770,000 total housing starts in 2011. To view his presentation, click [here](#).

*"He is the best and most authoritative person I have ever heard in his field."*

—Jeb Syler  
(Dansco Engineering)

## Membership & Chapter Competition

### Texas Chapter Sweeps 11th Annual SBCA Membership Drive

Congratulations to all of the winners in this year's 11th Annual SBCA Membership Drive!

#### #1 Component Manufacturer Recruiter

- Joel Torrez, MG Building Materials Truss Division in San Antonio, TX
- Honorable mentions go to David Motter (Louws Truss, Inc., Ferndale, WA) and Gary Weaver (Timber Tech Texas, Inc., Cibolo, TX)

#### #1 Associate Membership Recruiter

- Rob Heri, MiTek Industries, Inc. in Austin, TX
- Honorable mentions go to Tom Manenti (MiTek Industries, Inc., Chesterfield, MO) and Wayne Masengill (Cherokee Metal Products, Inc., Morristown, TN)

#### #1 Recruiting Chapter

- Truss Manufacturers Association of Texas. TMAT was also the #1 Chapter in 2002 and 2004 – 2009.
- SBCA of the Capital Area gets the honorable mention for falling only 2 points short of taking the trophy from Texas!

The 12th Annual Membership Drive began on September 1, 2010 and runs through August 31, 2011. Contact Anna Stamm (astamm@qualtim.com) for recruitment supplies. Good luck to everyone!

## SBCA Carolinas Brings Home the Win in the BCMC Chapter Contest

Once again, the home state advantage played a pivotal role in the BCMC Chapter Contest. With 50% of its component manufacturer member locations attending, the winner was **SBCA of the Carolinas**.

Other chapters, however, should not be discouraged! With 45.5% of its locations signed up, the honorable mention goes to the Georgia Component Manufacturers Association. The Georgia and Carolinas Chapters traded off as leaders throughout the summer, but Carolinas clinched the victory in September. Members receive bragging rights and enameled pins to wear at the show, along with 10 CTW subscription packages for the chapter to distribute.

The complete list of BCMC Chapter Contest winners is now:

2010: SBCA of the Carolinas

2009: SBCA – Arizona

2008: Inland Empire Truss Fabricators Association

2007: SBCA – Indiana

Good luck to all chapters next year as we travel to Indianapolis, IN for BCMC 2011 on September 21 – 23. We hope to see you there!

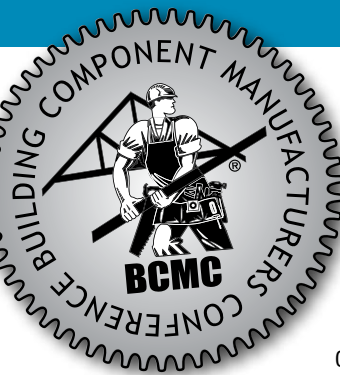
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# Annual Meeting



The SBCA Annual Meeting presentation focused on all the ways SBCA members can stay connected throughout the year—without leaving the office. A humorous video featuring Mr. Truss and his loveable sidekick Mack reminded members that SBC Connection is an easy way to keep in touch with friends and learn about new resources to help their businesses. From Business Solutions Groups to committee, chapter and Open Quarterly Meetings, SBC Connection helps you Build Community and Make Connections all year long. Click here to view the presentation.

## Award Presentations

Steven Spradlin (Capital Structures) transferred the SBCA presidency to Joe Hikel (Shelter Systems Limited). "Driving around the mid-Atlantic region, I

am eager to point out the jobs we have supplied. I am proud of what I do and wouldn't do anything else," Hikel said.

He outlined two goals for the association during his term. The first is to forge a deeper relationship with the lumber industry. "For years we have had a great partnership with our connector plate suppliers. I would like to work to make the relationship with one of our biggest raw material suppliers, the lumber industry, more cohesive." His second goal is to enhance SBCA's relationship with the NAHB Research Center by supplying optimal value engineering solutions in homes.

## SBCA Hall of Fame Award

Kendall Hoyd was named the 2010 Hall of Fame inductee. Hoyd is CFO of Trussway Holdings, Inc. based in Houston. Hoyd has served as SBCA President in 2005. He was one of the first people to embrace the idea for the Structural Building Components Research Institute (SBCRI) to allow SBCA to test new prod-



uct applications and share data with the entire industry. Hoyd has been SBCRI President since it opened in 2007.

"I deeply value what I have learned from my colleagues in the industry over the last 13 years," Hoyd said accepting the award. "It's an honor to have the opportunity to participate in an organization that is so dedicated to advancing its membership's cause."

## Dick Bowman Industry Enthusiast

Dave Brakeman (Vice President – Engineering, ITW Building Components Group) and Steve Cabler (Senior Vice President - Engineering & Technical Services, MiTek Industries) were presented



with the sixth annual Dick Bowman Industry Enthusiast Award.

The duo is credited them for helping SBCA and TPI achieve a close working relationship. Their passion for the industry has gained them the admiration of many in the industry.

Brakeman said, "I am honored to have been given the opportunity to serve the industry through its technical activities. While the technical work that we have done is often in the background, Steve Cabler and I have strived to keep our industry on a solid foundation that will keep it strong and competitive."



Cabler said, "I've had the privilege of working with several generations of industry leaders; together we have helped to move the industry forward. It's gratifying to see how much we can accomplish when we work together."

## SBC Industry Leadership Award

Dwight Hikel, President and CEO of Shelter Systems Limited, was honored with the SBC Industry Leadership Award. In 1996 he chaired the Framing the American Dream project at the International Builders Show. Since 2003, he has served on the SBCA Executive Committee. He has been a strong advocate for SBCA educational programs, using



them to bolster continual improvement at Shelter Systems Limited.

He has also been on the NAHB Board of Directors and the NAHB Building Systems Councils Board of Trustees for the past 15 years. Through this work, Hikel has been instrumental in forging a collaborative relationship between SBCA and NAHB.

Hikel recognized his company and peers in his acceptance. "Thanks to the Shelter Systems team for allowing me to take the time to be involved in SBCA," he said. "And thank you to my friends on the SBCA Board, whom I've learned a lot from over the years."



# BCMC Bowl & Mega Drawing Winners

## BCMC Bowl Winners



### Simpson Strong-Tie Bosch Power Box Stereo

Kevin Beebe, EBC Trusses

### MiTek Golf Package

Dave Motter, Louws Truss, Inc.



### Eagle Metal Products Portable Power Tool Set

Jerry Vulgaris, California Truss Company

### Masengill Machinery Company Kindle

Dan Swearingin, Quality Truss Company



### SBCA \$300 in Online Training

Not Pictured: Wayne Beebe, Dominion Truss

## Mega Drawing Winners



### Lamco Drawing Winner

Brian Hunter,  
Toll Integrated Systems



### Lamco Drawing Winner

Sonya Cone,  
The Truss Company



### Lakeside Trailer Winner

Marcelino Cruz,  
ProBuild SE –  
Lady Lake, FL

# STAY TUNED

More Mr. Truss  
Coming Up!

## Mr. Truss

Mr. Truss—what a guy. Sometimes dim, often goofy, but always eager to learn about resources to help grow his business! Watch for updates from our favorite industry guy in 2011.

"Steve was outstanding! I've been attending BCMC since 1993 and this was the best seminar yet!"

—Chris Moon,  
Load Star on  
Steve LeFever's  
Profit Mastery  
session



# 2010 Exhibitor Profiles

- ❑ **316 AbitibiBowater\***  
1155 Metcalfe St Ste 800 • Montreal, QC H3B 5H2 CANADA  
Contact: Mr. Claude Lamothe  
Phone: 514-875-2160 • Fax: 514-394-2266  
claude.lamothe@abitibibowater.com • www.abitibibowater.com

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14515 N Outer 40 Ste 110 • Chesterfield, MO 63017-5746  
Contact: Ms. Jayna Altman  
Phone: 314-851-2200 • Fax: 314-434-5234  
jaltman@aegismetalframing.com • www.aegismetalframing.com  
Listing Note: Sharing space with MiTek

Steel Framing, Computer Software

*Aegis Metal Framing, a division of MiTek is a leading supplier of products, software, and engineering to the pre-fabricated steel components industry. Our Ultra-Span® truss system, TradeReady® floor joists, and WallSolutions™ panels offer component manufacturers a full line of cost-effective structural solutions. All products are supported with advanced software and comprehensive engineering services.*

- ❑ **517 Alpine Engineered Products - ITW Building Components Group**  
2820 N Great Southwest Pkwy • Grand Prairie, TX 75050-6472  
Contact: Mr. Ken Kuehn  
Phone: 817-633-5100 • Fax: 817-652-3079  
Listing Note: Sharing space with ITW Building Components Group

Computer Software

*Alpine software offers manufacturers more ways to streamline component design and business management tasks. Alpine's powerful software handles "whole house" design, from the first floor to walls all the way to the roof.*

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- ❑ **517 Alpine Equipment - ITW Building Components Group**  
2820 N Great Southwest Pkwy • Grand Prairie, TX 75050-6472  
Contact: Mr. Jack Van Cleave  
Phone: 972-660-4422 • Fax: 972-660-3217  
jvanccleave@itwbcg.com • www.alpineequip.com  
Listing Note: Sharing a booth with ITW Building Components Group

*Let Alpine Equipment (a division of ITW BCG Equipment) show you how we can help improve your bottom line. See the latest in cutting technology with the Linear Express Saw! Our staff is the most skilled in the industry we assist with financing, plant layout, installation, parts, service and maintenance plans—whatever it takes!*

- ❑ **517 Alpine Systems Corporation - ITW Building Components Group**  
1701 Creditstone Rd • Concord, AB L4K 5V6 CANADA  
Contact: Mr. Edmond Lim (Ed)

Phone: 905-417-2766 • Fax: 905-879-0703  
edmond.lim@itwbcg.com • www.alpinesys.com  
Listing Note: Sharing space with ITW Building Components Group

*Alpine Systems is a full service supplier of metal connector plates and truss hangers to wood truss manufacturers across Canada. Alpine's full line of products and services includes complete engineering service; proprietary software, support and training; and a complete line of cutting, assembly and material handling equipment for truss and wall panel manufacturers.*

- ❑ **517 AmeriCAD - VisionRez - ITW Building Components Group**  
202 E Bethany Dr • Allen, TX 75002  
Contact: Mr. Jay Moore  
Phone: 972-747-7880 • Fax: 972-747-7180  
jay@americad.com • www.visionrez.com  
Listing Note: Sharing space with ITW Building Components Group

Architectural Services, Computer Software, Graphic Design/Advertising/ Brochure Development

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- ❑ **101 Automatic Stamping, LLC**  
809 Soundside Rd • Edenton, NC 27932  
Contact: Mr. William Black (Bill)  
Phone: 252-482-1152 • Fax: 252-482-0399  
april@automaticstamping.com • www.automaticstamping.com  
Listing Note: Sharing space with Keymark and Taiga

*Automatic Stamping, LLC is a manufacturer of metal truss plates. Come visit our booth to see the new "AS20" truss plate and the new "AS-18-HS" truss plate where dependability and customer service is our number one priority.*

- ❑ **419 BCMC Build 2010**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Ms. Jill Zimmerman  
Phone: 608-274-4849 • Fax: 608-274-3329

*We're embodying the spirit of Building Community, Making Connections with BCMC Build 2010. As the first annual BCMC charity build, BCMC Build was held September 27 and 28 in Charlotte. Stop by our booth to view video highlights from the event, talk to a volunteer, and learn about how you can participate in BCMC Build 2011.*

- ❑ **600 Beadles Lumber Company**  
PO Box 3457 • Moultrie, GA 31776-3457  
Contact: Mr. Joe Castleberry  
Phone: 229-985-6996 • Fax: 229-985-0344  
joe@beadleslumber.com • www.beadleslumber.com

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Phone: 781-569-0088 • Fax: 781-569-0092

jkeverian@simpad.com  
Listing Note: Sharing space with MiTek

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- ❑ **528 Canadian Wood Products Montreal Inc.**  
407 McGill St #315 • Montreal, QC H2Y 2G3 CANADA  
Contact: Ms. Johanne Bolduc  
Phone: 514-871-2120 • Fax: 514-871-9316  
johanne@canadianwood.ca • www.canadianwood.ca

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- ❑ **408 Cargotec USA Inc., Hiab**  
12233 Williams Rd • Perrysburg, OH 43551-6802  
Contact: Ms. Theresa Riedinger  
Phone: 419-482-6000 • Fax: 419-482-6001  
theresa.riedinger@cargotec.com • www.hiabus.com

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- ❑ **602 Carolina Strapping and Buckles Company**  
PO Box 12336 • Gastonia, NC 28052-0020  
Contact: Mr. Kevin Wassil  
Phone: 704-349-0000 • Fax: 704-349-0010  
kwassil@carolinastrapping.com • www.carolinastrapping.com

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- ❑ **113 Cherokee Metal Products, Inc.**  
PO Box 1520 • Morristown, TN 37816-1520  
Contact: Mr. Wayne Masengill  
Phone: 423-581-3446 • Fax: 423-586-0483  
www.masengills.com  
Listing Note: Sharing space with Masengill Machinery Co., Inc.

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- ❑ **318 Clark Industries, Inc. ☼**  
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jared@clark-ind.com • www.clark-ind.com

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- ❑ **317 Cold-Formed Steel Council**  
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Contact: Ms. Jill Zimmerman  
Phone: 608-274-4849 • Fax: 608-274-3329  
www.cfsc.sbcindustry.com  
Listing Note: Sharing space with SBCA

*SBCA established the Cold-Formed Steel Council (CFSC) to focus on issues that affect manufacturers of steel structural building components. The goal of CFSC is to protect and educate component manufacturers through risk management and training material. Stop by our booth to see all of CFSC's new products and services.*

- ❑ **100 Component Runner, LLC**  
440 Spring St • Marshfield, MA 02050-5858  
Contact: Mr. J. Chip Dean (Chip)  
Phone: 314-374-7400 • Fax:  
CDean@ComponentRunner.Com • www.ComponentRunner.Com  
Listing Note: Sharing space with MiTek

Professional Services, Website Services, Engineering/Technical/ Forensic Consultant

*Component Runner, LLC is a design outsourcing firm exclusively for MiTek Software Suite customers. They provide building modeling and truss design services for both estimating and production. Component Runner uses a design team approach delivering high quality at affordable prices. Come visit us inside the MiTek booth.*

- ❑ **512 Cordstrap USA**  
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Contact: Ms. Dragana Urosevic  
Phone: 262-898-6670 • Fax: 262-898-6677  
dragana.urosevic@cordstrap.net • www.cordstrap.net

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Phone: 800-521-3245 • Fax: 972-888-9966  
carl@eaglemetal.com • www.eaglemetal.com

Computer Software, Equipment Manufacturer (Truss),  
Truss Plate Manufacturer

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Phone: 612-521-9193 • Fax: 612-521-9307  
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- ❑ **317 Engineered Wood Council**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Mr. Ryan Dexter  
Phone: 608-274-4849 • Fax: 608-274-3329  
Listing Note: Sharing space with SBCA

*SBCA's Engineered Wood Council represents the interests of SBCA members who distribute engineered wood products. Projects include publications and educational programs.*

- ❑ **422 Essetre - Timber Tools\***  
11 Church Street, RR10 • Brampton, ON L6V 3N2 CANADA  
Contact: Mr. Gary Richter  
Phone: 416-675-2366 • sales@timbertools.com

*Essetre has been a leading manufacturer of CNC machinery for over 30 years. Timber Tools introduces Techno-Turn—a CNC system that processes dimensional lumber, I-joist and timber trusses, which allows flexibility in all of your business opportunities. Other products are, Techno PF/PM Joinery systems; Techno Wall: SIP and solid wood.*

- ❑ **212 FastenMaster**  
153 Bowles Rd • Agawam, MA 01001-2908  
Contact: Ms. Tina Del Monte  
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robert.loew@finnforest.com • www.finnforestus.com

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- ❑ **513 Georgia-Pacific Wood Products LLC**  
133 Peachtree St 15th Flr • Atlanta, GA 30303  
Contact: Mr. Ron Blanchard  
Phone: 404-652-4000 • Fax: 404-230-5644  
rcblanch@gapac.com • www.gp.com/build

I-Joist Manufacturer, Lumber Mill

*Georgia-Pacific Wood Products operates fourteen Southern Pine lumber mills located*

*in North Carolina, South Carolina, Georgia, Alabama, Mississippi, Arkansas and Texas. Primary production is 2'x4's in 6'-20' lengths, including 7'. Grades include DSS, SS, #1, #2 and #3.*

- ❑ **413 GerryRigs LLC**  
2288 Rose Hill Church Ln • Charlottesville, VA 22902  
Contact: Mr. Gerry Sackett  
Phone: 434-987-6674 • Fax: 434-295-3897  
gerryrigs@gmail.com • www.gerryrigsllc.com

Truss Bracing Manufacturer, Connector/Hanger Distributor

*"Self-Storing" Truss-to-Truss and Truss-to-Bearing Connectors. Deliver your trusses "Installation Ready" with GR-1 and GR-3, the only Truss Framing Connectors designed to be Pre-Installed at the point of fabrication. Eliminate supply and handling of bracing materials on-site, reduce labor, increase safety.*

- ❑ **503 GILMAN BUILDING PRODUCTS, LLC**  
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Contact: Ms. Angie McCullers  
Phone: 904-548-1000 • Fax: 904-548-1011  
angiemccullers@gilmanbp.com •

Lumber Mill

*Gilman Building Products is a privately owned company, which produces quality Southern lumber geared towards the truss industry since 1974 featuring m-grade lumber. With an annual production over 600 million board feet at 6 GA/FL locations, Gilman offers prompt service and rail shipment to the component manufacturing industry.*

- ❑ **100 Hardy Frames**  
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Contact: Mr. Maged Diab  
Phone: 805-477-0793 • Fax: 805-477-0993  
mdiab@mii.com • www.hardyframe.com  
Listing Note: Sharing space with MiTek

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*Hardy Frames, Inc. manufactures and markets the revolutionary Hardy Frame® shear wall system and have been the leader in the pre-fabricated shear wall industry for over a decade. The Hardy Frame® system allows Building Design Professionals to economically and safely minimize wall space and maximize wall openings while resisting high wind and earthquake loads.*

- ❑ **308 HOLTEC USA Corporation**  
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Contact: Ms. Kim O'Brien  
Phone: 813-754-1665 • Fax: 813-752-8042  
kim@holtecusa.com • www.holtecusa.com

Equipment Manufacturer (Wall), Equipment Manufacturer (Truss),  
Saw Manufacturer, Component Saw Manufacturer

*We are the worldwide leader in package crosscut systems. Our Transcut® II Portable Crosscut Saw is affordably priced at \$7900 for cutting whole bunks of lumber of length and our Precision Crosscut Systems are in use by over 7,000 customers worldwide to PET in less than one minute per cut.*

- ❑ **517 hsbCAD - ITW Building Components Group**  
6600 TransCanada Hwy Ste 203 •  
Pointe-Claire, QC H9R 4S2 CANADA  
Contact: Mr. Danny Hansen  
Phone: 514-428-1444 • Fax: 514-428-1448  
dh@hsb-cad.com • www.hsbcad.com  
Listing Note: Sharing space with ITW Building Components Group

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- ❑ **608 Hundegger USA, L.C.**  
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Phone: 435-654-3028 • Fax: 435-654-3066  
josh@hundeggerusa.com • www.hundeggerusa.com

Equipment Manufacturer (Wall), Saw Manufacturer,

Equipment Manufacturer (Truss)

*The New SC3, the next generation Hundegger SC saw: bevels 0-90°, cuts components, wall packages, scarf and hip ridge cuts, stair stringers, 4-angled webs, birds mouths, slots, housings, and entry level joinery, with one saw, and no setups. It is the Whole House Saw™.*

- ❑ **119 Integrated Stealth Technology**  
16775 Industrial Pkwy • Lansing, MI 48906-9136  
Contact: Mr. Edward G. Joseph (Ed)  
Phone: 517-323-1996 • Fax: 517-327-3451  
ed@integratedstealth.com • www.cmfstealth.com

Equipment Manufacturer (Truss), Material Handling Equipment  
Manufacturer, Equipment Parts, Equipment Rebuilder

*Integrated Stealth Technology will be exhibiting a new product this year so please stop by and let us see what we can do for you.*

- ❑ **517 Intelligent Building Systems - ITW Building Components Group**   
2820 N Great Southwest Pkwy • Grand Prairie, TX 75050-6472  
Contact: Mr. Jack Van Cleave  
Phone: 817-633-5100 • Fax: 817-652-3079  
jvanccleave@itwbcbg.com • www.intelbuildsys.com  
Listing Note: Sharing space with ITW Building Components Group

*Intelligent Building Systems (IBS) offers a COMPLETE WALL PANEL SYSTEM; from fully integrated design software, to industry leading semi automated and automated wall panel equipment that includes a "production reporting system" for the plant. IBS was solely created and developed by wall panel experts for the wall panel industry and continues today to provide the industry with leading edge technology.*

- ❑ **423 International Beams**  
418 St-Dizier St • Montreal, QC H2Y 3P8 CANADA  
Contact: Mr. Tim Staniszewski  
Phone: 514-849-4849 • Fax: 514-849-1958  
tim@lebcorp.com • www.internationalbeams.com

Engineered Wood Products Manufacturer

*International Beams Engineered Wood Products are recognized as an innovative solution to the industry's floor and roof framing requirements; The Green Building Solution. We have a full EWP product line of the highest quality that is known for strength, visual appearance, and cost effectiveness. International Beams is a 100% independently owned company.*

- ❑ **517 ITW BCG Hardware - ITW Building Components Group**  
11915 Stauffer Dr NE • Sparta, MI 49345  
Contact: Mr. Michael S. Flood (Mike)  
Phone: 616-887-7729 • Fax: 616-887-7752  
mflood@itwbcbg.com • www.itwbcbg.com  
Listing Note: Sharing space with ITW Building Components Group

*ITW Building Components Group is proud to introduce a complete line of construction hardware and software solutions based on our extensive engineering expertise—all designed to create more value for you! Quality buildings start with smart design software and connections from ITW BCG Hardware.*

- ❑ **517 ITW Building Components Group**   
1100 Park Central Blvd S Ste 3800 • Pompano Beach, FL 33064  
Contact: Mr. Ken Kuehn  
Phone: 954-979-9699 • Fax: 954-979-9680  
www.itwbcbg.com

Computer Software

*ITW Building Components Group is the leading supplier of innovative products and services for the building component industry. We offer engineering services, design & management software, cutting and manufacturing equipment for truss and wall components, floor truss metal webs, metal truss connector plates, cold-formed steel chords/webs/fasteners, and construction hardware.*

- ❑ **101 Keymark Enterprises, LLC**  
6707 Winchester Cir • Boulder, CO 80301-3574  
Contact: Mr. Erik C. Ipson  
Phone: 303-443-8033 • Fax: 303-443-9054  
eipson@keymark.com • www.keymark.com

Listing Note: Sharing space with Automatic Stamping and Taiga

Engineering/Technical/Forensic Consultant, Computer Software  
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Phone: 573-736-2966 • Fax: 573-736-5515  
lee@rollerbed.com • www.rollerbed.com

Trailer Sales & Service, Equipment Manufacturer (Truss),  
Truck Sales & Service, Tire Sales & Service

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- ❑ **208 Lamco Forest Products**  
760 Chemin De La Moraine • St-Felicien, QC G8K 1T2 CANADA  
Contact: Ms. Melanie Cauchon, B. Eng.  
Phone: 418-679-2647 • Fax: 418-679-8790  
mcauchon@pflamco.com • www.lamcoforest.com

Glulam Beam Manufacturer, LVL Manufacturer, Engineered Wood Products  
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- ❑ **528 Langdale Forest Products**  
PO Box 1088 • Valdosta, GA 31603-1088  
Contact: Mr. Rick Sanders  
Phone: 229-333-2500 • Fax: 229-333-2533  
rick@langdaleforest.com

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Contact: Mr. Sean Hubbard  
Phone: 951-654-3525 • Fax: 951-654-3526  
sean@mangotech.com • www.mangotech.com

Equipment Manufacturer (Truss)

*"Providing Fresh Automated Solutions Globally" MangoTech provides fresh automated solutions to the building components industry. Beginning with the cutting process, the APOLLO and ACE LINEAR SAW offer fresh automation. The M.A.L. JIGGING SYSTEM offers an onsite retrofit. The WALL EXTRUDER is redefining the way walls are built.*

- ❑ **113 Masengill Machinery Company, Inc.**   
PO Box 1520 • Morristown, TN 37816-1520  
Contact: Mr. Wayne Masengill  
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waynem@masengills.com • www.masengills.com

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- ❑ **325 Metriguard**  
PO Box 399 • Pullman, WA 99163-0399  
Contact: Mr. Todd Kurlle  
Phone: 509-332-7526 • Fax: 509-332-0485  
tkurle@metriguard.com • www.metriguard.com



Equipment Manufacturer (Truss)

*The world's leading provider of precision equipment for Machine Lumber Grading (MSR & MEL), Veneer Testing (LVL), Bending & Tension Testing (Quality Control) and Structural Panels (OSB & Plywood).*

- ❑ **313 Metwood / Nuconsteel**  
819 Naff Rd • Boones Mill, VA 24065-4010  
Contact: Mr. Shawn Callahan  
Phone: 540-334-4294 • Fax: 540-334-5027  
scallahan@metwood.com • www.metwood.com

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- ❑ **100 MiTek**   
14515 N Outer Forty Dr Ste 300 • Chesterfield, MO 63017  
Contact: Mr. Michael Klein  
Phone: 314-434-1200 • Fax: 314-434-5343  
MKlein@mii.com • www.mii.com/unitedstates

Equipment Leasing Services, Fastener Supplier, Round-End Web Machinery, Shear Wall Panel Manufacturer, Steel Framing, Truss Table Replacement Tops, Laser Equipment, Metal Web Floors, Saw Manufacturer, Computer Software, Truss Bracing Manufacturer, Truss Plate Manufacturer, Equipment Manufacturer (Truss), Equipment Manufacturer (Wall), Material Handling Equipment Manufacturer

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- ❑ **217 Monet DeSauw Inc.**  
3100 Dogwood Dr • Fulton, MO 65251-7226  
Contact: Mr. Kevin Troesser  
Phone: 573-642-4900 • Fax: 573-642-3736  
kevin@desauw.net • www.desauw.com

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- ❑ **323 MSR Lumber Producers Council**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Ms. Anna L. Stamm  
Phone: 888-848-5339 • Fax: 888-212-5110  
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Association

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Contact: Ms. Karen Jakubonis  
Phone: 514-633-9661 • Fax: 514-633-0833  
kjakubonis@nordicewp.com • www.nordicewp.com

I-Joist Manufacturer, Engineered Wood Products Distributor

*Nordic produces competitively priced wood I-joists and glulam building products. The company is ISO 14001 certified, manages over 2 million acres of forests and is FSC certified. Nordic Lam™ beams, headers, columns and tall wall studs feature an exclusive EnviroLam™ technology—a process that minimizes waste and optimizes fiber use.*

- ❑ **607 Palfinger North America**  
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k.kraneyk@palfingerna.com • www.palfinger-northamerica.com

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Contact: Mr. Pat Ryan  
Phone: 888-726-3577 • Fax: 888-726-3477  
pryan@itwbcbg.com • www.itwpfs.com  
Listing Note: Sharing space with ITW Building Components Group

Tool Sales & Service, Fastener Supplier, Nail/Staple/Related Hardware Supplier

*ITW Panel Fastening Systems (a division of ITW BCG Equipment) is a supplier of pneumatic and Cordless nailing, stapling tools and fasteners for the wood panel industry. We offer Paslode, Duo-Fast and ToolMatic brand tools and fasteners. Our tools are compatible with all U.S. and European automated panel equipment.*

- ❑ **301 PANELS PLUS**   
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Phone: 866-726-7587 • Fax: 507-369-0524  
tkaasa@panplus.com • www.panplus.com

Equipment Manufacturer (Truss), Equipment Manufacturer (Wall), Component Plant Layout Consultant, Material Handling Equipment Manufacturer

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Phone: 800-752-1895 • Fax: 215-625-9097  
cfriend@plmins.com • www.plmins.com

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- ❑ **209 Princeton Delivery Systems**  
415 East Dundee St • Ottawa, KS 66067  
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Phone: 785-229-1131 • Fax: 785-242-8573  
tiffany.watkins@cargotec.com • www.piggy-back.com
- Forklift Sales & Service, Material Handling Equipment Manufacturer
- Princeton Delivery Systems is the leading U.S. truck mounted forklift manufacturer. Princeton offers four PiggyBack® Delivery System models designed for building material applications.*

- ❑ **412 Qualtim, Inc.**   
6300 Enterprise Ln Ste 100 • Madison, WI 53719-1193  
Contact: Ms. Jan Pauli  
Phone: 608-271-1176 • Fax: 608-271-7006  
jpauli@qualtim.com • www.qualtim.com

Website Services, Marketing/Management Consultant, Engineering/Technical/Forensic Consultant, Graphic Design/Advertising/Brochure Development

*Qualtim is a technical marketing group offering a range of creative and technical services, from advertising and website development to online training and truss testing. Qualtim has the right solution to fit your unique business needs and interests. Our strength lies in the individual expertise of our team members.*

- ❑ **509 RAND Manufacturing, Inc.**  
PO Box 90035 • Raleigh, NC 27675-0035  
Contact: Ms. Ashley Morefield  
Phone: 919-787-8787 • Fax: 919-783-0617  
amorefield@truswood.com • www.truswood.com

- ❑ **612 Rayonier Wood Products**  
1830 Golden Isle E • Baxley, GA 31513-7494  
Contact: Ms. Donna Whitaker  
Phone: 912-367-1571 • Fax: 912-367-1500  
donna.whitaker@rayonier.com • www.rayonier.com

Lumber Mill

*Rayonier Wood Products manufactures high quality Southern Yellow Pine lumber. Rayonier is a quality-driven, service focused company. Our production facilities give us the flexibility to offer customers the highest quality products for use in construction, remodeling and decorative applications. We have been producing top-grade lumber products since 1926.*

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ghellman@robbinslumber.com • www.robbinslumber.com

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- ❑ **317 SBC Research Institute**  
6300 Enterprise Ln • Madison, WI 53719-1190  
Contact: Ms. Peggy Meskan  
Phone: 608-274-4849 • Fax: 608-274-3329  
pmeskan@sbcrl.info • www.sbcrl.info  
Listing Note: Sharing space with SBCA

Testing, Product Development, Engineering/Technical/Forensic Consultant, Research & Education

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- ❑ **132 Senco Brands, Inc.**  
4270 Ivy Pointe Blvd • Cincinnati, OH 45245-0001  
Contact: Mr. Patrick Sabelhaus  
Phone: 513-388-2000 • Fax: 513-735-3099  
psabelhaus@sencobrands.com • www.senco.com

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- ❑ **508 Simpson Strong-Tie**   
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Contact: Ms. Frankie Emerson  
Phone: 925-560-9000 • Fax: 925-847-1603  
femerson@strongtie.com • www.strongtie.com

Shear Wall Panel Manufacturer, Fastener Supplier, Connector/Hanger Manufacturer, Truss Bracing Manufacturer

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- ❑ **401 SL-Laser Systems**  
8107 Arrowridge Blvd #Q • Charlotte, NC 28273-5613  
Contact: Mr. Jason Galek  
Phone: 704-561-9990 • Fax: 704-561-9994  
jgalek@sl-laser.com • www.sl-laser.com

Laser Equipment

*Founded in 1988, SL Laser has been a pioneering force in the development of precision single and multiple head laser projection systems for truss, floor deck and wall*

*panel systems. Our patented hardware and state-of-the-art software feature many user-friendly features designed to enhance functionality, while prompting the easy-to-use fundamentals that make our systems the industry benchmark. Seamless integration between TrussPilot™ software and hardware results in reduction of production costs and an increase in accuracy and profitability. Our Laser Systems can be found projecting increased productivity in some of the finest building components manufacturing companies in the world.*

- ❑ **517 SpaceJoist TE - ITW Building Components Group**  
2820 N Great Southwest Pkwy • Grand Prairie, TX 75050  
Contact: Mr. Obert Johnson  
Phone: 800-238-8678 • Fax: 817-652-3079  
ojohnson@itwbcbg.com • www.spacejoist.com  
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*Capture a growing market with SpaceJoist, the industry standard and lightest open-web floor joist available. This truly unique truss system combines the best features of a wood I-joist and an open metal web floor truss to deliver a quality product for maximum efficiency. SpaceJoist is the premier floor system for both commercial and residential applications. Stop by our booth to see how this INNOVATIVE product can benefit your company.*

- ❑ **511 Spotnails**  
1100 Hicks Rd • Rolling Meadows, IL 60008-1016  
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Phone: 847-259-1620 • Fax: 847-259-9236  
cmortensen@spotnails.com • www.spotnails.com

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*Spotnails has been one of the leading manufacturers of pneumatically driven fasteners for nearly 70 years. The Company manufactures a wide range of industrial fastening products including nails, staples, pins, brads and tools for use in packaging, furniture/woodworking, construction, factory-built housing and many other industries. With manufacturing facilities in the United States, Mexico and Korea, Spotnails is keeping pace with the demand for quality tools and fasteners.*

- ❑ **317 Structural Building Components Association (SBCA)**   
6300 Enterprise Ln • Madison, WI 53719-1190  
Contact: Ms. Anna L. Stamm  
Phone: 608-274-4849 • Fax: 608-274-3329  
astamm@sbcindustry.com • www.sbcindustry.com

Association

*Representing component manufacturers, builders, material suppliers and industry professionals, SBCA provides the tools to protect and grow your business. Whether it's educational resources, risk management strategies, building code watch, financial/wage surveys, legislative alerts, in-plant safety and quality control, transportation issues, technical training or marketing plans, SBCA provides tangible benefits to members.*

- ❑ **317 Structural Building Components Magazine**  
6300 Enterprise Ln • Madison, WI 53719-1190  
Contact: Ms. Libby Maurer  
Phone: 608-310-6724 • Fax: 608-274-3329  
editor@sbcmag.info • www.sbcmag.info  
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*Your Industry...Your Ideas...Your Magazine! Structural Building Components (SBC) Magazine is the component industry's primary resource for leading-edge information about current issues, trends and products that affect the future of framing. SBC staff welcomes your feedback and article ideas.*

- ❑ **105 Taiga Building Products\***  
285230 Kleysen Way • Rockyview, AB T1X0K1 CANADA  
Contact: Mr. Russ Permann  
Phone: 403-203-5354 • Fax: 403-203-5337  
rpermann@taigabuilding.com  
Listing Note: Sharing space with Automatic Stamping and Keymark

*Taiga Building Products is the premiere supplier to the building products industry in Canada. The exclusive distributor of Louisiana Pacific's Engineered Wood Products*



and the Master Licensee and partner of Keymark software, Taiga brings together product expertise, quality products and industry leading distribution services.

- 133 **Timber Products Inspection, Inc.**  
PO Box 919 • Conyers, GA 30012-0919  
Contact: Mr. Jeremy Williams  
Phone: 770-922-8000 • Fax: 770-922-1290  
jwilliams@tpinspection.com • www.tpinspection.com

Engineering/Technical/Forensic Consultant, Third Party Inspection Agency

The Timber Products Inspection truss program staff works daily to develop updated recommendations for optimal performance. Our program is recognized by code officials in the U.S. and multiple other countries, as we are accredited by the International Accreditation Service, Inc., (IAS), a subsidiary of the International Code Council.

- 317 **Truss Plate Council**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Mr. Ryan Dexter  
Phone: 608-274-4849 • Fax: 608-274-3329  
Listing Note: Sharing space with SBCA

SBCA's Truss Plate Council acts as a forum and a resource for the companies that supply truss plates and component design software.

- 312 **Truss Plate Institute**  
218 N Lee St Ste 312 • Alexandria, VA 22314-2660  
Contact: Mr. Michael A. Cassidy, R.A. (Mike)  
Phone: 703-683-1010 • Fax: 866-501-4012  
mcassidy@tpinst.org • www.tpinst.org

Association, Third Party Inspection Agency

The Truss Plate Institute (TPI) and its members are connecting the truss industry. Stop by our booth to learn about our nationally recognized 3rd Party Quality Assurance Inspection program, to learn about the ANSI/TPI 1 -2007 standard, and to review and ask questions about other guidelines and technical publications such as BCSI!

- 134 **Trussoft, LLC**  
PO Box 2286 • Columbus, MS 39704-2286  
Contact: Mr. Barry Sanford  
Phone: 662-327-7950 • Fax: 662-245-0040  
barry.sanford@trimjoist.com • www.trimjoist.com

Wood Floor Truss Manufacturer

Trussoft, llc is developing a totally new, plate independent, software suite for analyzing roof trusses and frames. Though still in the development stages, TrusserPE is already proving itself more than capable of analyzing even the most demanding designs.

- 517 **TrusSteel - ITW Building Components Group**  
3208 Fisher Ct • Arlington, TX 76001-6600  
Contact: Mr. David Goodwin (Dave)  
Phone: 817-483-9181 • Fax: 888-565-6171  
dgoodwin@TrusSteel.com • www.TrusSteel.com  
Listing Note: Sharing space with ITW Building Components Group

Computer Software, Engineering/Technical/Forensic Consultant, Equipment Manufacturer (Truss), Steel Supplier

TrusSteel is the culmination of over fifty years combined experience in truss and Cold-Formed Steel building products. The product line is built upon the extensive truss engineering and software knowledge inherent in all our products, an experienced staff of CFS design engineers, and many years of designing and building efficient trusses.

- 517 **Truswal Systems - ITW Building Components Group**  
2820 N Great Southwest Pkwy • Grand Prairie, TX 75050-6472  
Contact: Mr. Ken Kuehn  
Phone: 817-633-5100 • Fax: 817-652-3079  
kkuehn@itwbcg.com • www.itwbcg.com  
Listing Note: Sharing space with ITW Building Components Group

Equipment Manufacturer (Truss), Truss Plate Manufacturer, Connector/Hanger Manufacturer, Computer Software

Truswal Systems offers programs for component design, engineering, building layout and truss plant management. Intellibuild whole house design software utilizes the power of parametrics, which allows all design modifications to instantly flow through the entire structure.

- 111 **USP Structural Connectors**  
14305 Southcross Dr Ste 200 • Burnsville, MN 55306  
Contact: Ms. Svetlana Levina  
Phone: 952-898-8679 • Fax: 952-898-8683  
slevina@gibraltar1.com • www.uspconnectors.com

Building Materials, Connector/Hanger Manufacturer, Fastener Supplier, Truss Bracing Manufacturer

USP Structural Connectors serves the residential and commercial building industries throughout the US and Canada. Our product line encompasses over 3000 parts, including a line of connectors for the Engineered Lumber and Plated Truss industries and is backed by an in-house engineering staff, technical assistance team and customer service.

- 501 **Vekta Automation\***  
192 Bickley Rd • Beckinham, WA 6107 AUSTRALIA  
Contact: Mr. Edward Serrano (Ed)  
Phone: 618-6460-2748 • Fax: 618-6311-7344  
ed@vekta.com.au • www.vekta.com.au

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- 100 **Virtek**  
785 Bridge St • Waterloo, ON N2V 2K1 CANADA  
Contact: Mr. Ed Bianchin, PEng.  
Phone: 519-746-7190 • Fax: 519-746-3383  
ed.bianchin@virtek.ca • www.virtek.ca  
Listing Note: Sharing space with MiTek

Equipment Wholesaler/Broker/Reseller (Truss), Saw Wholesaler/Broker/Reseller, Equipment Manufacturer (Wall), Laser Equipment

Virtek is the leading developer of precision laser-based solutions enabling component manufacturers to produce products faster, better and at lower costs. The Virtek TrussLine Laser Projection System, with new green lasers that provides improved visibility with new software that features improved usability, real-time production status, and reporting functionality.

- 317 **Wall Panel Council**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Ms. Anna Stamm  
Phone: 608-274-4849 • Fax: 608-274-3329  
Listing Note: Sharing space with SBCA

SBCA's Wall Panel Council provides information and resources for the manufacturers of wood wall panels and their suppliers, and it will assist them as they act to expand the market for their products.

- 400 **Wasserman & Associates, Inc. ▲**  
1553 S 2nd St • Lincoln, NE 68502  
Contact: Mr. Rod Wasserman  
Phone: 402-438-2161 • Fax: 402-438-2524  
rodwass@aol.com • www.wasserman-associates.com

Equipment Wholesaler/Broker/Reseller (Truss), Equipment Wholesaler/Broker/Reseller (Wall), Component Plant Layout Consultant, Material Handling Equipment Wholesaler/Broker/Reseller

Wasserman & Associates is a representative for new truss, wall panel, stair, door and fingerjointing equipment. We also offer the option of used or reconditioned equipment. As a partner in your equipment selection process, we promote the equipment that best suits your individual requirements, not the equipment that optimizes our commission.

- 604 **West Fraser**  
1900 Exeter Rd Suite 105 • Germantown, TN 38138  
Contact: Mr. Barry Bauman  
Phone: 800-841-2507 • Fax: 901-620-4204  
barry.bauman@westfraser.com • www.westfraser.com

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West Fraser is a leading manufacturer of softwood lumber and engineered wood products including MSR, MEL, MDF, LVL and Plywood. The Company has been in business for over 55 years and has more than 30 plants throughout North America. Please come by and visit us today.

- 210 **Williams Robotics**  
1622 Maple Ave • Burlington, NC 27215  
Contact: Mr. Jeffrey P. Williams (Jeff)  
Phone: 919-724-2869  
jwilliams@williamsrobotics.com

Equipment Manufacturer (Wall), Other Services

Williams Robotics designs and manufactures robotic wall panel assembly systems. The systems process wall panel data files to automatically direct robotic manipulators to pick, place and nail most elements of a common wall panel. Williams Robotics is an authorized Fanuc Robotics Integrator and is located in Burlington, North Carolina.

- 317 **Wood Truss Council**  
6300 Enterprise Ln • Madison, WI 53719  
Contact: Ms. Anna L. Stamm  
Phone: 608-274-4849 • Fax: 608-274-3329  
Listing Note: Sharing space with SBCA

Association

The Wood Truss Council (WTCA) is SBCA's largest council. Representing the wood structural building components industry in the U.S., Canada and internationally, WTCA provides a comprehensive supply of tools and resources for wood truss manufacturers.

- 309 **Wood Truss SysteMs, Inc. ☺**  
5600 W Shoreline Ter • Muncie, IN 47304-6097  
Contact: Mr. Jay R. Halteman  
Phone: 888-288-9874 • Fax: 888-751-9914  
jayh@woodtrussystems.com • www.woodtrussystems.com

Material Handling Equipment Wholesaler/Broker/Reseller, Equipment Wholesaler/Broker/Reseller (Truss), Saw Wholesaler/Broker/Reseller, Equipment Wholesaler/Broker/Reseller (Wall)

USED/NEW EQUIPMENT—Fully independent, we search from top suppliers and our large listing of used equipment to develop the right solution for you. WTS offers you the ability to custom design your own used systems for: Truss and Wall Panel Equipment, Saws, Material Handling, and much more.

Thanks again  
to all of our  
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Mr. Luke Spruiell, Spruiell Truss Co.  
Ms. Jean Spruiell, Spruiell Truss Co.  
Mr. David Horne, UFP Mid-Atlantic, LLC  
Mr. David L. Green, Stock Components-Kernersville  
Mr. Steven A. Spradlin, Capital Structures, Inc.  
Mr. Jim Thomas, Trussway, Ltd. & BSG Framing Co - Southwest Division  
Mr. Greg Griggs, ProBuild Southeast  
Mr. David J. Neves, Trussway, Ltd. - Southern Division  
Mr. David Motter, PE., Louws Truss, Inc.  
Mr. Tony Harris, Trussway, Ltd. & BSG Framing Co - Southwest Division  
Mr. Darren Hedrick, Trussway, Ltd. - Eastern Division  
Mr. Kendall R. Hoyd, Trussway, Ltd. & BSG Framing Co - Southwest Division  
Mr. Matt Miller, Engineered Building Design, L.C.  
Mr. David J. Mitchell, Engineered Building Design, L.C.  
Mr. Tom Lambert, Roberts & Dybdahl, Inc.  
Mr. Gerald Moretz, Jr., UFP Mid-Atlantic, LLC  
Mr. Lance Hickey, Truss/Slater  
Mr. Douglas S. Slater, Truss/Slater  
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Mr. Steve A. Kennedy, EI, Lumber Specialties Ltd.  
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Mr. Timothy W. Riegel, PE, Rigidply Rafters, Inc.  
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Mr. Mark B. McKinney, Berry Truss & Component Shop, Inc.  
Mr. Scotty Stephenson, Berry Truss & Component Shop, Inc.  
Mr. Dan Swearingin, Quality Truss Company  
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Mr. Titus D. Mullet, Hostetler Metal & Truss  
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Mr. Robert Mitchell, Quality Components Truss, LLC  
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Mr. Jimmy Broach, PE, Atlantic Building Components & Services, Inc.  
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