



Chapter Corner

For more information about SBCA Chapters and how to become more involved, contact Anna L. Stamm (608/310-6719 or astamm@qualtim.com) or Danielle Bothun (608/310-6735 or dbothun@qualtim.com). Contributions to Chapter Corner, including pictures, are encouraged. Submissions may be edited for grammar, length and clarity.



Chapter Spotlight

Learning the Standard in the Capital Area

by Joe Kannapell, PE., MiTek Industries, Inc.

At the January meeting of the Structural Building Components Association of the Capital Area, a spirited panel explored the new ANSI/TPI 1-2007 in a multi-faceted presentation. Tim Ott, PE. led the discussion with a recap of changes in the Quality Control program. Working for Ed Callahan as Vice-President of Callahan & Associates in the Capital Area, Tim has inspected many of the plants of chapter members, and participated in the development of the new Standard. Tim focused on the ongoing inspection requirement and shed light on often-misunderstood QC details, such as “defect circles.” Improvements in the joint overlays should expedite the inspection process while improving the results.

Jay Jones, PE., Technical Director of the Truss Plate Institute, continued with an overview of TPI and made available copies of the Standard at a special rate. David Horne, Director of Engineering Services, demonstrated how the new Standard enables better management of risks, especially on long span trusses. By describing the extensive precautions taken by his company, Universal Forest Products, David underscored the importance of Chapters 2 and 3 of the TPI Standard. Finally, Bob Dayhoff, Director of Technical Operations, reinforced the strong message of prevention with practices from his employer, Shelter Systems Limited.

The Capital Area Chapter members are much better prepared thanks to the depth of expertise brought to the ANSI/TPI 1-2007 discussion from around our Nation’s Capital. **SBC**

Chapter Highlights

SBCA – New York

In January, the New York Chapter began holding its meetings with **SBC Connection**. Promised a quick business meeting, the members first discussed current market conditions and strategies being taken to cut costs and improve efficiency. The market discussion then turned to the practice some are seeing of manufacturers not following recognized ANSI/TPI design standards. While this is being used as a way to offer lower costs to builders, members are concerned that it is establishing bad precedents that will negatively affect all manufacturers. For example, TPI 1-2007 defines the Truss Submittal Package as a “package consisting of each individual Truss Design Drawing, and, as applicable, the Truss Placement Diagram, the Cover/Truss Index Sheet, Lateral Restraint and Diagonal Bracing details designed in accordance with generally accepted engineering practice, applicable BCSI defined Lateral Restraint and Diagonal

Bracing details, and any other structural details germane to the Trusses.” The bracing-oriented BCSI B-series summary sheet documents include B3 for permanent restraint/bracing, B1 general bracing and installation and B2 focused on temporary bracing. All agreed that establishing and following consistent expectations in regard to truss submittals would be in everyone’s best interest. The chapter will work with staff on a Tech Note to address these issues. In addition, the April chapter meeting will feature a presentation on design responsibilities and the latest version of TPI 1 Chapter 2 so everyone has the best information at their disposal.

At the meeting, the 2009 officers were chosen. John Workstus of ProBuild East accepted the post of President and John Mulligan of Saratoga Lumber Traders became Secretary/Treasurer. Sid and Taft Ketchum of PDJ Components were volunteered (and have agreed) to fill the chapter’s seat on the SBCA Board of Directors. The members voted to update the chapter name from WTCA – New York to SBCA – New York. Given the success of the online meeting format, they unanimously agreed to continue holding all chapter meetings this year with **SBC Connection**.

Truss Manufacturers Association of Texas

Business and pleasure combined perfectly for the Texas Chapter’s January meeting at La Margarita in San Antonio. Complete with sizzling fajitas, the members reviewed the state of the industry and discussed their expectations for the year. Guest speaker Kirk Grundahl of SBCA staff provided an update on the latest news from the association. The focal point of the discussion was on a key member-focused strategy—component manufacturer members gain the greatest benefit from SBCA though its work creating programs that are “industry best practices.” This is the essence of the SCORE program, which combines all of our industry best practices into one focused combination that participating component manufacturers can use to their business’ benefit. The members also provided their feedback on an ad that will be appearing in *Texas Builder Magazine*, encouraging builders to use components and supplying a list of all chapter member locations and phone numbers. The ad will offer builders a free copy of SBCA’s Framing the American Dream CD. Builders who would like to know more about how components can save them time and money, and minimize theft and waste, are invited to request the free CD on the chapter’s website, www.tmatchapter.com. Continued on page 28



Garry Tebbens, 2009 TMAT President, presents an award of appreciation to outgoing 2008 TMAT President, Garry Walls.



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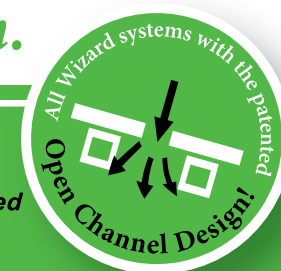
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Calendar of Events

Check out SBCA's website at www.sbcindustry.com for the most current calendar information.

April

- **2:** West Florida Truss Association (WFTA) Chapter Meeting
- **8:** Southwest Florida Truss Manufacturers Association (SWFTMA) Chapter Meeting
- **9:** Alabama Component Manufacturers Association (ACMA) Chapter Meeting
- **9:** Wood Truss Council of Michigan (WTCM) Chapter Meeting
- **15:** SBCA-Northeast Chapter Meeting
- **15:** WTCA-Arizona Chapter Meeting (TENTATIVE)
- **16:** North Florida Component Manufacturers Association (NFCMA) Chapter Meeting
- **16:** South Florida WTCA (SFWTCA) Chapter Meeting
- **16:** Southern Nevada Component Manufacturers Association (SNCMA) Chapter Meeting
- **16:** Truss Manufacturers Association of Texas (TMAT) Chapter Meeting and Golf Tournament
- **23:** SBCA-New York Chapter Meeting Online with **SBC Connection**
- **28:** Mid South Component Manufacturers Association (MSCMA) Chapter Meeting

Contact SBCA staff for details about upcoming meetings: Anna (608/310-6719, astamm@qualtim.com) or Dani (608/310-6735, dbothun@qualtim.com).

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Wood Truss Council of Michigan

The guest speaker at the Michigan Chapter's January meeting was SBCA Legal Counsel Kent Pagel. Participating from Texas via **SBC Connection**, Kent delivered a presentation on "How to Collect and Protect your AR in a Down Market." Since Michigan is predominantly a two-step market, the presentation was specifically customized for the chapter members. Among the topics covered were bid/proposal and terms and conditions of sale, credit applications, construction liens, avoiding back charges, requesting adequate assurances of performance, and what to do if a customer has filed for bankruptcy. Everyone was very appreciative of Kent's presentation and would like to have him back for another topic at a later date.

The report from the education committee included an update on plans for a February seminar for the Huron Valley Code Officials. The members all agreed that education needs to continue to be the chapter's focus. In 2009, they will plan to concentrate more on educating framers and contractors through contacts with the home builders associations. Help from members to make these contacts, and help delivering the seminars, would be appreciated. It's a great opportunity to meet with local contractors and help them obtain their continuing education credits. **SBC**

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