



Chapter Corner

For more information about SBCA Chapters and how to become more involved, contact Anna L. Stamm (608/310-6719 or astamm@qualtim.com) or Danielle Bothun (608/310-6735 or dbothun@qualtim.com). Contributions to Chapter Corner, including pictures, are encouraged. Submissions may be edited for grammar, length and clarity.



Chapter Spotlight

Texas & the Membership Drive

by Anna L. Stamm

Not only is the Truss Manufacturers Association of Texas (TMAT) the largest state chapter of SBCA, it is determined to hold onto the #1 Recruiting Chapter trophy!

TMAT has captured the #1 Chapter title in back-to-back wins for the last five years straight, and since the start of the competition it has won six times!

TMAT members also swept all three categories for 2008:



Dermer accepts #1 Recruiter plaque from 2009 SBCA President Ben Hershey at the Top Chord Club dinner in Denver.

- The #1 Component Manufacturer Recruiter was Jack Dermer of American Truss Systems, Inc., in Houston, TX. This was Jack's second time as #1, having won the title in 2002.
- The #1 Supplier Recruiter was Norm McKenna of MiTek Industries, Inc. Norm also captured that slot in 2004, 2005 and 2006.

What's the secret to TMAT's success? Old-fashioned persistence! And even though Norm McKenna has won more times than anyone else, he is not alone in his determination to keep Texas on top. In addition to Jack's winning work in 2002 and 2008:

- The 2006 #1 Component Manufacturer Membership Recruiter was Gary L. Weaver of Timber Tech Texas, Inc., Cibolo, TX.
- The 2007 #1 Component Manufacturer Membership Recruiter was Ben Doyle of Textruss Component Building, Inc., Austin, TX.
- The 2004 #1 Component Manufacturer Membership Recruiter was Frank B. Klinger of Mid-Valley Truss & Door Co., Harlingen, TX.

Is there any hope for the other chapters? Of course! Previous #1 Chapter winners are Ohio and South Florida. Narrowly missing out on the title have been Arizona, California and Canada. Keep in mind—we've got some additional prizes in store for our 10th anniversary drive this year, so our hope is that this will help inspire everyone to renewed competition.

But for right now, let's all take a moment to appreciate the good work that Texas has done and say, "Congratulations, TMAT!" **SBC**

Chapter Highlights

Iowa Truss Manufacturers Association

The Iowa Chapter held its fall meeting at BCMC in Denver, CO with President Tom Lambertz calling the meeting to order at 11:00 am. Ray Noonan gave the Education Committee Report. Given industry economics, the chapter will not seek further education opportunities at this time, but will assess any opportunities that may present themselves. The potential for education efforts in response to recent IRC ruling requiring residential fire sprinkler systems will be assessed as well. Ray also delivered the legislative report, noting the annual Legislative Breakfast at the Capital Building in Des Moines will be held on February 26, 2009. Giving the WTCA/SBCA report, Rick Parrino discussed the association's name change. The chapter will also consider changing its name at its next meeting. With a presentation on green building, the guest speaker was staff member Sean Shields.

The 2009 Iowa Chapter meeting dates were confirmed for February 26 in conjunction with the Legislative Breakfast, June 10 membership meeting and golf outing, and October 1 membership meeting at BCMC in Phoenix, AZ.

Mid South Component Manufacturers Assoc.

The Mid South Chapter continued its practice of holding its October meeting at BCMC. The group reviewed draft copies of three new product handling and installations guides: Guide for Handling, Installing, Restraining & Bracing of Engineered Wood Products; Guide for Handling, Installing, & Temporary Bracing of Wall Panels; and BCSI-B7 Guide for Handling, Installing, Restraining & Bracing of 3x2 & 4x2 Parallel Chord Floor Trusses. There was an excellent discussion regarding each of these documents and members were encouraged to forward any comments, concerns and suggestions directly to staff for consideration and inclusion in the final version of these documents. Staff member Jim Vogt, P.E., also provided a brief update on the Cold-Formed Steel BCSI and corresponding Summary Sheets as well as the major changes to Chapter 2 – Standard Responsibilities in the Design and Application of Metal-Plate-Connected Wood Trusses, of ANSI/TPI 1-2007.

Under educational outreach, Rob Williams updated the group on his work giving presentations to architects via state and local chapters of AIA, having provided two training sessions and distributed a considerable amount of literature to date. The results of the chapter's mailing project to engineers were reviewed. This marketing brochure for industry professionals may be mailed to building officials in the Shreveport area next. In addition, it was suggested that the chapter submit an application to provide a seminar at the 2009 Louisiana Civil Engineers annual meeting.

The next chapter meeting is being planned for January 27 in the Central City, LA area, to be held in conjunction with a truss plant tour.

South Florida WTCA

The South Florida Chapter has continued to hold its meetings on the third Thursday of alternating months. Items high on the agenda have included:

the pending changes in the 2007 Florida Building Codes, that will now go into effect on March 1, 2009; the law to label buildings with truss construction, Fire Safety-Lightweight Trusses, known as House Bill 727 or the Aldridge-Benge Firefighter Safety Act by Rep Gibson; education and truss plant tours, including working with a teacher at Indian River Community College in Ft. Pierce to incorporate a truss plant tour into a course on Building Construction for the Fire Service; and the local economy.

The November meeting also featured nominations for chapter officers. The newly elected officers will be installed at the next chapter meeting in January.

WTCA – New York

Returning to the topic of the chapter's July meeting at the Basketball Hall of Fame, the question asked at the October meeting was: Are you "building green" yet? The members reviewed a presentation designed to show them that the answer to that question is likely, "yes." Though the term green building has become popular in residential and commercial construction recently, the very ideals of component design and framing are rooted in maximizing the efficiency of materials, including the metal connector plate invented by Carroll Sanford in 1952. Members reviewed what green building is and why they are hearing so much about it, basic principles of green building and where it is headed, what component manufacturers can offer that is "green" and why they should offer it, information on Chain-of-Custody certifications, obtaining certified lumber, complying with programs specific to commercial structures like LEED and Green Globes, and other green building topics. Everyone was encouraged to visit "Structural Building Components Industry: Green Since 1952" [<http://www.sbcindustry.com/greenbuild>] on the website to learn the ABC's of green building and bring their thoughts to the meeting.

At the meeting, the members also welcomed a guest speaker. Tom McGee of Stark Forest Products delivered an update on the post-frame building market and new developments in column/post manufacturing, including preservative treatments and lamination. Everyone appreciated his update and thanked him for attending.

Updates were provided on the chapter's educational presentations and tours for building and fire officials. Copies of the 2008 WTCA Annual Report, Be on the Winning Team, were distributed. **SBC**

Connecting Members Together at SBCA Open Quarterly Meetings



"Coming to the quarterly Board meeting, where all members are welcome, you get to know your peers. You develop interests, you develop trust, and you're able to work out many business opportunities on both sides. The people you call for help are those you've met at Board meetings."

—Don Groom, 2006 SBCA President

2009 OQM Schedule

OQM: March 12–13, 2009

Grand Hyatt Denver
Denver, CO

**SBC Legislative Conference:
May 13–15, 2009**

The Washington Court Hotel
Washington, DC

OQM: August 20–21, 2009

Renaissance Worthington Hotel
Fort Worth, TX

**Board Meeting:
October 2, 2009 at BCMC**

Phoenix, AZ



For more information or to register, go to www.sbcindustry.com/oqm or contact Melanie at 608/310-6720 or mbirkeland@qualtim.com

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