

"Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has."

-Margaret Mead



ith the start of a new year, we thought it might be helpful to reflect on two major changes that took place in 2006: WTCA's natural evolution and the formation of the Cold Formed Steel Council (CFSC). Let's take a look back at these landmark transformations.

Name Change

In April, WTCA's Board of Directors unanimously approved the resolution that evolved the Wood Truss Council of America's name to WTCA - Representing the Structural Building Components Industry.

2006 WTCA President Don Groom of Stark Truss Company, Canton, OH stated, "I believe embracing this change will help our association and industry continue to focus properly on the aggressive advancement of components as

the future of framing for all building construction."

WTCA Executive Director Kirk Grundahl commented, "The WTCA membership has reached an incomparable level of diversity. Based on customer demand, our members are rapidly becoming full service suppliers of a wide variety of structural framing solutions. The best economic solution will prevail in the market, and WTCA is committed to supporting its members through solid industry programs that help our members provide a wide range of solutions."

As a result of the change, WTCA's website domain also changed from www.woodtruss.com to www.sbcindustry.com. It is the industry's largest one-stop online shop of building component information and tools available.

Cold Formed Steel Council

For many years members were asking us to expand our area of activity. WTCA's Executive Committee made the decision to implement a council concept inside the structure of WTCA. This led to the formation of the Cold Formed Steel Council (CFSC), comprised of steel component manufacturer members of WTCA, which is one of our beta councils. The goal of CFSC is to focus on advancing the structural building component industry through an emphasis on steel component manufacturing issues.

at a glance

- U WTCA evolved into WTCA Representing the Structural Building Components Industry in 2006.
- □ WTCA's new website address is www.sbcindustry.com
- □ The Cold Formed Steel Council was formed in 2006 to support the technical and marketing needs of cold formed steel manufacturers.

Joe Odgers, Sales Manager for Bama Truss & Components, Inc. and CFSC co-chair said, "Creating the council and working with WTCA offers members the opportunity to participate in key WTCA committees, network with component manufacturers on common issues, and have access to tools and resources for steel component manufacturers that are unprecedented. This will be a beneficial move."

The new council will offer services that build off the ongoing work of our association, including: risk management tools; Technical Notes providing assistance on building codes, professional engineering laws and design responsibilities; the annual Building Component Manufacturers Conference; the SBC Legislative Conference; approved insurance broker programs; and coverage of steel-related issues in SBC. We are currently working on a steel-focused Building Component

CFSC **Cold Formed Steel Council**

www.cfsc.sbcindustry.com

Safety Information (BCSI) publication and related B-series Summary Sheets, Technical Assessment Tests Online (TATO), Truss Technician Training updates and an In-Plant CFSC Quality Control program. More information can be found at www.cfsc.sbcindustry.com.

"The time is right to implement CFSC," said Odgers. "The market has matured over the past few years, and the cold formed steel business is here to stay. Being a wood and steel component manufacturer, we know intimately that our business is not a wood versus steel business; it is truly a component manufacturing business. Wood components and steel components are very complementary product lines for us-we're really all simply in the building component business." SBC

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by WTCA Staff

Listing as of 12/13/06.



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Many thanks for your support!

W T C A

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For reader service, go to www.sbcmag.info/wtca.htm

Getting a Handle on Wall Panels

The start of a new year is an appropriate time to revisit your company's marketing strategy and educational efforts in the marketplace. As the membership of WTCA becomes more diverse each year, we've developed resources to suit the varying needs of all component manufacturers, including those that produce wall panels.

Now you can find wall panel marketing tools, technical information, SBC Magazine articles, and other resources all in one place. WTCA has created a new web page specifically to meet the needs of wall panel manufacturers. Find these resources and more when you visit www.sbcindustry.com/wallpanels.php.

Marketing & Education

Use these tools to demonstrate the cost efficiency, time savings and other benefits of using wall panels along with other building components.

- Framing the American Dream® brochure and CD-ROM
- The Future of Framing brochure
- Updated Wall Panel TTB Coming in 2007!
- A list of articles about wall panel manufacturing published in SBC Magazine

Technical

Need technical assistance? Wall panel design and building code resources are at your disposal with these resources.

- WTCA Tech Notes
- The Load Guide for wall panels Coming in 2007!

Manufacturing

In addition to the marketing and technical information on the new web page, keep your ears open for news from WTCA about the development of new training programs for wall panel manufacturers in 2007. For instance:

- Wall panel production training modules are currently being developed.
- · A quality control program for wall panel manufacturers will be created.

What are you waiting for? Visit www.sbcindustry.com/ wallpanels.php today for all the information you need to operate a successful wall panel operation. SBC



BUILDING NEW PARTNERSHIPS

For more information and to register online:

www.sbcleg.com

2007 SBC Legislative Conference

April 16-18 Washington, DC

JOIN US!

"This was my first time in our nation's Capital, and it was an experience I will never forget. My respect for Congress and its importance in our country has grown for me to a much higher level through participating in this year's Legislative Conference. I will be back for another round next year."

> —Scott Ward, Southern Components (2006 Participant)







www.sbcmag.info

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