

SOAR TO NEW HEIGHTS

BCMC 2009 • PHOENIX, AZ
SEPT 30 - OCT 1



Dear SBC Magazine Readers,

I'm encouraging you to attend BCMC in Phoenix, AZ where we will **Soar to New Heights!** This year more than ever it is important for you to attend the show. Although our industry is facing difficult times, we believe it has never been more critical for us to collaborate, grow, and learn as an industry—together!

This year we are offering our most exciting line-up to date. With a wide variety of cutting-edge educational programs and speakers on topics from building your design team to thinking outside of the box and diversifying your business, attendees and exhibitors alike will come away with exciting new ideas to grow and enhance their business. Our industry is changing and evolving and BCMC is the place to be to learn strategies for handling the market as it is now and making sure you are in the position you want to be in once the market rebounds.

We look forward to seeing you in Phoenix and thanks again for sharing your passion and support for the Structural Building Components Industry!

Jim Finkenhofer • BCMC Committee Chair

CONFERENCE AT A GLANCE

EXHIBIT HALL OPEN:

Wed. 9/30 12:15p-6p
Thurs. 10/1 10:30a-5p
Fri. 10/2 9a-12:30p

Seminars:

Tues. 9/29 2p-5p CM Session:
Your Business Lifeline
Wed. 9/30 8a-9a Kick-off Presentation
9:15a-12p Educational Sessions
Thurs. 10/1 8a-9a SBCA Annual Meeting
9:15a-10:30a Educational Sessions
4p-5:15p CM Roundtables
Fri. 10/2 8a-9:30a Economic Forecast

BCMC - YOUR BUSINESS LIFELINE

- Nothing less than the industry's premier learning event
- A whirlwind of new ideas to keep you current
- Problem-solving resources & tools
- Cost-saving solutions & out-of-the-box ideas
- The most powerful three days of the year for our industry
- You can't afford to miss it
- Don't be left behind—look toward the future

EXHIBITOR PROFILES

Accelerated Building Technologies*

The accel-E panel system features a molded expandable polystyrene and galvanized steel panel which comes in several thicknesses and is available in custom lengths. The panel utilizes a tongue and groove joint as well as an open cavity for easy installation of utilities. The products are fully tested and code compliant and can be used in multiple applications such as bypass and in-fill curtain walls, structural walls and demising or partition walls. Accelerated Building Technologies has developed the accel-E system to be contractor friendly and to streamline the entire construction process as well as improve thermal performance.

Aegis Metal Framing

Aegis Metal Framing, a division of MiTek is a leading supplier of products, software, and engineering to the pre-fabricated steel components industry. Our Ultra-Span® truss system, TradeReady® floor joists, and WallSolutions™ panels offer component manufacturers a full line of cost-effective structural solutions. All products are supported with advanced software and comprehensive engineering services.

Alpine Engineered Products - ITW Building Components Group Inc.

The time-tested line of programs from Alpine Engineered Products includes VIEW our core design and analysis program. VIEW is the industry's only fully integrated design program. It combines a layout program, TrusCAD engineering, a job data management database system, and an output processor. Also available as ProVIEW it offers complete whole house design capabilities. Our full service passionate approach to business means Alpine customers enjoy industry leading products paired with exceptional support. Engineering principles drive everything we do so all system works together to give our customers unwavering confidence in the building components they produce.

Alpine Equipment - ITW Building Components Group Inc.

Alpine Equipment's dedication to reliability and innovation enables truss manufacturers to meet the challenges of today's tight budgets and complex designs. Let us show you how we can help improve your bottom line. The automated in feed and out feed system of the innovative ALS make cutting a one man operation. The RAM-EZ Rider with automated C4 jiggling sets up any truss in 30 seconds or less! Alpines e-SHOP helps you control costs and improve production! Alpine Equipment's staff is the most skilled in the industry we assist with financing, plant layout, installation, parts, service and maintenance plans—whatever it takes!

Alpine Systems Corporation - ITW Building Components Group Inc.

Alpine Systems is a full service supplier of metal connector plates to wood truss manufacturers across Canada. Alpine's full line of products and services includes complete engineering service; proprietary software, support and training; and a complete line of cutting, assembly and material handling equipment for truss and wall panel manufacturers.

AmeriCAD - VisionRez - ITW Building Components Group Inc.

VisionREZ by Ameri-CAD bridges the gap between architectural and manufacturing with purpose-built residential Building Information Model (BIM) data. Powered by Autodesk Technology, VisionREZ enables the user to efficiently create coordinated 3D Models, Construction Documents, Framing, Graphics, Bill of Materials with an intelligent model link to ITW BCG manufacturing solutions such as hsbCAD, View and Intellibuild.

Current as of 8/5/09

Arch Wood Protection, Inc.

Protect your customers and your reputation against mold by using and producing—FrameGuard® mold-resistant wood. Arch Wood Protection has introduced a mold-inhibiting coating that protects wood products against mold, termites, and fungal decay. Suitable for factory-application on lumber, OSB, engineered wood products, trusses, and SIPs, the end products are being promoted as FrameGuard® mold-resistant wood, winner of a 2007 NAHB Green Building Award and listed in the GreenSpec® directory. Arch Wood Protection is also developer of Wolmanized® pressure-treated wood and Dricon® fire retardant treated wood.

Bowermaster & Assoc./WoodPro Insurance

Bowermaster & Associates is an expert partner with the SBCA. We are the leader in providing the Building Component Industry with the best coverage at the lowest cost. Over 40 truss manufacturers choose Bowermaster's Woodpro specialists to protect their insurance needs. Bowermaster & Associates is a full service insurance agency offering Property and Casualty insurance, Workers' Compensation, Health and Employee Benefits, Retirement and Financial Planning, and Human Resource Consultation. Stop by and see what we can do for you.

Builders Automation Machinery Co.

"Builders Automation Machinery" and "MoldStoppers Manufacturing" are proud to introduce the patent pending "REMEDIATOR". The "REMEDIATOR" is an advanced technology solution to mold issues on lumber. This automated piece of equipment will remove mold from lumber at 3000 psi and then washes the lumber in a 20 gallon per minute bath of patented MoldBlock. In fact the "REMEDIATOR" has been exclusively designed to work with this revolutionary mold inhibitor. After the mold is removed the MoldBlock applied lumber is then warranted for an amazing 90 days in full exposure to the elements. This means no more jobsite cleaning of moldy lumber if you use the "REMEDIATOR".

CADWORK

CADWORK is a unique 3D package that enables you to produce full documentation of your projects and create data for fully-automated CNC equipments and non-automated manufacturing. Thanks to its flexibility, you can efficiently build wall, floor and roof panels according to your building system and work out a solution for all details. From the Architecture to the last component, CADWORK will help you!!

Canadian Engineered Wood Products Ltd

CEWP is a national distributor of truss-related material, such as MSR lumber, Quality 1&2 and web stock. Our team of twelve traders in Alberta, British Columbia, Quebec and Ontario allows us to provide the best options for our customers in both the eastern and western markets. In January of 2002, we were pleased to announce our agreement with Millar Western Forest Products, becoming Millar's sole distributor of MSR lumber.

Cargotec USA Inc., Hiab

Cargotec USA Inc., Hiab offers Hiab articulated cranes for off loading components and setting both bundles of trusses or single trusses. We also offer the Moffett truck mounted forklift for off loading and placing components on the jobsite including a 4-way version for handling extra long lengths of components. We are proud to offer Total Care—the complete service program, giving total confidence before, during, and after the sale. Please contact our Corporate Headquarters in Ohio at 1-800-852-2331 to locate a branch near you.

Clark Industries, Inc.

See ad on page 33.

Clark Industries, Inc. is a privately owned & operated company that manufactures production equipment for the building component industry. We take great pride not only in the equipment we manufacture and the service we provide, but also in the relationships that we've built throughout the years. CII manufactures an assortment of roof & floor truss presses, stand-alone & table style jack presses, post & column lamination equipment, conveyors & horizontal truss stackers, etc. We look forward to seeing you at the show to discuss your needs and our new innovations.

Contact: Mr. Jared Schulz • 417/235-7182 • 417/235-8262 fax
jared@clark-ind.com • www.clark-ind.com

Cold-Formed Steel Council

SBCA established the Cold-Formed Steel Council (CFSC) to focus on issues that affect manufacturers of steel structural building components. The goal of CFSC is to protect and educate component manufacturers through risk management and training material. Stop by our booth to see all of CFSC's new products and services.

Commercial Machinery Fabricators, Inc

Commercial Machinery Fabricators, Inc. offers a number of products, at the 2009 BCMC show including, Trackless Gantry with a 24-inch diameter roller with a VF Drive, a 24-inch Roller Press with lengths of 12ft, 14ft, 16ft, Steel Slotted truss tables that are plank optional, Trackless Floor Truss, Trackless Jack Table, Inside and Outside conveyor systems, stacker systems, infeed conveyors and lumber carts. Also we have rebuilt machines for sale, so stop by and let us see what we can do for you.

Component Runner, LLC

Component Runner, LLC is a Structural Building Components design outsourcing firm offered exclusively for MiTek 20/20 customers. Component Runner uses a Design team approach utilizing a combination of USA Project Managers with 15+ years of industry experience coupled with highly trained India based design technicians resulting in high quality at an affordable price. Component Runner services include; complete building modeling using MiTek eFrame Layout, Panel and MiTek TrussFramer software. We offer truss design services using MiTek 20/20 engineering matched with your defaults and preferences. We provide complete wall panel design services and loose framing and whole house material estimating as well. Come visit us inside the MiTek booth.

Cordstrap USA Inc.

Cordstrap® is the world leading manufacturer of corded polyester strapping and one-way load securing systems. AAR certified Cordstrap® provides customers with a safe and cost-efficient alternative to steel banding and other conventional transport packaging materials. Since 1965, Cordstrap's mission is to solve strapping, transport, load securing complexities for customers worldwide.

DANSCO ENGINEERING, LLC

Dansco can provide your company with seals, sealed repairs and layouts in 26 states currently, including the recently added state of ILLINOIS. Dansco is also a regional leader in several other building industry related fields: Multifamily Building Design and Structural Engineering, Whole House Residential Design and Engineering, Site inspection, Shoring Design and Inspection for Concrete Formwork & Drafting and Design Work. Dansco prides itself in providing faster turnaround times at a lower cost than many of our competitors and to achieving and maintaining 100% customer satisfaction time after time. Let us show you how Dansco can save you time and money and become part of your team.

Deacom, Inc.

Deacom, Inc. produces an integrated accounting and Enterprise Resource Planning (ERP) software system for lumber dealers and building component and modular building manufacturers with hard-to-handle requirements. The DEACOM ERP System seamlessly integrates all areas of your business—from sales order entry and inventory control, to production and invoicing—giving you a comprehensive view of your entire operation from one system. Visit the Deacom booth at BCMC for a free demonstration, and learn how DEACOM can maximize your productivity and profitability today.

Dow Building Solutions

Dow Building Solutions has been leading the way in delivering energy efficient solutions for over 60 years. Dow offers industry leading brands such as STYROFOAM™ brand foam insulation, THERMAX™ insulation, WEATHERMATE™ solutions, GREAT STUFF PRO™ adhesives and sealants and more. Dow recently introduced STYROFOAM SIS™ Brand Structural Insulated Sheathing a first-of-its-kind residential wall system that combines the structural and water-resistive properties of wood sheathing and housewrap, with the added benefit of insulation. This three-in-one solution reduces installation time and labor enabling architects and builders to easily integrate energy-efficient design into usual building practices.

EAGLE METAL PRODUCTS

See ad on page 11.

Serving the building components industry for more than 20 years with connector plates, design software, engineering services and manufacturing equipment, Eagle Metal is committed to providing exceptional products and customer service. We have licensed fabricators across North America manufacturing building components utilizing our TrueBuild® suite of engineering software. Our products can be found in construction projects ranging from residential to multi-family housing developments, commercial projects and large agricultural structures. Visit our booth to learn more about our quality products, view our design software and experience what sets our company apart from the competition. Eagle Metal... Engineered. Tested. True.®

Contact: Mr. Baird Quisenberry • 972/350-9803 • 972/888-9966 fax
baird@eaglemetal.com • www.eaglemetal.com

Eide

See ad on page 15.

With deep roots in truss equipment and automation, Eide Integrated Systems LLC was formed in '05 to exclusively market the WizardPDS® and to develop press equipment partnerships & integration methods which allow WizardPDS® technology to be installed in virtually any new or existing truss manufacturing system. The WizardPDS® is the world's leading automated truss jig system and the first to virtually eliminate ALL set-up time and manual jiggling at the assembly table. The WizardPDS® converts set-up time to build time. Over 75 systems in operation with 100% customer satisfaction. Remember, seeing is believing! Call today to schedule a tour.

Contact: Mr. G. Mitch Eide • 612/521-9193 • 612/521-9307 fax
mitch@eidemachinery.com • www.eideintegratedsystems.com

Engineered Wood Council

SBCA's Engineered Wood Council represents the interests of SBCA members who distribute engineered wood products. Projects include publications and educational programs.

SOAR To NEW HEIGHTS

Finnforest USA, Engineered Wood Division

See ad on page 31.

Finnforest USA, engineered Wood Division is a manufacturer and importer of Master Plank LVL, Master Q-LVL, Finland Birch Plywood, and Thermowood Thermally Treated Lumber for the residential and light commercial building industry, the mobile/modular industry, and the scaffold rental/erection business, along with a variety of industrial applications. Finnforest Master Plank and Master Q-LVL products are used as headers/beams, scaffold plank, architectural millwork applications, stair stringers, columns, rigid frame construction, window & door parts, ridge beams, and industrial framing applications.

Contact: Mr. Robert Loew • 586/296-8770 • 586/296-8773 fax
robert.loew@finnforest.com • www.finnforestus.com

Hardy Frames, Inc.

Hardy Frames, Inc. manufactures and markets the revolutionary Hardy Frame® shear wall system. The Hardy Frame® is a state of the art pre-fabricated shear panel that is specifically tested to resist lateral and uplift forces resulting from high wind and earthquake loads. The Hardy Frame® is typically used in narrow wall areas around windows or garage openings to brace the wall. The Hardy Frame® exceeds the most stringent requirements of the 2006 IBC and IRC building codes. To learn more about how the Hardy Frame® can work for you and your customers please visit us at the MiTek booth.

HOLTEC USA CORPORATION

HOLTEC-The worldwide leader in package crosscut systems. Our Transcut® II Portable Crosscut Saw is affordably priced at \$6900 for cutting whole bunks of lumber to length and our HOLTEC Precision Crosscut Systems are in use by over 7,000 customers worldwide to cut whole packages of lumber to length in less than one minute with a precision of +/- 1mm (.040").

Hoover Treated Wood Products, Inc.*

See ad on page 21.

Hoover Treated Wood Products, Inc. has provided fire retardant lumber and plywood for interior and exterior applications since 1955. The superior performance of PYRO-GUARD® and Exterior Fire-X® products often allows treated wood to be used instead of more expensive construction materials like concrete and steel. UL® labeling and third party monitoring insure consistent adherence to our Class A flame spread rating. PYRO-GUARD® and Exterior Fire-X® are available in FSC certified wood, and can be painted or stained like untreated wood. Our nationwide network of stocking distributors insures immediate delivery of our fire retardant lumber and plywood.

Contact: Ms. Kate Perkins • 706/595-9855 ext 195 • 706/595-6600 fax
kperkins@frtw.com • www.frtw.com

hsbCAD - ITW Building Components Group Inc.

Object oriented technology based on AutoCAD and AutoCAD Architecture. From the drawings created in AutoCAD Architecture you are only a mouse click away to create all the fabrication drawings and details required for automated or non-automated manufacturing including bill of materials and much more. The Design tool of Choice for: Prefabricated Home Manufacturing (Timber and Light Gauge Steel), Timber Framers (Post and Beam), Modular Home Design, Residential Designers, Residential Design, Log home Design, SIP Designers, Builders.

Hundegger USA, L.C.

See ad on page 32.

Hundegger has manufactured the building industry's leading CNC machinery for over 30 years, and is known for quality and versatility. Products include: the #1 selling Joinery saw; Gantry-style SIPs saws; 4-sided Planers; a component, I-Joist, and Timber Framing saw; and a new linear SIP Saw. The New SC3, the next generation Hundegger SC saw, which the Truss and EWP industries have trusted for years: bevels 0-90°, cuts components, wall packages, scarf and hip ridge cuts, stair stringers, 4-angled webs, birds mouths, slots, housings, and entry level joinery, with one saw, and no setups. It is the Whole House Saw™.

Contact: Mr. Rudy Banuelos • 435/654-3028 • 435/654-3066 fax
rudy@hundeggerusa.com • www.hundeggerusa.com

Intelligent Building Systems - ITW Building Components Group Inc.

See ad on page 31.

Intelligent Building Systems (IBS), the leading supplier for the wall panel manufacturing industry, provides additional profit opportunities for component manufacturers by providing a **COMPLETE WALL PANEL SYSTEM**. Our innovative equipment—manual, semi-automated and automated systems—includes exclusive features that give you an edge over your competition. We will provide the perfect combination of IntelliBuild™ software, equipment and service for any component manufacturer. Our knowledgeable staff will help you determine how to maximize your company's performance. Stop by and see how we can contribute to **YOUR SUCCESS** with our **INNOVATIVE COMPLETE WALL PANEL SYSTEM**.

Contact: Mr. Ken Kirsch • 866/204-8046 • 817/652-3079 fax
kkirsch@itwbtcg.com • www.intelbuildsys.com

ITW Building Components Group Inc.

See ad on page 35.

ITW Building Components Group is the leading supplier of innovative products and services for the building component industry. We offer engineering services, design & management software, cutting and manufacturing equipment for truss and wall components, a unique trimmable end floor truss system and metal truss connector plates to the component industry. The pioneering work done for wood components was applied to develop an unsurpassed cold-formed steel product line. These outstanding products and services allow our customers to manufacture the finest building components available anywhere. We have expanded our software product line to include design and manufacturing programs that streamline the entire building process.

Contact: Mr. Karl Bickel, PE • 314/344-9121 • 314/344-3157 fax
kbickel@itwbtcg.com • www.itwbtcg.com

ITW Panel Fastening Systems

ITW Panel Fastening Systems is a supplier of pneumatic and Cordless nailing, stapling tools and fasteners for the wood panel industry. We offer Paslode, Duo-Fast and ToolMatic brand tools and fasteners. Our tools are compatible with all U.S. and European automated panel equipment and tools are available with high capacity magazines. ITW Panel Fastening Systems offers an extensive service network to maximize production efficiency, as well as Engineering support when necessary.

Keymark Enterprises, LLC

Whole House Design, Single Building Model Technology, Intelligent Building Design, Building Information Modeling—KeyBuild is the embodiment of these catch phrases. Keymark is your one stop shop for integrated floor, wall & roof design software, along with truss plate supply, engineering services, machinery interfaces, & precut/mark/route expertise. Visit Keymark's booth at this year's BCMA and witness how theory is becoming everyday practice at Keymark!

**PROBLEM-SOLVING
Resources and Tools**

Lakeside Trailer Mfg., Inc.

See ad on page 34.

Stop by the Lakeside Trailer booth to get all the newest & latest improvements in delivery of components. Over 1700 trailers built and on the road everyday.

Contact: Mr. Lee J. Kinsman • 573/736-2966 • 573/736-5515 fax
lee@rollerbed.com • www.rollerbed.com

Lamco Forest Products

Innovative, leaner and greener, our products allow better design optimization than dimensional lumber, MSR and LVL products, in floor, wall (tall studs), header, truss, perimeter and roof systems. Featuring: Strong Design Values (1.5E, 1.6E, 1.8E and 2.0E); Customization: Exact Widths 2½" to 16", Exact Lengths up to 32', in increments of 1/16". Lamco advantages: 100% useable, wane free edges, low moisture, dimensional stability, less twisting, flexibility in heights restricted projects, less glue, long spans, no special tools needed to drill/nail, reduces waste, good for Fire Rated Assembly & no need to cut big trees anymore!

LP Building Products

LP is a premier supplier of commodity and specialty building products serving multifamily and single family, homebuilding, as well as retail, wholesale and industrial markets. At LP, we are committed to our customers. We take pride in delivering on our promise to provide high-quality products, innovative ideas, and superior service. Our customers have come to depend on this commitment. It's what brings new and long-time customers back to LP year after year.

Mangotech

MangoTech. A young business providing Fresh Automated Solutions. MangoTech is a company with a focus on providing practical automation solutions for timber industry businesses throughout the world. The company's rapid growth is a result of its ability to be fast, flexible and innovative in answering real needs, enabling businesses to substantially increase their efficiency and profitability. Contact MangoTech at 1-866-GO-MANGO

Metriguard Inc.

The World's Leading Provider of precision equipment for: Machine Lumber Grading (MSR & MEL), Veneer Testing (LVL), Bending & Tension Testing (Quality Control) and Structural Panels (OSB & Plywood).

MiTek

See ad on pages 2-3.

At MiTek we continue to invest in your future through software, machinery, technical support and builders' products. The goal? Bottom-line benefits to your business in any market condition. MiTek software offers the best whole-house design capabilities and production management software. Our technical support is the finest in the industry bringing you quick solutions and MiTek's production automation is sensible and fits your business requirements. Our Focus is on your business-performance, improved productivity and greater accuracy when you need it the most. Because now more than ever your success is our success.

Contact: Mr. Michael Klein • 800/325-8075 • 314/434-5343 fax
mklein@mii.com • www.mii.com

Monet DeSaw Inc.

See ad on back cover.

Monet DeSaw Inc. is a company where *Engineering* and *Service* collide, bringing you the most sought after cutting and material handling equipment available to the building industry today. We offer a range of products that include: automated, semi-automated and manual component saws; linear saw; floor web saw; lumber decks; carts; bunk strippers and roller conveyors. Our linear saw has proven to be the most cost effective saw available on the market. Priced at \$109,000.00, this product is hard to beat. As everyone knows, our FWA500 floor web saw and DeSawyer 2000 fully automated saw are the most reliable.

Contact: Mr. Kevin Troesser • 573/642-4900 • 573/642-3736 fax
kevin@desaww.net • www.desaww.com

MSR Lumber Producers Council

Emphasizing its higher quality, longer spans, and better lifetime performance, we will let you know how you can benefit directly from using MSR lumber at your component manufacturing operation. With more than four dozen regular and associate members, including the largest MSR lumber producers in North America, our association serves an industry that produces 1.8 billion board feet of MSR lumber on average annually. If you are interested in better quality, less waste, less inventory, and better performance, then MSR lumber is a great choice. We welcome your feedback on what you would like next from your MSR producers.

Nordic Engineered Wood

Nordic Engineered Wood manufactures building products for home and commercial applications. Nordic's production facility, comprises state-of-the-art equipment designed to optimize fiber yield with strict quality control. Under a meticulous ISO 14001 program, the company manages over 2 million acres of timberlands and maintains capacities of 140 million linear feet of I-joist and 50 million board feet of glulam production. Nordic is also certified by the Forest Stewardship Council. High density black spruce forms the base for Nordic products. Known for its high strength to weight ratio and consistent fiber quality, Nordic's exclusive black spruce is ideal for engineered wood products.

Palfinger North America

Palfinger North America is a world class manufacturer of truck mounted knuckle boom cranes and forklifts. Used in many applications, we offer several models, which can be operated with radio remote control for fast and economical operation. Palfinger also offers the ideal solution for various loading and unloading problems encountered by transport operators. Different models of the Crayler truck mounted forklift are available depending on your specific needs. Palfinger and their distributors can help custom-manufacture a material handling system to meet your toughest challenges! For more information on the Palfinger product lines, please contact us at 800-567-1554.

PANELS PLUS

See ad on page 17.

Panels Plus has different options for wall panel lines. From the space saving expandable Combo Table line to our Multi Table Lines, we offer a fully customizable package to meet your needs. **Panels Plus** newest offering is the Tilt Table. This table can be used for blocking and window and door installation and more. We have added options to our CN100 Component Nailer to include a pusher and component stacking options as well. From 1' to 76' walls, **Panels Plus** offers a safe, robust, easy to operate and maintain line of equipment. See us at the BCBC in Phoenix!

Contact: Mr. Tim Kaasa • 507/377-5341 • 507/373-7110 fax
tkaasa@panplus.com • www.panplus.com

**COST-SAVING
Solutions**

SOAR To NEW HEIGHTS

Pelican Bay Forest Products, Inc.

Pelican Bay Forest Products is a supplier specializing in Truss materials. Our traders are motivated and dedicated to establishing and managing relationships with their customers and suppliers. Our traders help their customers make lumber-buying decisions, analyze market conditions, and make recommendations to solve problems.

Pennsylvania Lumbermens Mutual Insurance Co.

See ad on page 20.

PLM specializes in Property and Casualty insurance for the lumber, woodworking and building material industries. We offer competitive rates, loss control programs and prompt claims response and handling. We are financially strong and carry an A.M. Best rating of A (Excellent). We will work with any licensed agent of your choosing. For more information visit our booth or contact us at 800.752.1895.

Contact: Ms. Charlotte Friend • 800/752-1895 • 215/625-9097 fax
cfriend@plmins.com • www.plmins.com

Qualtim, Inc.

See ad on page 33.

Have you been considering ideas for improving your business and marketing approach but never seem to find enough time? As the industry leader in personalized service and support to the structural building components industry, Qualtim offers both creative and technical solutions. We provide website, advertising and other marketing expertise, online training creation and management, manufacturing and QC knowledge, engineering and expert witness support, as well as truss testing and product development assistance. Qualtim invites you to stop by our booth to discuss your marketing or technical needs and how we can serve you with expert, creative and affordable solutions.

Contact: Ms. Peggy S. Kolman • 608/271-1176 • 608/271-7006 fax
pkolman@qualtim.com • www.qualtim.com

Randek BauTech

Randek BauTech is the world leading manufacturer of automated equipment components for producing prefabricated homes. Our equipment produces finished building components faster and more efficiently than any other manufacturer. Compared to competing technologies, our machines will produce up to four times the linear feet of wall panels per shift. Our leading-edge technology enables manufacturers to produce high quality wall and floor panels in the shortest possible time with a minimum number of operators. The last decade, we have delivered several production lines in the USA and Canada.

Robbins Lumber Company

Robbins Lumber offers distribution centers throughout the Midwest specializing in MSR Pine and MSR spruce lumber. We have office locations in Florida, Michigan and Chicago, IL. Stop by our booth and let us show you our commitment to customer satisfaction.

SBC Research Institute

The SBC Research Institute (SBCRI) offers an extensive list of testing options under a variety of application, attachment and loading conditions, all of which will lead to more accurate and efficient design and improved installation/use of products. SBCRI has ISO/IEC 17025 ACLASS accreditation.

Simpad Inc.

Blackpoint Builder Services by Simpap, Inc. provides web-based, on-demand CAD production and estimating solutions. Our Objective Is Simple: To help you drive operational excellence and customer satisfaction through a streamlined product development and construction process. We accomplish this through a web-based Building Information Model (BIM) Portal that manages all of your CAD and estimating information including home options and detailed bills of materials. Come see how to gain a competitive advantage through the Better, Cheaper, Faster Future of Homebuilding.

Simpson Strong-Tie

See ad on page 22.

Simpson Strong-Tie Company is the world's largest manufacturer of steel connectors for wood construction. The product line totals nearly 7,000 items, with more than 1,700 different joist hangers alone. Strong-Tie® connectors for solid timber, composite wood products and plated trusses are the most specified of any brand. Simpson Strong-Tie offers its Quik Drive auto-feed screw driving systems. Combining speed of collated fastening with strength and safety of screws, Simpson Strong-Tie's Quik Drive system maximizes production and reduces labor in the truss plant or on the jobsite.

Contact: Ms. Frankie Emerson • 925/560-9081 • 925/847-1603 fax
femerson@strongtie.com • www.strongtie.com

SL-Laser Systems LP

Founded in 1988, SL Laser has been a pioneering force in the development of precision single and multiple head laser projection systems for truss, floor deck and wall panel systems. Our patented hardware and state-of-the-art software feature many user-friendly features designed to enhance functionality, while prompting the easy-to-use fundamentals that make our systems the industry benchmark. Seamless integration between TrussPilot™ software and hardware results in reduction of production costs and an increase in accuracy and profitability. Our Laser Systems can be found projecting increased productivity in some of the finest building components manufacturing companies in the world.

SpaceJoist TE - ITW Building Components Group Inc.

Capture a growing market with the GENUINE INNOVATION of SpaceJoist TE, LLC's Trimmable End products. The GENUINE INNOVATION ranges from the SpaceJoist TE floor trusses to Insert TEs. We have an option to fit your needs! Stop by our booth to see how these INNOVATIVE products can benefit your company.

Spotnails

Spotnails has been one of the leading manufacturers of pneumatically driven fasteners for nearly 70 years. The Company manufactures a wide range of industrial fastening products including nails, staples, pins, brads and tools for use in packaging, furniture/woodworking, construction, factory-built housing and many other industries. With manufacturing facilities in the United States, Mexico and Korea, Spotnails is keeping pace with the demand for quality tools and fasteners.

Stanley-Bostitch

Stanley-Bostitch is a global manufacturer of fastening solutions for the factory built housing and component industry, on-site construction, and DIY markets. Our full program includes custom fastening for automated production, complete service, and on-site support to insure a lean and productive environment.

REGISTER ONLINE:
www.bcmshow.com

Stiles Machinery Inc.

See ad on page 12.

Weinmann offers a complete range of machinery for the efficient and economical production of frame wall, SIP wall, floor, and roof components including assembly and tilt tables, automatic framing stations, and automatic fastening with nailing, stapling, and screw driving equipment. Weinmann features fully-automated CNC processing with their unique multi-function bridge machines, and WBZ lumber saws and machining centers. Stiles is pleased to sell and service Weinmann component manufacturing systems in the USA. Weinmann is represented in Canada by Homag Canada.

Contact: Ms. Amanda Dombek • 616/698-7500 • 616/698-9411 fax
adombek@stilesmachinery.com • www.stilesmachinery.com

Structural Building Components Association

See ad on page 4.

SBCA is a leading force in strengthening the structural building components industry. Representing component manufacturers, builders, material suppliers and industry professionals, SBCA provides the tools and benchmarking resources needed to protect component manufacturing businesses and educate the marketplace. Whether it's educational resources, risk management strategies, building code watch, financial/wage surveys, legislative alerts, in-plant safety and quality control, transportation issues, technical training or marketing plans, SBCA provides tangible benefits. Stop by our booth and see how it pays to be a member of SBCA.

Contact: Ms. Anna L. Stamm • 608/274-4849 • 608/274-3329
astamm@sbcindustry.com • www.sbcindustry.com

Structural Building Components Magazine

Your Industry...Your Ideas...Your Magazine! **Structural Building Components (SBC) Magazine** is the component industry's primary resource for leading-edge information about current issues, trends and products that affect the future of framing. The mission of **SBC** is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing structural building components. **SBC** strives to ensure growth and continuity and to be the industry's information conduit by taking a leadership role in the dissemination of technical and marketplace information. **SBC** staff welcomes your feedback and article ideas at editor@sbcmag.info.

Swanson Group Sales

Swanson Group Sales operates 5 sawmills in Oregon. Our 2x4 #1/Btr and 2x6 Select Struct Green Doug Fir has been used by western truss manufacturers for many years. Our stud mill also produces the many sizes of web stock in both green and dry fir. All of our wood products are certified under the SFI Fiber Sourcing program and carry the SFI stamp. Our mills are members of the WWPA and their grade stamp appears on our dimension. Swanson Group Inc has been in business since 1951 and is proud to be a part of the BCMC Show.

Todd Drummond Consulting LLC.

Lean manufacturing consulting services—40+ consultations demonstrate that companies can improve their bottom line through lean and TOC principles. Time standards (R.E., S.U. Man-Minutes) provided. Practical advice you can use to implement positive changes. See what past clients are saying on website. Got **QuickBooks?** **Truss Shop Labor Tracking** software to quote, schedule, and track actual shop labor and apply COGS to QuickBooks. Import truss information to process your order from quoting, production, then through the accounting process. (Release Date: Oct 09) **Free 3 month, no obligation trial period!**

Truss Plate Council

SBCA's Truss Plate Council acts as a forum and a resource for the companies that supply truss plates and component design software.

Truss Plate Institute

The Truss Plate Institute (TPI) and its members are connecting the truss industry. Come visit the TPI booth to see how and to learn more about the products and services provided by TPI. Speak to our professional staff about our nationally recognized 3rd Party Quality Assurance Inspection Program. Learn about the ANSI/TPI 1-2007 standard. Review and ask questions about other guidelines and technical publications such as BCSI. See you at the show!

TrusSteel - ITW Building Components Group Inc.

TrusSteel® pre-engineered Cold-Formed Steel trusses from ITW Building Components Group are the culmination of over fifty years combined experience in truss and Cold-Formed Steel building products. The product is built upon extensive truss engineering and software knowledge inherent in Alpine products, an experienced staff of CFS design engineers and many years of designing and building efficient trusses. TrusSteel products simplify the processes of design, specification and inspection. Integral stiffness and a high strength-to-weight ratio make them easy to handle during installation. A nationwide network of local TrusSteel fabricators provide truss designs, details, specifications, construction hardware, estimates and finished trusses.

Truswal - ITW Building Components Group Inc.

Truswal Systems offers programs for component design, engineering, building layout and truss plant management. Intellibuild whole house design software utilizes the power of parametrics, which allows all design modifications to instantly flow through the entire structure. These dependable tools combined with new features and enhancements in ITW BCG products will bring more speed, accuracy and reliability to your operation. See a demo to experience the innovation!

USP Structural Connectors

USP Structural Connectors is a metal fabricating manufacturer serving residential and commercial building industries throughout the United States and Canada. USP's product line includes standard construction hardware for the light construction and retail/do-it-yourselfer markets, as well as a complete line of connectors for the Engineered Lumber and Plated Truss industries. This full-range product line is backed up by an in-house engineering staff, technical assistance team and Customer Service. USP products are manufactured in three locations across the United States: Minnesota, Florida, California and one in Canada.

Viking WPS

See ad on page 18.

Viking has provided creative fastening and material handling solutions to worldwide markets for over 30 yrs. Our history and experience has allowed us to create a line of new wall panel assembly products that clearly differentiate us from anything on the market today. All Viking equipment runs independent of design software and allows you to choose or change to any design software that fits your business needs. Our modular approach allows you to start small and increase production later by upgrading and adding equipment that moves your line from manual to a fully automated solution.

Contact: Ms. Linda Resch • 763/586-1202 • 763/571-7379 fax
lindar@vikingeng.com • www.wallpanelassembly.com

Virtek Vision

The Virtek TrussLine Laser Projection System, with new software that features improved usability, real-time production status, and reporting functionality. Virtek's new fully released TrussView data projection and control system provides heads up display while virtually eliminating paperwork thus adding to productivity and quality. The LaserMC, laser marking system, has no ink mess or consumables. It streamlines the production of component materials used in wall panel assembly by measuring, laser marking and cutting in a single step. Virtek I-Joist Processing precision cuts I-joists with optimization of material and automatically routes service openings.

SOAR TO NEW HEIGHTS

Wall Panel Council

SBCA's Wall Panel Council provides information and resources for the manufacturers of wall panels and their suppliers, and it will assist them as they act to expand the market for their products.

Wasserman & Associates, Inc.

See ad on page 20.

Wasserman & Associates is a representative for new truss, wall panel, stair, door, fingerjointing and material handling equipment. We also offer the option of used or reconditioned equipment. As a partner in your equipment selection process, we promote the equipment that best suits your individual requirements, not the equipment that optimizes our commission. Equipment Financing, Removal, Shipping, Installation and Training is available. Buying or selling, large or small budget, please contact us.

Contact: Mr. Rod Wasserman • 402/438-2161 • 402/438-2524 fax
rodwass@aol.com • www.wasserman-associates.com

West Fraser

West Fraser's vision is to be the leading forest products company in the U.S. and Canada. Our goals are simple—leadership in profits, responsibility in communities, commitment to the environment, excellence in people, strength in products. From homes to picket fences, wood has built the North American Dream and West Fraser takes great pride in supplying wood products to the world. With 15 mills in Canada and 15 mills in the Southern United States, we can produce 2.6 billion board feet annually with a variety of softwood lumber products. Please come by and visit us today.

Wood Truss Council

The Wood Truss Council (WTCA) is SBCA's largest council. Representing the wood structural building components industry in the US, Canada and internationally, WTCA provides a comprehensive supply of tools and resources for wood truss manufacturers.

Wood Truss Systems, Inc.

See ad on page 34.

USED AND NEW EQUIPMENT—Fully independent, we search from top suppliers and our large listing of used equipment to develop the right solution for you. WTS is known for delivery of innovative and objective solutions plus service that consistently places us among the top sales representatives in North America. You can count on effective and economical solutions featuring: Truss and Wall Panel Equipment, Automated Component Saws, Radial Arm Saws, Material Handling Systems, Automated Jigging Systems, and the ability to custom design your own used systems.

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FULL SCHEDULE (Subject to Change)

Tuesday, September 29

- 11a-6p Registration
- 8:30a-4p Golf Outing
- 2p-5p Component Manufacturer Session:
Your Business Lifeline

Wednesday, September 30

- 7a-6p Registration
- 7a-8a Continental Breakfast
- 8a Welcome from the BCMC Chair
- 8a-9a Kick-off Presentation: NFL star Tom Flick
- 9a-6p Spouse/Guest Hospitality Room
- 9:15a-10:30a Educational Sessions
- 10a Spouse/Guest Orientation by Greater Phoenix Convention & Visitors Bureau
- 10:30a-10:45a Coffee Break
- 10:45a-12p Educational Sessions
- 12:15p Ribbon Cutting Ceremony
- 12:15p-6p Exhibit Hall Open**
- 5p-6p Welcome Reception
- 5p BCMC Bowl Drawing

Thursday, October 1

- 7a-5p Registration
- 7a-8a Sit-down Breakfast
- 8a-9a SBCA Annual Meeting
- 8a-5p Spouse/Guest Hospitality Room
- 9:15a-10:30a Educational Sessions
- 9:30a Spouse/Guest Tour
- 10:30a-5p Exhibit Hall Open**
- 1p & 3:30p BCMC Bowl Drawings
- 4p-5:15p Component Manufacturer Roundtables:
Focus Groups on Industry Issues

Friday, October 2

- 7:30a-10a Registration
- 7:30a-8a Continental Breakfast
- 8a-9:30a Economic Forecast
- 9a-12:30p Exhibit Hall Open**
- 8a-12:30p Spouse/Guest Hospitality Room
- 11:30a BCMC Bowl Drawing
- 12:30p Official Adjournment
- 12:30p Plant Tours
- 5:30p SBCA Open Quarterly Meeting:
All are welcome!

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HD Building Systems, Inc

PO Box 667
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Nampa, ID 83687
208/475-0022 • Mr. Kent Mills
Sponsor: Mr. Barry E. Dixon

NEW ASSOCIATE SBCA MEMBERS

Aimeng Canada Inc

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Gatineau, QC J8P 7G7
819/663-9480 • Mr. Ashok Ahuja

Steven M. Calhoun

14195 SE 41st Ct
Summerfield, FL 34491
603/548-7478
Mr. Steve M. Calhoun

Listing as of 8/3/09.

For more information about SBCA membership,
contact Anna (608/310-6719 or astamm@qualtim.com)
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The mission of **Structural Building Components Magazine (SBC)** is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing of structural building components to ensure growth and continuity, and to be the information conduit by staying abreast of leading-edge issues. SBC will take a leadership role on behalf of the component industry in disseminating technical and marketplace information, and will maintain advisory committees consisting of the most knowledgeable professionals in the industry. The opinions expressed in SBC are those of the authors and those quoted solely, and are not necessarily the opinions of any affiliated association (SBCA) .



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