

2007 BCMC COMMITTEE



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Stock Building Supply



Oct. 3-5,
2007

Building Component Manufacturers Conference
Greater Columbus Convention Center ■ Columbus, OH

MESSAGE FROM THE BCMC CHAIR

Here we are at BCMC 2007 where we find ourselves returning to the great city of Columbus, Ohio. Columbus was founded in 1812 and has served as the state capital since 1816. Today, the city has gradually grown into the most populous city in the state of Ohio.

When we hear bits of information such as that, often times it doesn't take into consideration the impact we have had in becoming part of the largest city in a state. How many prefabricated trusses or wall panels have been delivered to the countless jobsites over the years? If it weren't for automated machinery, would we have been able to manufacture as many pieces as efficiently?

The list of questions we could ask ourselves continues to grow, but where does it begin? You guessed it, at the Building Component Manufacturers Conference (BCMC). It is here that we are able to research the products out there that will enable us to build our communities. Whether it's a small town or one of the largest cities in America, BCMC plays an important part.

While here, you will find yourself on the show floor or in the sessions discussing new topics that are relevant to your roles in the industry. Ongoing communication and the latest technology are apparent on the show floor and in sessions and roundtable discussions. It is here where common ground is discovered and solutions are established.

Whether the economy has had an impact on your company, you will find ideas and tools you need to help overcome these obstacles. I look forward to seeing you on the show floor in Columbus where we continue to *Discover New Possibilities*.

Thank you and welcome to BCMC 2007!

Mr. Ben Hershey
BCMC 2007 Chair
Alliance TruTrus, LLC

www.bcmcshow.com
info@bcmcshow.com
608/268-1161 ext. 9
608/274-3329 fax

**Owner?
Designer?
Accountant?**
Discover what BCMC can offer you!



Look for these symbols throughout the booklet to see all the events targeted toward you!



CEO

Owner/CEO/Senior Management

- Expand your market and find out where the market is heading at the Economic Forecast.
- Comparison shop for equipment.
- Motivate your employees at Joe Hikel's incentive compensation session.
- Get industry survival tips and solve critical business issues by attending roundtable discussions.
- Improve your leadership skills at a session by success expert Bryan Dodge.



Tech

Design Managers/Designers/Technical Staff

- Cruise the show floor for the latest in industry products and services.
- Meet face-to-face with your vendors for tips and tricks related to the products and software you use everyday!
- Attend sessions (and even a roundtable) dedicated entirely to design issues.



Risk

Risk and Safety Managers

- Learn from your industry peers and exhibitors about the best safety and risk materials.
- Develop your company's policies after you attend Kirk Grundahl's session on post-accident best practices.
- Get all your questions answered at the roundtables devoted to safety and risk.



Prod

Production Managers/Floor Supervisors

- Find equipment that can help you do your job better and faster!
- Get suggestions from your industry peers on maximizing efficiency.
- Consider expanding your product offerings with information gathered from the sessions: wall panels, steel and EWP.



CFO

CFO/Accounting Managers

- Learn about the latest and greatest accounting software.
- Comparison shop for the product that's right for your company.
- Attend the benchmarking session to find out how to improve your bottom line.



Sales

Sales Department

- Plan for the future with information from the Economic Forecast.
- Learn how to tackle old problems in the "Building a Better You" session by Bryan Dodge.
- Discover innovative sales ideas in roundtable sessions dedicated to sales.



HR

Human Resources

- Learn more about your industry to better serve your company's employees.
- Stop by Bryan Arzani's sessions to solve the mystery on why performance reviews do not work and learn how to hire producers.

Discover BCMC — The Best Show For The Structural Building Components Industry!

CONFERENCE AT A GLANCE

EXHIBIT HALL OPEN:

Wednesday, 10/3 12:15p-6p
Thursday, 10/4 10:30a-5p
Friday, 10/5 8:30a-12:30p

SEMINARS:

Tuesday, 10/2 6p Component Manufacturer Roundtables
Wednesday, 10/3 8a-9a Kick-off Presentation
9:15a-12p Educational Sessions
Thursday, 10/4 8a-9a WTCA Annual Meeting
9:15a-10:30a Educational Sessions
4:15p-5:30p Component Manufacturer Roundtables
Friday, 10/5 8a-9:30a Economic Forecast
12:30p Component Manufacturer Roundtables

FULL SCHEDULE Subject to change

TUESDAY, OCTOBER 2

8a-6p Registration • D130
8a-4p Golf Outing • Bus pick-up: Meet at 6:15 a.m. outside of the Hyatt Regency near the skywalk to the convention center or at the Crowne Plaza in the main lobby
1p-7p WTCA Truss Technician Training Course: Truss Basics • D132
6p Component Manufacturer Roundtables: Focus Groups on Industry Issues • Hyatt Regency Franklin B/C/D
7p Exhibitor Meeting • E160

WEDNESDAY, OCTOBER 3

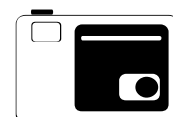
7a-6p Registration • D130
7a-8a Continental Breakfast • Ballroom 4-5
7:50a-8a Welcome from the BCMC Chair • Ballroom 4-5
8a-9a Kick-off Presentation: Lou Holtz • Ballroom 4-5
9a-6p Spouse/Guest Hospitality Room • D131
9:15a-10:30a Educational Sessions:
Measurements in Design & Productivity • E170
Power Tools for Hiring Producers Not Pretenders • E160
How to Build a Better You • D233
Mysteries & Myths of the Cold-Formed Steel Industry • D230
10a Spouse/Guest Orientation by Experience Columbus • D131
10:30a-10:45a Coffee Break • Lobby by E160 & D230
10:45a-12p Educational Sessions:
Economics of Design • E170
Why Performance Reviews Don't Work • E160
Taking Ownership of Leadership of Your Life • D233
Measures to Take in Measuring Accidents • D230
12:15p Ribbon Cutting Ceremony • Exhibit Hall D/E/F
12:15p-6p Exhibit Hall Open • Exhibit Hall D/E/F
4p-6p Welcome Reception • Exhibit Hall D/E/F
5p BCMC Bowl Drawing • Exhibit Hall D/E/F

THURSDAY, OCTOBER 4

7a-5p Registration • D130
7a-8a Sit-down Breakfast • Ballroom 4-5
8a-9a WTCA Annual Meeting • Ballroom 4-5
All are welcome!
8a-5p Spouse/Guest Hospitality Room • D131
9a-9:15a Coffee Break • Lobby by E160 & D230
9:15a-10:30a Educational Sessions:
Creative Truss Repairs • E170
Changing Your Panel Perspective • D233
Benchmarking: Find the Methods that Work for You • D230
Incentive Compensation: If & How • E160
9:30a Spouse/Guest Tour • Bus pick-up: Meet at 9:15 a.m. in the skywalk between the convention center and the Hyatt Regency.
10:30a-5p Exhibit Hall Open • Exhibit Hall D/E/F
1p & 3:30p BCMC Bowl Drawing • Exhibit Hall D/E/F
3:45p Lakeside Trailer Giveaway • Exhibit Hall D/E/F
4:15p-5:30p Component Manufacturer Roundtables:
Building Codes & Code Changes • E160
Changing Your Panel Perspective • E150
Design • E162
Engineered Wood Products • E151

FRIDAY, OCTOBER 5

7:30a-11a Registration • D130
7:30a-8a Continental Breakfast • E170
8a-9:30a Economic Forecast • E170
8:30a-12:30p Exhibit Hall Open • Exhibit Hall D/E/F
8a-12:30p Spouse/Guest Hospitality Room • D131
11:30a BCMC Bowl Drawing • Exhibit Hall D/E/F
12:30p Official Adjournment • Exhibit Hall D/E/F
12:30p Plant Tour • Bus pick-up: Meet in the skywalk between the convention center and the Hyatt Regency.
12:30p Component Manufacturer Roundtables:
Focus Groups on Industry Issues • E160
5:00p WTCA Open Quarterly Meeting • Morton's Steakhouse
All are welcome!



Photograph Policy:

Photographs may be taken at BCMC. No images may be published without prior written approval by BCMC.

GOLF OUTING



Tuesday
Oct. 2
8 a.m.

BUS PICK UP:
Meet at 6:15 a.m. outside of the Hyatt Regency near the skywalk to the convention center or at the Crowne Plaza in the main lobby

See golf registration form between pgs 82 & 83

YES – GOLF IS FUN! Join us at the Annual Golf Outing

Scioto Reserve's 18-hole golf course winds through rolling meadows, lakes and wooded areas. Its bent grass fairways, tees and greens are the creation of architect, Barry Serafin, who has designed such courses as the Players Club at Foxfire, Chapel Hill Golf Club and the Links at Echo Springs. The course benefits from large gently rolling greens, 12 lakes and country club conditions. To check out the course, visit their website at www.sciotoreserve.com.

Scioto Reserve Golf & Athletic Club has a "non-metal spike" golf shoe policy in order to preserve the playability of the greens. Golf club staff will change metal spike shoes to soft spikes for a nominal fee.

Many Thanks to Our BCMC Golf Outing Sponsors/Prize Donors:

- Cordstrap USA Inc.
- Nordic Engineered Wood
- Simpson Strong-Tie Co.
- Distribution Open Joist 2000 Inc.
- Pagel, Davis & Hill, P.C.
- Teuteberg, Inc.
- MiTek Industries, Inc.
- Qualtim, Inc.
- Weyerhaeuser Company

TRUSS BASICS



Tuesday
Oct. 2
1-7 p.m.
Room: D132



EARLY ARRIVAL?

WTCA TRUSS TECHNICIAN TRAINING (TTT) COURSE



WTCA's Truss Basics course is designed to provide participants with fundamentals and improve the technical knowledge of non-design personnel in truss plants.

Sales people, estimators, administrative staff and others who interact with suppliers, customers and industry professionals will not want to miss this course. Designed with their needs in mind, it provides a practical overview of the structural building components industry. Truss Basics is also ideal for managers or executives who want to get a feel for the content of WTCA's Truss Technician Training (TTT) certification courses.

REGISTER ONLINE at www.bcmshow.com or contact Trish Kutz at 608/310-6768 or tkutz@qualtim.com

ATTENDEE COST PER COURSE: **MEMBER \$175 • NON-MEMBER \$440**
Registration deadline is 9/14/07.

ROUNDTABLES



Tuesday
Oct. 2
6 p.m.
Hyatt Regency
Franklin B/C/D

Repeats
Friday
Oct. 5
12:30 p.m.
Room: E160

COMPONENT MANUFACTURER ROUNDTABLES

If you would like the rare opportunity to discuss key industry issues with a small group of your peers, then be sure to attend this year's CM roundtables. Each roundtable will be moderated by an individual with in-depth knowledge on the specific topic addressed.

Bring your questions and ideas to get feedback from your peers and engage in real-time problem solving. **Roundtables are open to structural building component manufacturers only.**

The topics that will be discussed are:

- Ideas and challenges for risk and safety
- Sales ideas
- Small/family-owned business challenges
- Educating building & fire officials
- Ask an industry veteran
- Steel manufacturing issues
- Legislative/immigration issues
- Turnkey framing

KICK-OFF PRESENTATION



Wednesday
Oct. 3
8 a.m.
Ballroom
4-5

KICK OFF YOUR WEEK WITH LOU HOLTZ!

What is one thing that all BCMC attendees have in common? They are all part of a team – their company's team, which is why this year's kick-off speaker is sure to inspire. Lou Holtz is a sports icon that has become a legend known for his success in coaching football as well as his words of wisdom. When it comes to a winning attitude and knowledge of teamwork, his expertise is unparalleled.

His accomplishments both on and off the field include:

- Took six different teams to a bowl game (winning five of them) within two years of joining each program
- Guided four different college teams to final Top 20 rankings
- Coach of the Year in 1977 and 1988
- Has been a college football analyst on ESPN since 2005
- Has written five books and three motivational videos

Take advantage of this chance to become inspired by a man who knows what it takes to build a successful team. Lou Holtz will leave you feeling ready to seize all the opportunities that come your way at BCMC!



EXHIBITOR INFORMATION



YOU DON'T HAVE TO WAIT UNTIL OCTOBER...
Find out today who's exhibiting at BCMC 2007!

Show Floor Hours (Exhibit Hall D/E/F):

- **Wednesday, Oct. 3**
12:15 p.m. - 6 p.m.
- **Thursday, Oct. 4**
10:30 a.m. - 5 p.m.
- **Friday, Oct. 5**
8:30 a.m. - 12:30 p.m.

Visit the show's website at www.bcmcshow.com to:

- Find the number of exhibitors & total square footage sold
- Read the exhibitor listing & descriptions of their products and/or services
- Request additional information from each exhibitor
- View the floor plan & booth numbers



WELCOME RECEPTION



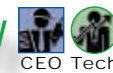
Wednesday
Oct. 3
4-6 p.m.
Exhibit Hall
D/E/F

COME-ON OVER...

YOU'RE INVITED! For BCMC newcomers and regulars alike, this is a great opportunity to network with industry peers and build your contacts. Meet new friends and catch up with old ones while enjoying hors d'oeuvres and drinks.



Measurements in Design and Productivity



Room: E170

- How to measure design productivity
- What to expect out of a designer
- How to track problems

Speaker - Roger Turpen
Technician
Carter-Lee Building Components (A Pro-Build Company)
Industry experience: 14 yrs.

Power Tools for Hiring Producers Not Pretenders



Room: E160

- Why interviews alone are an unsuccessful tool 80-88 percent of the time
- What causes job failures in new hires and how to prevent it
- What your turnover really costs your bottom line and what you can do about it
- Power tools you can put in place that will increase the odds of recruiting top producers

Speaker - Bryan Arzani
Owner & Vice President
Results Group, LLC

How to Build a Better You



Room: D233

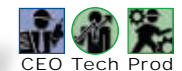
Presentation of self-improvement and personal growth that focuses on three key areas:

- Having your best year ever
- Creating consistent upward growth in your life
- Focusing on the key aspects of a successful and happy life

Brief segment on goal-setting in an innovative way

Speaker - Bryan Dodge
Radio personality, author & speaker
Dodge Development, Inc.

Mysteries & Myths of the Cold-Formed Steel Industry



Room: D230

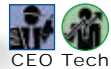
- Cold-formed steel market
- Identifying the competition
- Where is the market heading?

Speaker - Joe Odgers
Vice President of Sales
Bama Truss & Components, Inc.
Industry experience: 15 yrs.

BCMC sessions may count toward required credits for your professional certification. Check with your state or local certification board and contact BCMC for more information.



Economics of Design



Room: E170

- Mindset for developing efficient design
- Tricks of the trade: How to break the rules you thought you knew
- Obstacles to efficient design

Speaker - Joe Heinsman, P.E.
Engineering Manager
Stock Building Supply, Inc.
Industry experience: 22 yrs.

Why Performance Reviews Don't Work



Room: E160

- The top three reasons performance reviews are not effective
- Key principles for improving performance
- Strategies for defining expectations and determining your measuring stick
- Make performance reviews objective, not subjective, by design rather than by accident

Speaker - Bryan Arzani
Owner & Vice President
Results Group, LLC

Taking Ownership of Leadership of Your Life



Room: D233

- The three main laws of leadership
- Central issues faced by all business owners and managers
- Time management strategies

Speaker - Bryan Dodge
Radio personality, author & speaker
Dodge Development, Inc.

Measures to Take in Measuring Accidents



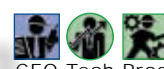
Room: D230

- Management tools to minimize risk before an accident occurs
- Actions to take when an accident occurs
- Coming out on top in an accident situation

Speaker - Kirk Grundahl
Executive Director
WTCA - Representing the SBC Industry
Industry experience: 29 yrs.



Creative Truss Repairs



Room: E170

- Thinking outside the box
- There is no such thing as too much information
- Actual solutions to repair problems
- Working with your engineering partner

Moderator - Bob Dayhoff
Director of Technical Operations
WTCA Engineering & Technical Committee Chairman
Shelter Systems Limited
Industry experience: 27 yrs.

Changing Your Panel Perspective



Room: D233



- Framing the American Dream
- Plant layout and equipment needed
- Comparison of stick vs. wall panel framing in the field
- Cost analysis: stick framing and wall panels
- Errors and omissions
- Costs and liability

Speakers - Jason Blenker
President
Blenker Building Systems, Inc.
Industry experience: 11 yrs.

Casey Carey
Vice President of Manufacturing
Carter Components
Industry experience: 24 yrs.

Benchmarking: Find the Methods that Work For You



Room: D230



- Various methods of capturing costs
- Benchmarks: What and how to measure
- Costs associated with benchmarking to your company
- How do you relate it back to your business?

Speakers - Scott Arquilla
Vice President
Best Homes, Inc.
Industry experience: 19 yrs.

Keith Hershey
Director of R&D and Industry Projects
WTCA - Representing the SBC Industry
Industry experience: 19 yrs.

Incentive Compensation: If & How



Room: E160

- Teams vs. individual
- Design vs. production
- Open book vs. closed book management
- When do incentives become entitlement?

Speaker - Joe Hikel
Chief Operating Officer
Shelter Systems Limited
Industry experience: 31 yrs.

"This was the best seminar I have ever been to."
David Saunders, Reliable Truss and Components, Inc.
Referring to the BCMC 2006 session - Incentive Compensation: If & How?

THURSDAY'S EVENTS

WTCA ANNUAL MEETING



Thursday
Oct. 4
8 a.m.
Ballroom
4-5

IT'S POSSIBLE — WITH A SHOW OF HANDS...

Open to everyone, the WTCA annual meeting highlights the organization's accomplishments throughout the year. Featured at this event will be the passing of the gavel from our outgoing President Barry Dixon to our 2008 President Bob Becht. The winners of the 2007 Hall of Fame, Dick Bowman Industry Enthusiast and SBC Industry Leadership awards will also be announced, along with updates on the latest WTCA products and programs designed to improve your business.



ROUNDTABLES



Thursday
Oct. 4
4:15 p.m.

COMPONENT MANUFACTURER ROUNDTABLES

These roundtables are open to structural building component manufacturers only.

There is no better way to tackle important industry issues than to discuss them with your peers, and there is no better forum for this than at the CM roundtables. Each roundtable will be moderated by an individual with in-depth knowledge specific to the topics listed below.

- Building codes and code changes • Room: E160
- Changing your panel perspective • Room: E150
- Design • Room: E162
- Engineered wood products • Room: E151

EXPERIENCE



INSPIRATION: Get the inside scoop and leads on the latest trends

EDUCATION: Find out and apply what's new in the industry - real take-home value

IDEA EXCHANGE: Make connections and discuss important industry issues. Participate in roundtables & plant tours



EXHIBIT FLOOR: View over 140 suppliers, make informed purchasing decisions & comparison shop like a pro!

PRIZES & FUN: Win prizes & cash up to \$500! Win the use of a roll-off trailer! Participate in the golf outing. Join the spouse tours and much more!



YOU'LL DISCOVER NEW POSSIBILITIES IN COLUMBUS, OHIO!

SPOUSE PROGRAM



Thursday
Oct. 4
9:30 a.m.
to
4 p.m.
Room: D131

RELAX AND ENJOY

Each year spouses and guests make up a special portion of BCMC attendees. In addition to the educational sessions, show floor and tours, we have the following activities planned just for you!

- The Spouse Lounge (Room D131) - when you need a break or want to visit with friends.
- Wednesday, October 3, at 10:00 a.m. in Room D131 - get the inside scoop on the things to do and see in Columbus.
- Thursday, October 4, 9:30 a.m. - 4:00 p.m. - spouse tour, meet in the skywalk between the convention center and the Hyatt Regency.

On the spouse tour, you will experience working with a professional chef to prepare various courses of a gourmet meal!

- Guests will be split up into "teams" and will be responsible for preparing one of the delicious courses for the rest of the group.
- All the recipes, fresh ingredients and equipment will be supplied.
- The "icing on the cake" is that you will be able to take your great new recipes home to enjoy!
- Next on the agenda is an afternoon of shopping at Polaris Fashion Place, the largest mall in the Greater Columbus Area.

To reserve a spot on the bus, you must sign up for the spouse tour by circling "Yes" on the registration form or by registering online at www.bcmcsow.com.



BUS PICK UP:
Meet at 9:15 a.m. in the skywalk between the convention center and the Hyatt Regency.

LAKESIDE TRAILER GIVEAWAY



Thursday
Oct. 4
3:45 p.m.
Exhibit
Hall D/E/F

ENTER TO WIN — Drawing from all entries received!
WIN THE LIMITED* USE OF:
2008 - J.D.H. Trussmaster
48' x 8'6" Heavy Duty Roll-Off



LAKESIDE
TRAILER MANUFACTURING, INC.

Featuring:
Sliding Tandems
Hydraulic Front-End
Controllable Rollers
with Remote and
Flooring Options



*Visit the Lakeside Trailer booth at BCMC 2007 and ENTER TO WIN the use of this trailer for one year. To be eligible to win this valuable prize, you must be a component manufacturer member of WTCA and be present at the time of the official drawing. Tickets are included within your badge. Good luck!

FRIDAY'S EVENTS

ECONOMIC FORECAST



Friday
Oct. 5
8 a.m.
E170

A Look Back at 2007 and a Look Ahead to 2008

Stanley F. Duobinis, Ph.D., President, Crystal Ball Economics

One of the largest concerns of BCMC attendees is the future of the economy and its effects on the industry. You will not want to miss this year's Economic Forecast where we welcome back BCMC's ever-popular guest speaker, Dr. Stanley F. Duobinis. Few can predict the economic future as accurately or explain better what the economy will bring for the structural building components industry.



Dr. Duobinis is the president of Crystal Ball Economics. His company specializes in analyzing and forecasting the economy and how it relates to firms involved with the construction industry. These forecasts cover the national picture as well as details at the state and metropolitan levels.

You will absolutely want to be a part of this valuable, in-depth economic discussion on how the structural building components industry will fare in 2008.

"I feel that the media has gone haywire with housing starts and they are taking short term trends and saying the market is collapsing. Stan was able to put it in perspective. He does a good job of not getting too excited — positively or negatively — and gives a truly unbiased analysis. I try to never miss the economic forecast because I think it is that valuable."

David Mitchell, Engineered Building Design, L.C.

ROUNDTABLES



Friday
Oct. 5
12:30 p.m.
E160

COMPONENT MANUFACTURER ROUNDTABLES

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Bring your questions and ideas to get feedback from your peers and engage in real-time problem solving. **These roundtables are open to structural building component manufacturers only.**

The topics that will be discussed are:

- Ideas and challenges for risk and safety
- Sales ideas
- Small/family-owned business challenges
- Educating building & fire officials
- Ask an industry veteran
- Steel manufacturing issues
- Legislative/immigration issues
- Turnkey framing

If you are unable to attend the roundtables on Tuesday, the same topics will be repeated on Friday afternoon.



"The roundtable was very informative. It was very valuable to get an idea that other people are facing the same issues and then be able to brainstorm solutions together."

Scott Ward
Southern Components, Inc.

FRIDAY'S EVENTS

PLANT TOUR



Friday
Oct. 5
12:30 p.m.

BUS PICK UP:
Meet in the skywalk
between the conven-
tion center and the
Hyatt Regency.

The plant tour will begin **Friday, October 5, at 12:30 p.m.** The tour is available only if you are registered for BCMC as a component manufacturer and are 18 years of age or older. Registration is available via the online system (fastest) or the fax/mail registration form. **Space is limited** and reservations are taken on a first-come, first-served basis.

Please Note: The Plant Tour is sold out, standby options are still available. Register for the tour to reserve your standby ticket.

Additional information will be emailed/faxed to you in September regarding your reserved time and where to catch the tour bus. At the show, you will also find your ticket and tour time inside your name badge.

THINGS YOU'LL SEE:

- Roof and floor truss tables
- Auto saws with live deck feed
- Radial arm saws
- Auto stacker
- Exterior and interior panel lines
- Multi-head stock press
- 8,000 and 12,000 lb. forklifts
- Rail spur for box and A-Frame cars

Acreage: 15 acres total, including 12,000 sq. ft. panel building, 17,000 sq. ft. roof truss building and 7,000 sq. ft. saw building.

Number Tour Allows: 110 people (2 tours of 55 people)

Departure Times: 12:30 p.m. & 1:30 p.m. Please allow 2 hours for this tour (this includes transportation time). The tour lasts 1 hour.

Safety Requirements: Eye and hearing protection will be required in some areas of the plant. Proper footwear should be worn at all times (no open-toed shoes).



WTCA OPEN QUARTERLY MEETING



Friday
Oct. 5
5 p.m.
**Morton's
Steakhouse
(in the
Crowne
Plaza Hotel)**

All are invited to attend the 2007 Open Quarterly Meeting and Top Chord Club Dinner Friday, October 5. Meeting, dinner and awards presentations will be held at Morton's Steakhouse located at 280 North High Street (in the Crowne Plaza Hotel - Nationwide Plaza).

- 5 pm: Meeting and awards
- 6 pm: Cocktails and appetizers
- 7 pm: Dinner

Everyone is welcome to attend! Register online at www.sbcindustry.com or contact Stephanie at swatrud@qualtim.com.

SPECIAL EVENTS

BCMC BOWL



DRAWING TIMES:

Wednesday
Oct. 3
5 p.m.

Thursday
Oct. 4
1 p.m.
&
3:30 p.m.

Friday
Oct. 5
11:30 a.m.

Exhibit Hall D/E/F



In addition to the many benefits and incentives in attending BCMC, we'd like to give you one more! The BCMC Bowl makes winning cash or other great prizes, as easy as 1-2-3.

- 1) Pick up your entry form at the registration desk.
- 2) Find all the listed items on the show floor.
- 3) Turn in your entry form at the BCMC Booth.

You must be present to win. Random drawings are selected from all entries received.

Thanks to Our 2007
BCMC Bowl Sponsors:

Simpson Strong-Tie
LED Maglight Flashlight
and Leatherman

ITW Building Components
Group - Truswal
Garmin StreetPilot C340 GPS

MiTek Industries
Binoculars in Wooden Case

BCMC
\$500



MEET LOU HOLTZ!



Do you want to have breakfast
with Lou Holtz?

BCMC is offering 25 lucky people the chance to have a private breakfast with Lou on Wednesday, October 3 at 7:00 a.m. You will receive an autographed photo of Lou and be given the opportunity to have your photo taken with him. Visit the BCMC website at www.bcmcsow.com to see more information and how you can enter for the drawing.

Deadline to enter is September 15, 2007.



ONLINE REGISTRATION IS FASTER

If you like to get things done promptly and appreciate immediate results, register online! Not only is it faster and provides you with an instant confirmation, it also lets you know if you are registered early enough to guarantee your spot on the popular plant tours that fill up early every year.

Visit www.bcmcsow.com and register to attend.

BCMC REWARDS

BCMC LOYALTY REWARDS PROGRAM



BCMC wants to reward our most loyal attendees and companies.
If you meet the criteria below, you are already a winner!

Company Program

To qualify:

- Your company has sent at least one person to BCMC for the past 5 years (2003 - 2007).
- Your company is a component manufacturer member of WTCA.

One pin will be given to the owner, president or other representative from your company.
This person will qualify for the perks below.

Individual Program

To qualify:

- You have attended BCMC 5 out of the last 7 years (2001 - 2007).
- You attend BCMC 2007.
- Your company is a component manufacturer member of WTCA.

Perks!

If you or your company meet the criteria above, you will receive the following perks:

- 2 extra tickets for the Lakeside Trailer Giveaway.
- 2 extra tickets for the BCMC Bowl drawing.
- The lowest price for any publications/services/products ordered at the BCMC booth.
For example: 1 TTT online registration will cost \$99 rather than \$249.
- A special commemorative pin to wear proudly at the show.

Remember to wear your pins from BCMC 2005 and 2006!

THANK YOU to all of our Loyalty Rewards members!

And the Winners Are

Another exciting BCMC attendee program provided many the opportunity to win a free registration to the show. To qualify for the program, participants had to be component manufacturer members of WTCA and their company could not have attended BCMC in the past five years (2002-2006). The deadline to enter was August 10, 2007.

Congratulations to the following winners:

- Steven Elkins, Modern Homes & Equipment Co.
- Lynn McCarthy, Truss Systems LLC

We look forward to having you at BCMC and hope to see you next year in Denver, CO!

DRIVING DIRECTIONS

To the: **GREATER COLUMBUS CONVENTION CENTER:**
400 N. High St. • Columbus, OH 43215

From the North (I-71)

Take the I-670 West exit. Quickly move to the left lane and take the Third St. exit. At the stoplight at the bottom of the off-ramp, turn left onto Chestnut. Go one block to the light and turn left onto 4th St. Go one block through the stop light and turn left onto Nationwide Blvd. The Convention Center East Parking Lot is immediately on your right. Continue forward on Nationwide for the Convention Center underground parking.

From the Airport (I-670)

From the Parking Garage, follow the signs to I-670 West (Downtown). Drive for approximately 8 miles and take the Third St. exit. At the stoplight, turn left onto Chestnut. Go one block to the light and turn left onto 4th St. Go one block through the stop light and turn left onto Nationwide Blvd. The Convention Center East Parking Lot is immediately on your right. Continue forward on Nationwide for the Convention Center underground parking.

From the South (I-71)

I-71 will merge with I-70 just south of downtown. After they merge, take the Fourth St. exit (#100B). At the top of the off-ramp, stay in the lane you are in and go forward two blocks, turning left onto Fourth St. (it's a one-way). Follow Fourth St. for approximately 15 blocks to Nationwide Blvd. Turn left onto Nationwide and the Convention Center East Parking Lot is immediately on your right. Continue forward on Nationwide for the Convention Center underground parking.

From the West (I-70)

Take the Fourth St. exit (#100B) and follow the directions above from the South (I-71).

From the East (I-70)

Take the Fourth St. exit (#100B) and follow the directions above from the South (I-71).



BY GROUND

AIRPORT SHUTTLES:

The approximate shuttle fare from the airport to downtown Columbus is \$15.*

Arch Express Transportation:

614/252-2277 or 800/325-1882, www.archexpress.com

Please make a reservation prior to traveling.

Urban Express Transportation, Inc.:

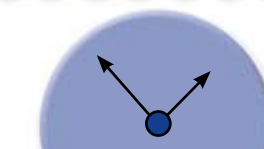
614/856-1000 or 877/840-0411, www.urbanexpress.biz

Shuttles run every 20 minutes 24 hours a day and you don't need a reservation.

TAXI

To or from the Port Columbus International Airport to downtown, Columbus taxi service is provided by many vendors. The taxi fare from the airport to downtown Columbus is approximately \$22.*

*Prices subject to change.



"I would definitely advise people to go to the show, BCMC is a wealth of knowledge to be tapped. There is so much to do between talking to vendors, attending the break-out sessions, roundtables and talking with other manufacturers. Looking forward to next year in Columbus!"

Dan Hinkle, Blue Ridge Building Components, Inc.

DRIVING TIME/MILEAGE

From	Hours	Miles
Atlanta	9.5	567
Baltimore	6.75	412
Boston	12.75	747
Charlotte	7.75	475
Chicago	6	354
Dallas	16	1,041
Detroit	4	204
Indianapolis	3	176
Jacksonville	14	856
Kansas City	10	658
Louisville	3.5	206
Memphis	9	593
Minneapolis	12.75	762
Montreal	11.75	715
Nashville	6.5	379
New Orleans	14	910
New York	9	532
Philadelphia	7.5	469
Pittsburgh	3.25	185
St. Louis	6.5	418
Toronto	7.5	428
Washington D.C.	7	411



AVIS DISCOUNT

Avis is the place to rent your car! The discounted Avis rates are good from one week before to one week after BCMC, so you can take in all that Columbus has to offer.

To reserve your Avis car, call 800/331-1600 and mention this special meeting Avis Worldwide Discount (AWD) number: T766099, or visit Avis online at www.avis.com and enter T766099 in the AWD prompt under Rates and Discounts.



AIRLINE INFORMATION

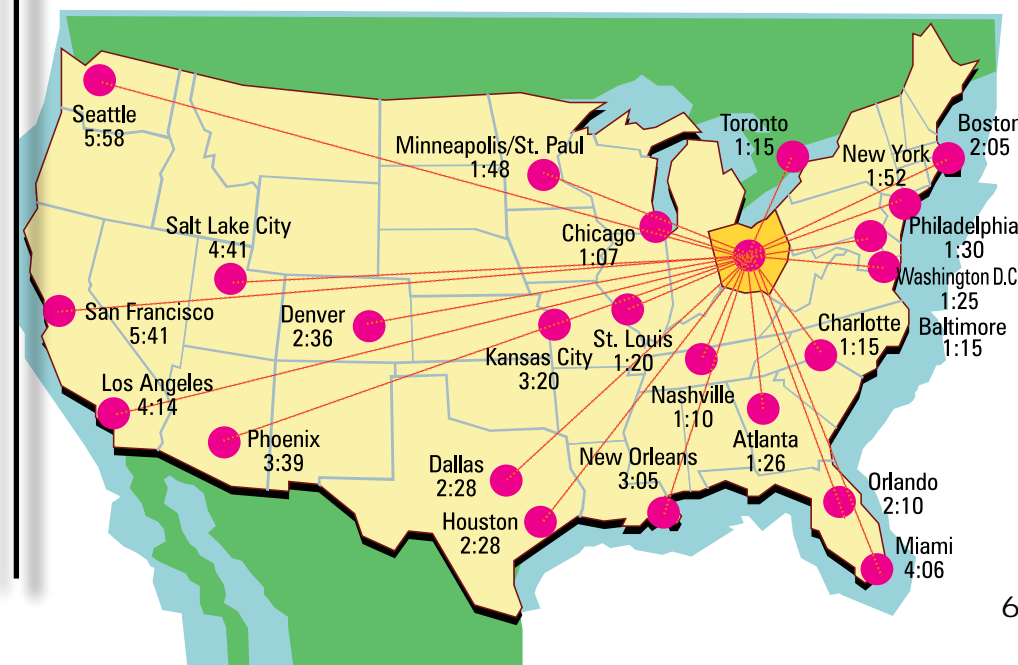


DISCOUNT FARES

BCMC has worked with American Airlines to bring you discounted fares for flights into their hub in Columbus. Call your professional travel agency or American Airlines Meeting Services Desk at 800/433-1790 and provide the Discount Code A7497AG. There will be a \$10 service fee collected, per ticket, for all tickets issued through the Meeting Services Desk reservations, or any American Ticketing facility. The service fee is non-refundable and applies to all itineraries, one-way or roundtrip.

To avoid a service fee and to receive an additional 5% discount, book your reservations online at www.aa.com and enter your Discount Code A7497AG.

FLYING TIMES TO COLUMBUS



Revealed:

How you can take advantage of current market conditions to grow your business.

It's no secret that the market is tough. But by partnering with Alpine Equipment, you'll ride out the tough times and be ready for the recovery.

It's true.

Smart managers know that increasing efficiency and productivity means a huge head start when things heat up again.

Manage your overhead.

With five- and six-year financing arrangements — and low payments for the first 12-18 months — there's minimal impact to your cash flow.

Crazy? Like a fox!

Companies that grew after the last downturn were the ones that seized the advantage!

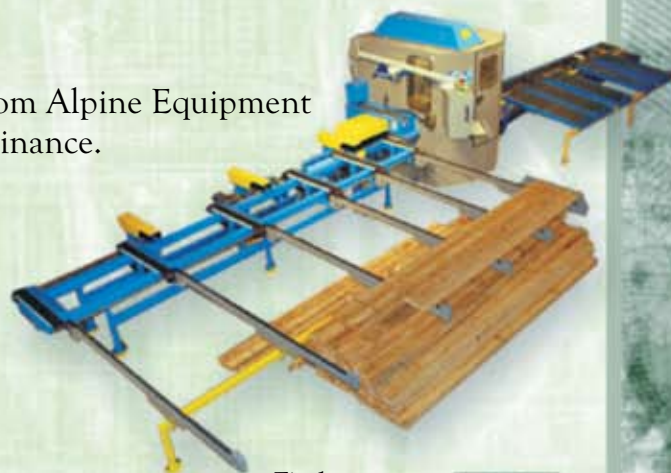
How about you?

Get a great deal on state-of-the-art products from Alpine Equipment and fantastic terms from Alpine Equipment Finance.

We'll customize a program to fit your needs!

For example

Finance \$230,000 for the low amount of \$1,500 a month for 12 or 18 months with the balance over 48 or 60 months.



Find out more.
Call Clem Law today,
toll-free at 800-662-5955 or
e-mail CWLAW@Comcast.net or
call Alpine Equipment at 800-755-6005.



ALPINE EQUIPMENT
Finance

ITW Building Components Group Inc.

For reader service, go to www.sbcmag.info/alpine.htm. See additional ad on page 131.

Finance program subject to credit approval.

ALPINE X4 Linear Saw

**Stacks, Cuts, Labels & Sorts
up to Four Boards
at the Same Time!**



The revolutionary X4 Saw from Alpine is engineered to save more of what costs you the most — **labor and material**.

Imagine a saw that has virtually no setup time, calibrates on the fly and cuts one, two, three or four boards at a time.

The X4 makes cuts in less than a second and feeds lumber at eight linear feet per second which adds up to an effective rate of 32 feet per second for stacks of four! Yes, it optimizes, clamps crooked lumber, handles any length scarf and cuts parts as small as two inches, using 2x3 up to 2x14 lumber.

That's just the start, with built-in diagnostics, machine service via the Internet, and the legendary support from Alpine Equipment staff, you will always be sure that cutting is under control. It just doesn't matter how cut-up your jobs are. The X4 Linear Saw from Alpine keeps cutting well ahead of truss plant production.

Call us or go online for a free DVD that shows the X4 in action.



ALPINE EQUIPMENT
A Division of ITW Building Components Group Inc.

(800) 755-6005
www.alpineequip.com

HOTELS

CROWNE PLAZA HOTEL

Crowne Plaza Hotel Columbus - Downtown

33 East Nationwide Blvd.

Columbus, OH 43215

614/461-4100 or 800/338-4462

614/461-5828 (fax)

www.crowneplaza.com/cmhcrowneplaza

Group rate: \$142.00 single/double; \$152.00 triple; \$162.00 quad

Check-in time: 3:00 p.m.

Check-out time: 12:00 p.m.

High speed internet: complimentary (wireless)

Hotel Facilities: Restaurant/Room Service from Max and Ermas 6:30 a.m. - 11:00 p.m.; indoor pool 6:00 a.m. - 10:00 p.m.; business center open 24 hours/day; fitness center open 24 hours/day

Parking Fees: \$12.00/daytime valet; \$21.00/overnight valet with in/out privileges

Distance to Greater Columbus Convention Center: Connected via skywalk to the convention center

Distance from airport: 7 miles

Driving Time from airport: 10 minutes

Directions: Exit airport on International Gateway. Follow this to I-670 West. Take this downtown and exit onto Third St. (this exit is on the left lane of I-670). Third St. is one way southbound. Turn right at the first stoplight onto Chestnut St. Proceed to High St. and turn right. Turn right on Nationwide Blvd. Crowne Plaza/The Lofts are on the right side.

HYATT REGENCY

Hyatt Regency Columbus - Downtown

350 N High St.

Columbus, OH 43215

614/463-1234

614/280-3038 (fax)

www.columbusregency.hyatt.com

Group rate: \$141.00 single/double; \$151.00 triple/quad

Check-in time: 3:00 p.m.

Check-out time: 12:00 p.m.

High speed internet: \$9.99/24 hours (wireless)

Hotel Facilities: Market Stand Cafe 6:30 a.m. - 10:00 p.m.; pool/fitness center 6:00 a.m. - 10:00 p.m.; business center 24 hours/day

Parking Fees: \$18.00/daytime valet; \$21.00/overnight valet with in/out privileges

Distance to Greater Columbus Convention Center: Connected to the convention center

Distance from airport: 7 miles

Driving Time from airport: 10 minutes

Directions: Follow the main road out of the terminal to I-670 West. Follow I-670 West to downtown. Exit at Third St. (then move to far right lane). Turn right at Chestnut St. (first traffic light). Turn right at High St. Turn right at Nationwide Blvd. Hyatt Regency is located on the left.

Act Fast

Act fast for choice lodging! Make reservations online at www.bcmshow.com or complete the 2007 BCMC Housing form between pages 82 and 83. **The deadline for guaranteed rates is September 4.** All rates are subject to change after this date. All rates subject to applicable taxes and availability. Hotels will not accept telephone reservations prior to September 18.



Benefits of Membership!

Why does WTCA's membership continue to grow every year? Because our members have realized the value that our association provides.

Members receive discounts on ALL WTCA products and services, including:

Publications: JOBSITE PACKAGES, BCSI, and more!

Education: Truss Technician Training (TTT), Truss Technology Workshops (TTW)

Programs: In-Plant WTCA QC, Operation Safety, ORisk

WTCA brings members together to learn and network through:

Meetings: WTCA Open Quarterly Meetings, Local Chapter meetings

Communication Tools: Weekly Board Report, Chapter Focus, SBC Magazine

WTCA offers additional tools and resources FREE for members:

Technical & Codes: WTCA Technical Notes, The Load Guide (TLG)

Legislative: SBC Legislative Conference, assistance with Legislator Plant Tours

Business Management: Lumber Trading Data (LTD), WorkForce Development (WFD)

WTCA provides a comprehensive support system for members – why not join today?



REPRESENTING THE STRUCTURAL BUILDING COMPONENTS INDUSTRY

"What provides me the most value? That's hard to pick. Many people have the perception that WTCA is strictly a technical organization and it's not. It has evolved so much. It is still a great technical resource, but there are marketing tools and even help with production issues – there are just so many resources available to draw upon."

David Horne, Universal Forest Products, Inc.



Need details?

www.sbcindustry.com • www.sbcmag.info • www.sbcinfo.info
www.bcmshow.com

THINGS TO DO IN COLUMBUS, OH!

Columbus is jam-packed with exciting things to do and see! Below are just a few of the many experiences Columbus has to offer. For a more complete list, go to www.ExperienceColumbus.com.

Sports:

Columbus Crew – Soccer:
www.thecrew.com

Columbus Blue Jackets –
Hockey:
www.bluejackets.com

The Ohio State University:
www.ohiostatebuckeyes.com

Tours:

Ohio Statehouse:
www.ohiostatehouse.org

German Village Historic
Neighborhood:
www.germanvillage.org

Anthony-Thomas Candy
Company:
www.anthony-thomas.com

Museums::

Columbus Museum of Art:
www.columbusmuseum.org

COSI Columbus – Science
Center: www.cosi.org

Jack Nicklaus Museum:
www.nicklausmuseum.org

Motorcycle Hall of Fame
Museum:
www.motorcyclemuseum.org

Attractions:

Columbus Zoo and Aquarium:
www.columbuszoo.org

Short North Arts District:
www.shortnorth.org

Gardens:

Franklin Park Conservatory:
www.fpconservatory.org

Topiary Garden:
www.topiarygarden.org



Office of the Mayor
Columbus, Ohio

Greetings! On behalf of our citizens, we are very proud that participants from across the country and other nations will attend the Building Component Manufacturers Conference, October 3-5, in our great city.

I am delighted to welcome you to our state capital and Ohio's largest city. Columbus is a growing, vibrant city known for its dynamic business climate, friendly neighborhoods, and modern, efficient government. Each year, an increasing number of visitors from around the country and around the world come to our city to meet, compete, trade and enjoy what Columbus has to offer.

While visiting Columbus, Ohio, please take a moment to explore our diverse communities and venues of entertainment such as the Center of Science and Industry (COSI), Franklin Park Conservatory, The Ohio State University, view the artwork of the internationally acclaimed artist, Brenda "Aminah" Lynn Robinson, at the exquisite King Center for the Performing Arts, the fantastic shopping, and the vibrant nightlife in places like the Short North, German Village, the Brewery District, and dozens of friendly spots in every Columbus neighborhood.

There's so much to discover in Columbus. But what we hope you'll find most of all is our generous hospitality and special quality of life that brings visitors back, and leads more and more people to make Columbus their home.

Best wishes for a successful event.

Sincerely,

Michael B. Coleman
Mayor

Important
Phone Numbers:

Greater Columbus Convention
Center: **614/827-2500**

Port Columbus International Airport:
614/239-4083

Columbus Fire & Police Dept.: **911**

National Weather Service:
937/383-0031

Crowne Plaza - **614/461-4100**

Hyatt Regency - **614/463-1234**

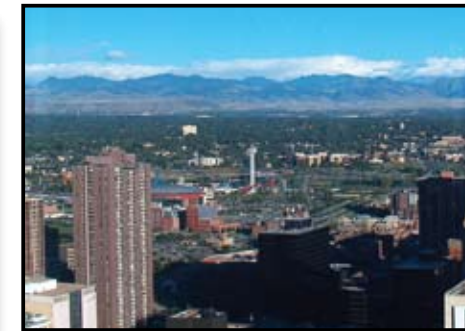
www.bcmcshow.com
info@bcmcshow.com
608/268-1161 ext. 9
608/274-3329 fax

IMPORTANT DEADLINES

September 4
Hotel reservation
guaranteed rate deadline

September 14
Registration for WTCA TTT:
Truss Basics

September 24
Registration for golf
and/or substitutions



FUTURE BCMC LOCATIONS

2008 - Oct. 1 - 3, Denver, CO

2009 - Sept. 30 - Oct. 2, Phoenix, AZ

2010 - Sept. 29 - Oct. 1, Charlotte, NC



"I'm excited to see the structural building component industry's most important show come to Denver, CO in 2008. As a 'mile high' native it will be like going home. This is a new city for BCMC and a new level of 'Mile High Performance!' Join the industry's highest performing leaders and suppliers at BCMC 2008 in Denver, CO."

Steve Shrader, Hundegger USA LC, BCMC 2008 Chair

Listing as of 7/25/07

- A-NU-PROSPECT
- Allstrap Steel & Poly Strapping Systems LLC
- Arch Wood Protection
- BeA Fasteners USA
- Biomass Combustion Systems
- Bloch Lumber Company
- Boscus Canada Inc.
- BOSS Tiedowns & Strapping
- Buchanan Lumber Sales Inc.
- Builders Automation Machinery Co.
- BuildersCAD
- Canadian Engineered Wood Products Ltd.
- Canfor
- Carbeck Structural Components Institute
- Caristrap International Inc.
- Carolina Strapping & Buckles Company
- Clark Industries, Inc.
- CMF Inc., Commercial Machinery Fabricators
- COMBILIFT USA
- Cordstrap USA, Inc.
- DANSCO ENGINEERING, LLC
- Deacom, Inc.
- Dietrich's North America
- Digital Canal Corporation
- Eagle Metal Products
- Easy-Arch
- Eide
- Elliott Equipment Company
- FastenMaster
- FinnForest USA, ENGINEERED WOOD DIVISION
- Full House Company
- Georgia-Pacific Corporation
- Gilman Building Products
- Hiab, Inc. A Cargotec Company
- HOLTEC USA Corporation
- hsbCAD
- Hundegger USA, LC
- iLevel by Weyerhaeuser
- ITW Building Components Group - Alpine
- ITW Building Components Group - Intelligent Building Systems
- ITW Building Components Group - SpaceJoist TE, LLC
- ITW Building Components Group - Truswal
- ITW Industrial Fastening (manufacturers of Paslode & Duo-Fast)
- ITW Panel Fastening Systems
- J M Boyle & Associates, LLC
- Jager Metal Products
- Jordan Lumber
- Keymark Enterprises, LLC
- Klaisler Mfg. Corp.
- Koorsen Manufacturing Inc.
- L.I. Industries
- L-M Equipment Co. Ltd.
- L-M Equipment Co., Inc.
- Lakeside Trailer Mfg., Inc.
- Langdale Industries
- Lignum Forest Products
- Lumber Technology Corporation
- Lumbersmens Merchandising Corp. - LMC
- M & O Products, Inc.
- Machinery Boutique
- Makron Engineering
- Mango Tech
- MAXIMIZER TECHNOLOGIES, LLC a Component of The Fitzgerald Group, LLC
- McGinnis Saw Service
- Metriguard Inc.
- Metropolitan Lumber Company
- MiTek Industries, Inc.
- Monet DeSauw Inc.
- MSR Lumber Producers Council
- National Crane, A Division of Manitowoc Crane Group
- No-Burn®, Inc.
- Nordic Engineered Wood
- NUCONSTEEL
- Open Joist 2000 Inc. (Distribution)
- OptiFrame Software
- Osmose, Inc.
- Pacific Automation Ltd.
- Pacific Trail Mfg., Inc.
- Palfinger North America
- Panels Plus
- Pennsylvania Lumbersmens Mutual Insurance Co.
- Perma-Straight I
- PFP Technologies
- Plymouth Foam
- Pratt Industries
- Precision Equipment Manufacturing
- Princeton Delivery Systems Inc.
- Progressive Solutions Inc.
- Qualltim, Inc.
- RAND Manufacturing
- Randek BauTech AB

- Rayonier Wood Products
- Rex Lumber & North Florida Lumber
- Robbins Engineering, Inc.
- Robbins Lumber
- Roseburg Forest Products
- Safety Speed Cut Manufacturing
- SBC Research Institute
- Seaboard International Forest Products, LLC
- Sellick Equipment Limited
- Senco Products, Inc.
- Simpson Strong-Tie
- SL Laser Systems LP
- Southern Pine Council
- SPIDA Machinery 2000 Ltd.
- Spotnails
- Stanley Bostitch, Inc.
- Stiles Machinery Inc.
- STRAP & WRAP
- *Structural Building Components Magazine*
- Summit Forest Products
- SUNBELT
- TADANO
- TCT Manufacturing, Inc.
- Temple-Inland
- The Hain Company
- The Koskovich Company
- Todd Drummond Consulting
- Tolleson Lumber Company
- Triad/Merrick Machine Co.
- Trim Fit LLC
- Truss Plate Institute
- Truss-Tran by Stoll
- USP Structural Connectors
- Vecoplan, LLC
- Viance
- Viking Forest Products
- Viking WPS
- Virtek Vision International Inc.
- Vision Financial Group, Inc.
- Wasserman & Associates
- Weima America, Inc.
- Weinig Group
- Westervelt Lumber
- Wood Truss Systems, Inc.
- WoodPro Insurance A Division of Bowermaster & Associates
- WoodSmart Solutions, Inc. BLUWOOD®
- WTCA - Representing the SBC Industry

KEY: Gold SBC Advertiser • Silver SBC Advertiser • Bronze SBC Advertiser • Asterisk (*) indicates a new exhibitor

A-NU-PROSPECT

See ad on page 89.

A-NU-PROSPECT provides the wood component industry with effective delivery systems. These trailers are of the highest quality in the industry featuring innovative improvements on an old concept. These trailers reduce delivery and maintenance costs while being more driver friendly than other trailers.

Contact: Mr. Joe Wilhelm • 519/349-2202 • 519/349-2342 fax
joewilhelm@quadro.net • www.trustrailer.com

Allstrap Steel & Poly Strapping Systems LLC*

Since 1978 we have provided our customers with the best and most innovative strapping solutions. We carry STEEL, CORD, POLYESTER, POLYPROPYLENE, and NYLON strapping for the building industry. Being a master distributor for most strapping and tool companies allows you to buy the best suited products at competitive prices. With in-house tool repair service and most wear parts in stock you can keep your plant running. NEED IT NOW? We maintain a large inventory available for immediate delivery. Talk to our strapping experts and ask about our many packaging products and strapping accessories.

Arch Wood Protection

Protect your customers and your reputation against mold by using and producing -- FrameGuard® mold-resistant wood. Arch Wood Protection has introduced a mold-inhibiting coating that protects wood products against mold, termites, and fungal decay. Suitable for factory-application on lumber, OSB, engineered wood products, trusses, and SIPs, the end products are being promoted as FrameGuard® mold-resistant wood, winner of a 2007 NAHB Green Building Award and listed in the GreenSpec® directory. Arch Wood Protection is also developer of Wolmanized® pressure-treated wood and Dricon® fire retardant treated wood.

BeA Fasteners USA*

Automated high capacity staplers and nailers for wall panel, truss and component assembly. Increased productivity, reduced manufacturing costs, improved quality and reduction in staff workload are just a few benefits of the BeA custom designed modular products. Customized systems can be adapted to your machinery and software for precision stapling and nailing.

Biomass Combustion Systems

See ad on page 89.

Biomass Combustion Systems, Inc. Eliminate escalating fuel bills by using wood waste to heat your facility. The Biomass Combustion Systems' 450, 000 BTU per hour and 800,000 BTU per hour Hot Air Shop Heaters heat industrial facilities safely and reliably. The 25 year field-tested all-steel design is ruggedly built to withstand long-term industrial use. BCS fireboxes are engineered with extra thick end-walls, which unlike refractory fireboxes, will not crack and break with repeated hand firing. With proper operation, the systems are virtually smoke-free with minimal impact on the working environment. With BCS Shop Heaters, you can make your wood waste work for you!

Contact: Mr. Charles R. Cary • 508/798-5970 • 508/798-5971 fax
info@biomasscombustion.com • www.biomasscombustion.com

Bloch Lumber Company

Bloch Lumber - Specializes in Guaranteed Forward Pricing, a risk management tool for the lumber and building materials industry. Bloch's industry role also includes the distribution of commodity lumber and panel products.

Boscus Canada Inc.

Boscus Group consist of lumber industry related companies: producers (Berscifer Forest Products), remanufacturing (Rembos), wholesale, distribution and transportation. Member of the MSR Lumber Producers Council, we have been supplying truss and others building components manufacturers for over 15 years. We distribute Canadian SPF, all grades and dimensions, all over North America and overseas. MSR and #1&2 represents 60% of our volume. We rapidly adapt to changing markets to offer a variety of solutions for all our partner's unique needs. Visit our boot for more information on our products and services."

BOSS Tiedowns & Strapping

BOSS Strapping is a lightweight, flexible, heavy duty woven polyester that is rapidly replacing rigid and dangerous steel banding. Our polyester is made in the USA and manufactured into durable strapping in Texas. Because BOSS strapping is made of strong, durable polyester, it holds loads despite nicks, frays and even small cuts. And weighing one-fourth of steel banding, BOSS Strapping is easier on the back and strap choppers are not needed. Quality and consistency of strapping are the primary concerns of BOSS. This is achieved with in-house quality monitoring throughout the entire manufacturing process. Positively 100% DOMESTIC material.

Buchanan Lumber Sales Inc.

With more and more products available every year, Buchanan Lumber Sales is here to service you with all of your SPF lumber needs. We have SPF Studs, #2&Better, Premium, #3, and MSR dimension lumber to suit many applications. We look forward to seeing you.

Builders Automation Machinery Co.

Builders Automation will be exhibiting their CNC Multi Function Stair Router along with other stair equipment. The machine is capable of producing stairs at an amazing rate, demonstrates ultimate flexibility, stair criteria can be entered by the operator or is down-loadable through DXF files using AutoCAD. Programs can be sent over the internet. The only machine on the market that will do the top and bottom landing cut and automatically moves the stringer through the machining bed. The machine is equipped with two (5) horse power Variable Frequency Drive Spindles.

BuildersCAD

Accurate. Detailed. Fast. Customizable. Affordable. With BuildersCAD, produce complete construction documentation or panel drawings and board reports. Make every framing rule decision. Automatically frame an entire structure to your exacting standards or work at an individual wall or board level. Utilize the Header Matrix to size and configure openings to your Specifications. Instantly generate opening schedules and batch cut any or all components. Run detailed framing and cutting reports, generate Bottom Plate or Panel Elevation Drawings. Quickly create stacks for proper build order and shipping. Create detailed roof and floor framing plans and takeoffs. Why lease? Own the BuildersCAD Intelli-Framer.

Canadian Engineered Wood Products Ltd.

CEWP is a national distributor of truss-related material, such as MSR lumber, Quality 1&2 and web stock. Our team of twelve traders in Alberta, British Columbia, Quebec and Ontario allows us to provide the best options for our customers in both the eastern and western markets. In January of 2002, we were pleased to announce our agreement with Millar Western Forest Products, becoming Millar's sole distributor of MSR lumber.

Canfor

See ad on pages 116-117.

Canfor is North America's largest MSR producer, servicing the truss manufacturing, I-joist manufacturing and building components industries. Canfor is your most reliable supplier of MSR, producing consistent quality kiln-dried SPF MSR at 7 mills in prime grades of 1650, 1950, 2100, 2400 in lengths up to 20ft. Canfor also manufactures long length finger-joined MSR up to 36ft. Canfor offers reliable supply options; rail directly from our mills or trucks from one of our 8 North American reloads.

Contact: Mr. Steve Hardy • 604/264-6204 • 604/264-6217 fax
steve.hardy@canfor.com • www.canfor.com

KEY: Gold SBC Advertiser • Silver SBC Advertiser • Bronze SBC Advertiser • Asterisk (*) indicates a new exhibitor

Carbeck Structural Components Institute

Carbeck Structural Components Institute (CSCI), a 501(c)3 non-profit organization, undertakes research and education projects focused on the structural framing of residential housing and commercial buildings. One of CSCI's key objectives is to provide the fire service with education and information concerning how to effectively and safely put out fires in structures that include structural building components. Your support last year allowed CSCI to produce a new online educational program entitled "Ad Hoc Demonstration Fire – Sheathed Unprotected Floor System" based off of a live burn demonstration that happened in Colonie, NY, as well as new updates to the www.carbeck.org website.

Caristrap International Inc.*

Why deal with a vendor who carries a few straps when you could be working with a manufacturing company that offers standard and custom designed strapping systems for all your needs! For over 50 years Caristrap International has been providing you with a wide variety of strap systems proven to be Safe, Strong and the best Solutions for your banding requirements. We are a registered ISO 9001-2000 company. We manufacture according to the highest quality standards in this industry; ASTM. We have approval for many AAR and NATO specifications. We also are C-TPAT certify (Customs-Trade Partnership Against Terrorism).

Carolina Strapping & Buckles Company

Carolina Strapping and Buckles Company is the proud manufacturer of GatorSTRAP, the widely accepted heavy duty woven polyester strapping that is used extensively in the North American lumber and building component industries. GatorSTRAP has been engineered by our weaving experts to maximize the inherent advantages of high tenacity polyester yarn and is a superior alternative to steel strapping. As part of an expanding strapping product line, Carolina Strapping and Buckles Company also manufactures phosphate coated, extra grip wire buckles. Our product line also includes tensioners, dispensers, serrated seals, edge protectors and strap cutters.

Clark Industries, Inc.

See ad on pages 90, 122.

Clark Industries, Inc. strives to produce equipment to maximize your labor dollars. Our roof & floor truss pressing systems only require 2-3 man crews without the typical "stand-around" time. Our pressing tables allow raw materials to remain on the working surface not only during layout but also the pressing cycle. In addition, our equipment achieves 100% nail embedment on the assembly table. CII's machinery includes an assortment of roof & floor truss presses, stand-alone jack machines, column laminators, horizontal & peak-up stackers, and conveyor systems. Please come by our booth to discuss any of your equipment needs.

Contact: Mr. Jack Schulz • 417/235-7182 • 417/235-8262 fax
sales@clark-ind.com • www.clark-ind.com

CMF Inc., Commercial Machinery Fabricators

See ad on pages 92-93.

Commercial Machinery Fabricators, Inc. offers a number of products, and will exhibit some of these at BCMC '07. Products include: New Trackless Gantry with a 24-inch Roller VF Drive with power pack, a Roller Press with 24-inch rollers, Steel Slotted truss tables with 24-inch steel plate and plastic/wood top tables, Trackless Floor Truss and Trackless Jack Table.

Contact: Mr. Edward G. Joseph • 517/323-1996 • 517/323-8939 fax
ed@cmfstealth.com • www.cmfstealth.com

COMBILIFT USA

The Combilift multi-directional forklift is designed for handling long and awkward loads in confined spaces within a wide variety of sectors including the aluminium industry. Its robust design and super elastic tyres enable it to work inside and out, on semi-rough terrain and in all weather conditions. Double handling of goods and downtime due to battery charging are a thing of the past with Combilift, as trucks are powered by LPG or diesel. Capacities range from 2.5 to 10 tonnes with a variety of attachments to cater for individual customers requirements. Call for Free Video & Warehouse Design.

Cordstrap USA, Inc.

Cordstrap® is the world leading manufacturer of corded polyester strapping and one-way load securing systems. We provide customers with a safe and cost-efficient alternative to steel banding and other conventional transport packaging materials. Since 1965 it has been Cordstrap's mission to solve strapping, transport, load securing complexities and safety challenges for a diverse base of customers. Cordstrap CC105 is now AAR certified, offering the highest standards available. Cordstrap® Composite Strapping (CC) is a latest development in non-metallic strapping technology. Made from high tenacity polyester filament yarns embedded in a polymer coating, composite strapping is often referred to as synthetic steel.

DANSCO ENGINEERING, LLC*

Dansco Engineering, LLC offers our clients an alternative source for truss and EWP engineering and repairs. We work with many of the industry leaders and are consultants to truss plants as well as plate manufacturers. Dansco can provide you with seals, sealed repairs and layouts in many states often faster and at lower cost than our competitors. We can provide whole house engineering and design services. Registered in many states, we have over 150 years of combined experience. Let us show you how Dansco can save you money and become part of your team.

Deacom, Inc.

Deacom, Inc. produces the DEACOM Integrated Accounting & Enterprise Resource Planning (ERP) Software System for building component and pre-fabricated housing manufacturers. The DEACOM ERP System is engineered specifically to manage your complex job costing and business process issues, and handles an endless variety of unique requirements without costly customization. DEACOM ERP Software seamlessly integrates all areas of your company—from inventory control and engineering links, to order entry and invoicing—giving you a comprehensive view of your entire operation. Visit the Deacom booth for a demonstration, and learn how Deacom can maximize your productivity and profitability today.

Dietrich's North America*

Dietrich's 3D CAD/CAM software offers a fully integrated modular system for the prefabrication and modular building component industry. The Dietrich's System is not only a CAD/CAM program. Together with specialized CAD functions for construction, it produces all files for the manufacturing process, detailed costing and quoting preparation, and marketing documents. Our system of program modules is flexible and meets most standard needs, however, tailor-made solutions are also possible. Meet with us to discuss your software solutions.

Digital Canal Corporation

Every year component manufacturers spend thousands of dollars on software and equipment leasing. Why lease when you can buy at a fraction of the cost? Digital Canal provides design software to component manufacturers to provide them with a complete design as well as cutlist, framing, sheathing & material take off for all of their component needs. Stop by our booth to see why owning your software that links to your equipment will save you time and money versus costly software and equipment leases. Visit us on line at www.digitalcanal.com.

Eagle Metal Products

See ad on page 29.

For more than 20 years Eagle Metal has served the needs of component plants across the country with connector plates, design software and truss equipment. Visit our booth to experience the TrueBuild™ component design software, browse our complete line of truss equipment, meet our knowledgeable staff and see why Eagle Metal is quickly becoming the supplier of choice for component plants today.

Contact: Mr. Baird Quisenberry • 903/275-7888 • 972/888-9966 fax
baird@eaglemetal.com • www.eaglemetal.com

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Easy-Arch*

One of the simplest and least expensive features you can add to a home to increase its value and appeal, is an arch. Easy-Arch, pre-formed metal framing arches, take the time and labor out of fabricating arches and ensure perfect, consistent arches, time after time. With five distinct styles to choose from and over 150 stock sizes, adding arches to your designs becomes a quick and affordable option to offer your customers. Install during production or deliver with panels for on-site installation.

Eide

See ad on page 17.

Eide debuts more new products and demonstrates the fastest growing jig system in the industry. The WizardPDS™ - Perimeter Definition System is an automated jig system that reduces set up time by 99%. The WizardPDS™ requires NO additional jig hardware or images to accomplish a complete truss set up in 30 seconds or less. The WizardPDS™ converts what is now set up time to build time. Visit our Booth and see the WizardPDS™ build (7) individual and completely different trusses start to finish in just 23 minutes.

Contact: Mr. G. Mitchell Eide • 612/521-9193 x206 • 612/521-9307 fax
mitch@eidemachinery.com • www.eidemachinery.com

Elliott Equipment Company

Elliott is the leader in innovative material handling solutions for the building component industry. Elliott's 1881 tractor mount BoomTruck features ultra-smooth controls, fast operating speed and our patented SuperLink outriggers that let you work in the most confined environments. Elliott offers a full line of BoomTrucks with capacities from 10 - 40 tons. Increase your productivity, improve your worker's morale and work safer than ever before.

FastenMaster

FastenMaster, a division of OMG founded in 1981, is a brand of task specific, contractor quality fasteners that are engineered to enable a professional to complete a project faster, easier and stronger. For additional information please call us at 800.518.3569 or visit our website www.FastenMaster.com.

Finnforest USA, ENGINEERED WOOD DIVISION

See ad on pages 38, 95.

Finnforest USA, Engineered Wood Division distributes Master Plank® LVL throughout North America. Master Plank® has all building code acceptances, including NER. Multiple span capabilities make this engineered wood product a logical choice for beams, headers, scaffold planks, mobile home, stair stringers and other industrial applications.

Contact: Ms. Linda Bouford • 586/296-8770 x104 • 586/296-8773 fax
linda.bouford@finnforest.com • www.finnforestus.com

Full House Company*

Full House is a family owned company located in Melbourne, Florida. We have been designing, manufacturing, rebuilding and servicing pre-hanging door machinery since 1981. Full House Company currently manufactures over 30 different custom machines for the door industry. Visit our booth to see the latest technology in prehung machinery and various material handling products.

Georgia-Pacific Corporation

Georgia-Pacific is one of the world's leading manufacturers of building products for the single and multi-family builder and commercial construction marketplace. As a brand leader, our high quality building materials are specified in many innovative building envelopes. Visit our web site at www.gp.com/build or call (800) BUILD GP

Gilman Building Products

Gilman Building Products Company is a quality southern yellow pine manufacturer servicing the truss industry since 1972. Gilman's annual production of SYP lumber exceeds 600 million board feet per year with 75% of production going directly to the truss and component manufacturing industry. We invite our current customers and friends to stop by and visit, as well as prospective customers in the truss industry that are not currently doing business with us.

Hiab, Inc. A Cargotec Company

Hiab, Inc. offers Hiab articulated cranes for off loading components and setting both bundles of trusses or single trusses. We also offer the Moffett truck mounted forklift for off loading and placing components on the jobsite including a 4-way version for handling extra long lengths of components. We are proud to offer Total Care—the complete service program, giving total confidence before, during, and after the sale. Please contact our Corporate Headquarters in Ohio at 1-800-852-2331 to locate a branch near you.

HOLTEC USA Corporation

See ad on page 4.

HOLTEC-The worldwide leader in package crosscut systems. Our Transcut® II Portable Crosscut Saw is affordably priced at \$6900 for cutting whole bunks of lumber of length and our HOLTEC Precision Crosscut Systems are in use by over 6,000 customers worldwide to cut whole packages of lumber to length in less than one minute with a precision of +/- 1mm (.040").

Contact: Ms. Kim O'Brien • 813/754-1665 • 813/752-8042 fax
kim@holtecusa.com • www.holtecusa.com

hsbCAD

Object oriented technology based on Autocad and Architectural Desktop. From the drawings created in Architectural Desktop you are only a mouse click away to create all the fabrication drawings and details required for automated or non-automated manufacturing including bill of materials and much more. The Design tool of Choice for: Prefabricated Home Manufacturing (Timber and Light Gauge Steel), Timber Framers (Post and Beam), Modular Home Design, Residential Designers, Residential Design, Log home Design, SIP Designers, Builders.

Hundegger USA, LC

See ad on page 31.

Hundegger USA: As a true Whole House Saw Hundegger is the most flexible machine on the market with the largest cross section cut area and the most advanced servo control. That is what separates a Hundegger machine from other component saws on the market. In just under 4 years Hundegger USA has sold over 350 SC-1 machines world wide and 1/3 of those in North America, making the SC-1 the most admired "complete" linear saw on the market. Hundegger continues to define what a linear saw can do for the truss component industry and the EWP component industry as well.

Contact: Mr. Steve Shrader • 435/654-3028 • 435/654-3047 fax
steve@hundeggerusa.com • www.hundeggerusa.com

iLevel by Weyerhaeuser

iLevel is an exciting new brand and business within Weyerhaeuser, bringing the most innovative and trusted products for building component manufacturers together under one roof. At the 2007 BCMC Show, we will feature Performance Tested Lumber and iLevel Trus Joist® TimberStrand LSL, along with our proprietary Javelin software and NextPhase Site Solutions. Javelin is next-generation software, powered by OptiFrame®, for iLevel customers providing structural framing to builders. Javelin software is fully parametric and allows seamless integration with MiTek®'s suite of design tools. NextPhase Site Solutions offer building material dealers and fabricators proprietary design and fabrication software tools compatible with industry-leading specialized saws, material handling and component fabrication equipment.

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ITW Building Components Group - Alpine

See ad on pages 66-67, 131.

Discover ways to increase productivity and profits with Alpine and the ITW Building Components Group Inc., the leading supplier of technology-driven products and services for the building components industry. Want to cut your labor costs? See Alpine Equipment Division's new, enhanced ALS saw and AutoSet C4 truss assembly system. Gain more information and increase efficiency with Alpine software, including e-Shop, HomeBase and the latest and greatest version of VIEW, the industry's leading whole-house design application. Helpful representatives from Alpine Systems of Canada, Alpine Equipment Finance and Alpine Structural Consultants are also here, as well as Customer Service and Training experts.

Contact: Mr. Gary Muzzarelli • 954/979-9699 • 954/979-9680 fax
gary@alpeng.com • www.alpeng.com

ITW Building Components Group - Intelligent Building Systems

See ad on pages 34-35.

Intelligent Building Systems, the leading supplier for the wall panel manufacturing industry, now offers component manufacturers new opportunities for growth with a complete wall panel system. Innovative equipment—manual, semi-automated or fully automated systems—include many exclusive features that will give you the edge over your competitors. Powered by IntelliBuild™ software, you'll maximize your company's performance. Stop by and learn how you can increase profits with a complete wall panel system from Intelligent Building Systems.

Contact: Ms. Valerie Cairns • 817/472-1366 • 817/652-3079 fax
val@truswal.com • www.truswal.com

ITW Building Components Group - SpaceJoist TE, LLC

SpaceJoist TE offers a unique truss system combining the best features of a wood I-joist and an open-web floor truss to deliver a quality pre-built product for maximum efficiency, productivity and on-the-job flexibility. Please stop by and learn how you can profit from SpaceJoist's unique trimmable ends.

ITW Building Components Group - Truswal

See ad on pages 110-111.

Discover how you can put Truswal's genuine innovation in whole-house design (IntelliBuild™), engineering (TrusPlus™), plant efficiency (WinBatch™), plant management (TrusManager Pro™) and state-of-the-art equipment to work for you. The great dependable features along with the newest features and enhancements in Truswal products can bring a new level of speed, accuracy and reliability to your operation. See a demo and experience the innovation!

Contact: Ms. Valerie Cairns • 817/472-1366 • 817/652-3079 fax
val@truswal.com • www.truswal.com

ITW Industrial Fastening (manufacturers of Paslode & Duo-Fast)

ITW Industrial Fastening are manufacturers of both the Paslode and Duo-Fast brand of tools and fasteners. Our Industrial focus allows us to concentrate on in-plant applications, especially truss, cabinet, and furniture. We specialize in analyzing plant challenges and providing solutions that increase productivity, quality, and efficiency.

ITW Panel Fastening Systems

ITW Panel Fastening Systems is a supplier of pneumatic and Cordless nailing, stapling tools and fasteners for the wood panel industry. We offer Paslode, Duo-Fast and ToolMatic brand tools and fasteners. Our tools are compatible with all U.S. and European automated panel equipment and tools are available with high capacity magazines. ITW Panel Fastening Systems offers an extensive service network to maximize production efficiency, as well as Engineering support when necessary.

J M Boyle & Associates, LLC*

J.M. Boyle analyzes methods for reducing manufacturing costs, increasing revenue and reducing risk for start-up and existing wall panel and component manufacturing facilities. Operational deliverables include: feasibility studies, lender ready business plans, operational reviews and audits, training and quality control manuals, bidding and estimating models, and company processes, procedures and checklists. Sales and marketing deliverables include: training sales team's "methods of marketing and selling wall panels", sales presentations which create value, responses to customer objections, power point presentations of manufacturing services; and marketing activities designed to educate prospects on how component assemblies can decrease expenses, increase income and manage consequences.

Jager Metal Products

Jager Metal Products strives to continually exceed our position as industry leaders in providing clients with professional in-depth training, exceptional service, industry knowledge, experience and market intelligence. Our goal is to be experts in all aspects of the truss industry and to share this knowledge with our clients, while forming lasting partnerships. Unique to our industry we truly offer the total solution through comprehensive internal and external strategic relationships. From connector plates, hangers, software, metal webs, fabrication equipment, engineering, quote and design support to production and management software and sales support, we "Deliver the Advantage."

Jordan Lumber

JFP & JLS are Southern Yellow Pine Manufacturers currently producing in excess of 370 MMBF at our Barnesville, Georgia and Mount Gilead, North Carolina facilities. Our main focus is the production of 2"x4" thru 2"x10"-6' to 16' with 2"x4" being the largest percentage of our production. Grades by mill are: Georgia- MSR (as of August 2006), #1, #2Pr, #2, #3, & #4. North Carolina- DSS, #1 (4" & 6"), #1pr (4" & 6"), #1Dns (10"), #2Pr, #2, #3, & #4. Our goal is to provide our customers quality products and superior service.

Keymark Enterprises, LLC

Keymark is proud to announce completely rewritten, state-of-the-art truss design software. KeyTruss is brand new, and the only truss design software integrated into KeyBuild, the industry's most advanced Whole House Design Software. Visit Keymark at this year's BCMC and get a demonstration of what whole house design is all about!

Klaisler Mfg. Corp.

See ad on pages 100, 126.

SEE KLAISLER FIRST Klaisler Mfg. Corp. will feature the M Series Finish Roller and Floor Truss System. Why buy used when you can purchase new comparably priced equipment with a warranty! Our Rolsplicer, chord splicing system will display a new kick off automatic conveyor system. Along with the M Series, we will have our patented WEG-IT jigging series, designed to increase jig holding power, speed your production and provide a more durable, longer lasting table. We will also have our AGS "AGRI STACK" line of peak up stackers.

Contact: Mr. Brent Davis • 877/357-3898 • 317/357-3921 fax
brent@klaisler.com • www.klaisler.com

Koorsen Manufacturing Inc.

Quality doesn't cost, it pays!...with the Connector Detector. Only every few years does a piece of equipment revolutionize the industry. The Connector Detector detects missing plates, improves production quality, works with all existing truss equipment, and reduces your liability. No more trips to the job site to replace missing plates.

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L.I. Industries

Supplier of all your promotional needs: supplier of lumber covers, rolls, custom bags, carpenter pencils, printed aprons, architectural rulers, steel tapes, contractor planner & more!

L-M Equipment Co. Ltd.

See ad on page 42.

Since 1957 we have been continually upgrading our equipment to offer our customers the most advance technology on the market today. In 2007 we still offer the most advanced technology available! Our Verticut P4 Package Cross Cut System incorporates new Scan and Cut Technology to eliminate operator error and achieve an incredible finish and cutting tolerance of +- 1/32. We also manufacture a Portable Yard Saw (over 600 machines sold world wide) in both gas or electric power, achieving a cutting tolerance of +- ¼. Visit our web site to view videos of our Package Cross Cut Systems and Automatic Strapping Systems in operation.

Contact: Mr. Rick Weihs • 604/431-8800 • 604/431-7711 fax
sales@lmsaws.com • www.LMSaws.com

L-M Equipment Co., Inc.

L-M, Leading the package saw manufacturing market for more than 60 years, has always been ahead of the crowd. We offer high end systems with less complexity and more durability, with options from portable yard saws to full automation PET systems with industry standard tolerance (+ - 0.040).

Lakeside Trailer Mfg., Inc.

See ad on pages 48-49.

Lakeside will be exhibiting two of their most popular and versatile roll-off models with hydraulic front-ends, sliding tandems, and other options.

Contact: Mr. Lee J. Kinsman • 573/736-2966 • 573/736-5515 fax
lee@rollerbed.com • www.rollerbed.com

Langdale Industries

Langdale Forest Products, located in south Georgia, has been providing quality Southern Yellow Pine lumber to the building supply and component manufacturing sectors for over 120 years. We are an independent, family-owned business that takes immense pride in its tree farming and forest stewardship programs, which furnish a stable supply of raw materials for our manufacturing facilities. Products available from LFP include 2x4 thru 2x12 in 8 feet to 20 feet lengths, in the following grades: #1 Dense, #2 Dense, #2 & Better, #2N, and #3 GM.

Lignum Forest Products

Lignum Forest Products LLP is a distributor of lumber products focused on servicing Truss manufacturers. Lignum is a partner with Pope & Talbot and Tembec, both leading manufacturer of MSR. With strategically located reloads, we can service your needs in a timely manner.

Lumber Technology Corporation

Live wire lumber merchants with over 100 years experience servicing the component industry. One telephone call to us puts you in touch with both Southern Pine and Canadian SPF markets. One telephone call to us provides you the most efficient and competitive means to make that difficult job more profitable. One telephone call to us does not put you in touch with a recorded message, but an in-depth experienced trader that can immediately react to your needs. Contact: Darren Satsky, Darren@lumbertechnology.com, www.lumbertechnology.com, 800/526-4926 (phone) and 973/467-2104 (fax)

Lumbermens Merchandising Corp. - LMC

LMC - BUILDING ON SERVICE® LMC is a not-for-profit purchasing cooperative owned by over 350 independent stockholders. Over 75 of our stockholders have truss/wall panel operations representing 115 manufacturing locations. These stockholders make up the LMC - Truss Manufacturers Alliance, a networking and education group working to enhance purchasing programs for forest products, building materials and related services by harnessing combined purchasing volume. With over \$3.5 Billion Dollars in purchasing power, it is LMC's mission to be

the preferred source to which stockholders can entrust their purchases of forest products, building materials and other related products and services.

M & O Products, Inc.

M & O Products, Inc. has launched the Grip H Clip, a roofing H clip that makes sheathing installation faster and easier. The revolutionary design of the Grip H Clip uses living hinge lead-ins that make the clip slide in easily and stay in place. Contractors that use this labor-saving clip estimate that they save 1-1/2 man hours on a typical two-story, 2000 square foot house. The Grip H Clip is made from nylon 66, a non-corrosive material so strong and durable that it is used in many automobile applications. The Grip H Clip is a versatile product that accommodates both 7/16" and ½" sheathing. We invite you to visit the booth to learn more about this innovative clip and to see an installation

Machinery Boutique

For more than 25 years Machinery Boutique has been the industry source for buying and selling used and hard to find truss machinery equipment. Buyers love us because our informative and low pressure website instantly lets them zone in and figure out the piece of machinery that is right for them. Sellers love us because they know that by listing their equipment on our website they will be instantly linked to buyers conducting internet searches for used truss machinery. Type "used truss machinery" into a Google search and Machinery Boutique is the first website to be located.

Makron Engineering*

Makron is the pioneer of CAD controlled paperless timber framing lines. We offer complete integrated lines for interior and exterior walls. The system is based on the reliable and robust "extruder" system, which offers unique flexibility for panel height, stud dimensions and stud placement. Custom designed lines include self jigging stations, powered conveyor systems with panel flipping, single or double sided sheeting with multitasking CNC controlled bridge. Original Makron quality is again available in North America.

Mango Tech

See ad on page 19.

MangoTech. A young business providing Fresh Automated Solutions. MangoTech is a company with a focus on providing practical automation solutions for timber industry businesses throughout the world. The company's rapid growth is a result of its ability to be fast, flexible and innovative in answering real needs, enabling businesses to substantially increase their efficiency and profitability.

Contact: 1 866 GO MANGO • www.mangotech.com

MAXIMIZER TECHNOLOGIES, LLC a Component of The Fitzgerald Group, LLC

See ad on page 96.

MaxCustomCutter®. Experience the one that started it ALL, the complete sawing and material handling system (Lean). Addressing current practices with the foresight and flexibility required for the changes coming tomorrow (On-Demand Cutting, Total Material Handling, Certified Safety, Dust Collection and Software Freedom). See how we can Maximize this Technology for your company today! Your Single Source for material handling, cutting, setup and manufacturing equipment / methodology from the premier companies throughout the world. Bring your production numbers, let's talk, we'll become part of your team. Maximizer Technologies. A blending of excellent services and products, with answers that work.®

Contact: Mr. Randall L. Fitzgerald • 719/528-5445 • 719/528-5444 fax
answers@maximizertechnologies.com • www.maximizertechnologies.com

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McGinnis Saw Service

McGinnis Saw Service has been specializing in servicing the wood truss industry for 28 years with a complete sharpening and repair service, with sales of high quality saw blades. The foundation of our sharpening service begins with our CNC 5 Walter grinders which provide a precise and consistent grind using the highest quality diamond wheels. Combined with our micro video inspection, experienced hammer-smiths, strict quality controls, and pick-up and delivery vans, we provide a dependable, expedient, high quality sharpening and repair service. This coupled with a complete line of our own proven quality component saw blades to service the industry.

Metriguard Inc.

The World's Leading Provider of precision equipment for: *Machine Lumber Grading (MSR & MEL), *Veneer Testing (LVL), *Bending & Tension Testing (Quality Control).

Metropolitan Lumber Company

Founded in 1907, Metropolitan specializes in the "Pick O' the Pines". We sell Ponderosa Pine, Southern Pine, Idaho White Pine, and Red Pine to name a few. We also ship Green Douglas Fir, Spruce Pine Fir, Hem Fir and White Fir, and other species. We can provide you with the quality and service you need when purchasing your "just in time" inventory. We stock a wide variety of lumber items at two Chicago area reloads. We also ship direct carloads and truckloads from top quality mills and keep our finger on the pulse of the lumber industry every day.

MiTek Industries, Inc.

See ads on pages 2-3, 102-103, 115, 121.

At MiTek we're dedicated to providing a smart approach for enhancing your business performance with a sensible, solid vision for upgrading and automating your component manufacturing processes. Let MiTek show you an easy and profitable way to automate your component manufacturing processes, from component design to final installation.

Contact: Mr. Michael Klein • 314/851-7445 • 314/434-1394 fax
mklein@mii.com • www.mii.com

Monet DeSaww Inc.

See ad on back cover.

We manufacture a variety of saws from simple push-button operation to top-of-the-line servo driven automated saws. On display this year will be the DeSawyer ES (servo driven saw), the Desawyer 2000 (automated saw), the FWA500 (floor web saw), our linear saw and live deck. The Desawyer 2000 is the highest production saw on the market and is by far every sawyer's choice. It is the only saw in the industry with a complete manual backup system. Our FWA-500 continues to yield the highest productivity of any floor web saw available today. Please stop by our booth and we will show you the difference.

Contact: Mr. Kevin Troesser • 573/642-4900 • 573/642-3736 fax
desaww@socket.net • www.desaww.com

MSR Lumber Producers Council

See ad on page 22.

The Machine Stress Rated Lumber Producers Council was formed to promote the benefits of Machine Stress Rated (MSR) lumber for the purpose of increasing the usage and acceptability of the product. It is the intent and mission of the Council to improve, promote, and advance the common interest and general welfare of all phases of the Machine Stress Rated lumber industry.

Contact: Ms. Kathy James • 888/848-5339 • 406/443-6176 fax
msrlpc@msrlumber.org • www.msrlumber.org

National Crane, A Division of Manitowoc Crane Group

Starting as a small family business in 1945, National Crane has come to symbolize the gold standard of telescoping boom trucks and articulating cranes. An estimated 90% of the more than 30,000 National Cranes sold since 1963 are still in operation today. As a member of the Manitowoc Crane Group, we provide our customers

with flexible financing solutions from Manitowoc Crane CREDIT; service and technical support from Manitowoc Crane CARE; and access to a global dealership network providing local support.

No-Burn®, Inc.

See ad on page 99.

No-Burn®, Inc. has committed our efforts towards educating communities, industry professionals and homeowners' about fire and mold's severities. No-Burn® offers a highly advanced suite of fire and mold resistant Products. Our Products are available through a network of No-Burn® Dealers, certified for professional application. Application of No-Burn® Products renders treated materials with the characteristic of fire and mold resistance. Our technology prevents devastating fires from occurring, while saving lives and property from the disturbances of fire and mold.

Contact: Ms. Rachel Gollihue • 330/336-1500 • 330/336-5800 fax
rachel@noburn.com • www.noburn.com

Nordic Engineered Wood

Nordic Engineered Wood, a wholly-owned subsidiary of Chantiers Chibougamau, was founded in 2000 to develop high quality wood products for use in residential and light commercial applications. In addition to the largest solid-sawn I-joist manufacturing facility in North America, Nordic manufactures a family of competitively priced laminated products including glulams and columns. In keeping with our parent company's vision, we maintain strict adherence to quality control, environmentally sound harvesting and manufacturing techniques, and reliable service.

NUCONSTEEL

If it can be done in light gauge steel, NUCONSTEEL® can do it! NUCONSTEEL has developed an innovative, fast and, cost-effective method of producing cold-formed steel components for the residential market. With this NU WAY TO BUILD®, the NUFRAME™ and NUTRUSS 2.0® systems can help YOU produce panels and trusses on time every time! Stop by our booth to for live software demos and to see wall panels and trusses being produced in minutes. You DON'T want to miss this!

Open Joist 2000 Inc. (Distribution)

See ad on page 43.

Distribution Open Joist 2000 Inc. has been reengineering wood components since 1990. Open Joist 2000®, the original trimmable open webbed floor truss, was designed to maximize solid sawn lumber to its full structural capacity. While maintaining its competitiveness in the wood industry, new finger-jointed products are being continuously developed. Come and see us at our booth.

Contact: Mr. Michel Beauchamp • 514/952-3945 • 514/990-0078 fax
mike@openjoist2000.com • www.openjoist2000.com

OptiFrame Software

See ad on pages 86-87.

OptiFrame Software is creating the industry's most advanced software tools for structural framing, with: Superior Modeling: Roof, wall and floor systems - beams, joists, accessories, trusses, wall panels, dimension lumber and critical connections. Ultimate Flexibility: The products you want, where you want to put them. "Walk thru" our Virtual Jobsite™ before you ship, and generate complete and accurate material lists at any time. Accurate Load Distribution: A traceable and accurate load path from the roof down to the foundation. Enjoy a competitive edge from efficiently designed structures, modeled in one software package: visit our booth or www.OptiFrame.com.

Osmose, Inc.

Osmose is the industry leader in the manufacture and supply of a wide range of wood preservatives and technology for the protection of wood against fungal decay and insect attack. Smart Sense pressure treated wood, with MicroPro technology, is a revolutionary way to pressure treat wood for decks, fences, landscaping and general contraction uses. Other Osmose brands include NatureWood, Advance Guard and FirePro.

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Pacific Automation Ltd.

Pacific Trail Mfg., Inc.

Crosscut unit saws have become an extremely valuable tool in quickly cutting lumber back to easily handled lengths. Many times this is done prior to boards being fed into the component saws as just one example. Since 1988 we have been manufacturing a complete line of saws offering cutting tolerances of $\pm 1/4"$, $\pm 1/16"$ & $\pm 1/32"$ to suit your individual needs.

Palfinger North America

Palfinger North America is a world class manufacturer of truck mounted knuckle boom cranes and forklifts. Used in many applications, we offer several models, which can be operated with radio remote control for fast and economical operation. Palfinger also offers the ideal solution for various loading and unloading problems encountered by transport operators. Different models of the Crayler truck mounted forklift are available depending on your specific needs. Palfinger and their distributors can help custom-manufacture a material handling system to meet your toughest challenges! For more information on the Palfinger product lines, please contact us at 800-567-1554.

Panels Plus

See ad on page 18.

Panels Plus! Your first choice for automated and semi-automated wall panels and component equipment that, builds technology into your craftsmanship. Stop by our booth and see today the answers, for being profitable, in tomorrow's market.

Contact: Mr. John Conti • 507/402-1053 • 507/373-7110 fax
sales@panplus.com • www.panplus.com

Pennsylvania Lumbermens Mutual Insurance Co.

PLM specializes in Property and Casualty insurance for the lumber, woodworking and building material industries. Established in 1895, we have over a century of industry knowledge and expertise. The company was formed "by lumbermen for lumbermen", and throughout our entire history, wood and the wood industry has been our sole focus. We offer competitive rates, loss control programs and prompt claims response and handling. We are financially strong and carry an A.M. Best rating of A (Excellent). For more information, contact us at 800-752-1895 or visit our booth to learn more about our services.

Perma-Straight I*

Manufacturer of Engineered Wood: I Joists, Lam Headers, Laminated Posts (Perma-Straight). Certified, Engineered and Stamped by the American Plywood Association.

PFP Technologies

See ad on page 27.

PFP Technologies are the designers and manufacturers of the innovative Razer linear saw. Our new version 5 saw is faster and even more robust and reliable than ever. Come and see the flexibility, versatility, and industry leading features of the Razer. Try the user-friendly but powerful software which includes optimization and real time length calibration. The Razer can be run on its own or fully integrated with optional automated in feed and out feed systems affordable for any size truss plant. We look forward to catching up with old customers and meeting new ones.

Contact: Mr. Joseph A. Tuson • +61/8 9 249 4542 • +61/8 9 249 4596 fax
joetuson@pfpstech.com.au • www.razerusa.com

Plymouth Foam*

See ad on page 98.

Plymouth Foam is a leading manufacturer of building materials. Their PaceMaker Building Systems Structural Insulated Panels (SIPs) are custom laminated panels for residential and commercial construction. PaceMaker Building Systems SIPs provide High-performance building panels for walls, roofs and floors made with expanded polystyrene (EPS) rigid foam insulation sandwiched between two structural skins of oriented strand board (OSB), or other surface types.

Contact: Mr. Thomas Groth • 920/892-3165 • 920/892-4986 fax
tomg@plymouthfoam.com • www.plymouthfoam.com

Pratt Industries

See ad on page 43.

Pratt Industries brings more than 30 years of manufacturing experience to the Wood Industry by providing high quality Truss Trailers, Lumber Dumpers and Roll Down Truck Bodies. Our equipment's quality is unmatched in the industry. All the trailers are made with T1 bar stock for high strength to haul heavy loads and most of the parts are galvanized for longer life span. They never rust and need very little maintenance. Also you have tons of options to choose from. No Wonder, We are the No. 1 in the Industry. Call us for details or check our trailers at our booth.

Contact: Mr. Pratap G. Lingam • 727/584-1414 • 727/584-2323 fax
pratap@prattinc.com • www.prattinc.com

Precision Equipment Manufacturing

See ad on page 107.

Precision Equipment Mfg. manufactures quality roll off trailers for easy , roll-off right to the ground delivery, all over the country and Internationally. Our goal is to be your trailer company, you may choose one of our standard series 40', 48' and 53', or our stretch trailers which come in 36'-51', 42'-60', 46'-64', 50'-70', 53'-80'. We also manufacture the HD series goosenecks that come in 28', 32' and 36' lengths. We can custom make any size or axle configuration that best suits your needs. We want to earn your business!

Contact: Mr. Michael J. Syvertson • 701/237-5161 • 701/280-0946 fax
sales@precisionequipmfg.com • www.precisionequipmfg.com

Princeton Delivery Systems Inc.

See ad on page 109.

Princeton Delivery Systems located near Columbus is the leading U.S. truck mounted forklift manufacturer. Princeton offers four PiggyBack® Delivery System models designed for building material applications: E2-3RVX "4-Way" is specifically designed to carry long loads, like engineered floor joists, through narrow openings. Controls change wheel direction so that the load can be transported length-wise. PB65 will handle prefabricated wall panels or other heavy loads. It is the industry's only 6,500 pound capacity unit. PB50 5,000 pound capacity unit is unequaled in rough terrain performance. Z2-3 with 4,500 pound capacity is ideal for medium loads on many single axle trucks.

Contact: Ms. Stacey Denney • 614/834-5022 • 614/834-5075 fax
stacey.denney@piggy-back.com • www.piggy-back.com

Progressive Solutions Inc.

Progressive Solutions has been delivering premium business software solutions for over 15 years to the wood products and building materials industry in North America, the UK and Australia. Our reputation for product excellence and outstanding customer service has earned us the business of some of the top names in the industry. More wood ships using our Lumber Track™ software than all other competitors combined. Newly introduced bisTrack™—modern software designed specifically for building industry suppliers that manages all buying, selling and inventory tracking for lumber and building materials dealers and distributors—is already winning rave reviews.

Qualtim, Inc.

See ad on page 91.

Have you been considering ideas for improving your business and marketing approach but never seem to find enough time? As the industry leader in personalized service and support to the structural building components industry, Qualtim offers both creative and affordable solutions.

Contact: Ms. Linda Watson • 608/310-6711 • 608/358-5511 fax
lwatson@qualtim.com • www.qualtim.com

RAND Manufacturing

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Randek BauTech AB

Randek BauTech AB is the world leading manufacturer of automated equipment components for producing prefabricated homes. Our equipment produces finished building components faster and more efficiently than any other manufacturer. Compared to competing technologies, our machines will produce up to four times the linear feet of wall panels per shift. Our leading-edge technology enables manufacturers to produce high quality wall and floor panels in the shortest possible time with a minimum number of operators. Since 2000, we have delivered 13 production lines in the USA and Canada. Randek Automated Equipment, Inc. is exclusive North American agent for Randek BauTech AB.

Rayonier Wood Products

Rayonier manufactures a wide range of Southern Yellow Pine kiln dried lumber products, including the hard to find Dense Select Structural grade. Our seasoned sales staff is ready to help with your truss lumber needs. Visit our booth at the BCMC. When you want only the best, you'll find it at Rayonier Wood Products.

Rex Lumber & North Florida Lumber

Rex Lumber and North Florida Lumber are two of the largest producers of MEL30 and MEL31 yellow pine lumber in the south. We also produce many other truss grades from our two mills located in the panhandle of Florida. Please stop by and see us for more info.

Robbins Engineering, Inc.

See ad on page 105.

As a member of the family of Mitek Industries companies, the industry leader in personalized service and support we continue to provide a complete software solution for the component industry. Robbins Engineering is known as the developer of one of the industry's most intuitive, comprehensive, and integrated software, Online Plus™ layout and engineering (CAD/Cam) software, InfoStar™ management information software, and Wallstar™ wall panel software. Wallstar™ now supports Shopnet™ that can revolutionize your manufacturing process. Robbins Engineering offers Web Based Software training 24/7. Robbins invites you to see all of our other products the Mitek family has to offer.

Contact: Mr. Thomas A. Albani, P.E. • 813/972-1135 x259 • 813/978-8626 fax
talbani@robbinseng.com • www.robbinseng.com

Robbins Lumber

Robbins Lumber offers distribution centers throughout the Midwest specializing in MSR Pine and MSR spruce lumber. We have office locations in Florida, Michigan and Chicago, IL. Stop by our booth and let us show you our commitment to customer satisfaction.

Roseburg Forest Products

Roseburg is a major national supplier of quality wood products for customers throughout North America. Based in Dillard, Oregon, the privately-owned company owns Western timberlands and manufacturing facilities stretching across the nation. Made in state-of-the-art, vertically integrated facilities; Roseburg softwood plywood, EWP and lumber meet or exceed the industry's high structural standards.

Safety Speed Cut Manufacturing

See ad on page 96.

Safety Speed Cut offers vertical panel saws, vertical panel routers and wide belt sanders to component manufacturers worldwide. Our products allow you to efficiently and effectively handle panels of all sizes. Our U.S. made products are highly accurate and heavy duty for those tough jobs. Stop by our booth to see our saws in action and get your questions answered.

Contact: Mr. Brian Donahue • 763/755-1600 x203 • 763/755-6080 fax
b.donahue@safetyspeedcut.com • www.panelsaw.com

SBC Research Institute

The SBC Research Institute (SBCRI) provides thorough, affordable testing of construction products with the goal of developing a better knowledge of actual performance, both alone and within the integrated structure. Offering complete confidentially to independently evaluate any type of innovative product or product system, SBCRI has an extensive list of testing options under a variety of application, attachment and loading conditions. Dedicated to the fact-based analysis of component performance and properties, SBCRI testing will lead to more accurate and efficient design and improved installation—advancing a new generation of growth for the structural building components industry.

Seaboard International Forest Products, LLC

Seaboard International Forest Products LLC is a wholesale broker of commodity forest products. Founded in 1983, it has become one of the Top 20 forest products wholesale distributors in the country according to the Annual Home Channel News Survey. Seaboard has an active and experienced trading floor consisting of thirty-five traders. Their combined market and products knowledge is as solid and extensive as the products traded. Building component manufacturers all over the country rely on Seaboard to put together the most valuable transaction in terms of price, volume, and delivery.

Sellick Equipment Limited

Visit the Sellick Equipment Limited display to discuss your rough terrain materials handlings needs. Whether you need to handle the raw material or deliver the finished goods to the job site, Sellick has machines for the job. Learn more about the S Series rough terrain forklifts with capacities to 12,000 pounds and extra wide carriages for wide loads, and also the TMF Series of truck mounted forklifts that quickly and easily mount/dismount to a truck or trailer to efficiently deliver the goods.

Senco Products, Inc.

Air, battery and electric-operated stapling, nailing, and screw fastening equipment and fasteners for all areas of industry.

Simpson Strong-Tie

See ad on page 23.

World's largest manufacturer of wood-to-wood, wood-to-concrete, and steel stud framing connectors. Simpson's connectors for solid timber, composite wood products and plated trusses are the most specified of any brand. Strong-Tie plated truss products on display include: TSB Truss Spacer Bracer for faster truss installation; THASRL218 Truss Hanger for 2x trusses available factory-skewed 45° left or right or field skewable from 46° to 84°; SDS Strong-Drive® Screws for joining or repairing trusses; and HGUQ Multi-Ply Girder Truss Hanger, a face-mount hanger that installs with SDS screws for improved distribution of load between all plies of the supporting girder truss.

Contact: Ms. Frankie Emerson • 925/560-9081 • 925/833-1496 fax
femerson@strongtie.com • www.strongtie.com

SL Laser Systems LP

See ad on page 106.

Founded in 1988, SL Laser has been a pioneering force in the development of precision single and multiple head laser projection systems for truss, floor deck and wall panel systems. Our patented hardware and state-of-the-art software feature many user-friendly features designed to enhance functionality, while prompting the easy-to-use fundamentals that make our systems the industry benchmark. Seamless integration between TrussPilot™ software and hardware results in reduction of production costs and an increase in accuracy and profitability. Our Laser Systems can be found projecting increased productivity in some of the finest building components manufacturing companies in the world.

Contact: Mr. Jason Galek • 704/561-9990 x 103 • 704/561-9994 fax
galek@sl-laser.com • www.sl-laser.com

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Southern Pine Council

See ad on page 13.

Southern Pine is the #1 species used by component manufacturers. A big reason is Southern Pine saves money due to its high strength, stiffness, and density. Southern Pine is available in strong visual grades, plus MSR and MEL, making it ideal for roof and floor trusses. Finger-jointed studs also provide a strong, straight product for wall panels. Come check out our new Structural Components brochure.

Contact: Ms. Catherine M. Kaake, P.E. • 504/443-4464 x213 • 504/443-6612 fax
info@southernpine.com • www.southernpine.com

SPIDA Machinery 2000 Ltd.

SPIDA designs and manufactures a range of industrial saws and tables specifically for the TRUSS and FRAME industry. Our AUTOMATED sawing systems can help your plant reduce errors and increase quality and production of components—saving you valuable time and money. SPIDA's range of machinery will provide years of accuracy, reliability and low maintenance. SPIDA saws are known for their exceptional quality and reliability. We look Forward to seeing our old friends and meeting new ones this year.

Spotnails

Spotnails has been one of the leading manufacturers of pneumatically driven fasteners for nearly 70 years. The Company manufactures a wide range of industrial fastening products including nails, staples, pins, brads and tools for use in packaging, furniture/woodworking, construction, factory-built housing and many other industries. With manufacturing facilities in the United States, Mexico and Korea, Spotnails is keeping pace with the demand for quality tools and fasteners.

Stanley Bostitch, Inc.

Manufacturer of collated nails, staples, and specialty fasteners as well as the pneumatic nailers and staplers to apply them. Full on-site and off site service programs, loan tool program and custom application systems and support available.

Stiles Machinery Inc.

See ad on page 9.

Weinmann offers a complete range of machinery for the efficient and economical production of frame wall, SIP wall, floor, and roof components including assembly and tilt tables, automatic framing stations, and automatic fastening with nailing, stapling, and screw driving equipment. Weinmann features fully-automated CNC processing with their unique multi-function bridge machines, and WBZ lumber saws and machining centers. Stiles Machinery, Inc. is pleased to sell and service Weinmann component manufacturing systems in the USA. Weinmann is represented in Canada by Homag Canada.

Contact: Mr. Tom VanSlooten • 616/698-7500 x 1353
tvanslooten@stilesmachinery.com • www.stilesmachinery.com

STRAP & WRAP

Strap & Wrap is a tightly woven, polyester strapping system that replaces steel banding. Our tested system will effectively contain your Components, Trusses, OSB, Lumber, and other products and is gentle on the load and the user. Elasticity and memory allow it to absorb shock and maintain tension when loads are dropped. Buckles are designed and manufactured to work with our strap providing the best joint efficiency. Safety and Strength at Great Prices. AMERICAN PRODUCTS KEEP AMERICANS WORKING!

Structural Building Components Magazine

Your Industry...Your Ideas...Your Magazine! Structural Building Components (SBC) Magazine is the component industry's primary resource for leading-edge information about current issues, trends and products that affect the future of framing. The mission of SBC is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing structural building components. SBC strives to ensure growth and continuity and to be the industry's information conduit by taking a leadership role in the dissemination of technical and marketplace information. SBC staff welcomes your feedback and article ideas at editor@sbcmag.info.

Summit Forest Products

Summit Forest Products Inc. is a North American distributor specializing in the supply of lumber to component manufacturers. Through our strategically placed distribution centers we have the ability to service truss manufacturers throughout the United States & Canada, with high quality lumber at a level of service that is second to none. Whether it is quick delivery, highly specified tallies or forward pricing, at Summit we adapt to the individual customers' requirements. We continually strive to understand and anticipate our customers' needs to ensure that we are supplying them with well priced, high quality products.

SUNBELT

Sunbelt has provided quality steel storage systems to lumber yards and building materials dealers nationwide since 1987. We specialize in designing, engineering and installing warehouse racking, rack supported buildings, T-sheds and bulk sheds. Sunbelt offers complete yard and warehouse planning services tailored to each customer's specific needs, along with multiple ship points. Visit our booth to discover the many ways Sunbelt can be beneficial to your business.

TADANO

Tadano will be exhibiting two cranes. The TM-1882 tractor mounted crane and TM-20110 rear mounted crane. Both can be equipped with 2 person basket. The Tadano TM-1882 tractor mounted crane, a proven performer, has the shortest overall retracted length in the industry (18.3 ft.) but can be at a tip height of 92 feet in less than one minute (58 seconds) without a jib. The rear mounted Tadano TM-20110 has an extended tip height of 120 feet in 73 seconds. Please visit our booth.

TCT Manufacturing, Inc.

See ad on page 119.

TCT Manufacturing was the first to bring Linear-Feed Saws and automated Material Transporter Systems to the Truss Industry. We are now introducing our new "Robotic Truss Assembly System (TAS)". Come talk to us about this revolutionary new product and about the automation needs in your plant.

Contact: Mr. Doug Johnson • 352/735-5070 • 352/735-5071 fax
dougj@tctwebsaw.com • www.tctwebsaw.com

Temple-Inland

See ad on page 123.

Temple-Inland is a major manufacturer of forest products including lumber and studs, fiberboard structural sheathing, engineered wood siding and trim, gypsum wallboard, particleboard and medium density fiberboard.

Ms. Susan Childers • 936/829-7317 • 936/829-1731 fax
susanchilders@templeinland.com • www.temple.com

The Hain Company

The Hain Company specializes in developing machinery and solutions for the lumber and truss yards, onsite framing, wall panel and shed manufacturing, as well as TJI processing and any other random length cutting or precut packaging. We have over 30 years of experience helping this industry provide for production needs and our products reflect machinery that works for you...this gives you the consumer an advantage to not only produce an efficient product but will reflect money well spent because we at The Hain Company build machinery that is built to last. The Hain Company also broker's Klaisler—Monet DeSaw—Mango—Maximizer Technologies and Koskovich.

Contact: Mr. Leonard Hain • 530/295-8068 • 530/295-0468 fax
sales@haincompany.com • www.haincompany.com

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The Koskovich Company

See ad on page 45.

The Koskovich Company manufactures automated equipment for cutting, marking, handling, and assembling wood components used in roof trusses and wall frames. The Servo-Omni is the fastest lateral-feed component saw available with cutting head set-up speeds averaging 6-8 seconds. The Omni-Miser is the fastest linear-feed saw available. It can perform most any angle cut, including compound angles, rip and bevel cuts, as well as infinite-length scarf cuts. Planx is an automated roof truss jiggling system contained in a steel plank which simply bolts on a steel table top and can be combined with a laser imaging system

Contact: Ms. Karin Anding • 507/286-9209 x 104 • 507/285-1730 fax
karina@omnisaw.com • www.KoskovichCompany.com

Todd Drummond Consulting

Professional Lean Manufacturing Consulting Services for the Component Industry. Including time standards for truss fabrication labor estimation. (Man-minutes, R.E. & S.U.) Normal Payback is 3 to 4 months! Truss Shop Labor Tracking Software Systems for truss fabrication. Track every man and order in your shop down to the minute. Consulting services tailored to your needs. Proven and practical solutions using Lean Manufacturing and Theory of Constraints principles for your component manufacturing. Clear and practical ideas that you can implement into your organization that can make a difference.

Tolleson Lumber Company

See ad on page 25.

Tolleson Lumber Company is a family owned business that has produced quality southern pine lumber since 1919. Our state of the art sawmills are located in Perry, Georgia and Preston, Georgia with a combined capacity in excess of 370 million board feet annually. Production includes #1, #2, and MSR grade marked lumber. In addition to truck shipments our mills have rail service on CSXT and NS. We also maintain on the ground inventory of MSR lumber in Aurora, IL & Reading, PA. Visit our booth and meet some of our people. We believe in long term relationships.

Contact: Ms. Dori Melendez • 478/988-1293 • 478/987-0160 fax
sales@tollesonlumber.com • www.tollesonlumber.com

Triad/Merrick Machine Co.

See ad on page 97.

As one looks back through the history of component homes and reviews the advancement in technologies, one name remains synonymous—TRIAD. During FIVE decades Triad panel and component machines have lead the industry in meeting the demands and needs of builders in the United States, Canada, and around the world. Having built more panel equipment than all of the competition, COMBINED, Triad continues to meet the ever growing needs of today's builders by providing machinery and production systems that: lower labor costs, give higher production and productivity, controlled material costs, high quality finished products, the latest state-of-the-art engineering and programming.

Contact: Mr. Lanny Morris • 308/384-1780 x 126 • 308/384-1780 fax
lannym@merrickmachine.com • www.triadrvo.com

Trim Fit LLC

See ad on page 26.

Trim Fit LLC manufactures the I-Block, an insertable, plate-able end panel component for your open web floor truss program. The Trim Fit I-Block is made of solid sawn, southern yellow pine. I-Block inserts are trimmed to 16" in length and are manufactured in truss depths from 11-1/4" to 24" in both 4x2 and 3x2 chord widths. On the job, the I-Block allows for maximum trim of 12". Save time in design and production, meet job deadlines and increase customer satisfaction.

Truss Plate Institute

The Truss Plate Institute (TPI) and its members are connecting the truss industry. Come visit the TPI booth to see how and to learn more about the products and services provided by TPI. Speak to our professional staff about our nationally recognized quality assurance inspection program. Learn about the soon to be released updated ANSI/TPI 1 standard. Review and ask questions about other guidelines and technical publications such as BCSI. See you at the show!

Truss-Tran by Stoll

See ad on page 30.

Stoll Trailers is a manufacturer of roll off truss trailers, designed to meet the needs of smaller companies, and also to maneuver in difficult locations. Our trailers are built in lengths of 28', 32', 36' and 40' with gooseneck hookup and generally pulled with a one ton truck.

Contact: Mr. Bradley W. Stoll • 864/446-2121 • 864/446-2116 fax
stolltrailer@wctel.net • www.stolltrailers.com

USP Structural Connectors

See ad on page 15.

USP Structural Connectors is redefining the industry standards with an extensive line of products for general framing, engineered wood products and plated truss. The company has numerous exclusive products to solve any framing application. USP has several locations strategically located to supply truss manufacturers in all areas of the United States. All this is supported by unsurpassed customer and product support, an in-house engineering staff and a national sales force to assist in all areas of the construction process.

Contact: Ms. Mary Fritz • 507/364-8345 • 507/364-5042 fax
mfritz@gibraltar1.com • www.uspconnectors.com

Vecoplan, LLC

For over 30 years, Vecoplan has provided innovative size reduction equipment and systems to the wood industry. Vecoplan's product offerings include a whole spectrum of wood waste handling equipment such as ReTech Single Shaft Rotary Grinders, Vecoplan Horizontal Grinders, Drum Chippers, and an expanded line of material handling equipment. All products are backed up with aggressive guarantees and parts and service support from experienced professionals at our North Carolina facility.

Viance*

Viance, the new source for Preservation Innovation. On January 1, 2007, Viance, a new leader in wood treatment technology, commenced operation. Based in Charlotte, N.C., the new business brings together the wood biocides business of Rohm and Haas and the wood protection chemicals business of Chemical Specialties Inc., a wholly owned subsidiary of Rockwood Holdings, to provide an extensive range of advanced wood treatment technologies and services to the global wood treatment industry. Visit www.treatedwood.com for more info.

Viking Forest Products

Viking Forest Products, one of North America's leading wholesale distributors of lumber products sells by the truck and railcar to truss manufacturers, lumber yards, distribution centers, and home centers. With reloads located throughout the country Viking can offer quick shipping trucks to fill just in time needs as well as offering mill direct shipments. Stock items include SPF and SYP MSR and #2 lumber as well as web stock. Viking Forest Products Truss Sales Specialists desire to build long lasting partnerships with their customers by keeping them abreast to market activity and provide solutions to their needs.

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Viking WPS

See ad on page 127.

Viking has provided creative fastening and material handling solutions to world-wide markets for over 30 yrs. Our history and experience has allowed us to create a line of new wall panel assembly products that clearly differentiate us from anything on the market today. All Viking equipment runs independent of design software and allows you to choose or change to any design software that fits your business needs. Our modular approach allows you to start small and increase production later by upgrading and adding equipment that moves your line from manual to a fully automated solution.

Contact: Ms. Linda Resch • 763/586-1202 • 763/571-7379 fax
lindar@vikingeng.com • www.vikingincorporated.com

Virtek Vision International Inc.

See ad on page 115.

Virtek is the leading developer of precision laser-based solutions enabling component manufacturers to produce their products faster, better and at a lower cost. See the Virtek TrussLine Laser Projection System, with new green lasers that provide improved visibility along with new software that features improved usability, real-time production status, planning/scheduling and reporting functionality. The LaserMC, the superior laser marking system that has no ink mess or consumables. It streamlines the production of component materials used in wall panel assembly by measuring, laser marking and cutting in a single step. The Virtek I-Joist Processing precision cuts I-joists with optimization of material and automatically routes service openings.

Contact: Mr. Ed Bianchin, P.Eng. • 519/746-7190 x271 • 519/746-3383 fax
ed.bianchin@virtek.ca • www.virtek.ca

Vision Financial Group, Inc.

VFG, on a national basis, provides equipment leasing and financing services through vendors and directly for end users of equipment. Capable of providing a variety of repayment structures to meet tax and book guidelines, as well as providing progress payments to vendors. Can do US and Canada for all types of equipment including titled vehicles and software.

Wasserman & Associates

See ad on page 43.

Wasserman & Associates is a representative for new truss, wall panel, stair, door and material handling equipment. We also offer the option of used or reconditioned equipment. As a partner in your equipment selection process, we promote the equipment that best suits your individual requirements, not the equipment that optimizes our commission. Buying or selling, large or small budget, please contact us.

Contact: Mr. Rod Wasserman • 402/438-2161 • 402/438-2524 fax
rodwass@aol.com • www.wasserman-associates.com

Weima America, Inc.

WEIMA America, Inc. provides customized scrap volume reduction services. Size reduction can be used to sell chips, provide boiler fuel or simply save on hauling & labor costs. We offer grinding, shredding and granulating solutions. Low prices, low energy, low maintenance, high safety machines have been sold worldwide for more than 20 years.

Weinig Group

Weinig Group—Your source for solid wood processing machines. WEINIG—Moulders, knife grinders; GRECON—Finger jointers, rough mills, flooring lines; DIMTER—Optimizing cross-cut saws, vision scanning, edge gluing presses; RAIMANN—Ripping solutions, gang rip saws, moving blade rip saws; WACO—High speed moulders, planers; CONTROL LOGIC—Vision Scanning Equipment, Optimizing Software; OPTIMIZING CROSSCUT SAWS—New features and software. RIP SAWS—Entry-level fixed arbor saw, up to the 268 fpm, four moving blades and new optimizing in-feed systems. RIP SCANNING SYSTEMS—including the latest Valu-Vision. FINGER JOINTERS—Profi-Joint, and high-speed 180 lugs/min. EDGE GLUING PRESS.

Westervelt Lumber*

Westervelt Lumber is a SYP Sawmill located in Moundville, AL producing 1" boards, dimension lumber, 5/4 x6 RED, and timbers. Annual production capacity is 285 mmbf. We also run 1" and 2" patterns on our Weinig moulder. Additional services include paper wrap, half packs in selected #2 items, freight by truck or rail (NS line), and extended shipping hours.

Wood Truss Systems, Inc.

See ad on page 25.

USED AND NEW EQUIPMENT—Respected by our customers and competitors alike for delivery of innovative and objective solutions and service that consistently places us among the top sales representatives in North America. Fully independent, we search from a variety of industry suppliers for equipment and services that best meet your needs. We've built a reputation and our whole business on it. Count on effective, economical and timely solutions featuring new and used: truss equipment; wall panel equipment; automated saws; component, radial arm, measuring systems; material handling systems; automated jiggling systems; waste reduction equipment; replacement production surfaces; and plant layouts/production consultants.

Contact: Ms. Cathy Halteman • 765/751-9990 • 765/288-9991 fax
cathy@woodtrussystems.com • www.woodtrussystems.com

WoodPro Insurance

A Division of Bowermaster & Associates

Bowermaster & Associates is an expert partner with the WTCA. We are the leader in providing the Building Component Industry with the best coverage at the lowest cost. Over 40 truss manufacturers choose Bowermaster's Woodpro specialists to protect their insurance needs. Bowermaster & Associates is a full service insurance agency offering Property and Casualty insurance, Workers' Compensation, Health and Employee Benefits, Retirement and Financial Planning, and Human Resource Consultation. Stop by and see what we can do for you.

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Contact: Ms. Anna L. Stamm • 608/310-6719 • 608/274-3329 fax
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Abner Yoder
Stark Truss Company

Attend the WTCA Annual Meeting on Thursday, October 4, to see who this year's award winners will be!

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