



BCMC 2008 • DENVER, COLORADO • OCTOBER 1-3

MILE HIGH PERFORMANCE

Welcome to BCMC 2008!

BCMC Is Your Place for Planning, Evaluating & Adjusting

- Undertake your company's strategic planning HERE!
- Break into new markets/products
- Research future business costs
- Build leaders in your company
- Gain perspective on how to endure the market downturns
- Assess how to gear up when the next market upswing occurs
- Research current and future purchasing decisions in one location
- Improve efficiency and communication in your plant
- Learn about green building and how to implement it
- Learn effective processes for your design department
- Gain knowledge on building codes and key technical information
- Find out the latest in industry research and testing
- View active machinery demonstrations
- Discover the latest and greatest products and services
- Reconnect with your peers and discuss current issues
- Discuss the state of the industry with industry professionals

www.bcmcshow.com
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608/268-1161 phone
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MESSAGE FROM THE BCMC CHAIR

It is my honor to welcome you to Denver, CO for the 28th annual Building Component Manufacturers Conference. Again, I would like to thank you for coming to Denver and supporting BCMC. Investing in our future is the reason we are all here.

Exhibitors and attendees alike will benefit from attending the show and immersing their teams in a week of connecting with others and building passion for advancing the industry. And if ever there was a time to strategize, this fall will be that time.

Although there have been a couple turbulent years, we are still focused on the same goals, BCMC will showcase the latest technologies, helping you learn to improve efficiency and communication, break into new markets/products as well as how to gear up when the next market upswing occurs. BCMC is your place for planning, evaluating and adjusting your business to make it a success.

BCMC offers you the opportunity to research future business costs, gain perspective on how to endure the market turns, discuss the state of the industry with other industry professionals by attending roundtable discussions, listening to Dr. Stanley Duobinis's economic forecast, walking the show floor, and of course networking with your peers.

Regardless of the state of the economy, you and your coworkers will leave BCMC with insight on how to deal with these issues using the valuable information you have been provided with. I look forward to seeing you in Denver.

Thank you and welcome to BCMC 2008!

Steve Shrader
2008 BCMC Committee Chair



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Listing as of 8/13/08



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Everything you need to know about this year's show is only a mouseclick away. Check out our website to learn more about sessions, roundtables, speakers, exhibitors, hotels, golf and more!

Visit www.bcmcshow.com and register to attend.

KEY: Gold SBC Advertiser • Silver SBC Advertiser • Bronze SBC Advertiser • Asterisk (*) indicates a new exhibitor

A-NU-PROSPECT

See ad on page 38

A-NU-PROSPECT provides the wood component industry with effective delivery systems. These trailers are of the highest quality in the industry featuring innovative improvements on an old concept. These trailers reduce delivery and maintenance costs while being more driver friendly than other trailers.

Contact: Mr. Joe Wilhelm • 519/349-2202 • 519/349-2342
joewilhelm@quadro.net • www.trusstrailer.com

Aegis Metal Framing, LLC

Alpine - ITW Building Components Group

See ad on pages 32-33

Alpine's powerful ProVIEW software is a complete package offering "whole house" design, from the first floor to walls all the way to the roof. By integrating wall panels, trusses engineered wood products and conventional framing into one product, ProVIEW reduces errors and improves performance. Our full service passionate approach to business means Alpine customers enjoy industry leading products paired with exceptional support. Engineering principles drive everything we do so all system works together to give our customers unwavering confidence in the building components they produce.

Contact: Mr. Ken Kuehn • 817/633-5100 • 817/652-3079
kkuehn@itwbccg.com • www.alpeng.com

Alpine Equipment – ITW Building Components Group

Alpine Equipment's dedication to reliability and innovation enables truss manufacturers to meet the challenges of today's tight budgets and complex designs. Let us show you how we can help improve your bottom line. The automated in feed and out feed system of the innovative ALS make cutting a one man operation. The RAM-EZ Rider with automated C4 jiggling sets up any truss in 30 seconds or less! Alpines e-SHOP helps you control costs and improve production! Alpine Equipment's staff is the most skilled in the industry we assist with financing, plant layout, installation, parts, service and maintenance plans,—whatever it takes!

Alpine Systems Corporation

Alpine Systems is a full service supplier of metal connector plates to wood truss manufacturers across Canada. Alpine's full line of products and services includes complete engineering service; proprietary software, support and training; and a complete line of cutting, assembly and material handling equipment for truss and wall panel manufacturers.

Ameri-CAD – VisionREZ – ITW Building Components Group

VisionREZ by Ameri-CAD is an architectural productivity program for residential applications. Powered by Autodesk Technology, VisionREZ enables the user to communicate ideas clearly, generate re-usable data for estimating, and collaborate with manufacturing, suppliers, and subcontractors. Efficiently create coordinated 3D Models, Construction Documents, Framing, Graphics, Bill of Materials and more.

Anthony Forest Products

See ad on page 37

Anthony Forest Products Company is an integrated forest products business begun in 1916. The company owns approximately 91,132 acres of timberland in Arkansas, Louisiana and Texas. It operates southern pine lumber producing mills in Urbana, Arkansas and Atlanta, Texas; and wood chip mills in Plain Dealing, Louisiana and Troup, Texas. The company also operates engineered wood laminating plants in El Dorado, Arkansas and Washington, Georgia. Anthony Forest Products Company and Domtar, Inc. of Montreal, Canada jointly own and operate an I-joist manufacturing plant in Sault Ste. Marie, Ontario.

Contact: Mr. Chris Webb • 870/862-3414 • 870/862-6206
cwebb@anthonyforest.com • www.anthonyforest.com

Arch Wood Protection

Protect your customers and your reputation against mold by using and producing -- FrameGuard® mold-resistant wood. Arch Wood Protection has introduced a mold-inhibiting coating that protects wood products against mold, termites, and fungal decay. Suitable for factory-application on lumber, OSB, engineered wood products, trusses, and SIPs, the end products are being promoted as FrameGuard® mold-resistant wood, winner of a 2007 NAHB Green Building Award and listed in the GreenSpec® directory. Arch Wood Protection is also developer of Wolmanized® pressure-treated wood and Dricon® fire retardant treated wood.

Bloch Lumber Company

Bloch Lumber—Specializes in Guaranteed Forward Pricing, a risk management tool for the lumber and building materials industry. Bloch's industry role also includes the distribution of commodity lumber and panel products.

Boscus Canada Inc.

Boscus Group consist of lumber industry related companies: producers (Berscifer Forest Products), remanufacturing (Rembos), wholesale, distribution and transportation. Member of the MSR Lumber Producers Council, we have been supplying truss and others building components manufacturers for over 15 years. We distribute Canadian SPF, all grades and dimensions, all over North America and overseas. MSR and #1&2 represents 60% of our volume. We rapidly adapt to changing markets to offer a variety of solutions for all our partner's unique needs. Visit our boot for more information on our products and services.

BOSS Tiedowns & Strapping

BOSS Strapping is a lightweight, flexible, heavy duty woven polyester that is rapidly replacing rigid and dangerous steel banding. Our polyester is made in the USA and manufactured into durable strapping in Texas. Because BOSS strapping is made of strong, durable polyester, it holds loads despite nicks, frays and even small cuts. And weighing one-fourth of steel banding, BOSS Strapping is easier on the back and strap choppers are not needed. Quality and consistency of strapping are the primary concerns of BOSS. This is achieved with in-house quality monitoring throughout the entire manufacturing process. Manufactured in Texas, USA.

Bowermaster & Associates

Bowermaster & Associates is an expert partner with the WTCA. We are the leader in providing the Building Component Industry with the best coverage at the lowest cost. Over 40 truss manufacturers choose Bowermaster's Woodpro specialists to protect their insurance needs. Bowermaster & Associates is a full service insurance agency offering Property and Casualty insurance, Workers' Compensation, Health and Employee Benefits, Retirement and Financial Planning, and Human Resource Consultation. Stop by and see what we can do for you.

CADWORK

CADWORK is a unique 3D package that enables you to produce full documentation of your projects and create data for fully-automated CNC equipments and non-automated manufacturing. Thanks to its flexibility, you can efficiently build wall, floor and roof panels according to your building system and work out a solution for all details. From the Architecture to the last component, CADWORK will help you!!

Canadian Engineered Wood Products Ltd

CEWP is a national distributor of truss-related material, such as MSR lumber, Quality 1&2 and web stock. Our team of twelve traders in Alberta, British Columbia, Quebec and Ontario allows us to provide the best options for our customers in both the eastern and western markets. In January of 2002, we were pleased to announce our agreement with Millar Western Forest Products, becoming Millar's sole distributor of MSR lumber.

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Canfor Wood Products Marketing Ltd.

Canfor is North America's largest SPF MSR producer, servicing the truss manufacturing, I-joint manufacturing and building components industries. Canfor is your most reliable supplier of MSR, producing consistent quality kiln-dried SPF MSR at 7 mills in prime grades of 1650, 1950, 2100, 2400 in lengths up to 20ft. Canfor also manufactures long length finger-joined MSR up to 36ft. Canfor offers reliable supply options; rail directly from our mills or trucks from one of our 8 North American reloads.

Carbeck Structural Components Institute

Carbeck Structural Components Institute (CSCI), a 501(c)3 non-profit organization, undertakes research and education projects focused on the structural framing of residential housing and commercial buildings. One of CSCI's key objectives is to provide the fire service with education and information concerning how to effectively and safely put out fires in structures that include structural building components. Your support last year allowed CSCI to produce a new online educational program entitled "Ad Hoc Demonstration Fire-Sheathed Unprotected Floor System" based off of a live burn demonstration that happened in Colonie, NY, as well as new updates to the www.carbeck.org website.

Carolina Strapping and Buckles Company

Carolina Strapping and Buckles Company is the proud manufacturer of GatorSTRAP™, the widely accepted heavy duty woven polyester strapping that is used extensively in the North American lumber and building component industries. MakoSTRAP™, a composite polyester strapping, was recently introduced. Both GatorSTRAP™ and MakoSTRAP™ are safe and economical alternatives to steel strapping. CS&B also manufactures phosphate coated, extra grip wire buckles for GatorSTRAP™ and galvanized wire buckles for MakoSTRAP™. Carolina Strapping and Buckles Company is your source for strapping and buckles for any application.

Clark Industries, Inc.

See ad on pages 13, 60

Clark Industries, Inc. builds equipment to maximize your productivity while minimizing your labor dollars. Our roof truss systems require 2-3 man crews and allow raw materials to remain on the table during assembly and the pressing cycle. Our multi-head system simultaneously presses all nail plates. Single-Pass Floor Truss Production Systems. 100% nail plate embedment is our standard, eliminating the need for finishing equipment. CII provides an assortment of roof and floor truss presses, stand-alone jack presses, column laminators, horizontal and peak-up stacking systems. Come by our booth to discuss your standard or custom equipment needs.

Contact: Mr. Jack Schulz • 417/235-7182 • 417/235-8262
jack@clark-ind.com • www.clark-ind.com

CMF Inc., Commercial Machinery Fabricators

See ad on pages 22-23

Commercial Machinery Fabricators, Inc. offers a number of products, and will exhibit some of these at BCMC '08. Products include: New Trackless Gantry with a 24-inch Roller VF Drive with power pack, a Roller Press with 24-inch rollers, Steel Slotted truss tables with 24-inch steel plate and plastic/wood top tables, Trackless Floor Truss and Trackless Jack Table.

Contact: Mr. Edward G. Joseph • 517/323-1996 • 517/323-8939
ed@cmfstealth.com • www.cmfstealth.com

CMS North America, Inc.*

CMS North America, division of CMS Industries of Zogno(BG) Italy, manufacturer of CNC Machining Centers, high-speed routers (3-,4-,5-axis) since 1969. Specializing in Timber Frame/Log Construction CNC Machining Centers and Software to produce all required parts with joinery. Machines for working wood, composites/plastics, aluminum, stone, glass, solid surface material. Pinnacle of technology and innovation backed by user-friendly software, training, 24/7 tech support/service (large staff factory trained), extensive Parts inventory all based in

USA. Design, durability, dependability! CMS mission, to provide CNC solutions to meet customer manufacturing needs.

Cold-Formed Steel Council

See ad on page 15

WTCA formed the CFSC to focus on issues that affect manufacturers of steel structural building components. The goal of CFSC is to protect and educate component manufacturers through risk management and training material. This year, CFSC has created a Cold-Formed Steel Building Component Safety Information booklet. Stop by our booth to see all of CFSC's new products and services.

Contact: Ms. Jill Zimmerman • 608/274-4849 • 608/274-3329
jzimmerman@sbccindustry.com • www.cfsc.sbccindustry.com

Combilift USA

The Combilift multi-directional forklift is designed for handling long and awkward loads in confined spaces within a wide variety of sectors including the aluminum industry. Its robust design and super elastic tyres enable it to work inside and out, on semi-rough terrain and in all weather conditions. Double handling of goods and downtime due to battery charging are a thing of the past with Combilift, as trucks are powered by LPG or diesel. Capacities range from 2.5 to 10 tonnes with a variety of attachments to cater for individual customers requirements. Call for Free Video & Warehouse Design.

Component Runner, LLC*

Component Runner, LLC is a Structural Building Components design outsourcing firm offered exclusively for MiTek 20/20 customers. Component Runner uses a combination of USA Project Managers with 15+ years of industry experience and highly trained India based design technicians resulting in high quality at an affordable price. Component Runner services include: complete building modeling using MiTek eFrame Layout, Panel and MiTek TrussFramer software. We offer truss design services using MiTek 20/20 engineering matched with your defaults and preferences. We provide complete wall panel design services and loose framing material takeoffs as well. Come visit us inside the MiTek booth.

Cordstrap USA

Cordstrap® is the world leading manufacturer of corded polyester strapping and one-way load securing systems. We provide customers with a safe and cost-efficient alternative to steel banding and other conventional transport packaging materials. Since 1965 it has been Cordstrap's mission to solve strapping, transport, load securing complexities and safety challenges for a diverse base of customers. Cordstrap CC105 is now AAR certified, offering the highest standards available. Cordstrap® Composite Strapping (CC) is a latest development in non-metallic strapping technology. Made from high tenacity polyester filament yarns embedded in a polymer coating, composite strapping is often referred to as synthetic steel.

Custom-Arch

Arches by Custom-Arch are pre-fabricated to the exact specifications of our home-builder customers. Our wooden arches are pre-mitered to slip into your panels with ease and nail in place quickly with your standard nail guns. Perfect curvature, strong, durable, and economical...If you want to add value to your wall panels by installing arches, you owe it to yourself to consider Custom-Arch.

Dansco Engineering, LLC

Dansco can provide your company with seals, sealed repairs and layouts in 26 states currently, including the recently added state of ILLINOIS. Dansco is also a regional leader in several other building industry related fields: Multifamily Building Design and Structural Engineering, Whole House Residential Design and Engineering, Site inspection, Shoring Design and Inspection for Concrete Formwork & Drafting and Design Work. Dansco prides itself in providing faster turnaround times at a lower cost than many of our competitors and to achieving and maintaining 100% customer satisfaction time after time. Let us show you how Dansco can save you time and money and become part of your team.

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Deacom, Inc.

Deacom, Inc. produces the DEACOM Integrated Accounting & Enterprise Resource Planning (ERP) Software System for building component and modular building manufacturers with hard-to-handle requirements. The DEACOM ERP System is engineered to manage your complex job costing and business process issues, and handles an endless variety of unique requirements without costly customization. DEACOM Software seamlessly integrates all areas of your company—from built-in engineering links and inventory control, to order entry and invoicing—giving you a comprehensive view of your entire operation. Visit the Deacom booth for a demonstration, and learn how DEACOM can maximize your productivity and profitability.

DEMILEC (USA) LLC*

DEMILEC (USA) provides spray foam insulation solutions for energy efficient designs. The superior performance of DEMILEC (USA)'s products is driven by the synergy of innovative minds, premium quality components, and pioneering chemistry of spray foam technology. DEMILEC (USA) is a pioneer in the development and commercialization of environmentally-safe spray foam insulation products for wood or steel structures and produce the totally water-blown SEALECTION® 500 insulation system. Debuting in 2008 are our Green systems that are based in renewable natural resources—SEALECTION Agribalance® and HEATLOK SOY®, a green product that uses the environmentally-friendly blowing agent Enovate™ 3000, manufactured by Honeywell.

Dietrich's North America 3D CAD/CAM Software

Dietrich's 3D CAD/CAM software offers a fully integrated modular system for the prefabrication and modular building component industry. The Dietrich's System is not only a CAD/CAM program. Together with specialized CAD functions for construction, it produces all files for the manufacturing process, detailed costing and quoting preparation, and marketing documents. Our system of program modules is flexible and meets most standard needs, however, tailor-made solutions are also possible. Meet with us to discuss your software solutions.

Dow Building Solutions*

From Dow Building Solutions comes an industry first – a single product that combines insulation, structural shear bracing and water-resistive barrier properties. STYROFOAM SIS™ Brand Structural Insulated Sheathing is a three-in-one solution that meets building code requirements for racking while also achieving significant R-values. For the builder—Saves time—requiring only one trip around the house...Saves Money—in addition to saving on labor costs by reducing installation time, utilizing the STYROFOAM SIS wall system cost is comparable to an OSB/housewrap combination in many instances. For the Home Owner—Energy Savings Year Round. Learn more at www.insulateyourhome.com

Eagle Metal Products

See ad on page 31

Eagle Metal Products is a family-owned company driven to provide our customers with high quality products and unequalled customer service. Eagle Metal provides component manufacturers with connector plates, design software, engineering services and truss equipment. Visit our booth to experience our TrueBuild® structural component software, meet our knowledgeable staff and check out our new products being introduced in 2008. See why Eagle Metal is becoming the supplier of choice for component plants today!

Contact: Mr. Baird Quisenberry • 800/521-3245 • 972/888-9966
baird@eaglemetal.com • www.eaglemetal.com

Eide

See ad on page 53

Eide debuts more revolutionary new products and demonstrates the industry's #1 automated jig system. WizardPDS® is the fastest growing system in the industry with over (60) sold since BCMC '05. The WizardPDS®—Perimeter Definition System is a fully automated jig system that reduces truss setup time by 99%. WizardPDS® requires NO additional jig hardware or images to accomplish a complete truss set up in 30 seconds or less. The WizardPDS® converts what is now setup time to build time. Visit our Booth and see the WizardPDS® build (7) individual and completely different trusses start to finish in 22 minutes.

Contact: Mr. Thomas P. Hoy • 612/521-9193 • 612/521-9307
tom@eidemachinery.com • www.eideintegratedsystems.com

Enventek*

Enventek manufactures user friendly, safe and inexpensive automation for your company. We retrofit certain types of component saws with servo technology allowing us to be very competitive in price. Our innovative saw feeding system improves saw safety and speed. It allows our component saws to not only compete with new technologies by cutting over 80 pieces a minute, but also surpasses them in cost and performance. Get a high performance automated component saw that is better than new for a fraction of the cost. Come see the future of the component saw at www.enventek.com.

FastenMaster

FastenMaster, a division of OMG founded in 1981, is a brand of task specific, contractor quality fasteners that are engineered to enable a professional to complete a project faster, easier and stronger. For additional information please call us at 800.518.3569 or visit our website www.FastenMaster.com.

Finnforest USA, Engineered Wood Division

See ad on page 11

Finnforest USA, Engineered Wood Division distributes Master Plank® LVL throughout North America. Master Plank® has all building code acceptances, including NER. Multiple span capabilities make this engineered wood product a logical choice for beams, headers, scaffold planks, mobile home, stair stringers and other industrial applications.

Contact: Mr. Robert Loew • 586/296-8770 • 586/296-8773
robert.loew@finnforest.com • www.finnforestus.com

Gilman Building Products

Gilman Building Products Company is a quality southern yellow pine manufacturer servicing the truss industry since 1972. Gilman's annual production of SYP lumber exceeds 600 million board feet per year with 75% of production going directly to the truss and component manufacturing industry. We invite our current customers and friends to stop by and visit, as well as prospective customers in the truss industry that are not currently doing business with us.

Greenleaf Trading*

Greenleaf trading specializes in MSR, visual grade lumber, web stock, panels, OSB for the component industry. We have 5 distribution centers in the U.S. supplying truckloads of component lumber products. Greenleaf also focuses on longer term forward pricing from 3 months to 24 months for your projects. A veteran industry trader can custom design inventory programs and direct buys to help you compete in the marketplace.

GULF LUMBER COMPANY, INC.*

GULF LUMBER COMPANY—Manufacturers of Southern Pine Lumber since 1940. Modern methods, high standards and industrial foresight have marked the history and growth of this company with a commitment to excellence through the production of quality products such as machine stress rated lumber, standard dimension grades, treated lumber and other specialty items.

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Hardy Frames

Hardy Frames, Inc. manufactures and markets the revolutionary Hardy Frame® shear wall system. The Hardy Frame® is a state of the art pre-fabricated shear panel that is specifically tested to resist lateral and uplift forces resulting from high wind and earthquake loads. The Hardy Frame® is typically used in narrow wall areas around windows or garage openings to brace the wall. The Hardy Frame® exceeds the most stringent requirements of the 2006 IBC and IRC building codes. To learn more about how the Hardy Frame® can work for you and your customers please visit us at the MiTek booth.

Heaven & Earth Therapeutic Massage, Inc.*

Hiab, Inc. A Cargotec Company

Hiab, Inc. offers Hiab articulated cranes for off loading components and setting both bundles of trusses or single trusses. We also offer the Moffett truck mounted forklift for off loading and placing components on the jobsite including a 4-way version for handling extra long lengths of components. We are proud to offer Total Care—the complete service program, giving total confidence before, during, and after the sale. Please contact our Corporate Headquarters in Ohio at 1-800-852-2331 to locate a branch near you.

HLPC & Supply, Inc.

Let HLPC & Supply save you time, money and headaches! We manufacture truss vent blocks, specializing in high quality 2x4 to 2x14 vents. We can mill solid and beveled blocks to your specifications. We can also supply web stock to expedite the manufacture of floor webs. We manufacture our products as if they are going to be used on our own homes. Our purpose is to consistently supply quality wood products at competitive prices. We strive to build a long-term business relationship based on mutual trust and profitability. Quality and satisfaction are our top priority!

hsbCAD – ITW Building Components Group

hsbCAD produces Computer Aided Design (CAD) software to the construction industry, specializing in wood construction. Powered by Autodesk Technology, their software translates all data from architectural drawings into fabrication drawings and then creates the required CNC-files for automated equipment. The Design tool of Choice for: Timber Framers (Post and Beam), Modular Home Design, Residential Designers, Residential Design, Log home Design, SIP Designers, and Builders.

HOLTEC (USA) CORPORATION

See ad on page 4

HOLTEC—The worldwide leader in package crosscut systems. Our Transcut® II Portable Crosscut Saw is affordably priced at \$6900 for cutting whole bunks of lumber of length and our HOLTEC Precision Crosscut Systems are in use by over 7,000 customers worldwide to cut whole packages of lumber to length in less than one minute with a precision of +/- 1mm.

Contact: Ms. Kim O'Brien • 813/754-1665 • 813/752-8042
kim@holtecausa.com • www.holtecausa.com

Hundegger USA, L.C.

See ad on page 9

Hundegger USA: As a true Whole House Saw Hundegger is the most flexible machine on the market with the largest cross section cut area and the most advanced servo control. That is what separates a Hundegger machine from other component saws on the market. In just under 4 years Hundegger USA has sold over 350 SC-1 machines world wide and 1/3 of those in North America, making the SC-1 the most admired and complete linear saw on the market. Hundegger continues to define what a linear saw can do for the truss component industry and the EWP component industry as well.

Contact: Mr. Kip Apostol • 435/654-3028 • 435/654-3047
kip@hundeggerusa.com • www.hundeggerusa.com

iLevel by Weyerhaeuser

iLevel by Weyerhaeuser brings the most innovative and trusted products for building component manufacturers together under one roof. At the 2008 BCMC Show, we will feature Performance Tested® Lumber and iLevel Trus Joist® TimberStrand LSL, along with Javelin® design software and NextPhase® Site Solutions. Javelin is next-generation software, powered by OptiFrame®, for iLevel customers providing structural framing to builders. Javelin software is fully parametric and interoperable with TrussFramer™ files. NextPhase Site Solutions offer building material dealers and component fabricators a combination of proprietary software, industry-leading fabrication equipment, and consulting services, customized to meet the specific needs of their business.

Intelligent Building Systems - ITW Building Components Group

See ad on page 63

Intelligent Building Systems, the leading supplier for the wall panel manufacturing industry, provides additional profit opportunities for component manufacturers by providing a COMPLETE WALL PANEL SYSTEM. Our innovative equipment—manual, semi-automated, or fully automated systems—include exclusive features that give you an edge over your competition. We will provide the perfect combination of IntelliBuild™ software, equipment and service for any component manufacturer. Our knowledgeable staff will help you determine how to maximize your company's performance. Stop by and see how we can contribute to YOUR SUCCESS with our INNOVATIVE COMPLETE WALL PANEL SYSTEM.

Contact: Mr. Michael Schwitter • 817/633-5100 • 817/652-3079
mschwitter@itwbcbg.com • www.itwbcbg.com

International Beams, Inc.

At International Beams Inc. we take pride in providing our customers with premium quality products and services. Our I-joists are manufactured to provide consistent, high performance floor and roof systems. Our technical services consist of highly trained technical experts available to assist you with any design or construction question and to provide full support for our software. Our I-joist plants are located in New Brunswick & Quebec, Canada and have been producing high quality solid-sawn wood I-joists since 1995. We are constantly looking for new ways to improve our product and are committed to developing all the tools required to enable our distributors to service their customers, and ultimately the end user to the fullest.

Contact: Mr. Phillip W. Barkey • 574/269-2221
phil.barkey@lebcorp.com • www.internationalbeams.com

ITW Building Components Group

See ad on pages 32-33, 63

Discover new ways to increase your productivity and profits with ITW Building Components Group the leading supplier of technology-driven products and services for the building industry. Review powerful new software from Truswal and Alpine that will dramatically increase your office efficiency. Need to cut labor costs? See the enhanced ALS saw and AutoSet C4 jiggling system from Alpine Equipment. Financing available! Grow your business with wall panel equipment from IBS. Monitor every detail of plant production with e-SHOP. Add more profit to your bottom line with TrusSteel and SpaceJoist TE. Get the solutions you need from ASC and Alpine Systems in Canada.

Contact: Mr. Karl Bickel • 314/344-9121 • 314/344-3157
kbickel@itwbcbg.com • www.itwbcbg.com

ITW - Industrial Fastening Systems - Manufacturer of Paslode and Duo Fast

ITW Industrial Fastening are manufacturers of both the Paslode and Duo-Fast brand of tools and fasteners. Our Industrial focus allows us to concentrate on in-plant applications, especially truss, cabinet, and furniture. We specialize in analyzing plant challenges and providing solutions that increase productivity, quality, and efficiency.

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ITW Panel Fastening Systems

ITW Panel Fastening Systems is a supplier of pneumatic and Cordless nailing, stapling tools and fasteners for the wood panel industry. We offer Paslode, Duo-Fast and ToolMatic brand tools and fasteners. Our tools are compatible with all U.S. and European automated panel equipment and tools are available with high capacity magazines. ITW Panel Fastening Systems offers an extensive service network to maximize production efficiency, as well as Engineering support when necessary.

J. M. Boyle & Associates, LLC

J.M. Boyle analyzes methods for reducing manufacturing costs, increasing revenue and reducing risk for start-up and existing wall panel and component manufacturing facilities. Operational deliverables include: feasibility studies, lender ready business plans, operational reviews and audits, training and quality control manuals, bidding and estimating models, and company processes, procedures and checklists. Sales and marketing deliverables include: training sales team's "methods of marketing and selling wall panels", sales presentations which create value, responses to customer objections, power point presentations of manufacturing services; and marketing activities designed to educate prospects on how component assemblies can decrease expenses, increase income and manage consequences.

Keymark Enterprises

Whole House Design, Single Building Model Technology, Intelligent Building Design, Building Information Modeling—KeyBuild is the embodiment of these catch phrases. Keymark is your one stop shop for integrated floor, wall & roof design software, along with truss plate supply, engineering services, machinery interfaces, & pre-cut/mark/route expertise. Visit Keymark's booth at this year's BCMC and witness how theory is becoming everyday practice at Keymark!

Klaisler Mfg Corp.

See ad on page 11

NOW IS THE TIME! Klaisler Mfg. Corp. wants to help you increase your production, decrease your overhead and make better components. We manufacture a complete line of equipment for the building components industry. EQUIPMENT IS WHAT WE DO! We build it all including our M Series line of comparably priced equipment, our Rolsplicer chord splicing machine, and our latest roof truss equipment designed for use with the PLANX or Wizard automatic jiggling systems. NOW IS THE TIME TO UPDATE! Let us show you how.

Contact: Mr. Brent Davis • 877/357-3898 • 317/736-0648
brent@klaisler.com • www.klaisler.com

Koorsen Manufacturing Inc.

Quality doesn't cost, it pays!...with the NEW Connector Detector. Only every few years does a new piece of equipment revolutionize the industry. Connector Detector detects missing and misaligned plates, improves production quality, and works with all existing truss equipment.

Lakeside Trailer Mfg., Inc.

See ad on page 40

Lakeside Trailer Manufacturing will be displaying two popular roll-off models. Since 1987, Lakeside has produced over 1700 trailers designed specifically for the wood component industry. With sales in all 50 states plus Canada, stop by our booth to see why Lakeside Trailer has become the industry leader in solving your delivering needs.

Contact: Mr. Lee J. Kinsman • 573/736-2966 • 573/736-5515
lee@rollerbed.com • www.rollerbed.com

Lignum Forest Products

Lignum Forest Products LLP is a distributor of lumber products focused on servicing Truss manufacturers. Lignum is a partner with Pope & Talbot and Tembec, both leading manufacturer of MSR. With strategically located reloads, we can service your needs in a timely manner.

LP Building Products

LP® SolidStart® Laminated Strand Lumber (LSL) is the ideal product for a variety of applications including metal plate connected trusses and tall wall framing. SolidStart LSL's consistency and predictable performance means no swelling, twisting, or buckling and its superior strength and uniform density provide the perfect solution for the lack of dimensional stability commonly found in most lumber; and it's available in lengths up to 64 feet to create taller walls and open ceilings and floor plans. LP SolidStart LSL is manufactured from smaller aspen and maple trees and is certified under the Sustainable Forestry Initiative (SFI).

Lumbermens Merchandising Corporation - LMC

LMC - BUILDING ON SERVICE® LMC is a not-for-profit purchasing cooperative owned by over 350 independent stockholders. Over 100 of our stockholders have truss/wall panel operations representing 140 manufacturing locations. Since 1935 we have leveraged volume to gain benefits unattainable to most businesses. We purchased near three billion dollars annually over the past few years. It is LMC's mission to be the preferred source to which stockholders can entrust their purchases of forest products, building materials and other related products and services.

Metriguard

The World's Leading Provider of precision equipment for: Machine Lumber Grading (MSR & MEL), Veneer Testing (LVL), Bending & Tension Testing (Quality Control) and Structural Panels (OSB & Plywood).

MiTek Industries, Inc.

See ad on pages 2-3

At MiTek we bring together software, machinery, connectors and services that work together sensibly to automate your component building process—from design concept to component engineering to final installation. Our associates are focused on a single purpose—your success. Come see the PLANX automated jiggling system along with new automated material handling, powerful structural modeling software and the people behind the product. We bring together a sensible and upgradeable approach to your business, providing a smart approach to enhancing your business performance. Come see how your success is now more than ever our success.

Contact: Mr. Michael Klein • 314/434-1200 • 314/434-5343
mklein@mii.com • www.mii.com

Monet DeSaw Inc.

See ad on page 64

We manufacture a variety of saws from simple push-button operation to top-of-the-line servo driven automated saws. On display this year will be the DeSawyer ES (servo driven saw), the FWA500 (floor web saw), and one of our linear saws. The DeSawyer ES is the highest production saw on the market and is by far every sawyers choice. It is the only saw in the industry with a complete manual backup system. Our FWA-500 continues to yield the highest productivity of any floor web saw available today. Please stop by our booth and we will show you the difference.

Contact: Mr. Kevin Troesser • 573/642-4900 • 573/642-3736
kevin@desaww.net • www.desaww.com

MSR Lumber Producers Council

See ad on page 20

The Machine Stress Rated Lumber Producers Council was formed to promote the benefits of Machine Stress Rated (MSR) lumber for the purpose of increasing the usage and acceptability of the product. It is the intent and mission of the Council to improve, promote, and advance the common interest and general welfare of all phases of the Machine Stress Rated lumber industry.

Contact: Ms. Kathy James • 888/848-5339 • 888/212-5110
msrlpc@msrlumber.org • www.msrlumber.org

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Nordic Engineered Wood

Nordic Engineered Wood, a wholly-owned subsidiary of Chantiers Chibougamau, was founded in the year 2000 to develop and promote high quality wood products for use in residential and light commercial construction. Our vision is built on the founding principles of reliable service, consistent quality, and responsible forestry practices. Chantiers Chibougamau has achieved ISO 14001 accreditation, the international standard for environmentally responsible harvesting and reforestation, FSC certification is targeted for October 2008.

NUCONSTEEL

See ad on pages 27, 54-55

If it can be done in light gauge steel, NUCONSTEEL® can do it! NUCONSTEEL has developed an innovative, fast and, cost-effective method of producing cold-formed steel components for the residential market. With this NU WAY TO BUILD®, the NUFRAME™ and NUTRUSS 2.0® systems can help YOU produce panels and trusses on time every time! Stop by our booth to for live software demos and to see wall panels and trusses being produced in minutes. We have added six new products built by our systems...stop by and check out our new innovations.

Contact: Ms. Lindsey Rattan • 940/383-0593 • 940/383-7939
lrrattan@nuconsteel.com • www.nuconsteel.com

OptiFrame Software, LLC

Pacific Automation Ltd - MiTek

See a live demonstration of our quality truss manufacturing equipment at the BCMC 2008. Talk to us about the many machines in our product line, sold world wide.

Pacific Trail Mfg., Inc.

Crosscut unit saws (bunk saws) are extremely valuable tools in the truss industry. These saws quickly cut lumber back to easily handled lengths. Many truss manufacturers either have flexibility in bringing in longer length lumber or deal with "the only product available". Companies are then stuck with labor costs of cutting one board at a time or using a chain saw before down-line processing. (Feeding the component saws.) In approx. one minute, you can saw a unit of lumber to any length you wish with cutting tolerances of ±1/4", ±1/16" & ±1/32" to suit your individual needs.

Palfinger North America

Palfinger North America is a world class manufacturer of truck mounted knuckle boom cranes and forklifts. Used in many applications, we offer several models, which can be operated with radio remote control for fast and economical operation. Palfinger also offers the ideal solution for various loading and unloading problems encountered by transport operators. Different models of the Crayler truck mounted forklift are available depending on your specific needs. Palfinger and their distributors can help custom-manufacture a material handling system to meet your toughest challenges! For more information on the Palfinger product lines, please contact us at 800-567-1554.

Panels Plus

See ad on page 25

PANELS PLUS is the construction industry choice for wall panel equipment and accessories from framing and sheathing stations to full production lines. Our design engineers use state of the art hardware and software and have the ability to customize equipment to customer specifications and floor space. Panels Plus offers quality expandable equipment options for the low volume startup plants to quality equipment for the high volume manufacturing plants. This year at the BCMC show we are showcasing the CN100 Sub Component Nailer. It features finger tip setup operation to allow just in time flow. PANELS PLUS, helping build technology into your craftsmanship.

Contact: Mr. Tim Kaasa • 507/369-0507 • 507/373-7110
tkaasa@panplus.com • www.panplus.com

Pelican Bay Forest Products*

Pelican Bay Forest Products is a supplier specializing in Truss materials. Our traders are motivated and dedicated to establishing and managing relationships with their customers and suppliers. Our traders help their customers make lumber-buying decisions, analyze market conditions, and make recommendations to solve problems.

Pennsylvania Lumbermens Mutual Insurance Co.

See ad on page 18

PLM specializes in Property and Casualty insurance for the lumber, woodworking and building material industries. Established in 1895, we have over a century of industry knowledge and expertise. The company was formed "by lumbermen for lumbermen", and throughout our entire history, wood and the wood industry has been our sole focus. We offer competitive rates, loss control programs and prompt claims response and handling. We are financially strong and carry an A.M. Best rating of A (Excellent). For more information, contact us at 800-752-1895 or visit our booth to learn more about our services.

Contact: Ms. Charlotte Friend • 800/752-1895 • 215/625-9097
cfriend@plmins.com • www.plmins.com

PFP Technologies

See ad on page 39

PFP Technologies are the designers and manufacturers of the Razer linear saw and peripherals. Our version 5 saw is faster and even more robust and reliable than ever. Come and see the flexibility, versatility, and industry leading features of the Razer. Try the user-friendly but powerful software which includes optimization and real time length calibration. The Razer can be run on its own or fully integrated with optional automated in feed and out feed systems affordable for any size truss plant. We look forward to catching up with old customers and meeting new ones.

Contact: Mr. Joseph A. Tuson • +61/8 9 249 4542 • +61/8 9 249 4596
joetuson@pfpotech.com.au • www.razerusa.com

Popular Equipment Finance

Popular Equipment Finance (PEF) specializes in financing equipment for the building components manufacturing industry. PEF, a bank owned direct lender, was established in 1996 and is recognized as a "Top 50 Company" in St. Louis. PEF offers leasing and financing in all 50 states, Puerto Rico and the USVI with terms from 36 to 84-months, an application only program up to \$350,000 without financial statements, competitive rates and unrivaled customer service. We invite you to discover what makes us Popular.

Precision Equipment Mfg.

Precision Equipment Mfg. manufactures quality roll off trailers for easy, roll-off right to the ground delivery, all over the country and Internationally. Our goal is to be your trailer company, you may choose one of our standard series 40', 48' and 53', or our stretch trailers which come in 36'-51', 42'-60', 46'-64', 50'-70', 53'-80'. We also manufacture the HD series goosenecks that come in 28', 32' and 36' lengths. We can custom make any size or axle configuration that best suits your needs. We want to earn your business!

Princeton Delivery Systems Inc.

Princeton Delivery Systems located near Columbus is the leading U.S. truck mounted forklift manufacturer. Princeton offers four PiggyBack® Delivery System models designed for building material applications: The "4-Way" is specifically designed to carry long loads, like engineered floor joists, through narrow openings. PB80 will handle prefabricated wall panels or other heavy loads. It is the industry's lightest 8,000 pound capacity unit. PB50 5,000 pound capacity unit is unequaled in rough terrain performance. PB45 with 4,500 pound capacity is ideal for medium loads on many single axle trucks.

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Qualtim, Inc.

See ad on page 58

Have you been considering ideas for improving your business and marketing approach but never seem to find enough time? As the industry leader in personalized service and support to the structural building components industry, Qualtim offers both creative and technical solutions. We provide website, advertising and other marketing expertise, online training creation and management, manufacturing and QC knowledge, engineering and expert witness support, as well as truss testing and product development assistance. Qualtim invites you to stop by our booth to discuss your marketing or technical needs and how we can serve you with expert, creative and affordable solutions.

Contact: Ms. Peggy Pichette • 608/271-1176 • 608/271-7006
ppichette@qualtim.com • www.qualtim.com

Randek BauTech AB

Randek BauTech AB is the world leading manufacturer of automated equipment components for producing prefabricated homes. Our equipment produces finished building components faster and more efficiently than any other manufacturer. Compared to competing technologies, our machines will produce up to four times the linear feet of wall panels per shift. Our leading-edge technology enables manufacturers to produce high quality wall and floor panels in the shortest possible time with a minimum number of operators. Since 2000, we have delivered 13 production lines in the USA and Canada. Randek Automated Equipment, Inc. is exclusive North American agent for Randek BauTech AB.

Rayonier Wood Products

Rayonier Wood Products manufactures high quality Southern Yellow Pine lumber, including the hard to find "Dense Select Structural" grade. Rayonier is a value-driven, service focused company. Our production facilities give us the flexibility to offer customers the highest quality products for use in construction, remodeling and decorative applications. Please visit us at the show to meet our staff and learn more about us and our products.

Rex Lumber LLC & North Florida Lumber

Rex Lumber and North Florida Lumber are two of the Florida's top sawmills. We make some of the best Southern Yellow Pine. We also make many different truss grades.

Robbins Engineering, Inc.

As a member of the family of MiTek Industries companies, the industry leader in personalized service and support we continue to provide a complete software solution for the component industry. Robbins Engineering is known as the developer of one of the industry's most intuitive, comprehensive, and integrated software, Online Plus™ layout and engineering (CAD/Cam) software, InfoStar™ management information software, and Wallstar™ wall panel software. Robbins Engineering offers Web Based Software training 24/7. Robbins invites you to see all of our other products the MiTek family has to offer.

Robbins Lumber

Robbins Lumber offers distribution centers throughout the Midwest specializing in MSR Pine and MSR spruce lumber. We have office locations in Florida, Michigan and Chicago, IL. Stop by our booth and let us show you our commitment to customer satisfaction.

SBC Research Institute (SBCRI)

SBCRI provides thorough, affordable testing of construction products with the goal of developing a better knowledge of actual performance, both alone and within the integrated structure. Offering complete confidentiality to independently evaluate any type of innovative product or product system, SBCRI has an extensive list of testing options under a variety of application, attachment and loading conditions. Dedicated to the fact-based analysis of component performance and properties, SBCRI testing will lead to more accurate and efficient design and improved installation—advancing a new generation of growth for the structural building components industry.

Senco Products, Inc.

Pneumatic, battery and electric-operated stapling, nailing, and screw systems equipment and collated fasteners for all areas of the industry.

Simpson Strong-Tie

See ad on page 21

Simpson Strong-Tie Company is the world's largest manufacturer of steel connectors for wood construction. The product line totals nearly 7,000 items, with more than 1,700 different joist hangers alone. Strong-Tie® connectors for solid timber, composite wood products and plated trusses are the most specified of any brand. Simpson leads the industry in retrofit connectors for seismic and high-wind protection. The Simpson Steel Strong-Wall® shearwall is ICC listed (ESR 1679), available in 12" to 24" widths, and is the strongest shearwall on the market today.

Contact: Ms. Frankie Emerson • 925/560-9000 • 925/847-1603
femerson@strongtie.com • www.strongtie.com

SL-Laser Systems

See ad on page 20

Founded in 1988, SL Laser has been a pioneering force in the development of precision single and multiple head laser projection systems for truss, floor deck and wall panel systems. Our patented hardware and state-of-the-art software feature many user-friendly features designed to enhance functionality, while prompting the easy-to-use fundamentals that make our systems the industry benchmark. Seamless integration between TrussPilot™ software and hardware results in reduction of production costs and an increase in accuracy and profitability. Our Laser Systems can be found projecting increased productivity in some of the finest building components manufacturing companies in the world.

Contact: Mr. Jason Galek • 704/561-9990 • 704/561-9994
jgalek@sl-laser.com • www.sl-laser.com

Southern Pine Council

See ad on page 17

Southern Pine is the #1 species used by component manufacturers. A big reason is Southern Pine saves money due to its high strength, stiffness, and density. Southern Pine is available in strong visual grades, plus MSR and MEL, making it ideal for roof and floor trusses. Finger-jointed studs also provide a strong, straight product for wall panels. Come check out our new Structural Components brochure.

Contact: Ms. Catherine M. Kaake, P.E. • 504/443-4464 • 504/443-6612
ckaake@sfpac.org • www.southernpine.com

SpaceJoist TE, LLC -

ITW Building Components Group

Capture a growing market with the GENUINE INNOVATION of SpaceJoist TE, LLC's Trimmable End products. The GENUINE INNOVATION ranges from the SpaceJoist TE floor trusses to Insert TEs. We have an option to fit your needs! Stop by our booth to see how these INNOVATIVE products can benefit your company.

SPIDA MACHINERY

SPIDA designs and manufactures a range of industrial saws and tables specifically for the TRUSS and FRAME industry. Our AUTOMATED sawing systems can help your plant reduce errors and increase quality and production of components—saving you valuable time and money. SPIDA's range of machinery will provide years of accuracy, reliability and low maintenance. SPIDA saws are known for their exceptional quality and reliability. We look Forward to seeing our old friends and meeting new ones this year.

Spotnails

Spotnails has been one of the leading manufacturers of pneumatically driven fasteners for nearly 70 years. The Company manufactures a wide range of industrial fastening products including nails, staples, pins, brads and tools for use in packaging, furniture/woodworking, construction, factory-built housing and many other industries. With manufacturing facilities in the United States, Mexico and Korea, Spotnails is keeping pace with the demand for quality tools and fasteners.

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Stanley-Bostitch

Stanley-Bostitch manufactures a full line of nailing and stapling tools for adaptability to automated wall panel/component equipment (high load tool capabilities). We also offer a loan tool and on-site service program, as well as automation support.

Stiles Machinery Inc.

See ad on page 57

Weinmann offers a complete range of machinery for the efficient and economical production of frame wall, SIP wall, floor, and roof components including assembly and tilt tables, automatic framing stations, and automatic fastening with nailing, stapling, and screw driving equipment. Weinmann features fully-automated CNC processing with their unique multi-function bridge machines, and WBZ lumber saws and machining centers. Stiles Machinery, Inc. is pleased to sell and service Weinmann component manufacturing systems in the USA. Weinmann is represented in Canada by Homag Canada.

Contact: Mr. Tom VanSlooten • 616/698-7500 • 616/698-9411
 tvanslooten@stilesmachinery.com • www.stilesmachinery.com

Structural Building Components Magazine

Your Industry...Your Ideas...Your Magazine! **Structural Building Components (SBC) Magazine** is the component industry's primary resource for leading-edge information about current issues, trends and products that affect the future of framing. The mission of **SBC** is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing structural building components. **SBC** strives to ensure growth and continuity and to be the industry's information conduit by taking a leadership role in the dissemination of technical and marketplace information. **SBC** staff welcomes your feedback and article ideas at editor@sbcmag.info.

Summit Forest Products Inc.

Summit Forest Products Inc. is a North American distributor specializing in the supply of lumber to component manufacturers. Through our strategically placed distribution centers we have the ability to service truss manufacturers throughout the United States & Canada, with high quality lumber at a level of service that is second to none. Whether it is quick delivery, highly specified tallies or forward pricing, at Summit we adapt to the individual customers' requirements. We continually strive to understand and anticipate our customers' needs to ensure that we are supplying them with well priced, high quality products.

SUNBELT

Sunbelt has provided quality steel storage systems to lumber yards and building materials dealers nationwide since 1987. We specialize in designing, engineering and installing warehouse racking, rack supported buildings, T-sheds and bulk sheds. Sunbelt offers complete yard and warehouse planning services tailored to each customer's specific needs, along with multiple ship points. Visit our booth to discover the many ways Sunbelt can be beneficial to your business.

The Hain Company

See ad on page 38

The Hain Company specializes in developing machinery and solutions for the lumber and truss yards, onsite framing, wall panel, shed manufacturing as well as TJI processing and any other random length cutting or precut packaging. With 30 years of experience helping this industry provide for production needs our products reflect machinery that works for you. This gives you the consumer an advantage to not only produce an efficient product but will reflect money well spent. The Hain Company builds machinery that is built to last. The Hain Company also broker's Klaisler—Monet DeSaw—Mango—Maximizer Technologies and Koskovich.

Contact: Mr. Leonard Hain • 530/295-8068 • 530/295-0468
 leonard@haincompany.com • www.haincompany.com

The Koskovich Company

See ad on pages 29, 61

The Koskovich Company manufactures automated equipment for cutting, marking, handling, and assembling wood roof truss and wall frame components. The Miser™ single blade linear feed saw with material handling systems is a one-man operation. Its ink jet marking system speeds up assembly of roof truss and wall frame components. It performs most any angle cut, including compound angles, rip and bevel cuts, as well as infinite-length scarf cuts. Planx™ automated roof truss jiggling system cuts jiggling time to 30 seconds. It can be installed on new truss assembly tables from MiTek® and other manufacturers, or retrofitted to most existing tables.

Contact: Ms. Karin Anding • 507/286-9209 • 507/285-1730
 karina@omnisaw.com • www.KoskovichCompany.com

Timber Products Inspection

Todd Drummond Consulting, LLC.

Professional Lean Manufacturing Consulting Services for the Component Industry. Including time standards for truss fabrication labor estimation. (Man-minutes, R.E. & S.U.) Normal Payback is 3 to 4 months! Truss Shop Labor Tracking Software Systems for truss fabrication. Track every man and order in your shop down to the minute. Consulting services tailored to your needs. Proven and practical solutions using Lean Manufacturing and Theory of Constraints principles for your component manufacturing. Clear and practical ideas that you can implement into your organization that can make a difference.

Triad/Merrick Machine Company

See ad on page 34

As one looks back through the history of component homes and reviews the advancement in technologies, one name remains synonymous: TRIAD. During FIVE decades Triad panel, component, floor and stair machines have lead the industry in meeting the needs of builders in the US, Canada, and around the world. Having built more panel equipment than all of the competition, COMBINED, Triad continues to meet the ever growing needs of today's builders by providing machinery and production systems that: lower labor, give higher production & productivity, controlled material costs, high quality finished products, and the latest state-of-the-art engineering.

Contact: Mr. Lanny Morris • 800/568-7423 • 308/384-8326
 lannym@merrickmachine.com • www.triadravo.com

Trim Fit, LLC

See ad on page 35

Trim Fit LLC manufactures the I-Block, an insert able, plate-able end panel component for your open web floor truss program. The Trim Fit I-Block is made of solid sawn, southern yellow pine. I-Block inserts are trimmed to 16" in length and are manufactured in truss depths from 11-1/4" to 24" in both 4x2 and 3x2 chord widths. On the job, the I-Block allows for maximum trim of 12". Save time in design and production, meet job deadlines and increase customer satisfaction.

Contact: Mr. Joseph E. Voss • 573/437-4848 • 573/437-4848
 iblocks@trimfitllc.com • www.trimfitllc.com

Truss Plate Institute

The Truss Plate Institute (TPI) and its members are connecting the truss industry. Come visit the TPI booth to see how and to learn more about the products and services provided by TPI. Speak to our professional staff about our nationally recognized quality assurance inspection program. Learn about the recently released ANSI/TPI 1-2007 standard. Review and ask questions about other guidelines and technical publications such as BCSI. See you at the show!

TrusSteel - ITW Building Components Group

TrusSteel® pre-engineered Cold-Formed Steel trusses from ITW Building Components Group, Inc. are the culmination of over fifty years combined experience in truss and Cold-Formed Steel building products. The product is built upon extensive truss engi-

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neering and software knowledge inherent in Alpine products, an experienced staff of CFS design engineers and many years of designing and building efficient trusses. TrusSteel products simplify the processes of design, specification and inspection. Integral stiffness and a high strength-to-weight ratio make them easy to handle during installation. A nationwide network of local TrusSteel fabricators provide truss designs, details, specifications, construction hardware, estimates and finished trusses.

Truswal - ITW Building Components Group

See ad on page 32

Discover how you can put Truswal's genuine innovation in whole-house design (IntelliBuild™), engineering (TrusPlus™), plant efficiency (WinBatch™), plant management (TrusManager Pro™) and state-of-the-art equipment to work for you. These dependable tools combined with new features and enhancements in Truswal products will bring more speed, accuracy and reliability to your operation. See a demo to experience the innovation!

Contact: Mr. Ken Kuehn • 817/633-5100 • 817/652-3079
 kkuehn@itwbcg.com • www.truswal.com

Turb - O - Web

See ad on page 28

The Turb-O-Web™ System. The Turb-O-Web System delivers efficient truss manufacturing by standardizing webs. The two key elements of the system are both ready at MiTek, namely 1. The MiTek 20/20 Truss design software with the Turb-O-Web features enabled, and 2. MiTek Elipsaw for cutting standard Turb-O-Webs at about 3x the speed of any other web saw and at about 1/3rd the cost. Standardization of parts is key in all manufacturing industries, and the roof truss business is no exception. The Turb-O-Web System increases total plant capacity and a simultaneously reduces unit cost, improving the plants competitive edge in this difficult market.

Contact: Mr. John Griffith • 888/750-6005 • john@turb-o-web.com • www.turb-o-web.com

USP Structural Connectors

USP Structural Connectors is a metal fabricating manufacturer serving residential and commercial building industries throughout the United States and Canada. USP's product line encompasses over 4,000 finished part numbers: standard construction hardware for the light construction and retail/do-it-yourselfer markets, as well as a complete line of connectors for the Engineered Lumber and Plated Truss industries. This full-range product line is backed up by an in-house engineering staff, technical assistance team and Customer Service. USP products are manufactured in four locations across the United States: Minnesota, Florida, California and one in Canada.

Viking WPS

See ad on page 59

Viking has provided creative fastening and material handling solutions to worldwide markets for over 30 yrs. Our history and experience has allowed us to create a line of new wall panel assembly products that clearly differentiate us from anything on the market today. All Viking equipment runs independent of design software and allows you to choose or change to any design software that fits your business needs. Our modular approach allows you to start small and increase production later by upgrading and adding equipment that moves your line from manual to a fully automated solution.

Contact: Ms. Linda Resch • 800/328-2403 • 763/571-7379
 lindar@vikingeng.com • www.vikingeng.com

Virtek Vision International, Inc.

Virtek is the leading developer of precision laser-based solutions enabling component manufacturers to produce products faster, better and at lower costs. The Virtek TrussLine Laser Projection System, with new green lasers that provides improved visibility with new software that features improved usability, real-time production status, and reporting functionality. The LaserMC, laser marking system has no ink mess or consumables. It streamlines the production of component

materials used in wall panel assembly by measuring, laser marking and cutting in a single step. Virtek I-Joist Processing precision cuts I-joists with optimization of material and automatically routes service openings.

Vision Financial Group, Inc.

VFG is a one-stop leasing & financing source for all of your equipment needs. Whether you are a vendor looking for ways to improve your sales cycle or a user of equipment looking for a competitive source of financing, Vision can meet your requirements. Vision provides a full range of terms and structures and is not limited by equipment, cost or location. Leasing can improve your bottom line, preserve cash and improve your cash flows. Vision Financial, headquartered in Pittsburgh since 1991, has satellite offices in greater Atlanta and Charleston. Our national toll free number is 888-834-3278.

Wasserman & Associates

See ad on page 28

Wasserman & Associates is a representative for new truss, wall panel, stair, door and material handling equipment. We also offer the option of used or reconditioned equipment. As a partner in your equipment selection process, we promote the equipment that best suits your individual requirements, not the equipment that optimizes our commission. Buying or selling, large or small budget, please contact us.

Contact: Mr. Rod Wasserman • 402/438-2161 • 402/438-2524
 rodwass@aol.com • www.wasserman-associates.com

West Fraser

With more than 15 sawmills in British Columbia, Alberta, and most recently, the Southern United States, West Fraser takes pride in being a preferred supplier to both domestic and global clients. Collectively, West Fraser operations supply the world with more than 2.6 billion FBM of lumber annually. West Fraser produces a variety of softwood lumber products which are sold into the North American and export markets. We are committed to producing and delivering a quality product and, as such, take steps to ensure standards are consistently met. All lumber is graded in compliance with the National Lumber Grades Authority.

Contact: Mr. Barry Bauman • 800/841-2507 • 901/620-4204
 barry.bauman@westfraser.com

Wood Truss Systems, Inc.

See ad on page 58

USED AND NEW EQUIPMENT—Fully independent, we search from top suppliers for equipment and services that best meet your needs. We've built our reputation on it. WTS is known for delivery of innovative and objective solutions plus service that consistently places us among the top sales representatives in North America. You can count on effective and economical solutions featuring new and used: Truss and Wall Panel Equipment, Automated Saws: Component, Radial Arm, Measuring Systems, Material Handling Systems, Automated Jiggling Systems, Waste Reduction Equipment, Replacement Production Surfaces & Plant Layouts/ Production Consulting.

WTCA - Representing the SBC Industry

See ad on pages 8, 15

WTCA is a leading force in strengthening the structural building components industry. Representing component manufacturers, builders, material suppliers and industry professionals, WTCA provides the tools and resources needed to grow component manufacturing businesses. Whether it's educational resources, risk management strategies, building code watch, financial/wage surveys, legislative alerts, in-plant safety and quality control, transportation issues, technical training or marketing plans, WTCA provides tangible benefits. Stop by our booth to learn about the SBC Research Institute, get a first-hand look at new and updated products and services, and see how it pays to be a member of WTCA.

Contact: Ms. Anna L. Stamm • 608/274-4849 • 608/274-3329 •
 astamm@quallim.com • www.sbcindustry.com

TOP CHORD CLUB MEMBERS & AWARD WINNERS

[Current as of August 12, 2008 • Asterisk (*) indicates attainment of a new membership level in 2008.]

Diamond Club

Mr. Staton Douthit	124
Mr. Leonard Sylk	115
Mr. Norm McKenna	103
Ms. Nancy Matousek	99
Mr. Gary L. Weaver	72
Mr. Koss Kinser	70
Mr. John R. Herring	69.5
Mr. Richard W. Brown	68.5

Mr. Eric Lundquist	67
Mr. Dale Fenton	66
Mr. Merle Nett	62
Mr. Rip Rogers	56
Mr. Joe M. Odgers	55
Mr. William Alcorn	54
Mr. Stanley K. Sias	54
Mr. Richard Terbrock	54

Lifetime Members

Mr. Keith Azlin	39
Mr. Ben Doyle	38
Mr. Don Hershey	37
Mr. Robert L. Ward	37
Mr. Lee Vulgaris	36.5
Mr. Kenneth M. Cloyd	33
Mr. Roger L. Montgomery	33
Mr. Dwight Hikel	30

Mr. David H. Imming	30
Mr. Michael L. Ruede	30
Mr. Glenn Traylor	30
Mr. Thomas F. Whatley, II	30
*Mr. Jack Dermer	29
Mr. Gifford M. Shaw	27
Mr. George Ketchum	26
Mr. Charles B. Montgomery	26

*Mr. Jerry Vulgaris	25.5
Mr. William H. Eber	25
New Members	
Mr. Tom Lambertz	16
Mr. Don Ball	15

WTCA Hall of Fame

Each year at BCMC, WTCA inducts a new member(s) into the Hall of Fame. Each recipient is selected for this honor by the vote of industry peers and is recognized as contributing significantly to the advancement of WTCA and the component industry. Members include:

<u>1986</u>	Staton Douthit	<u>1996</u>	Lee Vulgaris
	Dr. Stanley K. Suddarth	<u>1997</u>	Kirk Grundahl
<u>1987</u>	Dave Chambers	<u>1998</u>	Bob Ward
	Don Percival	<u>1999</u>	John R. Herring
<u>1988</u>	Don O. Carlson	<u>2000</u>	Thomas J. Manenti
<u>1989</u>	Leonard Sylk	<u>2001</u>	Bernie Boilen
	George Eberle	<u>2002</u>	Koss Kinser
<u>1991</u>	John Mannix	<u>2003</u>	Merle Nett
	Bill Alcorn	<u>2004</u>	Richard Brown
<u>1992</u>	Rip Rogers		Andy Schwitter
<u>1993</u>	Tom Carbeck	<u>2005</u>	Suzanne Grundahl
<u>1994</u>	Michael Conforti	<u>2006</u>	John Meeks, P.E.
<u>1995</u>	Don Hershey		Kent J. Pagel
	Bill McAlpine	<u>2007</u>	Michael Ruede

Bowman Industry Enthusiast Award

Awarded each year at BCMC to an individual supplier member of WTCA who has enthusiastically supported the structural building components industry.

Award winners include:

2005
Michael Bugbee
2006
Thomas Manenti
2007
James Kent "JP" Pruitt

SBC Industry Leadership Award

New in 2006, this award honors an individual who, since the industry was founded 50 years ago, has helped nurture, support and grow the structural building components industry as a whole with their vision, innovation and/or creativity. The individual may be a component manufacturer, supplier, associate or any other person whose efforts has helped create our industry into what it is today. Recipients include:

2006
Abner Yoder • Stark Truss Company
2007
Charles Vaccaro • ITW (Alpine)

Attend the WTCA Annual Meeting on Thursday, October 2, to see who this year's award winners will be!



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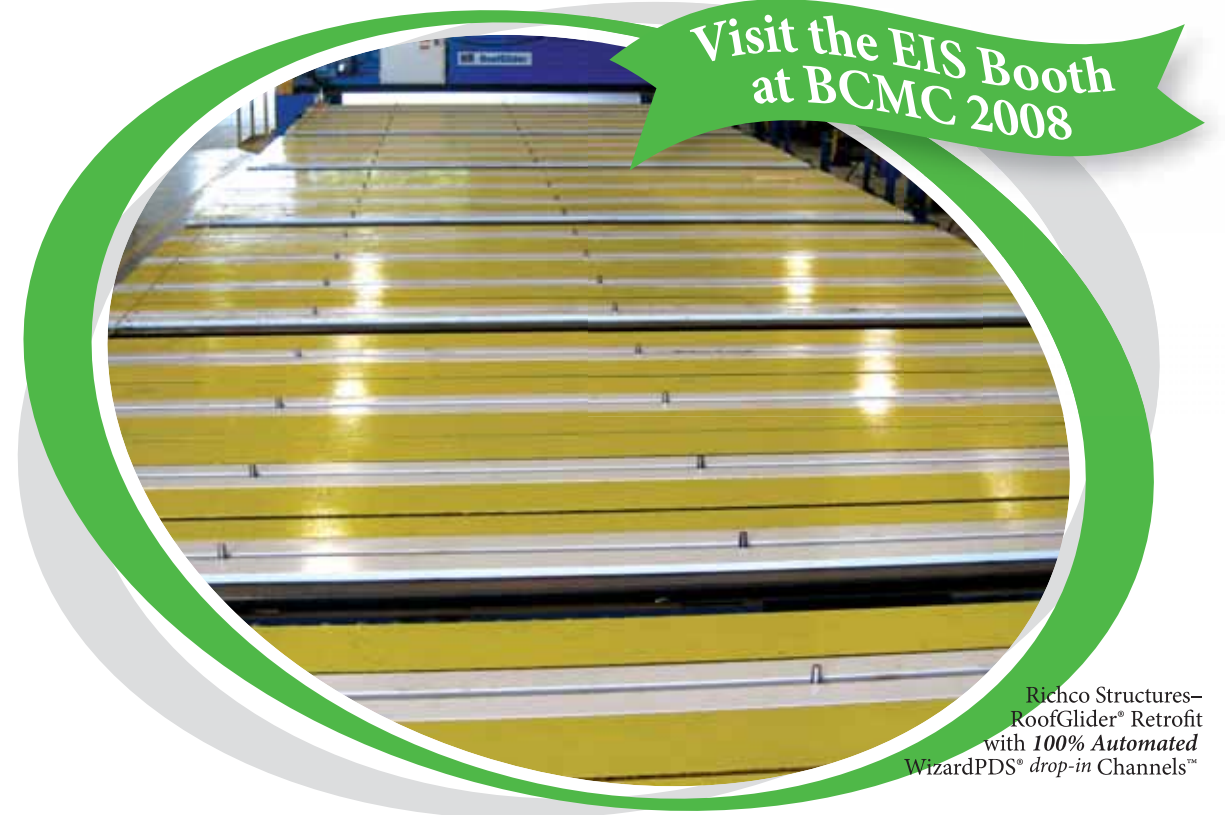


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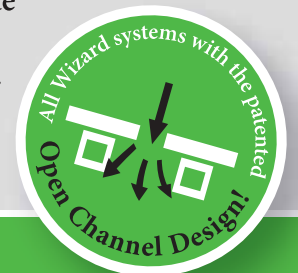
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