

WTCA 2005 Regional Workshop & Conferences

by WTCA Staff

learn FROM QUALIFIED SPEAKERS network with Fellow MEMBERS solve PERTINENT PROBLEMS escape YOUR WINTER WOES return FEELING ENERGIZED

Risk Management & Liability Avoidance

New Orleans, LA

A group of eager component manufacturers and suppliers met in New Orleans on March 18 to hear a stimulating risk management seminar delivered by WTCA Legal Counsel Kent Pagel. He covered everything from basic risk management and insurance to risk transfer techniques, customer contracts and scope of work. Attendees, who included manufacturers from as far as New Brunswick, Canada, and Minnesota, listened intently and asked questions pertaining to their businesses.

Often component manufacturers do not put enough emphasis on risk management until after an accident, injury or a claim against the company has been filed. Kent used real life case examples to illustrate the importance of managing risk before disaster strikes.



"I learned a great deal [more] about insurance and contracts than I ever had before."

—Steve Elkins, Modern Homes & Equipment Co.

"Kent does a great job; he is very engaging!" —Keith Kylmala, Kylmala Truss

Continued on page 70

thank you

Regional Workshop & **Conference Sponsors**





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"Kent's knowledge of real-life situations hit home with the attendees. The promise of online risk management modules is encouraging!" —Norm McKenna, MiTek Industries

"Kent was a captivating speaker and his knowledge on specific issues was very strong."

-Chuck Prasek, Textruss Component Building, Inc.



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NEW ORLEANS

"Kent made a dry but necessary topic very interesting. Thanks!"

–John Wilson, BMC West





For those who missed this workshop, it will soon be even easier to learn about risk management topics such as those addressed at the live seminar. Coming soon is **ORisk**, Online Risk and Liability Management Best Practices for the Component Manufacturing Industry. This will be an effective, economical way to brush up on risk management concerns without leaving the office or your desk.

RISK MANAGEMENT



"After attending this seminar, I can see that the Truss Loading Guide will be a very strong tool for component manufacturers."

-Rick Barkemeyer, The Truss Co.

Building Code & Design Issues

Las Vegas, NV

"Don't gamble on loads!" That was the message on April 1 in Las Vegas. This year's Building Code & Design Issues Workshop featured a presentation on the **TRUSS LOAD GUIDE (TLG): Guide to Good Practice for Specifying & Applying Loads to Metal Plate Connected Wood Trusses.** The panel of industry experts conducting the seminar included: Richard Zimmermann, WTCA staff; Clyde Bartlett, Bluegrass Truss Company; Christian Chappell, P.E., Alpine Engineered Products; Steve Kennedy, Lumber Specialties Ltd.; Michael Magid, P.E., Robbins Engineering, Inc.; and Brian Wehmeier, MiTek Industries, Inc.

The turnout for the workshop was 78 strong and the odds were in favor of a day filled with important information for technical and design staff as well as company owners and managers. Each participant received a binder overflowing with literature from the workshop sponsors, publications and materials from WTCA, and a copy of the latest **TLG** draft version on CD. In addition, certificates of participation awarding eight hours of professional development credit were handed out at the close of the day.

Thanks to all who participated! The feedback received at the Workshop will be incorporated into the **TLG** Version 1.0 scheduled to debut by May 1. Produced by the WTCA Engineering & Technology Committee in cooperation with the TPI Technical Advisory Committee, this guide will take the industry a major step forward in developing con-sensus on loads.

"How was this seminar only \$79 for attendees? THANK YOU sponsors!"

—Bryan Hill, A.C. Houston Lumber Co.

Continued on page 72







"Richard's intense knowledge of the subject and ability to explain the concepts clearly was the best feature of the seminar. The work that has been put into your TLG document is phenomenal. It eliminates questions that I have had for years. Although our standards and codes can get quite gray at times, I believe this document brings information together into a realm which we can now get answers for and in the future progressively all but eliminate the gray areas. This document should be welcomed with open arms and demand the respect of each component manufacturer that loses a job because of these gray areas. Ultimately it will be the consumer who will have the reassurance that they are receiving products with equivalent minimum design specifications regardless of the manufacturer."

—Chad Fletcher, Plum Building Systems

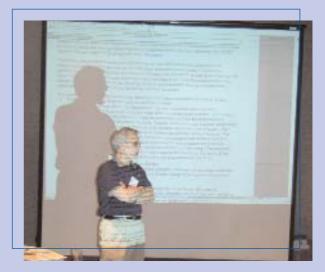


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LAS VEGAS

"Richard's passion and knowledge of this topic made the seminar worthwhile. After today, I have a broader understanding of loading issues. The ability to discuss issues with fellow component manufacturers was invaluable."

> —David Danielson, Automated Building Components



And, as you start making plans for winter 2006, keep in mind next year's **Regional Workshop & Conferences** focusing on risk management and technical issues. We hope to see you there!





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