

STRUCTURAL BUILDING **COMPONENTS**TM

THE FUTURE OF FRAMING

April 2005

www.sbcmag.info

EXTREME GRASSROOTS



Woodinville Lumber & Extreme Makeover
WTCA & TPI: Association Synergy
Plant Tours: A New Perspective
The Road to Re-entry: Part 2

Framing the
**AMERICAN
DREAM**[®]

Plus, 2005 Membership listings for WTCA, SCDA & STCA!

Do it all with MiTek.

MiTek's design software, connector products, and component manufacturing equipment offer the best in cost-reduction and production efficiencies.

Whether you need a saw, a press, a material handling system, a special piece of equipment, or *anything else* for component manufacturing, MiTek has a solution for you. A variety of choices in *all categories* – with options that complement your existing operation.

Assemble.



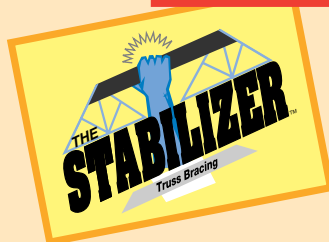
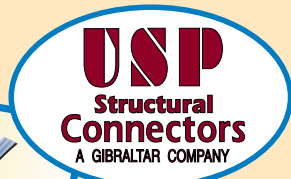
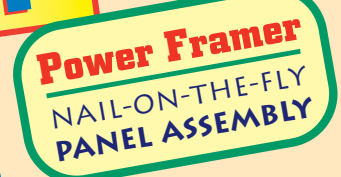
Project.



Panel.



Handle.



Creating the Advantage. Now.

314.434.1200 • www.mii.com
For reader service, go to www.sbcmag.info/mitek.htm

HOLTEC CROSSCUT SYSTEMS

ONLY COSTLY IF YOU DON'T HAVE ONE

If you want average cutting performance, any crosscut system will do the job. But if your goal is to have your system consistently deliver the fastest and most accurate performance, you're looking at the HOLTEC V Series.

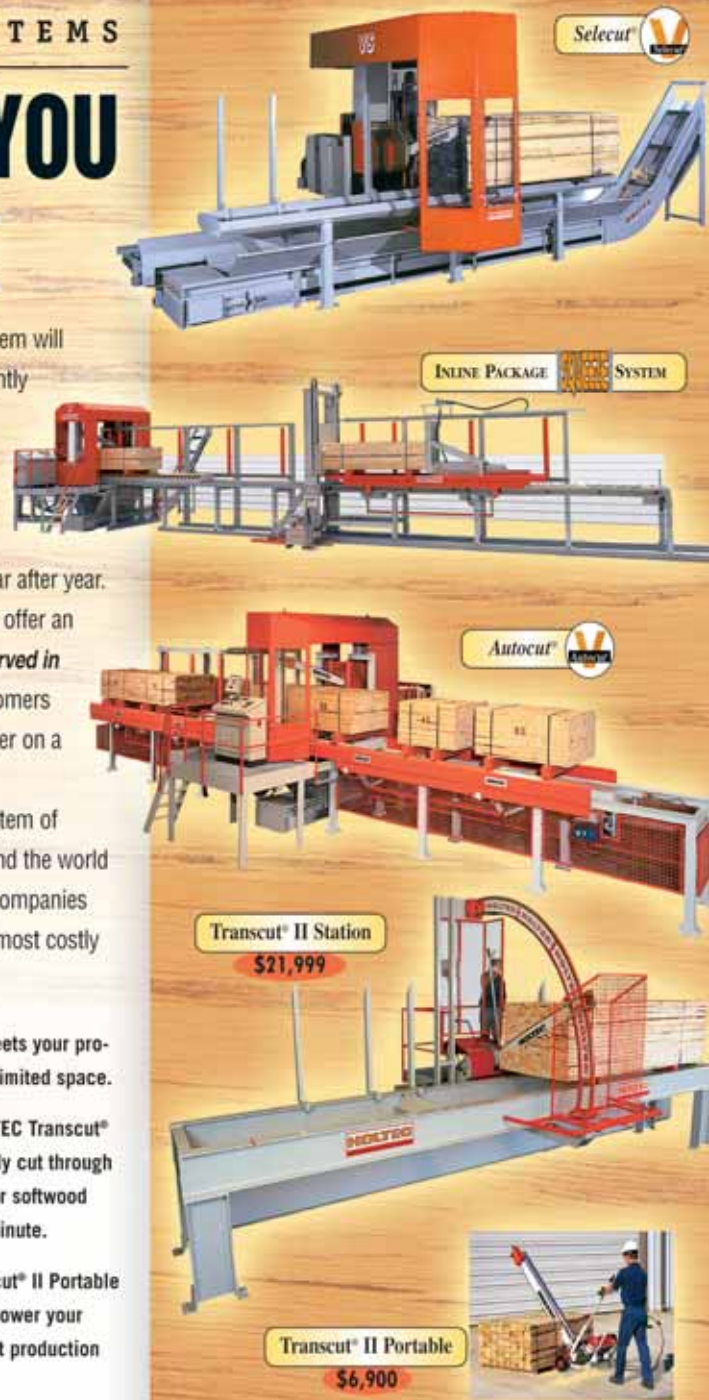
Precision German engineering ensures that every system in the HOLTEC V series performs with unmatched speed to an accuracy of $\pm 1\text{mm}$ (.040")*. Cut after cut. Year after year. Backed by our experienced, Florida-based support team we offer an on-time service guarantee that *isn't etched on paper, but carved in stone*. It's an industry standard that provides HOLTEC customers the assurance of never missing a deadline or failing to deliver on a commitment.

These are among the reasons that HOLTEC remains the system of choice for more than six thousand leading companies around the world - close to 1,300 of them in the United States and Canada. Companies such as yours who recognize one undeniable fact: that the most costly aspect of a HOLTEC system is *not having one*.

- With a precision of $\pm 1\text{mm}$ (.040")*, the Autocut® system processes the entire unit of lumber and automatically brings it to a discharge position.
- The Autocut® is also available with our hydraulically operated Inline Package Squeezing System.
- Using a fixed-frame assembly with a moveable cutting platform, the

flexible Selecut® meets your production needs in a limited space.

- The affordable HOLTEC Transcut® II Station will cleanly cut through a package of hard or softwood lumber in about a minute.
- The versatile Transcut® II Portable saw is designed to lower your cutting costs in light production environments.



HOLTEC®

PRECISION CROSSCUT SYSTEMS

HOLTEC (USA) Corporation, 2802 Sydney Road, Plant City, Florida 33566

Tel.: (813) 754-1665 Fax: (813) 752-8042

Email: info@holtecusa.com



Now that you've found your perfect cutting solution, you're left with only one decision: which HOLTEC best suits your needs? Call us today for your complete package of information including a free DVD or Video, or visit our website for more information on HOLTEC systems.

Then prepare to move ahead of your competition... with every cut you make.

1-800-346-5832 **www.holtecusa.com**

*All specifications and prices are subject to change without notice. Photographs may show systems with optional accessories. Stroke speed may vary based on specie and dimension of lumber. Proper maintenance is essential for accuracy and longevity. HOLTEC, AUTOCUT, SELEUT and TRANSCUT are registered trademarks of HOLTEC GmbH. All other trademarks are the property of their respective owners. Price is F.O.B. Tampa, Florida. © HOLTEC (U.S.A.) Corporation. All rights reserved.

For reader service, go to www.sbcmag.info/holtec.htm

STRUCTURAL BUILDING COMPONENTS™

THE FUTURE OF FRAMING

April 2005 • www.sbcmag.info

contents

28

Behind the Scenes of ABC's
Extreme Makeover: Home Edition

by Libby Walters

Get the "real" story on ABC's *Extreme Makeover: Home Edition*, from the perspective of Woodville Lumber employees who worked around the clock to pull off a major miracle for a family in need.



38

Association Synergy Puts
the "Root" in Grassroots

by SBC Staff

WTCA and TPI are working together on your behalf! Discover why this association synergy is the foundation for grassroots in the industry.

42

Truss Plant Tours: A New Perspective

by Molly E. Butz

Plant tours are incredible learning experiences. Learn more about how to harness the power of your plant for educating your marketplace.

48

The Road to Re-entry: Walk a Mile...
(Part 2 of 3)

by Libby Walters

Read the profiles of ex-felons now employed with Stark Truss Company and Bluegrass Truss Company. Find out how they survived their re-entry into the community after prison.

MEMBERSHIP LISTING
DELETED FROM PDF.
FOR CURRENT LISTINGS
PLEASE VISIT:
www.woodtruss.com



88

The Adult Learning Model: Think Like a Child

by Carl Schoening

With age comes wisdom—as well as the reluctance to change and learn. Don't let adult logic take away your curiosity and desire to constantly learn; think like a child!

SBC Industry News

See page 101 for details about exciting developments at www.sbcmag.info!

Columns

Editor's Message • The Need for People Power, Not Powerful People	7
Publisher's Message • Association Teamwork Provides Grassroots Foundation	10
Technical Q&A • Tips for Homeowners: Removing Interior Walls	12
Safety Scene • Keeping Your Plant Safe by Keeping It Tidy	14
BCMC 2005 • Exhibitor Registration: Marketing Made Easy Online	18
Wood Truss Council of America Update	20
Code Connection • Building Code Involvement at National & Chapter Levels	22

Departments

Adventures in Advocacy	94
Chapter Corner	96
Calendar of Events	97
Builder Banter	98
Industry News & Data	100
In Memoriam	101
Classified Ads	102
Advertiser Index	104
Parting Shots	106

SBC Magazine Advertisers Sponsor the Growth of the Structural Building Components Industry!

2005 Gold Advertisers ★

(advertisers appearing in all 9 issues)

ADT A Viking Company*	Monet DeSaw*
Alpine Engineered Products*	MSR Lumber Producers Council*
A-NU-Prospect*	Open Joist 2000*
BCMC*	Panels Plus*
Commerical Machinery Fabricators*	Pratt Industries
Deacom, Inc.	Qualtim, Inc.*
Eagle Metal Products*	Rand Manufacturing*
The Hain Company*	Robbins Engineering*
Holtec (USA) Corp.*	Simpson Strong-Tie Co.*
Intelligent Building Systems*	Southern Pine Council*
Klaisler Manufacturing Corp.*	Stiles Machinery, Inc.*
The Koskovich Company*	Tolleson Lumber Co. Inc.*
Lakeside Trailer*	Truswal Systems Corp.*
Mango Tech USA*	Turb - O - Web USA, Inc.*
MiTek Industries*	USP Structural Connectors*
	Wood Truss Council of America*

2005 Silver Advertisers ☆

(advertisers appearing in at least 5 issues)

Canfor	Precision Equipment Manufacturing
Finnforest USA*	Princeton Delivery Systems
International Paper - Wood Division	Triad/Merrick Machine Co.*
Maximizer Technologies, LLC*	Tryco/Untha International, Inc.*
(a component of The Fitzgerald Group, LLC)	

2005 Bronze Advertisers ☆

(advertisers appearing in at least 3 issues)

Hundegger USA LC	TADANO America Corporation
Lacey-Harmer Company	Temple-Inland
NUCONSTEEL™	Vecoplan LLC
Safety Speed Cut Manufacturing	WEIMA America Inc.

Thank you to these companies for their
significant support and sponsorship of
structural building component industry programs!



For more information about our 2005 Program Advertisers
or advertising in general, visit the SBC web site at
www.sbcmag.info, or call 608/310-6723.

*Indicates Charter Advertiser Status • Listing based on contracts received as of 3/10/05.



Editor's Message

The Need for People Power,
Not Powerful People

by Kendall Hoyd

"We need to talk about grassroots
politics because it is truly the only
kind in which we component
manufacturers, by and large,
can participate."



Thanks, Libby. Another subject about which I am supposed to write, but know little or nothing. Yes, it is true that if I were to write about the few things I do know anything about, the reader would be much worse off indeed, but still, writing about this idea of "grassroots" is going to be a stretch for yours truly. It's a political term, and it has to do with politics at a local or personal level, as opposed to politics as we often think about it—in centers of power and conducted by powerful people and interests. I think right about here is where I start to clue into why Libby thinks it is a good idea to cover this subject in this issue. We need to talk about grassroots politics because it is truly the only kind in which we component manufacturers, by and large, can participate.

In my seven years of being involved with WTCA, I have met smart people, rich people, creative people, successful people, funny people, helpful people, and a lot of wonderful people. I'm going to be frank with you; however, I haven't met any powerful people. Let's be honest with ourselves. We don't have any. As wonderful and rewarding as it is, being president, executive director, or anything else of WTCA doesn't get your calls to the White House returned. The easy thing to do, having faced that realization, is to throw in the towel and leave the politicking to the Powerful People, of whom we don't know any. We stick to building our trusses and wall panels, and flow along with the course of political events that we can't control or influence. The alternative is to believe in the power of grassroots politics, which is to say, believe in one's ability to have an influence over the course of political events by the simple act of getting involved in some way, and establishing a person-to-person relationship with an honest-to-goodness Powerful Person, such as a U.S. congressional representative.

I wish I could tell you a story that concludes with a "David and Goliath" sort of ending. One in which one individual took on well-funded special interest groups and defeated their selfish and ruinous intentions by standing up, forcing his or her way into the halls of power, and winning a brutal battle. I'd like that, but I don't personally know any stories like that, and the ones I do know, actually happened in movies that you have probably already seen.

Nonetheless, I'm going to relate to you a story of which I do have first-hand knowledge. For the last three years I have visited Washington, DC as part of our annual "a bunch of truss guys and gals go to Washington" effort (aka SBC's Legislative Conference, see page 23 for details). In each of those three years, WTCA staff has done an outstanding job making the process very easy for me. Lining up appointments with my congressman and both Senators' offices and preparing me with materials that outlined how some of the important issues then in front of decision-makers affect component manufacturers. Some examples are softwood lumber trade negotiations, tort reform and OSHA regulations. In each of those three years, I met with one of my actual Senators, and a staff member in the other two offices. My Congressman, Butch Otter (does that sound like an Idaho name or what?!) was unable to meet—quite possibly as the primary issue I wished to address related to fair trade, which is before the Senate for consideration as opposed to the House. I was able to meet with the same really nice (read unfail-

Continued on page 8

at a glance

- ☐ Our industry does not have any "Powerful People," but we can make a difference in our industry by meeting with our legislators locally. We do not need to be powerful to make a difference.
- ☐ Like the grassroots in your lawn, component manufacturers are many and mostly small, but in aggregate, our influence can be powerful.

Building
the
Industry
Together

Editor's Message

Continued from page 7

ingly polite) staff member all three years who attentively heard me out, and duly noted my position on these important issues. I'm not going to lie to you—at the time this seemed to me like a waste of time, especially after strike three.

Last summer, a staff member from Congressman Otter's Boise office called me and asked if the Congressman could schedule a visit to our plant. This surprised and alarmed me! The guy who I couldn't reach by traveling all the way to Washington, DC was trying to schedule a tour of my plant and a meeting to discuss my issues. We set a date, Congressman Otter came out and we spoke at length. I learned that he has background in wood products manufacturing, we exchanged views, and here is the part where I think getting involved in this "grassroots" political effort started to make a difference. One of the issues I brought up as important to our company is immigration law. I came to learn in that meeting that Mr. Otter is staunchly opposed to any sort of loosening of immigration policies. For my plant, and for many of yours I suspect, this is an important issue because we simply can't fill all of our jobs without hiring workers who were born in Mexico and other Latin American countries. The sort of position advocated by Mr. Otter could, if taken literally and acted upon literally, dramatically harm our ability to produce our products.

So here I am, finding out in my office that I am diametrically opposed to my Congressman on this issue. This is where we get to the part where I was surprised and glad I had gone to the effort of creating an opportunity to meet Mr. Otter. We had a frank discussion about the ramifications of both our positions, and I truly believe that the very business-friendly Congressman Otter developed an appreciation for my position, and I believe he started to understand how the undiluted version of his position could adversely impact the local economy in his district. We talked about some alternatives and possible compromises, I gave him and his assistant Idaho Truss coffee cups (it's not like I'm a lobbyist or something!), and we parted on excellent terms.

Now, I know that it is his job to part with everyone on good terms. He's a politician, and that's what he does. But we went through several issues in some detail that day, and we didn't agree on all of them, and sometimes we just had to agree to disagree. But when we went over immigration policies I believe that he learned something about my business and many others that he didn't know before, and in the end that could make a difference. I also believe that I established myself as someone with information, and created a link that I can use to contact Mr. Otter in the future.

I think the reason that they call it "grassroots" is because in your lawn, the roots of the grass are very many and very small, and are starkly contrasted against the roots of say, your trees, which are much larger and stronger. Like the grassroots in your lawn, we component manufacturers are many and mostly small. But, if each of us had an opportunity to meet personally, exchange information and become acquainted with our political representatives, those connections could aggregate into a lot of ability to influence the course of some future political event. That influence, in turn, could have a huge impact on the futures of all of our companies. **SBC**

STRUCTURAL BUILDING Components™ THE FUTURE OF FRAMING

Publisher
Truss Publications, Inc.
6300 Enterprise Lane, Suite 200 • Madison, WI 53719
Phone: 608/310-6706 • Fax: 608/271-7006
trusspubs@sbcmag.info • www.sbcmag.info

Editor
Kendall Hoyd
Idaho Truss & Component Co. • khoyd@sbcmag.info

Art Director
Melinda Caldwell
608/310-6729 • mcaldwell@sbcmag.info
Managing Editor & Circulation Director
Libby Walters
608/310-6724 • lwalters@sbcmag.info

Advertising Manager & Editorial Review
Suzi Grundahl
608/310-6710 • sgrundahl@sbcmag.info

Sales & Marketing
Peggy Pichette
608/310-6723 • ppichette@sbcmag.info

Kirk Grundahl
608/274-2345 • kgrundahl@sbcmag.info

Staff Writers for April 2005
Molly E. Butz • Stephanie Lowe • Sean Shields
Rachel Smith • Anna L. Stamm • Richard Zimmermann

Web Site Designer
Lora Gilardi
608/310-6711 • lgilardi@sbcmag.info

Accountant
Mike Younglove
608/310-6714 • myounglove@sbcmag.info

Computer Systems Administrator
Jay Edgar
608/310-6712 • jedgar@sbcmag.info

For advertising contact:
Peggy Pichette • Director of Sales
ppichette@sbcmag.info • Phone: 608/310-6723

Send all ad materials, insertion orders,
contracts & payments to:
Truss Publications, Inc.
6300 Enterprise Lane • Suite 200
Madison, WI 53719

Phone: 608/310-6706 • Fax: 608/271-7006
trusspubs@sbcmag.info • www.sbcmag.info

The mission of *Structural Building Components Magazine (SBC)* is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing structural building components. Further, *SBC* strives to ensure growth, continuity and increased professionalism in our industry, and to be the information conduit by staying abreast of leading-edge issues. *SBC's* editorial focus is geared toward the entire structural building component industry, which includes the membership of the Wood Truss Council of America (WTCA), the Steel Truss and Component Association (STCA) and the Structural Component Distributors Association (SCDA). These associations make up an industry strategic planning committee called the Structural Building Components Council (SBCC). The opinions expressed in *SBC* are those of the authors and those quoted, and are not necessarily the opinions of the associations listed above.

Copyright ©2005 by Truss Publications, Inc. All rights reserved.

Mango Tech SOLUTIONS



Mango AutoWall Extruder



MangoTech Length Measure/Cutter



Mango Automation Retro Fit

Sales, Tech Support, Spares & Installation

Sales Having delivered superior productivity gains for fabricators across North America for over five years, MangoTech continues to deliver cutting-edge automation for wood component manufacturers large and small, from coast to coast. Our cutting and fabrication solutions are available through a network of agents (check our website for a complete listing).

Known to many for his commitment to the market, Sales Director **Francis Voss** is committed to sales with absolute integrity and operations that are second to none. Our efforts have been rewarded by several hundred fabricator sales; a list that continues to grow. Working closely to maintain this high standard with our agents, MangoTech has a policy of direct company support on the spot in North America. Francis can be contacted toll-free at **866.GO.MANGO** (866.466.2646), via cellular at 951.492.1278 or via e-mail: sales@mangotech.com.au.

TechSupport/Spares Continuing our ongoing commitment of first-rate support for our North American customers, **Richard Vaughn** has opened our new West Coast tech-support center for MangoTech. Richard has already had a big impact in meeting the tech supports needs of our clients in the U.S. and Canada. Richard's vast hands-on experience includes several years working as the IT Manager of a large wood component manufacturing facility (truss & walls) in southern California where he gained invaluable experience in day-to-day plant operations. Richard also oversees western spare parts inventory and is able to coordinate parts shipment from both coasts for the quickest delivery possible to our expanding family of MangoTech machinery users. You can reach Richard by phone (951.652.5001), fax (951.652.5356) or email (rvaughn@mangotech.com).

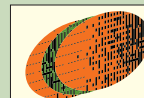
Installation Mango Tech has four technical installers in North America, two operating out of the Eastern region including Canada, and two operating out of the Central and Western regions, including Canada. These four installers are well-versed on the standard Mango products. They are supported by visits from Australian installers as new products are introduced.

The recent addition of Richard and the new installers are a show of commitment and to our client base, with a promise of continual support and improvement in our services. For more in depth information about our **AGENTS, PRODUCTS, SERVICES** and **CUSTOMERS**, visit our web site:

www.mangotech.com

or call:

1-866-GO-MANGO



MangoTech International

For reader service, go to www.sbcmag.info/mangotech.htm



Publisher's Message

Association Teamwork Provides Grassroots Foundation

by SBC Staff

"Dependent people need others to get what they want. Independent people can get what they want through their own efforts. Interdependent people combine their own efforts with the efforts of others to achieve their greatest success."

—Stephen Covey, from *The 7 Habits of Highly Effective People*



How do the industry's grassroots grow? In this issue of *SBC Magazine*, we'll count the ways by exploring how your industry associations, local chapters and loyal staff are sowing the seeds of change on your behalf. We're thrilled to bring you the annual issue devoted to grassroots activities in the industry, complete with the WTCA membership listing and updates as to what's happening on the grassroots scene around the industry.

If there is one word that sums up WTCA's activities to advance and promote the use of building components for the industry, it's grassroots. This year, we're bringing grassroots to a WTCA chapter near you. Many of you may have noticed a new face at your first chapter meeting of 2005. No, it's not an Elvis impersonator; it's a WTCA staff member! We're coming to learn about local issues, assist with educational seminars, offer perspective, find out what it's like to eat, sleep and breathe building components, and share a little about what we're working on every day at WTCA-National that can enhance your business. Most importantly, we're there to listen and serve you. Here are some of the local issues that have been covered in chapter meetings around the country in the first few months of 2005:

- Jill Zimmerman of BCMC staff visited the Iowa Truss Manufacturers Association (ITMA) in late January. She was influential in helping them implement a publications co-op program, which encourages chapter members to place bulk orders by offering potentially hefty discounts. The chapter also came up with a new warning tag idea that staff is implementing.
- Whole house design was the hot topic du jour at the recent Joint Chapter Meeting in Chattanooga, TN, involving the Alabama Component Manufacturers Association (ACMA), the Georgia Component Manufacturers Association (GCMA), the Tennessee Truss Manufacturers Association (TTMA) and WTCA-Kentucky. The discussion reinforced the notion that component manufacturers are in the midst of a changing marketplace. Working together, we can significantly influence the future of component design and manufacturing. The meeting was attended by Kirk Grundahl, Lora Gilardi (staff contact for WTCA-KY and TTMA) and Libby Walters (ACMA and GCMA staff contact).
- In southwest Florida, WTCA technical staff member Ryan Dexter and chapter president Jim Swain are working together on membership development. The duo has been visiting non-members with the goal of recruiting new members for the Southwest Florida Truss Manufacturers Association (SWFTMA).
- Rachel Smith of the WTCA technical staff attended the Mid South Component Manufacturers Association (MSCMA) at the beginning of March. In the past, this chapter focused on local education; Rachel is providing support for the creation of a 2005 educational plan.
- WTCA-New York welcomed staff member Molly Butz at its January meeting and they are working together on the challenges of building labeling as well as the implementation of local and state building code changes.
- The North Florida Component Manufacturers Association (NFCMA) will be working with staff's Barb Speer in 2005. Its hot button issue involves crane and erection issues. The NFCMA and National will be working together to develop an educational program on the topic and make the appropriate revisions to BCSI 1-03.

- TMAT (Truss Manufacturers Association of Texas) is looking forward to welcoming staff's Tony Piek at both of their annual golf tournaments. They will also benefit from Tony's expertise in quality assurance, specifically in WTCA QC.
- WTCA's legislative staffer Sean Shields has worked with the Wood Truss Council of the Capital Area (WTCCA) to connect with Dave Conover of the ICC. We will work with Dave and the ICC on developing stronger relationships with all our chapters and the code development process.

Watch for future updates as staff continues to cover chapter meetings and events throughout the year!

Before you change the channel on reality television, don't miss this issue's anchor article. ABC's *Extreme Makeover Home Edition*, the feel-good, home improvement reality show, is sweeping the nation—and the building components industry has started to ride the show's marketing wave in an extreme way! The staff at *SBC Magazine* has been waiting for months for component manufacturers and their suppliers to get involved in one of these projects so that the industry could showcase its value. We were thrilled when Roy Schiferl, Woodinville Lumber Company's Vice President of Operations, called to say his company had been recruited by national mega-builder Centex Homes to design, build, transport and frame all the components for the Dore family's new home. *SBC* staff went to Seattle to see how Woodinville took the project from plans to a completely framed home in just five days, a virtual slam dunk for the *Home Makeover* production team. On page 28, we reveal Woodinville's real behind-the-scenes magic that reality television doesn't show.

As you consider what grassroots means to your company in the context of the building components industry, we encourage you to use the trade associations that represent you as an example of the true "roots" of the industry. Over the years, the WTCA/TPI relationship has been important to the success of the industry. In "Association Synergy Puts the 'Root' in Grassroots," we invite you to take a glimpse into how small steps in the right direction have paved the way for progress and opportunity for component manufacturers and their suppliers.

One of the easiest and most effective means of incorporating grassroots activities into your business plan is hosting truss

plant tours. In "Truss Plant Tours: A New Perspective," *SBC* staff writer Molly Butz talks about the value she derived from a recent plant tour. If you are of the mind that there's nothing interesting or exciting to learn from a component plant, you may be surprised to hear her point of view.

Finally, in the second part of "The Road to Re-entry," *SBC* Managing Editor Libby Walters reveals more about her talks with offenders who have been successful in life after their incarceration. In this article, you'll meet eight felons who have started from square one to rebuild their lives. You'll also hear from the management at Stark Truss Company and Bluegrass Truss Company about a few of the business benefits they have received by participating in these rehabilitation programs.

We wish you all the best as you define grassroots in your own way this spring. **SBC**

Put Your Trigger Finger To New Use.

Finally there's a more productive use for the trigger finger with Viking Engineering's Turbo-Pro event-driven software for wall panel assembly. Available exclusively for the ADT 1000 Powered Framing Station, Sheathing Bridge, and Routing Bridge, Turbo-Pro reads your material, automatically places fasteners, and cuts openings where you need them—and it does so without costly third-party software. With the ADT 1000 wall panel assembly system powered by Turbo-Pro, operators will stay focused on keeping the system loaded with material and ejecting finished product.

Put that single finger to better use, call
1.800.328.2403
 or visit www.wallpanelassembly.com to learn more today.

VIKING
 INCORPORATED
 5750 Main St. NE
 Fridley, MN 55432-5437

For reader service, go to www.sbcmag.info/adt.htm

at a glance

- This issue of *SBC* brings you the latest grassroots activities from WTCA Chapters and staff, as well as the annual membership listing.
- One of the focal points of 2005 will be WTCA staff's attendance at quarterly chapter meetings. We are here to support all of our members; there is no better way than with local involvement.
- The synergy between TPI and WTCA has set a foundation for even greater positive industry work.
- There is no doubt that our industry has played a pivotal role in cost-effective residential construction renovations.



Technical Q & A

Tips for Homeowners: Removing Interior Walls

Do you know the right questions to ask a homeowner who is considering the removal of an interior wall for remodeling purposes? Here are some tips to help you help them!

Homeowners often call WTCA's technical department with the classic remodeling question, "Is this a load bearing wall?" Some callers are not able to articulate it as concisely, nor can they provide a very accurate description of what the framing conditions are like. To respond to this problem, we created a series of graphics to give them a few things to check in order to determine if the wall in question can be removed.

Question

Do 26-foot trusses (2x4 on 24" centers) need a middle wall support? I would like to remove a dividing wall in my 1960 ranch house and I don't know if it's load-bearing or not. How can I determine this?

Answer

It depends on whether the dividing wall is supporting the roof truss. If it is, then it is called a load-bearing wall and cannot be removed unless some other means of support is provided at that same location. If it is a non load-bearing wall (also called a partition wall) then you can safely remove the wall without changing the structural performance of the truss. There are a couple of clues that help you determine if the wall is load-bearing or not.

1. Is the wall running lengthwise down the middle of the house? (See Figure 1.)
2. Is there a beam or bearing wall under the wall on the story below? (See Figure 2.)
3. Does the roof truss have a metal plate connected joint located at the point where it bears on the wall? (See Figure 3.)

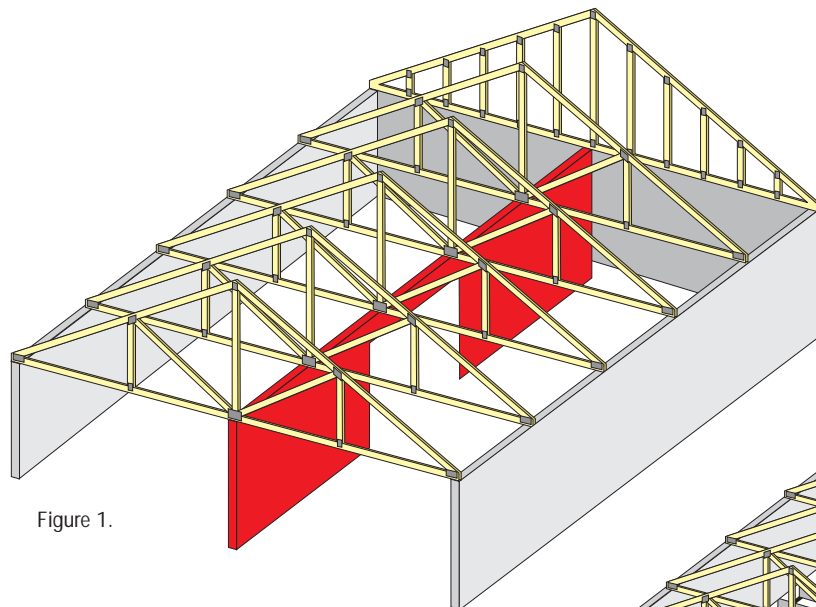


Figure 1.

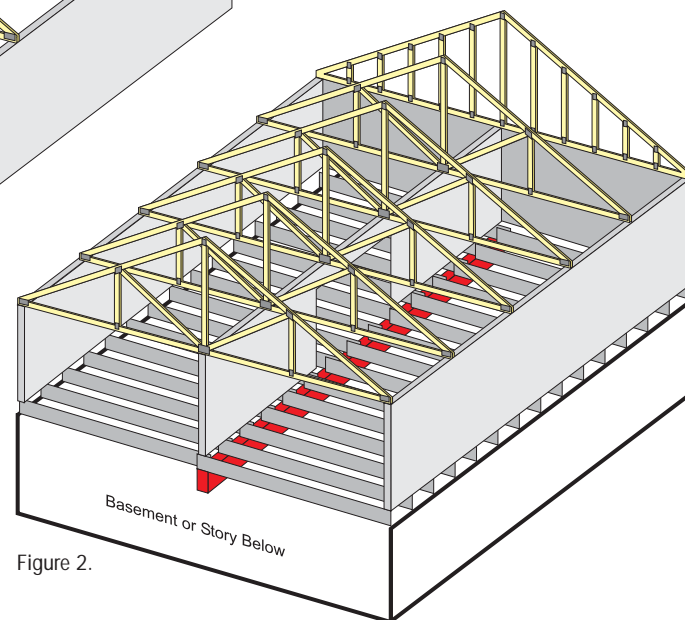


Figure 2.

at a glance

- Three basic questions can help a homeowner determine whether or not a wall is load bearing.
- A carpenter or engineer should be consulted before a homeowner proceeds with a partition wall removal.

by WTCA Staff

If the answer to any of these questions is yes, then it may be a bearing wall. If you answered "no" to all the questions, then it is most likely a partition wall and can safely be removed. Either way, you should consult with a local carpenter or engineer to determine how to proceed. **SBC**

To pose a question for this column, call the WTCA technical department at 608/274-4849 or email technicalqa@sbcmag.info.

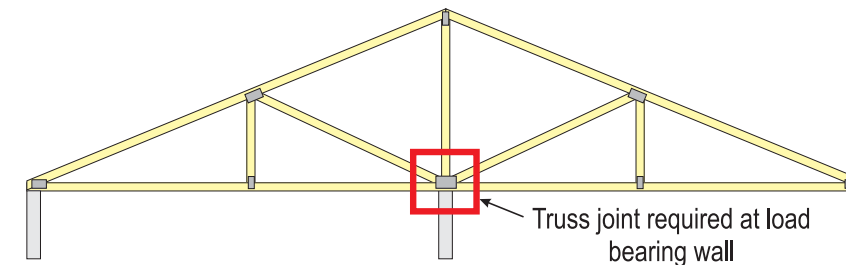
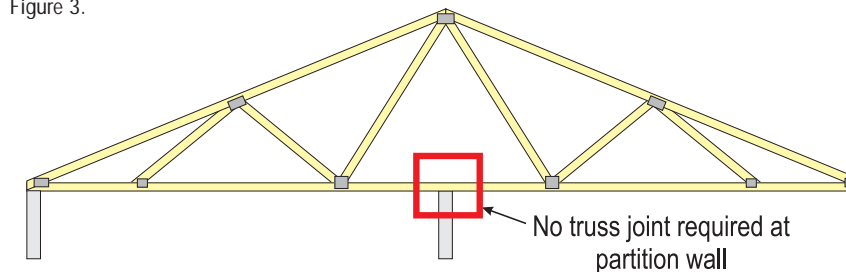


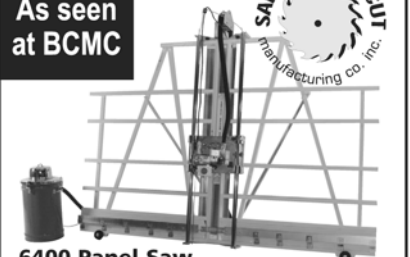
Figure 3.



www.safetyspeedcut.com

Don't fall for meaningless gimmicks. Save thousands of dollars by investing in the right equipment the first time. We will be happy to refer you to one of our current customers for an independent reference.

As seen at BCMA

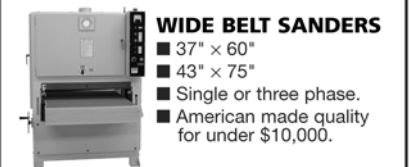


6400 Panel Saw

- Guaranteed .015" accuracy.
- 3 Hp worm gear motor.
- Easy material handling.
- Fast, safe, accurate operation.

TR2 Router

- Floating router.
- 3.25 Hp router motor.
- 36" cutting stroke.
- Fast and accurate cabinet production.



WIDE BELT SANDERS

- 37" x 60"
- 43" x 75"
- Single or three phase.
- American made quality for under \$10,000.

800-772-2327

For reader service, go to www.sbcmag.info/ssc.htm

You Nail the Design — We'll Nail the Accounting



Check out the only accounting software on the planet that seamlessly links to your component engineering software.

Contact us for a free, online demonstration:

- 610-971-2278 ext. 11
- sales@deacom.net
- www.deacom.net

DEACOM®

Accounting Software
for the Component Industry

For reader service, go to www.sbcmag.info/deacom.htm



Safety Scene

Good housekeeping is a fundamental key to a safe workplace and requires just a little effort to maintain!

by Molly E. Butz

As the temperature begins to rise and the busy construction season whirls into full swing, housekeeping in a component manufacturing plant can seem like a daunting task. In an effort to get projects completed and out the door, everyone tends to work faster and potentially more carelessly. Yet, good housekeeping can be one of the easiest ways to avoid injuries on the job. According to the National Safety Council, workers are injured from slips, trips and falls more than any other on-the-job injury. In other words, the majority of injuries can be prevented as long as good housekeeping measures are used. Random tools, cutoff pieces of lumber and banding scraps pose a threat to each and every worker when they are left in walkways, aisles and other areas where they might present a hazard.

Bob Becht, President of Chambers Truss in Fort Pierce, FL has taken his own approach to a safe workplace. Digital camera in hand, Becht takes his daily walk-through of the plant with something specific in mind: housekeeping. Snapping pictures of safety hazards, he collects a series of photos and turns them into a PowerPoint® slide deck. At each monthly meeting, Becht presents the slide deck



Before: Messy pile of scrap and banding blocks the walkway and creates a potential tripping hazards.



After: Neat stack of scraps with banding put away makes for easy garbage removal and safe vicinity.

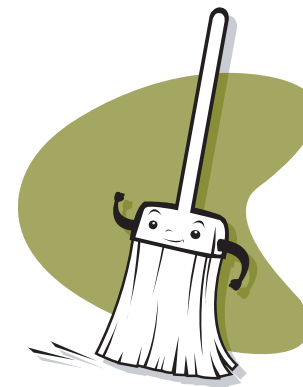
...workers are injured from slips, trips and falls more than any other on the job injury... the majority of injuries can be prevented as long as good housekeeping measures are used.

at a glance

- ❑ Bob Becht, "Mr. Truss Photo," takes digital technology to plant safety.
- ❑ Showing safety and health issues in a PowerPoint® presentation helps the staff create innovative policies to improve workplace safety.

to his safety committee on a large screen. The safety committee uses the slides to pinpoint safety issues and formulate policies which are in turn passed on to the production managers for implementation. Becht has seen his "digital housekeeping" program immediately effect changes in the workplace. (To see an example of one of Bect's presentations, visit **Support Docs** at www.sbcmag.info.)

"The impact of the pictures leaves no room for argument. The production managers have no choice; they have to come on board with our safety policies, and the pic-



tures make [the importance of safety] impossible to ignore," he explains. Becht continues to take pictures on a daily basis, and then he uses them in safety signs, presentations and emails. "If I see something out of place, or I notice something I want fixed, I email the production or maintenance manager with a brief explanation and a photo or two. This makes it easy for everyone."

Digital cameras are an inexpensive way to maintain good housekeeping at any component manufacturing plant. And, as Becht has proved, it makes it easy for everyone involved. There are numerous simple digital cameras available for as little as \$100 and most of them easily attach to your PC.

Once you've identified the problem areas, developing policies to deal with these concerns will keep them from happening in the future. Here are just a few tips to keep your plant neat, clean and—most of all—safe:

- Plan ahead by assigning responsibilities for clean-up.
- Implement a program to make housekeeping part of the daily routine.
- Keep aisles and walkways clearly marked and free from debris/clutter.
- Clean up spilled liquid of any kind immediately.
- Properly dispose of oily or greasy rags.
- Close all cabinets and drawers when you are done using them.
- Properly store all tools/equipment.
- Neatly stack lumber and supplies.
- Use designated areas for smoking.

Southern Pine Lumber: Your Choice for Trusses



Southern Pine is preferred for roof and floor trusses because of its high strength and density for superior connector-plate holding power. Grown in the USA, it's readily available in a variety of sizes and strong visual, MSR and MEL grades....reasons why Southern Pine earns 55% of the truss market.

Online, the Southern Pine Council is your source for design information, even a product locator. Visit: www.southernpine.com



504/443-4464 • FAX 504/443-6612

For reader service, go to www.sbcmag.info/spc.htm



Keep the electrical panels in the plant closed and free from clutter at all times for increased safety around equipment.

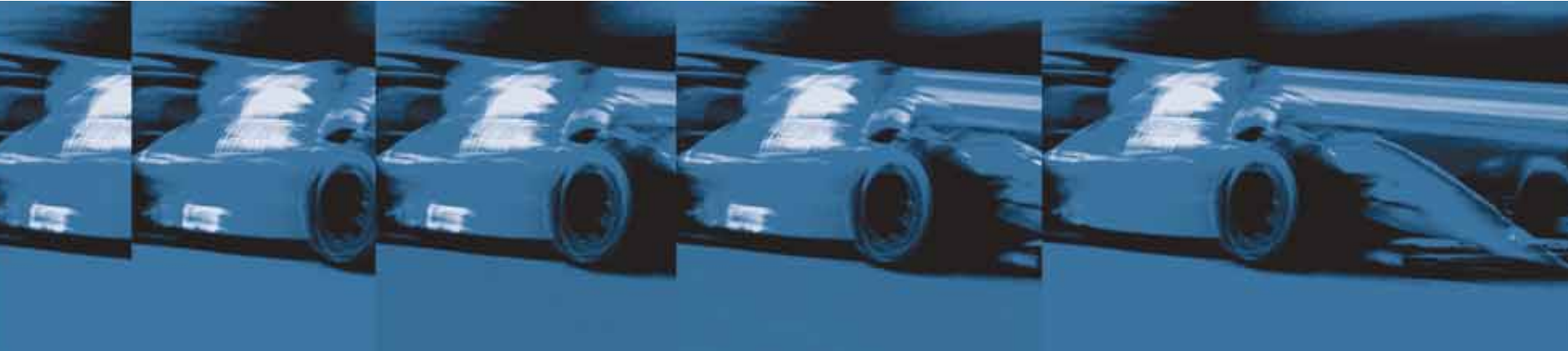
- Keep fire extinguishers and fire sprinklers marked and free of obstructions.
- Don't wait! Fix hazards immediately or report them to a supervisor who has the appropriate authority.

The best way to ensure good housekeeping is to develop an overall positive safety culture in your facility. The basic rules are simple:

- Everyone must place an emphasis on safety and health issues.
- Each employee must accept personal responsibility for his or her own safety and health as well as that of others.

With these basics in mind, you're on the right track to a safe and healthy work environment. **SBC**

To pose a question for this column or to learn more about WTCA's Operation Safety Program, contact WTCA Staff at 608/274-4849, email wtca@woodtruss.com, or view the Operation Safety demonstration online at www.wtcatko.com.



THE FAST TRACK TO SOLUTIONS.

Engineered Roofs

Autocap for
Overheight Trusses

Engineered I-Joists

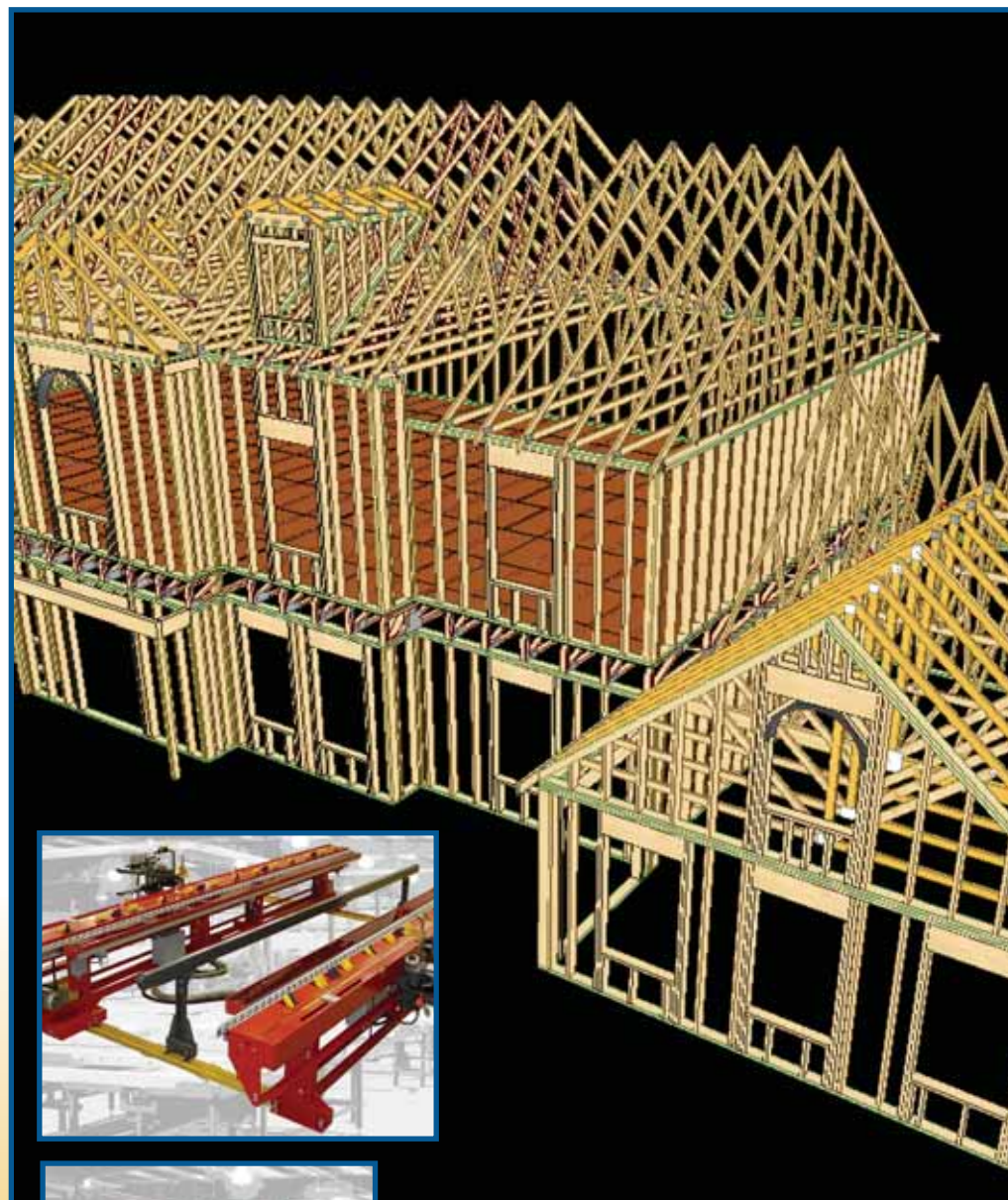
Walls

Engineered Floors

Tail Bearing
Attic Frame

Engineered Rafters

Dynamic Critical
Studs & Squash
Blocks In
Floor System



Posts parametrically
Placed on
Floors Under
Girder Trusses

By integrating innovative
Intellibuild™ software with cutting-
edge equipment, IBS continues its
commitment to developing the very
best wall panel systems.

Imitation is the most sincere form of flattery, but when it comes to leading edge software, wouldn't you rather have the real thing?

IntelliBuild™ WHOLE HOUSE DESIGN

By combining **dynamic parametric design** capabilities with **state-of-the-art** equipment, IBS provides a seamless wall panel production line that **allows your investment to develop** with you as your business—big or small—grows and changes.

"The ability to handle change is what makes the [IntelliBuild] software so powerful. If we move a wall, everything associated with that wall takes into account its relationship to the modification and adjusts accordingly. IntelliBuild's dynamic parametric modeling technology allows us to see how certain aspects of the design come together."

—Craig Plummer, General Manager, Huskey Truss & Building Supply, Franklin, TN

CALL US TODAY!

Get more information about the new technology
that we have for the wall panel industry.



The Leader in Wall Panel
Manufacturing Systems
662.342.3434
www.intelbuildsys.com

For reader service, go to www.sbcmag.info/ibs.htm



Bcmc 2005

Exhibitor Registration:
Marketing Made Easy Online

The exhibitor Early Bird Deadline is right around the corner. Register online now to take full advantage of the marketing benefits!



by Don Groom, BCMC 2005 Chair

Although May 1 or "May Day" might be known to have begun as a spring festival long ago, in our world, May 1 is the **BCMC early bird exhibit space DEADLINE**. This means in order for exhibitors to take advantage of the discount for booth space at the Midwest Airlines Center in Milwaukee, you will have to register by May 1. With last year's record-shattering 86,750 square feet of exhibit space, you will not want to miss the May 1 deadline. We know you are busy this time of year and time is of the essence. This is why the BCMC Committee has made it easier than ever for you to register online. Simply go to www.bcmshow.com and select "For Exhibitors" for all of the information you need to contract for booth space. With a few clicks of your mouse, you're on your way to exhibiting in Milwaukee.

You will enjoy many marketing perks with your BCMC exhibit space registration. In fact, exhibitor presence isn't limited to just the show floor. At BCMC, it's our tradition to promote exhibitors throughout the year, allowing them to reach attendees all year long. For instance, did you know that when you sign up to exhibit at BCMC, your company profile and a link to your web site will appear on the BCMC web site as well as in *SBC Magazine* in the Official BCMC Show Guide and Recap issues (September/October and December respectively)? Each issue of *SBC Magazine* reaches thousands of component manufacturer CEOs and managers. The benefits of exhibiting at BCMC and advertising in *SBC Magazine* allow you to extend your tradeshow strategy and target advertising to create the highest possible visibility to the structural building components industry. Plus, your company name will also appear in BCMC promotional ads and flyers, distributed to attendees on a weekly basis in the months leading up to the show.

While you are at the show, be sure to take a look in the BCMC Pocket Guide for your company's name and location. It is yet another way we are serving you and the attendees at BCMC.

Another way to increase your visibility and also show your support of our industry is to participate in one or more of our sponsorship opportunities. This can be anything from continental breakfast, coffee break, banners located in the convention center, or hotel keys that are imprinted with your company logo. If you have a sponsorship idea, we'll likely take you up on it. For details, please visit our sponsorship web page at www.bcmshow.com/projects/bcmshow/sponsorship.php.

By exhibiting at BCMC, you become part of the largest component manufacturing focused tradeshow that there is. However, your journey does not end after BCMC. You will receive additional exposure on www.bcmshow.com, in the Pocket Guide and in the September/October and December issues of *SBC Magazine*. Moreover, don't forget about all of the one-on-one contacts you will acquire at the show. All of these are just added benefits of exhibiting at BCMC 2005 in Milwaukee, WI to help you create a better business with component manufacturers throughout the industry. **SBC**

For more information about the 2005 BCMC show in Milwaukee, WI on October 12-14, visit the official show web site at www.bcmshow.com or call 608/268-1161 ext. 9.

at a glance

- ☐ BCMC is the "must go to" show of the structural building components industry.
- ☐ It is the place to see the latest industry products, services and equipment.
- ☐ New ideas, sure to benefit your business, are always created at this fast-paced show.

You can now get a new level of protection from Dricon® FRT wood



If you have not been selling fire retardant treated (FRT) wood trusses, it's a good time to start.

A unique warranty, developed by the Wood Truss Council of America and Arch Wood Protection and its licensees after extensive testing, provides unprecedented assurance for truss manufacturers.

Manufacturers can now get a 10-year strength warranty when they use Dricon® FRT lumber. And, if you provide the entire roof system—Dricon® FRT lumber trusses and Dricon® FRT plywood sheathing—you can qualify for a 40-year warranty.

The Truss Manufacturer's Limited Warranty program is the latest assurance from the developers of Dricon® FRT wood, who also offer a 40-year limited warranty against damage from fungal decay and termites, including the Formosan termite.

DRICON®

Fire Retardant Treated Wood



For more details on the warranty and on Dricon® FRT wood, visit www.dricon.com or call Arch Wood Protection at 770-801-6600.



Wtca Update

Building Momentum Through Advocacy

Be a spokesperson for change by attending the 2005 Legislative Conference!

by Sean D. Shields

You may be asking yourself, do I want to go to the 2005 SBC Legislative Conference in Washington, DC this year? Or, more likely you're asking, what is this Legislative Conference I've been hearing so much about? Hopefully, in either case your next question is, how can I sign up?

Well, I'm so glad you asked! It's fast and it's simple: visit www.sbcleg.com today, and in only five minutes you can register for the conference and be well on your way to being an effective grassroots advocate for your business and the structural building components industry.

The concept is simple. Studies have conclusively shown the most effective approach to influencing lawmakers is a personal visit from a constituent in their home district. No hired guns. No slick talkers with briefcases full of money. Just you and your extensive knowledge of your business operations and the problems that their laws can help fix or alleviate.

You are the single most effective spokesperson for change in the legislative and regulatory environment facing this industry, and that's why your attendance at the 2005 SBC Legislative Conference is critical. It is the perfect opportunity for you to join forces with others in the industry and present a united message and voice to lawmakers on Capitol Hill.

By itself, one blade of grass can't do anything impressive, but a whole lawn does wonders...

If you are like most people reading this, you are currently thinking, "yeah, but it doesn't really matter if I go." I'll make the argument that it *does* matter. That's why it's called grassroots. By itself, one blade of grass can't do anything impressive, but a whole lawn does wonders for combating erosion, rejuvenating soil and giving you a great place to play a game of backyard football or work on your chipping. It is through the combined strength of many individuals working together that creates an unavoidable force within the halls of Congress.

Participation in the annual Legislative Conference in Washington, DC has steadily increased each year since its inception in 2001. Be a part of building the momentum toward effective grassroots advocacy within this industry. If it's your first time, I promise you'll gain an experience you will never forget or regret. If you're considering coming back, but thought your last visit wasn't as effective as it could have been, let us know and we'll put you to work visiting federal agencies, whose implementation of regulations directly affects our industry.

In general, members of Congress propose legislation like clamping down on immigration laws or prematurely liquidating Canadian softwood lumber duties because someone has come to them and persuaded them it's a good idea. The only way to convince them, and more importantly, their colleagues, otherwise is to show up in their office with facts in hand and a compelling argument to share.

We'll make a deal with you. If you agree to show up at their door, we'll provide the facts, and we guarantee the compelling arguments will easily flow from your

mouth. Why is it that easy? Because you know your business, you know your employees, and the facts merely illustrate simple truths. Arguments against bad legislation are not difficult to make. However, lawmakers will vote for bad bills if no one ever comes to them and makes it!

Convinced? If yes, don't hesitate, go to www.sbcleg.com now and register for the 2005 SBC Legislative Conference. If no, but you're on the fence, give us a call or send us an email, and we'll be happy to talk to you about the many additional reasons we can't fit into this article on why you may want to go. Remember; don't picture yourself as a single blade of grass, picture yourself as an integral part of the entire fairway on the 18th hole at Augusta Country Club. Now that's power. **SBC**

For more information about the 2005 SBC Legislative Conference, visit www.sbcleg.com or contact Sean Shields at 608/310-6728 or sshields@qualtim.com.

New WTCA Members

BK Design Services

1123 Shenendoah Dr.
Ellijay, GA 30540
706/635-4016
Mr. Donald B. McNatt

Frame & Truss Manufacturers Association of New Zealand

PO Box 27219, Mt. Roskill
Auckland City, AUK New Zealand
+ 64 27 452 1798
Mr. Robert K. Skipsey

Hesperia Truss, Inc.

9780 E Avenue
Hesperia, CA 92345
760/244-8787
Mr. Jeff Mason

Lukoff Engineering Associates

1999 East Route 70, Ste # L-4
Cheery Hill, NJ 08003
856/424-5206
Mr. Richard Lukoff, PE

Pantheon Structures, Inc.

2474 Industrial Rowe
Turlock, CA 95380
209/669-5774
Mr. Robert Gilchrist

Risk Services-Nevada, Inc.

1210 S ValleyView Blvd #114
Las Vegas, NV 89139
702/678-6868
Mr. Joshua Schultz

Truss Manufacturing Inc

97 Stanwell Rd
Newington, CT 06111-4531
860/665-0000
Mr. Larry Vernon

Verndale Truss, Inc.

402 Northeast Clark Dr
Verndale, MN 56481
218/445-5130
Mr. Brent Holm

For more information about membership in WTCA, contact Anna (608/310-6719 or astamm@qualtim.com) or visit www.woodtruss.com. Listing as of March 14, 2005.

Welcome to Our Newest SBC Program Advertiser

International Paper Co. - Wood Div.
(Silver Advertiser)

Many Thanks for Your Support!

WTCA Board of Directors

Officers & Executive Committee Reps.

- President:** Kendall Hoyd • Idaho Truss & Component Co. • 208/888-5200 • kendallh@idahotruss.com
- President Elect/Treasurer:** Donald Groom • Stark Truss Co., Inc. • 330/478-2100 • don.groom@starktruss.com
- Secretary:** Barry E. Dixon • True House, Inc. dba True Truss • 904/757-7500 • barry@truehouse.com
- Past President:** Daniel Holland • Clearspan Components, Inc. • 601/483-3941 • danh@clearspaninc.com
- Robert J. Becht** • Chambers Truss, Inc. • 772/465-2012 • bob@chamberstruss.com
- Kenneth M. Cloyd** • California Truss Co. • 909/657-7491 • kenc@caltruss.com
- Dwight Hikel** • Shelter Systems Limited • 410/876-3900 • dwight@sheltersystems.com
- Frank B. Klinger** • Mid-Valley Truss & Door Co. • 956/428-7090 • lftcfbk@aol.com

At-Large Representatives

- Joseph J. Appelmann** • Stock Building Supply • 818/256-1200
- Louis S. Blattner** • Blattner Truss, Inc. • 304/233-4238
- Allen Erickson** • Cal-Asia Truss • 925/680-7701
- Tony Harris** • Stock Building Supply, Inc., • 407/291-2641
- Ben Hershey** • TruTrus • 602/252-1772
- David Horne** • Universal Forest Products, Inc. • 800/476-9356
- Tom J. Reaves** • Component Manufacturing Company • 605/339-3647
- Rip Rogers** • Trussway, Ltd. • 713/898-1026
- John A. Smith** • Foxworth-Galbraith Lumber Co. • 972/437-6100
- Steven A. Spradlin** • Capital Structures Inc. • 479/783-8666

Directors Representing Chapters

- Keith Azlin** • U.S. Components, LLC • 520/882-3709
- Bruce J. Bain** • Richco Structures • 920/336-9400
- Michael Balliet, Jr.** • Bama Truss & Components • 205/669-4188
- Clyde R. Bartlett** • Bluegrass Truss Co. • 859/255-2481
- Priscilla J. Becht** • Chambers Truss, Inc. • 772/465-2012
- Rick Cashman** • Florida Forest Products • 727/585-2067
- David A. Denoncourt** • Steenbeke & Sons, Inc. • 603/796-2974
- Jack Dermer** • American Truss Systems, Inc. • 281/442-4584
- Simon Evans** • Bay Truss Inc. • 510/232-0937
- Rusty Fennell** • Stewart Truss LLC • 615/799-8787
- James C. Finkenhoefer** • Truss Systems, Inc. • 770/787-8715
- Joseph D. Hikel** • Shelter Systems Limited • 410/876-3900
- John Hogan** • Vivco Components • 816/449-2161
- John Huck** • Home Lumber Company • 303/791-3715
- David W. Hughes** • Oregon Truss • 503/581-8787
- Michael Karceski** • Atlas Components, Inc. • 815/332-4904
- Chris Lambert** • Southeastern Materials, Inc. • 704/983-1144
- Eric Lundquist** • Allwood Building Components • 586/727-2731
- Glenn McClendon** • Sun State Components, Inc. • 702/657-1889
- David Motter, P.E.** • Tri-County Truss • 360/757-8500
- Richard P. Parrino** • Plum Building Systems • 515/327-0698
- Timothy Rouch** • Gang-Nail Truss Co., Inc. • 559/651-2121
- Gary Sartor** • Stone Truss Company, Inc. • 760/967-6171
- Steven L. Stroder** • Carter-Lee Building Components Inc. • 317/834-5380
- James M. Swain** • Carpenter Contractors of America • 239/437-1100
- Terry Tontarski** • Fabco - Tontarski, Inc. • 315/782-5283
- Dave Walstad** • U.S. Components, Inc. • 609/518-9759
- Stephen Yoder** • Stark Truss Co., Inc. • 330/478-2100

Associate Member Directors

- Gary Dunn, P.E.** • Boise Building Solutions • 541/826-0200
- Steve Haneke** • USP Structural Connectors • 507/364-5425
- Charles C. Hoover, Jr., P.E.** • Alpine Engineered Products • 863/422-8685
- Joe Kusar** • Tolleson Lumber Co., Inc. • 478/987-2105

at a glance

- ☐ We can help to make your Washington, DC legislative visit an experience that will have an impact.
- ☐ If you do not think your voice is important, just think what would happen to the laws in this country if everyone felt that way.



Code Connection

Building Code Involvement at
National & Chapter Levels

United on the national and local level, component manufacturers have a greater influence on building code changes that benefit the industry.

by WTCA Staff

With the dominance of the International Code Council (ICC) family of codes in the building code marketplace, one would expect there to be a greater uniformity across the country than when there were three model codes plus a number of local codes. However, local adoption of the ICC codes does not give us the complete uniformity that we would like. Due to local amendments as well as adoption of different editions of the ICC codes, a component manufacturer cannot assume that adoptions of the International Building Code (IBC) or International Residential Code (IRC) are the same from code jurisdiction to code jurisdiction.

WTCA and TPI are actively involved in monitoring, participating in and attempting to influence the direction that building codes are going at both the national level and local levels. It is important that WTCA chapters and the national organization participate in the process with the same set of goals. TPI/WTCA have developed a Code Development Policy to create and propose code changes that serve the best interest of the component manufacturing industry with broad-based support from building code officials and structural engineers, as well as to monitor code changes proposed by others.

WTCA chapters perform an important role in this process through monitoring local building code issues and being as actively involved with local code processes as practical.

WTCA chapters perform an important role in this process through monitoring local building code issues and being as actively involved with local code processes as practical. Our goal is to deal with proposed code changes that might affect component manufacturing as early as possible. Since there is an active involvement in building code and professional engineering issues at the national level, our industry will be best off to utilize the resources and experience that WTCA's Engineering and Technology (E&T) committee and TPI Technical Advisory Committee (TAC) has to offer. Here are just a few reasons to work together on issues like this:

- There may already be a code resolution that has been discussed and developed by WTCA and TPI.
- There may be alliances within the national code development community that can be tapped.
- There is an existing process for reviewing code change proposals.

Here are few additional recommendations for Chapters:

- Develop a Code Committee to monitor local and statewide code developments. This can typically be accomplished through periodic monitoring of state and local web sites.
- Provide frequent feedback to the WTCA E&T Committee and work with them and TPI TAC to develop the tactics needed as code changes take place.
- Develop local and state relationships with groups involved in the code process or in the interpretation or enforcement of building codes such as engineers, state PE boards, state agencies, builder organizations and material supplier organizations.

Continued on page 24

at a glance

- ☐ We have learned that collaboration with all interested parties usually results in code changes that are better and more easily implemented.
- ☐ TPI and WTCA have developed a code change policy to guide industry code developments.
- ☐ The WTCA E&T Committee and TPI TAC are great resources of industry knowledge that can help to avoid pitfalls.



Building... *Momentum!*



Visit www.sbcleg.com for more
information and to register online!

- Congressional Delegation Meetings
- Congressional Speakers
- White House & Capitol Hill Tours
- Component Manufacturing Plant Tour

Contact Sean at WTCA: sshields@qualtim.com or 608.310.6728

TRIAD—THE NAME YOU KNOW AND TRUST IS THE TOTAL SOLUTION TO YOUR WALL PANEL EQUIPMENT NEEDS...

High volume or low volume, **Triad** is there for you...

FULLY AUTOMATED, SEMI-AUTOMATED,
MANUAL OPERATIONS—**TRIAD** HAS BEEN THE
TRIED AND TRUE LEADER FOR OVER 40 YEARS.



TRIAD SMARTWALL SYSTEM



TRIAD/MERRICK
MACHINE CO
Equipment For Wood & Steel
Framing, Stair Manufacturing

PO BOX 130, ALDA, NE 68810
PH: 800-568-7423 OR 308-384-1780 EXT. 133

For reader service, go to www.sbcmag.info/triad.htm

Code Connection

Continued from page 22

Here is a brief summary of the TPI/WTCA Code Development Policy referenced above:

- Code change issues and needs should be submitted to TPI TAC or WTCA E&T for review and analysis.
- The WTCA E&T Committee will apply all existing knowledge, draft concepts and supporting arguments and work with the chapter on the best possible approach to revolving the issue at hand.
- All work will be reviewed by at least one TPI TAC and WTCA E&T member.
- Support of building code officials or other interested parties that are willing to collaborate in reviewing, revising, improving and embracing the code change proposal will be sought.
- Once we have completed our homework, we will implement the best approach.

Although the process may appear involved, much of it is done through email and teleconference meetings, expediting the process. Every effort is made to ensure the best probability that truss industry generated code change proposals will be viewed favorably, adopted and implemented. **SBC**

For more information about how to get involved in the code process, contact WTCA staff at 608/274-4849 or codes@woodtruss.com.

Roll Off Wall Panels Damage Free!



Starting at \$25,950

ANUPROspect

100 South Service Road - P.O. Box 89 - St. Marys, Ontario N4X 1A9

(519) 349-2202
1-800-615-5122

For reader service, go to www.sbcmag.info/anuprospect.htm

STRONG • LIGHTWEIGHT • STABLE



BUILDING A TRADITION OF QUALITY PRODUCTS

- LVL Attractive Beams & Headers
- LVL Structural Stair Stringer Blanks
- LVL Specialty Plywood
- LVL Truss Chords (Alpine™ & MiTek® plate values)
- LVL 3-1/2" One-Piece Garage Door Headers
- LVL Scaffold Plank & Other Industrial Applications

*We produce thousands of products from wood...
The only limit is your imagination.*

finnforest

Finnforest USA
Engineered Wood Division

www.finnforestus.com • 800/622-5850 • Fax: 586/296-8773


For reader service, go to www.sbcmag.info/finnforest.htm



EXHIBITORS: REGISTER ONLINE AT www.bcmcshow.com

Submit your Application &
Contract for Exhibit Space by
May 1 to save money!

Would you like to join WTCA?
Do you have questions about exhibiting?
Call staff at 608/268-1161, ext. 9
for more information.

SQUARE FOOTAGE*	RATE PER SQUARE FOOT 			
	THROUGH 5/1/05		AFTER 5/1/05	
	MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
100 - 300	\$12.35	\$16.20	\$15.45	\$20.25
400 - 600	\$ 9.80	\$12.85	\$11.85	\$15.55
700 - 1,000	\$ 9.30	\$12.15	\$10.80	\$14.20
1,100 - 2,000	\$ 8.75	\$11.50	\$ 9.80	\$12.85
2,100 - 4,000	\$ 8.00	\$10.45	\$ 9.00	\$11.80
Over 4,000	\$ 7.20	\$ 9.45	\$ 8.25	\$10.80

*If you are exhibiting a trailer, crane or forklift, contact Peggy Pichette at 608/310-6723.



"Strap & Wrap exhibits at BCMC because attendees know it is a good show, have a purpose in mind, and are actively looking for products and/or services that will improve their business. Because attendees come from all over the United States and Canada our exposure is excellent. There was a good return on our investment and we plan to exhibit at future BCMC shows!"

Ms. Gerrie Hubbs, Strap & Wrap

www.bcmcshow.com



For reader service, go to www.sbcmag.info/bcmc.htm

INDEPENDENT

ROI

ROBBINS OFFERS INDEPENDENCE

PRODUCT FLEXIBILITY FOR VALUE & RETURN ON INVESTMENT

The FATMAN II™ FLOOR TRUSS MACHINE

Features our variable depth clamping system which provides quick change in floor truss depth using air cylinders and valves mounted under the table.

Available options include:

- An end-eject system.
- Powered or unpowered rollers.
- Overhead plate rack storage.
- Plate storage along table edges.
- Center of table storage.
- Under table storage.

Robbins Engineering offers a complete line of customized systems as part of our full range of services and products to make truss manufacturing simpler, safer and more cost effective.

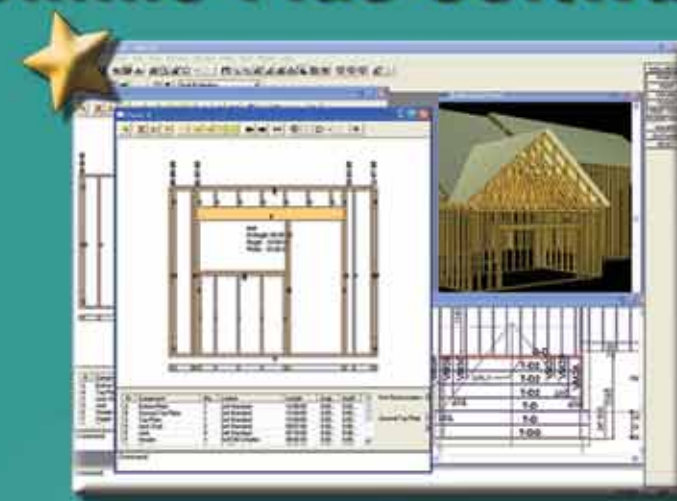


SOFTWARE • ENGINEERING • EQUIPMENT • PLATES



SOLUTIONS

Total Integrated Framing Solutions with Online Plus Software™



Maximize your framing performance with our Framing Optimizer Software!

Call us for your demo today!



Take your company to the next level of excellence without limiting choices or tying you down.

Robbins

Engineering, Inc.

TAMPA • DALLAS • FORT WORTH (813) 972-1135 • www.robbsinseng.com

For reader service, go to www.sbcmag.info/robbsins.htm

Behind the Scenes of ABC's Extreme Makeover: Home Edition

Woodinville Lumber Uses Components to Turn Dreams into Reality

by Libby Walters

Between reality dating shows, extreme (more like insane) sports challenges and surprise-we're-giving-you-a-makeover-whether-you-like-it-or-not programs, many of us have had enough "reality." Don't turn that station yet. Not until the building components manufacturing industry gets some long-overdue press for its role in home improvement shows like ABC's *Extreme Makeover: Home Edition*.

If you've ever seen the show, you know the drill: a down-on-their-luck family gets sent to a sub-tropical locale for a week while their home gets a complete floor to ceiling makeover. In the case of Season 2's Episode 11 (which aired January 9), the Dore family of Kingston, WA got much more than an extreme makeover, they got a brand new home.

If you are the ever-skeptical type who often yells "right—that could never happen" at your TV, don't retract that statement yet. It's not your fault. Often what makes good reality television content (translation: good ratings) isn't necessarily reality. Consequently, if you saw the episode, you didn't hear that Woodinville Lumber in nearby Woodinville, WA was behind the scenes and instrumental in making the Dore's dream of a brand new home come true in just five days. In other words, Woodinville put the reality in this reality show.

• • • About the Dores

A single mother of three, Roseanne Dore lost her home to a fire in March 2004. She soon found out that her insurance agent hadn't renewed her homeowner's policy, which left her unable to rebuild or clear the remnants of the burned structure from the lot. With no other option, she moved her daughters into the utility shed in the backyard, untouched by the fire. For many months, the girls went to friends' houses to shower. The entire family was stuck using an old doorless out-house on the property. To eat, they cooked on an outdoor propane camping stove. When not working hard to provide for her family as the local junior high school's assistant cook, Roseanne donates her property to the local Girl Scouts for campouts and outdoor excursions. The Dore's property is also the site of annual family reunions.

Phase One: The Commitment

"We can't do this project without Woodinville."

Larry Fowler is the Director of Forward Planning in Centex Homes' Seattle office. Centex has a workforce of 6,000 employees nationwide and represents over 90 markets in 25 states. Centex was contacted by the Master Builders Association (MBA) of Seattle in early October with an offer to be named builder on the Dore's home, he said. "When they offered us the chance to work on the project, all I knew is that it would be a house in Kingston [18 miles from Seattle]," Larry remembered. "We only had a few days to make a decision."

Centex's upper management from across the nation powwowed about the decision. "The show was still so new that we weren't quite sure what to be scared of," Larry said. "I remember watching the show every Sunday thinking, 'what a bunch of malarkey. They could never build a house in five days.'" Their decision was made on many conditions, one of which was that having Woodinville as a significant partner on the project would be vital to their overall success. "We knew Woodinville

...had the capability and vast flexibility we needed to pull this off. They do components, framing and siding, and we needed their manpower and expertise to get the job done," he noted.

Phase 2: Organization/Preparation/Logistics *"We set the tone for the project."*

Craig MacKay, President of Woodinville Lumber, got the call from Centex on Tuesday, October 20. He and Vice President of Operations Roy Schiferl decided almost immediately to volunteer for the project. By Monday, October 25, the Centex and Woodinville teams were holding the first of many meetings to organize the building process, discuss structural elements of the home, and plan for logistics. Larry paid Woodinville a great compliment regarding their organization early in the project. "One of my greatest memories of working with Woodinville was that first meeting. They had thought of everything before the meeting: from big picture logistics to any other constraints that we might have overlooked. They're component and framing experts; we looked to them to apply their experience to the job," he said.

Due to the enormity of "Project X" and the compressed timeframe in which it was to be completed, Centex drafted a complex flow chart of all possible items to coordinate and delegated responsibilities among 15 "stage captains." For instance, different Centex employees were chosen to head up on-site quality control, safety, PR/marketing, site utilities, trash and framing. The project's organizational charts were insane, Larry said. "The schedule itself started on a 25-foot piece of paper, which was eventually reduced to a double-sided 8-½ x 11, in fifteen-minute increments," he noted. Roy did the same, assembling a team of Woodinville's best to head up different tasks:

- **Fritz Pfaff** - Panelized the floors decks and roof systems for the porch and decks.
- **Kay McCaslin** - Headed up the wall panels, stairs and two fireplaces required for the project.
- **Brian Holt** - Coordinated the pre-finished siding on the preinstalled gable ends and oversaw the siding of the entire structure.
- **Jim Schumacher** - As chief delegator and motivator, he did a ton of PR for the company and encouraged the team to press on.



- **Dave Motter** - The Professional Engineer who oversaw all the design work and coordination with Centex, making sure the plans were accurate.
- **Wayne Bridgen** - Involved in providing enough extra materials (especially wood) on the jobsite (i.e., all the loose parts and pieces needed for construction).
- **Ronnie Adjutant** - Headed up the framing crew.
- **George Harris** - Coordinated dispatch and logistical transportation.
- **Roy Schiferl** - Selected and coordinated the team. Talked about what the scope of the project was, pre-planned the timeframes.
- **Brian Lampe** - Engineer-of-Record and On-site Engineer.

The production team gave Centex four weeks to draw up the plans, get them approved, communicate with vendors, order supplies and come up with a start-to-finish building schedule. Larry said, "We were begging for an extra week or two. This is a process we usually complete over a five-month time period for a house of this complexity. It was really overwhelming."

The Dore home was to be one of the most complicated that *Extreme Makeover* had ever seen. "We proposed one of our stock plans, but it wasn't accepted," Larry said. "The family had very specific requests and we had to figure out a way to accommodate them." In the end, the home covered an expansive 3,400 square feet, with seven bedrooms and six baths. A 1,600 square foot deck was also added. To add to the complexity and the compressed building timeframe, the construction site presented a host of challenges for Centex and Woodinville to anticipate in the weeks leading up to the event.

"At our first site visit, there were about 50 of us. We saw the burned structure, well system, the temporary shed the family was living in, horses, cows, boats and cars. The landscape was not flat at all. It was a tough site to work with given all the contours and existing structures," Larry said. The production crew allotted the first two days of the project to clearing the burned structure and the civil work it would take to restructure the new building site. A new well/plumbing system would also be installed during those first days. That left a total of five days—120 hours—in which to frame, side and decorate the Dore's new home.

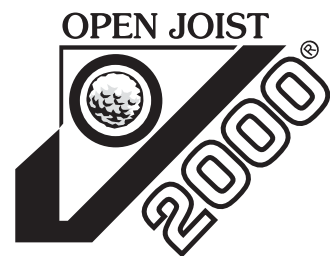
Continued on page 30



Framing Schedule 6-8 am: Crawl Post/Beam/Plate/Garage Walls, 6-8 am: Pump House, 8-9 am: 1st Floor Panels, 9-11 am:

1st Floor Wall Panels, 11 am-12 pm: Exterior Deck Frame, 11 am-12 pm: 2nd Floor Panels/Stairs, 12-1:30 pm: 2nd Floor Wall Panels, 1:30-4:30 pm: Covered Porch/Columns, 1:30-6 pm: Roof

Get a Hole in One* as a Distributor or a Manufacturer



Reengineering Wood Components

*Sponsor of the Hole in One Giveaway
at BCMC 2004. See you in Milwaukee in 2005!

www.openjoist2000.com
(800)263-7265
mike@openjoist2000.com

For reader service, go to www.sbcmag.info/openjoist.htm



Strongest Truss Trailer
130,000 PSI Steel
One Piece Beam
Lifetime Warranty
Many Galvanized Parts
Bigger Rollers

For pricing & ordering information feel free to contact us at:
PRATT Industries, Inc.
2979 W. Bay Drive, Belleair Bluffs, FL 33770
Phone: (727) 584-1414 • Fax: (727) 584-2323
E-mail: sales@prattinc.com

www.prattinc.com

For reader service, go to www.sbcmag.info/pratt.htm



Request a Fire
Retardant Wood
Architectural Binder

treatedwood.com

AIA 2005 NATIONAL CONVENTION
AND DESIGN EXPOSITION
FREE pass
(exhibit only)
May 19-21, 2005 • Las Vegas
booth #785

For reader service, go to www.sbcmag.info/csi.htm

Behind the Scenes of ABC's *Extreme Makeover: Home Edition*

Continued from page 29

The site itself wasn't the only issue Centex and Woodinville had to contend with. Weather, the transport of materials onto the grounds and the logistics of squeezing a total of 700 volunteers, vendors, production crew, law enforcement and the public on the two-acre site. No small feat for two companies fighting to keep their regular customers and jobs from being held up by mammoth Project X. Woodinville Sales Manager Jim Schumacher said, "The one thing we said from the start was this project could not impede or jeopardize the work for our normal customers."

"We couldn't let our regular customers think that we could not keep up with their work," Roy noted. Centex had the same goal in mind. "Shutting down our business to complete this project was not an option for us. That took a big commitment from our staff and vendors throughout the planning phase," Larry commented.

According to Larry, Seattle's typical rainy fall season weighed heavily on his mind in the weeks leading up to the project. "Weather was my biggest concern. The only thing to do was plan for rain," he said. As we'll see in the following sections, componentization and pre-fabrication was the answer to the threat of rain.

Accessing the site proved to be another hurdle for Centex and Woodinville. The site was located off a remote peninsula, west across the Puget Sound, which meant that the most efficient way to transport materials to the building site was via the Edmonds/Kingston ferry. Covering about eight miles across the Sound, the ferry ride took about 30 minutes one way. The transport complications didn't end there.



From the ferry's drop-off point, there was only one access road into the property. "None of us were transportation experts, but it wasn't hard to see that there was only one way in and no way out," said Larry. It didn't take the team long to realize a temporary road would have to be built to ensure the smooth transport of materials, machinery and volunteers both in and out of the construction site. A traffic jam during the home construction would mean lost time. Not one minute could afford to be wasted if they were to complete the home on schedule.

Phase 3: Components Pre-Construction

"We knew componentization and pre-fabrication were the only way to go."

With just a few weeks to go until the opening day of taping, the Woodinville component design team waited anxiously for the final plans to come through their fax machines. Behind the scenes, design engineer Dave Motter of Tri-County Truss said the home design was a moving target. "Just when you thought they were set on the plans, they would move a wall or rearrange a room," he recalled. The compressed time schedule called for Woodinville technicians to assert great flexibility. "The people we had doing the truss and component design are top notch. They took the many changes in stride," Dave said. To keep other projects on schedule, Roy remembered that everyone pretty much turned around the design and manufacturing of components in a day within receiving the plans.

Early on in the scheduling process, one thing became clear: hauling prefabricated components was the only feasible way to frame the home in the scheduled timeframe. Roy said the team knew ahead of time that every piece—prefabricated decks, floors and walls—had to fit together like a puzzle.

"Even the gable ends were pre-sided and pre-painted. That took a certain amount of innovation that I've never seen before," he marveled.

Continued on page 32

Heavy Duty...

MATERIAL HANDLING

Save time. Increase productivity without the need for extra manpower. And stop cutting the wrong lumber. MiTek's heavy duty conveyor and roller systems put the right lumber where you need it – when you need it!

MiTek
Creating the Advantage. Now.
800.325.8075 • www.mitek.com

For reader service, go to www.sbcmag.info/mitek.htm

©2005 MiTek Holdings, Inc. All rights reserved.

Precision Equipment Manufacturing

★ PRECISION BUILT
★ PRECISION ENGINEERED



JUST DELIVERED!

Dave Foreman
Alberta Truss
Edmonton, Alberta

Dan & Sam Hinkle
Blue Ridge Components
Dana, North Carolina

★ LEASING/FINANCING AVAILABLE
★ TRADE-INS WELCOME

STANDARD PRECISION ROLL OFF TRAILER SIZES:

Extendable	Standard	Single Axle	Gooseneck
53' - 73'	48'	32'	32'
50' - 70'	53'	36'	36'
46' - 64'		40'	
42' - 60'			
36' - 51'			

We can custom build any trailer to your needs!

Precision Equipment Manufacturing...where the customer is #1!
Contact us today! (800) 237-5161 ★ (701) 280-0946 fax
sales@precisionequipmfg.com ★ www.precisionequipmfg.com

For reader service, go to www.sbcmag.info/precisionequipment.htm

Behind the Scenes...

Continued from page 31

The final details of the house were complicated to say the least. In addition to the family's living quarters and the extra space for a future bed and breakfast, Woodinville would design and manufacture all components for an attached two-car garage, 1,600 square feet of covered front porch, new horse shelter and a well house. The total square footage of components provided was over 5,000 square feet.

Phase 4: On Site at Project X

"You could feel the synergy in the air."

Woodinville's attitude going into the on-site building con-

struction was simple: failure was not an option. Roy said, "With this being televised nationally, if the project turned out to be a disaster, it wasn't going to be because of us." With their fierce drive in tow, Woodinville was ready for anything.

A deadline to have all components ready for transport by November 10 was set because the production company wanted them to be delivered at least two days ahead of schedule. Team members recognized George Harris' organizational tactics as the primary point of departure. He had received permission from nearby Kingston Lumber to use their yard as a staging and inventory control area. There, George and the logistics team sequenced all components on semi-trucks—14 in all—in the exact order in which they would be needed by the framing crew on the jobsite. "If you didn't have the right piece at the right time, it meant lost time," said Wayne. "George's materials sequencing was crucial because the walls couldn't arrive on a truck before the floors. That would spell disaster for the framing schedule," Kay McCaslin pointed out.

November 13: the day the components would be framed. The sense of adrenaline was ever-present. Ronnie Adjutant's framing team left Woodinville at 1:00 a.m. for the project site by bus, circumventing Puget Sound. They started framing at 5 a.m. instead of 6 as originally scheduled (see framing schedule). He scheduled 45 lead framers that day, creating teams of two and breaking them down into specific tasks. "Every guy had a partner to limit the amount of tools on site," he explained. "These are guys who typically don't work together, so I was really impressed to see

how everyone got along. They just attacked it."

Even with the temporary road in place, the volume of transportation was a factor requiring constant attention. "The three-mile country road leading into the property carried a constant stream of vendors and VIPs destined for hospitality tents. There were dozens of semis parked all along the road and the police were on constant patrol," Brian recalled. The heavy volume of traffic ultimately erased the crew's two-hour lead on the production schedule. "At 11 a.m., we were exactly two hours ahead of schedule," Roy said. "We experienced a lull in activity because a truck carrying decorative driftwood for an art piece on the front lawn blocked our access.

Continued on page 34

IP|Wood™



INTERNATIONAL PAPER

THE BEST WOOD FOR A BETTER WAY TO BUILD. AT IP WOOD, WE'VE GOT YOU COVERED.



For MSR and MEL manufactured to the highest quality standard, choose Southern Yellow Pine from IP Wood. We know one size doesn't fit all, so we offer a wide variety of grades and sizes to meet your very specific needs. Use the best wood to build trusses with precision, save money and eliminate waste. For superior product quality, availability and high performance, we've got you covered.

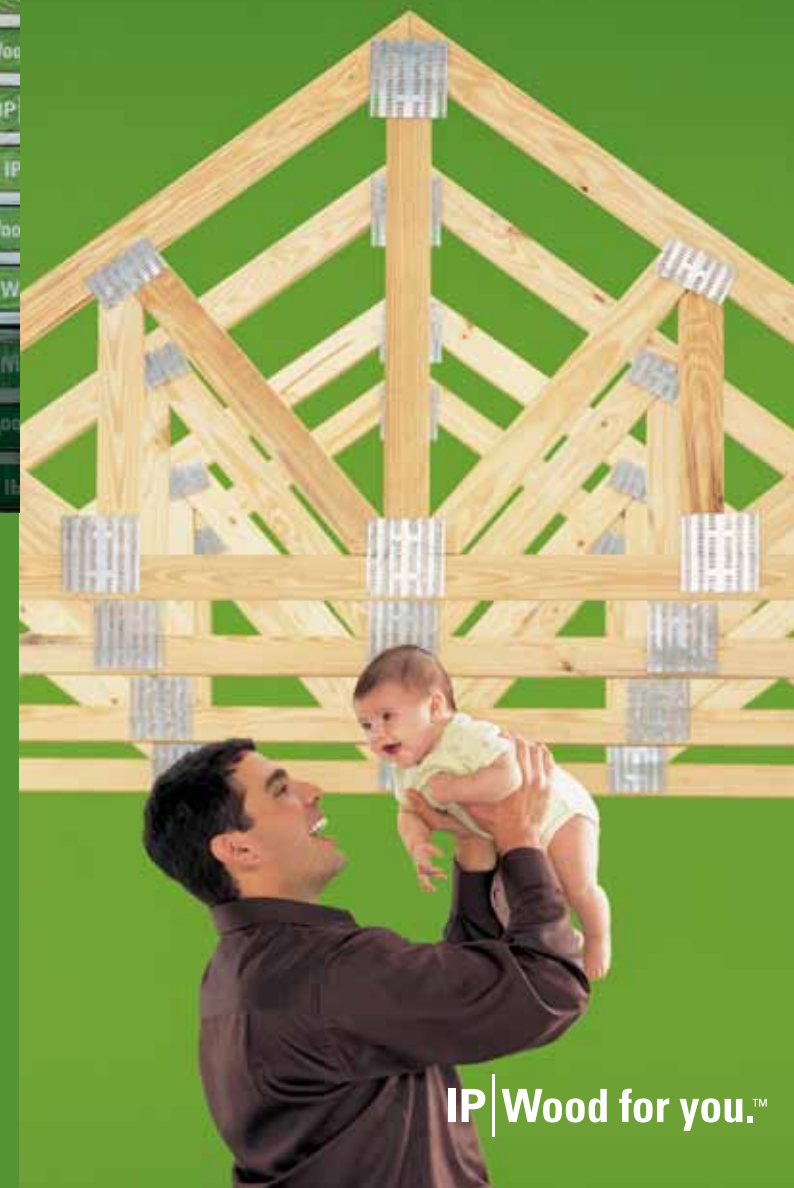
Who would? IP Wood for you.

Call IP Wood today at 800-527-5907.
Ask about our quality products and our silver platter service.

www.ipwood.com

Copyright © 2005 International Paper Company. All rights reserved.

For reader service, go to www.sbcmag.info/ipwood.htm



IP|Wood for you.™



Behind the Scenes...

Continued from page 32

We couldn't get the materials through," Ronnie said. Toward the end of the lull, plumbers and electricians were let into the structure earlier than scheduled, which created a literal power struggle. "I'd have ten guys on the roof and only one would have power," Ronnie said. Those were just a few of the unknowns that were impossible to predict in the pre-planning phase, Larry explained.

A quick 13-½ hours later, Ronnie's team had completed the framing entirely. "It was an absolutely incredible feat in my book," Larry gushed. "From the Centex stage captains to the various vendors to logistics, the house went up like nothing I've ever seen," he said. "Every component—from the floor, to the walls and roof—went together like magic. If there was ever a time to prove that components are the most efficient means of framing a house, it was this project," said Roy. Led

by Brian Holt, the Dore home was fully sided in another eight hours.

Several employees commented that trust in their co-workers played a big role in the process. "I realized I had to trust that the person in front of me would do their job accurately," George said. "Everyone was working to make the next guy succeed. That's how we operate at Woodinville," noted Kay. "It was a show of teamwork I've never seen before," Roy stated with pride.

George noted that the team learned to react very quickly to changes on site. "You talk about problem solving, this was the epitome." Wayne used the "duck in water" analogy to describe the collective Woodinville game face: "On the surface, it looked like we were gliding along the water, but underneath we were paddling like hell."

Fatigue is one of those unpleasant details that the television

show doesn't spotlight. But don't be fooled, sleep deprivation was a factor during construction. For instance, Ronnie was up for 46 straight hours. Roy noted that enforcing proper safety was crucial because a majority of the volunteers were awake for a full 24 hours. "We made a point to make safety a primary focus," he said. A few Woodinville volunteers were sent home due to fatigue-induced mistakes. Larry reported that during the course of the construction, out of the 700 volunteers, there was one twisted ankle, one splinter and a cut. "Craig and Roy were very conscious of safety and focused on injury avoidance," he said.

Brian remembered the stress of balancing mental and physical exhaustion with the spiked adrenaline rush. "The problem was that there were framers on site for 12 hours, and the next team was ready to come in right behind you, all jazzed up and energized. The dynamic was hard to handle at times," he said. Witnessing all the trades on site working on a compressed timeline was raw talent at its best, said Larry. "It was a five-day non-stop adrenaline rush," he noted.

Phase 5: Coming Down.

"I have a greater respect for home-building."

Craig MacKay has been president of Woodinville since 1983. He commented on the things that surprised him the most about his company's involvement in Project X. "The most impressive thing about the project was it showcased all the abilities of Woodinville Lumber & Construction Services/Tri-County Truss in an extreme way: engineering and design, logistics, component manufacturing, and framing. And at the same time [it provided an opportunity to] be involved in a project that would give back to the community and help a family in need," he commented.

Members of the Woodinville team learned a variety of things following the experience. Kay said, "I think what we learned is that reality TV doesn't really reflect reality." Ronnie remembered the physical fatigue he felt following almost two consecutive says without sleep. "I crawled into my house. My legs hurt so badly," he said. Wayne commented on the sense of relief he felt when the project was done. George felt a strong sense of pride. "In our industry, you get very few times to showcase yourself. Project X was like showtime for

Fast. Accurate...



CYBER A/T

- Fast, accurate setups. Fastest processing.
- The best in position resolution.
- Fewer calibrations required.

You can have it all with MiTek's all-powered, fully automatic Cyber® A/T component saw.

MiTek

Creating the Advantage. Now.
800.325.8075 • www.mii.com

For reader service, go to www.sbcmag.info/mitek.htm

©2005 MiTek Holdings, Inc. All rights reserved.

Build-Time Efficiency

The Turb-O-Web™ System **SAVES up to 16% ON WEB LUMBER!** At the same time it provides saw and build-time efficiencies through increased throughput.

Build-time efficiency? How?

Ever figure out how much time you lose in just one day through culling and re-cutting faulty angle webs? With our system, if defective lumber makes its way into a 4' Turb-O-Web, you simply replace it with another straight out of stock.

It's also impossible to set a Turb-O-Web into the jig upside down – or backwards. This is an amazing help to new hires!

Turb-O-Web...couldn't be easier!



Cell 888.750.6005
Office 888.887.2693
www.turb-o-web.com
www.mii.com • 800.325.8075

SAVE \$\$\$ on Web Lumber

For reader service, go to www.sbcmag.info/turb-o-web.htm

Many Thanks to Our TTT Online Training Partners

Robbins
Engineering, Inc.

MiTek

EAGLE

ALPINE

TRUSWAL
SYSTEMS
INTELLIGENT BUILDING SOLUTIONS

For details, contact
WTCA at
608/274-4849
or visit
www.woodtruss.com.



For reader service, go to www.sbcmag.info/wtca.htm

Behind the Scenes...

Continued from page 35

Woodinville employees were mutually complimentary of Centex. George said, "Centex was very accommodating during our time on the construction site. In terms of logistics, they made us their first priority," he said. Brian Holt also commented that Centex did an extraordinary job in managing the project's logistics. "The thing went off without a hitch," he noted.

"In the end, we really did it for the cause, for the family," said Fritz. In addition to Woodinville's work on Project X, the company's total donations to the community and charitable organizations are nothing short of extremely generous: an entire framing package for a battered women's shelter, too many Habitat for Humanity projects to count, Girl Scouts, Boy Scouts. Roy is proud of the company's efforts to contribute to the community, but has no illusions about what that community involvement has done to make a name for Woodinville. "We have been very successful in getting out the message of the value of our components. It's a big reason that wall panel manufacturing has taken off for us," he noted.

Roy and Jim didn't have to do much in the way of PR for customers to recognize Woodinville's work on Project X. Jim noted that those who approached them after the fact said they knew it was Woodinville helping. "It really contributed

to the pride our group took away from the project," he said.

Jim continued, "I was most proud of our company for offering their JIT service. In a sense, that's what Woodinville has been able to provide to our customer base with increased frequency. And it allowed the construction cycle to take 16 hours instead of four weeks." Jim has big plans to get the most mileage out of Woodinville's involvement in Project X. In fact, plans are underway to create a DVD presentation of the construction and framing process that will highlight each aspect of company. "Our customers may be aware of some of the services we provide, but chances are they don't know of everything we have to offer," he said. "With the labor market's declining skill level, more customers will be ready to take advantage of what we can offer," Jim stated.

Woodinville's extreme new office building is the next big hurdle for the company to surmount. It is scheduled to be ready in mid-April and the company can't wait.

Larry said Centex was incredibly fortunate to have had the opportunity to work with Craig MacKay and the Woodinville staff. "I felt very fortunate to have been a little cog in this big wheel," he said. "Working with the great people of Woodinville was a pleasure. What an incredible privilege."

Congratulations to Woodinville on an extreme job well done!
SBC



"Our Hundegger SC-1 is without limitation. No setup time and dependable accuracy. Cutting all components as needed for our wall and truss lines. The SC-1 offers us the edge needed in our very competitive market. The decision to purchase the Hundegger SC-1 has proven to be a good one. Time is money! Thank You Hundegger!"
—Steve Whitehurst, United Frameworks, Grand Junction, CO

- A true CNC wood saw
- One man saw
- Auto In-feed conveyor
- Exclusive Stacked Cutting Feature
- Most advanced Optimizing software (Standard)
- Largest Cut Area from 1"x1" up to 6"x17"
- Cut-Drill-Mill-Router-Profile Wall and Roof Components - GluLams - I-Joists

With more than 2,000 saws worldwide and over 20 years in the Automated Servo controlled Linear Saw business...

...Hundegger has more Experience!!!

Tel: 435-654-3028
email: info@hundeggerusa.com
www.hundeggerusa.com

For reader service, go to www.sbcmag.info/hundeggerusa.htm

PIGGYBACK® DELIVERS IT... PRECISELY WHERE THEY NEED IT!

The Ultimate...in Delivery Efficiency & Customer Service!



PRINCETON

DELIVERY SYSTEMS®

Princeton's powerful, new 6500 lb. capacity PiggyBack® PB65 Rough-Terrain Delivery System can spot-deliver huge loads to virtually any work site with unmatched stability. It's just one of three versatile, truck-mounted models Princeton has developed to meet the needs of the lumber industry.

The rugged PB65 enables your driver to unload and place virtually any building materials precisely where your customer wants them, anywhere on site... eliminating costly double-handling.

Ideal for delivering lumber, structural beams, prefabricated wall panels, and other manufactured components.

For complete details...Call Toll Free...or E-mail us at:

(800) 331-5851

sales@piggy-back.com

CHOOSE THE PIGGYBACK® THAT'S BEST FOR YOU!

Unique, "4-Way" PiggyBack



- Exclusive 4-way action and 5000 lb. capacity...permits delivery of extra long loads in tight site areas...previously inaccessible.

PBX Unloads It All...from One-Side



- Extra long reach and exceptional power...permits the PiggyBack PBX to off-load an entire delivery from just one-side. Easily handles up to 5000 lb. at a time.

For reader service, go to www.sbcmag.info/princeton.htm

Association Synergy Puts the "Root" in Grassroots

by SBC Staff

United we stand:
WTCA and TPI are making
a difference for the industry—
together.



Nothing says grassroots like two industry associations teaming up to support and advance an industry. The building components industry is fortunate to have WTCA and TPI rooted together behind the scenes to grow and shape the industry's myriad branches. In fact, since the WTCA/TPI Litmus Test meetings began in April 2002, the scene has been set for synergistic bliss that will carry the industry well into the future.

The Litmus Test has enabled the two groups to divide and conquer: WTCA taking on specific tasks that component manufacturers need accomplished to serve their business development needs, and TPI tackling the engineering, software and machinery needs to support their component manufacturing customers. WTCA Executive Director Kirk Grundahl said, "It was not all that long ago that TPI and WTCA were viewed more as competing than cooperating associations, because both were essentially doing their best to serve the same group: component manufacturers. This often led to confusion among component manufacturers about the role of the two associations, which was ultimately counterproductive to the goal of advancing the component manufacturing industry."

Since 1994 when Pat McGuire and Bill Turnbull were WTCA and TPI Presidents respectively, all involved have worked relentlessly to build a relationship with a shared vision for the future of the building components industry. The fundamental purpose is to make the maximum use of industry resources and to minimize or altogether prevent duplication of effort and redundancy between the associations. The goal is to focus each organization's work on its specific mission and keep asking ourselves the question, "How do WE most effectively serve the best interests of the component manufacturing industry?"

The strong synergy of WTCA and TPI has resulted in phenomenal gains for the industry over the years. You may recall the following monumental initiatives, made by WTCA and TPI on behalf of their respective memberships, setting an example of the industry's true grassroots spirit.

Victory at ICC Hearings

Thanks to a working task group of WTCA and TPI members, the structural building components industry achieved two favorable decisions from the International Code Council (ICC) at the Final Action Hearings in May 2004. Dave Brakeman, Steve Cabler, Charlie Goehring and Kirk Grundahl attended the hearings, rallying—in concert—for the WTCA and TPI memberships. During the week-long session, the general ICC membership considered two code change proposals of critical importance to the building components industry.

Code change proposal, S14-03/04 (International Building Code - Structural) posed the greatest challenge for the WTCA/TPI group, who first submitted the proposal on minimum attic live loads for IBC and IRC consideration during code hearings in January 2003. The proposal had been accepted by the IRC Building/Energy Code Development Committee but defeated by the IBC Structural Committee, on grounds that the wording—not the concept—required further clarification. At the 2004 hearing, the group had to reverse the IBC Structural committee's original disapproval by majority floor vote and then get a modification to the first code pro-

posal approved by a two-thirds majority. As a result of their teamwork, the process went as smoothly as the industry could have hoped for. The change proved significant for component manufacturers as it mimics the former BOCA code approach to the application of live loads in truss attic spaces and saves the industry a great deal of money when compared to the existing IBC provision. Also, now the IBC attic loading provisions are consistent with the action taken by the IRC committee.

TPI Technical Advisory Committee's (TAC) Dave Brakeman (Alpine Engineered Products, Inc.) said of the process, "Our industry associations did their homework to write a code provision that everyone could agree to and also worked to assure that there would be broad based supporting testimony at the hearings. The result was that there was no testimony against our proposal and the vote by the ICC members was overwhelmingly for it. The process worked!"

The second proposal, RB151-03/04 (International Residence Code-Building & Energy), would have changed the code to require labeling of trusses through the addition of the following code language: "Each truss shall be labeled on the underside of the bottom chord between the outside bearing point and the center of each truss with the identifying label from the truss design drawings." The industry group's goal was to affirm the IRC Building/Energy Code Development Committee's committee disapproval of this change. TPI TAC's Steve Cabler (MiTek Industries, Inc.) and Grundahl provided testimony that supported the approach that ASNI/TPI 1 already takes regarding this issue. Thanks to their testimony, the outcome at the hearing went in the industry's favor.

Cabler remarked that the united industry effort paid off in the end: "With a coordinated team effort, we were successful in achieving the outcome planned. These hearings can be unpredictable and broad support of a position is critical in getting the votes needed. In the end, lining up industry support put us over the top. Solid relationships with building officials, structural engineers and related industry associations were a huge benefit to us in the hearings and will continue to pay dividends for our industry in the future."

WTCA members voiced their appreciation for the group's work on behalf of the industry. Rip Rogers of Trussway, Ltd.

200 ft. a minute...

©2005 MiTek Holdings, Inc. All rights reserved.

ROOF TRACKER™

More efficient than ever, this trackless roof truss roller press saves floor space – increasing safety and worker productivity.

RoofTracker's gantry head is compact. Its work surface is large and sturdy. Slotted top tables give clear access to the jiggling area.

Creating the Advantage. Now.
800.325.8075 • www.mii.com

For reader service, go to www.sbcmag.info/mitek.htm

noted that a united voice for the industry is more influential than that of a single organization: "[The recent ICC code changes] are just one more example of how they are working to protect the members' interests. Our influence and our voice are being recognized through a lot of hard work by people who did their homework and presented our case." ICC code change success: the result of deep-seeded grassroots organization in the industry.

This foundation for success continues today. At the 2005 code change hearing for the 2006 International Fire Code, the fire service proposed F45-04/05 for a new section in the code called "Section 507.4 - Identifying emblems for structures with truss construction." The reason given for this code

Continued on page 40

at a glance

- WTCA and TPI have proven that the "united we stand, divided we fall" cliché has solid merit.
- When our collective focus is on serving the best interests of our industry, there are no losers in the process.

Specialized Knowledge ■ Years of Experience

When choosing an insurance company to protect your hard earn assests:

1. **Make sure** they understand your business.
2. **Make sure** they bring years of experience and knowledge so they can provide you with the exact coverage you require.
3. **Make sure** they are dependable, dedicated and qualified.

MAKE SURE THEY ARE:

Sirak-Moore Insurance Agency, Inc.
Building Components Division
 4700 Dressler Rd NW ■ Canton, OH 44718
 PH: (330) 493-3211 ■ (800) 597-8102



For reader service, go to www.sbcmag.info/sirak-moore.htm



Association Synergy...

Continued from page 39

change was: "This will assist the fire department in identifying structures that may pose an inherent danger to early collapse by the failure of truss construction thus saving lives of firefighters." Through the relationships developed in the past and hard work at these hearings, this code change proposal was recommended for disapproval by a 12 to 1 committee vote. The benefit of this work at the code hearing were the discussions and the relationships developed with the proponents of this code change, which are certain to help us as this issue rises again in the future.

"Success in this environment is about providing credible information and developing relationships that can be trusted," said Grundahl, who attended two weeks of code development hearings at the end of February. "Our industry has been very good at this and we continue to develop a solid foundation with the members of the ICC who are working diligently to make changes to the code. We have a great deal of respect for all involved within the ICC. These relationships will last a lifetime and have very positive effect on our industry," he added.

Joint Publications Spell Success in the Marketplace

As Charlie Hoover noted in a June/July 2002 *SBC* article; "A day was added to the Truss Plate Institute's (TPI) spring Board of Directors meeting to include a joint session meeting with WTCA's Executive Committee, a much-anticipated session by each association. It was a great opportunity for the association leaders to discuss issues critical to the metal plate connected truss industry. Both have strong influence and credential credibility in their areas of responsibility,

which emphasizes the importance of working together in the best interests of the industry. We need to use our associations' strengths to better the industry, rather than losing focus when there is a question of which association should be leading a particular charge." This is the essence of why a joint publications agreement between both associations has proven to be so critical to our collective success. It allows us to emphasize the importance of working together. And the results speak for themselves.

Having a single voice in the marketplace has increased BCSI 1-03 sales to a level that was hard to predict—in 2004 we sold 23,295 books, which is roughly double the volume of bracing books sold in any one-year period in the past. This synergy has been felt with every joint product produced. This has also helped

with WTCA membership growth as 110 new members were added in 2004. No longer is there any confusion about who is the component manufacturer association. TPI has also benefited from our collective focus on quality by gaining 12 new TPI Quality Assurance Program accounts.

At a February joint WTCA Chapter meeting (including TTMA, ACMA, GCMA, and WTCA-KY) in Chattanooga, TN, Grundahl spoke about the B-Series, developed and co-produced by the two organizations. The most positive result of the partnership, he said, is that when we are united, it sends a stronger educational message to the marketplace. "We listened to framers' needs in applying bracing in the field and also the needs of the component manufacturing industry in its duty to inform. All of the changes we made in creating BCSI came from the suggestions of a wide variety of participants in our various meetings. The development of BCSI is the essence of all that it means to have an effective association—people committed to the best interests of all involved in our industry. And the true bonus is that there are no longer two approaches to bracing education taking place in the market; there is one and the education affect in the marketplace is being felt in many positive ways," he said.

WTCA Past President Mike Ruede articulated the positive effect of this relationship eloquently. "The shared vision of the TPI and WTCA Board of Directors has led to a renewed focus on serving the best interests of all involved in the component manufacturing industry. Because of this, more positive outcomes like BCSI can be expected in the future," he predicted. A more accurate assessment of what the united associations can accomplish on behalf of the industry could not be made. **SBC**



Robotic wall panel production? It's finally here.

Are you ready to dramatically reduce manpower, increase production and improve quality? Now you can. Robotic technology allows you to eliminate problems and costs associated with labor on the factory floor. Weinmann automated panel technology from Stiles Machinery features a CNC controlled framing station and multi-function bridge. Stud placement, nailing, sheathing fastening and routing functions are automated from the data received from your engineering or CAD programs. High speed production of one-off custom home wall panels can now be accomplished at considerably lower cost when compared to the other wall panel systems. When you work with Stiles Machinery you receive industry leading training, software, 24/7 technical support, parts, and field service. In the U.S., call Michael Miller, Product Manager at Stiles, at 616.698.7500.



In Canada, call Peter Aschenbrenner at Homag, 905.670.1700.



For reader service, go to www.sbcmag.info/stiles.htm

software | leasing | education | service | parts | e-tech

www.stilesmachinery.com

stiles
 Your success is our business.

Truss Plant Tours a new perspective

by Molly E. Butz

"If someone like me, someone who works in the component manufacturing industry and has access to hundreds of component manufacturers (CMs) at any time, learns something every time she sets foot in a plant, just imagine the learning experience for someone outside of the industry!"



I have been working in the structural building components industry for more than two years now; you've probably even seen my byline in *SBC* articles now and then. As a member of the WTCA staff, I have been exposed to many wonderful educational experiences, from attending the BCMC show and Open Quarterly Meetings, to meeting with individual members of the industry in person and getting to know them over the phone. I've had the opportunity to be a part of our *SBC Magazine* team, every issue, and was a key team member in the development of WTCA's Operation Safety program. Each person I talk with sheds a new light on the industry and I am opened up to yet another perspective on the day-to-day life in a component manufacturing plant.

Understanding what it's like to own or manage a component manufacturing facility plays an important role in our responsibilities at WTCA and helps ensure that

as we work on various projects for the industry, we can convey the information in ways that will best benefit those engaged in manufacturing and distributing structural building components.

One of the experiences I find most interesting, educational and enjoyable is visiting component manufacturing facilities. There's nothing more defining for me than a look inside the daily operations, from the folks in the design department to the people in the fabrication areas. I find that wherever I go, there is always something to learn. Most recently, I visited Automated Building Components in Dayton, OH. As part of the WTCA Ohio Chapter Association

(WTCAOCA) meeting, we gathered alongside President Marshall McCarty and scoped out his new 150' wide, 410' long shop. Big, open, what a great saw area, and how interesting to see those babies in action! It was like something out of a sci-fi movie, each blade spinning, angulating and precisely cutting each 2x4 that passed through its grasp. Following the tour, the chapter met and discussed, among other things, how important it is to give plant tours.

I knew when I visited Automated Building Components that I would be putting this article together, and as I began mulling over the points I wanted to make about offering plant tours, a thought came to mind: If someone like me, someone who works in the component manufacturing industry and has access to hundreds of component manufacturers (CMs) at any time, learns something every time she sets foot in a plant, just imagine the learning experience for someone outside of the industry!

In addition to my tour, I requested that the one of the questions on a recent *SBC* One Minute Poll (OMP) ask "Truss plant tours: How often do you invite elected officials, the public, or other trades in to see your operation?" In reviewing the results, I noticed that Mr. McCarty had responded: "All the time, as a matter of

fact, I'm having one with the Ohio Chapter this month."

I thanked Marshall for the tour and asked him what tidbits of wisdom about giving tours he could share. "ABC has been hosting truss plant tours for the last 30 years. We've had more in the last five, just because of the technology advancements, such as computers in the workplace. We have tours for anyone, any customer or vendor, and even the competition is welcome to come and look around," McCarty responded.

The competition? *Very cool.*

But the real question is, of course, what's the point? Why invite these people into your facility and let them see how your operation works? McCarty was direct, "We feel that the tour benefits us as well as the people going through. It gives both parties a chance to communicate."

"We have also had many school groups come through, from high schools and tech schools, even at the university level," McCarty explained. "These have been very beneficial and we were able to hire several people for our design/drafting department due to these tours!"

Getting regular plant tours underway at your facility can be fairly simple and it's an ideal way to provide a valuable service to educational institutions, builders, building officials, specifiers, the fire service, local legislators and even you. Yes, you! All of these groups have an impact on your business, and what better way to help them understand exactly what you do than to invite them in to see it for themselves. A hands-on experience can be an eye-opener and it also gives you the opportunity to answer the questions that arise.

"I never thought that people would be as interested as they seem to be," said Tom Nowak, President of Now Structures in Nevada, MO. "It feels good to be part of the education process." Nowak also responded to the OMP and gives tours of his facility on a monthly basis. "I invite anyone who is interested in seeing how a truss is manufactured, starting in the design department all the way to where the trusses are stacked for delivery."

Not only will you be able to dispel myths and clear up any confusion about the industry, this is also your opportunity to

Nail-on-the-Fly...

POWER FRAMER

Build panels better and faster with the Power Framer framing table. You control production speed, creating higher throughput per shift!

- Workers stay put. Panels move constantly past high-production nail guns.
- Everything happens automatically.

Creating the Advantage. Now.
800.325.8075 • www.mii.com

©2005 MiTek Holdings, Inc. All rights reserved.

For reader service, go to www.sbcmag.info/mitek.htm

highlight your operation and show guests how the machinery works, how the pieces are put together and what new technologies are being used. Encourage your visitors to ask questions, and if safe and feasible, talk to your employees. For specific groups, such as legislators, you can describe how the products are used and the number of people you employ. This invites discussion about the industry, in general, and how it impacts your community as well as the state and even the country.

Ken Cloyd, President of California Truss Company in Perris, CA, sees a plant tour as an opportunity. "When I do a plant tour, the biggest thing that comes out of it at the end is a

Continued on page 44

at a glance

- ❑ Truss plant tours give those outside our industry a chance to experience our component manufacturing industry and change their perceptions.
- ❑ A truss plant tour is easy to give a group presentation about. Just use your passion, your profession and your expertise!

LEGENDARY TOUGHNESS

World's Premier Wood Grinder



Rugged! • Reliable! • Affordable!

- **Patented Cutting Rotor**
Consistent Chips
High Output
Long Wear
- **Large Hopper**
For Dump-And-Run Feeding
- **Low Speed Operation**
Low Noise, High Torque
- **Inexpensive Cutting Inserts**
4 Sided for Indexing
- **Precise Feed Ram**
With Rugged Hydraulic System
for Precisely Feeding Material to Rotor
- **Grinds All Kinds of Wood Waste,**
Blocks, Plywood,
Rippings, Lumber
and Pallets.
- **Horizontal Models Available**
- **125 Models to Choose From**
To Precisely Fit Your Unique Needs
- **Complete Turn-Key Systems**
Designed and Installed
by our Experienced Engineering Staff



www.VecoplanLLC.com

Ph: (336) 861-6070 • Fax: (336) 861-4329

Sales: Toll Free 1-877-ReTech-1 • infosbc@VecoplanLLC.com

For reader service, go to www.sbcmag.info/vecoplan.htm

Truss Plant Tours: A New Perspective

Continued from page 43

changed perception," Cloyd said. "The people that come through the plant have no idea how much knowledge, expertise, training and investment go in to making a truss. They have always viewed a truss as something made out of wood, something easy to do, something that can be cut or changed and they don't understand the process."

"There is a sense of awe at the end of the tour when they realize this is so much more than a couple of guys in someone's back yard with saws and hammers," Cloyd continued. "For every one of them that I've done—and I've done a lot—I can tell that they walk in thinking 'Eh, a truss plant' and they walk out very impressed. Frequently they'll hang around afterwards and ask all kinds of questions, sometimes for half an hour or more."

Cloyd has invited a wide variety of groups to come and tour his facility. From architects and engineers to people in the fire service, they are all fascinated with the fact that the plant is putting together dozens of trusses at any given time. "The engineers are amazed with what we can do and they are mostly impressed with the quality of the product and how well it does go together," Cloyd explained. "The firefighters come in, and some of them are carpenters on the side. When they see the process, the myths they've heard about trusses go out the window and they say things like, 'Wow, this is really professional, and the computers, and the controlled setting, this is very impressive.'"

"What it boils down to for everyone, whether you have a \$5 million or \$40 million facility, is this: this is your chance to get people excited about our industry, or maybe just about you as a business owner. But, either way, it completely elevates their thinking about component manufacturing and the quality products we produce quickly and affordably," Cloyd concluded.

A plant tour is your opportunity to showcase building components, educate a great variety of people in many specialties and help them gain an appreciation for the component manufacturing industry. Share your knowledge and expertise, even your pride in what you do every day.

Marshall McCarty said it best: "I believe I can come away with something learned from all tours."

Thanks again, Marshall, we agree. **SBC**

THE COMPLETE PACKAGE:

SPACING AND BRACING



MODEL TBD DIAGONAL TRUSS BRACER PROVIDES TRUSS DIAGONAL BRACING AT LOWER INSTALLED COST THAN WOOD BRACING.

The TBD Diagonal Truss Bracer captures the top and bottom truss chords lateral forces delivered by the TSB and transfers them diagonally in tension to the edge of the braced truss system.

- Meets TPI bracing requirements when used with TSB in system.
- Higher capacity for wind forces than traditional wood lateral systems.
- System introduces single and double shear combination to achieve higher capacity.
- Improves cycle time by allowing installer to sheath over the product.
- TBD and TSB, sheathed over, can be a supplemental permanent bracing system to the roof sheathing.
- Patent pending.

MODEL TSB TRUSS SPACER BRACER "CAPTURES" THE ON-CENTER SPACING OF THE TRUSSES, ALLOWING QUICKER, EASIER, SAFER INSTALLATION.

The TSB resists higher loads than competitive products. You can use it as Permanent Lateral Bracing as well as Temporary Erection Bracing (*see F-TSB2-24-03 for complete specifications*). Unlike most other products, no field modification is needed prior to installation.



- Meets TPI bracing requirements.
- Tube shape resists tension and compression loads.
- No sharp prongs to cause hazard during installation.
- Low profile product can be sheathed over when used as erection bracing.
- Eliminates the need to remove bracing prior to sheathing.
- Patent pending.

For easier, faster installation of plated truss – at lowest installed costs – go with the Strong-Tie system solution!



800-999-5099 • www.strongtie.com

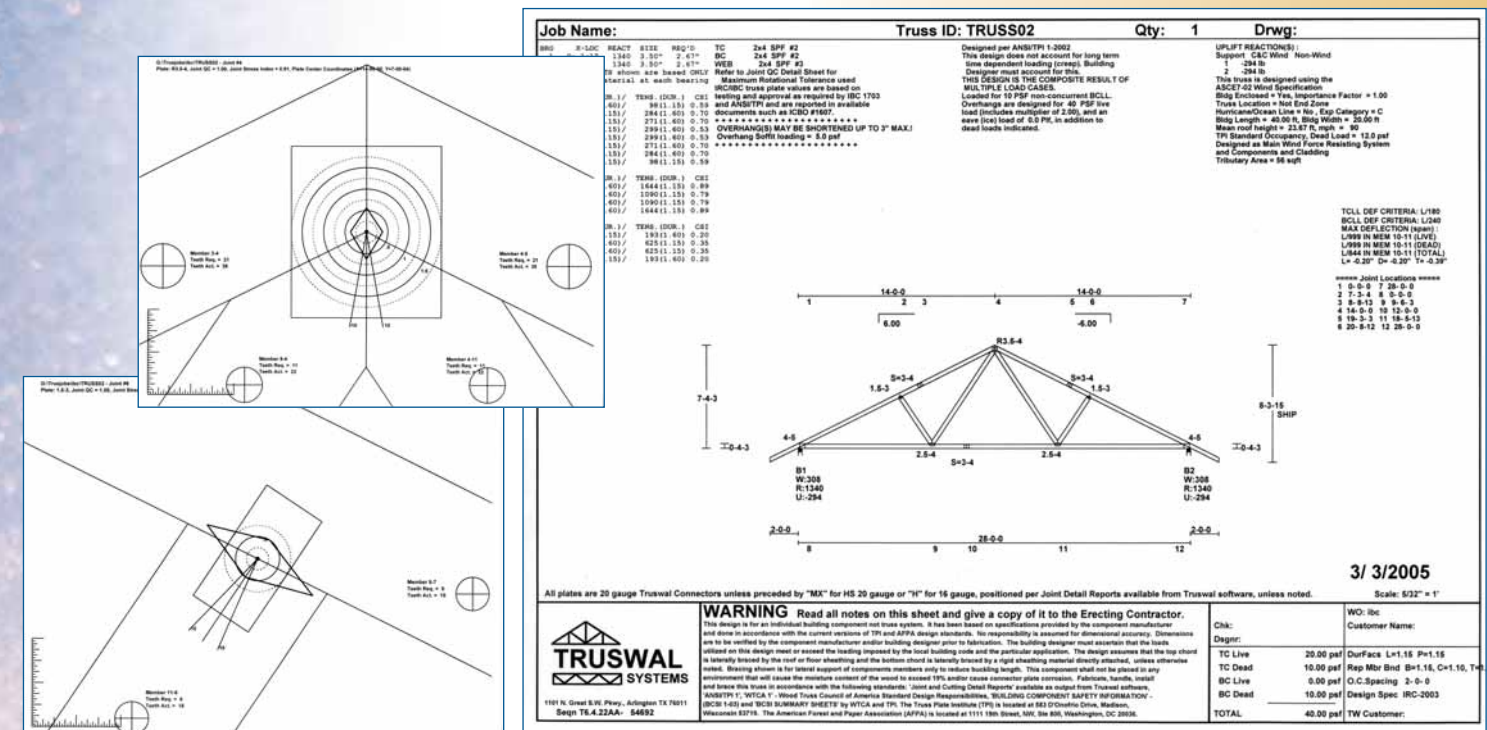
The World's "No Equal" Structural Connector Company

For reader service, go to www.sbcmag.info/simpson.htm

The Fast Track to Industry Support

Truswal's dedication to innovation in the component manufacturing industry continues to provide your company with intelligent solutions for a successful future!

Industry-Leading Innovation



ATTN: COMPONENT MANUFACTURERS RE: IMPROVE TRUSS QUALITY USING TRUSPLUS™

- Automated WTCA data is available for In-Plant QC.
- TrusPlus™ Software allows quick investigation of all plate placements.
- Overlay Details quickly confirm code compliance with engineered designs.
- Full scale Joint Details are easy to read.
- The user can print ALL or just Critical Joint Details on demand.

Truswal is proud to support all of the WTCA's 32 Chapters!

We recognize that involvement at the local level is crucial in our industry and chapter participation is important to us. Look for the Truswal rep at your next chapter meeting and be sure to let them know how else we can help. Working together with the WTCA Chapters, we really can address all of the issues your business is facing.

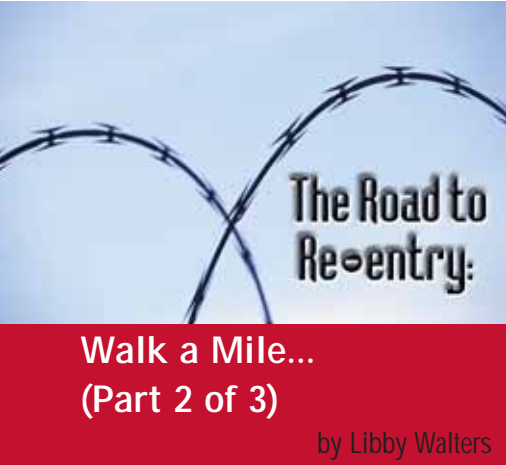
TRUSWAL®
SYSTEMS
INTELLIGENT BUILDING SOLUTIONS

Call toll-free:
800.521.9790
www.truswal.com
For reader service, go to www.sbcmag.info/truswal.htm

- Dynamic Parametric Modeling
- 3D Real-Time Viewer with BONUS Clipper View
- Input Flexibility
- Value-Added Materials
- Block Input for Roof & Floor Systems
- Wall Panel Design
- Continuous Load Path

IntelliBuild™
WHOLE HOUSE DESIGN





A second chance, provided with compassion and support, can make a world of difference to prison inmates during their incarceration *and* after their release.



Tony, Mike and Todd are grateful for the opportunity and support Stark Truss gave them to rebuild their lives after completing their terms at Marion Correctional Institution in Ohio.

at a glance

- ❑ There are a number of factors that contribute to the recidivism rate in the U.S.
- ❑ Stark and Bluegrass Truss battle the recidivism rate by providing felons with the support they need after leaving prison.
- ❑ Read the personal accounts of a number of former inmates who have found success on the outside.

In Part One of this series, we learned that recidivism is an offender's relapse into crime after he or she has been released from prison. We also found out that recidivism in the United States is high—67.5 percent, to be exact—and rising. Here is a summary of what factors likely contribute to the heightened number:

- **Lack of skills or training.** Without adequate skills to put on a résumé or job application, a felon's only option for employment are low-end, low-skill jobs that may not be enough to sustain them financially. At that point, the choice to steal, sell drugs, or behave violently becomes an attractive option versus putting their time in to learn a skill and prove their work ethic.
- **Lack of emotional support or structure.** Inmates who, when released from prison, do not have the support of their families, friends and community have difficulty reintegrating. When they do not feel supported by the world around them, their tendency is to relapse into old behaviors. The result is often re-arrest, followed by another period of incarceration.
- **Lack of desire to change their lives.** Just because an offender has served a 20-year prison sentence does not mean that they've magically learned right from wrong. And it's widely known that to change your lifestyle, you have to change your friends or your environment. Inmates who aren't prepared to face that reality will have difficulty making good choices as they face reintegration.
- **Lack of community/society acceptance.** More often than not, offenders face adversity from the community. This can be manifested in many ways: employers who have policies against hiring felons, landlords who refuse to house ex-cons, and others who may fear them based on prejudice or lack of trust.

There may be additional causes for the prevalence of recidivism in our nation; the four examples above give a solid basis in which to frame Part Two of "The Road to Re-entry." We'll now follow the paths of felons who have escaped that haunting recidivism rate. Their stories are real, touching, devastating, tragic and triumphant.

Tony

Tony was convicted of vehicular homicide and received a sentence of three to ten years in an Ohio state prison. He had been drinking one night, got in his car and hit a man on the side of the road. The man was rushed to the hospital, but died three days later from the injuries he sustained from the crash.

Tony was sent to the Marion Correctional Institute (MCI) where he would serve the full ten years of his sentence. "Vehicular homicide is a serious offense. And you're going to pay the price," he acknowledged. Tony likened his stay at MCI to a 1993 movie starring Bill Murray. "It was like *Groundhog Day*: you live the same day over and over again. Nothing ever changes," he said.

Then something did change. Through the prison grapevine, Tony learned about Stark Truss Company's truss design office and became persistent about getting a position. "[They] finally said yes. From the first day I was accepted in the program, I put in a lot of hard work." At first, the Stark program was very popular, everyone wanted to work there. In time, it became known the work was tough, Tony said. "There were deadlines. There were customers," he explained. He said the routine of getting up and reporting for a job every day prepared him to remember what real life was like. Most importantly, it passed the time.

Looking back on his release date, Tony said, "I wanted a job when I left that building. We saw so many people who came back to that prison because they didn't have a job or support." Despite years of working for Stark at MCI, Tony was skeptical that Stark would offer him a job. "The other inmates and I, we would joke that

this was too good to be true. 'Are they really going to hire us? Or will they leave us hanging when we get out?'" From Stark's perspective, they needed Tony as much as he needed the job. In fact, Tony joked about not getting vacation following his release. "I had three days off between my release and when I started to work for Stark," he smiled. The parameters of Tony's parole required that he work from his home in lower Michigan. "I met Sam [Steward] in the MCI parking lot. He loaded a computer, a printer and a pile of plans into my trunk. I set myself up at home and got to work."

Todd

Todd's story is one that many of us can relate to. After graduating from high school, he admitted he was "directionless." Lack of direction led him down a dangerous path, and he eventually stole some merchandise from a convenience store. Like Tony, he was not arrested on the scene, but drove to the police station and turned himself in. Todd was charged with aggravated robbery and was sentenced to six years in state prison. He arrived at MCI in March 1997.

His cell mate told him of the OPI job opportunities. At the time, Todd was working toward his associate degree through a local technical college. Because OPI required that applicants not be enrolled in any education program, he decided to quit technical school and instead took a clerk job in the prison, hoping to climb the ranks and eventually land an OPI job. When there was finally an opening in the Stark Marion office, he jumped at the opportunity. He learned to design wall panels, roof and floor trusses. "I applied myself from the start because I was hungry for the chance to learn," he said.

The Stark management offered Todd a truss technician position in the months leading up to his release. His family toured Stark's facilities and met with the staff he would be working with. Todd's family served as an unconditional support system throughout his incarceration. His girlfriend stuck with him for the six-year duration. He said, "We planned to get married the day I got released." By 4:30 on his release date, they were married. "I don't look back on my incarceration with any regret," he said.

Mike

Mike's story starts on a family farm in the Ohio countryside. After finishing high school, he went to work at a trucking company. He got into a heated argument with a man and took his life. "I did not have a violent past," he said. "I had never been in a fight before." The police picked him up a few days later for questioning; it was then that he turned himself in.

TRADITIONS AND INNOVATION:

Equipment to
save you TIME and
make you MONEY!



For reader service, go to www.sbcmag.info/klaisler.htm

Mike received a murder conviction of 15 years to life. In 1986, he was sent to MCI. "I remember sitting by myself in the cell saying 'I got nothing,'" he recalled. He started working in the OPI welding shop. He eventually met Tony and switched to a maintenance job. When Stark Marion started up, there was an opening and Mike was offered a position. "At that point, I had no experience with computers," he said.

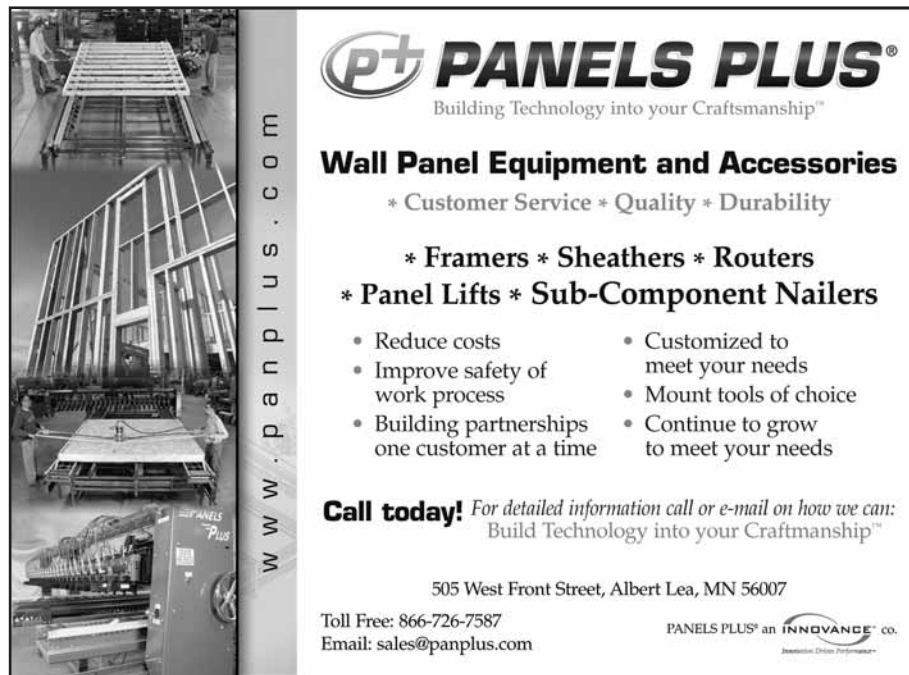
Mike spent seven years working at Stark Marion, before he was scheduled to go before the parole board. "The parole board gave me five more years. That was the hardest call I ever had to make to my parents," he said. Like Todd, Mike's family made every effort to provide continued support. "My family made the three-hour drive [to MCI] twice a month," he noted.

Mike said he would have likely gone back to a career in trucking without the opportunity to work for Stark after his release. "My parents went to meet Abner and Don at Stark in a gesture of thanks for their generosity," he remembered. "I am so grateful to Stark for this incredible opportunity."

The Learning Process & Communication

For people like Mike and Tony who started in the program's infancy, communicating with the outside world proved to be one of the greatest challenges they faced. Since Stark Marion would be designing components for Stark locations in Texas, face-to-face communication was an impossibility. Internet use on the part of the inmates is considered a breach of security. As well, incoming and outgoing phone calls must first be screened before an inmate has permission to talk to the caller. An additional distraction for both Stark Marion inmates and the outside world was the twice daily "count." Inmates were required to report to their cells for a physical

Continued on page 50



PANELS PLUS®
Building Technology into your Craftsmanship™

Wall Panel Equipment and Accessories
* Customer Service * Quality * Durability

* Framers * Sheathers * Routers
* Panel Lifts * Sub-Component Nailers

- Reduce costs
- Improve safety of work process
- Building partnerships one customer at a time
- Customized to meet your needs
- Mount tools of choice
- Continue to grow to meet your needs

Call today! For detailed information call or e-mail on how we can: Build Technology into your Craftsmanship™

505 West Front Street, Albert Lea, MN 56007
Toll Free: 866-726-7587
Email: sales@panplus.com

PANELS PLUS® an INNOVANCE® co.
Innovation Drives Performance™

For reader service, go to www.sbcmag.info/panelsplus.htm

The Road to Re-entry...

Continued from page 49

head count. "It's so they know we are alive or didn't escape," one inmate said. With these restrictions in mind, you can imagine the communication hurdles faced by the inmates on a daily basis.

Rich Ackley Manager of Stark's Sherman, Texas plant commented on jumping the communication hurdles. "I learned rather quickly to be mindful of their timeframe. When you account for lunch, breaks and 'count,' they're working for about 6.5 hours per day," he said. "Initially, not being able to get in touch with them when it was convenient for me was frustrating," remarked Tim Willet, Plant Manager of Stark's operation in Hearne, TX. "I just had to learn to work around their schedule and be flexible."

State holidays and unannounced prison lock-downs would occasionally impede Stark Marion's ability to operate. Rich said, "One requirement is for a state guard to monitor [the inmates' activity] at all times. Because the guards get all state holidays off, the inmates can't work on those days." Rich recalled an incident early on in the program's existence that caused a mini-debacle: "There was an entire prison lock-down because of an alleged breach of security via the Internet. That meant there was no possibility of us reaching the Stark Marion guys." Rich said that the experience taught the inmates to notify him in the event of a lock-down.

On top of jumping through hoops to get to the outside world, the inmates' learning curve was another process to work through. Tony remembered the first few months of the program. "When we were learning, we were dangerous!" He

said one of the hardest things was to get used to talking in 3D over the phone. "Danny Conaway [Commercial Multifamily Salesman in Texas] taught us how to communicate efficiently over the phone to maximize the time we had to problem solve," Tony remembered. Tony, Todd and Mike credited Sam Steward for his unwavering patience and persistence to teach them truss design. "These are the ideal candidates to teach because their minds are so open to learning something new. We hit some rough spots in the beginning when the workload was a bit overwhelming. But they were able to take something away from every new experience," said Sam. "You can choose to be lazy in prison; you could do nothing all day if you wanted. But we made a choice to be productive and learn a skill at the same time. We did just that," Tony said proudly.

Rich talked about his greatest reward working with the inmates. "We've got men who have worked with us for so many years in MCI. Then they get out and are just filled with joy. They have such an impact on our company," he said. Like Rich, Tim Willet has been working with the Stark Marion technicians for five years. He commented on the friendships he has built with the inmates. "I have developed a bond with these people. I trust them implicitly, like I would a close friend," he said.

Stark Truss Vice President of Operations Don Groom strongly encourages any manufacturer or business considering a program similar to the Stark Marion operation to research possible state tax incentives. "Stark has been able to take advantage of tax breaks by hiring ex-offenders like Tony, Todd and Mike," he said. As for the cost investment associated with prisoner training, Don noted there is little difference between hiring someone off the street. "We've done a lot of number crunching only to find that our total cost of maintaining the program, and training inmates is no different than if we'd hire off the street," he said. "When they come to work for us, they are generally very loyal and thankful for the opportunity."

Where Are They Now?

Tony, Todd and Mike are still with Stark Truss, each grateful to be out of prison. Tony credited Abner Yoder and Don Groom with giving him a chance. "Not only did I learn a skill, I got a chance to put my life back together," he recalled. "In the end, all [Stark] wanted us to do was succeed. And I am grateful for the opportunity." He works from a new office in Lower Michigan, where he designs strictly multi-family proj-

Continued on page 52

DO YOU NEED A TRUSS EQUIPMENT SUPPLIER?.... A COMPANY THAT CAN SERVICE YOUR TRUSS EQUIPMENT?..... AND ANSWER ALL YOUR QUESTIONS?

CMF supplies all your truss equipment parts

Floor Truss Stacker

Commercial Machinery Fabricators, Inc.

16775 Industrial Parkway

Lansing MI 48906

Toll Free (517) 323-1996 Direct (517) 323-1996

Fax: (517) 323-8939

email ed@cmfstealth.com or website www.cmfstealth.com

✓ 14' X 24' DIA. GANTRY

✓ 14' X 36' DIA. GANTRY

✓ 14' X 24' DIA. FINISH ROLLER

✓ TRUSS TABLES (SIDE EJECT OR END OFF)

✓ TRACKLESS FLOOR TRUSS/JACK TABLE

✓ INSIDE OR OUTSIDE CONVEYOR

✓ ROOF OR FLOOR TRUSS STACKER

Trackless Floor Truss



ORDER YOUR STEALTH TODAY

For reader service, go to www.sbcmag.info/cfm.htm

The Road to Re-entry...

Continued from page 50

ects for Stark's Texas plants. "I'm farther ahead [in life] than most of my friends who didn't go to prison," Tony said.

Mike continues to design trusses for Stark Truss, working from his parent's home in northeastern Ohio and loving each and every day. Todd and his wife had their first child a few months ago, and he currently works out of Stark's Canton, OH location.

Sam Steward watched each inmate from the Stark Marion program walk out the door to freedom. "I walk them out and send them off. That has been such a reward for me. I say, 'so long, it's been fun; I've got to get back inside and help another guy get out,'" Sam said. Tim Willet said, "To see [the inmates] get out and succeed is an amazing experience. They have embraced the opportunity to stay with Stark; that's a hell of a reward."

Rich Ackley explained that their prison program addresses the chronic shortage of skilled technicians in the industry. "The bottom line is there are never enough skilled technicians in the industry. We're able to train a dozen men at a time from the ground up so they learn the right way to design the first time," he said. "The bottom line is that I see this not only as a business opportunity, but a ministry. To me that means to help and serve others."

From an in-house prison program to a half-way house, one theme is consistent: compassionate employers working hard to give people who have made a mistake a second chance. We'll now hear from employees at Bluegrass Truss Company who have changed their lives and their hearts thanks to opportunities provided by management.

Larry Watson, Outside Sales

Larry Watson was in the wrong place at the wrong time with the wrong people. Although he didn't have any drugs on him, the friends he was with did. They were busted for cocaine possession, and because he was there, Larry was charged too. In hindsight, he said, "It was the best thing that ever happened to me. If my lifestyle hadn't changed, I would be dead right now." Addicted to cocaine, Larry went to rehab. "You have to hit rock bottom before you quit," he stated.

Larry was convicted of conspiracy to possess cocaine and sent to a Kentucky federal prison camp in February of 1997. There he served an 18-month sentence and was released to spend four months at Dismas halfway house. Like many others, Larry started in the Bluegrass wall panel shop. "I didn't necessarily want to pound nails into a wall. But you have to start from the bottom and work your way up," he stated. After about a year, he obtained his CDL license and became a delivery driver, which he did for 1-½ years. A salesperson left the company,

and Larry slid into a sales position, never looking back. "I had experience selling lumber, steel, windows and doors, so the transition to sales was very natural," he said.

Larry said about 80 percent of existing accounts know about his conviction and incarceration. "My new accounts don't know about my history. I wait for the right time to tell them. But I always tell them; I want them to hear it from me," he said.

Larry wears his loyalty for Bluegrass Truss on his sleeve. "I won't leave unless they close the door. [The management] here treats me with respect. Clyde Bartlett [President of Bluegrass Truss] is the best man I ever met. He holds nothing over your head, just wants you to do your job," he said. "This job keeps me busy; it's the reason I've stayed sober. That and not wanting to hurt my family again."

Larry said when people harbor judgmental feelings toward a felon, the challenge to stay sober is even greater. "People don't see that you're a real person who made a bad decision. I wish they would give us a second chance; we deserve a second chance," he noted.

Greg Cartmill, Truss Technician

Greg Cartmill owned a construction company prior to his arrest and conviction for cocaine possession. After entering an in-house drug treatment program and serving 18 months of his four-year sentence, he was released to live at Dismas. "I knew I couldn't go back to work for my former company," he said. He talked with Sonny at Dismas and decided to apply at Bluegrass Truss also. Greg was offered a job on the second shift as a truss builder and after five months he had shown his desire to work hard and advance himself. "Mr. Cobb offered me a job as a truss technician and I have been doing that for the last 3-½ years." Greg was recently let off probation and has committed to stay with Bluegrass. Of the management at Bluegrass Truss, Greg said, "They're real people who don't care what you've done in the past. They care about what you do in the future."

Jonathon Cromer, Truss Technician

Jonathon was 20 years old at the time of his arrest. In July 2000 Jonathon was sent to federal prison on a methamphetamine drug possession charge. He would serve 30-month sentence in prison and spent another six months at Dismas. Throughout the period of his incarceration, he participated in numerous rehabilitation programs including an intensive 500-hour drug program.

"I was scared to death when I got out of prison. I didn't have anything," he remembered. He looked for employment at a couple of places, but the employer had to be approved by Dismas. "A lumber company offered me a job, but I couldn't take it because there was no phone available. Dismas had no way to check up on me," he said. Dismas staff suggested that he try Bluegrass Truss. "I was hired to catch wood in the shop. Within four months they had an opening for a truss



L to R: Bluegrass Truss employees Johnathon Cromer, Greg Cartmill, Sonny Turner and Ray Johnson.

technician. I asked Mike [Cobb, GM] if he would consider me for the job. He gave me a 30-day trial." He picked up on truss design quickly and is still working in the department. In March, he passed the Level I Truss Technician Training Course with a score of 93.6 percent.

Jonathon feels fortunate to have found a support system at Bluegrass. "The important thing that I saw here was people who had been where I'd been—in prison. They made the choice to change their lives. I've learned to follow their example," he said, noting that there weren't many people out there willing to give him a chance to prove his abilities. "I feel sorry for addicts who never get help; prison saved my life," he said.

Sonny Turner, Second Shift Supervisor

Sonny Turner was arrested in September 1998 for possession and trafficking of cocaine. He was sent to federal prison in West Virginia for a four-year sentence. He entered several different drug treatment programs to lessen his sentence. The day he was released, he looked for work at a number of different places. "Mr. Cobb hired me right away to work in the shop," he said. Before long, he was promoted to sawyer, then saw supervisor. Current Production Manager Ray Johnson will be retiring soon; Sonny is looking to take over Ray's position when he retires.

Sonny talked about how his job at Bluegrass has helped to restore his confidence. "It built my confidence up by working here because they gave me a chance, an opportunity," he said. "Being a convicted felon is a big strike against you. Just watching everyday people's reactions, you can imagine what a potential employer might think. People like me deserve second chances." He added that he would give anyone a second chance because he was given one.

Conclusion

Carol Martin, U.S. probation officer in eastern Kentucky, noted that it has been a pleasure to work with Bluegrass Truss and watch the ex-offenders grow through the reintegration process. "You're hoping that through the treatment and resources available they've decided to choose a new way of life and lead a productive lifestyle, without being involved in criminal activity," she stated. "The relationship that I have developed with Bluegrass puts me in the position to help the ex-offenders achieve their goals," Carol explained. "Not only does Bluegrass give people a second chance for employment, but they are understanding and wholly supportive," she added.

So it is with life, some make mistakes and need to pay a heavier price and others of us make mistakes with not nearly as severe a price tag, but they are all mistakes nonetheless. There is an innate yearning in every human being to be free and to be needed. With their respective re-entry programs, Stark and Bluegrass Truss take this natural yearning, add training with compassion and turn people back to the community with the self-respect and confidence they need to succeed. In return, ex-offenders have a pattern of developing unparalleled loyalty for the company and demonstrate a work ethic to be modeled by other employees. **SBC**

Don't miss Part 3 of this series, as we go inside Marion Correctional Institute and meet inmates currently enrolled in the Stark Truss design program.

Versatile Performance

EAGLE
Your Trusted Source

1-800-521-3245 www.eaglemetal.com

For reader service, go to www.sbcmag.info/eagle.htm

Rev up your production!
Up to 1,000,000 pcs/yr,
as little as 2 cents each.
From 2x2s through 4x12s.

MAXIMIZER TECHNOLOGIES, LLC
a component of The Fitzgerald Group, LLC

(719) 528-5445 / (888) 228-5445 / Fax (719) 528-5444
P. O. Box 62066 Colorado Springs, Co 80962-2066 U.S.A.
www.maximizertechnologies.com / answers@maximizertechnologies.com

For reader service, go to www.sbcmag.info/maximizer.htm

"A Dream Come True"

"The ALS is a dream come true for our truss plant operations. In our market, we have mostly small tracts of 1,800 to 2,100 square-foot custom homes. And even though we have an old Clary 4-head, I use the ALS to cut pretty much the entire house."

Richie Deloach, Deloach Building Components, Inc.
Glennville, Georgia

"At Raymond, we cut about 2.5 carloads of lumber a day using four AutoMills and four ALS saws. The Alpine linear saws mainly cut bevels, the many ones and twos, and short pieces. Our first ALS was installed almost two years ago and since then, we run all of them 20 hours a day five to six days a week. We can't afford a bottleneck at the cutting stage. The four ALS saws replaced eight outdated AutoSaws and Metra-Cuts while increasing saw output over 35%."

John Schmidt, Raymond Building Supply Corp.
North Fort Myers, Florida

"The ALS is a great role player in our operation. Our AutoMill RS cuts 80% webs and 20% chords. The AutoMill SC cuts 80% chords and 20% webs. ALS cuts everything else, including studs, sliders, extremely short pieces, and lots of ones and twos. The automatic optimizing and nesting features result in major lumber savings. We took advantage of the upgrade as soon as it was made available to us to gain greater throughput and lower the cost of compound miter cuts on hips. I believe the ALS will be the component saw in new component plants in the future."

John Piercefield, Piercefield Corporation, Inc.
Erlanger, Kentucky

"In addition to the obvious versatility of the ALS, its enclosed cutting area is an important safety feature for us. After replacing pull saws with the ALS, we're not concerned if OSHA drops by. We run ours about 10 hours a day."

Joe Michels, Brunzell Lumber & Millwork
Mt. Horeb, Wisconsin

"The new ALS has fit our cutting needs very well. We use it mainly to cut chords and bevel Jack components. We are very happy with the output and accuracy, as we only cut just-in-time for our five lines. The ALS has provided us with a safe, quiet, and reliable saw that we were able to set up close to our assembly line and maximize man-hours of material handling."

Gary Lalonde, Ontario Truss & Wall
Ontario, Canada

"What's just unreal about the ALS is the quality of cutting. They're virtually furniture-grade cuts! Compared to the cutting we used to get from a skill saw, like long scarfs, or from a Metra-Cut, these pieces simply fall in place on the assembly tables. Of course, the ALS is fast, everyone knows that. We're really happy with the performance. And like any other Alpine machines, if it's needed, their people provide great service."

Pat Noonan, Cascade Mfg. Co.
Cascade, Iowa

"cut Just-In-Time with the ALS"

"The ALS Cuts Everything!"

"Major
Lumber
Savings"

Hi Speed
ALS
ALPINE LINEAR SAW

"Furniture
Grade
Cuts"



ONCE YOU SEE THE ALS IN ACTION WE'RE SURE YOU'LL AGREE WITH THESE FINE LEADERS, THE ALS SAW FROM ALPINE IS THE MOST EXCITING, VERSATILE CUTTING SYSTEM THE COMPONENT INDUSTRY HAS EVER SEEN. WATCH IT ON THE WEB AT WWW.ALPENG.COM OR CALL US FOR A VIDEO AT 800-735-8055.

ALPINE

Alpine Engineered Products, Inc.

For reader service, go to www.sbcmag.info/alpine.htm

WTCA Membership Directory

REGULAR MEMBERS

As of March 3, 2005

 WTCA QC Certified

ALABAMA

Addison Truss & Building Supply, LLC
PO Box 575
Cleveland, AL 35049
205/274-8789 ⇨ 205/625-4608 (fax)
www.tidwellconstruction.com
Mr. Jerry Tidwell
sam@tidwellconstruction.com

Bama Truss & Components
PO Box 266
Shelby, AL 35143
205/669-4188 ⇨ 205/669-4789 (fax)
www.bamatruss.com
Mr. Pat Shugrue
pshugrue@bamatruss.com

Bennett Lumber Co.
PO Box 307
Piedmont, AL 36272
256/447-9663 ⇨ 256/447-2178 (fax)
Mr. James W. Bennett
blumber@hiwaay.net

Buettner Bros. Lumber Co., Inc
PO Box 1090
Cullman, AL 35056-1090
256/734-4221 ⇨ 256/737-8104 (fax)
Mr. Alvin George

Capitol Truss, Inc.
3165 Balm Rd
Vwetumpka, AL 36092
334/567-9295 ⇨ 334/567-9253 (fax)
Mr. Michael Friedman
capitoltruss@cs.com

City Lumber Company
3312 Bob Wallace Ave. SW
Huntsville, AL 35805
256/533-0110 ⇨ 256/533-0187 (fax)
Mr. Richard L. Strobel

Construction Components, Inc.
PO Drawer 755
Greenville, AL 36037
334/382-2657 ⇨ 334/382-6834 (fax)
Mr. Brooks Day
bossman@ccitruss.com

Contractor's Building Systems
300 Lanier Rd
Madison, AL 35758
256/772-4920 ⇨ 256/464-7266 (fax)
www.cbstruss.com
Mr. Scott Potter
spotter@cbstruss.com

East Alabama Truss & Components, Inc.
PO Box 334
Centre, AL 35960-0334
256/927-4540 ⇨ 256/927-4775 (fax)
Mr. Brad Young
oby3@tds.net

Edwards Truss, Inc.
1380 Elgin Cochran Rd
Hamilton, AL 35570
205/921-9607 ⇨ 205/921-9088 (fax)
www.edwardstruss.com
Mr. Raymond Edwards
redwards@edwardstruss.com

John-Co Truss, Inc.
116 Reeves Dr
Lineville, AL 36266
256/396-5006 ⇨ 256/396-5002 (fax)
Mr. John De Courcey
johncotruss@acs-isp.com

Modern Homes & Equipment Co.
2467 N. Dog River Dr.
Mobile, AL 36605
251/476-8343 ⇨ 251/476-8353 (fax)
www.modernhomesinc.net
Mr. Steven Elkins

NFL Truss Company, Inc.
PO Box 422
Sumerdale, AL 36580
251/989-2423 ⇨ 251/989-2431 (fax)
Mr. W. H. Newberry
nfltruss@nflbuildingcenter.com

Phillips Frame & Truss, Inc.
PO Box 150
Magnolia Springs, AL 36555-0150
251/965-7179 ⇨ 251/965-9080 (fax)
Mr. Dan Neven
dkneven@yahoo.com

R & S Truss Co., Inc.
PO Box 5210
Birmingham, AL 35207
205/323-3613 ⇨ 205/323-6754 (fax)
Mr. John H. Schoppert

Spruiell Truss Co.
PO Box 635
Sulligent, AL 35586-0635
205/698-9800 ⇨ 205/698-8031 (fax)
Mr. Luke Spruiell
spruiell@starband.net

Swift Supply, Inc.
PO Drawer 1298
Atmore, AL 36504
251/368-8800 ⇨ 251/368-4491 (fax)
www.swiftsupply.com
Mr. David D. Swift
dswift@swiftsupply.com

Trusswalk, Inc.
151 Hinds Rd
Arab, AL 35016
256/753-2948 ⇨ 256/753-2974 (fax)
Ms. Stephanie Stafford
trusswalkinc@otelco.net

Valley Building Components
102 Whitney Dr
Muscle Shoals, AL 35661
256/381-4334 ⇨ 256/381-4335 (fax)
Mr. Billy W. Carpenter
vbcbbilly@bellsouth.net

ALASKA

Builders Choice, Inc.
360 E 100th Ave
Anchorage, AK 99515
907/522-3214 ⇨ 907/522-3216 (fax)
www.bcialaska.com
Mr. Mark Larson

Spenard Builders Supply
4412 Lois Dr
Anchorage, AK 99517
907/261-9299 ⇨ 907/261-9298 (fax)
www.sbsalaska.com
Mr. James W. Ford
pvanallen@sbsalaska.com

Spenard Builders Supply
840 K St
Anchorage, AK 99501
907/261-9124
Ms. LeAnn Larson

Spenard Builders Supply
PO Box 520649
Big Lake, AK 99652-0649
907/892-7766 ⇨ 907/892-6232 (fax)
Mr. Vaughn Nadeau
vnadeau@sbsalaska.com

Spenard Builders Supply
17320 Northgate Dr
Eagle River, AK 99577-7592
907/694-3527 ⇨ 907/694-6918 (fax)
www.sbsalaska.com
Mr. Stuart Crist

Spenard Builders Supply
2460 Phillips Field Rd.
Fairbanks, AK 99701
907/452-5050 ⇨ 907/450-2259 (fax)
Mr. Pete Bernel

Spenard Builders Supply
1700 W. Parks Hwy
Wwasilla, AK 99654
907/376-5237 ⇨ 907/376-5254 (fax)
Mr. Bryan Gearry

ARIZONA

Ballard Building Components, Inc.
PO Box 896
Eloy, AZ 85231-0896
520/464-1007 ⇨ 520/464-1167 (fax)
Mr. Charlie H. Ballard

Ballard Building Components, Inc.
1015 N McQueen Rd Ste 162
Gilbert, AZ 85233-2321
480/649-0566 ⇨ 480/649-0609 (fax)
Mr. Delbert Shone

Ballard Building Components, Inc.
8030 Spouse Dr., Suite D
Prescott Valley, AZ 86314-6184
520/779-1129
Mr. Charlie Young

Ballard Building Components, Inc.
PO Box 1040
Snowflake, AZ 85937
928/536-4044 ⇨ 928/536-9132 (fax)
www.ballardtruss.com
Mr. David Scott
dscott@ballardtruss.com

BMC Construction
3310 W Cheryl Dr St 103
Phoenix, AZ 85051
602/567-5808 ⇨ 602/567-5862 (fax)
Ms. Liz Keller

BMC West Corporation
3911 N Highway Dr
Tucson, AZ 85705
520/292-0801 ⇨ 520/292-0744 (fax)
Mr. Jeremy D. Trembley

Canyon State Truss, Inc.
1980 W Commerce Ave
Gilbert, AZ 85233
480/497-4530 ⇨ 480/497-4532 (fax)
Mr. Duane Gibbons

CTX Builders Supply
4805 W Jefferson
Phoenix, AZ 85043
602/353-8430 ⇨ 602/353-8434 (fax)
Mr. Russ Mills

Desert Truss Inc.
5404 West Montebello Ave
Glendale, AZ 85301
623/516-0586 ⇨ 623/516-0707 (fax)
www.deserttruss.com
Mr. Pat Bushell
trussdude@aol.com

Fargo Truss Systems Inc.
PO Box 4590
Apache Junction, AZ 85278-4590
480/288-8499 ⇨ 480/288-8502 (fax)
Mr. Daniel J. Jada

Foxworth-Galbraith Lumber Company - District Office
PO Box 4085
Mesa, AZ 85211-4085
480/835-1031 ⇨ 480/835-0015 (fax)
www.foxgal.com
Mr. Corby Biddle

Foxworth-Galbraith Truss Co.
Prescott Valley Truss,
11540 E. Santa Fe Loop
Dewey, AZ 86327
520/775-3300 ⇨ 520/775-3301 (fax)
www.foxgal.com
Mr. Ty Saunders

Foxworth-Galbraith Truss Co.
PO Box 837
Gilbert, AZ 85299
480/926-0077 ⇨ 480/926-0079 (fax)
www.foxgal.com
Mr. Jim Radowick

Foxworth-Galbraith Truss Co.
PO Box 5068
Sun City West, AZ 85375
623/214-9497 ⇨ 623/214-8681 (fax)
www.foxgal.com
Mr. Jeff Methier

Foxworth-Galbraith Truss Co.
4151 E Michigan St
Tucson, AZ 85714
520/571-1445 ⇨ 520/747-3351 (fax)
www.foxgal.com
Mr. Jim Lensing

Foxworth-Galbraith Truss Co.
10527 South Frontage
Yuma, AZ 85365
928/345-2178 ⇨ 928/345-2187 (fax)
www.foxgal.com
Mr. Jim Smith

Glendale Truss Industries
6840 W Frier Dr
Glendale, AZ 85303-1313
623/934-9144 ⇨ 623/934-7363 (fax)
Mr. Bob Barrette

Grant Road Lumber Company, Inc.
3361 E 36th St
Tucson, AZ 85713
520/662-6100 ⇨ 520/622-0564 (fax)
Mr. Roger Westfall
rhw@grantroadlumber.com

Holderness Supplies
450 E Irvington Rd
Tucson, AZ 85714
520/889-1300 ⇨ 520/889-1911 (fax)
Mr. Eddy Garcia
holderness@gci-net.com

JMW Truss & Components
2936 S. Avenue 3 1/2E
Yuma, AZ 85365
928/726-6811 ⇨ 928/344-4303 (fax)
Mr. Richard Wilson

L & L Manufactured Components
PO Box 5826
Tucson, AZ 85703
520/884-5355 ⇨ 520/629-9910 (fax)
Mr. Reed A. Snell

Lumbermen's Building Centers
PO Box 128
Cottonwood, AZ 86326
928/634-2281 ⇨ 928/634-7929 (fax)
Mr. John Davis

Lumbermen's Building Centers
Hwy. 260 East Star Valley, HCR Box 34
Payson, AZ 85541
928/474-5218 ⇨ 928/474-6751 (fax)
Mr. Steve Sachack

Lumberyards Inc
PO Box 27046
Tucson, AZ 85726-7046
520/747-5440 ⇨ 520/747-2816 (fax)
Mr. David Roberts

Mac Trusses
3555 Kiltie Loop
Flagstaff, AZ 86001
928/226-9193 ⇨ 928/226-9178 (fax)
Mr. William J. McMorrow

Phelps & Sons, Inc.
PO Box 550
Cottonwood, AZ 86326
928/634-7541 ⇨ 602/253-7627 (fax)
Mr. Marvin Phelps
mmp Phelps@phelpsinc.net

Pratte Building Systems, LLC
3207 South 51st Ave
Phoenix, AZ 85043-6210
602/269-3676 ⇨ 602/484-7817 (fax)
Mr. Don Pratte
pratteeate@email.msn.com

R & K Building Supply
PO Box 4740
Mesa, AZ 85211
480/892-1200 ⇨ 480/892-5909 (fax)
www.randkbuildingsupplies.com
Mr. John Neatherton
trusses@randkaz.com

Samons Components, Inc.
1505 Corona Dr
Lake Havasu City, AZ 86403
928/453-3133 ⇨ 928/453-7519 (fax)
Mr. James R. Agne

Schuck Component Systems, Inc.
8205 N 67th Ave
Glendale, AZ 85302-5542
623/931-3661 ⇨ 623/937-3435 (fax)
www.schuckaz.com
Mr. Craig Steele

Sun State Components of Northern AZ, Inc.
PO Box 4077
Kingman, AZ 86402
928/757-2700 ⇨ 928/757-7900 (fax)
www.sunstatecomponents.com
Mr. Mike Beck
sunstate@frontiernet.net

 **Sun State Components, Inc.**
13550 W Peoria Ave Ste 2
Surprise, AZ 85379
623/584-8151 ⇨ 623/546-8865 (fax)
www.sunstateaz.com
Mr. Terry S. Lillard
tsl@sunstateaz.com

Triangle Truss, Inc.
6740 W Germann MB 5036
Chandler, AZ 85226
480/990-8253 ⇨ 480/990-8545 (fax)
Mr. Dean Rana

Truss Design
PO Box 1591
Colorado City, AZ 86021
928/875-8787 ⇨ 928/875-2811 (fax)
Mr. Carl Broadbent

Trussco
PO Box 21765
Mesa, AZ 85277-1765
480/889-3200 ⇨ 480/517-1725 (fax)
Mr. Jim Davis
TRUSSCOJD@MSN.COM

Trussway Phoenix
6744 W Germann Rd
Chandler, AZ 85226-9700
602/273-7323 ⇨ 480/961-0729 (fax)
www.trussway.com
Mr. Erik Erikson

TruTrus
8132 W Sherman Ave
Tolleson, AZ 85353-3301
602/252-1772 ⇨ 623/936-6744 (fax)
www.impgrp.com
Mr. Ben Hershey
info@impgrp.com

U.S. Components, LLC
3131 S Country Club Rd
Tucson, AZ 85713
520/882-3709 ⇨ 520/882-7996 (fax)
www.us-components.com
Mr. Keith Azlin
keith.azlin@us-components.com

 **Western Truss & Components**
7145 Leupp Rd
Flagstaff, AZ 86004
928/527-0066 ⇨ 928/527-0157 (fax)
Mr. George M. Buckingham
mitch@westerntruss.com

Western Truss & Components
124 N Lake Havasu Ave #105
Lake Havasu City, AZ 86403
928/505-6591 ⇨ 928/505-6593 (fax)
Ms. Mica Barnett

Younger Brothers Components
7101 NW Grand Ave
Glendale, AZ 85301
623/412-7979 ⇨ 623/486-2082 (fax)
www.ybccco.com
Mr. David Sherwood

Yuma Truss Company
3075 South Ave 4E
Yuma, AZ 85365
928/344-3566 ⇨ 928/341-1075 (fax)
Mr. Najeh K. Edais
yumatruss@primenet.com

Yuma Truss Company
3075 South Ave 4E
Yuma, AZ 85365
928/344-3566 ⇨ 928/341-1075 (fax)
Mr. Najeh K. Edais
yumatruss@primenet.com

ARKANSAS

Capital Structures
149 S 40th Street, Suite 15
Springdale, AR 72764
479/725-2112 ⇨ 479/725-2115 (fax)
Mr. Steven Spradlin
dmill@capstructures.com

Capital Structures Inc.
900 Atlanta St
Fort Smith, AR 72901-5912
479/783-8666 ⇨ 479/783-6321 (fax)
www.capstructures.com
Mr. Steven A. Spradlin
sspradlin@capstructures.com

Gator Joist, LLC
c/o Tri State Truss, 600 SW 1st St
Fort Smith, AR 72823
479/641-2407
Mr. Rick Freeman

Gator Joist, LLC
PO Box 4067
Ft Smith, AR 72914
800/526-0262 ⇨ 479/709-9902 (fax)
Mr. Tom Moore

H & T Truss Mill, Inc.
95 Sealy St
Arkadelphia, AR 71923
501/384-5249 ⇨ 501/384-5270 (fax)
Mr. Randy Hathcock
httruss@catc.net

Latco, Inc.
PO Box 9
Lincoln, AR 72744
479/824-3282 ⇨ 479/824-4454 (fax)
www.latcoinc.com
Mr. Martin Swope
mswope@latcoinc.com

Pine Grove Wood Products
PO Box 90
Harrisburg, AR 72432
870/578-2766 ⇨ 870/578-2766 (fax)
Mr. Farrel W. Roberts
fwroberts@bscn.com

Southern Pine Framing Supply, Inc.
PO Box 360
Mineral Springs, AR 71851-0356
870/287-5202 ⇨ 870/287-5203 (fax)
Mr. Gerald Nutt
southpin@cswnet.com

The Lumber Shed Truss Co.
PO Box 4067
Fort Smith, AR 72914
479/783-3385
Mr. Tom Moore

CALIFORNIA

84 Components
8380 Florin Rd
Sacramento, CA 95828
916/381-7084 ⇨ 916/381-3429 (fax)
Mr. DeWayne Felthoff

A.C. Houston Lumber Co.
8481 Carlide Ct
Sacramento, CA 95828-5609
916/681-2901 ⇨ 916/681-2967 (fax)
Mr. Mike Farley
sacramento@achoustonlumber.com

Advanced Truss Systems, Inc.
42345 4th St East
Lancaster, CA 93535-5304
661/940-8100 ⇨ 661/940-6004 (fax)
Mr. Joe Ellis

Anderson Truss
250 E Louise Ave
Lathrop, CA 95330
209/858-5584 ⇨ 209/858-4584 (fax)
Plant Manager

Anderson Truss
1260 Furneaux Rd
Marysville, CA 95901
530/749-6500 ⇨ 530/749-6505 (fax)
Plant Manager

Anderson Truss
5550 Roseville Rd
North Highlands, CA 95660-5710
916/348-8835
www.andersontruss.com
Mr. Earl Latham

Anderson Truss Company
8810 Sparling Ln
Woodland, CA 95776
530/666-1200 ⇨ 530/666-1759 (fax)
Mr. Samuel A. Jauchius

Barr Lumber
250 Ross Ave
El Centro, CA 92243
760/352-0615 ⇨ 760/532-7739 (fax)
Mr. Richard Thomas
marcm@imperialstores.com

Bay Truss, Inc.
181 Brookside Dr
Richmond, CA 94801
510/232-0937 ⇨ 510/232-0936 (fax)
www.baytruss.com
Mr. Jim Ratekin
imcfs@stormnet.com

BMC West Corporation
PO Box 15245
Fresno, CA 93702-5245
559/456-9637 ⇨ 559/456-2668 (fax)
www.bmcwest.com
Mr. Will Gurski

BMC West Corporation
4237 Murphy Rd
Modesto, CA 95358
209/545-0736 ⇨ 209/545-4590 (fax)
www.bmcwest.com
Mr. Ace Anaya

BMC West Corporation
4237 Murphy Rd.
Modesto, CA 95358-9702
209/522-1091
Mr. Manuel Cerna

Brown & Honeycutt Truss Systems, Inc.
PO Box 401804
Hesperia, CA 92340-1804
760/244-8887 ⇨ 760/244-7876 (fax)
www.bhtruss.com
Mr. Mike Hough
mhough@ix.netcom.com

Builders Choice, Inc.
2800 Tully Road
Hughson, CA 95326-9640
209/883-8000 ⇨ 209/883-8001 (fax)
Mr. Shawn Overholtzer
soverholtzer@bcitruss.com

Cal-Asia Truss
2300 Clayton Rd. Ste. 1400
Concord, CA 94520
925/680-7701 ⇨ 925/680-4313 (fax)
www.cal-asia.com
Mr. Allen Erickson
info@cal-asia.com

California Truss Company
111031 Ranchitos St.
Lakeside, CA 92040
619/448-9532 ⇨ 619/448-9554 (fax)
Mr. Mike Johansen

California Truss Company
23665 Cajalco Rd
Perris, CA 92570
951/657-7491 ⇨ 951/657-0486 (fax)
www.caltruss.com
Mr. Kenneth M. Cloyd
kenc@caltruss.com

Centex Homes Inland Empire Division
2280 Wardlow Circle, Ste. 150
Corona, CA 92880-2896
951/479-9525 ⇨ 951/273-2113 (fax)
Mr. R. Blair Nutting, P.E.

Central Valley Builders Supply
1785 Tanen St
Napa, CA 94559
707/261-7928 ⇨ 707/224-1255 (fax)
www.cvbsupply.com
Mr. Robert C. Jessell
bobj@cvbsupply.com

Central Valley Builders Supply
535 N Pioneer
Woodland, CA 95776
530/666-1200 ⇨ 530/666-1759 (fax)
Mr. Samuel A. Jauchius

Central Valley Truss Company
1465 Tanforan
Woodland, CA 95776
530/661-2394 ⇨ 530/309-3777 (fax)
Mr. Nick Mayer
cvtrussco@earthlink.net

Construction Framing Specialists
2555 Zanelle Way, Ste. A
Chico, CA 95928
530/342-5844 ⇨ 530/342-5845 (fax)
Mr. Jim Ratekin
imcfs@stormnet.com

Cordyl Truss, Inc.
PO Box 1987
Temecula, CA 92593
909/928-8700 ⇨ 909/928-8703 (fax)
Mr. Richard Kimball
pablo@qslframing.com

DixieLine Lumber Truss Division
2740 Tidelands Ave
National City, CA 91950
619/263-6161 ⇨ 619/477-6891 (fax)
www.dixieline.com
Mr. Keith Dolph
kdolph@dixieline.com

Dolan Building Materials, Inc.
PO Box 277700
Sacramento, CA 95827-7700
916/383-6501 ⇨ 916/383-8157 (fax)
Mr. William H. Eber

EI Dorado Truss Company, Inc.
300 Industrial Dr
Placerville, CA 95667-6828
530/622-1264 ⇨ 530/622-0242 (fax)
Mr. Steven P. Stewart
edtruss@direction.net

Ellis Truss & Wall Panels of Southern California
16797 Live Oak St.
Hesperia, CA 92345
760/244-8566 ⇨ 760/948-4256 (fax)
Mr. Jim Ellis
jim@ellistruss.com

Erickson Building Components
8350 Industrial Ave
Roseville, CA 95678-5946
916/774-1115 ⇨ 916/774-1450 (fax)
Mr. James Damme

Escondido Roof Truss Co., Inc.
PO Box 1625
San Marcos, CA 92079-1625
760/744-4040 ⇨ 760/744-6516 (fax)
www.escondidotruss.com
Mr. Mike Brubeck
escondidotruss@attglobal.net

eWall Incorporated
900 Commerce
Chowchilla, CA 93610
559/665-3558 ⇨ 559/665-2941 (fax)
Mr. Roger Welch

Fox Hollow Capital
55 Black Fox Way
Redwood City, CA 94062
650/369-6300 ⇨ 650/745-7360 (fax)
Mr. Christian Skieller
cskieller@stanfordalumni.org

Fresno Truss LLC
300 N Minnewawa
Clovis, CA 93612
559/325-8387 ⇨ 559/325-8432 (fax)
Mr. Frank G. Sanchez
fresnotruss@juno.com

Gang-Nail Truss Co., Inc.
PO Box 3163
Visalia, CA 93278-3163
559/651-2121 ⇨ 559/651-1832 (fax)
www.gangnailtruss.com
Mr. Timothy Rouch
timr@gangnailtruss.com

Gang-Nail Truss Company of Visalia
351 W Cromwell Ste 116
Fresno, CA 93711
559/261-3051 ⇨ 559/261-3061 (fax)
Mr. Mark Silva

General Truss Company, Inc.
6947 Power Inn Road
Sacramento, CA 95828
916/388-9300 ⇨ 916/388-9333 (fax)
Mr. Dieter Jurgens

Hanes & Associates
43903 North Division St
Lancaster, CA 93534
661/723-0779 ⇨ 661/723-1734 (fax)
Mr. Gregory F. Hanes
hanes@antelecom.net

Hayward Lumber Company, LLC
PO Box 16009
Monterey, CA 93940
831/643-1900 ⇨ 831/644-7610 (fax)
www.haywardlumber.com
Mr. Dennis Maddison

Hayward Truss, LLC
1200 W La Brea Ave
Santa Maria, CA 93458
805/928-7441 ⇨ 805/928-9289 (fax)
www.haywardlumber.com
Mr. Ed Knight

HBC - Home Building Components
13465 Gregg St.
Poway, CA 92064-7135
858/486-2471 ⇨ 858/486-5651 (fax)
www.hombuildingcomponents.com
Mr. Ryan T. Holmes
info@homebuildingcomponents.com

Hesperia Truss, Inc.
9780 E Avenue
Hesperia, CA 92345
760/244-8787 ⇨ 760/244-2215 (fax)
www.hesperiatrussinc.com
Mr. Jeff Mason
info@hesperiatrussinc.com

Homewood Truss
PO Box 5010
Marysville, CA 95901-8501
530/743-8855 ⇨ 530/743-8856 (fax)
Mr. Bryan Wagner
bryanw@homewood.com

Inland Empire Truss, Inc.
10384 Dougherty Ave
Morgan Hill, CA 95037
408/776-8521 ⇨ 408/776-8527 (fax)
www.inlandtruss.com
Mr. Alex Tan
lallen@inlandtruss.com

Inland Empire Truss, Inc.
1755 Brown Ave
Riverside, CA 92509
909/300-1758 ⇨ 909/300-1768 (fax)
www.inlandtruss.com
Mr. David Baxter, P.E.
dmeier@inlandtruss.com

Integrated Building Solutions, LLC
874 Meadow View Dr
Richmond, CA 94806
510/541-4324
Mr. John Mick
mickjohn@comcast.net

KBI Truss
3721 Feather River Blvd
Marysville, CA 95901
530/740-7906 ⇨ 530/740-7915 (fax)
Mr. Tom Belser
tbelser@kbillc.com

Las Plumas Lumber & Truss Co., LLC
PO Box 3487
Riverside, CA 92519
909/681-2211 ⇨ 909/681-1922 (fax)
Mr. Robert Kircher
bkircher@lasplumas.com

Latham Truss, Inc.
PO Box 2094
Vallejo, CA 94592-0094
707/562-3540 ⇨ 707/562-3542 (fax)
Mr. Ralph Latham
lathamtruss@aol.com

Longfellow Lumber Company, Inc.
89 Loren Avenue
Chico, CA 95928
530/893-0112 ⇨ 530/893-0140 (fax)
Mr. Matthew Dietz

M.C. Truss, Inc.
1144 Commerce
Sanger, CA 93657
559/876-3630 ⇨ 559/876-3540 (fax)
www.mctruss.com
Mr. Larry Nisbett

Mead Clark Truss Company, Inc.
PO Box 529
Santa Rosa, CA 95402
707/576-3333 ⇨ 707/523-0350 (fax)
www.meadclark.com
Mr. Les DelaBriandais

Mid-Valley Truss Inc.
4408 E. Fremont St.
Stockton, CA 95215-4008
209/464-7358 ⇨ 209/463-6195 (fax)
Mr. Stanley A. Nixon

Moss Lumber Company
5321 East Side Rd
Redding, CA 96001
530/244-0700 ⇨ 530/243-4027 (fax)
Mr. Randy Harnden
mosstruss@msn.com

OB Lumber Inc. Truss Division
2345 W Belmont Ave
Fresno, CA 93728
559/442-0652 ⇨ 559/442-9801 (fax)
Mr. Brian Domingos
yenser@besmerconst.com

Pantheon Structures, Incorporated
2474 Industrial Rowe
Turlock, CA 95380
209/669-5774 ⇨ 209/669-3574 (fax)
Mr. Robert Gilchrist

Piedmont Lumber
2659 Buss Dr.
Santa Rosa, CA 95407
707/545-8498
Mr. Shane Chapman

Piedmont Lumber & Mill Co.
7675 West 11th St.
Tracy, CA 95376
209/832-8400 ⇨ 209/832-3350 (fax)
Mr. Doug Marshall
hbug@piedmontlumber.com

Piedmont Lumber-Truss Division
PO Box 365
Calpella, CA 95418
707/485-8781 ⇨ 707/485-7893 (fax)
www.piedmontlumber.com
Mr. Dennis J. Bostwick
kwogen@piedmontlumber.com

Roof Components, Inc.
PO Box 1115
Richmond, CA 94806
510/541-4324
Mr. John Mick
mickjohn@comcast.net

Sierra Pre-Bilt, Inc
PO Box 991
Grass Valley, CA 95945
530/477-8787 ⇨ 530/477-9213 (fax)
Mr. Marc Charvoz
sierraprebilt@sbcglobal.net

Spates Fabricators, Inc.
85435 Middleton St
Thermal, CA 92274
760/397-4122 ⇨ 760/397-4724 (fax)
www.spates.com
Mr. David C. Spates
david@spates.com

Stock Components-Lancaster
43755 N Division
Lancaster, CA 93535-4063
661/948-6080 ⇨ 661/948-6199 (fax)
Mr. Brian Barrick

Stone Truss Company, Inc.
507 Jones Road
Oceanside, CA 92054
760/967-6171 ⇨ 760/967-6178 (fax)
www.stonetruss.com
Mr. Gary Sartor
gary@stonetruss.com

T.C. Truss, Inc.
2624 El Camino Real North
Salinas, CA 93907
831/663-8787 ⇨ 831/663-3440 (fax)
www.tctruss.com
Mr. Gene Snuggs
tctruss@mbay.net

The Truss Company
494 S Fourth St
Banning, CA 92220
951/922-2532 ⇨ 951/922-2632 (fax)
Mr. John Hernandez
thetrusscompany.banning@verizon.net

Thomas Home Center
1685 Sutter Rd
McKinleyville, CA 95519
707/839-3222 ⇨ 707/839-4315 (fax)
www.ThomasHomeCenter.com
Mr. Thomas C. Rector
tcr@northcoast.com

Tri State Truss Corp.
PO Box 628
Needles, CA 92363-0628
760/326-3868 ⇨ 760/326-4454 (fax)
Mr. Michael D. Terry
tristatetruss@frontiernet.net

Tri-K Truss Company
461 S Main St
Porterville, CA 93257
559/784-8511 ⇨ 559/781-0792 (fax)
Mr. Larry Hansen

Trus Pro, Inc.
PO Box 850
Guadalupe, CA 93434
805/343-2555 ⇨ 805/343-2377 (fax)
www.truspro.com
Mr. Steve Herring
truspro@truspro.com

Universal Truss, Inc.
PO Box 578
Fontana, CA 92334
909/823-9500 ⇨ 909/823-6780 (fax)
www.ufpi.com
Ms. Karen Wilson
customerservice@ufpi.com

Villa Truss
1320 E Victor Rd
Lodi, CA 95240-0800
209/333-7117 ⇨ 209/333-7134 (fax)
www.villatruss.com
Mr. Duane Hillabush
duane@villatruss.com

Western Wood Fabricators
3700 Riego Rd
Elverta, CA 95626
916/991-4400 ⇨ 916/991-4461 (fax)
www.wwftruss.com
Mr. Michael Fisher
contact@wwftruss.com

Williams Lumber, Inc.
7338 French Rd
Sacramento, CA 95828
916/383-1615 ⇨ 916/383-8062 (fax)
Mr. Sam Williams

Wright Truss Co. Inc.
45239 12th St East
Lancaster, CA 93535
661/949-1652 ⇨ 661/949-1791 (fax)
Mr. Dean Wright

COLORADO

Alpine Lumber Co.
7301 Kearney St
Commerce City, CO 80022
303/288-3008 ⇨ 303/288-3554 (fax)
www.alpinelumber.com
Mr. Tom Sterkel
tsterkel@alpinelumber.com

Alpine Truss
2200 Industrial Dr
Montrose, CO 81401
970/249-0801 ⇨ 970/249-1296 (fax)
www.alpinelumber.com
Mr. Robert VanEvery

BMC West Corporation
7272 S Eagle St
Centennial, CO 80112-4244
303/744-6161 ⇨ 303/627-5100 (fax)
Mr. Steve Harms

BMC West Corporation
870 Paonia St
Colorado Springs, CO 80915
719/574-7325 ⇨ 719/574-7311 (fax)
www.bmcwest.com
Mr. Travis McFate

BMC West Corporation
1232 Bergen Parkway
Evergreen, CO 80437-1120
303/674-3301 ⇨ 303/670-3525 (fax)
Mr. Bob McCormack

BMC West Corporation
2100 E Prospect
Ft Collins, CO 80525
970/482-1510 ⇨ 970/482-8724 (fax)
Mr. Jim Pask

BMC West Corporation
PO Box 530
Ft Lupton, CO 80621
303/857-4391 ⇨ 303/659-1117 (fax)
www.bmcwest.com
Mr. Dave Highfield

BMC West Corporation
2700 E Fourth St
Pueblo, CO 81001
719/544-0001 ⇨ 719/584-3633 (fax)
Mr. Bobby Day

BMC West Corporation - #305
500 27th St
Greeley, CO 80631
970/356-9000 ⇨ 970/356-5320 (fax)
www.bmcwest.com
Mr. John M. Wilson

Building Components LLC
100 Front Street
Platteville, CO 80651
970/785-2229 ⇨ 970/785-2270 (fax)
Mr. Jeff Wiley

Chase Lumber Truss Division
17451 E 25th Dr
Aurora, CO 80011
303/363-1010 ⇨ 303/363-8282 (fax)
Mr. Pat Steeno
CHASETRUSS@aol.com

DMS Building Components, Inc.
3508 N. El Paso St
Colorado Springs, CO 80907
719/632-7271 ⇨ 719/632-9773 (fax)
Mr. Kevin Werre
kevin@dmstruss.com

Fort Collins Truss
201 NW Frontage Rd.
Fort Collins, CO 80524
970/484-7313 ⇨ 970/491-9842 (fax)
Mr. Mark Weishaup

Foxworth-Galbraith Lumber Company
3105 North Stone Ave
Colorado Springs, CO 80907
719/471-4500
Mr. Ken Black

Foxworth-Galbraith Truss Co.
4005 Interpark Dr Bldg B
Colorado Springs, CO 80907
719/598-4500 ⇨ 719/598-0374 (fax)
Mr. Mike Fisher

Home Components
20400 E 26th Ave
Aurora, CO 80011-8108
303/307-1441 ⇨ 303/307-9755 (fax)
Mr. Dennis Wilson

Home Components
4058 Camelot Cir
Longmont, CO 80504-9697
303/485-9894 ⇨ 970/535-4252 (fax)
Mr. Jay M. Byers

Home Lumber Company
8037 Midway Dr
Littleton, CO 80125
303/791-3715 ⇨ 303/791-8551 (fax)
www.homelumber.com
Mr. John Huck
JohnH@HomeLumber.com

Hope Lumber & Supply Co.
5920 Lamar St
Arvada, CO 80437-1120
303/424-7716 ⇨ 303/424-7732 (fax)
Mr. Larry Pomeroy

JMB Denver, LLC
6700 Race St
Denver, CO 80229
303/286-8800 ⇨ 303/286-8819 (fax)
Mr. Collin M. Kostelecky
ckostelecky@jmbdenver.com

McWebb, Inc.
1209 Gorom Ave
Loveland, CO 80537
970/667-6365 ⇨ 970/667-2231 (fax)
Mr. Robert E. McCreery
mcwebbinc@qwest.net

Rigid Component Systems
4005 N Valley Dr
Longmont, CO 80504-9313
720/652-4800 ⇨ 720/652-4819 (fax)
www.rooftruss.com
Mr. Greg Harms
greg@rooftruss.com

Rocky Mountain Truss, Inc.
5305 Steele St
Denver, CO 80216
303/293-8787 ⇨ 303/293-8801 (fax)
Mr. Michael Jorgensen
MIORGY1972@earthlink.net

Sito, Inc.
409 E First St
Otis, CO 80743
970/246-3461 ⇨ 970/246-3306 (fax)
Mr. Jerry Patterson

Sterling Component Systems
626 South Eleventh Ave.
Sterling, CO 80751
970/522-2464 ⇨ 970/522-7632 (fax)
Mr. Richard A. Fleharty
strcomps@kci.net

Stock Building Supply
3250 Astrozon Blvd
Colorado Springs, CO 80910
719/785-6301 ⇨ 719/390-1756 (fax)
Mr. Gerald Bren

Stock Components-Denver
6777 N. Downing St.
Denver, CO 80229
303/289-5461 ⇨ 303/288-8576 (fax)
Mr. Gerald Bren

Structural Component Systems, Inc.
2401 2nd Ave
Greeley, CO 80631
970/378-1559 ⇨ 970/378-1561 (fax)
www.scstruss.com
Mr. Greg Kebbekus
gkebbekus@scstruss.com

TrusFab Inc.
6181 Cty. Rd. 335
New Castle, CO 81647
970/984-2336 ⇨ 970/984-3533 (fax)
Mr. Thad W. Greene

Truss-Co, Inc.
22060 S Hwy 550
Montrose, CO 81401
970/252-1818
Mr. Grady Colby

UBC Timber Roots Truss Plant
27151 County Road M
Dolores, CO 81323
970/565-9207 ⇨ 970/565-9528 (fax)
Mr. Alan Bush
cortez.co@timberroots.com

United Frame Works, LLC
2326 Grand Park Dr
Grand Junction, CO 81505
970/254-8839 ⇨ 970/254-8853 (fax)
www.unitedframeworks.com
Mr. Jim Brunswick
jim@unitedframeworks.com

Universal Forest Products, Inc.
4686 Ivy St
Denver, CO 80216
303/399-9972 ⇨ 303/399-9810 (fax)
www.ufpi.com
Mr. Ron West
customerservice@ufpi.com

Universal Forest Products, Inc.
1201 E. South Boulder Rd
Lafayette, CO 80026-2029
303/666-6800 ⇨ 303/666-5123 (fax)
www.ufpi.com
Mr. Neil Pinkham
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 389
Windsor, CO 80550-0389
970/686-5631 ⇨ 970/686-2127 (fax)
www.ufpi.com
Ms. Jana McCullough
customerservice@ufpi.com

Ward-Vonne Inc. Truss Division
PO Box 479
Commerce City, CO 80037
303/286-7511 ⇨ 303/286-7513 (fax)
Ms. Gail Smith
ward-vonne@quest.net

Wholesale Truss Company, LLC
838 21 1/2 Rd.
Grand Junction, CO 81505
970/241-1500 ⇨ 970/245-8697 (fax)
Mr. Sean Mitchell
WTD@GVII.Net

CONNECTICUT

Connecticut Truss & Building Supply
144 N Main
Terryville, CT 06786
860/589-3266 ⇨ 860/582-4759 (fax)
Mr. Tim Bobroske
bobroske@sbcglobal.net

Truss Manufacturing Inc
97 Stanwell Rd
Newington, CT 06111-4531
860/665-0000 ⇨ 860/667-3296 (fax)
www.trussmfg.com
Mr. Larry Vernon
mario@trussmfg.com

Truss Tech, Inc.
PO Box 123
Stevenson, CT 06491-0725
203/452-0111 ⇨ 203/452-0339 (fax)
www.stevensonlumber.com
Mr. Joe DeMartino

Universal Trusses, Inc.
320 W Main St
Branford, CT 06405
203/488-7207 ⇨ 203/483-1709 (fax)
Mr. Louie D'Onofrio

DELAWARE

Sam Yoder and Son, Inc.
9387 Memory Rd
Greenwood, DE 19950
302/398-4711 ⇨ 302/398-9382 (fax)
www.samyoder.com
Mr. David Siddons
trusses@samyoder.com

Universal Forest Products, Inc.
22976 Sussex Ave
Georgetown, DE 19947
302/855-1250 ⇨ 302/855-1269 (fax)
www.ufpi.com
Mr. Jeff Dedrick
customerservice@ufpi.com

Warren Truss Company
10 Aleph Dr
Newark, DE 19702
302/368-8566 ⇨ 302/368-8413 (fax)
Mr. Douglas B. Warren
warrentruss@comcast.net

FLORIDA

A-1 Building Components LLC
PO Box 220
Boynton Beach, FL 33425
561/509-6000 ⇨ 561/509-5997 (fax)
www.a1truss.com
Mr. John R. Herring
info@a1truss.com

A-1 Building Components LLC
4451 St Lucie Blvd
Fort Pierce, FL 34946
772/409-1010 ⇨ 772/409-1020 (fax)
www.a1truss.com
Mr. David J. Blotnick
info@a1truss.com

Adams Building Materials
16090 Flight Path Drive
Brooksville, FL 34604
352/796-0096 ⇨ 352/796-7752 (fax)
Mr. Kevin Harkless

Adams Building Materials
291 Springview Commerce Dr
Debary, FL 32713
386/668-7117 ⇨ 386/668-9875 (fax)
Mr. Mike Provenza

Adams Building Materials
155 Dyson Road
Haines City, FL 33844
863/422-1334 ⇨ 863/422-7164 (fax)
Ms. Judy Strickland

Adams Building Materials, Inc.
2540 Mclunkin Rd
Lakeland, FL 33803
863/294-0611 ⇨ 863/293-0812 (fax)
www.abm.bz
Mr. TJ Garrard
sales@abm.bz

Adams Building Materials, Inc.
2443 W Airport Blvd
Sanford, FL 32771
407/323-2100 ⇨ 407/323-2268 (fax)
www.abm.bz
Mr. Don Ciccone
sales@abm.bz

Adams Building Materials, Inc.
1801 7th St SW
Winter Haven, FL 33880
863/294-0611 ⇨ 863/293-0812 (fax)
www.abm.bz
Mr. Greg Adams
sales@abm.bz

Anderson Truss Company
1730 NW Oakland Ave
Lake City, FL 32055
386/752-3103 ⇨ 386/961-8290 (fax)
Mr. George Anderson
andtrss@atlantic.net

Arnold Truss Company, Inc.
PO Box 3598
Ocala, FL 34478-3598
352/867-1420 ⇨ 352/867-0269 (fax)
Mr. Paul Arnold
arnoldtruss@yahoo.com

Atlantic Truss Co, Ltd
2700 W Cypress Creek Road, Ste D120
Fort Lauderdale, FL 33309
954/491-3310 ⇨ 954/491-8237 (fax)
Mr. Kenneth W. Bucek
info@atlantictruss.cc

Bruce Component Systems, Inc.
PO Box 730
Lecanto, FL 34460
352/628-0522 ⇨ 352/628-5318 (fax)
Mr. William B. Bruce
des_z@tampabay.rr.com

Builders FirstSource
1700 N State St
Bunnell, FL 32110
904/437-3349 ⇨ 904/437-3994 (fax)
www.buildersfirstsource.com
Mr. Pete Potter

Builders FirstSource
6550 Roosevelt Blvd.
Jacksonville, FL 32244
904/772-6100 ⇨ 904/772-1973 (fax)
www.buildersfirstsource.com
Mr. Christopher L. Rizer

Builders FirstSource
PO Box 2997
Lake City, FL 32056-2997
386/755-6894 ⇨ 386/755-7973 (fax)
Mr. Gary Dorris

Builders FirstSource
5100 78th Ave. #2
Pinellas Park, FL 33781-2407
727/548-4785 ⇨ 727/548-4345 (fax)
www.buildersfirstsource.com
Mr. Mark Blahnik

Builders FirstSource
2901 Aileron Circle
Sanford, FL 32773
407/322-0059 ⇨ 407/322-5553 (fax)
Ms. Tammi J. Pettis

Builders FirstSource
PO Box 17939
Tampa, FL 33682
813/971-9633 ⇨ 813/978-3575 (fax)
www.buildersfirstsource.com
Ms. Cindy O'Keefe

Builders FirstSource
5135 Madison Ave.
Tampa, FL 33619
813/248-1444 ⇨ 813/241-9167 (fax)
www.buildersfirstsource.com
Mr. Geoffrey Weston

BWC Truss, Inc
7301 Highway 50
Groveland, FL 34736
352/429-9429 ⇨ 352/429-7429 (fax)
Mr. Don Sweeney
don.bwctruss@earthlink.com

Carpenter Contractors of America
2160 Andrea Ln
Fort Myers, FL 33912
239/437-1100 ⇨ 239/437-1200 (fax)
www.carpentercontractors.com
Mr. Ray Coay

Carpenter Contractors of America
941 SW 12th Ave
Pompano Beach, FL 33069
954/781-2660 ⇨ 954/786-9016 (fax)
www.carpentercontractors.com
Mr. Walter Benner

Carpenter Contractors of America
3900 Ave G NW
Winter Haven, FL 33880-6201
863/294-6449 ⇨ 863/299-9940 (fax)
www.carpentercontractors.com
Mr. James Nick

Casmin, Inc.
708 Duck Lake Road
Lady Lake, FL 32159
352/343-0685 ⇨ 352/742-5306 (fax)
Ms. Jennifer Walls



Casmin, Inc.
PO Box 895250
Leesburg, FL 34788
352/343-0680 ⇨ 352/343-0926 (fax)
Mr. Cliff Blunt



Casmin, Inc. / HQ
PO Box 895250
Leesburg, FL 34788-5250
352/343-0680 ⇨ 352/343-0926 (fax)
www.casmin.com
Mr. Mark A. Casp
sales@casmin.com

CBS Builders Supply, Inc.
PO Box 120158
Clermont, FL 34712-0158
352/394-2116 ⇨ 352/394-1968 (fax)
www.cbsbuilderssupply.com
Mr. Bill Heine

CBS Builders Supply, Inc.
7067 Sampey Rd
Groveland, FL 34736
352/429-3760 ⇨ 352/429-8219 (fax)
www.cbsbuilderssupply.com
Mr. Terry Gring
terryg@cbsbuilderssupply.com

Central Florida Truss
PO Box 455
Bartow, FL 33831
863/533-0821 ⇨ 863/533-9517 (fax)
Mr. Gary Newell
cftbartow@earthlink.net

Chambers Truss, Inc.
850 NW 61st St
Fort Pierce, FL 34982-6324
772/465-2012 ⇨ 772/465-8711 (fax)
www.chamberstruss.com
Mr. Robert J. Becht
mail@chamberstruss.com

Classic Truss Co. Inc.
3101 Industrial Ave. #3
Fort Pierce, FL 34946
772/466-7219 ⇨ 772/466-7246 (fax)
www.classictruss.net
Mr. Dan Mitchem
CTCI@msn.com

CMF Truss, Inc
13521 Poncedeleon Blvd
Brooksville, FL 34601
352/796-5805 ⇨ 352/796-6101 (fax)
Ms. Marjorie Mchale
cmftruss@peoplepc.com

Custom Designed Truss Co.
777 SW 12th Ave.
Pompano Beach, FL 33069
954/786-8800 ⇨ 954/786-8804 (fax)
www.customdesignedtruss.com
Mr. Chris Smith
csmith@customdesignedtruss.com

Dansco Engineering
PO Box 3400
Apollo Beach, FL 33572
813/645-0166 ⇨ 813/645-9698 (fax)
Mr. Samuel A. Greenberg

Deco Truss Company, Inc.
13980 SW 252nd St.
Princeton, FL 33032
305/257-1910 ⇨ 305/257-1911 (fax)
www.decotruss.com
Mr. Mario Espiñeira, Jr.
mariojr@decotruss.com

Delta Truss, Inc.
3331 McLemore Dr
Pensacola, FL 32514
850/474-1187 ⇨ 850/474-0294 (fax)
Mr. Richard A. Weaver

East Coast Lumber
5285 St. Lucie Blvd
Fort Pierce, FL 34946
772/466-2480 ⇨ 772/466-5336 (fax)
www.eastcoastlumber.com
Mr. Charlie Martinez
ftptruss@eastcoastlumber.com

East Coast Lumber - Truss Division
2255 Avocado Ave.
Melbourne, FL 32935
321/254-1581 ⇨ 321/254-1582 (fax)
www.eastcoastlumber.com
Mr. Charlie Martinez
melbtruss@eastcoastlumber.com

Engineered Structural Systems
9508 N. Trask St.
Tampa, FL 33624-5137
813/961-1337 ⇨ 813/961-4384 (fax)
www.esstruss.com
Mr. Mark Goble
Engineering@esstruss.com

Fernandina Lumber & Supply Co
PO Box 763
Fernandina Beach, FL 32035-0763
904/261-3641 ⇨ 904/261-6526 (fax)
Mr. Larry Ruckel

Florida Forest Products
PO Box 1345
Largo, FL 33779
727/585-2067 ⇨ 727/585-1931 (fax)
www.ffptruss.com
Mr. Rick Cashman
ffptruss@mindspring.com

Florida Keys Truss, Inc.
PO Box 500222
Marathon, FL 33050
305/743-5333 ⇨ 305/743-5337 (fax)
Ms. Kathleen C. Vaughn
kvaughn418@bellsouth.net

Florida Roof Truss Company
PO Box 730
Ocala, FL 34478
352/732-4245 ⇨ 352/368-2870 (fax)
Mr. Henry J. G. Moxon

Florida Truss & Fabricators, Inc.
PO Box 6088
Vero Beach, FL 32961
772/567-1593 ⇨ 772/778-5907 (fax)
Mr. Richard C. Mills, Sr.
flatrusfab@aol.com

Forest Products Supply, Inc. - Truss Division
PO Box 21359
Sarasota, FL 34276-4359
941/922-0731 ⇨ 941/923-9402 (fax)
www.forest-products.com
Mr. Steve Rothenbach
fpstruss@aol.com

Freeport Truss Co. Inc.
PO Box 577
Freeport, FL 32439-0577
850/835-4541 ⇨ 850/835-4532 (fax)
Mr. Kevin Logan

Granger Truss
1180 Lane Ave S
Jacksonville, FL 32205
904/781-4119 ⇨ 904/786-8480 (fax)
Mr. Dan Mitola

HiTek Truss
5167 Mariner Blvd.
Spring Hill, FL 34609
352/683-5682 ⇨ 352/683-9467 (fax)
Mr. David C. Simon
variedsighs@cs.com

Hope Lumber & Supply Co.
1500 W Main St
Pensacola, FL 32501
904/432-1421 ⇨ 904/444-9976 (fax)
Ms. Joyce K. Retherford

Johnson's Lumber & Supply, Inc.
5338 Capital Circle NW
Tallahassee, FL 32303
850/562-2178 ⇨ 850/562-2874 (fax)
Mr. Mike Mehr
jlumb98@aol.com

JW Trusses
836 Horsemen's Path
Cantonment, FL 32533
251/943-7597 ⇨ 251/943-7760 (fax)
Mr. Joe W. Teel
jwtf@a.gulfnet.com

Kimal Lumber Company
PO Box 969
Nokomis, FL 34274-0969
941/484-3996 ⇨ 941/484-3798 (fax)
Mr. Paul Ambrose
kimalewp@mindspring.com

Lemon Bay Truss & Supply Co.
PO Box 5315
Englewood, FL 34224-1428
941/698-0800 ⇨ 941/698-0094 (fax)
www.lemonbaytruss.com
Mr. Mike Vermeulen
mike@lemonbaytruss.com

Lumber Unlimited
PO Box 12267
Jacksonville, FL 32209-0267
904/356-5440 ⇨ 904/356-9415 (fax)
www.lumberunlimited.com
Mr. David Myers
dave@lumberunlimited.com

Lumber Unlimited
PO Drawer 1437
Palatka, FL 32178
386/328-1437 ⇨ 386/325-5479 (fax)
Mr. Jon Edmondson

Manning Building Supplies
PO Box 69
Ocala, FL 34475
850/575-0102 ⇨ 850/575-4413 (fax)
www.nettally.com/sti
Mr. C. Ray Barineau
sti@nettally.com

Manning Building Supplies Truss Division
11155 Phillips Pkwy Dr E
Jacksonville, FL 32256
904/268-8225 ⇨ 904/260-2981 (fax)
www.mbs-corp.com
Mr. Mark H. Rose
mrose@mbs-corp.com

Manning Building Supplies Truss Division
2035 Dobbs Rd.
Saint Augustine, FL 32086
904/829-6467 ⇨ 904/829-0331 (fax)
Mr. Robert Sutton

Midstate Roof Truss & Timber
PO Box 1977
Ocala, FL 34478
352/622-7252 ⇨ 352/622-9338 (fax)
Mr. Robert L. Jones
midstatett@earthlink.net

Naples Lumber & Supply Co., Inc
3828 Radio Rd
Naples, FL 34104-3794
239/643-7000 ⇨ 941/643-5987 (fax)
www.napleslumber.com
Mr. Ron Labbe

New Moon Enterprises
607 School St
Apopka, FL 32712
407/464-0097 ⇨ 407/464-1729 (fax)
Ms. Denise L. Nutter
deecsee86501@yahoo.com

Panhandle Truss Company
1995 W Nine Mile Rd
Pensacola, FL 32534
850/475-1050 ⇨ 850/474-4150 (fax)
Mr. Duncan Mitchell
panhandle@truss.gccoxmail.com

Raymond Building Supply Corp.
7751 Bayshore Rd
North Fort Myers, FL 33917-3506
239/731-8300 ⇨ 239/731-3299 (fax)
www.rbssc.net
Mr. John K. Schmidt

Raymond Building Supply Corp.
2233 Murphy Ct
North Port, FL 34289-9314
941/429-1212 ⇨ 941/429-1122 (fax)
www.rbssc.net
Mr. Michael E. Nilles
men@rbssc.net

Ridgway Roof Truss Company, Inc.
PO Box 1309
Gainesville, FL 32602
352/376-4436 ⇨ 352/371-3316 (fax)
www.ridgwaytruss.com
Mr. Karl The Losen
sales@ridgwaytruss.com

Santa Fe Truss Company, Inc.
PO Box 1298
High Springs, FL 32655
386/454-7711 ⇨ 386/454-1055 (fax)
Mr. Laurie T. Wootton
wootton@sprynet.com

Scosta Corporation
3705 Commerce Center Dr
Sebring, FL 33870
863/385-8242 ⇨ 863/385-8724 (fax)
www.scostacorp.com
Mr. Scott Stanley
info@scostacorp.com

SCT Crescent City
105 Denver Rd.
Crescent City, FL 32112
386/698-2789 ⇨ 386/698-2869 (fax)
Mr. Christopher Kiser

Seminole Trusses, Inc.
PO Box 69
Midway, FL 32343
850/575-0102 ⇨ 850/575-4413 (fax)
www.nettally.com/sti
Mr. C. Ray Barineau
sti@nettally.com

Smyth Lumber Company - Truss Division
2722 Apopka Blvd
Apopka, FL 32703
407/299-1522 ⇨ 407/299-9153 (fax)
www.smythlumber.com
Mr. Tony Scarbrough

Southern Building Products, Inc.
4922 Dyer Blvd
West Palm Beach, FL 33407
561/848-6646 ⇨ 561/840-7961 (fax)
www.gate.net/~stcwpb
Mr. John C. Byers
stcwpb@southerntruss.com

Southern Truss of Central Florida, Inc.
4922 Dyer Blvd
West Palm Beach, FL 33407
863/965-7173 ⇨ 863/965-7383 (fax)
Mr. William Smith

Southern Truss of Ft. Myers, Inc.
95 6th Street, Page Park
Fort Myers, FL 33907
239/277-5111 ⇨ 239/277-5283 (fax)
Ms. Angela Ower

Space Coast Truss Inc.
900 Cox Road
Cocoa, FL 32926
321/633-7511 ⇨ 321/633-7544 (fax)
Mr. Jeff Macik

Space Coast Truss Inc.
1990 W Atlantic Ave
Delray Beach, FL 33446
561/499-1090 ⇨ 561/368-8037 (fax)
www.sctruss.com
Mr. Kirk Cruze
sctruss@bellsouth.net

Space Coast Truss Inc.
3222 NE 24th Street
Ocala, FL 34470
352/732-5002 ⇨ 352/732-4175 (fax)
Mr. Richard Gee

Space Coast Truss Inc.
201 Paint Street
Rockledge, FL 32955
407/633-7511 ⇨ 407/633-7544 (fax)
Mr. Wayne Bell

Space Coast Truss-Port St. Lucie
201 Port St. Lucie Blvd. Ste. 202
West Palm Beach, FL 33407
772/873-9029 ⇨ 772/873-9870 (fax)
Mr. Scott A. Remick

Stark Truss Company, Inc.
PO Box 20118
Bradenton, FL 34203
941/755-5165 ⇨ 941/755-6228 (fax)
www.starktruss.com
Mr. John Stahler

Stark Truss Company, Inc.
PO Box 560057
Rockledge, FL 32956-0057
321/639-3475 ⇨ 321/639-0814 (fax)
www.starktruss.com
Mr. Gary Savage



Stock Building Supply, Inc. - Truss Division
3362 All American Blvd
Orlando, FL 32810
407/299-1522 ⇨ 407/299-9153 (fax)
Mr. Tony Harris
tharris@smythlumber.com

Stock Components-Boca Raton
6421 Congress Ave Ste 113
Boca Raton, FL 33487-2858
561/391-5956 ⇨ 561/391-6307 (fax)
Mr. Thomas Mabry

Stock Components-Hudson
9824 Ideal Ln
Crawfordville, FL 32326
727/868-1874 ⇨ 727/862-5887 (fax)
Mr. Gerald Miller

Stock Components-Panama City
730 Highway 231
Panama City, FL 32405
850/872-2400 ⇨ 850/872-2425 (fax)
Mr. David Bauer

Superior Truss Systems
8500 NW 58th St
Miami, FL 33166-3304
305/591-9918 ⇨ 305/591-9472 (fax)
Mr. Juan J. Duarte
jduarte@superiortrusses.com

Taunton Truss, Inc.
PO Box 630
Wewahitchka, FL 32465-0630
850/639-2337 ⇨ 850/639-5599 (fax)
Ms. Abigail Taunton
tauntontruss@gtgcom.net

TJ Truss Corp
2900 Industrial 33rd
Fort Pierce, FL 34946
772/466-3388 ⇨ 772/466-9329 (fax)
Mr. James J. White
twhite@tjtruss.com

True House, Inc. dba True Truss
10411 Alta Dr #100
Jacksonville, FL 32226-2301
904/757-7500 ⇨ 904/757-7336 (fax)
www.truehouse.com
Mr. Barry E. Dixon
barry@truehouse.com

Truss Systems LLC
3550 US-1 S.
Bunnell, FL 32110
386/437-4410 ⇨ 386/437-1117 (fax)
Ms. Lynn McCarthy
trusses@bellsouth.net

Trussway, Ltd. - Southeast Division
8850 Trussway Blvd
Orlando, FL 32824
407/857-2777 ⇨ 407/851-7899 (fax)
www.trussway.com
Mr. Jim Thomas

U.S. Truss, Inc.
3400 W. 45th St.
West Palm Beach, FL 33407
561/686-4000 ⇨ 561/687-3814 (fax)
Mr. Erol S. Tuzcu
ustruss@ustruss.com

Universal Forest Products, Inc.
PO Box 217
Auburndale, FL 33823
863/965-2566 ⇨ 863/965-2572 (fax)
www.ufpi.com
Mr. John Van Meter
customerservice@ufpi.com

Universal Forest Products, Inc.
365 Emerald
Ocala, FL 34472
352/687-3956 ⇨ 352/687-8295 (fax)
www.ufpi.com
Mr. Anthony Baker
customerservice@ufpi.com

W. Kost, Inc.
4175 Martin Hwy
Palm City, FL 34990
772/286-3700 ⇨ 772/288-4234 (fax)
Mr. Wayne M. Thompson
wkost@gate.net

W. W. Truss Co. Inc.
1233 N US Hwy 1
Ormond Beach, FL 32174
386/673-0441 ⇨ 386/673-4328 (fax)
Mr. Ernie Wheaton

Wakulla Lumber and Trusses
PO Box 640
Crawfordville, FL 32326
850/926-8919 ⇨ 850/926-8702 (fax)
Ms. Carol J. Barineau
carolbarineau@comcast.net

West Coast Truss, Inc. - Clearwater Office
PO Box 260279, Clearwater Location
Tampa, FL 33685-0279
813/887-3664 ⇨ 813/889-0950 (fax)
Mr. Gary Badders
johngoley@westcoasttruss.com

West Coast Truss, Inc. - Tampa Office
PO Box 260279, Tampa Location
Tampa, FL 33685-0279
813/887-4510 ⇨ 813/887-3832 (fax)
Mr. Douglas A. LaChapelle
johngoley@westcoasttruss.com

GEORGIA

84 Components
2310 S Stone Mountain Lithonia Rd
Lithonia, GA 30058
770/482-8414
Mr. Scott Hughes

A & A Truss Company, Inc.
PO Box 1418
Kennesaw, GA 30156
770/428-5622 ⇨ 770/425-4254 (fax)
Mr. Keith Adams
info@jasperlbr.com

Builders FirstSource
6870 Mimms Dr.
Atlanta, GA 30340
770/613-0002 ⇨ 770/613-9885 (fax)
Mr. Sandy Tamargo

Builders Truss Mfg
1506 Bedell Ave
Woodbine, GA 31569
912/729-2283 ⇨ 912/729-2284 (fax)
www.btruss.com
Mr. Norman Raber
kahuna@btruss.com

Citadel Building Products, LLC
PO Box 470
Thomasville, GA 31799
229/226-6440 ⇨ 229/226-6420 (fax)
www.citadelbuilding.com
Mr. Gary Poole
gpoole@citadelbuilding.com

Construction Components, Inc.
3147 Alto-Mud Creek Rd
Cornelia, GA 30531
706/776-6656 ⇨ 706/778-5254 (fax)
Mr. Rickey Mitchell
constructioncomponents@yahoo.com

Custom Truss Components, LLC
PO Box 1033
Zebulon, GA 30295
770/467-8354 ⇨ 770/228-1722 (fax)
Mr. Craig Spraggins

Georgia Mountain Components
PO Box 318
Oakwood, GA 30566
770/534-0364 ⇨ 770/287-0483 (fax)
Mr. Bob Burkett
bob.burkett@gamtn.com

Gilmer Building Components Inc.
1744 Whitepath Rd
Ellijay, GA 30540
706/698-4224 ⇨ 706/698-4225 (fax)
Ms. Stephanie C. Cselle
gbci@ellijay.com

Harbin Lumber Company, Inc.
560 Smith Rd
Lavonia, GA 30553
706/356-5041 ⇨ 706/356-1576 (fax)
Mr. Barron Harbin

Kelley Truss, Inc.
PO Box 159
Dearing, GA 30808
706/595-8004 ⇨ 706/595-6360 (fax)
Mr. Ronnie Kelley
KelleyTruss@ClassicSouth.net

Lake Shore Truss, Inc.
PO Box 536
Lavonia, GA 30553
706/356-2460 ⇨ 706/356-2185 (fax)
www.lakeshoretruss.com
Mr. Todd Stayner
lkshore@alltel.net

Leeds Building Products, Inc.
2105 Barrett Park Dr Ste 101
Kennesaw, GA 30144
770/421-2950 ⇨ 770/218-1778 (fax)
www.leedsbuilding.com
Mr. Gary Poulos
garypoulos@leedsbuilding.com

Load Star - Wall Plant
11388 Georgia Hwy 17
Lavonia, GA 30553
706/356-5292
Mr. Randall Gailey

Load Star / Midway
170 Elan Ct
Midway, GA 31320
912/884-4848 ⇨ 912/884-4849 (fax)
Mr. Tommy Pritchett
loadstar@coastalnow.net

Load Star, Inc.
11388 Georgia Hwy 17
Lavonia, GA 30553
706/356-4600 ⇨ 706/356-1297 (fax)
Mr. Chris Moon
loadstar@alltel.net

Lott Builders Supply
1201 Peterson Ave N
Douglas, GA 31533
912/384-1800 ⇨ 912/383-9285 (fax)
Mr. David S. Lott

Magbee Contractors Supply
PO Box 149
Auburn, GA 30011
678/425-2655 ⇨ 678/425-2607 (fax)
www.magbee.com
Mr. Robert Magbee
rmagbee@magbee.com

Mulherin Lumber Co. Inc.
PO Box 2690
Evans, GA 30809-2690
706/736-2039 ⇨ 706/736-0291 (fax)
www.mulherinlumber.com
Mr. Sean P. Grady
spgsr@comcast.net

North Georgia Truss Inc.
1279 JFH Parkway
Cartersville, GA 30120
770/387-4227 ⇨ 770/606-0364 (fax)
www.ngt.bizhosting.com
Mr. Tom Powell
northgeorgiatruss@yahoo.com

Plymart, Inc.
7468 Bankhead Hwy
Winston, GA 30187
770/949-3040 ⇨ 770/947-0431 (fax)
Mr. Kevin Finn

Qualitycraft
4895 Old National Hwy
Atlanta, GA 30337
404/209-3020 ⇨ 404/209-3024 (fax)
www.jwhomes.com
Mr. William Norman

Robert's Components
PO Box 1508
LaGrange, GA 30241
706/884-1700 ⇨ 706/882-6243 (fax)
Mr. R. B. Parker, Jr.
trusses@robertscomponents.com

Southern Structural, Inc.
1000 Loudermilk Dr, Bld 300
Marietta, GA 30060
770/499-8382 ⇨ 770/499-9091 (fax)
Mr. Tryge B. Anderson
tanderson@southernstructural.com

Specialty Forest Products, Inc.
1518 Industrial Dr
Griffin, GA 30224
770/228-4999 ⇨ 770/229-1653 (fax)
Mr. Thomas J. Hall

Structural Wood Systems of Georgia
PO Box 1658
Kennesaw, GA 30156
770/427-3742 ⇨ 770/427-9491 (fax)
www.structuralwoodsystems.com
Mr. Bobby Simpson
info@structuralwoodsystems.com

Truss Specialties, Inc.
2445 Old Covington Hwy SW
Conyers, GA 30012
770/483-1622 ⇨ 770/483-1423 (fax)
Mr. John Truskosky

Truss Systems, Inc.
PO Box 1327
Oxford, GA 30054
770/787-8715 ⇨ 770/787-0072 (fax)
Mr. Richard W. Brown
rbrown@trussystemsinc.com

Truss Tech Industries, Inc.
4883-B Roy Carlson Blvd
Buford, GA 30518
770/271-1347 ⇨ 770/271-9343 (fax)
www.trusstechind.com
Mr. Jay Asgari
sales@trusstechind.com

Trussway, Ltd. - Southern Division
4220 McEver Industrial Dr
Acworth, GA 30101
770/975-5777 ⇨ 770/975-3322 (fax)
Mr. David Neves

Universal Forest Products, Inc.
100 Shoffner Dr
Folkston, GA 31537
912/496-3735 ⇨ 912/496-4657 (fax)
www.ufpi.com
Mr. Billy Rippeon
customerservice@ufpi.com

Universal Forest Products, Inc.
80 Martin Luther King Ave
Jefferson, GA 30549
800/779-0936 ⇨ 706/367-8216 (fax)
www.ufpi.com
Mr. Dave Riley
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 3068
Moultrie, GA 31776-3068
229/985-4009 ⇨ 229/890-2195 (fax)
www.ufpi.com
Mr. Jim Ward
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 757
Union City, GA 30291
770/472-3050 ⇨ 770/472-3069 (fax)
www.ufpi.com
Mr. Brian A. Brelsford
customerservice@ufpi.com

Valley Components, Inc.
PO Box 6100
Columbus, GA 31917-6100
706/689-3259 ⇨ 706/689-3276 (fax)
Mr. Steve Lennon

Warner Robins Supply Truss Division
441 Dunbar Rd
Warner Robins, GA 31093
478/328-6597 ⇨ 478/328-6697 (fax)
www.wrsupply.com
Mr. Phillip Jones

Wheeler's
2 Riverside Industrial Park, NE
Rome, GA 30161-7301
706/232-2400 ⇨ 706/233-4110 (fax)
www.wheelers.com
Mr. James T. Manis
phyllis.jenkins@wheelers.com

Williams Bros. Lumber Co.
4094 Blueridge Industrial Parkway
Norcross, GA 30071
770/813-2200 ⇨ 770/813-2206 (fax)
www.wmsbros.com
Mr. Ronald Gipson
Ronnie.Gipson@wmsbros.com

Williams Bros. Lumber Co.
403-a Dividend Dr
Peachtree City, GA 30269
678/364-8508 ⇨ 678/364-9089 (fax)
www.wmsbros.com
Mr. Rodney Evans

Williams Bros. Lumber Co.
6 AJ Garcia Rd
Pooler, GA 31322
912/330-9991 ⇨ 912/330-0792 (fax)
www.wmsbros.com
Mr. Steve Adams

HAWAII

Ariel Truss Hawaii, Inc.
91-291 Hanua St, Campbell Industrial Park
Kapolei, HI 96707
808/682-5859 ⇨ 808/682-5620 (fax)
Mr. Sunil Ray

Honsador Lumber Corporation
100 Kukila St.
Hilo, HI 96720
808/961-6000 ⇨ 808/961-5892 (fax)
Mr. Patrick Cabreira

Honsador Lumber Corporation - dba Ariel Truss Hawaii, Inc.
91-151 Malakole Road
Kapolei, HI 96707-1893
808/682-2011 ⇨ 808/682-5252 (fax)
Mr. Steve Guynes

HPM Building Supply
16-166 Melekauiwa St
Keauu, HI 96749
808/966-5466 ⇨ 808/966-9828 (fax)
www.hpm-hawaii.com
Mr. Russell Kohashi
hpmkeauu@gte.net

Island Truss
PO Box 3645
Lihue, HI 96766
808/245-3990 ⇨ 808/245-4708 (fax)
Mr. David Vickers
vickers@hawaiian.net

RSI Hawaii
1081 Makepono St
Honolulu, HI 96819
808/847-2077 ⇨ 808/848-8221 (fax)
Mr. Ritchie Mudd
rsritchiemudd@aol.com

Truss Systems Hawaii, Inc.
PO Box 2037
Kahului, HI 96733-2037
808/877-0036 ⇨ 808/877-0731 (fax)
Mr. Scott E. Loomer
trussman@mauigateway.com

IDAHO

BMC West Corporation
3715 Bombardier
Idaho Falls, ID 83402
208/523-6691 ⇨ 208/522-6459 (fax)
www.bmcwest.com
Mr. Dan VWest

BMHC
720 Park Blvd Ste 200
Boise, ID 83712-7764
208/331-4300 ⇨ 208/331-4367 (fax)
www.bmhc.com/
Mr. Richard Blackwood

Building Components of Idaho
1102 Franklin Blvd
Nampa, ID 83687
208/442-9500 ⇨ 208/442-9501 (fax)
Mr. Corey Elitharp
corey@bcofi.net

Coeur D'Alene Builders Supply
655 W Clayton Ave
Coeur D'Alene, ID 83815
208/667-6481 ⇨ 208/667-6483 (fax)
Mr. Phil Adams
phila@cdabldrs.com

Cornerstone Panel & Truss Inc.
PO Box 1072
Hayden, ID 83835
208/772-7259 ⇨ 208/772-5918 (fax)
Ms. Valerie Mesenbrink
cornerstonetruss@icehouse.net

Cramer Bros. Truss Co., Inc.
457 S Kings Rd
Nampa, ID 83687
208/466-4343 ⇨ 208/466-4344 (fax)
Mr. Mike Cramer
cbt@velocity.net

Franklin Building Supply
515 Main St
Jerome, ID 83338
208/324-8161 ⇨ 208/324-3159 (fax)
Mr. Jim Davis
jetruss@franklinbuildingsupply.com

Gem State Truss Co, Inc.
16255 Franklin Blvd
Nampa, ID 83687-8211
208/461-1234 ⇨ 208/461-1183 (fax)
www.gemstatetruss.com
Mr. John Hubbard
gst@gemstatetruss.com

Idaho Truss & Component Co.
PO Box 240
Meridian, ID 83680-0240
208/888-5200 ⇨ 208/888-0003 (fax)
www.idahotruss.com
Mr. Kendall Hoyd

Northwest Building Components, Inc.
8580 W Yosemite
Rathdrum, ID 83858
509/891-6096 ⇨ 509/926-6593 (fax)
Mr. John Spiker

Roberts Truss, Inc.
1640 Sunset Strip
Mountain Home, ID 83647
208/587-9396 ⇨ 208/587-2970 (fax)
Mr. Alan Roberts
rtruss@mindspring.com

Stock Components-Boise
3210 E Amity Rd
Boise, ID 83716
208/426-8797 ⇨ 208/426-8795 (fax)
Mr. Chris Zimmerchied

Stock Components-Coeur D'Alene
4975 Industrial Way
Coeur D'Alene, ID 83814-8931
208/765-3307 ⇨ 208/765-2876 (fax)
Mr. Gary Clay

Stock Components-Idaho Falls
PO Box 50161
Idaho Falls, ID 83402
208/528-2309 ⇨ 208/528-2320 (fax)
Mr. Will Punkoney
will.puckoney@stocksupply.com

Valley Truss Company, Inc.
4100 S Eagleson Rd
Boise, ID 83705
208/362-1089 ⇨ 208/362-0616 (fax)
Mr. Jason Moodie
jason@valleytruss.com

Western Truss, Inc.
5319 S Apple St
Boise, ID 83716
208/342-6228 ⇨ 208/342-4801 (fax)
Mr. Robert Crighton
westerntrussinc@aol.com

ILLINOIS

AccuBuild Inc.
875 Lawndale Ave
Springfield, IL 62707
217/529-4849 ⇨ 217/529-4977 (fax)
www.accubuildtruss.com
Mr. Daniel R. Griffin

Alco White, Inc.
200 E. Washington Street
Jacksonville, IL 62650
217/245-1144 ⇨ 217/243-6122 (fax)
Mr. E. Dewayne White
alcwhite@irtc.net

Alexander Lumber Co.
PO Box 831
Aurora, IL 60507
630/844-5123 ⇨ 630/844-6594 (fax)
www.alexlbr.com
Mr. Joseph F. Weber

Alexander Lumber Co.
1724 Loves Rd
Cortland, IL 60112
815/754-1000 ⇨ 815/754-0997 (fax)
www.alexlbr.com
Mr. Mike Henningson
alco12@earthlink.net

Amwood Homes
4775 Prairie Hill Rd
South Beloit, IL 61080-2538
608/365-8868 ⇨ 608/365-4542 (fax)
Mr. Chuck Keen

Anderson Truss Co. Inc.
12418 Poordo Rd
Pittsburg, IL 62974
618/982-9228 ⇨ 618/982-2969 (fax)
Mr. Boyd E. Anderson
atruss@shawneelink.net

Atlas Components, Inc.
PO Box 6536
Rockford, IL 61125
815/332-4904 ⇨ 815/332-5311 (fax)
Mr. Michael Karceski
mkarceski@atlasci.com

Bear Creek Truss, Inc.
615 N Cty Rd 250 E
Tuscola, IL 61953
217/543-3329 ⇨ 217/543-3124 (fax)
www.bearcreektruss.com
Mr. Dave Rocke
bearcreek@one-eleven.net

Best Homes, Inc.
1230 W. 171st St.
Hazel Crest, IL 60429
708/335-2000 ⇨ 708/335-4891 (fax)
www.besthomesinc.com
Mr. Scott Arquilla
sarquilla@besthomesinc.com

Carpenter Contractors of America dba R & D Thiel
2340 Newburg Rd
Belvidere, IL 61008
815/544-1699 ⇨ 815/544-7132 (fax)
www.rotheil.com
Mr. Howard E. Gauger

Central Illinois Truss, Inc.
901 S Detroit
Morton, IL 61550
309/263-2071 ⇨ 309/263-2111 (fax)
Mr. G. Todd Bonham
tbonham@mtco.com

Component Systems Inc.
209 N Bridge St
Eleroy, IL 61027
815/235-7176 ⇨ 815/235-1229 (fax)
Mr. Gary Rich
grich@componentsys.com

Construction Supply
2229 State St
Chester, IL 62233
618/826-5063 ⇨ 618/826-5601 (fax)
www.chesterconstructionsupply.com
Mr. Barry Marcinkowska
barry@chesterconstructionsupply.com

Edward Hines Lumber Co.
1000 Corporate Grove Dr
Buffalo Grove, IL 60089
847/353-7700 ⇨ 847/353-3423 (fax)
www.hineslumber.com
Mr. Edward M. Hines
mhines@hineslumber.com

Fischer Lumber Company
PO Box 38
East Alton, IL 62024
618/259-7434 ⇨ 618/258-4340 (fax)
Mr. David C. Fischer
fischertruss@piasnet.com

Gateway Building Components
607 N Main St Ste 100
Columbia, IL 62236
618/281-4666 ⇨ 618/281-3049 (fax)
www.tcistl.com
Ms. Mary Pat Keller
mpkeller@tcistl.com

Harrisburg Truss Co.
1822 Barton
Harrisburg, IL 62946-3893
618/253-8787 ⇨ 618/252-8516 (fax)
Mr. Doug Heil
hbgtruss@cclinks.net

Hines Precision Components - A Division of Edward Hines Lumber
510 Tyler Rd.
St. Charles, IL 60174
630/513-2461 ⇨ 630/584-3932 (fax)
Mr. Jessie Albright

Jack Walters & Sons, Corp. dba Walters Building
PO Box 455
Fairfield, IL 62837
618/842-2642 ⇨ 618/842-5235 (fax)
www.waltersbuildings.com
Mr. Fred Gilbert
waltersbuildings@waltersbuildings.com

Jesse B. Holt, Inc.
PO Box 127
Newton, IL 62448
618/783-8481 ⇨ 618/783-3916 (fax)
Mr. Lee Holt

Okaw Truss, Inc.
368 E SR 133
Arthur, IL 61911-6240
217/543-3371 ⇨ 217/543-3376 (fax)
www.okawtruss.com
Mr. Elvin M. Schrock
Eschrock@okawtruss.com

Rehkemper & Son
3151 Cockrell Lane
Springfield, IL 62707
217/787-4214 ⇨ 217/787-8781 (fax)
Mr. Henry Tippi

Rehkemper & Son, Inc. - Component Division
17817 St Rose Rd
Saint Rose, IL 62230
618/526-2269 ⇨ 618/526-2810 (fax)
www.rehkempers.com
Mr. Jerome G. Rehkemper

Roberts & Dybdahl, Inc.
122 E Chain of Rocks Rd
Granite City, IL 62040
618/797-1220 ⇨ 618/931-7523 (fax)
www.robertsdybdahl.com
Mr. Glynn Oster

Roberts & Dybdahl, Inc.
510 E 3rd St
Milan, IL 61264-2815
309/787-1733 ⇨ 309/787-6231 (fax)
www.robertsdybdahl.com
Mr. Kirk Honeycutt
washenhurst@robertsdybdahl.com

Roof Structures
18423 E Frontage Road
Litchfield, IL 62056
217/324-6661 ⇨ 217/324-6658 (fax)
Mr. Ron Stroheck

Ruff Quality Components
453 W. Monroe
Monticello, IL 61856
217/762-9332 ⇨ 217/762-2393 (fax)
www.hundmanlumber.com/ruff.html
Mr. Michael Ruff
mruff@ruffquality.com

Seigle's Component Center
255 Industrial Dr
Hampshire, IL 60140
847/683-5000 ⇨ 847/683-5011 (fax)
www.seigles.com
Mr. Brian Gibbert
seigles@seigles.com

Seigle's Millwork Center
1331 Davis Road
Elgin, IL 60123-1364
847/742-2000 ⇨ 847/697-6521 (fax)
www.seigles.com
Mr. Mark Vogelsburg

Southern Truss Co., Inc.
5510 Hwy 13 W
Harrisburg, IL 62946
618/252-8144 ⇨ 618/252-2063 (fax)
Mr. Dennis J. Murphy
sotruss@yahoo.com

Stock Building Supply, Inc.
1616 Windsor Rd
Rockford, IL 61111
815/633-7070 ⇨ 815/633-9814 (fax)
Mr. Joel DeLuna

Tempo Components
110 Brennan Dr
Kirkland, IL 60146
815/522-3888 ⇨ 815/522-7730 (fax)
www.tempocomponents.com
Mr. Stephen R. Kannaka
stevek@tempocomponents.com

Truss/Slater
PO Box 20
Virden, IL 62690
217/965-4911 ⇨ 217/965-4914 (fax)
Mr. Douglas S. Slater
truss@royell.net

W. Kost, Inc.
75 Koppie Dr
Gilberts, IL 60136-9641
847/428-0600 ⇨ 847/428-0839 (fax)
Mr. Walter Kost
wkostmfg@aol.com

Walnut Components, Inc.
14970 2100N Ave
Princeton, IL 61356-9756
815/875-3811 ⇨ 815/872-0967 (fax)
Mr. Scott Haurberg
wcis@ivnet.com

Walnut Custom Homes, Inc.
PO Box 605
Walnut, IL 61376-0605
815/379-2151 ⇨ 815/379-2011 (fax)
www.walnutcustomhomes.com
Mr. Jeff Strick
wch@walnutcustomhomes.com

Wheeler Lumber L.L.C.
8109 29th St W
Rock Island, IL 61201
309/787-1729 ⇨ 309/787-8307 (fax)
Mr. Christopher Mielke

INDIANA

84 Components
181 S Burkart Blvd
Seymour, IN 47274
812/523-8817 ⇨ 812/523-6731 (fax)
Mr. Doug Nelson

84 Components
840 South 550 West
Tipton, IN 46072
765/457-5545
Mr. Dennis Mattingly

Borkholder Buildings & Supply, LLP
PO Box 32
Nappanee, IN 46550-0032
574/773-3144 ⇨ 574/773-2897 (fax)
www.borkholder.com
Mr. Patrick M. McGuire, P.E.
borkinfo@borkholder.com

Builders FirstSource
PO Box 517
Demotte, IN 46310
219/987-2781 ⇨ 219/987-2729 (fax)
www.buildersfirstsource.com
Mr. Michael Hinde

Carter Woodcraft Company
Box 590
Pittsboro, IN 46167-0590
317/892-6476 ⇨ 317/892-6565 (fax)
www.carterlumber.com
Mr. Mark Dripps

Carter-Lee Building Components Inc.
9028 Old State Road 67
Mooreville, IN 46158
317/834-5380 ⇨ 317/834-5390 (fax)
www.carterlee.com
Mr. Steven L. Stroder
sstroder@carterleebc.com

QC Builders

Classic Truss & Wood Components, Inc.
2709 Blackiston Mill Rd
Clarksville, IN 47129
812/944-5821 ⇨ 812/948-2177 (fax)
www.classictruss.com
Mr. Jeffery Corbett
classic@aye.net

Contract Lumber
1590 W Northfield Dr
Brownsberg, IN 46112
317/852-8996 ⇨ 317/852-1077 (fax)
www.contractlumber.com
Mr. Brett Kramer
bkramer@contractlumber.com

Contract Lumber Company
14444 Herriman Blvd
Noblesville, IN 46060
317/776-0993 ⇨ 317/776-0983 (fax)
Mr. Ed Winders

Custom Built Components
415 W 19th St
Huntingburg, IN 47542
812/683-8118 ⇨ 812/683-8287 (fax)
www.bametalproducts.com
Mr. Roger Thacker
bametal@psci.net

Davidson Industries, Inc.
PO Box 800
Franklin, IN 46131-9584
317/738-3211 ⇨ 317/738-3440 (fax)
www.dilumber.com
Mr. M.W. Carey
ccarey@dilumber.com

QC Builders
Dura Panel Truss, LLC
5740 Decatur Blvd
Indianapolis, IN 46241
317/821-8200 ⇨ 317/821-1862 (fax)
www.duracompanies.com
Mr. Terry Murphy

FBI Buildings
3823 West 1800 South
Remington, IN 47977
219/261-2157 ⇨ 219/261-3193 (fax)
www.fbibuildings.com
Mr. John Lehman

Georgetown Truss Company Inc
PO Box 1
Georgetown, IN 47122
812/951-2647 ⇨ 812/951-2044 (fax)
Mr. Tim Youtsey
gtowntrs@epowerc.net

Graber Post Buildings, Inc.
RR1 Box 225
Montgomery, IN 47558-9625
812/636-7355 ⇨ 812/636-7980 (fax)
Mr. Steve Graber
steve@graberpost.com

Home Lumber
11200 Delaware Parkway
Crown Point, IN 46308
219/226-0000 ⇨ 219/661-7568 (fax)
Mr. David Turner

K & K Industries, Inc.
RR #1 Box 170
Montgomery, IN 47558
812/486-3281 ⇨ 812/486-3284 (fax)
Mr. Gerald Stoll
kkinc@dmrtc.net

KA Components
301 S. Kirkwood Dr
Otterbein, IN 47970
765/583-3460 ⇨ 765/583-3463 (fax)
Mr. Kolin L. Jones
kamfg@insightbb.com

KA Components, Inc.
PO Box 578
Otterbein, IN 47970
765/583-4491 ⇨ 765/583-4845 (fax)
Mr. Timothy Kerkhoff
tr3tech@nlci.com
QC_{Quality Connection}

Kentucky-Indiana Lumber Co., Inc.
PO Box 4099
Evansville, IN 47724
812/464-2428 ⇨ 812/464-2903 (fax)
Mr. Mark Hansen
kitruss@evansville.net

Madison Truss Company
5426 N Olive Branch Rd
Madison, IN 47250
812/273-5482 ⇨ 812/273-6795 (fax)
Mr. David Gosman
dgosman@intergate.com

Precision Truss of Indiana
413 East Madison
Kirklin, IN 46050
765/279-8848 ⇨ 765/279-8967 (fax)
Mr. Terry Dale

Premier Truss & Lumber Co.
18140 SR 331
Tippecanoe, IN 46570
574/498-6516 ⇨ 574/498-6389 (fax)
Mr. Nathan Kauffmann
steelridgeent@mchsi.com

Roberts & Dybdahl, Inc.
601 Berryman Pike
Tipton, IN 46072
765/675-9032 ⇨ 765/675-2293 (fax)
www.robertsdybdahl.com
Mr. Erik Prock

Stark Truss Company, Inc.
1317 N Owens St
Rensselaer, IN 47978
219/866-2772 ⇨ 219/866-2795 (fax)
www.starktruss.com
Mr. Craig Wagner
QC_{Quality Connection}

TK Constructors — Truss Plant
2228 North Cammack St.
Muncie, IN 47304
765/759-3800 ⇨ 765/759-3804 (fax)
Mr. Brad Sorrell
bsorrell@tkconstructors.com

TK Constructors, Inc.
5141 W. Hessler Rd.
Muncie, IN 47304
765/282-5500 ⇨ 765/759-7575 (fax)
Mr. Don Hamilton

Truss Manufacturing Company, Inc.
PO Box 418
Westfield, IN 46074
317/896-2571 ⇨ 317/896-3776 (fax)
Mr. Curt Fankhauser

Truss Systems, Inc.
PO Box 191
Boonville, IN 47601
812/897-3064 ⇨ 812/897-3069 (fax)
Mr. Stu Phillips

Trusses by Hobgood, Inc.
PO Box 2776
Evansville, IN 47728
812/867-2411 ⇨ 812/867-0239 (fax)
Mr. Bill Hobgood
tbh@evansville.net

Universal Forest Products, Inc.
PO Box 129
Granger, IN 46530
574/277-7670 ⇨ 574/277-0547 (fax)
Mr. Dennis Sill

Universal Forest Products, Inc.
2702 N Colorado Ave
Indianapolis, IN 46218
317/545-6870 ⇨ 371/545-6871 (fax)
www.ufpi.com
Mr. Dennis Sill
customerservice@ufpi.com

Wagner Truss Manufacturing
PO Box 121
Napoleon, IN 47034
812/852-2206 ⇨ 812/852-2189 (fax)
Mr. Joe Wwagner
jwagner1@nalu.net

WEB Truss Company
79 Paul Foulke Pkwy.
Hagerstown, IN 47346
765/489-6261 ⇨ 765/489-5380 (fax)
Mr. Mark Wilkins

IOWA

Cascade Mfg Co
PO Box 220
Cascade, IA 52033-0220
563/852-3231 ⇨ 563/852-7391 (fax)
www.cascade-mfg-co.com
Mr. Ray J. Noonan, Jr
info@cascade-mfg-co.com

QC

Cascade Mfg Co — Eldridge
601 E Blackhawk Trail
Eldridge, IA 52748
563/285-5825 ⇨ 563/285-5831 (fax)
www.cascade-mfg-co.com
Mr. Marty Cavanagh
rvbehren@cascade-mfg-co.com

QC

Cascade Mfg Co — Pleasantville
PO Box 552
Pleasantville, IA 50225
515/848-3940 ⇨ 515/848-3982 (fax)
Mr. Eric Bauer

Citation Homes, Inc.
PO Box AF
Spirit Lake, IA 51360
712/336-2156 ⇨ 712/336-4779 (fax)
www.citationhomes.com
Mr. Mike Stineman
mstineman@citationhomes.com

Engineered Building Design, L.C.
230 Hwy 1 & 92
Washington, IA 52353
319/653-6235 ⇨ 319/653-6154 (fax)
Mr. David J. Mitchell
sales@ebdtruss.com

QC

Lumber Specialties Ltd.
PO Box 38
Dyersville, IA 52040-0038
563/875-2858 ⇨ 563/875-2579 (fax)
www.lbrspec.com
Mr. Steve A. Kennedy

QC

Midwest Truss Company, L.P.
17606 212th St
Bloomfield, IA 52537-7214
641/722-3675 ⇨ 641/664-2316 (fax)
Mr. Titus Wvagner

Plum Building Systems
PO Box 30
New Hampton, IA 50659-0030
641/394-5718 ⇨ 641/394-4080 (fax)
Mr. Bruce Kinney

Plum Building Systems
1805 N Main
Osceola, IA 50213
641/342-6661 ⇨ 641/342-3706 (fax)
Mr. Steve G. Baker
plumbldg@pionet.net

Plum Building Systems
3737 Woodland Ave., Suite 100
West Des Moines, IA 50266
515/327-0698 ⇨ 515/327-0718 (fax)
Mr. Kevin Riesberg
plumbldg@dwx.com

ReVosWel Truss
320 35th St.
Marion, IA 52302
319/377-9868 ⇨ 319/377-9869 (fax)
Mr. David Reed
revoswel@aol.com

Roberts & Dybdahl, Inc.
PO Box 1908
Des Moines, IA 50306
515/283-7100 ⇨ 515/283-7141 (fax)
www.robertsdybdahl.com
Mr. Tom Lambertz
TLambertz@robertsdybdahl.com

Roberts & Dybdahl, Inc.
233 S. Clay
Ottumwa, IA 52501-1750
641/682-7559 ⇨ 641/682-0134 (fax)
www.robertsdybdahl.com
Mr. Mike Bottorff

Roberts & Dybdahl, Inc.
1630 Grandview Ave
Wwaterloo, IA 50703-2326
319/235-0391 ⇨ 319/235-7623 (fax)
www.robertsdybdahl.com
Mr. Jim Lehman

Structural Component Systems, Inc.
2229 Industrial Park Rd
Boone, IA 50036
515/432-1536 ⇨ 515/432-1528 (fax)
Mr. Bob Creger

Structural Component Systems, Inc.
7012 Madison Ave. Ste F
Urbandale, IA 50322
515/252-0302
Mr. Alex Riesberg

UBC Timber Roots Truss Plant
4283 Birch Ave.
Hawarden, IA 51023
712/552-1975 ⇨ 712/552-1779 (fax)
Mr. Greg Collins
hawarden.ia@timberroots.com

QC

Wheeler Lumber L.L.C.
1100 Hoak Dr
West Des Moines, IA 50265
515/224-1909 ⇨ 515/223-0076 (fax)
Mr. Scott Easter

KANSAS

Central Kansas Truss Co., Inc.
PO Box 257
Valley Center, KS 67147-0257
316/755-3114 ⇨ 316/755-3330 (fax)
Mr. Jeffrey A. St. Clair

Idaho Timber Corp. of Kansas - Truss Division
515 Industrial Park
Halstead, KS 67056
316/830-3001 ⇨ 316/830-3167 (fax)
Mr. Larry Carter
id_tim98@hotmail.com

Kaw Valley Framing Components, LLC
PO Box 473
Bonner Springs, KS 66012
913/441-5870 ⇨ 913/441-6160 (fax)
www.kawvalleyframing.com
Mr. Dean Taylor
kvfc@earthlink.net

Kropf Lumber Inc.
PO Box 310
Hesston, KS 67062
620/327-4951 ⇨ 620/327-4784 (fax)
http://www.kropflumber.com
Mr. Donnie Hostetler
webmaster@kropflumber.com

McCray Lumber
5111 NW US 24 Hwy
Topeka, KS 66618
785/232-2828 ⇨ 785/232-2614 (fax)
www.mccraylumber.com
Mr. Mike Van Horn

Parker Truss & Stuff
19797 County Rd 1077
Parker, KS 66072
913/898-2775 ⇨ 913/898-4685 (fax)
Mr. Rod Clinton

Perfection Structural Components
2821 Seward Ave.
Topeka, KS 55506
800/288-3966 ⇨ 785/234-1009 (fax)
Mr. Mike West

Perfection Structural Components
PO Box 7712
Wichita, KS 67277
316/941-0142 ⇨ 316/941-0135 (fax)
Mr. Donald Busch

St. Joseph Truss Company, Inc.
2257 169th Rd
Wathena, KS 66090-9722
785/989-4496 ⇨ 785/989-3408 (fax)
www.trussme.com
Mr. Robert V. Poirier
pierre@ccp.com

Wheeler Lumber L.L.C.
1959 Old Hwy 50 NE
Waverly, KS 66871
785/733-2848 ⇨ 785/733-2850 (fax)
Mr. Nick Bailey

KENTUCKY

Advanced Building Components, LLC
120 Commerce Dr
Radcliff, KY 40160
270/351-3433 ⇨ 270/351-3490 (fax)
Mr. Donald Basham
pdcecil@bbtel.com

Atlas Truss Company
PO Box 425
Irvington, KY 40146
270/828-3734 ⇨ 270/788-3741 (fax)
Mr. Michael Stennett

Bluegrass Truss Company
PO Box 11731
Lexington, KY 40577
859/255-2481 ⇨ 859/259-3330 (fax)
Mr. Clyde R. Bartlett
bgtruss@qx.net

QC

Boland, Maloney Lumber
4010 Collins Lane
Louisville, KY 40245
502/584-6121 ⇨ 502/584-5857 (fax)
Mr. Richard Boland

Brewer's Truss Company
PO Box 37
Sandgap, KY 40481
606/965-2560 ⇨ 606/965-2562 (fax)
Mr. Terry L. Brewer
tbrewer@prtcnet.org

Builders FirstSource
PO Box 157
Erlanger, KY 41018
859/341-7025 ⇨ 859/341-7635 (fax)
Mr. Stephen Maine

Caudill Truss Co.
1479 Van Thompson Rd
Mount Sterling, KY 40353-9308
859/498-4978 ⇨ 859/497-0988 (fax)
Mr. Lee Caudill
ctruss2@hotmail.com

Central Kentucky Truss, LLC
PO Box 884
Lexington, KY 40588
859/887-2053 ⇨ 589/887-9409 (fax)
Mr. Frank R. Reeves
freeves@palumbolumber.com

Gossage Truss, Inc.
PO Box 1242
Russell Springs, KY 42642-1242
270/866-3784 ⇨ 270/866-7220 (fax)
Mr. Donald Gossage

Kentucky-Indiana Lumber Co., Inc.
PO Box 2289
Louisville, KY 40201
502/637-1401 ⇨ 502/635-0567 (fax)
www.ki-lumber.com
Mr. Ron Mason

Kentucky-Indiana Lumber/ Truss Plant
PO Box 55506
Lexington, KY 40555
859/268-0953 ⇨ 859/266-2592 (fax)
Mr. Mike Meehan

K-I Truss & Building Components
151 Brighton Cir
Shelbyville, KY 40065-8130
502/637-1401 ⇨ 502/635-0528 (fax)
Mr. Richard C. Hargrave

Kintec, LLC
PO Box 587
Pewee Valley, KY 40056-0587
502/241-9456 ⇨ 502/241-5374 (fax)
www.kintectruss.com
Mr. Keith Kinser
keith@kintectruss.com

Moser Panelized Housing, Inc.
2617 N Hwy 53
La Grange, KY 40031
502/222-5472 ⇨ 502/225-6834 (fax)
www.aye.net/~mph
Ms. Anna Moser
moserpan@bellsouth.net

Piercefield Corporation, Inc.
PO Box 18665
Erlanger, KY 41018-0665
859/341-7767 ⇨ 859/341-7699 (fax)
www.piercefield.com
Mr. John T. Piercefield, Jr
john@piercefield.com

Powell Structural Systems
3565 Dixie Hwy
Dry Ridge, KY 41035
859/428-9800 ⇨ 859/428-2333 (fax)
www.powelltruss.com
Mr. Ralph Mason

QC

Power Truss Inc
PO Box 431
Mayfield, KY 42066
270/247-4180 ⇨ 270/247-9327 (fax)
www.powertruss.com
Ms. Lynn Power
sales@powertruss.com

Southeast Truss, Inc.
724 E Hwy 1223
Corbin, KY 40701
606/528-2193 ⇨ 606/528-2193 (fax)
Mr. Steven D. Cornn
truss@bellsouth.net

Stark Truss Company, Inc.
120 Don Harris Rd
Auburn, KY 42206
270/542-4382 ⇨ 270/542-7286 (fax)
www.starktruss.com
Mr. John Bryant

QC

Stock Components-La Grange
1800 Button Ln
La Grange, KY 40031
502/222-1260 ⇨ 502/222-6122 (fax)
Mr. Henry Combs

Structural Component Systems
30 Kingbrook Parkway
Simpsonville, KY 40067
502/722-2266 ⇨ 502/722-2007 (fax)
Mr. Steve Keplinger
skeplinger@scsofky.com

TrimJoist Corporation
PO Box 8014
Lexington, KY 40533
859/277-7078 ⇨ 859/276-1380 (fax)
Mr. Robert Riggs

Trussway, Ltd.
7600 La Grange Rd. Ste. 200
Pewee Valley, KY 40056
502/243-3933 ⇨ 502/243-3745 (fax)
Mr. David Konietzko

UBC Timber Roots
351 United Ct
Lexington, KY 40509-0001
859/263-5004 ⇨ 859/263-5296 (fax)
Mr. Ricky Powell

LOUISIANA

Quality Truss
139 UPS Rd
Ruston, LA 71270
318/255-5959 ⇨ 318/255-9332 (fax)
Ms. Donna Terry

Rogers Manufacturing Company
801 Industrial Pkwy.
West Monroe, LA 71291-9197
318/396-5700 ⇨ 800/736-5701 (fax)
www.rogersmfg.com
Mr. Larry Rogers
larry@rogersmfg.com

Sentry Building Components
PO Box 1162
Jennings, LA 70546-1162
337/824-4865 ⇨ 337/824-4866 (fax)
www.crawfishnet.com/sentry/
Mr. Gregory N. Marcantel
sentry@cfweb.net

Southern Components, Inc.
PO Box 29010
Shreveport, LA 71149
318/687-3330 ⇨ 318/686-5159 (fax)
www.socomp.com
Mr. Robert L. Ward
info@socomp.com

QC

MAINE

Mainely Trusses, Inc.
PO Box 377
Fairfield, ME 04937-0377
207/453-4911 ⇨ 207/453-7652 (fax)
Mr. Mike Boulet

Sprowl Building Components, Inc.
PO Box 130
Searsmont, ME 04973-0130
207/342-5211 ⇨ 207/342-5713 (fax)
Mr. George E. Sprowl, Jr
george@sprowl.com

Wood Structures
PO Box 347
Biddeford, ME 04005-0347
207/294-5100 ⇨ 207/282-2423 (fax)
www.wsitruss.com
Mr. Frank Paul

Wood Structures, Inc. (WSI Group)
Saco Industrial Park
Saco, ME 04072
207/283-9102 ⇨ 207/284-6153 (fax)
Mr. Gerry Brucken

MARYLAND

84 Components
4488 Quad Counties Ct
Mount Airy, MD 21771
301/829-2845 ⇨ 301/829-9223 (fax)
Mr. Rick Stultz

Best Building Components, LLC
PO Box 278
Maugansville, MD 21767-0278
301/739-4220 ⇨ 301/739-4222 (fax)
Mr. John E. Styer
jstyer@bestbuildingcomponents.com

Builders FirstSource
1 Seton Square Dr, Ste 5A
Emmitsburg, MD 21727
301/447-1703 ⇨ 301/447-1707 (fax)
www.buildersfirstsource.com
Mr. Mark Shockey
mark.shockey@buildersfirstsource.com

Builders FirstSource
7490 New Technology Way
Frederick, MD 21703
301/631-2282 ⇨ 301/631-1619 (fax)
www.buildersfirstsource.com
Mr. Fred Schenkel

Builders FirstSource
7490 New Technology Way
Frederick, MD 201703
813/621-9831 ⇨ 813/627-9131 (fax)
Ms. Hillary Touchtone

Builders FirstSource
18 Industrial Dr
Ruston, MD 21901
410/287-7797 ⇨ 410/287-8197 (fax)
www.buildersfirstsource.com
Mr. Harry Plummer

Builders FirstSource
4011 Rock Hall Rd
Point of Rocks, MD 21777
301/874-5151 ⇨ 301/874-5389 (fax)
www.buildersfirstsource.com
Mr. Fred Schenkel

Cavco Homes, Inc.
PO Box 75
Cavetown, MD 21720
301/733-7940 ⇨ 301/824-3944 (fax)
www.cavetown.com
Mr. Charles Tolbert
cavco@nfis.com

Chesapeake Building Components
PO Box 2090
Easton, MD 21601-2090
410/822-6406 ⇨ 410/822-7340 (fax)
Mr. Edward Z. Basham, III
edbash@goeaston.net

Chesapeake Engineered Wood and Truss
PO Box 1502
Salisbury, MD 21802
410/548-2292 ⇨ 410/548-5883 (fax)
Mr. Mark Filippelli
mark@cewinc.net

Chopp & Co., Inc.
11850 Pika Dr
Waldorf, MD 20602
301/932-5600 ⇨ 301/843-4062 (fax)
Mr. Matthew Cannon

Dunkirk Supply Inc.
2880 Dunkirk Way
Dunkirk, MD 20754
301/855-5700 ⇨ 301/855-8148 (fax)
www.dunkirksupply.com
Mr. Mike Brown
dunkirktrusses@chesapeake.net

Garrett Building Components
1117 Broadford Rd
Mt Lake Park, MD 21550
301/334-4080 ⇨ 301/334-1733 (fax)
Mr. Ted Wolf

Rigidply Rafters, Inc.
R.D. #2, Box 274
Oakland, MD 21550
301/334-3977 ⇨ 301/334-9289 (fax)
Mr. Bernard Orendorf

S. Ramsco, Inc.
5179 Mountville Rd
Frederick, MD 21703-7849
301/874-5660 ⇨ 301/874-5669 (fax)
Mr. James H. Macrum
sramscocinc@prodigy.net

Shelter Systems Limited
1025 Meadow Branch Rd
Westminster, MD 21158
410/876-3900 ⇨ 410/857-5754 (fax)
www.sheltersystems.com
Mr. Dwight Hikel
QC_{Quality Connection}

Spencer Construction Co., Inc. / FABCO
PO Box 123
Jarrettsville, MD 21084
410/557-7666 ⇨ 410/557-0036 (fax)
Mr. Don Testerman

Stock Building Supply
645 Mayo Rd.
Edgewater, MD 21037
410/956-6100
www.carolinaholdings.com
Mr. Trent Godhard
trent.godhard@stocksupply.com

Structural Systems, Inc.
201 Poplar Ave
Thurmont, MD 21788
301/271-7734 ⇨ 301/271-3733 (fax)
www.ssi-midatl.com
Mr. Michael Hardman

The Paulis Company, Inc.
4834 Old Philadelphia Rd.
Aberdeen, MD 21001
410/272-6600 ⇨ 410/272-6780 (fax)
Mr. Sandy Paulis

Universal Forest Products, Inc.
1001 Tibbetts Ln
New Windsor, MD 21776
410/549-1000 ⇨ 410/549-1160 (fax)
www.ufpi.com
Casey Gowen
customerservice@ufpi.com

MASSACHUSETTS

Building Components of New England, Inc.
PO Box 88
Palmer, MA 01069
413/283-8537 ⇨ 413/283-8669 (fax)
www.1866-ljoists.com
Mr. Jim Cummings

Component Building Systems, Inc.
6 Foundry Village Rd
Colrain, MA 01340
413/624-3469 ⇨ 413/624-3460 (fax)
www.componentbuildingsystems.com
Ms. Laura Backman
trusses@together.net

Quick Build Truss Company, Inc.
2153 G.A.R. Hwy
Swansea, MA 02777
508/379-9077 ⇨ 508/379-0333 (fax)
Mr. Fred L. Toppan
quickbuild@msn.com

Reliable Truss & Components, Inc.
200 Welby Rd
New Bedford, MA 02745
508/998-7877 ⇨ 508/995-1724 (fax)
www.reliabletruss.com
Mr. David Thomas
info@reliableales.com

Truss Engineering Corporation
PO Box 51027
Indian Orchard, MA 01151
413/543-1298 ⇨ 413/543-1847 (fax)
www.trussec.com
Mr. Joe Henley
info@trussec.com

Ultratec Inc.
290 Broadway St
Methuen, MA 01844
978/683-2400 ⇨ 978/689-3554 (fax)
www.ultratecinc.com
Mr. Paul Briere
paul@ultratecinc.com

Universal Forest Products, Inc.
PO Box 945
Belchertown, MA 01007-0945
413/323-7247 ⇨ 413/323-5780 (fax)
www.ufpi.com
Mr. John Evans
jatwater@ufpi.com

Western Mass Truss
PO Box 2197
Westfield, MA 01086-2197
413/562-3861 ⇨ 413/562-1681 (fax)
www.westernmasstruss.net
Mr. Keith B. Cressotti
kbctruss@hotmail.com

MICHIGAN

A & R Truss Company, Inc.
PO Box 397
New Buffalo, MI 49117
269/469-0112 ⇨ 269/469-3530 (fax)
www.artruss.com
Mr. Donald A. Balzer
sales@artruss.com

Advanced Truss Systems, LLC
6847 US 131 North
Kalkaska, MI 49646
231/258-5461 ⇨ 231/258-5439 (fax)
Mr. James S. Peters
ats_eng@torchlake.com

Allwood Building Components
35377 Division, 32 Mile Rd
Richmond, MI 48062-1301
586/727-2731 ⇨ 586/727-5007 (fax)
Mr. Eric Lundquist
abctruss@hotmail.com

Bear Truss Co.
PO Box 239
St. Louis, MI 48880
989/681-5774 ⇨ 989/681-4242 (fax)
Mr. Ken Luneack
2153@nethawk.com

Bear Truss North
11093 Johnson Rd
Mancelona, MI 49659
231/587-1070 ⇨ 231/587-1073 (fax)
Mr. Dave Bewley

Blink Truss Company
1379 Comstock St
Marne, MI 49435
616/677-3743 ⇨ 616/677-1444 (fax)
Mr. Mike Weed

Century Truss Company of Michigan
7600 Kensington Ct
Brighton, MI 48116
248/486-4000 ⇨ 248/486-0880 (fax)
www.centurytruss.com
Mr. Ronald P. Bergeron

Delta Truss Incorporated
PO Box 6007
Saginaw, MI 48608-6007
989/752-7141 ⇨ 989/752-2445 (fax)
Mr. Jeff Ross

Heart Truss & Engineering
1830 N Grand River Ave
Lansing, MI 48906
517/372-0850 ⇨ 517/372-1409 (fax)
Mr. Curt Schaberg
cschaberg@hearttruss.net

Letherer Truss, Inc.
851 Industrial Ct.
Clare, MI 48617
989/386-4999 ⇨ 989/386-4979 (fax)
Mr. Steven C. Letherer
info@letherer.com

M.R. Truss, Inc.
8430 N Nelson Rd
Lake City, MI 49651
231/229-4555 ⇨ 231/229-4872 (fax)
Mr. Richard Lehr
MRTrussinc@hotmail.com

Maple Valley Truss Co., Inc.
4287 East West Branch
Prudenville, MI 48651
989/389-4267 ⇨ 989/389-7981 (fax)
www.maplevalleytruss.com
Mr. Richard Gurzenda
info@maplevalleytruss.com

Maverick Building Systems
8225 Goldie St
Walled Lake, MI 48390
248/366-9410 ⇨ 248/366-9413 (fax)
Mr. Mark R. Pearson
glennmbs@aol.com

Michiana Truss, Inc.
PO Box 738
Dowagiac, MI 49047
269/782-5900 ⇨ 269/782-5701 (fax)
www.michianatruss.com
Mr. Dennis Soule
michianatruss@michianatruss.com

Michigan Wall Panel
51537 Industrial Dr
New Baltimore, MI 48047
586/716-3750 ⇨ 586/716-3757 (fax)
Mr. William J. Martin

North American Forest Products, Inc.
PO Drawer AC
Edwardsburg, MI 49112
269/663-8500 ⇨ 269/663-2073 (fax)
Mr. Mike Chaffee
mchaffee@nafpinc.com

Ram Building Components
9500 Henry Ct
Zeeland, MI 49464
616/875-8157 ⇨ 616/875-8229 (fax)
Mr. Jack Weaver

Schaaf Lumber Company
PO Box 566
East Tawas, MI 48730
989/362-4417 ⇨ 989/362-8113 (fax)
Ms. Marjorie Schaaf
schaaflumber@voyager.net

Skandia Truss
9465 US 41 S
Skandia, MI 49885
906/942-7171 ⇨ 906/942-7150 (fax)
Ms. Liisa Niemela

Standard Building Systems
3147 Fruitridge Ave
Grand Rapids, MI 49544
616/784-9963 ⇨ 616/784-7083 (fax)
www.standardcompanies.com
Mr. Jason Gundy
jason_gundy@standardcompanies.com

Structech, a Division of Midway Engineering
50253 Phillips Rd
Dowagiac, MI 49047
269/782-8614 ⇨ 269/782-2257 (fax)
Mr. Lee Franz

Traverse Bay Truss
6265 Arnold Rd
Williamsburg, MI 49690-9213
231/267-9700 ⇨ 231/267-9708 (fax)
www.traversebaytruss.com
Mr. Rich Callen

Truss Technologies, Inc.
PO Box A
Cedar Springs, MI 49319
616/696-2300 ⇨ 616/696-3172 (fax)
www.trusstechnologies.com
Mr. James B. Defoe

Trussman Inc.
79 W Howard St
Pontiac, MI 48342
248/335-3211 ⇨ 248/335-7607 (fax)
Mr. David Pilkinton

Trussway - Central
PO Box 27
Sparta, MI 49345
616/887-8264 ⇨ 616/887-9870 (fax)
Mr. Dean DeHoog

Trussway Central
3203 Brooklyn Rd
Jackson, MI 49203
517/764-1405 ⇨ 517/764-1433 (fax)
Mr. Ted Garrett

Universal Forest Products, Inc.
2801 East Beltline NE
Grand Rapids, MI 49525
616/364-6161 ⇨ 616/364-5558 (fax)
www.ufpi.com
Ms. Jennifer Meyer
customerservice@ufpi.com

Universal Forest Products, Inc.
68956 US 131
White Pigeon, MI 49099
269/483-2222 ⇨ 269/483-2211 (fax)
www.ufpi.com
Mr. Dennis Sill
customerservice@ufpi.com

Wall-Fab Inc.
PO Box 639
Novi, MI 48376-0639
248/380-1316 ⇨ 248/380-9413 (fax)
Mr. David Boyce
wallfab1@aol.com

Wendricks Truss, Inc.
PO Box 160
Hermansville, MI 49847
906/498-7709 ⇨ 906/498-2124 (fax)
www.wendrickstruss.com
Mr. Kelly E. Plunger

West Michigan Truss
404 S Maple Island Rd
Muskegon, MI 49442
231/788-6330 ⇨ 231/788-6238 (fax)
www.westmichigantruss.com
Mr. Dan Bekkering
wm.truss@verizon.net

Wolohan Lumber Company
5700 US 31 South
Grawn, MI 49637
231/943-7000 ⇨ 231/599-2390 (fax)
Mr. Peter Hartmann

Wolohan Lumber Company
1740 Midland Rd
Saginaw, MI 48603
989/793-4532 ⇨ 989/793-5066 (fax)
www.wolohan.com
Mr. James L. Wolohan
mwolohan@concentric.net

Wood Tech, Inc.
670 76th St., S.W.
Byron Center, MI 49315
616/455-0800 ⇨ 616/455-2270 (fax)
Mr. Mike Staples
mhswt@aol.com

MINNESOTA

Acorn Lumber, LLC
915 Blue Gentian Rd
Eagan, MN 55121
651/994-0200 ⇨ 651/994-0300 (fax)
Mr. Mike Tappe

Acorn Lumber, LLC
21600 Hamburg Ave
Lakeville, MN 55044
952/985-4299 ⇨ 952/985-5646 (fax)
Mr. Craig Rudesill
crudesill@acornlumber.com

Automated Building Components
PO Box 7
Montrose, MN 55363
763/675-7376 ⇨ 763/675-3522 (fax)
www.trussabc.com
Mr. Jim Scheible
jim_scheible@trussabc.com

Becker Truss, Inc.
PO Box 247
Becker, MN 55308
763/261-5522 ⇨ 763/262-0330 (fax)
Mr. Ray Roeder
bti@sherbtel.net

Emmerich Wood Products, Inc.
3115 162 Ln NW
Andover, MN 55304
763/427-4155 ⇨ 763/427-8083 (fax)
www.emmerichwood.com
Mr. Scott Powley
scott@emmerichwood.com

Engineered Building Components Company
146 Washington Ave S
Hopkins, MN 55343
952/935-4902 ⇨ 952/935-4901 (fax)
www.ebcotruss.com
Mr. Robert Milless
bob@ebcotruss.com

Glenbrook Lumber & Supply, Inc.
5250 Glenbrook Ave
Oakdale, MN 55128
651/770-9071 ⇨ 651/777-2417 (fax)
www.glenbrooklumber.com
Mr. Gene Heger
geneheger@glenbrooklumber.com

Grizzly Truss Fabricators
580 Mahnomen Dr.
Bemidji, MN 56601
218/751-1515 ⇨ 218/751-1515 (fax)
Mr. Michael K. Hoven
grizzly@paulbunyan.net

Integrity Truss, Inc.
19481 Leonard Rd.
Clearbrook, MN 56634
218/776-2882 ⇨ 218/776-2883 (fax)
Mr. Fred Johnson
integritytruss@yahoo.com

Kylmala Truss
4985 Tuhkanen Dr
Saginaw, MN 55779
218/729-5719 ⇨ 218/729-8389 (fax)
Mr. Keith Kylmala
kkylmala@aol.com

Littfin Lumber Co.
PO Box 666
Winsted, MN 55395-0666
320/485-3861 ⇨ 952/473-1245 (fax)
www.littfintruss.com
Mr. Robert Mochinski
sales@littfintruss.com

Lloyd Truss Systems
PO Box 1118
Mankato, MN 56002-1118
507/387-4250 ⇨ 507/625-4528 (fax)
Mr. Eric T. Wasmund
ltruss@hickorytech.net

Manion Lumber and Truss, Inc.
PO Box 67
Pillager, MN 56473
218/746-3200 ⇨ 218/746-3994 (fax)
www.manionwholesale.com
Mr. Steve Schaeffel
manions@brainerd.net

Marshall Truss Systems, Inc.
200 South 11th St
Marshall, MN 56258-0352
507/537-0581 ⇨ 507/537-0691 (fax)
Mr. Woody Miller
lmtruss@iw.net

Mathew Hall Lumber/Component Division
PO Box 128
St Cloud, MN 56302
320/252-1920 ⇨ 320/257-3586 (fax)
www.mathewhall.com
Mr. Daniel Hall

Minnesota Building Systems, Inc.
10700 West Highway 55 Suite 185
Plymouth, MN 55441
763/546-0252 ⇨ 763/546-0174 (fax)
www.keystone-building.com
Mr. Joel R. Martin
jmartin@keystone-building.com

P & M Truss Inc.
PO Box 443
Isanti, MN 55040
763/444-4174 ⇨ 763/444-9595 (fax)
Mr. Rick Patterson
pmtruss@acinet.net

Plum Building Systems
One Carlson Parkway, Suite 120
Plymouth, MN 55447
763/258-0110 ⇨ 763/258-0166 (fax)
Mr. Mike Stanton

Scherer Brothers Truss Division
PO Box 119
Albertville, MN 55301
763/497-3324 ⇨ 763/497-4339 (fax)
www.schererbros.com
Mr. Mike Peterman

Simonson Properties Co.
2455 12th St SE
St Cloud, MN 56304
320/252-9385 ⇨ 320/252-9483 (fax)
www.simonson-lumber.com
Mr. Kenneth Fuchs
kenf@simonson-lumber.com

South Side Lumber
PO Box 178
Rogers, MN 55374-0178
763/428-4112 ⇨ 763/428-4985 (fax)
Mr. Dave Raasch

Stock Components-Cedar
19361 Tamarack St NW
Cedar, MN 55011
763/413-8222 ⇨ 763/413-8236 (fax)
www.carolinaholdings.com
Mr. John Finley
jason.bourke@stocksupply.com

Truss Shop - Lumber Mart East
Box 232
East Grand Forks, MN 56721
218/773-1151 ⇨ 218/773-7046 (fax)
Mr. Bob Peabody
trussshop@lumbermarteast.com

Truss Specialists, Inc.
PO Box 177
La Crescent, MN 55947
507/895-8400 ⇨ 507/895-6554 (fax)
Mr. Eric Aasen
eaasen@acegroup.cc

United Building Centers
125 W 5th St, PO Box 5550
Winona, MN 55987
507/452-2361 ⇨ 507/457-6780 (fax)
Mr. Doug Ossefoort

United Structural Components, LLC
4141 30th Ave S
Moorhead, MN 56560
218/236-4838 ⇨ 218/236-4877 (fax)
www.usctruss.com
Mr. Ken Moore

Universal Forest Products, Inc.
PO Box 340
Minneota, MN 56264
507/872-5195 ⇨ 507/872-5185 (fax)
www.ufpi.com
Mr. Tom Nomeland
tomn@ufpi.com

Verndale Truss, Inc.
402 Northeast Clark Dr
Verndale, MN 56481
218/445-5130 ⇨ 218/445-5919 (fax)
Mr. Brent Holm

Villaume Industries, Inc.
2926 Lone Oak Cir
St Paul, MN 55121
651/454-3610 ⇨ 651/454-8556 (fax)
www.villaume.com
Mr. J. Nicholas Linsmayer

Wadena Timber Roots
PO Box 109
Wadena, MN 56482
218/631-2607 ⇨ 218/631-2513 (fax)
Mr. Paul Eidenschink
wadena.mn@timberroots.com

QC

Wells Truss Manufacturing Inc.
PO Box 70
Wells, MN 56097-0070
507/553-6100 ⇨ 507/553-6464 (fax)
Mr. Donald Wilder
wtm@bevcomm.net

Wood Assemblers, LLC
PO Box 103
Pine Island, MN 55963
507/356-4231 ⇨ 507/356-4185 (fax)
Mr. Jay Wobig
jayw@oclminc.com

MISSISSIPPI

Bestbilt Systems, LLC
103 Lowry Dr
Byhalia, MS 38611
662/838-2566 ⇨ 662/838-3549 (fax)
www.bestbiltsys.com
Mr. Rob Williams

Clearspan Components, Inc.
PO Box 4195
Meridian, MS 39304
601/483-3941 ⇨ 601/693-7493 (fax)
www.clearspaninc.com
Mr. Daniel N. Holland
danh@clearspaninc.com

QC

Component Builders, Inc.
PO Box 189
Mooreville, MS 38857
662/842-7948 ⇨ 662/842-6307 (fax)
www.componentbuildersinc.com
Mr. Richard Mattox
rich@componentbuildersinc.com

Evergreen Lumber & Truss, Inc.
84 Central Industrial Row
Purvis, MS 39475
601/794-8404 ⇨ 601/794-8405 (fax)
Mr. Rick Holden

Goldin Building Systems Corp.
PO Box 2909
Gulfport, MS 39505-2909
228/896-7777 ⇨ 228/604-1550 (fax)
www.goldindustries.com
Mr. Marty Densmore
GBS-truss@goldinmetals.com

Phillips Building Supply
PO Box 3059
Gulfport, MS 39505
228/868-2191 ⇨ 228/868-1165 (fax)
www.phillipsbuildingsupply.com
Mr. Gene Batia
pbs@datasync.com

Pine Belt Truss
PO Box 9
Soso, MS 39480
601/729-4298 ⇨ 601/729-4298 (fax)
Mr. Pete Ward

TrimJoist Corporation
9826 Big Meadows Rd
Jefferson City, MO 65101
573/395-3400 ⇨ 573/395-3410 (fax)
Mr. Ferdinand A. Lehmen
midamtruss@socket.net

MISSOURI

BBL Buildings & Components, LTD.
754 Semo Ln
Perryville, MO 63775
573/547-8363 ⇨ 573/547-1641 (fax)
www.bblconst.com
Mr. Tim D. Shepard

Beilsmith Brothers, Inc.
PO Box 700
St Charles, MO 63302
636/947-7277 ⇨ 636/947-7784 (fax)
Mr. George Beilsmith

Bolin Truss & Supply Inc
22956 Old Hwy 160
Reeds Spring, MO 65737
417/272-8620 ⇨ 417/272-9091 (fax)
Mr. James Barnes
bolintruss@tri-lakes.com

C & J Truss, Inc.
6670 Mutton Hollow
Columbia, MO 65201
573/443-2095
Mr. Harold Cunningham
wscham@aol.com

Con-tech Building Components, Inc.
366 W. 4th St.
Eureka, MO 63025
636/366-9100 ⇨ 636/366-9030 (fax)
Mr. Rob Cody
contech@nothnbut.net

Elliott Construction Company
21023 Parris Rd
Pleasant Hill, MO 64080-8217
816/540-3709 ⇨ 816/540-9111 (fax)
Mr. Dale K. Elliott

Gateway Panel
3300 Panel Way
St. Charles, MO 63301-4124
636/949-9554 ⇨ 636/949-9569 (fax)
www.gatewaypanel.com
Mr. Terry Turnbeaugh

Heartland Truss, Inc.
PO Box 252
Plattsburg, MO 64477
816/930-3177 ⇨ 816/930-2486 (fax)
Mr. John Fitzgerald
hwpinorth@aol.com

Heartland Wood Products, Inc.
121 N Interstate Dr
Sikeston, MO 63801
573/471-0971 ⇨ 573/471-9129 (fax)
www.hwpi.biz
Mr. Robert MacGillivray
admin@hwpi.biz

L & K Truss and Components
2808 Green St
Unionville, MO 63565
660/947-3688 ⇨ 660/947-3605 (fax)
Mr. Kenneth Walker
lktruss@nemr.net

Lakeside Truss Company, Inc.
PO Box 361
Crocker, MO 65452
573/736-5700 ⇨ 573/736-5619 (fax)
Mr. Glen Helton
lksdtrus@usmo.com

McCray Lumber
339 South Leonard
Liberty, MO 64068
816/781-4600 ⇨ 816/792-3647 (fax)
Mr. Brad Bendure

Mid America Truss
9826 Big Meadows Rd
Jefferson City, MO 65101
573/395-3400 ⇨ 573/395-3410 (fax)
Mr. Ferdinand A. Lehmen
midamtruss@socket.net

Now Structures, Inc.
Rt 2 Box 126B
Nevada, MO 64772
417/667-3022 ⇨ 417/667-5823 (fax)
www.trussnow.com
Mr. Tom Nowak
tnowak1@trussnow.com

O S Holding, INC
2101 West Chesterfield Blvd
Springfield, MO 65807
417/865-5517 ⇨ 417/865-7891 (fax)
www.ozarkstructures.com
Mr. Wylie Burkhart

Ozark Structures
5731 W Hwy 60
Brookline Station, MO 65619
417/865-5517 ⇨ 417/865-7891 (fax)
Mr. Mike Burkhart

Pioneer Industries, LLC
PO Box 537
Owensville, MO 65066
573/437-5131 ⇨ 573/437-4106 (fax)
Mr. Christopher J. Lenauer
chris@pioneertruss.com

Snow Hill Truss
PO Box 116
Moscow Mills, MO 63362-0116
636/462-7600 ⇨ 636/462-7600 (fax)
Mr. Toney J. Mueller
SnowHillTruss@starband.net

Stark Truss Company, Inc.
3284 PCR 806
Perryville, MO 63775
573/547-9099 ⇨ 573/547-9299 (fax)
www.starktruss.com
Mr. Rick Weinkein

Structure Specialist LLC - DBA BCI
PO Box 935
Rolla, MO 65402
573/265-7094 ⇨ 573/265-7096 (fax)
Ms. Maurie Davis
bci@tigernet.missouri.org

The Building Center, Inc.
Box 46
Urich, MO 64788
660/638-4322 ⇨ 660/638-4792 (fax)
www.kctrussanddoor.com
Mr. Donn Shulse
donn@kctrussanddoor.com

Thompson Truss Co, Inc.
PO Box 408
New London, MO 63459
573/985-3999 ⇨ 573/985-3990 (fax)
Mr. James H. Thompson
thompsontruss@rallstech.com

Vivco Components
PO Box 260
Maysville, MO 64469
816/449-2161 ⇨ 816/449-2323 (fax)
Mr. John Hogan
vivco@centurytel.net

MONTANA

BMC West
PO Box 16270
Missoula, MT 59808-6270
406/728-4750 ⇨ 406/728-4296 (fax)
www.bmcwest.com
Mr. Kevin Johnson

BMC West Corporation
PO Box 5898
Helena, MT 59604
406/449-5553 ⇨ 406/449-5554 (fax)
www.bmcwest.com
Mr. Randy Hansen

BMC West Corporation
140 Industrial Ct
Kalispell, MT 59901
406/756-5707 ⇨ 406/756-5972 (fax)
www.bmcwest.com
Mr. Joshua Backer

Kenyon Noble Truss Manufacturing
885 Mammoth Way
Bozeman, MT 59718
406/586-0538 ⇨ 406/586-0539 (fax)
www.kenyon-noble.com
Mr. Harlee Thompson
trussplant@kenyon-noble.com

Plum Building Systems
1202 E Railroad St
Laurel, MT 59044
406/628-7800 ⇨ 406/628-7823 (fax)
Mr. Mike Boswell

Simkins-Hallin Lumber Company
PO Box 938
Bozeman, MT 59771
406/586-5495 ⇨ 406/586-2653 (fax)
www.simkins-hallin.com
Mr. Tom Simkins
jim@simkins-hallin.com

Trusses Inc. - DBA EBC Trusses
PO Box 1852
Billings, MT 59103
406/259-1814 ⇨ 406/252-5199 (fax)
Mr. Arthur L. Beebe
ebctruss@vcn.com

NEBRASKA

Advanced Building & Components, Inc.
1541 County Rd 11
Mead, NE 68041
402/624-2044 ⇨ 402/624-2062 (fax)
www.abcwalls.com
Mr. Randal Johansen
bobs@abcwalls.com

Christensen Lumber Co.
714 South Main
Fremont, NE 68025
402/721-3212 ⇨ 402/721-1154 (fax)
www.logger.com
Mr. Dan M. Demuth
dan@logger.com

Heritage Homes of Nebraska, Inc.
PO Box 37
Wayne, NE 68787
402/375-4770 ⇨ 402/375-4773 (fax)
www.heritagehomesofne.com
Mr. Kevin Stolzman
kevin@heritageind.com

Midwest Truss Inc
PO Box 545
Sutton, NE 68979
402/773-2180 ⇨ 402/773-2181 (fax)
Mr. Lewis Schelkopf
mwtruss@mainstaycomm.net

Millard Lumber DBA Engineered Lumber Systems
310 N 2nd Street
Lincoln, NE 68508
402/435-7993 ⇨ 402/435-2168 (fax)
Mr. John Hyland
wood@millardlumber.com

Millard Lumber, Inc.
PO Box 45445
Omaha, NE 68145
402/896-2800 ⇨ 402/896-2865 (fax)
www.millardlumber.com
Mr. Charles A. Leininger
wood@millardlumber.com

Millard Lumber, Inc.
P.O box 445, 11200 N 148th
Waverly, NE 68462
402/786-3030 ⇨ 402/786-3086 (fax)
Mr. Broch Muhs

Roberts & Dybdahl, Inc.
1109 S. 19th St
Omaha, NE 68108-3197
402/341-3246 ⇨ 402/341-8539 (fax)
www.robertsdybdahl.com
Mr. Treg Hecker

Schake Construction, Inc.
20545 Sartoria Rd
Amherst, NE 68812
308/826-2501
Mr. Brent M. Schake
bschake@rcom-ne.com

Spelts-Schultz Truss
3522 W. 2nd St.
Grand Island, NE 68803
308/382-2953 ⇨ 308/382-9223 (fax)
Mr. Clark Brown

Structural Component Systems, Inc.
1255 Front St.
Fremont, NE 68025
402/721-5622 ⇨ 402/721-6170 (fax)
www.scstruss.com
Mr. Mive A. Christofferson
dave_christoffersen@scstruss.com

NEVADA

A.C. Houston Lumber Co.
PO Box 337410
N Las Vegas, NV 89033-0041
702/633-5000 ⇨ 702/633-5111 (fax)
www.achoustonlumber.com
Mr. Michael M. Murray
info@achoustonlumber.com

BMC West Corporation
2587 Business Parkway
Minden, NV 89423-8931
775/267-2255 ⇨ 775/267-1735 (fax)
www.bmcwest.com
Mr. Rick Seavy

BMC West Corporation
650 Innovation Dr #A
Reno, NV 89706-0425
775/359-7300 ⇨ 775/359-7087 (fax)
Manager

General Building Systems, Inc.
3752 N Bruce St
North Las Vegas, NV 89030
702/642-1010 ⇨ 702/399-5997 (fax)
Mr. Ron Barrette
rbarrette@gbstruss.com

Glendale Truss Industries
6255 Range Rd
Las Vegas, NV 89115
702/632-3001 ⇨ 702/632-2580 (fax)
Mr. William P. Hall
gtliv@sprynet.com

Imperial Laminators
1200 Triumph Court
Las Vegas, NV 89117
702/234-9825 ⇨ 702/562-9520 (fax)
Mr. Todd Bybee

James Truss Company
4220 Donovan Way
North Las Vegas, NV 89030
702/642-7548 ⇨ 702/642-6281 (fax)
Mr. Gail D. Van Aken
jamestruss@aol.com

Pacific Truss & Components Inc
5805 Emerald Ave
Las Vegas, NV 89122
702/433-8268 ⇨ 702/433-8278 (fax)
Mr. Keith Goff
pactruss@lvcn.com

Reno Truss, Inc.
2185 Green Vista Dr. Ste. 212
Sparks, NV 89431
775/322-8755 ⇨ 775/333-7328 (fax)
Mr. Michael Beebe

Sierra Truss Company, Inc.
85 Industrial Parkway
Carson City, NV 89706-7757
775/246-1818 ⇨ 775/246-1882 (fax)
www.sierratruss.com
Mr. David Hamilton
davidh@sierratruss.com

Silver State Components, Inc.
1208 Wagner Ave
North Las Vegas, NV 89030
702/399-1000 ⇨ 702/399-2259 (fax)
Mr. Edward K. McCormick

Sun State Components, Inc.
4915 N Berg St
North Las Vegas, NV 89031-2618
702/657-1889 ⇨ 702/312-1895 (fax)
www.sunstatenv.com
Mr. Glenn McClendon



The Truss Company, Inc.
3310 Sirius Ave
Las Vegas, NV 89102
702/251-5600 ⇨ 702/251-5700 (fax)
www.ttlcv.com
Mr. Richard Barkemeyer
ttlcv@ttlcv.com

NEW HAMPSHIRE

LaValley Building Supply, Inc.
PO Box 267
Newport, NH 03773
603/863-1050 ⇨ 603/863-3964 (fax)
www.lavalleys.com
Mr. Shawn A. Simonds
info@lavalleys.com

Romaro Structures, Inc.
76 Northeastern Blvd., Unit 23B
Nashua, NH 03062
603/598-8787 ⇨ 603/598-1919 (fax)
Mr. Vernon Ouellette
romaro@conversent.net

Steenbeke & Sons, Inc.
112 High St
Boscawen, NH 03303
603/796-2974 ⇨ 603/796-2601 (fax)
www.steenbekes.com
Mr. David A. Denoncourt
daved@steenbekes.com

NEW JERSEY

84 Components
109 N State Rt. 31
Pennington, NJ 08534
609/730-0305 ⇨ 609/730-0614 (fax)
Mr. Jeff Vanderpool

Component Technology
328 S. 2nd St., #84 West
Millville, NJ 08332
856/825-0300 ⇨ 856/825-0059 (fax)
www.cttruss.com
Mr. Jack Stolze
jstolze@cttruss.com

Component Technology
66 Columbia Rd
Somerville, NJ 08876
908/722-9100 ⇨ 908/722-3429 (fax)
www.cttruss.com
Mr. Robert Goldman
rgoldman@cttruss.com

Concord Truss Company
432 S. Evergreen Ave.
Woodbury Heights, NJ 08097
856/845-3848 ⇨ 856/845-0831 (fax)
Mr. Richard Phalines
Concordtruss@aol.com



Diamond M Lumber and Components
1883 Route 38
Southampton, NJ 08088
609/261-2701 ⇨ 609/261-2749 (fax)
Mr. William M. D'Angelo
diamondmcomp@aol.com

DuBell Lumber
PO Box 1449
Medford, NJ 08055
609/641-2100 ⇨ 609/953-1783 (fax)
www.dubell.com
Mr. Doug DiMedio
dpdimedio@dubell.com

GE Fabricators, Inc.
269 Walnut St.
Salem, NJ 08079
856/935-1830 ⇨ 856/935-0092 (fax)
Mr. Ron Reese
GEFabricators@aol.com

Timplex Corporation
1370 Rte. 23 South
Wantage, NJ 07461
973/875-5500 ⇨ 973/875-6732 (fax)
www.timplex.com
Mr. Douglas J. Slate
timplex@nac.net

U.S. Components, Inc.
210 Williamstown
Berlin, NJ 08009
856/767-3153 ⇨ 856/768-7796 (fax)
www.strober.com
Mr. Richard Jamieson
rick.jamieson@strober.com

U.S. Components, Inc.
500 Summer Ave.
Lakewood, NJ 08701
732/363-8840
Mr. David A. Conley

Universal Forest Products, Inc. - #349
159 Jackson Rd
Berlin, NJ 08009
856/767-0043 ⇨ 856/767-1526 (fax)
www.ufpi.com
Mr. William H. Darden
customerservice@ufpi.com

Woodhaven Lumber
200 James St, PO Box 870
Lakewood, NJ 08701-4103
732/901-0030 ⇨ 732/886-5088 (fax)
www.woodhavenlumber.com
Mr. Alan Robinson
info@woodhavenlumber.com

NEW MEXICO

A.C. Houston Lumber Company
PO Box 6330
Farmington, NM 87449-6330
505/327-9891 ⇨ 505/327-9580 (fax)
www.achoustonlumber.com
Mr. Tim Worcester
farmington@achoustonlumber.com

Champion Truss Inc.
PO Box 12402
Albuquerque, NM 87105
505/873-8787 ⇨ 505/877-8451 (fax)
www.championtruss.com
Mr. Gilbert Blea
champion.truss@worldnet.att.net

Foxworth-Galbraith Truss Co.
522 N Telshore Blvd
Las Cruces, NM 88011
505/522-0513 ⇨ 505/522-2461 (fax)
www.foxgal.com
Mr. Daniel Brunson
trussplant@zianet.com

Foxworth-Galbraith Truss Co.
Highway 180 E
Silver City, NM 88061-8416
505/538-5355 ⇨ 505/538-2521 (fax)
www.foxgal.com
Mr. David Potter

Nixon Truss Co. Inc.
PO Box 1147
Portales, NM 88130
505/356-4976 ⇨ 505/356-9985 (fax)
Mr. Harold Nixon

Perfection Truss Company
PO Box 27427
Albuquerque, NM 87125-7427
505/877-0770 ⇨ 505/873-2438 (fax)
Mr. James S. Stafford
stafford@perfectiontrussnm.com

NEW YORK

Barden Homes
PO Box 310
Middleport, NY 14105
716/735-3732 ⇨ 716/735-3752 (fax)
www.bardenhomes.com
Mr. Charlie Kinne
charliekinne@bardenhomes.com

Barden Homes
PO Box 550
Tully, NY 13159
315/295-2800 ⇨ 315/295-2789 (fax)
www.bardenhomes.com
Mr. Marc J. Hughston
mhughston@bardenhomes.com

Collins Truss Systems
2742 6th Ave
Troy, NY 12180-1516
518/274-1300 ⇨ 518/274-0404 (fax)
www.collinslumber.com
Mr. Ed Collins

Fabco - Tontarski, Inc.
22732 Duffy Rd
Watertown, NY 13601
315/782-5283 ⇨ 315/788-9481 (fax)
Mr. Dan Tontarski
fabcotrusses@aol.com

Matthews & Fields Lumber Co.
PO Box 10
Henrietta, NY 14467
585/334-5500 ⇨ 585/359-2160 (fax)
www.matthewsandfieldslumber.com
Mr. Scott Fields

Mid State Truss Co. Inc.
307 Joe Rd
North Pitcher, NY 13124
315/653-7354 ⇨ 315/653-7750 (fax)
Mr. Jeffrey D. Smith
june1486@frontiernet.net

Niagara Truss & Pallet LLC
5626 Old Saunders Settlement Rd.
Lockport, NY 14094
716/433-5400 ⇨ 716/433-8400 (fax)
Mr. Gary S. Clark

Northeast Panel & Truss, LLC
PO Box 1927
Kingston, NY 12402
845/339-3656 ⇨ 845/339-5096 (fax)
Mr. Bruce C. Hutchins
bchtruss@juno.com

PDJ Components, Inc.
35 Brookside Ave
Chester, NY 10918
845/469-9191 ⇨ 845/469-4611 (fax)
Mr. George Ketchum
prestonketchum@hotmail.com

Quality Components Framing Systems, Inc.
44 Old Mohawk St., Building 10
Whitesboro, NY 13492
315/768-1167 ⇨ 315/768-3056 (fax)
www.QCWallPanels.com
Mr. Dan Webb
info@QCWallPanels.com

Riverside Truss
PO Box 9
Riparius, NY 12862
518/494-2412 ⇨ 518/494-4234 (fax)
Mr. Larry Stephenson
rivertr@frontiernet.net

Rochester Lumber Company
6080 Collett Rd
Farmington, NY 14425
585/924-7171 ⇨ 585/924-7173 (fax)
www.rochesterlumber.com
Mr. Dale R. Bove
sales@rochesterlumber.com

Roll Lock Truss
PO Box 339
Waddington, NY 13694
315/388-4442 ⇨ 315/388-4219 (fax)
Mr. Michael J. McGee
mjmcgee@cnymail.com

S. R. Sloan, Inc.
PO Box 560
New Hartford, NY 13413-0560
315/732-7855 ⇨ 315/732-5315 (fax)
Mr. S. Ross Sloan
rosss@srsloan.com

Saratoga Lumber Traders, Inc.
831 Route 67, Bldg 46
Ballston Spa, NY 12020-3648
518/885-0194 ⇨ 518/885-1041 (fax)
Mr. Randy J. Ahl
susan@saratogalumbertraders.com

Stock Building Supply Inc.
500 Duaneburg Rd.
Schenectady, NY 12306
518/355-7190 ⇨ 518/630-0091 (fax)
Mr. Don Lucarelli

T.C. Murphy Lumber Co., Inc.
3911 State Rt. 8
Wevertown, NY 12886-1801
518/251-2424 ⇨ 518/251-2427 (fax)
www.tcmurphy.com
Mr. Rudd Vanvoorhis
tcmurphy@frontiernet.net

Triangle Building Products Corp.
2599 Route 112
Medford, NY 11763-2519
631/654-3500 ⇨ 631/654-3526 (fax)
Mr. Keith A. Parker
jsabean@trianglebp.com

Universal Forest Products, Inc.
11 Allen St
Auburn, NY 13021
315/253-2758 ⇨ 315/253-2254 (fax)
www.ufpi.com
Mr. Nate Peone
npeone@ufpi.com

Universal Forest Products, Inc.
13989 E Schutt Rd.
Chaffee, NY 14030-9763
716/496-5484 ⇨ 716/496-5490 (fax)
www.ufpi.com
Mr. Steve Slowik
jhoward@ufpi.com

Universal Forest Products, Inc.
11 Falls Industrial Park Rd
Hudson, NY 12534
518/828-2888 ⇨ 518/828-2891 (fax)
www.ufpi.com
Mr. John Daly
jdaly@ufpi.com

Universal Forest Products, Inc.
13 Winkler Rd
Sidney, NY 13838
607/563-1556 ⇨ 607/563-1559 (fax)
www.ufpi.com
Mr. Jeffrey Page
colem@ufpi.com

Valente Building Systems Inc.
527 Queensbury Ave
Queensbury, NY 12804
518/798-4009 ⇨ 518/798-3176 (fax)
Mr. John Buyaskas
vbs@choiceonemail.com

William B. Morse & Sons
340 W Main St
Rochester, NY 14608
585/328-1400 ⇨ 585/328-5454 (fax)
Mr. Kent Hawkins

NORTH CAROLINA

84 Components
420 Dixon Dairy Rd.
Kings Mountain, NC 28086
704/937-3210 ⇨ 704/937-9358 (fax)
Mr. Russ Stevens

Andrews Truss, Inc.
PO Box 1429
Andrews, NC 28901
828/321-3105 ⇨ 828/321-3265 (fax)
Mr. Patrick R. Neely
fwest@andrewstruss.com

Blue Ridge Building Components, Inc.
PO Box 1038
Dana, NC 28724
828/685-0452 ⇨ 253/369-5050 (fax)
Mr. Daniel J. Hinkle, Sr.
dan_hink@bellsouth.net

Builders FirstSource
12816 Hwy 64 E
Apex, NC 27523
919/363-4956 ⇨ 919/387-8565 (fax)
www.buildersfirstsource.com
Mr. Don Cernuto
don.cernuto@buildersfirstsource.com

Builders FirstSource
1135 Robeson St
Fayetteville, NC 28305
910/485-1111 ⇨ 910/485-6476 (fax)
www.buildersfirstsource.com
Mr. Don Clack

Builders FirstSource
PO Box 530
High Point, NC 27261
336/884-5466 ⇨ 336/884-5921 (fax)
www.buildersfirstsource.com
Mr. Bo Hubbard

Builders FirstSource-Charlotte
7770 Caldwell Rd
Harrisburg, NC 28075
704/455-6444 ⇨ 704/455-9800 (fax)
www.buildersfirstsource.com
Mr. Toby Brundage

Carpenter Contractors of America
190 Gillis Hill Rd.
Fayetteville, NC 28306
910/875-7575 ⇨ 910/875-5419 (fax)
Mr. Jay Gulliet

Centex - Raleigh
2301 Sugar Bush Rd, Ste 400
Raleigh, NC 27612
919/760-1098
Mr. Rhett D. Garland

Comtech, Inc.
PO Box 40408
Fayetteville, NC 28309
910/864-8787 ⇨ 910/864-4444 (fax)
www.comtechfay.com
Mr. Tom Hollinshead
comtech@comtechfay.com

CTX Builders Supply
2100 Sterling Dr.
Albemarle, NC 28001
704/983-6748 ⇨ 704/986-6009 (fax)
Mr. William Norman

Eastern Building Components
200 Emmet Rd.
Dunn, NC 28334
910/892-2300 ⇨ 910/892-2411 (fax)
Mr. Gary Vann

Eastern Building Components
PO Box 12305
New Bern, NC 28561
252/638-6506 ⇨ 252/638-3629 (fax)
Mr. Dennis Harke

EBC Wall Panel Plant
100 Parkwood Dr
Jacksonville, NC 28546
910/989-9833 ⇨ 910/989-1833 (fax)
Mr. Phil Anderson

Glaize Components (Division of Glaize & Bro.)
2312 Randolph Road
Shelby, NC 28150
704/482-5774 ⇨ 704/487-6944 (fax)
www.glaize.net
Mr. Dan Hood

Hickory Truss & Component Co.
PO Box 1790
Hickory, NC 28603-1790
828/328-2055 ⇨ 828/328-2425 (fax)
www.hickorytruss.com
Mr. Philip A. Maltba

Hope Lumber & Supply Co.
126 Bessie Dr
Kings Mountain, NC 28086
704/734-0787 ⇨ 704/734-0788 (fax)
www.wickes.com
Mr. Mike Beam

Household Building Systems, Inc.
PO Box 1240
Holly Springs, NC 27540
919/552-5933 ⇨ 919/552-1827 (fax)
Mr. William A. Rousseau
hbstruss@mindspring.com

Kent Trusses Inc.
4531 Chesapeake Dr
Charlotte, NC 28216
704/399-2020 ⇨ 704/399-2440 (fax)
www.kenttruss.com
Mr. Mike Fields
kenttrus@kenttruss.com

Longleaf Truss Company
PO Box 225
West End, NC 27376
910/673-4711 ⇨ 910/673-5175 (fax)
Mr. Frederick Taylor
fltaylortlc@earthlink.net

Orange Truss Company
PO Box 830
Mebane, NC 27302-0807
919/563-6550 ⇨ 919/563-0460 (fax)
Mr. Clyde O. Belangia, Jr.

PFB Company
PO Box 91175
Raleigh, NC 27675
919/847-2067 ⇨ 919/676-2039 (fax)
Mr. Paul Bartholomew
pfbartholomew@nc.rr.com

Piedmont Components of Shelby LLC
PO Box 878
Shelby, NC 28150
704/482-0645 ⇨ 704/482-7458 (fax)
Mr. Mack Strickler
piedmontcomponents@yahoo.com

Regal Industries, Inc.
PO Box 509
Hope Mills, NC 28348
910/425-8162 ⇨ 910/423-0054 (fax)
Mr. Matthew Williams
cbull-18399@aol.com

Southeastern Materials, Inc.
PO Box 279
Albemarle, NC 28002
704/983-1144 ⇨ 704/983-2995 (fax)
www.smaterials.com
Mr. Chris Lambert
smaterials@vnet.net

Stock Components -Raleigh
PO Box 58515
Raleigh, NC 27658
919/850-8250 ⇨ 919/850-8300 (fax)
www.carolinaholdings.com
Mr. Jimmy Brown

Stock Components-Henderson
604 Sugarloaf Rd.
Hendersonville, NC 28792
828/696-2828 ⇨ 828/696-3044 (fax)
Ms. Nancy Worsham

Stock Components-Kernersville
PO Box 1547
Kernersville, NC 27285
336/993-4541 ⇨ 336/993-4375 (fax)
www.carolinaholdings.com
Mr. Tom Walker
tom.walker@carolinaholdings.com

Stock Components-Middlesex
PO Box 279
Middlesex, NC 27557
252/235-4530 ⇨ 252/235-4145 (fax)
Mr. Chad Jordan

Stock Components-Monroe
2980 Mason St
Monroe, NC 28110
704/283-8179 ⇨ 704/283-0402 (fax)
www.carolinaholdings.com
Mr. Corey Misenheimer
lcm@ctruss.com

Superior Components
254 Superior Dr
Clinton, NC 28328
910/299-0690
Mr. Ty Norris

The Building Center Inc.
8900 South Blvd
Charlotte, NC 28273
704/552-8182 ⇨ 704/552-8549 (fax)
Mr. Ed Norris
tbctruss@yahoo.com

Truline Truss, Inc.
PO Box 878
Sparta, NC 28675
336/372-2226 ⇨ 336/372-8420 (fax)
www.trulinetruss.com
Mr. Daryl W. Blevins
truline@skybest.com

Truss Builders Inc.
501 US Highway 17 N.
Holly Ridge, NC 28445-7833
910/329-3151 ⇨ 910/329-1664 (fax)
Mr. Dan Ottaway

Truss Builders Inc.
10401 Chapel Hill Rd.
Morrisville, NC 27560
919/467-9988 ⇨ 919/481-3255 (fax)
www.trussbuilders.com
Mr. Dan L. Ottaway
Danny@trussbuilders.com

Trussway, Ltd.
4000 Piedmont Pkwy, Ste 217
High Point, NC 27265
336/883-6966 ⇨ 336/883-6939 (fax)
www.trussway.com
Ms. Nancy Boles

Truswood, Inc.
PO Box 90035
Raleigh, NC 27675-0035
919/787-8787 ⇨ 919/783-0617 (fax)
Mr. Richard L. Watts
mwatson@truswood.com

Universal Forest Products, Inc.
PO Box 399
Bunn, NC 27508
919/496-6143 ⇨ 919/496-5751 (fax)
www.ufpi.com
Mr. Jeff Kinyo
customerservice@ufpi.com

Universal Forest Products, Inc.
5631 S NC Hwy 62
Burlington, NC 27215
800/476-9356 ⇨ 800/476-9146 (fax)
www.ufpi.com
Mr. Don James
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 788
Dallas, NC 28034
704/922-0027 ⇨ 800/476-0031 (fax)
www.ufpi.com
Mr. Charlie Shaffer
customerservice@ufpi.com

Universal Forest Products, Inc.
6985 Kinro Rd
Liberty, NC 27298
800/476-9356 ⇨ 800/476-9146 (fax)
www.ufpi.com
Mr. Mark Campbell
customerservice@ufpi.com

Universal Forest Products, Inc.
3621 Hawkins Ave
Sanford, NC 27330-9519
919/775-7357 ⇨ 919/774-1527 (fax)
www.ufpi.com
Mr. Ronnie Shoffner
customerservice@ufpi.com

NORTH DAKOTA

Advanced Truss Fabricators Inc.
PO Box 2282
Bismarck, ND 58502-2282
701/663-2331 ⇨ 701/663-4929 (fax)
Mr. Richard Sander
crt@btigate.com

Fargo Truss Systems, Inc.
1208 W. Main Ave.
West Fargo, ND 58078-1312
701/281-0871 ⇨ 701/281-1789 (fax)
Mr. Brad Starry

Farroh Roof Truss Company, Inc.
PO Box 45
Minot, ND 58702-0045
701/852-1717 ⇨ 701/852-3144 (fax)
Mr. Steve Farroh
steve@trussmasters.com

G.F. Truss, Inc.
PO Box 5514
Grand Forks, ND 58206-5514
701/775-3173 ⇨ 701/775-7151 (fax)
Mr. Stuart Johnson

Mid-States Truss Co.
PO Box 9139
Fargo, ND 58106-9139
701/237-3279 ⇨ 701/293-9443 (fax)
Mr. Wayne Briggs
mst@cjlumber-inc.com

Northland Truss Systems, Inc.
PO Box 133
Abercrombie, ND 58001-0133
701/553-9160 ⇨ 701/553-9161 (fax)
Mr. Terry Short
abernts@rrt.net

Plum Building Systems
301 E. 26th St.
Williston, ND 58801
701/774-8147 ⇨ 701/774-0316 (fax)
Mr. Jim Bruha

Truss Systems, Inc.
1321 S 12th St
Bismark, ND 58504
701/222-1353 ⇨ 701/222-1359 (fax)
Mr. Wayne Friesz
trussys@btinet.net

W. B. Components, LLC
8826 76 St SE
Edgeley, ND 58433
701/493-2046 ⇨ 701/493-2945 (fax)
Mr. Clarence Wipf

Wadena Timber Roots
636 Parkway Dr
Wahpeton, ND 58075
701/642-1466 ⇨ 701/642-1477 (fax)
Mr. John Grueneich
wtreng@wcta.net

OHIO

84 Components
50 Park Ave
Pataskala, OH 43062
740/964-9623 ⇨ 740/964-9628 (fax)
Mr. Bob Moscati

84 Components
8777 Ryan Rd
Seville, OH 44273
330/769-2229 ⇨ 330/769-4835 (fax)
Mr. Tom McCartney

84 Components
1225 West Alexis Rd.
Toledo, OH 43612
419/476-8400 ⇨ 419/476-0138 (fax)
Mr. Dan Jones

Amish Timber Framers Inc
11627 Hametown Rd
Doylestown, OH 44230
330/697-5110 ⇨ 330/658-5690 (fax)
www.amishtimberframers.com
Mr. Jeff Orr
info@amishtimberframers.com

Automated Building Components, Inc.
2041 Northwest Pkwy
Dayton, OH 45426
937/837-4030 ⇨ 937/837-8408 (fax)
www.abctruss.com
Mr. John Brenner

Automated Building Components, Inc.
1565 Bairdstown Rd
North Baltimore, OH 45872
419/257-2831
Mr. Brian Synder

Automated Building Components, Inc.
2359 Grant Rd
North Baltimore, OH 45872
419/257-2152 ⇨ 419/257-2779 (fax)
www.abctruss.com
Mr. Marshall B. McCarty
marshall@abctruss.com

Buckeye Components, LLC
1340 State Route 14
Columbiana, OH 44408-9626
330/482-5320 ⇨ 330/482-9931 (fax)
Mr. Robert Holmes

Builders FirstSource
1242 Reading Rd
Mason, OH 45040
513/398-1822 ⇨ 513/398-5624 (fax)
www.buildersfirstsource.com
Mr. Mark Vinson

Builders FirstSource
11933 US Route 62
Winchester, OH 45697
937/695-9033 ⇨ 937/695-0057 (fax)
www.buildersfirstsource.com
Mr. Wayne Lung

Cardinal Truss & Components, Inc.
1321 S 12th St
Lockbourne, OH 43137-9224
614/491-4924 ⇨ 614/491-5740 (fax)
Mr. Dennis Imbrock

Carter Woodcraft Company
PO Box 5194
Kent, OH 44240-5194
330/673-6100 ⇨ 330/678-6134 (fax)
www.carterlumber.com
Mr. Neil Sackett

Carter Woodcraft Company
490 Prospect St
Salem, OH 44460
330/332-2223 ⇨ 330/332-2367 (fax)
Mr. Dale Webber

Carter Woodcraft Company - Center 795-1
3520 State Route 795
Millbury, OH 43447-9658
419/836-1333 ⇨ 419/836-1150 (fax)
www.carterlumber.com
Mr. Ken Hiser

Central Ohio Building Components
400 Marne Dr
Newark, OH 43055
⇨ 614/763-3052 (fax)
Mr. Bernard Hickman
cobc@core.com

Columbus Roof Trusses, Inc.
2525 Fisher Rd
Columbus, OH 43204
614/272-6464 ⇨ 614/272-6469 (fax)
Mr. Tony Iacovetta
columbusrooftrus@voyager.net

Contract Building Components
14540 Industrial Parkway
Marysville, OH 43040
937/644-0739 ⇨ 937/644-0766 (fax)
www.starktruss.com
Mr. Jeff Coulter

Contract Lumber Company
3245 Hazelton-Etna South
Pataskala, OH 43062
740/927-4242
Mr. Bob Haygood

Custom Prefab Contractors
2086 Renwick Dr
Poland, OH 44514
330/757-3374 ⇨ 330/757-7684 (fax)
www.cpcwallpanels.com
Mr. Dennis Holisky
anna_frantz@hotmail.com

Dealers Lumber Company
PO Box 9131
Columbus, OH 43209
614/252-2123 ⇨ 614/252-5420 (fax)
www.dealerslumber.com
Mr. John R. Montgomery
johnmontgo@aol.com

Fagen's Building Centers
12005 Council Dr
N Jackson, OH 44451
330/538-2900 ⇨ 330/538-2020 (fax)
www.fagens.com
Mr. Lee Mellott

Halsey-Myers Wood Products, Inc.
2890 S Main St
Middletown, OH 45044
513/423-4601 ⇨ 513/423-6747 (fax)
Mr. Todd Myers

Hostetler Metal & Truss
29187 New Castle Rd
Walhonding, OH 43843
740/427-9239 ⇨ 740/427-9246 (fax)
Mr. Titus D. Mullet
hostetlerttruss@direcway.com

Lumbercraft
5200 Winchester Pike
Canal Winchester, OH 43110
614/833-6655 ⇨ 614/833-6688 (fax)
Mr. Chris Kealey

Ohio Valley Truss Co.
PO Box 365
Hillsboro, OH 45133
937/393-3995 ⇨ 937/393-3918 (fax)
Mr. Will G. Bohrer

Panel Barn Lumber, Inc.
PO Box 164
Shandon, OH 45063-0164
513/738-3633 ⇨ 513/738-4032 (fax)
Mr. David R. Schneider

Powell Structural Systems
PO Box 810
Delaware, OH 43015
740/549-0465 ⇨ 740/549-0474 (fax)
www.powelltruss.com
Mr. John Maley



Prefab Building Components
1115 Enoch Dr
Middletown, OH 45042
513/424-7114 ⇨ 513/424-1088 (fax)
Mr. David Calsen
prefab@voyager.net

Rindler Truss, LTD
24 Dull Rd.
Saint Henry, OH 45883
419/375-4095 ⇨ 419/375-4457 (fax)
Mr. Marvin Rindler
rindlertruss@bright.net

Smokey, Inc.
2646 E Lytle-Five Points
Dayton, OH 45458
937/885-7625 ⇨ 937/885-3585 (fax)
Mr. Jerry Idle

Southeast Ohio Truss
176 McCormick Rd
Gallipolis, OH 45631
740/446-2002 ⇨ 740/446-6761 (fax)
www.thomas.doitbest.com
Mr. Gene Elliott
2geneelliott@charter.net

Stark Forest Products
PO Box 80808
Canton, OH 44708
330/478-6063 ⇨ 330/478-6058 (fax)
www.starktruss.com
Mr. Timothy Harold
forest@starktruss.com

Stark Truss Company, Inc.
PO Box 80469
Canton, OH 44708
330/478-2100 ⇨ 330/478-6359 (fax)
www.starktruss.com
Mr. Stephen Yoder
don.groom@starktruss.com

Stark Truss Company, Inc.
4933 Southway St SW
Canton, OH 44706
330/478-2181 ⇨ 330/478-1192 (fax)
www.starktruss.com
Mr. Courtney Erb
starkca@raex.com



Stark Truss Company, Inc.
PO Box 535
Edgerton, OH 43517
419/298-3777 ⇨ 419/298-2726 (fax)
www.starktruss.com
Mr. Duane Miller
duane.miller@starktruss.com



Stark Truss Company, Inc.
1490 Truss Rd SW
New Philadelphia, OH 44663
330/339-5000 ⇨ 330/339-4006 (fax)
www.starktruss.com
Mr. Doug Wolf



Stark Truss Company, Inc.
4320 N Leavitt Rd
Warren, OH 44485
330/847-8765 ⇨ 330/847-6653 (fax)
www.starktruss.com
Mr. Robert Blyer



Stark Truss Company, Inc.
2000 Landmark Blvd
Wash. CourtHouse, OH 43160
740/335-4156 ⇨ 740/335-6144 (fax)
www.starktruss.com
Mr. Jeff Coulter



Stock Components-Dayton
2124 Northwest Parkway
Dayton, OH 45426
937/837-9400 ⇨ 937/837-9450 (fax)
Mr. Tom Steck

Timmerman Truss, Inc.
PO Box 277
Ansonia, OH 45303
937/337-0561 ⇨ 937/337-6015 (fax)
www.timmermantruss.com
Mr. Ken Timmerman
ken@timmermantruss.com

Trusco, Inc.
12527 Porrr Rd.
Doylestown, OH 44230
330/658-2027 ⇨ 330/658-4979 (fax)
www.truscoinc.com
Mr. Maurice Buchanan
doylestown@truscoinc.com

Trusco, Inc.
PO Box 756
Middlefield, OH 44062-0756
440/632-1648 ⇨ 440/632-1015 (fax)
www.truscoinc.com
Mr. Gene Lohrman
middlefield@truscoinc.com

Truss-Worthy, Inc.
7991 Memorial Dr
Plain City, OH 43064
614/873-3458 ⇨ 614/873-3203 (fax)
Mr. Michael Bickley

UBC Timber Roots
PO Box 1128
Mansfield, OH 44901
419/526-3132 ⇨ 419/526-3090 (fax)
Mr. Paul F. Parsons

Universal Forest Products, Inc.
9237 Avon Lake Rd
Lodi, OH 44254
330/948-4220 ⇨ 330/948-1703 (fax)
www.ufpi.com
Mr. Bob Casal
customerservice@ufpi.com

Warren County Lumber and Truss
1111 W. Main St
Lebanon, OH 45036-0827
513/932-9663 ⇨ 513/932-2169 (fax)
www.warrengoodwood.com
Mr. Marvin Halsey
wclt@warrengoodwood.com

Wausau Homes, Inc.
PO Box 146
Waverly, OH 45690
740/947-2529 ⇨ 740/947-3724 (fax)
Mr. Mike Price
pricem@wausauhomes.com

Waynedale Truss & Panel Co.
8971 Dover Rd
Apple Creek, OH 44606
330/698-7373 ⇨ 330/698-2295 (fax)
Mr. Jeremy R. Fry
jeremy@waynedaletruss.com

WEB Truss Company
250 Maple St
Plain City, OH 43064
614/873-9782 ⇨ 614/873-5636 (fax)
Mr. James N. Sears

Whitewater Building Products, Inc.
6255 Kilby Rd
Harrison, OH 45030
513/202-9400 ⇨ 513/202-1158 (fax)
www.wwbpi.com
Mr. Larry Cartmell
lcartmell@wwbpi.com

Woodcraft Floor & Roof Truss, Inc.
1076 Mink St SW
Pataskala, OH 43062
740/927-9015 ⇨ 740/927-2461 (fax)
Mr. Kevin Lewis
woodcrafttruss@yahoo.com

OKLAHOMA

Ardmore Construction
506 S Washington
Ardmore, OK 73401
580/223-2322 ⇨ 580/223-8905 (fax)
Mr. Mark Ellis
truss@brightok.net

En-Fab Corporation
PO Box 727
Broken Arrow, OK 74013
918/251-9647 ⇨ 918/251-9648 (fax)
Mr. George McMillen
enfab@tulsacoxmail.com

Higgins & Sons Roof Truss Co.
Route 4, Box 130
Tecumseh, OK 74873
405/997-5455 ⇨ 405/997-5225 (fax)
www.higginsandsons.com
Mr. Michael Higgins
higginstruss@mbo.net

Hope Lumber & Supply Co.
12215 E 61st St
Broken Arrow, OK 74012-9115
918/249-0909 ⇨ 918/249-9774 (fax)
www.hopelumber.com
Mr. Phil Alger
phila@hopelubr.com

Mid-America Lumber Inc.
PO Box 2005
Lawton, OK 73502
580/353-3828 ⇨ 580/353-0198 (fax)
www.midamericalumber.com
Mr. Terry Smith
twsmith@midamericalumber.com

Newell Wood Products
PO Box 2873
Muskogee, OK 74402
918/686-8060 ⇨ 918/686-7420 (fax)
Mr. Ed Newell
newellwp@hotmail.com

Pryor Truss Company
PO Box 830
Pryor, OK 74361
918/825-1715 ⇨ 918/825-1727 (fax)
Mr. Tony Delk
pryortruss@fullnet.net

Texhoma Truss Systems
PO Box 833
Durant, OK 74702-0833
580/924-6798 ⇨ 580/924-1299 (fax)
Mr. David Kempe
texomatruss@sbcglobal.net

OREGON

Action Truss, Inc.
PO Box 12794
Salem, OR 97309-0794
503/585-4720 ⇨ 503/370-9136 (fax)
Mr. Doug Enger

BJ's
2525 Hyacinth St NE
Salem, OR 97301
503/399-1342 ⇨ 503/399-1435 (fax)
Mr. Joe Gardidpy

BMC West Corporation
PO Box 1349
Sherwood, OR 97140
503/925-8746 ⇨ 503/825-4625 (fax)
www.bmcwest.com
Mr. Steve Wethern

Clearspan Truss Inc.
955 N Main St
Independence, OR 97351
503/838-6869 ⇨ 503/838-6816 (fax)
Mr. Louis Swing

Component Truss Products, Inc.
PO Box 4032
Tualatin, OR 97062
503/670-9485 ⇨ 503/670-9469 (fax)
www.countrybuildings.com
Mr. Jonathan Oliver

Fields Truss Company
6784 Williams Hwy
Grants Pass, OR 97527
541/862-7207 ⇨ 541/862-8407 (fax)
Mr. Carl Stader, Jr.
fieldstruss@budget.net

Lumbermen's Building Centers
63153 New Anderson Rd.
Bend, OR 97701
541/388-8817 ⇨ 541/382-7117 (fax)
Mr. John Hoch

Lumbermen's Building Centers
PO Box 1129
Clackamas, OR 97015
503/657-8644 ⇨ 503/657-4469 (fax)
Mr. Lee Howe

Lumbermen's Building Centers
1221 N. Bayshore Dr.
Coos Bay, OR 97420
541/269-5988 ⇨ 541/267-5934 (fax)
Mr. Rodney Bullion

Lumbermen's Building Centers
PO Box 1268
Klamath Falls, OR 97601-0274
541/884-3144 ⇨ 541/882-8021 (fax)
www.lumbermens-building.com
Mr. Gordon Dahl
klamathfalls@lumbermens.net

Lumbermen's Building Centers
PO Box 359
Pangent, OR 97389
541/926-3955 ⇨ 541/926-2225 (fax)
Mr. John Johnson

Lumbermen's/Truss-Span
5077 Table Rock Rd.
Central Point, OR 97502
541/664-1214 ⇨ 541/664-4276 (fax)
Mr. Mike Whitcomb

Oregon Truss
3520 N Hwy 97
Bend, OR 97701
541/382-6000 ⇨ 541/317-9208 (fax)
Mr. Gary Case

Oregon Truss
PO Box 5787
Salem, OR 97304-0787
503/581-8787 ⇨ 503/399-8787 (fax)
www.oregontruss.com
Mr. David W. Hughes
davidh@oregontruss.com

Pacific Lumber & Truss
5974 SW Jean Rd
Lake Oswego, OR 97035
503/635-7731 ⇨ 503/635-5947 (fax)
www.paclumber.com
Mr. Bob Cairns

Precision Roof Trusses, Inc.
11550 SE Jennifer St
Clackamas, OR 97015-9091
503/656-2983 ⇨ 503/656-2647 (fax)
www.precisionrooftrusses.com
Mr. Greg Knutson

Quality Truss Co.
PO Box 428
Redmond, OR 97756
541/923-2759 ⇨ 541/923-0023 (fax)
Mr. Ronald E. Kinville
qtruss@qtruss.com

Truss Components of Oregon, Inc.
PO Box 468
Cornelius, OR 97113
503/357-2118 ⇨ 503/359-5242 (fax)
Mr. Fred Prosser
brenda@trusscomponents.net

Universal Forest Products, Inc.
PO Box 296
Woodburn, OR 97071-0296
503/226-6240 ⇨ 503/981-9509 (fax)
www.ufpi.com
Mr. Pete Follett
customerservice@ufpi.com

PENNSYLVANIA

84 Components

151 Trusty Truss Dr
Coal Center, PA 15423
724/938-6000 ⇨ 724/938-6003 (fax)
Mr. John Reckner

84 Components

1019 Rte 519
Eighty Four, PA 15330
724/228-8820 ⇨ 724/228-1294 (fax)
Mr. Kurt Ott
ottk@84lumber.com

84 Components

405 Keystone Blvd
Pottstown, PA 19464
610/326-8425 ⇨ 610/326-4864 (fax)
Mr. Alan Foster

Allensville Planing Mill Inc.

PO Box 177
Allensville, PA 17002
717/483-6386 ⇨ 717/483-6542 (fax)
www.apm-inc.net
Mr. Richard Carson
mfg@apm-inc.net

B.T. Truss Systems, Inc.

PO Box 230
Blandon, PA 19510
610/944-9429 ⇨ 610/944-9469 (fax)
Mr. William Tomeo, Jr.
bttruss@enter.net

Babcock Lumber Company

PO Box 8348
Pittsburgh, PA 15218-0348
800/321-6163 ⇨ 412/351-1522 (fax)
Mr. David Daugherty

Berks Products Corporation

PO Box 421
Reading, PA 19603
610/374-5131 ⇨ 610/375-1469 (fax)
Mr. Richard B. Dodson

Berks Products Corporation

PO Box 421.
Reading, PA 19603
610/683-7391 ⇨ 610/683-3031 (fax)
Mr. Dave H. Schlenker
bpkutzb@aol.com

Builders Support & Supply Inc

3407 W 14th St
Erie, PA 16505-5247
814/454-9663 ⇨ 814/838-6050 (fax)
www.builderssupport.com
Mr. Sam Gyuratz
bssi@velocity.net

Carter Woodcraft Center - Center 18-1

1567 Smith Township State Road
Atlasburg, PA 15004
724/947-2281 ⇨ 724/947-4540 (fax)
www.carterlumber.com
Mr. Robert Spencer

Cusawago Truss LLC

23416 Middle Rd
Cambridge Springs, PA 16403
814/763-3229 ⇨ 814/763-6709 (fax)
Mr. John J. Otto

Custom Truss, Inc.

40 Conneaut Lake Rd
Greenville, PA 16125
724/588-9720 ⇨ 724/588-9725 (fax)
Mr. Don Patterson

D L Truss L.L.C.

155 Jalyn Dr
New Holland, PA 17557
717/355-9813 ⇨ 717/355-2018 (fax)
Mr. Daniel Lapp

Eckman Lumber Company, Inc.

1280 Main Rd.
Leighton, PA 18235-9403
610/377-2460 ⇨ 610/377-3929 (fax)
www.eckmanbc.com
Mr. Jack W. Eckman
eckman@eckmanbc.com

Fairman's Roof Trusses Inc.

1020 Craig Rd
Creekside, PA 15732
724/349-6778 ⇨ 724/349-5883 (fax)
Mr. David A. Fairman
dkfairman@starband.net

Foremost Industries, Inc.

2375 Buchanan Tr. W
Greencastle, PA 17225
717/597-7166 ⇨ 717/597-5579 (fax)
www.foremosthomes.com
Mr. Ralph C. Michael
foremost@innernet.net

H. M. Stauffer & Sons, Inc.

PO Box 567
Leola, PA 17540-0567
717/656-2811 ⇨ 717/656-4906 (fax)
Mr. John K. Griffith

Hills Creek Truss Company

329 N. Williamson Rd.
Blossburg, PA 16912-1212
570/638-2164 ⇨ 570/638-3441 (fax)
Mr. Joe Searfoss
hillscreektruss@epix.net

Lezzer Cash & Carry

Scofield St
Curwensville, PA 16833
814/236-0220 ⇨ 814/236-1666 (fax)
Mr. Maurice Lezzer
lezzer@csrink.net

Lezzer Truss Systems, Inc.

PO Box 217
Curwensville, PA 16833
814/236-0975 ⇨ 814/236-0979 (fax)
Mr. John Lloyd
johnlloyd@lezzer.com

Lezzer Truss Systems, Inc.

PO Box 217
Curwensville, PA 16833
717/268-8900 ⇨ 717/268-8902 (fax)
Mr Ed Gray

Loc Inc.

2727 W 18th St
Erie, PA 16505
814/833-7734 ⇨ 814/833-6765 (fax)
www.locinc1.com
Mr. Matthew F. Lazenby

Montgomery Truss & Panel, Inc.

PO Box 866
Grove City, PA 16127
724/458-7500 ⇨ 724/458-0765 (fax)
www.montgomerytrus.com
Mr. Chuck Montgomery, IV
truss@pathway.net

Northeast Building Components

655 Amalia La
Southampton, PA 18966
215/364-6010 ⇨ 215/364-1603 (fax)
Mr. Scott Fletcher

Northeast Building Systems

PO Box 536
Pottstown, PA 19464
610/326-3050 ⇨ 610/326-1844 (fax)
Mr. Jory Schwoyer

Pioneer Pole Buildings, Inc.

716 S Rt. 183
Schuylkill Haven, PA 17972
888/448-2505 ⇨ 570/739-1449 (fax)
www.pioneerpolebuildings.com
Mr. Bob Greene
bobg@pioneerpolebuildings.com

Pocono Truss, Inc.

RR2 Box 2086A, W Main St
Stroudsburg, PA 18360
570/421-4077 ⇨ 570/424-8460 (fax)
Mrs. Bonnie C. Beach Miller
poconotruss@chillitech.net

R & R Components, Inc.

76 Bowman Rd
York, PA 17404-8793
717/792-4641 ⇨ 717/792-2678 (fax)
www.rrcomponents.com
Mr. Jason L. Groft
truss@rrcomponents.com

Rigidply Rafters, Inc.

701 E. Linden St.
Richland, PA 17087-9720
717/866-6581 ⇨ 717/866-7237 (fax)
Mr. Timothy W. Riegel, PE

S. R. Sloan, Inc.

87 Pinedale Industrial Rd
Orwigsburg, PA 17961
570/366-8934
Mr. Eric Gottfried

Salem Millwork & Truss, Inc.

100 Industrial Dr.
Delmont, PA 15626-1013
724/468-5701 ⇨ 724/468-8155 (fax)
Mr. Michel J. Ferris
JJSalemtruss@aol.com

Shelly Enterprises, Inc.

3110 Old State Rd
Telford, PA 18969
215/723-5108 ⇨ 215/723-7523 (fax)
Mr. Kenneth Slotter

Stock Components-Myerstown

50 W. Stoever Ave.
Myerstown, PA 17067
717/866-2167 ⇨ 717/866-5333 (fax)
www.carolinaholdings.com
Mr. Richard Edris

Stock Components-Paradise

PO Box 369
Paradise, PA 17562-0369
717/768-8244 ⇨ 717/768-3460 (fax)
www.carolinaholdings.com
Mr. Kent Sell

Sturdy Built Manufacturing Inc.

PO Box 187
East Freedom, PA 16637
814/696-7911 ⇨ 814/696-7916 (fax)
www.sturdybuilt.com
Mr. Christopher Patete
doug@sturdybuilt.com

Toll Integrated Systems, Inc.

449 S. Pennsylvania Ave.
Morrisville, PA 19067-1297
215/736-0111 ⇨ 215/736-9773 (fax)
Mr. Manfred Marotta

Triple D Truss, LLC

78 W Dunkle Rd
Mill Hall, PA 17751
570/726-3328 ⇨ 570/726-3442 (fax)
Ms. Miriam Esh

Trusco, Inc.

182 Painter Rd
Smithton, PA 15479
724/872-4120 ⇨ 724/872-4140 (fax)
www.truscoinc.com
Mr. Keith L. Dewing
truscopa@earthlink.net

Truss Tech, Inc.

PO Box Q
Mifflintown, PA 17058
717/436-9778 ⇨ 717/436-9008 (fax)
www.trusstech.ws
Mr. Jeffery E. Whitesel
randy@trusstech.ws

U.S. Components, Inc.

PO Box 1119
Morrisville, PA 19067
215/295-8074 ⇨ 215/295-8892 (fax)
Mr. Greg Presley

Universal Forest Products, Inc.

3778 Oneida Valley Rd
Emlenton, PA 16373
724/867-1100 ⇨ 724/867-0676 (fax)
www.ufpi.com
Mr. Larry Kroh
customerservice@ufpi.com

Wood Fabricators, Inc.

938 Lancaster Pike
Quarryville, PA 17566
717/284-4849 ⇨ 717/284-4656 (fax)
Mr. David A. Nickle
woodfab17566@peoplepc.com

York P-B Truss, Inc.

3487 N Susquehanna Trail
York, PA 17402
717/779-0327 ⇨ 717/779-0467 (fax)
www.yorkpbtruss.com
Mr. Robert S. Ream
info@yorkpbtruss.com

RHODE ISLAND

Trussco Inc.

PO Box 839
North Kingstown, RI 02852
401/295-0669 ⇨ 401/295-5760 (fax)
www.trussus.com
Mr. Richard Duckworth
info@trussus.com

SOUTH CAROLINA

Agtruss, Inc.

PO Box 281
Bishopville, SC 29010
803/428-2122 ⇨ 803/428-4022 (fax)
Mr. Harrison Williams
agtrussn@ftc-1.net

Atlantic Building Components & Services, Inc.

880 Jameson Rd.
Easley, SC 29640
864/859-9425 ⇨ 864/859-5219 (fax)
Mr. Darryl Holloman

Atlantic Building Components & Services, Inc.

1998 Cane Gully Rd
Moncks Corner, SC 29461
843/565-3999 ⇨ 843/565-3193 (fax)
www.atlanticbcs.com
Mr. James Broach, Jr, PE

Boozer Lumber Company

PO Box 90679
PO Box 2039
Conway, SC 29526
843/248-0123 ⇨ 843/248-5372 (fax)
www.ufpi.com
Mr. Robert S. Jones
lumber@boozerlumber.com

Builders FirstSource

151 Dewberry Rd
Cowpens, SC 29330
864/463-1631 ⇨ 864/463-9035 (fax)
Mr. Randall S. Thomason
Richard.Gaylord@buildersfirstsource.com

Builders FirstSource

801 S Washington Ave
Greenville, SC 29611
864/269-8110
Mr. Dustin Stouffer

Builders FirstSource

357 Worthington Cir.
Myrtle Beach, SC 29588
843/626-2990 ⇨ 843/626-2790 (fax)
www.buildersfirstsource.com
Mr. Danny Nicoulin

Builders FirstSource - Shaw, Inc.

PO Box 1546
Sumter, SC 29151-1546
803/778-1921 ⇨ 803/773-4731 (fax)
www.buildersfirstsource.com
Mr. Gifford M. Shaw

Carolina Truss Systems, Inc.

PO Box 1049
Summerville, SC 29484
843/875-0550 ⇨ 843/871-0603 (fax)
www.starktruss.com
Ms. Farrah Redmon
sales@carolinatruss.com

Load Star

928 WWest 5th North St
Summerville, SC 29483
706/356-5041 ⇨ 706/356-1576 (fax)
Mr. Fred Hibbett

Load Star, Inc.

4905 Ingram Bypass
Effingham, SC 29541
843/676-0343 ⇨ 843/676-0341 (fax)
Mr. Daryl A. Paclik
truss.ecsflo@mindspring.com

Precision Roof Truss

214 E Victor Hill Rd.
Duncan, SC 29334
864/486-8770 ⇨ 864/486-0813 (fax)
www.precisionrooftruss.com
Mr. Ronald L. Oliver
office@precisionrooftruss.com

Quality Woodtruss, Inc

7843 SC Hwy 395
Newberry, SC 29108
803/276-1112 ⇨ 803/276-1512 (fax)
Mr. Tommy Buzhardt
quality_truss@mindspring.com

Razor Component Systems, Inc.

PO Drawer 2050
Ridgeland, SC 29936
843/726-3387 ⇨ 843/726-4508 (fax)
www.razortruss.com
Mr. Michael P. Cahoon

Stark Truss Company, Inc.

1650 N Old Laurens Rd
Gray Court, SC 29645
864/409-0354 ⇨ 864/409-0360 (fax)
www.starktruss.com
Mr. Doug Blackburn

QC

Stock Components-Florence

4190 Alligator Rd
Timmonsville, SC 29161
843/346-5977
Mr. Larry Hoffman

Universal Forest Products, Inc.

PO Box 90679
PO Box 2039
Conway, SC 29526
843/248-0123 ⇨ 843/248-5372 (fax)
www.ufpi.com
Mr. Kelvin Causey
customerservice@ufpi.com

Universal Forest Products, Inc.

PO Box 528
Santee, SC 29142
803/854-3277 ⇨ 803/854-3708 (fax)
www.ufpi.com
Mr. Joe Daves
customerservice@ufpi.com

SOUTH DAKOTA

Component Manufacturing Co.

PO Box 84808
Sioux Falls, SD 57118-4808
605/339-3647 ⇨ 605/339-2651 (fax)
www.reavesbuildings.com
Mr. Tom J. Reaves
accounting@reavesbuildings.com

D & D Truss Company

1240 Industry Road, Sturgis Industrial Park
Sturgis, SD 57785
605/347-4377 ⇨ 605/347-6134 (fax)
Mr. David A. Huggins

Dakota Craft, Inc.

PO Box 2488
Rapid City, SD 57709-2488
605/341-6100 ⇨ 605/348-7609 (fax)
www.dakotacraft.com
Mr. Alan Thornburg
dakotacraft@dakotacraft.com

Dakota Craft, Inc. Wall Panel Plant

11835 Quaal Road
Black Hawk, SD 57718
605/787-5319 ⇨ 605/787-5328 (fax)
Mr. Karl S. Feiler

Engineered Truss Systems

1400 E. Benson Rd.
Sioux Falls, SD 57104
605/334-0350 ⇨ 605/335-0932 (fax)
Mr. Daryl A. Paclik
engineeredtruss@aol.com

Mayfield Truss LLC

18425 SD Hwy 25
Willow Lake, SD 57278-5403
605/625-3314 ⇨ 605/625-3315 (fax)
Mr. Kent E. Namken
kentn@mayfieldtruss.com

Superior Truss Systems LLC

111 Industrial St
Belle Fourche, SD 57717
605/723-1300 ⇨ 605/723-1301 (fax)
Mr. Merv Raisanen

Truss Pro's Inc.

PO Box 250
Britton, SD 57430
605/448-2202 ⇨ 605/448-5651 (fax)
www.trusspros.com
Mr. Terry L. Fredrickson
trusspro@brittonsd.com

UBC Timber Roots Truss Plant

1707 W. Havens
Mitchell, SD 57301
605/996-0668 ⇨ 605/995-1088 (fax)
Mr. Dan Stolz
mitchell.truss@timberroots.com

TENNESSEE

84 Components

136 W Wheeler St.
LaVergne, TN 37086
615/287-0184 ⇨ 615/287-0189 (fax)
Mr. Jon Uldrich

Anderson Truss Company

PO Box 33
Alcoa, TN 37701
865/983-9485 ⇨ 865/983-3328 (fax)
865/248-0123 ⇨ 843/248-5372 (fax)
www.ufpi.com
spye@hotmail.com

Appalachian Components Co., Inc.

4334 Roan Creek Rd
Mountain City, TN 37683
423/727-8280 ⇨ 423/727-5296 (fax)
Mr. Todd Poole
sales@actruss.com

Automated Building Systems, Inc.

PO Box 537
Johnson City, TN 37605
423/926-2158 ⇨ 423/926-4891 (fax)
www.automatedbuildingsystems.net
Mr. Jerold R. Howard
abs@planetcc.com

B & S Building Supply, Inc.

367 Hwy 25-32
White Pine, TN 37890
865/674-0039 ⇨ 865/674-0099 (fax)
Mr. Michael Phagan
bandsi@charter.net

Builders FirstSource

PO Box 860
Piney Flats, TN 37686
423/538-8102 ⇨ 423/538-5625 (fax)
www.buildersfirstsource.com
Mr. Lester Bennett

Component Building Systems, Inc.

2898 Sullivan Gardens Pkwy
Kingsport, TN 37660
423/349-6586 ⇨ 423/349-6246 (fax)
Mr. Stephen Kerney
componentbuildingsystems@yahoo.com

Huskey Truss & Building Supply

PO Box 682023
Franklin, TN 37068-2023
615/791-0100 ⇨ 615/791-6232 (fax)
Mr. Craig Plummer
hskytruss@aol.com

Kilby Truss, Inc.

PO Box 5256
Kingsport, TN 37663
423/239-9091 ⇨ 423/477-0377 (fax)
Mr. Ralph Kilby
kilbyinc@aol.com

McGuffin Truss & Components, Inc.

PO Box 1639
Morristown, TN 37816
423/581-7495 ⇨ 423/587-0696 (fax)
Mr. Frank McGuffin
mcgtruss@charter.net

Orgain Components

PO Box 969
Clarksville, TN 37041
931/645-3324 ⇨ 931/647-4058 (fax)
www.orgainbldg.com
Mr. Jerry L. Robertson
orgaintruss@earthlink.net

Raney & Harrison Construction Inc.

PO Box 219
Decaturville, TN 38329
731/852-2252 ⇨ 731/852-2641 (fax)
Mr. Hugh Raney

Raney Truss Nashville

7620 US Hwy 70 S, Ste 251
Nashville, TN 37221
615/673-2676 ⇨ 615/352-9944 (fax)
www.raneytruss.com
Mr. Steve Harrison
raneytruss@mail.com

R

BMC West Corporation
PO Box 971010
El Paso, TX 79997-1010
915/598-5421 ⇨ 915/594-3324 (fax)
www.bmcwest.com
Mr. Roy Gardner

BMC West Corporation
7065 County Rd 712
Frisco, TX 75034-2083
972/335-4646 ⇨ 972/335-4422 (fax)
www.bmcwest.com
Mr. John Paterson

BMC West Truss & Components
3620 FM 482
New Braunfels, TX 78132
830/625-3417 ⇨ 830/625-6891 (fax)
www.bmcwest.com
Mr. Michael Gonzales
gonzales@bmcwest.com

Builders FirstSource
2001 Bryan St, Ste 1600
Dallas, TX 75201-3017
214/880-3500 ⇨ 214/880-3599 (fax)
www.buildersfirstsource.com
Mr. John D. Roach

Builders FirstSource
902 N Mill St
Lewisville, TX 75067
972/221-7632 ⇨ 972/221-0038 (fax)
www.buildersfirstsource.com
Mr. Victor Rojas

CTX Builders Supply
PO Box 1679
Buda, TX 78610
512/295-2401 ⇨ 512/295-2287 (fax)
Mr. Joe Flores

CTX Builders Supply
2800 Surveyor Blvd, Bldg 3
Carrollton, TX 75006
972/245-8531 ⇨ 972/245-8534 (fax)
Mr. Mike Stucky
mstucky@ctxbs.com

Custom Homeworks, Ltd.
9933 Harwin Dr
Houston, TX 77036
713/532-8115 ⇨ 713/532-8116 (fax)
Mr. Jimmy Cai
customhomeworks@sbcglobal.net

El Paso Truss Inc.
9931 Railroad Dr
El Paso, TX 79924
915/751-0025 ⇨ 915/751-0609 (fax)
Mr. Luis Mendiola
epttruss@aol.com

Empire Truss & Building Components
8180 State Hwy 75 S
Huntsville, TX 77340
936/295-0189 ⇨ 936/295-0192 (fax)
Mr. Casey Collum
empiretruss@totalzone.com

First Truss & Lumber
2202 E Scyene Rd
Mesquite, TX 75181-1022
469/916-3177 ⇨ 972/733-4749 (fax)
www.colemanhomesdfw.com
Mr. Art Whitlock
art@colemanhomesdfw.com

Fort Worth Lumber Company
PO Box 969
Fort Worth, TX 76101-0968
817/293-5211 ⇨ 817/293-3487 (fax)
www.fortworthlumber.com
Mr. Gerald Babbitt

Foxworth-Galbraith Lumber Co.
17111 Waterview Parkway
Dallas, TX 75252-8094
972/437-6100 ⇨ 972/454-4251 (fax)
www.foxgal.com
Mr. Walter Foxworth

Foxworth-Galbraith Lumber Co.
7150 Industrial Ave
El Paso, TX 79915
915/778-9751 ⇨ 915/778-9758 (fax)
www.foxgal.com
Mr. Joe Ortiz

Home Lumber
PO Box 80
Thompsons, TX 77481
281/238-1100 ⇨ 281/238-1006 (fax)
www.lbmlp.com
Mr. Steve Harms
sharms@lbmlp.com

Hope Lumber & Supply Co.
2101 Brand Dr
McAllen, TX 78503
956/682-0665 ⇨ 956/682-0663 (fax)
Mr. Jaycent Reimnitz
jaycentr@hopelumber.com

Hope Lumber & Supply Co.
PO Box 249
Prosper, TX 75078
972/346-3431 ⇨ 972/346-3535 (fax)
www.hopelumber.com
Mr. Randy Servage

Hope Lumber & Supply Co. - Austin Truss Store #24
PO BOX 857
Jarrell, TX 76537
512/746-2540 ⇨ 512/746-2590 (fax)
Mr. Lee Beusse

Johnson Components, Inc.
5345 E Houston St
San Antonio, TX 78220
210/310-0023 ⇨ 210/310-0025 (fax)
Mr. Thomas R. Pavlich
jcpanels@swbell.net

Lampasas Building Components of Texas
PO 668
Lampasas, TX 76550
512/556-2180 ⇨ 512/556-2956 (fax)
Mr. Dan Clausen
lbctruss@thegateway.net

Lone Star Truss, LLC
PO Box 1538
Mabank, TX 75147
903/887-3196 ⇨ 903/887-2239 (fax)
Mr. Scott Van Der Vliet

Loredo Truss Company, Inc.
PO Box 140006
Austin, TX 78714-0006
512/926-9518 ⇨ 512/928-1602 (fax)
www.loredotruss.com
Mr. Sonny Loredo
sonny@loredotruss.com

M.G. Building Materials Truss Division
9405 Highway 81 South
San Antonio, TX 78211
210/798-0650 ⇨ 210/798-0655 (fax)
Mr. Tag Simler, PE
tag@mgtruss.com

M.G. Building Materials, Inc.
9501 Hwy 81 South
San Antonio, TX 78211
210/623-4770 ⇨ 210/623-4602 (fax)
Mr. Larry E. Grothues

Mid-Valley Truss & Door Co.
5820 Millennium Drive
Harlingen, TX 78550
956/428-7090 ⇨ 956/423-4439 (fax)
Mr. Frank B. Klinger
lftcfbk@aol.com

N. B. Roof and Floor Trusses
4214 East U.S. Hwy 84
Gatesville, TX 76528
254/865-7556 ⇨ 254/865-8859 (fax)
Mr. Joe Nolte

North Texas Truss
705 E 4th St
Littlefield, TX 79339
806/385-5533 ⇨ 806/385-5556 (fax)
www.northtexastruss.com
Mr. Travis Nolte
northtexastruss@aol.com

Panel Truss Texas, Inc.
PO Box 817
Henderson, TX 75653
903/657-7000 ⇨ 903/657-7474 (fax)
www.paneltruss.com
Mr. Donnie Powers
dep75602@aol.com

Pro-Tech Manufacturing, Inc.
9993 Doerr Ln
Schertz, TX 78154-9401
210/651-5888 ⇨ 210/651-6709 (fax)
Mr. Clyde B. Culpepper

R. E. Sweeney Company, Inc.
PO Box 1921
Fort Worth, TX 76101
817/834-7191 ⇨ 817/831-8914 (fax)
Mr. Don Degroot
degrootd@swbell.net

Rio Truss, L.P.
PO Box 2163
McAllen, TX 78505
956/682-9822 ⇨ 956/686-2367 (fax)
Mr. Brent Thornton
riotruss@sc2000.net

Rushin Truss Company
1010 Squire Dr
Wylie, TX 75098-5201
972/442-3544 ⇨ 972/442-4010 (fax)
Mr. Kevin St. John
rushtsus@airmail.net

San Antonio Truss Co, Inc.
1010 Culebra Rd
San Antonio, TX 78201
210/736-9629 ⇨ 210/736-9630 (fax)
www.satruss.com
Mr. Felix Guerra, III
satruss@sbcglobal.net

Scholl Forest Industries, Inc.
PO Box 41558
Houston, TX 77241-1588
713/329-5300 ⇨ 713/329-5303 (fax)
www.schollforest.com
Mr. Ward Scholl
truss@schollforest.com

Stark Truss Company, Inc.
407 W 6th St
Hearne, TX 77859
979/477-6676
www.starktruss.com
Mr. Tim Willett
tim.willett@starktruss.com

Stark Truss Company, Inc.
200 Cody Ln
Sherman, TX 75090
903/893-5329 ⇨ 903/892-6754 (fax)
www.starktruss.com
Mr. Rich Ackley

Stock Components-Austin
4501 Burleson Rd
Austin, TX 78744
512/444-3172 ⇨ 512/444-0101 (fax)
www.calcasieu.com
Mr. Roman Moreno

Textruss Component Building, Inc.
PO Box 9735
Austin, TX 78766
512/836-4830 ⇨ 512/836-0019 (fax)
Mr. Ben Doyle
doyle.b@worldnet.att.net

Timber Tech Texas, Inc.
PO Box 989
Cibolo, TX 78108
210/658-7057 ⇨ 210/658-8970 (fax)
www.timbertechtexas.com
Mr. Gary L. Weaver

Titan Truss Co
1908 FM 362
Brookshire, TX 77423
281/735-7400 ⇨ 281/934-2800 (fax)
Ming Zhu

TrussMate, Inc.
12901 W State Hwy 29
Liberty Hill, TX 78642
512/515-5970 ⇨ 512/515-5974 (fax)
www.trussmate.com
Mr. Steve Nguyen

Trussway, Ltd.
1001 Cypress Creek Rd., Ste. 406
Cedar Park, TX 78613
512/244-0573 ⇨ 512/244-7363 (fax)
Mr. Mike Dozier

Trussway, Ltd. - Southwest Division
PO Box 111577
Houston, TX 77093-1577
713/691-6900 ⇨ 713/691-2064 (fax)
www.trussway.com
Mr. Greg Frey

Trussway, Ltd. - Western Division
PO Box 125
Hurst, TX 76053
817/589-1467 ⇨ 817/589-1741 (fax)
Mr. Buster Dorman

Universal Forest Products, Inc.
1801 Timberlake Dr
Arlington, TX 76010
817/640-7117 ⇨ 817/608-0517 (fax)
www.ufpi.com
Mr. Paul G. Johnson, P.E.
customerservice@ufpi.com

Universal Forest Products, Inc.
12185 Crownpoint Dr
San Antonio, TX 78233
210/655-6053 ⇨ 210/655-4248 (fax)
www.ufpi.com
Mr. Eric James
ericjames@truss.com

Universal Forest Products, Inc. - #271
1400 Goforth Rd
Kyle, TX 78640
512/262-5000 ⇨ 512/262-2065 (fax)
www.ufpi.com
Mr. Jim Hill
jhill@ufpi.com

Universal Forest Products, Inc. - #272
18602 Katy Freeway
Houston, TX 77094
281/829-5716 ⇨ 281/829-5731 (fax)
www.ufpi.com
Mr. Joel D. James
customerservice@ufpi.com

Universal Forest Products, Inc. - #350
10851 Miller Rd
Dallas, TX 75238
972/880-3099
www.ufpi.com
Mr. Lester Raborn
customerservice@ufpi.com

Universal Forest Products, Inc. - #350
10851 Miller Rd
Dallas, TX 75238
972/880-3099
www.ufpi.com
Mr. Lester Raborn
customerservice@ufpi.com

Zarsky Lumber
604 E Rio Grande St
Victoria, TX 77901-6035
361/573-2479 ⇨ 361/573-4807 (fax)
www.zarsky.com
Mr. Dan Coleman

Zarsky Lumber Co., Inc.
PO Box 248
McAllen, TX 78505-0248
956/630-4275 ⇨ 956/928-0653 (fax)
www.zarsky.com
Mr. Phillip D. Steffy
bfreeman@zarsky.com

UTAH
Automated Structures Inc.
1678 S. 1900 W
Ogden, UT 84404
801/732-9300 ⇨ 801/732-2112 (fax)
Mr. Mark T. Watts

BMC West Corporation
117 South 1600 West
Orem, UT 84058
801/224-0541 ⇨ 801/224-3676 (fax)
www.bmcwest.com
Mr. Trent Sessions

BMC West Corporation - Salt Lake Truss
PO Box 520
West Jordan, UT 84084-0520
801/565-3500 ⇨ 801/565-3570 (fax)
www.bmcwest.com
Mr. Mike Olms

Burton Lumber and Hardware Co.
PO Box 27206
Salt Lake City, UT 84127-0206
801/952-3800 ⇨ 801/952-3801 (fax)
www.burtonlumber.com
Ms. Debbie Israelson
debbiei@burtonlumber.com

Dixie Component Systems, Inc.
353 N. 3050 E.
Saint George, UT 84790
435/628-3649 ⇨ 435/674-9815 (fax)
Mr. John Wuehler

Solid Truss
1255 West 2550 South
Ogden, UT 84401
801/334-0663 ⇨ 801/334-0664 (fax)
Mr. David Berry
solidtruss@msn.com

Stock Components-Lindon
101 S Geneva Rd
Lindon, UT 84042
801/785-0255 ⇨ 801/785-0252 (fax)
Mr. Steven Richins

Stock Components-Ogden
290 W Harris St
Ogden, UT 84401
801/621-0700 ⇨ 801/621-0699 (fax)
Mr. Ron Kallas

Stock Components-Salt Lake City
1580 W 3860 South
Salt Lake City, UT 84119
801/973-7020 ⇨ 801/977-0620 (fax)
Mr. Ron Kallas

Stock Components-St. George
269 N. 3050 East
St George, UT 84790
435/652-0708 ⇨ 435/652-0709 (fax)
Mr. Johnny Wooley

UBC Timber Roots
800 S. Chestnut St.
Salt Lake City, UT 84104
801/443-4400 ⇨ 801/433-4405 (fax)
Mr. Mark D. Statham

West Truss Inc.
5776 W Axel Park Rd
West Jordan, UT 84088
801/280-3212 ⇨ 801/280-3216 (fax)
Mr. Craig P. Crosby
westtruss@starband.net

VIRGINIA
Allied Systems/Annandale Millwork Corporation
119 Arbor Ct
Winchester, VA 22604
540/665-9600 ⇨ 540/665-9679 (fax)
Mr. Robert Frogale

American Standard Building Systems, Inc.
PO Box 4908
Martinsville, VA 24115
276/638-3991 ⇨ 276/632-0748 (fax)
www.asbsystems.com
Mr. James A. Lester
jlester@asbsystems.com

American Truss and Panel Company, LLC.
1175 Willow Run Dr
Abingdon, VA 24210
276/676-0066 ⇨ 276/676-0034 (fax)
Ms. Frances M. Wall
atapc@hotmail.com

Berry Truss & Component Shop, Inc.
PO Box 350
Chilhowie, VA 24319
276/646-5333 ⇨ 276/646-3464 (fax)
www.berryhomecenter.com
Mr. Tom Bishop

Better Living Components, Inc.
PO Box 7723
Charlottesville, VA 22906-7723
434/978-1666 ⇨ 434/978-7146 (fax)
Mr. James D. Smith
truss@btrlvg.com

Blue Ridge Truss & Supply, Inc.
PO Box 66
Woodstock, VA 22664
540/459-1787 ⇨ 540/459-1788 (fax)
www.blueridgetruss.com
Mr. Bill Wevers, Jr.

Builders FirstSource - Culpepper Truss
13234 Airpark Dr
Elkwood, VA 22718
540/727-8801 ⇨ 540/829-2507 (fax)
www.buildersfirstsource.com
Mr. Fred Schenkel

Central Valley Truss, Inc.
12044 Brocks Gap Rd.
Fulks Run, VA 22830-2217
540/896-3803 ⇨ 540/896-1037 (fax)
Mr. Charles M. Peery, Jr.

Chesapeake Structural Systems, Inc.
2401 Roxbury Rd
Charles City, VA 23030
804/966-8340 ⇨ 804/966-8345 (fax)
Mr. Richard E. Dyson
CHESTRUC@aol.com

First Colony Homes Inc.
PO Box 224
Calverton, VA 20138
540/788-4222 ⇨ 540/788-1204 (fax)
Mr. Mark Rohrbaugh
markr@firstcolonyhomes.net

Glaize & Brother
345 Golden Eagle Dr
LaCrosse, VA 23950
434/757-1234 ⇨ 434/757-1235 (fax)
www.glaize.net
Mr. Steve Amos

Glaize Components
296 Arbor Ct
Winchester, VA 22602
540/665-0078 ⇨ 540/667-7147 (fax)
www.glaize.net
Mr. Shep Campbell
scampbell@glaize.net

Hanover Fabricators
11130 Leadbetter Rd.
Ashland, VA 23005
804/798-6036 ⇨ 804/798-3042 (fax)
www.hanoverfabricators.com
Mr. L. Shaw Blackmon
sales@hanoverfabricators.com

Homestead Building Systems, Inc.
8220 Birch St
Manassas, VA 20111
703/331-5600 ⇨ 703/331-5601 (fax)
Mr. Dave Baird
homstead6@aol.com

Jones Building Systems and Sales Inc.
2141 James Hagood Hwy
Halifax, VA 24558
434/572-1379 ⇨ 434/572-1358 (fax)
Mr. Ronnie Jones
trussme@hotmail.com

Massaponax Building Components
8737 Jefferson Davis Hwy.
Fredericksburg, VA 22407
540/898-0013 ⇨ 540/898-6156 (fax)
Mr. Daniel Chinault, Sr.
mbctruss@aol.com

Oregon Truss Co., Inc.
PO Box 87
Bristol, VA 24203
276/466-8787 ⇨ 276/466-8686 (fax)
Mr. Chad Roegner

Proffitt Lumber Company, Inc.
1118 W Danville St
South Hill, VA 23970-3502
434/447-7191 ⇨ 434/447-8787 (fax)
Mr. Garth Proffitt

Riverside Roof Truss, Inc.
733 River Park Dr.
Danville, VA 24540
434/793-0217 ⇨ 434/799-8767 (fax)
www.riversiderooftruss.com
Mr. C. Keith Walden
rrtruss@gamewood.net

Roper Brothers Lumber Company/Component Div
215 Harpersville Road
Newport News, VA 23601
757/595-4920 ⇨ 757/595-9572 (fax)
www.ropperlumber.com
Mr. Jason Riffe
wgregory@ropperlumber.com

Ruffin & Payne Incorporated
PO Box 27286
Richmond, VA 23261
804/329-2691 ⇨ 804/321-4940 (fax)
Mr. John Barnett

Skyline Building Systems - Division of Valley Blox
2025 Beery Rd.
Harrisonburg, VA 22801
540/434-9497 ⇨ 540/434-0845 (fax)
www.skylinetruss.com
Mr. John McKinney

Stock Building Supply, Inc.
716 Ripplebrook Dr
Culpeper, VA 22701
540/825-3924
Mr. Saul Roberts

Stock Components-Culpepper
651 Maddox Dr
Culpeper, VA 22707
540/825-3924 ⇨ 540/825-6810 (fax)
www.carolinaholdings.com
Mr. Chris D. Hawkins

Timber Truss Housing Systems, Inc
1540 Airport Rd Ste. 210
Charlottesville, VA 22911
804/978-7964
Mr. Dwayne Payton

Timber Truss Housing Systems, Inc.
PO Box 996
Salem, VA 24153-0996
540/387-0273 ⇨ 540/389-0849 (fax)
www.timbertruss.com
Mr. Al James
tths@roanoke.infi.net

Toll Integrated Systems, Inc.
510 Davis St
Emporia, VA 23847
434/634-8888 ⇨ 434/348-2678 (fax)
www.tollbrothers.com
Mr. Christopher A. Johnson
cjohnson@tollbrothersinc.com

Truss Tech Inc.
Accomack Industrial Park, 18541 Parkway
Melfa, VA 23410
757/787-3014 ⇨ 757/787-1161 (fax)
Mr. Thomas J. Hill

Trussway, Ltd. - Eastern Division
11540 Shannon Dr
Fredericksburg, VA 22408
540/898-3477 ⇨ 540/898-3885 (fax)
Mr. Darren Hedrick

Truswood, Inc.
501 Truswood Ln.
Newport News, VA 23608-8637
757/833-5300 ⇨ 757/833-5400 (fax)
Mr. Brian O'Connor
boconnor@truswood.com

Truswood, Inc.
813 Hillcrest Rd.
South Hill, VA 23970
804/447-6565
Mr. Brian O'Connor

Universal Forest Products, Inc.
3812 Cook Blvd
Chesapeake, VA 23323
757/485-3190 ⇨ 757/485-2590 (fax)
www.ufpi.com
Mr. Dave Robertson
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 269
Fishersville, VA 22939
540/943-2737 ⇨ 540/949-4197 (fax)
www.ufpi.com
Mr. Michael Sours
customerservice@ufpi.com

Universal Forest Products, Inc.
PO Box 504
Pearisburg, VA 24134-0504
540/921-1286 ⇨ 540/921-2665 (fax)
www.ufpi.com
Mr. Scott Weeks
customerservice@ufpi.com

Virginia Trusses Inc.
PO Box 46
Yorktown, VA 23690-0046
757/253-8787 ⇨ 757/253-2519 (fax)
Mr. Donald E. Wiggins
truss4u@aol.com

Wausau Homes, Inc.
854 Glazier St
South Hill, VA 23970
434/955-2040 ⇨ 434/955-7444 (fax)
Mr. Chris Buzzell
buzzell@wausauhomes.com

WASHINGTON

Armstrong Lumber Co. Inc.
2709 Auburn Way N.
Auburn, WA 98002-2418
253/833-6666 ⇨ 253/833-5878 (fax)
www.armstrong-homes.com
Mr. Chuck Walker
chuckw@armstrong-homes.com

BMC West Corporation
3200 35th Ave NE
Everett, WA 98205-3212
425/303-0661 ⇨ 425/303-9825 (fax)
www.bmcwest.com
Mr. Todd Grogan

BMC West Corporation
PO Box 7015
Issaquah, WA 98027
425/391-8000 ⇨ 425/391-2072 (fax)
Mr. Loren Pawloski

BMC West Corporation
9721 40th Ave SW
Tacoma, WA 98499-4395
253/582-1444 ⇨ 253/588-4535 (fax)
www.bmcwest.com
Mr. Jim Gallagher

Elkhorn Truss
1306 West 201 Street
Ocean Park, WA 98640
360/777-8084
Mr. Randy Jones

Evergreen Truss & Supply
PO Box 1283
Deer Park, WA 99006
509/276-5088 ⇨ 509/276-5080 (fax)
www.e-truss.net
Mr. Mike Culp
evergreen@e-truss.net

Evergreen Truss Company, Inc.
6302 NE 127th Ave
Vancouver, WA 98682-5819
360/256-2300 ⇨ 360/892-0017 (fax)
Mr. Michael Eskridge

Louws Truss, Inc.
6149 Guide Meridian Rd
Lynden, WA 98264
360/398-7161 ⇨ 360/398-2826 (fax)
www.louwstruss.com
Mr. Jack Louws
sales@louwstruss.com

Lumbermen's Building Centers
10310 E. Montgomery
Spokane, WA 99206-4220
509/924-2420 ⇨ 509/924-2583 (fax)
www.lumbermens-building.com
Mr. Tim Borg

Lumbermen's Building Centers
5519 20th Street
Tacoma, WA 98424
253/926-8018 ⇨ 253/926-8357 (fax)
Mr. Larry Saathoff

Lumbermen's Building Centers
115 N 11th St
Walla Walla, WA 99362
509/525-4000 ⇨ 509/525-0752 (fax)
Mr. Loren Hempel

Lumbermen's Building Centers
4213 South 47th Ave
West Richland, WA 99353
509/627-0288 ⇨ 509/627-2897 (fax)
Mr. Linney Landrum

Lumbermen's/Truss-Span
3136 B St. NW
Auburn, WA 98001
253/833-1050 ⇨ 253/735-1126 (fax)
Mr. Dave Houchin

Marson & Marson Lumber, Inc.
PO Box 218
Leavenworth, WA 98826-0218
509/548-5829 ⇨ 509/548-6372 (fax)
Mr. Ken Marson

Northwest Truss
11050 Harris Rd
Pasco, WA 99301
509/545-9003 ⇨ 509/967-3809 (fax)
Mr. Larry Goodwin
nwtruss@bentonrea.com

Oso Lumber and Hardware, Truss Division
21015 State Rd. 9 NE
Arlington, WA 98223-8260
360/435-8397 ⇨ 360/403-3244 (fax)
www.osolumber.com
Mr. Reuben Cook
reubencook@osolumber.com

Oso Truss Company
PO Box 1176
Darrington, WA 98241
360/436-2115 ⇨ 360/436-1320 (fax)
www.osolumber.com
Ms. Brenda Gaston

Roof Truss Supply, Inc.
PO Box 532
Woodinville, WA 98072
425/481-0900 ⇨ 425/485-7950 (fax)
Mr. Dave Eastman

Structural Components, Inc.
3107 W Washington Ave
Yakima, WA 98903-1140
509/457-8530 ⇨ 509/575-8667 (fax)
Mr. Philip G. Fluaitt
strcomp@nwinfo.net

Tacoma Truss Systems, Inc.
20617 Mountain Hwy. E
Spanaway, WA 98387
253/847-2204 ⇨ 253/847-2207 (fax)
Mr. Michael L. Hart, Jr.
tactruss1@aol.com

Tectonix
1850-93rd Ave SW
Olympia, WA 98512
360/943-5433 ⇨ 360/352-1529 (fax)
Mr. Mason Manning, Sr.

The Truss Company & Building Supply
PO Box 1770
Sumner, WA 98390
253/863-5555 ⇨ 253/891-1163 (fax)
www.thetrussco.com
Mr. William M. Matheny
cliff@thetrussco.com

Tri-County Truss, Inc.
15599 Ashten Rd
Burlington, WA 98233-3615
360/757-8500 ⇨ 360/757-8758 (fax)
www.tricountytruss.com
Mr. Gary Lund

Truss Components of Washington

PO Box 14667
Tumwater, WA 98511-4667
360/753-0057 ⇨ 360/956-3109 (fax)
www.trusscomponents.com
Mr. Aaron Dickhoff
stan@trusscomponents.com

Trus-Way of Tri-Cities, Inc.
PO Box 808
Pasco, WA 99301
509/543-7594 ⇨ 509/543-7596 (fax)
Mr. Steve Turner
reception@trusway.com

Trus-Way, Inc.
PO Box 5005
Vancouver, WA 98668-2511
360/750-1470 ⇨ 360/750-1493 (fax)
Mr. Steve Turner

Tru-Truss, Inc.
2750 Hogum Bay Rd NE
Lacey, WA 98516-3123
360/491-8024 ⇨ 360/491-8028 (fax)
Mr. Jack Harmon

VanderPol Building Components
841 E Badger Rd
Lynden, WA 98264-9502
360/354-5883 ⇨ 360/354-1584 (fax)
www.vanderpol.com
Mr. Jeff VanderPol
sales@vanderpol.com

Woodinville Lumber & Truss
PO Box 287
Woodinville, WA 98072-0287
425/488-8500 ⇨ 425/398-3559 (fax)
www.woodinvillem lumber.com
Mr. Roy Schiferl

Woodinville Truss, Inc.
PO Box 1326
Woodinville, WA 98072-1326
425/483-4101
Mr. Malcolm D. Anderson
woodtruss@msn.com

WEST VIRGINIA

Allensville Planing Mill Inc.
701 Mid-Atlantic Pkwy
Martinsburg, WV 25401
304/264-5900 ⇨ 304/264-1415 (fax)
Mr. Todd Yoder

Babcock Lumber Company; Truss Division
1294 North Lewis St.
Glennville, WV 26351
304/462-8660 ⇨ 304/462-8590 (fax)
www.babcocklumber.com
Mr. Jason Blenker
jason.blenker@blenkerco.com

Brunsell Lumber & Millwork
1204 E Lincoln St
Delavan, WI 53115
608/437-7183 ⇨ 608/437-7475 (fax)
www.brunselllumber.com
Mr. Joseph Michels, P.E.
brunsellcomponent@brunsell.com

Code Plus Components
1850-93rd Ave SW
Olympia, WA 98512
360/943-5433 ⇨ 360/352-1529 (fax)
Mr. Mason Manning, Sr.

Truss America
PO Box 41
Blue Creek, WV 25026-0041
304/965-0073 ⇨ 304/965-3362 (fax)
http://www.trussamerica.com
Mr. Delford Chaffin
sales@trussamerica.com

Universal Forest Products, Inc.
PO Box 188
Ranson, WV 25438
800/488-8474 ⇨ 304/728-8497 (fax)
www.ufpi.com
Mr. Chris Joseph
cjoseph@ufpi.com

WISCONSIN

Amwood Homes, Inc
PO Box 311
Janesville, WI 53545-0311
608/756-2989 ⇨ 608/756-3443 (fax)
www.amwoodhomes.com
Mr. Earl Marquis
amwood1@amwoodhomes.com

Automated Building Components, Inc.
PO Box 133
Chetek, WI 54728
715/924-4867 ⇨ 715/924-2585 (fax)
www.trussabc.com
Mr. Terry Elwood

Automated Building Components, Inc.
PO Box 532
Sharon, WI 53585
262/736-2500 ⇨ 262/736-6655 (fax)
www.trussabc.com
Mr. Aaron Roush

Automated Products, Inc.
1812 Karau Dr
Marshfield, WI 54449
715/387-3426 ⇨ 715/384-4218 (fax)
Mr. John Bujalski
api@tznnet.com

Beaver Builders Supply Inc.
N6838 Builders Ct
Holmen, WI 54636
608/526-3232 ⇨ 608/526-6742 (fax)
Mr. Greg Stellrecht
beaverbuilders@centurytel.net

Best Lumber
1680 Cornell Rd
Green Bay, WI 54313
920/662-9600 ⇨ 920/662-9603 (fax)
www.BestLumberCompany.com
Mr. John Ringer
dave.angell@bestlumbercompany.com

Best Trusses and Wall Panels
PO Box 317
Marshall, WI 53559-0317
608/655-3455 ⇨ 608/655-3419 (fax)
www.besttrusses.com
Mr. Kevin McCarthy
sales@besttrusses.com

Best Trusses and Wall Panels
PO Box 317
Marshall, WI 53559-0317
608/655-3455 ⇨ 608/655-3419 (fax)
www.besttrusses.com
Mr. Kevin McCarthy
sales@besttrusses.com

Blenker Building Systems
PO Box 40
Amherst, WI 54406
715/824-5665 ⇨ 715/824-5663 (fax)
www.blenkerco.com
Mr. Daniel Pogreba
dpogreba@selecttrusses.com

Brunsell Lumber & Millwork
1204 E Lincoln St
Delavan, WI 53115
608/437-7183 ⇨ 608/437-7475 (fax)
www.brunselllumber.com
Mr. Joseph Michels, P.E.
brunsellcomponent@brunsell.com

Cedarburg Lumber Co., Inc.

PO Box 999
Cedarburg, WI 53012
262/377-2345 ⇨ 262/377-4263 (fax)
www.cedarburglumber.com
Mr. William A. Wernecke, Jr.

Custom Component Company
1955 Norwood Court
Racine, WI 53403
262/632-8840 ⇨ 262/898-6802 (fax)
www.customcomponentcompany.com
Mr. Darrell J. Graf

K-Wood Truss Rafters, Inc.
23368 Little Wood Lake Rd
Grantsburg, WI 54840
715/689-2503 ⇨ 715/689-2925 (fax)
Ms. Cynthia Leonard
clkwood@grantsburgtel.com.net

Manion Truss and Components
PO Box 1527
Superior, WI 54880-0417
715/395-7890 ⇨ 715/395-7894 (fax)
Mr. Mark Laiti
mtci@centurytel.net

Nelson Truss, Inc
4 Artisan Dr
Edgerton, WI 53534
608/884-6141 ⇨ 608/884-3443 (fax)
www.nylumber.com
Mr. Steven M. Johnson
nelsontruss@nelsontruss.com

Noffke Lumber, Inc.
1601 Bowen St
Oshkosh, WI 54901-3043
920/235-3080 ⇨ 920/235-3061 (fax)
Mr. Greg Noffke

Olympic Building Components
W209 N17150 Industrial Dr
Jackson, WI 53037
262/375-5789 ⇨ 262/375-5790 (fax)
www.cedarburglumber.com
Mr. Greg Goeks
ggoeks@cedarburglumber.com

Richardson Industries, Inc.
PO Box 904
Sheboygan Falls, WI 53085
920/467-2671 ⇨ 920/467-2222 (fax)
www.richcostr.com
Ms. Martha Vande Leest

Richco Structures
1409 Red Maple Rd
De Pere, WI 54115
920/336-9400 ⇨ 920/403-7100 (fax)
www.richcostr.com
Mr. Gene Geurts

Richco Structures

Hwy FF W989
Haven, WI 53083
920/565-3986 ⇨ 920/565-2533 (fax)
www.richcostr.com
Mr. Merle Nett

Richco Structures

Select Trusses & Lumber
PO Box 153
West Salem, WI 54669
608/786-2414 ⇨ 608/786-3212 (fax)
www.selecttrusses.com
Mr. Daniel Pogreba
dpogreba@selecttrusses.com

Stock Components-Delavan
1849 Hobbs Dr
Delavan, WI 53115
262/728-0110 ⇨ 262/728-7727 (fax)
Mr. Tom Therkelsen
malcolm.tisdale@stocklumber.com

Stock Components-Green Bay
1745 Moraine Terrace
Green Bay, WI 54303
920/496-5094 ⇨ 920/498-1219 (fax)
Mr. Bill Raymakers

Truss Systems, Inc.
1650 E Elm Dr
Little Chute, WI 54140
920/687-1100 ⇨ 920/687-1124 (fax)
Mr. Sean Whalen
trusystsl@aol.com

Trussco
W6254 Cty Rd BB
Appleton, WI 54915
920/739-8199 ⇨ 920/739-3701 (fax)
Mr. John Winkler
trussco-info@new.rr.com

Truss's Plus, Inc.
PO Box 226
Mayville, WI 53050-0226
920/387-2524 ⇨ 920/387-2528 (fax)
Mr. Gerhard E. Steinbach
gsteinbach@charter.net

Trussworks, Inc.
11054 N Olson Rd
Hayward, WI 54843-9956
715/634-2000 ⇨ 715/634-6828 (fax)
www.trussworksinc.com
Mr. Jeff Miles

UBC Timber Roots DePere
PO Box 5907
DePere, WI 54115
920/983-4200 ⇨ 920/983-4300 (fax)
Mr. Ken Bouchonville

UBC Timber Roots Truss Plant

W4892 County Rd O
Appleton, WI 54913
920/735-1769 ⇨ 920/735-1781 (fax)
Mr. Gary Falkender

UBC Timber Roots Truss Plant
PO Box 189
Brownsville, WI 53006
920/269-4786 ⇨ 920/269-4920 (fax)
Mr. James Jagdfeld
brownsville.wi@timberroots.com

UBC Timber Roots Truss Plant
PO Box 620530
Middleton, WI 53562-0530
608/836-1941 ⇨ 608/836-9612 (fax)
Mr. Jeff Gorsuch
middleton.truss@timberroots.com

Valley Trusses, Inc.
PO Box 101
Kaukauna, WI 54130
920/766-0601 ⇨ 920/766-0602 (fax)
Mr. David Sprangers

Walters Buildings
PO Box 388
Allenton, WI 53002-0388
262/629-5521 ⇨ 262/629-5233 (fax)
www.waltersbuildings.com
Mr. Craig Walters
waltersbuildings@waltersbuildings.com

Wausau Homes, Inc.
PO Box 8005
Wausau, WI 54402-8005
715/359-7272 ⇨ 715/359-8097 (fax)
www.wausauhomes.com
Mr. Frank Opatik
opatikf@wausauhomes.com

Windsor Building Systems
301 S Stoughton Rd
Madison, WI 53714
608/241-2185 ⇨ 608/241-5229 (fax)
www.windsorhomesinc.com
Mr. Virgil Waugh
dwunderlin@windsorhomesinc.com

Wisconsin Truss, Inc.
609 Industrial Park Rd
Cornell, WI 54732
715/239-6465 ⇨ 715/239-6731 (fax)
Mr. Daniel Schulner
wistruss@discover-net.net

WYOMING

Laramie Trusses
PO Box 7444
Laramie, WY 82073
307/745-0289 ⇨ 307/745-0235 (fax)
home.earthlink.net/~laramietrusses/
Mr. Matthew McFate
laramietrusses@yahoo.com

Teton Truss
PO Box 5211
Etna, WY 83118
307/883-4943 ⇨ 307/883-4941 (fax)
Mr. Bill A. Neeb

Titan Truss LLC
1108 14th Street #431
Cody, WY 82414
307/587-9934 ⇨ 307/587-4977 (fax)
www.titantruss.com
Mr. Denny McVey
titantruss@tritel.net

Truss Craft
PO Box 20325
Cheyenne, WY 82003-7008
307/635-1635 ⇨ 307/635-4803 (fax)
www.trusscraft.com
Mr. Richard Palmer
trusscraft@aol.com

CANADA

Adam Lumber Inc.
PO Box 20
Waterloo, QC JOE 2N0
450/539-1858 ⇨ 450/539-2585 (fax)
Mr. Kirk Stoddard
kirk@adamgroup.com

All-Fab Building Components (AB) Inc.
805 - 53016 Hwy 60
Acheson, AB T7X 5A7
780/962-4484 ⇨ 780/962-5585 (fax)
www.all-fab.com
Mr. Vince Mattia
edm@all-fab.com

All-Fab Building Components Inc.
PO Box 189
Stony Mtn, MB R0C 3A0
204/344-5404 ⇨ 204/344-5160 (fax)
www.all-fab.com
Mr. Rich Harrison

All-Fab Building Components Inc.
30480 S Fraser Way
Abbotsford, BC V2T 6L4
604/854-5766 ⇨ 604/857-9773 (fax)
www.landmarklumber.com
Mr. John Tavares
mail@landmarklumber.com

Canatruss Structures, Inc.
1760, Setlakwe Street
Thetford Mines, QC G6G 8B2
418/338-2888 ⇨ 418/338-4688 (fax)
www.canatruss.ca
Mr. Luc Grenier
info@canatruss.ca

CDN Frame Works Building Systems Inc.
Box 399
Salmon Arm, BC V1E 4N5
250/832-1503 ⇨ 250/832-1504 (fax)
www.cdnframeworks.com
Mr. Marvin Skjerpen
cdn@sunwave.net

Clyvanor Ltd
2125 95th St
St Georges, QC G6A 1B7
418/228-7690 ⇨ 418/228-0479 (fax)
www.clyvanor.com
Mr. Stephane Blanchette
info@clyvanor.com

D. J. Jackson Engineered Truss Comp.
RR #1
Saint Pauls, ON N0K 1V0
519/271-1104 ⇨ 519/271-3163 (fax)
www.djjacksontruss.com
Mr. Dan Jackson
dan@djjacksontruss.com

Epic Truss Systems Ltd.
890 Riverside Rd
Abbotsford, BC V2S 7P6
604/850-3522 ⇨ 604/850-3533 (fax)
www.epictruss.com
Mr. Kevin Mindel
info@epictruss.com

Fonthill Lumber Ltd
PO Box 340
Fonthill, ON LOS 4E0
905/892-2641 ⇨ 905/892-5681 (fax)
Mr. Paul Nemy

Hunt Builders LTD
PO Box 365, 249 River Ave.
Cochran, AB T0L 0W0
403/637-8798 ⇨ 403/637-8787 (fax)
Mr. John Hunter

Hunt Builders LTD (WSI Group)
PO Box 694, 20 Mills St.
Morrisburg, ON K0C-1X0
613/652-2559 ⇨ 613/652-2349 (fax)
Mr. Randy Halverson

Kent Trusses Limited
301 Bryne Dr Unit 9
Barrie, ON L4N 8V4
705/733-3414 ⇨ 705/733-2292 (fax)
Mr. Denis Blanchette
jallan@kenttruss.com

Kent Trusses Limited
PO Box 190
Sundridge, ON P0A 1Z0
705/384-5326 ⇨ 705/384-7691 (fax)
www.kenttruss.com
Mr. Jeff Allan

Kent Trusses Limited
15 Cedar St. N #201
Timmins, ON P4N 6HB
705/268-8800 ⇨ 705/268-8809 (fax)
Mr. Larry Frost

Landmark Truss & Lumber, Inc.
30480 S Fraser Way
Abbotsford, BC V2T 6L4
604/854-5766 ⇨ 604/857-9773 (fax)
www.landmarklumber.com
Mr. John Tavares
mail@landmarklumber.com

Locke Truss Company Ltd
PO Box 73
Brockville, ON K6V 5T7
613/342-2388 ⇨ 613/345-3586 (fax)
www.locketruss.com
Mr. Gary Lalonde
garyl@locketruss.com

Mitsui Home Canada, Inc.
19707 94A Avenue
Langley, BC V1M 2R1
604/882-8415 ⇨ 604/882-8413 (fax)
Mr. Michael Hasel
general@mitsuihome.ca

Modulex Inc.
3040 Hamel Blvd
Quebec City, QC G1P 2J1
418/681-0133 ⇨ 418/681-3080 (fax)
www.modulex-international.com
Mr. Martin Dechene
modulex@modulex-international.com

Pacific Group
PO Box 70
Cobble Hill, BC V0R 1L0
250/743-5584 ⇨ 250/743-2282 (fax)
www.pacific-homes.com
Mr. Bob Bakker
bbakker@pacifictruss.com

Pacific Truss
4144 Wilkinson Road
Victoria, BC V8Z 5A7
250/881-1551 ⇨ 250/881-7344 (fax)
Mr. Jim Symmons

Prairie Truss
Box 936
Stonewall, MB R0C 2Z0
204/467-9597 ⇨ 204/467-9602 (fax)
Mr. Jake Maendel

RCM Modulaire Ltee
28 Industrial Road
St. Benoit Labre, QC G0M 1P0
418/227-4044 ⇨ 418/227-3654 (fax)
www.rcmmodular.com
Mr. Gilbert Trudeau
info@rcmmodular.com

Rockett Lumber
3350 Wolfedale Rd
Mississauga, ON L5C 1W4
905/275-1800 ⇨ 905/279-7984 (fax)
www.rockettlumber.com
Mr. Stephen Rockett
stephen_rockett@rockettlumber.com

Rockett Lumber East
17 Cigas Rd
Courtice, ON L1E 2T1
905/434-1900 ⇨ 905/434-9776 (fax)
www.rockettlumber.com
Mr. Harrison Sillen
harry_sillen@rockettlumber.com

Soo Mill & Lumber Co. Ltd
539 Great Northern Rd
Sault Ste Marie, ON P6B 5A1
705/759-0443 ⇨ 705/759-3901 (fax)
Mr. Paul MacGillivray
rpmacgil@soomill.com

Tandelle Truss
1917 Mallard Rd
London, ON N6H 5M1
519/471-1360 ⇨ 519/471-3471 (fax)
Mr. Hugh Hayes
tantruss@on.aibn.com

Tecumseh Truss Systems Inc.
1855 Manning Rd.
Tecumseh, ON N8N 2L9
519/979-9473 ⇨ 519/735-0688 (fax)
www.tecumsehtruss.com
Mr. David Handelsman
tts@windsor.igs.net

Timber Top Trusses Ltd.

PO Box 7819
Grand Falls, NB E3Z 3E8
506/473-5722 ⇨ 506/473-5729 (fax)
www.timbertop.nb.ca
Mr. Steve F. Toner, PE
sales@timbertop.nb.ca

Timberfield Roof Truss

2016 Oxford St East
London, ON N5V 2Z8
519/659-2711 ⇨ 519/659-2714 (fax)
Mr. Murray Dietz
info@timberfieldrooftruss.com

Ultratec Structures Inc.

235 Rue de la Station
Laurier Station, QC G0S 1N0
418/728-3449 ⇨ 418/728-3516 (fax)
www.ultratec.qc.ca
Mr. Michel Beaudoin
estimation@ultratec.qc.ca

Universal Forest Products, Inc.

PO Box 69
Thorndale, ON N0M 2P0
519/461-1180 ⇨ 519/461-0903 (fax)
www.ufpi.com
Mr. Edward Davis
customerservice@ufpi.com

Universal Forest Products, Inc.

110 Montee Guay
Lacolle, QC J0J1V0
011 450 246 3829 ⇨ 011 450246 2687 (fax)
www.ufpi.com
Mr. Michel Guilbeault
customerservice@ufpi.com

Viceroy Homes Limited

2220 Dundas St East
Mississauga, ON L4X 1L9
905/275-1446 ⇨ 905/279-2169 (fax)
www.viceroy.com
Ms. Marion McGill

Viceroy Homes Limited

414 Croft St. E.
Port Hope, ON L1A 4H1
905/885-8600 ⇨ 905/885-8362 (fax)
Mr. Dieter Scholtissek
viceroy@viceroy.com

WallFab

8038 Marcel Vileneuve
Laval, QC H7A 4C5
450/665-2444 ⇨ 450/665-4535 (fax)
Mr. Jonathan Mathieu
jonathan@meauje.com

Watford Roof Truss Ltd.

330 Front St
Watford, ON N0M 2S0
519/876-2612 ⇨ 519/876-3200 (fax)
Mr. Mark Boyd
markb@watfordtruss.on.ca

NEW ZEALAND

Carters

64 - 68 Harris Road
East Tamaki, Aucklnd 1701
64-9-2727200 ⇨ 64-9-2727201 (fax)
Mr. Grant Crowhurst

UNITED KINGDOM

William Henry Martin Ltd.

Allfield Court, Condover
Shrewsbury, Shropshire, UK SY5 7AP
00.44.1.743.874.550 ⇨
00.44.1.743.874.650 (fax)
www.whmltd.com
Mr. Gerald Martin
mail@whmltd.com

WTCA CHAPTERS

Alabama Component Manufacturers Association

PO Box 266
Shelby, AL 35143
205/669-4188
Mr. Michael Balliet
mballiet@bamatruss.com

California Engineered Structural Components Association

181 Brookside Dr
Richmond, CA 94801
510/232-0937
Mr. Simon Evans
baytruss@hotmail.com

Central Florida Component Manufacturers Association

PO Box 895250
Leesburg, FL 34788-5250
352/343-0680
Mr. Charles Stillwaggon
chuck.s@casmin.com

Colorado Truss

Manufacturers Association

20400 E 26th Ave
Aurora, CO 80011
303/307-1441
Mr. Dennis Wilson
DWilson@HomeLumber.com

Georgia Component Manufacturers Association

PO Box 318
Oakwood, GA 30054
770/534-0364
Mr. Bob Burkett
bob.burkett@gamtn.com

Inland Empire Truss Fabricators Association

655 W Clayton Ave
Coeur D'Alene, ID 83815
208/667-6481
Mr. Phil Adams
phila@cdabldrs.com

Iowa Truss Manufacturers Association

PO Box 30
New Hampton, IA 50659
641/394-5718
Mr. Bruce Kinney
brucek@plumbldg.com

Mid Atlantic Wood Truss Council

210 Williamstown
Berlin, NJ 08009
856/767-3153
Mr. Dave Walstad
dave.walstad@strober.com

Mid South Component Manufacturers Association

PO Box 4195
Meridian, MS 39304
601/483-3941
Mr. Daniel N. Holland
danh@clearspaninc.com

Minnesota Truss Manufacturers Association

PO Box 7
Montrose, MN 55363
763/675-7376
Mr. Jim Scheible
jim_scheible@trussabc.com

Missouri Truss Fabricators Association

PO Box 260
Maysville, MO 64469
816/449-2161
Mr. John Hogan
vivco@centurytel.net

North Florida Component Manufacturers Association

PO Box 763
Fernandina Beach, FL 32035
904/261-3641
Mr. Josh Myers
jmyers@lumberunlimited.com

Northwest Truss Fabricators Association

6149 Guide Meridian Rd
Lynden, WA 98264
360/398-7161
www.nwtfa.com
Mr. Jack Louws
jlouws@louwstruss.com

South Carolina Component Manufacturers Association

6300 Enterprise Ln, Ste 314
Madison, WI 53719
608/274-4849
chapters@woodtruss.com

South Florida Truss & Component Mfrs. Assoc.

3105 Oleander Ave
Fort Pierce, FL 34982-6324
772/465-2012
www.sfwtca.com
Ms. Perky Becht
perky@chamberstruss.com

Southern Nevada Component Manufacturers Association

4915 N Berg St
North Las Vegas, NV 89013
702/657-1889
Mr. Glenn McClendon
glenn@sunstatenv.com

Southwest Florida Truss Manufacturers Association

PO Box 60435
Fort Myers, FL 33906-6435
239/437-1100
Mr. James M. Swain
jimsw@carpentercontractors.com

Tennessee Truss

Manufacturers Association

PO Box 969
Clarksville, TN 37014
931/645-3324
Mr. Jerry Robertson
orgaintruss@earthlink.net

Truss Manufacturers Association of Texas

PO Box 989
Cibolo, TX 78550
210/658-7057
Mr. Al Sifuentes
asifuentes@timbertectexas.com

West Florida Truss Association

PO Box 1345
Largo, FL 33779
727/585-2067
Mr. Rick Cashman
rcashman@ffpttruss.com

Western Component Manufacturers Association

PO Box 1129
Clackamas, OR 97015
503/657-8644
Mr. Lee Howe
lhowe@lumbermens.net

Wisconsin Truss Manufacturers Association

PO Box 189
Brownsville, WI 53006
920/458-8325
Mr. Dale Vinson
dale.vinson@unitedbuildingcenters.com

Wood Truss Council of the Capital Area

PO Box 2090
Easton, MD 21601
410/822-6406
Mr. Craig Dewees
craig_d@mindspring.com

Wood Truss Council of North Carolina

PO Box 279
Albemarle, NC 28002
704/983-1144
Mr. Chris Lambert
chrislambert@vnet.net

Wood Truss Council of Michigan, Inc.

PO Box 6007
Saginaw, MI 48608-6007
989/792-6800
Mr. Denny Metiva
dmetiva@deltatruss.com

WTCA - Arizona

13550 W Peoria Ave Ste 2
Surprise, AZ 85379
623/584-8151
Mr. Terry Lillard
tsl@sunstateaz.com

WTCA - Illinois

PO Box 6536
Rockford, IL 61125
815/332-4904
Mr. Michael Karceski
mkarceski@atlascl.com

WTCA - Indiana

9028 Old State Road 67
Mooresville, IN 46158
317/834-5380
Mr. Steve Stroder
sstroder@carterleebc.com

WTCA - Kentucky

PO Box 11731
Lexington, KY 40577
859/255-2481
Mr. Clyde Bartlett
mrb@qx.net

WTCA - New York

PO Box 1927
Kingston, NY 12402
845/339-3656
Mr. Bruce Hutchins
bchtruss@juno.com

WTCA - Northeast

PO Box 51027
Indian Orchard, MA 01151
413/543-1298
Mr. John Goodrich
JGoodrich@trussec.com

WTCA Ohio Chapter Association

PO Box 80469
Canton, OH 44708
330/478-2100
Mr. Stephen Yoder
steve.yoder@starktruss.com

ASSOCIATE MEMBERS

Please note that WTCA Associate Members are categorized based on the classification notes on their WTCA Membership Application. In many cases, these companies may provide more services than that classification indicates. Look for a detailed “Associate Member/Product Listing” in the August 2005 issue of SBC Magazine.

ARCHITECT

John J. Hare RA, PE

PO Box 8260
Turnersville, NJ 08012
856/589-9302 ⇨ 856/589-9302 (fax)
Mr. John J. Hare, RA, PE
jjrchare@netzero.com

ARCHITECT/ENGINEER

Alliance Structural Engineers, LLC

17355 Village Green Dr
Houston, TX 77040
713/466-4620 ⇨ 713/466-5809 (fax)
Mr. Thomas A. Bellace
ase@ase-11c.com

Apex Technology

4745 Sutton Park Ct, Suite 402
Jacksonville, FL 32224
904/821-5200 ⇨ 904/992-8700 (fax)
Mr. Casey Carrigan, P.E.
casey@apextechnology.cc

Arce Engineering Company, Inc.

2130 SW 123 Court
Miami, FL 33175-7722
305/553-3442 ⇨ 305/553-6583 (fax)
www.arceengineering.com
Mr. Antonio E. Arce, P.E.
info@arceengineering.com

BK Design Services

1123 Shenendoah Dr.
Ellijay, GA 30540
706/635-4016
Mr. Donald B. McNatt
mcnatt@ellijay.com

Champion Engineering Inc.

2644 Nutwood Trace
Duluth, GA 30097
770/622-0931 ⇨ 770/622-0932 (fax)
Mr. Kevin L. Champion, P.E.
klccc@bellsouth.net

Christy/Cobb, Inc.

2320 Highland Ave. South, Ste 100
Birmingham, AL 35205
205/933-1080 ⇨ 205/933-1088 (fax)
www.christycobb.com
Ms. Judith Stickley
judy@christycobb.com

CRU Building Corporation

217 E Jarrettsville Rd, Suite 2
Forest Hill, MD 21050
410/893-5079 ⇨ 410/893-5097 (fax)
www.crucorp.com
Mr. Ken Smith

Engineering Technologies

237 S. Westmonte Dr, Ste 240
Altamonte Springs, FL 32714
407/682-9800 ⇨ 407/682-5800 (fax)
Mr. Mike Coughlin

Fuhrmann Engineering Services, LLC

1205 S Platte River Dr, Ste 100
Denver, CO 80223
303/715-9885 ⇨ 303/715-9890 (fax)
Mr. Thomas D. Fuhrmann
tfengr@earthlink.net

Lukoff Engineering Associates

1999 East Route 70, Ste # L-4
Cheery Hill, NJ 08003
856/424-5206 ⇨ 856/751-3849 (fax)
www.lukoffengineering.com
Mr. Richard Lukoff, PE
rich@leambc.com

MDC Holdings, Inc.

3600 S Yosemite St
Denver, CO 80237
303/773-2727 ⇨ 303/804-6941 (fax)
Mr. Andrew Harris

Merv Aranha

2830 Concession Drive, Rt. 1
Glenco, ON N0L 1M0
613/391-5104
Mr. Mervyn Aranha
m.aranha@sympatico.ca

Phillips-Manos Consulting Structural Engineers, P.C.

1845 Bookfield Ct
Frederick, MD 21701
301/668-0314 ⇨ 301/668-9815 (fax)
www.pmcse.com
Mr. Patrick Phillips, P.E.
patrick@pmcse.com

Sheppard Structural Consulting, P.C.

1049 John R Road
Rochester Hills, MI 48307-3231
248/608-3445 ⇨ 248/608-3449 (fax)
Mr. Isaac Sheppard, Jr., P.E.

Skip Baum

655 Dexter St S, Ste B
Prescott, WI 54021
715/262-5433
Mr. Skip Baum
skipbaum@comcast.net

Suddarth Engineering Consultant

31675 NE Canter La.
Sherwood, OR 97140
503/625-2200
Mr. Stanley Suddarth, PhD, P.E.

Tech Management, Inc.

144 Annwood Rd
Palm Harbor, FL 34685
727/785-6907 ⇨ 727/781-4678 (fax)
Mr. Brian F. Keane, P.E.
TMIKEANE@AOL.COM

Thornton Tomasetti Group

1617 JFK Blvd, Ste 545
Philadelphia, PA 19103
215/627-6300 ⇨ 215/627-6323 (fax)
www.thettgroup.com
Mr. Eric Larsen
elarsen@thettgroup.com

TrussEngineering.com

PO Box 335009
North Las Vegas, NV 89033
702/480-4072 ⇨ 702/631-3465 (fax)
www.trussengineering.com
Mr. Michael A. Mallett, P.E.
truss@trussengineering.com

Tru-Truss Engineering

1783 Arroyo Vista Way
El Dorado Hills, CA 95762
916/933-4148
Mr. Charles Truax
wtca@builderspost.com

West Point Engineering

7201 N Dreamy Draw Dr. Ste 150
Phoenix, AZ 85020
602/943-1477 ⇨ 602/943-1969 (fax)
Mr. Jack Trummer

Wilbur T. Yaxley, P.E. Forensic Engineer

2946 Forest Cir
Seffner, FL 33584-5772
813/657-1840 ⇨ 813/653-0921 (fax)
Mr. Wilbur T. Yaxley, PE
wt yaxley@gte.net

ASSOCIATION

American Forest & Paper Association

1111 19th St. NW, Ste. 800
Washington, DC 20036
202/463-2700 ⇨ 202/463-2785 (fax)
http://www.awc.org
Mr. John Showalter, Jr., P.E.

American Institute of Timber Construction

7012 S. Revere Parkway, Suite 140
Englewood, CO 80112
303/792-9559 ⇨ 303/792-0669 (fax)
www.aitc-glulam.org
Mr. R. Michael M. Caldwell
info@aitc-glulam.org

Canadian Wood Council

99 Bank St, Ste 400
Ottawa, ON K1P 6B9
613/747-5544 ⇨ 613/747-6264 (fax)
www.cwc.ca
Ms. Ioana Lazea
info@cwc.ca

Council of Forest Industries Canada

Tomoecho Annex - 11 9F, 3-8-27
Toranomon
Minato-ku, Tokyo 105-0001 Japan
81-3-5401-0531 ⇨ 81-3-5401-0538 (fax)
www.cofi.or.jp
Mr. Kevin J. Bews

The Evergreen Foundation

PO Box 1290
Bigfork, MT 59911
406/837-0966 ⇨ 406/837-1385 (fax)
www.evergreenmagazine.com
Mr. Jim Peterson
jim@evergreenmagazine.com

Florida Building Material Association

PO Box 65
Mount Dora, FL 32756-0065
352/383-0366 ⇨ 352/383-8756 (fax)
www.fbma.org
Mr. Bill Tucker
mail@fbma.org

Frame & Truss Manufacturers Association of New Zealand

PO Box 27219, Mt. Roskill
Auckland City, AUK New Zealand
+64 27 452 1798 ⇨ +64 9 534 4898 (fax)
www.ftma.co.nz
Mr. Robert K. Skipsey
robskipsey@ftma.co.nz

Housing Inspection Foundation

1224 North Nokomis
Alexandria, MN 56308
320/763-6350 ⇨ 320/763-9290 (fax)
Mr. Greg Burnham
hif@iami.org

MSR Lumber Producers Council

PO Box 6402
Helena, MT 59604
888/848-5339 ⇨ 888/212-5110 (fax)
www.msrlumber.org
Ms. Kathy James
msrlpc@msrlumber.org
See ad on page 90.



NAHB Research Center

400 Prince George's Blvd.
Upper Marlboro, MD 20774-8731
301/249-4000 ⇨ 301/430-6180 (fax)
www.nahbrc.org
Mr. Michael Luzier

National Association of Home Builders

1201 15th St. NW
Washington, DC 20005-2800
202/822-0576 ⇨ 202/266-8141 (fax)
Mr. David Kaufman

National Frame Builders Association

4840 W 15th St Suite 1000
Lawrence, KS 66049
785/843-2444 ⇨ 785/843-7555 (fax)
www.nfba.org
Mr. John Fullerton
nfba@nfba.org

Northwestern Lumber Association

1405 Lilac Drive North, Ste 130
Minneapolis, MN 55422
763/544-6822 ⇨ 763/595-4060 (fax)
www.nlassn.org
Mr. Gary Smith

Southeastern Lumber Manufacturers Assoc. (member of Southern Pine Council)

PO Box 1788
Forest Park, GA 30268
404/361-1445 ⇨ 404/361-5963 (fax)
www.slma.org
Mr. Steve Rountree
steve@slma.org

Southern Forest Products Assoc. (member of Southern Pine Council)

PO Box 641700
Kenner, LA 70064-1700
504/443-4464 ⇨ 504/443-6612 (fax)
www.sfpa.org
Ms. Catherine Kaake, P.E.
ckaake@sfpa.org

See ad on page 15.



Truss Plate Institute

218 N Lee St
Alexandria, VA 22314
703/683-1010
www.tpinst.org
Mr. Michael A. Cassidy
mcassidy@tpinst.org



Western Wood Products Association

522 S.W. Fifth Ave., Suite 500
Portland, OR 97204-2122
503/224-3930 ⇨ 503/224-3934 (fax)
www.wwpa.org
Mr. Michael O'Halloran
info@wwpa.org

BUILDER

Cent

Residential Building Structures
4412 South Beverly Dr
Aliquippa, PA 15001
724/375-3916 ⇨ 724/375-3916 (fax)
Mr. Jim Verostek
jverostek@comcast.net

COMPONENT SAW MANUFACTURER

The Fitzgerald Group, LLC
PO Box 62066
Colorado Springs, CO 80962-2066
719/528-5445 ⇨ 719/528-5444 (fax)
www.maximizertechnologies.com
Mr. Randall L. Fitzgerald
answers@maximizertechnologies.com

HOLTEC (USA) Corporation
PO Box 2190
Brandon, FL 33509-2190
813/754-1665 ⇨ 813/752-8042 (fax)
www.holtecusa.com
Mr. Sam Rashid
info@holtecusa.com
See ad on page 4.



Monet DeSauw Inc.

3100 Dogwood Dr
Fulton, MO 65251
573/642-4900
573/642-3736 (fax)
www.desauw.com
Mr. Jerrold Taylor
desauw@socket.net
See ad on back cover.



TCT Manufacturing, Inc.

1217 Robie Ave
Mt Dora, FL 32757
352/735-5070 ⇨ 352/735-5071 (fax)
www.tctwebsaw.com
Mr. Jim Urmsen
dougj@tctwebsaw.com

COMPUTER SOFTWARE

Deacom, Inc.
950 West Valley Road, Suite 3000
Wayne, PA 19087
610/971-2278 ⇨ 610/971-2279 (fax)
www.deacom.net
Mr. Jay Deakins
sales@deacom.net
See ad on page 13.



Intelligent Building Systems

8465 Hamilton Rd
Southaven, MS 38671
662/342-3434 ⇨ 662/342-3435 (fax)
www.intelbuildsys.com
Mr. Lowell T. Wood
sales@intelbuildsys.com
See ad on pages 16-17.



Keymark Enterprises, Inc.

6707 Winchester Cir Suite 102
Boulder, CO 80301
303/443-8033 ⇨ 303/443-9054 (fax)
www.keymark.com
Ms. Mariann Adams
sales@keymark.com

CONNECTOR/HANGER MANUFACTURER

R.H. Tamlyn & Sons, LP

13623 Pike Rd
Stafford, TX 77477-5103
281/499-9604 ⇨ 281/499-8948 (fax)
www.tamlyn.com
Mr. Miguel Gonzales
info@tamlyn.com

Simpson Strong-Tie Co.

PO Box 2969
Dublin, CA 94568
925/560-9000
925/833-1490 (fax)
www.strongtie.com
Ms. Kelly Sias
sales@strongtie.com
See ad on page 45.



USP Structural Connectors

703 Rogers Dr
Montgomery, MN 56069
507/364-5425 ⇨ 507/364-5178 (fax)
www.uspconnectors.com
Mr. Tim Comstock
info@USPconnectors.com
See ad on page 97.



CRANE MANUFACTURER

Tadano America Corporation

333 Northpark Central Dr Ste Z
Houston, TX 77073
281/869-0030 ⇨ 281/869-0040 (fax)
www.tadanoamerica.com
Mr. Hidetoshi Iga
higa@tadano-cranes.com

ENGINEERED WOOD PRODUCTS

Anthony Forest Products Company

PO Box 1877
El Dorado, AR 71731
870/862-3414 ⇨ 870/862-6206 (fax)
www.anthonyforest.com
Mr. Kerlin Drake
info@anthonyforest.com

Distribution Open Joist 2000 Inc.

334 Cornelia St #338
Plattsburgh, NY 12901
514/952-3945 ⇨ 800/263-7265 (fax)
www.openjoist2000.com
Mr. Michel Beauchamp
mike@openjoist2000.com
See ad on page 30.



International Paper Company

PO Box 1391
Savannah, GA 31402
912/238-7032 ⇨ 912/238-7602 (fax)
Mr. Jim McGhin

Les Chantiers de Chibougamau Ltée

185 Dorval Ave, Suite 304
Dorval, QC H9S 5J9
514/633-9661 ⇨ 514/633-0833 (fax)
www.nordicewp.com
Ms. Karon Jakubonis
info@nordicewp.com

Shepley Wood Products

216 Thornton Dr
Hyannis, MA 02601
508/862-6200 ⇨ 508/862-6012 (fax)
www.shepleywood.com
Ms. Heidi Matton Grinsell
sales@shepleywood.com

ENGINEERING/ TECHNICAL CONSULTANT

Bracken Engineering, Inc.

4899 W Waters Ave, Suite A
Tampa, FL 33634
813/243-4251 ⇨ 813/243-9530 (fax)
www.brackenengineering.com
Mr. William C. Bracken, PE, CGC
info@brackenengineering.com

Coffman Engineers, Inc.

800 F St
Anchorage, AK 99501
907/276-6664 ⇨ 907/276-5042 (fax)
www.coffman.com
Mr. David R. Booker
anchorageinfo@coffman.com

Deadlines Engineering, Inc

1203 Main St
Morro Bay, CA 93442
805/772-3502 ⇨ 805/772-4070 (fax)
www.deadlinesengineering.com
Mr. Aaron M. Reed, PE, MBA
Trusses@DeadlinesEngineering.com

John E. Meeks, P.A.

Consulting Engineer
26 Coral Center, Ste. 5, 3045 N Federal Highway
Fort Lauderdale, FL 33306-1415
954/561-9561 ⇨ 954/561-9563 (fax)
Mr. John E. Meeks, P.E.
jemeng@954access.net

Koehlinger Engineering

10848 A Street, Rte 212
Bolivar, OH 44612
330/874-1163 ⇨ 330/874-1304 (fax)
Mr. Stanley E. Koehlinger, P.E.
koehleing@wilkshire.net

Nesbit Enterprises

1367 School St
Indiana, PA 15701
724/357-9891 ⇨ 724/357-9891 (fax)
Mr. Richard Nesbit
renezy@juno.com

Robbins Design Service

105 W Main St
Victoria, IL 61485
309/879-3258 ⇨ 309/879-3256 (fax)
Mr. Ed Robbins, P.E.
edrobbins@winco.net

Sheppard Engineering, P.C.

966 Livernois
Troy, MI 48083-2709
248/585-4240 ⇨ 248/585-7371 (fax)
Mr. John Gruber, P.E.
generaldelivery@sheppardengineering.com



Barry Stoll, PE

344 Dunn Street
Barberton, OH 44203
330/745-5635
Mr. Barry Stoll, PE
bstoll@neo.rr.com

Sullivan & Associates Engineering, Inc.

PO Box 770031
Coral Springs, FL 33077-0031
954/755-2648
Mr. Jerry Sullivan, P.E.
jerrys@myacc.net

Sweatt Engineering

4516 Boat Club Rd, Ste 118
Fort Worth, TX 76135
817/999-3135 ⇨ 817/838-8400 (fax)
Mr. Gary L. Sweatt, P.E.
gsweatt@sbcglobal.net

Tyrrell Engineering

2121 Meridian St E, Ste 1B
Edgewood, WA 98371
253/568-7991 ⇨ 253/568-8137 (fax)
Mr. Daniel J. Tyrrell
dantyrrell@worldnet.att.net

EQUIPMENT DEALER/BROKER

Stiles Machinery, Inc.

3965 44th St SE
Grand Rapids, MI 49512
616/698-7500 ⇨ 616/698-9411 (fax)
www.stilesmachinery.com
Mr. Michael T. Miller
mainmail@stilesmachinery.com
See ad on page 41.



EQUIPMENT FINANCING

Premier Capital Group, Inc.

2578 Enterprise Road, Ste. 356
Orange City, FL 32763
800/662-5955 ⇨ 407/682-0400 (fax)
Mr. Clem Law

EQUIPMENT LEASING SERVICES

OFC Capital

576 Colonial Park Drive Ste 200
Roswell, GA 30075
800/336-4949 ⇨ 800/942-4631 (fax)
www.ofccap.com
Ms. Velma Eddy

EQUIPMENT MANUFACTURER

Advanced Recycling Equipment, Inc.

850 Washington Road
Saint Marys, PA 15857
814/834-4470 ⇨ 814/834-3483 (fax)
www.advancedrecyclingequip.com
Mr. Don Kunkel
areinc@alltel.net

Clark Industries Inc.

816 E Callan St.
Monett, MO 65708
417/235-7182 ⇨ 417/235-8262 (fax)
Mr. Jack Schulz
clark-ii@mo-net.com

Commercial Machinery Fabricators, Inc.

16775 Industrial Pkwy.
Lansing, MI 48906
517/323-1996 ⇨ 517/323-8939 (fax)
www.cmfstealth.com
Mr. Edward G. Joseph
info@cmfstealth.com
See ad on page 51.



The Hain Company

PO Box 238
Rescue, CA 95672
530/295-8068
530/295-0468 (fax)
www.haincompany.com
Mr. Dan Martin
sales@haincompany.com
See ad on page 106.



The Koskovich Co. Inc.

905 N Broadway
Rochester, MN 55906-6843
507/286-9209
507/285-1730 (fax)
www.omnisaw.com
Mr. Jerry E. Koskovich
lindat@omnisaw.com
See ad on page 107.



Mango Tech USA

PO Box 545
San Jacinto, CA 92581
951/652-5001 ⇨ 951/652-5356 (fax)
www.mangotech.com
Mr. Francis Voss
See ad on page 9.



Nortruss QLD Pty Ltd

PO Box 179
Coolum Beach, QLD 4573
61/7 54 462 808 ⇨ 61/7 54 463 243 (fax)
www.notruss.com.au
Mr. G. Ross Rayner
ross@notruss.com.au

Pacific Automation Ltd - MiTek

9415 48 St SE
Calgary, AB T2C 2R1
403/279-2128 ⇨ 403/279-4958 (fax)
Mr. John MacLean
pacauto1@telus.net

Panels Plus

505 West Front St
Albert Lea, MN 56007
507/377-5370 ⇨ 507/373-7110 (fax)
www.panplus.com
Mr. Stan Axsmith
sales@panplus.com
See ad on page 50.



PFP Technologies

PO Box 2294
Malaga, WA 6944
+61/8 9 249 4542
+61/8 9 249 4596 (fax)
www.pfptech.com.au
Mr. John Forlani
johnf@pfptech.com.au

Renaissance Technology Enterprises

PO Box 1162
Ephrata, WA 98823
800/201-1992 ⇨ 509/267-3159 (fax)
www.ren-tech.net
Ms. Kris Craft-Alberti
kalberti@televar.com

S. Huot Inc.

1000 Ste Therese
Québec City, QC G1N 4N3
418/681-0291 ⇨ 418/681-3742 (fax)
www.shout.com
Mr. Terry Dullaghan
jbrowning@senco.com

Safety Speed Cut Manufacturing

13943 Lincoln Street NE
Ham Lake, MN 55304
763/755-1600 ⇨ 763/755-6080 (fax)
www.safetyspeedcut.com
Mr. Tom Houska
ssc.mail@safetyspeedcut.com

TigerStop LLC

12909 NE 95th St
Vancouver, WA 98682-2426
360/254-0661 ⇨ 360/260-0755 (fax)
www.tigerstop.com
Mr. Spencer B. Dick
tiger@tigerstop.com

Triad/Merrick Machine Company

PO Box 130
Alda, NE 68810
308/384-1780 ⇨ 308/384-8326 (fax)
www.triadruvo.com
Mr. Lowell Tuma
lowellt@merrickmachine.com

EQUIPMENT WHOLESALER/ BROKER/RESELLER

Eide Machinery Sales, Inc.

PO Box 11397
Minneapolis, MN 55411-0397
612/521-9193 ⇨ 612/521-9307 (fax)
www.eidemachinery.com
Mr. G. Mitchell Eide
info@eidemachinery.com

Global Machinery Broker, Inc.

PO Box 2113
Litchfield Park, AZ 85340
623/935-2981 ⇨ 623/935-0289 (fax)
www.globrokers.qpg.com/
Mr. Ray E. Switzer, Jr.
globalmachineryaz@yahoo.com

Machinery Boutique, Inc.

PO Box 10642
Zephyr Cove, NV 89448-2642
775/588-8250 ⇨ 775/588-8920 (fax)
www.machineryboutique.com
Ms. Nancy Matousek
machboutiq@aol.com

Macoser, Inc.

PO Box 667789
Charlotte, NC 28266
704/392-0110 ⇨ 704/394-0410 (fax)
www.macoser.com
Mr. Marco Pozzo
macoser@macoser.com

Tryco/Untha International, Inc.

PO Box 1277
Decatur, IL 62525-1277
217/864-4541 ⇨ 217/864-6397 (fax)
www.tryco.com
Mr. Kent West
tryco@midwest.net

Wasserman & Associates, Inc.

PO Box 620
Alma, NE 68920
308/928-9116 ⇨ 308/928-9227 (fax)
www.wasserman-associates.com
Mr. Leonard Wasserman

FASTENER SUPPLIER

Paslode

888 Forest Edge Dr
Vernon Hills, IL 60061-3105
847/634-1900 ⇨ 847/634-8091 (fax)
www.paslode.com
Mr. Pat Ryan
John.Courtney@Paslode.com

Senco Products, Inc.

8485 Broadwell Rd
Cincinnati, OH 45244
513/388-2088 ⇨ 513/388-2081 (fax)
www.senco.com
Mr. Terry Dullaghan
jbrowning@senco.com

SFS intec, Inc.

Box 6326
Wyomissing, PA 19610
610/790-2660 ⇨ 610/376-0932 (fax)
www.sfsintecusa.com
Mr. Matthew Gordon

Stanley Bostitch

1 Briggs Dr
East Greenwich, RI 02818
401/884-2500 ⇨ 401/884-4250 (fax)
www.bostitch.com
Mr. Terry O'Connor
toconnor@stanleybostitch.com

FIRE RETARDANT WOOD TREATMENT

Arch Wood Protection

1955 Lake Park Dr #250
Smyrna, GA 30080
770/801-6600 ⇨ 770/801-1990 (fax)
www.archchemicals.com
Mr. Scott Hoffman
info@dricon.com

FORENSIC CONSULTANT

Aries Engineering, Inc.

5014 Hwy 78 Ste F
Lilburn, GA 30047-5732
770/972-2786 ⇨ 770/972-2788 (fax)
www.arieseng.com
Mr. Thomas R. Zraggen, P.E.
aries.trz@att.net

Construction Science and Engineering, Inc.

218 E Main St
Downey, CA 90241
888/825-4322 ⇨ 562/862-3482 (fax)
www.bowermaster.com
Mr. Richard Langton
rlangton@bowermaster.com

GWZ Engineering

100 Wytheview Dr
Wytheville, VA 24382
276/228-5338
Mr. George W. Zuurbier
gwzengrng@ntelos.net

Hudson International

487 Devon Park Dr, Ste 210
Wayne, PA 19087
610/975-4600 ⇨ 610/975-4699 (fax)
www.hudsonies.com
Mr. Philip J. Alterman, P.E.
higrp@aol.com

Prugar Consulting, Inc.

7550 Lucerne Drive, Ste 409
Middleburg Heights, OH 44130
440/891-1414 ⇨ 440/891-1454 (fax)
www.prugarinc.com
Mr. Jerome F. Prugar, P.E.
jfp.prugar@prugarinc.com

Wade-Trim, Inc.

PO Box 618
Gaylord, MI 49734
989/732-3584 ⇨ 989/732-6391 (fax)
www.wadetrim.com
Mr. John G. Ernst, P.E.

FORKLIFT MANUFACTURER

Princeton Delivery Systems Inc.

955 W Walnut St
Canal Winchester, OH 43110
614/834-5000 ⇨ 614/834-5075 (fax)
www.piggy-back.com
Mr. Butch Hunter
sales@piggy-back.com

Yale Materials Handling Corporation

1400 Sullivan Dr.
Greenville, NC 27834
800/233-9253 ⇨ 252/931-7873 (fax)
www.yale.com
Mr. John Piccolo
ayinfo@yale.com

GANTRY SYSTEM MANUFACTURER

Klaisher Manufacturing Corp.

3314 Prospect St
Indianapolis, IN 46203
317/357-3898 ⇨ 317/357-3921 (fax)
www.klaisher.com
Mr. Terry W. Hubbard
info@klaisher.com
See ad on page 49.

I-JOIST & LVL

Boise

PO Box 2400
White City, OR 97503-0400
541/826-0200 ⇨ 541/826-0262 (fax)
www.bcwp.com
Mr. Gary Dunn, P.E.
gary_dunn@bc.com

I-JOIST MANUFACTURER

Jager Building Systems Inc

16045 Business Parkway
Hagerstown, MD 21740
301/791-1582 ⇨ 301/791-3643 (fax)
www.jagerbuildingsystems.com
Mr. David Niderberg
dcovington@jagerbldgsys

INSURANCE

Bowermaster & Associates *

PO Box 100
Downey, CA 90241
888/825-4322 ⇨ 562/862-3482 (fax)
www.bowermaster.com
Mr. Richard Langton
rlangton@bowermaster.com

Diversified Insurance Industries, Inc. ▶

2 Hamill Road, Suite 155
Baltimore, MD 21210
410/433-3000 ⇨ 410/433-3440 (fax)
www.dii-insurance.com
Mr. Robert Bruns
bbrun@dii-insurance.com

E & E Insurance Brokers Inc.

Ste 1720 - 1066 West Hastings St
Vancouver, BC V6E 3X1
604/685-9878 ⇨ 604/685-9808 (fax)
Mr. David Parry

LASER EQUIPMENT

Lacey-Harmer Company

4270 NW Yeon Ave
Portland, OR 97210
800/367-9992 ⇨ 503/222-0073 (fax)
www.laceyharmer.com
Mr. Sam Cope
info@laceyharmer.com

Virtek Vision International Inc.

785 Bridge St
Waterloo, ON N2V 2K1
519/746-7190 ⇨ 519/746-3383 (fax)
www.virtekvision.com
Mr. Ed Bianchini, P.Eng.

LEGAL SERVICES

The Law Office of J. Michael McGroarty, Chtd.

7381 W Charleston Blvd, Ste 130
Las Vegas, NV 89117-1571
702/388-1717 ⇨ 702/388-1725 (fax)
www.geocities.com/harrelsonesq
Ms. Susan M. Harrelson, Esq.
smh@mcgroartylaw.com

Pagel, Davis & Hill, P.C.

1415 Louisiana St 22nd Floor
Houston, TX 77002
713/951-0160 ⇨ 713/951-0662 (fax)
Mr. Kent J. Pagel
kjp@pdhlaw.com

Shapiro Fussell Wedge

Smotherman Martin & Price, LLP

One Midtown Plaza Ste 1200,
1360 Peachtree St
Atlanta, GA 30309
404/870-2200 ⇨ 404/870-2222 (fax)
www.shapirofussell.com
Mr. H. Fielder Martin
fmartin@shapirofussell.com

LUMBER COOPERATIVE

ENAP, Inc.

121 Executive Dr
New Windsor, NY 12553
845/564-4900 ⇨ 845/564-2547 (fax)
www.enap.com
Mr. Mark Judson
info@enap.com

LUMBER DEALER

Curtis Lumber Company Inc.

885 Rt. 67
Ballston Spa, NY 12020-3689
518/885-5311 ⇨ 518/885-1126 (fax)
www.curtislumber.com
Mr. Jon Hallgren
hallgren@curtislumber.com

LUMBER DISTRIBUTOR

BlueLinx Corporation

360 Inverness Dr South
Englewood, CO 80112
303/706-8107 ⇨ 303/706-8646 (fax)
www.bluelinxco.com
Mr. David Landoch
dlandoc@bluelinxco.com

Seneca Wholesale Lumber Co

5400 W Northern Ave #103
Glendale, AZ 85310
623/939-5155 ⇨ 623/939-6766 (fax)
Mr. Alan Stills

LUMBER MILL

Beadles Lumber Co.

PO Box 3457
Moultrie, GA 31776-0987
229/985-6996 ⇨ 229/985-0344 (fax)
www.pineonline.com
Mr. Joe Castleberry

Bennett Forest Industries

1250 Ironwood Drive, Suite 320
Coeur d' Alene, ID 83814
208/664-3299 ⇨ 208/664-3099 (fax)
Mr. Jim Scharnhorst
jims@bennettforest.com

Buchanan Lumber Sales Inc.

PO Box 10280
Thunder Bay, ON P7B 6T7
807/343-6385 ⇨ 807/345-5734 (fax)
www.bls-tb.com
Mr. Pino Pucci
bls@bls-tb.com

Canadian Forest Products Ltd.

#301-1700 W 75th Ave
Vancouver, BC V6P 6G2
604/261-5111 ⇨ 604/264-6217 (fax)
www.canfor.com
Mr. Tim Mosley
TMosley@mail.canfor.ca

Charles Ingram Lumber Co., Inc.

4930 Planer Road
Effingham, SC 29541
843/662-1483 ⇨ 843/667-8645 (fax)
Mr. T. Furman Brodie
furman@cilumber.com

Georgia-Pacific Corporation

PO Box 740075
Atlanta, GA 30374-0075
800/652-4777 ⇨ 404/230-5644 (fax)
www.gp.com/build
Mr. Jim Kaake

Gilman Building Products Company

581705 White Oak Rd
Yulee, FL 32097
904/548-1000 ⇨ 904/548-1011 (fax)
Mr. Philip A. Skoropat
philipskoropat@gilmanbp.com

Hood Industries

PO Box 17317
Hattiesburg, MS 39404
601/264-2962 ⇨ 601/296-4766 (fax)
www.hoodindustries.com
Mr. Ronald W. Coker
corp@hoodindustries.com

Lecours Lumber Co. Limited

PO Box 9000
Calstock, ON POL 1B0
705/362-5980 ⇨ 705/463-3519 (fax)
Mr. Ernest Desgroseilliers
ernied@lecourslumber.com

Maibec Industries, Inc.

660 Rue Lenoir
Saint Foy, QC G1X 3W3
418/659-3323 ⇨ 418/653-4354 (fax)
www.maibec.com
Mr. Jacques Bussiere
jacques.bussiere@maibec.com

Pope & Talbot, Inc.

PO Box 8171
Portland, OR 97207
503/220-2750 ⇨ 503/220-2755 (fax)
www.portal.com
Mr. Craig Broady
lumber.sales@portal.com

Rayonier Wood Products

1830 Golden Isles East
Baxley, GA 31513
912/367-1587 ⇨ 912/367-1570 (fax)
www.rayonier.com
Mr. Bill Richardson

Swanson Group Inc.

PO Box 250
Glendale, OR 97442
541/832-1190 ⇨ 541/832-1177 (fax)
www.swansongroupinc.com
Mr. Bob Maurer

Temple-Inland Forest Products

PO Drawer N
Diboll, TX 75941
936/829-5511 ⇨ 936/829-1731 (fax)
www.temple.com
Mr. Mike Warren

Tolleson Lumber Co., Inc.

PO Box 970
Perry, GA 31069
478/987-2105 ⇨ 478/987-0160 (fax)
www.tollesonlumber.com
Mr. Joe Kusar
sales@tollesonlumber.com
See ad on page 106.



Vaagen Brothers Lumber, Inc.

565 W. 5th Ave.
Colville, WA 99114
509/684-5071 ⇨ 509/684-2168 (fax)
Mr. Butch Sager
bsager@vaagenbros.com

Weldwood of Canada Limited

PO Box 2179
Vancouver, BC V6B 3V8
604/893-2967 ⇨ 604/893-2961 (fax)
Mr. Mike Casey

Weyerhaeuser Company

PO Box 800
Kamloops, BC V2C 5M7
250/372-2217 ⇨ 250/828-7598 (fax)
Ms. Helen Griffin, P.Eng.

LUMBER WHOLESALER/ BROKER

Atlantic Forest Products, LLC

240 W Dickman St
Baltimore, MD 21230
410/752-8092 ⇨ 410/539-2494 (fax)
Mr. Jason Quenzer
jasonquenzer@aol.com

BC Lumber & Manufac Co Inc.

PO Box 9118
Greensboro, NC 27429
336/574-0110 ⇨ 336/574-0770 (fax)
Mr. Bill Conner
wscrunner@aol.com

Bloch Lumber Company

123 N Wacker, Ste 525
Chicago, IL 60606
312/466-4500 ⇨ 312/782-3156 (fax)
www.blochlumber.com
Mr. Gregg S. Riley
gregg@blochlumber.com

Continental Timber Company Inc.

PO Box 316
Valley Center, KS 67147
316/755-2361 ⇨ 316/755-1285 (fax)
Ms. Lori Stotts
continentalks@yahoo.com

Cox Lumber Company

PO Box 1219
Hot Springs, AR 71902
501/624-5666 ⇨ 501/624-3350 (fax)
Mr. Gary E. Cox
coxlumber@sbcglobal.net

East Coast Lumber Company, Inc.

PO Box 58
Climax, NC 27233
336/685-5812 ⇨ 336/685-4236 (fax)
www.eastcoastonline.com
Mr. Keith D. Yow

Empire Wholesale Lumber Co.

PO Box 1248
Bath, OH 44210-1248
330/665-7800 ⇨ 330/665-7888 (fax)
www.empirewholesale.com
Mr. Peter A. Carroll
info@empirewholesale.com

Hampton Tree Farms, Inc.

9600 SW Barnes Rd Ste 200
Portland, OR 97225-6666
503/763-8857 ⇨ 815/364-2923 (fax)
www.hamptonaffiliates.com
Mr. Mike Phillips

LMC - Lumbermen's Merchandising Corp.

PO Box 6790
Wayne, PA 19087-8790
610/293-7000 ⇨ 610/293-7095 (fax)
www.lmc.net
Mr. John T. Keeley
jkeeley@lumbermens.com

Metropolitan Lumber Company

900 Jorie Blvd., Suite 150
Oak Brook, IL 60523
630/990-2400 ⇨ 630/990-2482 (fax)
www.metrolumberco.com
Mr. James Brown
jbrown@metrolumberco.com

North Star Forest Materials

PO Box 14327
Saint Paul, MN 55114-0327
651/644-9807 ⇨ 651/644-9520 (fax)
www.weekesforest.com
Mr. Dennis Fahey
northstar@weekesforest.com

Seaboard International Forest Products, Inc.

PO Box 6059
Nashua, NH 03063-6059
603/881-3700 ⇨ 603/598-2280 (fax)
www.sifp.com
Mr. John B. Heroux
sifpmail@fctg.com

Viking Forest Products

PO Box 39811
Minneapolis, MN 55439-0811
952/941-6512 ⇨ 952/941-4633 (fax)
www.vikingforest.com
Mr. Matt Brekke
matt.brekke@fctg.com

LVL MANUFACTURER

Finnforest USA

PO Box 545
Roseville, MI 48066-0545
586/296-8770 ⇨ 586/296-8773 (fax)
www.finnforestus.com
Mr. James R. Gilleran
lbouford@finnforestus.com

Tembec Inc.

PO Box 1100
Timmins, ON P4N 7H9
705/360-1299 ⇨ 705/360-1230 (fax)
www.tembec.com
Mr. Bruce Baird

MARKETING/ MANAGEMENT CONSULTANT

Haverford Capital Advisors, Inc.

41 Leopard Rd Suite 305
Paoli, PA 19301
610/407-4020 ⇨ 610/407-4028 (fax)
www.haverfordcapital.com
Mr. Kirk A. Rebane
krebane@haverfordcapital.com

Qualtim, Inc.

5937 Meadowood Dr Ste 7
Madison, WI 53711-4125
608/271-1176 ⇨ 608/271-7006 (fax)
www.qualtim.com
Ms. Suzanne M. Grundahl
info@qualtim.com
See ad on page 101.



Todd Drummond Consulting

41 Coventry Dr
Sunapee, NH 03782
603/763-8857 ⇨ 815/364-2923 (fax)
www.todd-drummond.com
Mr. Todd Drummond
todd@todd-drummond.com

OTHER SERVICES

Auto Saw Corporation

240 Corporate Dr
Sibley, LA 71073
318/377-0690 ⇨ 318/377-6095 (fax)
Mr. Charles Landry

Bentley Syler

5000 Syler Kramer Road
Burton, TX 77835
979/289-4400
Mr. Bentley Syler

Chimney & Performance Inspection Services, LLC

13145 W Scarborough Dr
New Berlin, WI 53151-6166
262/821-1080
www.chimneyperformance.com
Mr. David J. Zamaites
djzamaites@earthlink.net

Michigan Timber Reload LLC

PO Box 90458
Burton, MI 48509-0458
810/742-8787 ⇨ 810/742-8776 (fax)
Mr. Keith C. Bluhm
keith@mitimber.com

Montgomery Supply

2909 Erich Drive
Wickliffe, OH 44092
936/718-2860
Mr. William T. Carneval
wtc1964@msn.com

Specialty Timbers, Inc.

PO Box 607827
Orlando, FL 32860-7827
407/290-5133 ⇨ 407/290-2554 (fax)
Mr. Brad Cooke

The Truss Office

98 Azalea Circle
Boynton Beach, FL 33436-6742
561/734-5208 ⇨ 561/734-5208 (fax)
Mr. Joe Lawson
jlawson@gate.net

VELUX America Inc.

104 Ben Casey Dr
Fort Mill, SC 29708
803/396-5718 ⇨ 864/941-4870 (fax)
www.veluxusa.com
Mr. Forrest Mason
forrest.mason@VELUX.com

PAST PRESIDENT (RETIRED)

Don Hershey

6871 W Briles Rd
Peoria, AZ 85383-7015
630/466-4135
Mr. Don Hershey

Lee Vulgaris

PO Box 1100
Marion, MA 02738
508/748-2260
Mr. Lee Vulgaris

Leonard Sylk

350 N. Highland Ave
Merion Station, PA 19066
609/261-4300 ⇨ 609/261-4100 (fax)
Mr. Leonard Sylk
lsylk@comcast.net

PROFESSIONAL SERVICES

Conner Gwyn Schenck PLLC

PO Box 20744
Greensboro, NC 27420
336/691-9222 ⇨ 336/691-9259 (fax)
www.cgspllc.com
Mr. A. Holt Gwyn
ahgwyn@cgspllc.com

Doug Bennett

13426 East Lakeview Rd.
Lakeside, CA 92040
619/993-4487 ⇨ 760/434-0289 (fax)
Mr. Doug Bennett
doug@cobshomes.com

Douthit Consulting Services

PO Box 957
Van, TX 75790
903/963-7975 ⇨ 903/963-5741 (fax)
Mr. Staton Douthit

Eric H. Wright

15 N Washington Ave
Apopka, FL 32703-4217
407/814-1566
Mr. Eric H. Wright
wrighteric5@msn.com

Loeffler Marketing Services

4851 Manteo Ln
Winston-Salem, NC 27127
336/785-8745 ⇨ 336/785-8745 (fax)
Mr. Bill Loeffler
hangerman1@bellsouth.net

Mike L. Mullins Construction

1867 Old Tomoka Rd
Ormond Beach, FL 32174
386/257-5002 ⇨ 386/676-2993 (fax)
Mr. Mike L. Mullins
mike@mikemullins.org

Mr. Richard Nava

PO Box 9105
El Paso, TX 79982
636/694-0603 ⇨ 636/694-2626 (fax)
www.artecpisos.com.mx
Mr. Richard Nava
ricardo.nava@artecpisos.com.mx

Paul J. Ford and Company

3670 Maguire Blvd Ste 110
Orlando, FL 32803
407/898-9039 ⇨ 407/897-3662 (fax)
www.pjfweb.com
Mr. Kevin Toyne

Petite & Associates

3449 N Shingle Rd
Shingle Springs, CA 95682
530/677-6682 ⇨ 530/677-4672 (fax)
Mr. Larry Petite

PROMOTIONAL & MARKETING PRODUCTS

It's Your Choice

20165 N. 67th Ave., Suite 118
Glendale, AZ 85308
623/537-3376 ⇨ 623/537-3375 (fax)
www.iyc-usa.com
Mr. Curt Cress
info@iyc-usa.com

PUBLICATION

Layman's Lumber & Panel Guide

PO Box 706
Burlington, NC 27216
919/304-5105 ⇨ 800/237-6912 (fax)
www.laymansguide.net
Mr. Matt Layman
matt@laymansguide.net

R. E. Taylor & Associates

#501-543 Granville ST.
Vancouver, BC V6C 1X8
604/801-5996 ⇨ 604/801-5997 (fax)
www.woodmarkets.com
Mr. Russell Taylor
retaylor@woodmrkts.com

Rural Builder Magazine

700 E. State St
Iola, WI 54990
715/445-2214 ⇨ 715/445-4087 (fax)
www.ruralbuilder.com
Mr. Scott Tappa
rural_builder@krause.com

The Softwood Forest Products Buyer

1235 Sycamore View
Memphis, TN 38134
901/372-8280 ⇨ 901/373-6180 (fax)
www.softwoodbuyer.com
Mr. Gary Miller
editor@millerpublishing.com

Widman Associates, Inc.

601 West Broadway Avenue
Vancouver, BC V5Z 4C2
604/675-6923 ⇨ 604/675-6924 (fax)
www.widman.com
Ms. Janice Matautia
jroth@widman.com

RECRUITING/ PLACEMENT SPECIALIST

GR Morris & Associates, Inc.

1172 Country Club Ln
Fort Worth, TX 76112
817/457-9995 ⇨ 817/457-9998 (fax)
www.gr-morris.com
Mr. Gary R. Morris
gary@gr-morris.com

HRIC

8795 Vaughn View Ext
Pueblo, CO 81005
719/485-4900 ⇨ 719/485-4901 (fax)
www.hric.com
Ms. Barbara Voss
bvoss@mindspring.com

The JobLine, Inc.

PO Box 1339
Seelye Lake, MT 59868-1339
800/289-5627 ⇨ 800/606-5628 (fax)
www.thejobline.com
Mr. Thomas McAnally
mail@thejobline.com

Management Recruiters of Chicago-West Loop

222 S Morgan St Ste 3B
Chicago, IL 60607
312/666-9506 ⇨ 312/666-9560 (fax)
www.mrchicagoloop.com
Mr. Dan Meikle
danm@mrchicagoloop.com

Princeton Search Group

8200 Haverstick Road, Ste 240
Indianapolis, IN 46240
317/257-5411 ⇨ 317/259-6886 (fax)
www.princetonsearch.com
Mr. Jack G. Ritter
mriindy@mriindy.com

RLS & Associates

13558 White Tail Dr.
Tyler, TX 75707
866/322-9700 ⇨ 734/264-4720 (fax)
www.rlsandassociates.com
Mr. Randy Stefanowicz
randy@rlsandassociates.com

RECYCLING PRODUCTS/ CONSULTANT

Vecoplan, LLC

PO Box 7224
High Point, NC 27264
336/861-6070 ⇨ 336/861-4329 (fax)
www.vecoplanllc.com
Mr. Len Beusse
info@vecoplanllc.com

SAFETY SUPPLIES

Conney Safety Products

Norman Scheel, S.E.
5022 Sunrise Blvd.
Fair Oaks, CA 95628
916/536-9585 ♦ 916/536-0260 (fax)
www.nsse.com
Mr. Norman Scheel, S.E.

SK&A Engineers
1709 N St
Washington, DC 20036
202/659-2520 ♦ 202/659-1097 (fax)
www.skaengineers.com
Mr. Guy Razzi
skadc@skaengineers.com

STRUCTURAL INSULATED PANEL MANUFACTURER

Energy Panel Structures
PO Box 238
Graettinger, IA 51342
712/859-3219 ♦ 712/859-3275 (fax)
www.epsbldgs.com
Mr. Chris Spaeth

THIRD PARTY INSPECTION AGENCY

PFS Corporation
2402 Daniels St
Madison, WI 53718
608/221-3361 ♦ 608/223-5560 (fax)
www.pfscorporation.com
Mr. Michael Slifka, P.E.



Risk Services-Nevada, Inc.
1210 S ValleyView Blvd #114
Las Vegas, NV 89139
702/678-6868 ♦ 702/678-6677 (fax)
www.riskservices.com
Mr. Joshua Schultz
jschultz@riskservices.com

Timber Products Inspection, Inc.
PO Box 919
Conyers, GA 30012
770/922-8000 ♦ 770/922-1290 (fax)
www.tpinspection.com
Mr. Patrick Edwards
mhope@tpinspection.com



TRAILER MANUFACTURER

A-NU-PROSPECT
PO Box 89
St. Marys, ON N4X 1A9
519/349-2202 ♦ 519/349-2342 (fax)
www.trustrailer.com
Mr. Joe Wilhelm
See ad on page 24.

A-NU-PROSPECT

Lakeside Trailer Manufacturing, Inc.
PO Box 638
Crocker, MO 65452
573/736-2966 ♦ 573/736-5515 (fax)
www.rollerbed.com
Mr. Lee J. Kinsman
lee@rollerbed.com
See ad on pages 92-93.

LAKESIDE
TRAILER MANUFACTURING, INC.

Pratt Industries
2979 West Bay Dr, Ste 19
Belleair Bluffs, FL 33770
727/584-1414 ♦ 727/584-2323 (fax)
www.prattinc.com
Mr. Danilo Claveria
sales@prattinc.com
See ad on page 30.



Precision Equipment Manufacturing
2719 40th Avenue North
Fargo, ND 58102
701/237-5161 ♦ 701/280-0946 (fax)
www.mfg.precisionequipmfg.com
Mr. Bill Adams
bill@precisionequipmfg.com

Rand Manufacturing Inc.
PO Box 90035
Raleigh, NC 27675
800/264-7620 ♦ 252/475-1470 (fax)
www.randmanufacturing.com
Mrs. Ashley W. Brown
See ad on page 103.



TREATER (WOOD)

Cox Wood Preserving Company
PO Box 1124
Orangeburg, SC 29116-1124
803/534-7467 ♦ 803/534-6328 (fax)
www.coxwood.com
Mr. Bruce R. Palmer
coxwood@coxwood.com

CSI-Chemical Specialties, Inc.
200 E Woodlawn Rd Suite 350
Charlotte, NC 28217
704/522-0825 ♦ 704/527-8232 (fax)
www.treatedwood.com
Mr. David Fowle
productinfo@chemspec.com

Diacon Technologies Ltd.
135-11960 Hammersmith Way
Richmond, BC V4A7K5
604/307-0529 ♦ 604/271-4266 (fax)
www.diacom.com
Mr. Terry C. Stigings
cservice@diacom.com

EcoTreat, Inc.
33 Market Point Dr
Greenville, SC 29607
864/527-0497 ♦ 864/288-4608 (fax)
www.ecotreatinc.com
Mr. Clayton R. McKee
info@ecotreatinc.com

Osmose, Inc.
PO Drawer 0
Griffin, GA 30224-0249
770/233-4200 ♦ 770/412-0819 (fax)
www.osmose.com
Mr. John Taylor
pressuretreated@osmose.com

TRUSS DESIGN REVIEW

Graber Supply LLC
491 Gap Newport Pike
Atglen, PA 19310
610/593-3500 ♦ 610/593-2510 (fax)
Mr. Reuben Graber
7RG@polebarn.com

TRUSS PLATE MANUFACTURER

Alpine Engineered Products, Inc.
PO Box 2225
Pompano Beach, FL 33061-2225
954/781-3333
954/973-2644 (fax)
www.alpeng.com
Mr. Chris Cronje
info@www2.alpeng.com
See ad on pages 54-55, 95.



Cherokee Metal Products
PO Box 1520
Morristown, TN 37816
423/586-7831 ♦ 423/586-0483 (fax)
www.masengills.com
Mr. Wayne Masengill
waynem@masengills.com

CompuTrus, Inc.
31945 Corydon Rd
Lake Elsinore, CA 92530
951/245-9525 ♦ 909/343-3180 (fax)
www.computrus.com
Mr. William T. Turnbull
support@computrus.com

Eagle Metal Products
PO Box 1267
Mabank, TX 75147
800/521-3245 ♦ 903/887-1723 (fax)
www.eaglemetal.com
Mr. Jerry Burney
info@eaglemetal.com
See ad on page 53.



MiTek Industries, Inc.
14515 N Outer Forty Ste 300
Chesterfield, MO 63017
314/434-1200 ♦ 314/434-5343 (fax)
www.mii.com
Mr. Thomas J. Manenti
tom.j.manenti@mii.com
See ad on pages 2-3, 31, 35, 39, 43, 99.



Robbins Engineering, Inc.
PO Box 280055
Tampa, FL 33682
813/972-1135 ♦ 813/978-8626 (fax)
www.robbinseng.com
Mr. Dionel Cotanda
info@robbinseng.com
See ad on pages 26-27.



Truswal Systems Corporation
1101 N Great Southwest Pkwy
Arlington, TX 76011
817/633-5100 ♦ 817/652-3079 (fax)
www.truswal.com
Mr. Carl Schoening
info@truswal.com
See ad on pages 46-47.



TURBO WEB SUPPLIER

Turb-O-Web USA, Inc.
2665 N Atlantic Ave, #400
Daytona Beach, FL 32118
888/887-2693 ♦ 321/747-0306 (fax)
www.turb-o-web.com
Mr. John Griffith
john@turb-o-web.com
See ad on page 34.



UNIVERSITY

University of Wisconsin - Madison
1415 Engineering Dr
Madison, WI 53706-1607
608/262-7711 ♦ 608/265-8213 (fax)
www.engr.wisc.edu
Prof. Steven Cramer, P.E.
cramer@engr.wisc.edu

USED TRUSS MANUFACTURING EQUIPMENT DEALER

Wood Truss Systems, Inc.
PO Box 517
Yorktown, IN 47396-0517
765/751-9990 ♦ 765/751-9991 (fax)
www.woodtrussystems.com
Mr. Jay R. Halteman
sales@woodtrussystems.com

WALL PANEL EQUIPMENT MANUFAC- TURER/SOFTWARE

Viking Engineering & Development Inc.
5750 Main St NE
Minneapolis, MN 55432
800/328-2403 ♦ 763/571-7379 (fax)
www.wallpanelassembly.com
Mr. Rick Autey
sales@vikingeng.com
See ad on page 11.



5th Annual WTCA Membership Drive

You know membership in WTCA
is a great deal! Spread the word to potential
members and you could WIN!



#1 Chapter
Membership
Recruiter
of the
Year



TMAT President Al Sifuentes
accepts the 2004 Membership
Drive #1 Chapter traveling
trophy on behalf of his chapter.

Truss Manufacturers
Association of Texas
2004

WTCA Ohio Chapter
Association
2003

Truss Manufacturers
Association of Texas
2002

South Florida
Truss & Components
Manufacturers Association
2001

“TMAT’s growth can be attributed to the unselfish commitment of its members and Board of Directors. The professional camaraderie in this organization is well perceived among its members, and as a result, volunteer participation is well maintained. Being part of a larger, reputable, parent organization in WTCA makes TMAT’s recruiting job easier. TMAT’s success is WCTA’s success!”

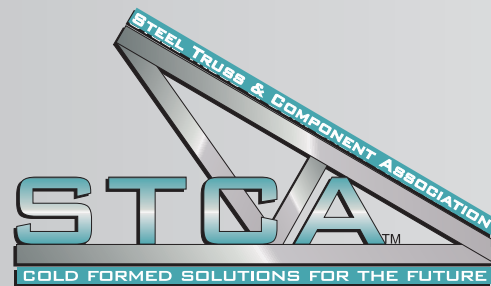
[Al Sifuentes, 2005 TMAT President]

“No man is an island. The fact that this is an organization that exists solely to support our industry makes WTCA membership an easy sell. There are so many resources available for members, there’s no reason not to join!”

[Frank Klinger, 2004 TMAT President & 2004 #1 Individual CM Recruiter]

Start recruiting today!

For more information, contact Anna at WTCA-National: 608/310-6719 or astamm@qualtim.com.
Or, visit www.woodtruss.com/projects/woodtruss/membership/memdrive.php for details.



Steel Truss & Component Association Membership

Regular Members

All-Span, Inc.
9347 All-Span Dr.
Bridgeville, DE 19933
302/349-9460
302-349-9461 (fax)
Mr. JJ Carter
jjcarter@allspaninc.com
www.allspaninc.com

Cascade Manufacturing Co.
PO Box 220
Cascade, IA 52033-0220
563/852-3231
563/852-7391 (fax)
Mr. Michael Noonan
mjnoonan@cascade-mfg-co.com

Central Kansas Truss Co., Inc.
PO Box 257
Valley Center, KS 67147-0257
316/755-3114
316/755-3330 (fax)
Mr. Jeffrey A. St. Clair
jstclair@stclairdesign.com

Century Truss Company of Michigan
7600 Kensington Ct.
Brighton, MI 48116
248/486-4000
248/486-0880 (fax)
Mr. Rick Wyble
rickw@centurytruss.com
www.centurytruss.com

Gem State Truss Co., Inc.
16255 Franklin Blvd.
Nampa, ID 83687-8211
208/461-1234
208/461-1183 (fax)
Mr. John Hubbard
gst@gemstatetruss.com
www.gemstatetruss.com

Metal Truss of Indiana, Inc.
PO Box 17708
Indianapolis, IN 46217
317/690-2882
317/881-3173 (fax)
Mr. Joseph M. Barr
jmbarr@postmaster.co.uk

NUCONSTEEL
1020 Shady Oaks Dr.
Denton, TX 76205
940/383-0593
940/484-8301 (fax)
Mr. Courtney Hanson
chanson@nuconsteel.com
www.nuconsteel.com

Okaw Truss, Inc.
368 E. State Route 133
Arthur, IL 61911-6240
217/543-3371
217/543-3376 (fax)
Mr. Elvin Schrock
eschrock@okawtruss.com
www.okawtruss.com

Pacific Coast Truss Fabricators
263 N. Covina Lane
City of Industry, CA 91746
626/968-4595
626/968-4395 (fax)
Ms. Jeanne Davenport
jeannecemco@aol.com

Sentry Building Components
PO Box 1162
Jennings, LA 70546-1162
337/824-4865
337/824-4866 (fax)
Mr. JC McMillan
sentry@cfweb.net
www.crawfishnet.com/sentry/

Summit Structural Stud Panel & Trusses
10646 Dutchtown Rd.
Knoxville, TN 37932
865/675-2686
865/675-1580 (fax)
Mr. Todd Gerringer
tgerringer@summittruss.com
www.summittruss.com

TEAM Panels International
1600 W. Harvard
Englewood, CO 80110
303/935-8575
303/935-8140 (fax)
Mr. Gregg Miller
gmiller@teampanels.com
www.teampanels.com

Supplier Members

Allied Studco
2525 N. 27th Avenue
Phoenix, AZ 85009
602/352-7641
602/352-7620 (fax)
Mr. Michael Meek
mmeek@alliedtube.com
www.studco.com

Alpine Engineered Products
PO Box 2225
Pompano Beach, FL 33061-2225
800/786-5006
361/798-4774 (TX fax)
Mr. John Carpenter
jcarpenter@www2.alpeng.com
www.alpeng.com
See ads on pages 54-55, 95.



Truswal Systems Corp.
1101 N. Great Southwest Pkwy
Arlington, TX 76017
817/633-5100
817/652-3079 (fax)
Mr. Antonio Justice
antoniojustice@truswal.com
www.truswal.com
See ad on pages 46-47.



Western Metal Lath
6510 General Drive
Riverside, CA 92509
909/360-3500
909/360-3333 (fax)
Mr. John Maciel
johnm@wmlinc.com
www.wmlinc.com

Wheeling Corrugating Co.
1134 Market Street
Wheeling, WV 26003
304/234-2619
304/234-2343 (fax)
Mr. David Boltz
boltzdw@wpsc.com
www.wheelingcorrugating.com

Associate Members

B & B Systems, LLC
312 W. Tremont Ave.
Charlotte, NC 28203
Mr. David W. Griffith
704/377-9777
704/376-1975 (fax)
davidg@bbsystemsllc.com
www.bbcontractingco.com

Light Gauge Steel Engineers Association (LGSEA)
1201 15th Street, NW, Suite 320
Washington, DC 20005
202/263-4488
202/785-3856 (fax)
info@lgsea.com
www.lgsea.com

Steel Framing Alliance
1201 15th Street, NW, Suite 320
Washington, DC 20005
202/785-2022
202/785-3856 (fax)
Mr. Don Allen, P.E.
steeldon@earthlink.net
www.steel framingalliance.com

Pagel, Davis & Hill PC
1415 Louisiana St 22nd Floor
Houston, TX 77002
713/951-0160
713/951-0662 (fax)
Mr. Kent Pagel
kjp@pdhlaw.com
www.pdhlaw.com

Qualtim, Inc.
5937 Meadowood Dr Ste 7
Madison, WI 53711-4125
608/271-1176
608/271-7006 (fax)
Mr. Kirk Grundahl
kgrundahl@qualtim.com
www.qualtim.com
See ad on page 101.



STRUCTURAL COMPONENT EDUCATION



STRUCTURAL COMPONENT DISTRIBUTORS ASSOCIATION

Regular Members

LRC Products
PO Box 737
Warsaw, IN 46581-0737
574/267-6561 • 574/267-8572 (fax)
Mr. Philip Barkey
pbarkey@lrcproducts.com
www.lrcproducts.com

Roberts & Dybdahl, Inc.
PO Box 1908
Des Moines, IA 50306
515/283-7100 • 515/283-7141 (fax)
Mr. Carl Seidler
cseidler@robertsdybdahl.com
www.robertsdybdahl.com

Schultz, Snyder & Steele Lumber
PO Box 24124
Lansing, MI 48909-4128
517/349-8220 • 517/349-8377 (fax)
Mr. Ken Dugopolski
kdugopolski@ssslbr.com
www.ssslbr.com

Snively Forest Products
2700 Emory Rd.
Finksburg, MD 21048
410/517-3900 • 410/517-3933 (fax)
Mr. Clark Spitzer
cspitzer@snivelyforest.com
www.snivelyforest.com

Stark Truss Company, Inc.
PO Box 80469
Canton, OH 44708
330/478-2100 • 330/478-6359
Mr. Don Groom
don.groom@starktruss.com
www.starktruss.com

Trussco Inc.
PO Box 839
North Kingstown, RI 02852-0879
401/295-0669 • 401/295-5760 (fax)
Mr. James Strader, P.E.
jim@trussus.com • www.trussus.com

U.S. Glu-Lam Inc.
4245 W. 166th St.
Oak Forest, IL 60452
708/535-6506 • 708/535-6573 (fax)
Mr. John Flaherty
www.usglulam.com

Silver Supplier Members

Finnforest USA - Engineered Wood Div.
PO Box 545
Roseville, MI 48066-0545
586/296-8770 • 586/296-8773 (fax)
Mr. Jim Gilleran
jgilleran@finnforestus.com
www.finnforestus.com

Bronze Supplier Members

Anthony Forest Products Co.
PO Box 1877
El Dorado, AR 71731
870/862-3414 • 870/862-6206 (fax)
Mr. Kerlin Drake
kdrake@anthonyforest.com
www.anthonyforest.com

Louisiana-Pacific Engineered Wood Products Division
2706 Highway 421 North
Wilmington, NC 28401
910/762-9878 • 910/763-8178 (fax)
Mr. John Dawick
john.dawick@lpcorp.com
www.lpcorp.com

Norbord Industries, Inc.
1 Toronto St. Suite 500
Toronto, ON Canada M5C 2W4
416/365-0700 • 416/777-4415
Mr. John Marson
marsonj@norbord.com
www.norbord.com

Pacific Woodtech Corporation
1850 Park Lane
Burlington, WA 98233
360/707-2200 • 360/707-2211 (fax)
Mr. Michael St. John
mstjohn@pacificwoodtech.com
www.pacificwoodtech.com

Rosboro Lumber
PO Box 20
Springfield, OR 97477
541/746-8411 • 541/726-8919 (fax)
Mr. Michael Kirkelie
michael.kirkelie@rosboro.com
www.rosboro.com

Structural Component Distributors Association Membership

Simpson Strong-Tie Co.
PO Box 2969
Dublin, CA 94568
925/560-9000
925/560-1496
Mr. Tawn Simons
tsimons@strongtie.com
www.strongtie.com
See ad on page 45.



USP Structural Connectors
703 Rogers Ave.
Montgomery, MN 56069
507/364-7333
507/364-5673 (fax)
Mr. Tim Comstock
tcomstock@uspconnectors.com
www.uspconnectors.com
See ad on page 97.



Associate Members

Pagel, Davis & Hill PC
1415 Louisiana St 22nd Floor
Houston, TX 77002
713/951-0160 • 713/951-0662 (fax)
Mr. Kent Pagel
kjp@pdhlaw.com
www.pdhlaw.com

Qualtim, Inc.
5937 Meadowood Dr Ste 7
Madison, WI 53711-4125
608/271-1176 • 608/271-7006 (fax)
Mr. Kirk Grundahl
kgrundahl@qualtim.com
www.qualtim.com
See ad on page 101.





Have we forgotten how to learn as adults? Teach yourself to learn by thinking like a child.

The Adult Learning Model: Think Like a Child

by Carl Schoening

Many of you may know I had the very wonderful opportunity to experience fatherhood again a year ago. This has been an incredible year for me. I have enjoyed watching in bewildered awe how my beautiful little girl, Jacy, has grown and learned new things with each passing day. She now only has to watch something being done once for her to try to imitate the action and a few times to master it. This has been mostly a fun experience except when she has watched her mother or I do something around the house that we don't want her to do because it may be dangerous, like plugging in or unplugging an appliance.

I started thinking about how much Jacy has learned in a very short period of time and began wondering why we, as adults, don't have the same desire to learn new things. I have come to the conclusion that we have either forgotten how to learn or that we simply don't want to learn. In either case we are worse off for it.

As our industry continues to evolve we must keep up with the latest technology or be resigned to always do things as we have traditionally done them, becoming stagnant and letting the industry and profit opportunity pass us by. I suppose that it could be that our curiosity and wonder of the world has become diluted by our daily grind, urgency to produce and belief that we have mastered all we need to know. It brings me back to the industry's grassroots themes like perpetual learning, ongoing technological evolution and breakthrough innovation to advance the use of building components.

A few weeks ago I was stunned as Jacy took her first steps and is now scurrying about playing and learning every day. By watching her, I have noticed that the process of learning something new begins with the first step, the first sense that there is something new to learn and movement toward that knowledge. Now when I leave the house to head to the office or airport, I stop in on Jacy and get that reminder. I embark on each day with a renewed sense of wonder and look forward to finding new skills and mastering those things I have learned. It makes my days full and fulfilling. Everything seems fresh and every experience—no matter how frequently performed—is a life lesson.

...the process of learning something new begins with the first step, the first sense that there is something new to learn and movement toward that knowledge.

I challenge each of you to watch children at play and relearn how to learn. Keep an open mind and don't let adult logic keep you from experiencing the wonders of the world. Recently I was told about an experiment that a highly regarded business consultant performed:

He visited a kindergarten classroom and on the blackboard (well, really a white dry erase board... just one more thing to make you feel the march of time) he placed a dot. Without further explanation he asked the children, "What is that?" Hands flew up all over the room. One said it was a star in the sky, another said it was a freckle, another

Continued on page 90

at a glance

- ☐ If you look at your business through the eyes of a child, will you see things differently?
- ☐ Become an idea guy, here's how.

**OUR MSR TAKES
ON ENORMOUS
WEIGHT.**

**EVEN A LITTLE OFF
YOUR SHOULDERS.**

For reader service, go to www.sbcmag.info/canfor.htm



When it comes to MSR, Canfor is your trusted brand for consistent quality. Because Canfor is North America's largest SPF producer and North America's largest MSR producer, we ensure a reliable and consistent supply of 1650, 2100 and 2400 MSR. We use the latest mill technology and apply strict internal controls so every time you spec Canfor MSR, you'll be assured of a high quality product. And that's one less thing to worry about. So demand a higher level of lumber™ and take some weight off your shoulders.

www.canfor.com



Security:

In today's uncertain world, you need the security of machine stress rated (MSR and MEL) lumber. It's the only lumber that is machine rated prior to being visually graded. The strength and stiffness ratings (Fb, Ft, E, etc.) are stamped on each piece for your protection.

Join the other building professionals who will specify over a billion board feet of MSR/MEL lumber this year. Contact us for more information.



P.O. Box 6402, Helena, MT 59604
Phone: (888) 848-5339
Fax: (888) 212-5110
e-mail: msrlpc@msrlumber.org
web page: msrlumber.org

For reader service, go to www.sbcmag.info/msrlpc.htm

The Adult Learning Model: Think Like a Child

Continued from page 88

said it was a bug and still another said it was a telephone pole...looking at it from the top. Every child had used their imagination and determined the dot's identity, unbridled by logic and unhindered by fear that they may be incorrect. Then he performed the same experiment for a classroom of high school seniors. He asked the same question and not a single hand went up. He continued to ask the question and finally a single hand went up. The student said, "It's a dot." Then another hand, same answer. Pretty soon everyone was answering "dot."

From this experiment we learn several things. The most important is that as we age, we forget how to use our imagination. We look at things with a narrow field of vision that keeps us from recognizing opportunities to learn. We forget that the world is not static, it continues to evolve and we must do so as well. And so must our industry.

How many times have we looked at our business and said, "Yup, that's how it is supposed to be done," yet we expect different results even though we continue to do things the same way as always. Take the time to look at every process through the eyes of a child, asking "why" at each turn. Find out how our processes came to be the way they are and look for the opportunity to learn a new way or method that will improve our businesses. The revolutionary ideas do sometimes jump out, but they must also be searched for. Keeping an open mind about our world helps us recognize an idea that may be buried under habit.

A few months ago I had an epiphany. It seems those types of things always happen to me when I least expect it, usually when I am experiencing the best sleep I can remember. It always turns out to be worth it, but a little irritating when it happens, mainly because I can never get back to sleep. I have learned that in a sleep state, our minds are less burdened and more willing to solve a problem unaided by conventional logic. In this way it is the most child-like. My challenge has been to bring that same "free thinking" to my conscious mind; watching Jacy grow and learn has helped me do that.

I am reminded of a part in a movie when an actor is explaining why he carries around a small recording device. He says, "I'm an idea guy." He goes on to talk about how he doesn't have control over it and that he is bombarded by ideas all day long and records them immediately so that he doesn't forget. Most of us can be Idea Guys, but we have learned to block out new ideas. We have forgotten how to learn and have mostly closed the door to the amazing process that leads to new ideas. To improve our businesses and this industry we must go back to



the open mind approach or, in other words, think like a child. **SBC**

Jacy Schoening tells us that her daddy is Vice President of Sales and Marketing for Truswal Systems Corporation in Arlington, TX.

In-Plant WTCA QC Version 4.1

In-Plant WTCA QC will help you begin a strategic quality plan, featuring:

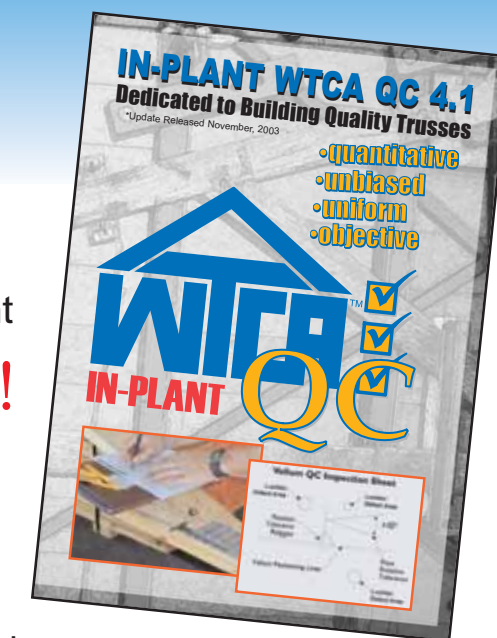
- Improved Database Management
- PPM and TCM methods
- Easy compliance with ANSI/TPI 1-2002
- Improved Reporting • Improved Risk Management

Quicker! More Consistent! More Effective!



Order your
IN-PLANT WTCA QC
software today!

Call 608/310-6713 or visit
www.woodtruss.com/projects/woodtruss/wtcaqc.php
for a FREE demo and more information!



In-Plant WTCA QC Certified Companies

Brunsell Lumber

Mr. Ted Theobald • Mt. Horeb, WI
608/437-7183

Bluegrass Truss Company

Mr. Clyde R. Bartlett • Lexington, KY
859/255-2481

Carter-Lee Building Components

Mr. Steve Stroder • Mooresville, IN
317/834-5380

Cascade Manufacturing Co.

Mr. Patrick Noonan • Cascade, IA
563/852-3231

Mr. Marty Cavanagh • Eldridge, IA
563/285-5825

Casmin, Inc.

Mr. Gary Malloy • Lady Lake, FL
352/259-1760

Mr. Gary Malloy • Tavares, FL
352/343-0680

Clearspan Components, Inc.

Mr. Steve Wilkerson • Meridian, MS
601/483-3941

Concord Truss Co.

Mr. Jerel Phalines • Woodbury Heights, NJ
856/845-3848

Davidson Industries, Inc.

Mr. Jeff Davidson • Franklin, IN
317/738-3211

Engineered Building Design, L.C.

Mr. James Piper • Washington, IA
319/653-6235

Idaho Truss & Component Co.

Mr. John Fry • Meridian, ID
208/888-5200

K.A. Components

Mr. Howard L. Whiteman • Otterbein, IN
765/583-3460

Lumber Specialties Ltd.

Mr. Steve Kennedy • Dyersville, IA
563/875-2858

Powell Structural Systems

Mr. Alan Houseworth • Delaware, OH
740/549-0465

Mr. Ralph Mason • Dry Ridge, KY
859/428-9800

Richco Structures

Mr. Rich Pearce • Haven, WI
920/565-3986

Mr. John VanRemortel • DePere, WI
920/336-9400

Shelter Systems Limited

Mr. Brian Hoff • Westminster, MD
410/876-3900

Southern Components, Inc.

Mr. Scott Ward • Shreveport, LA
318/687-3330

Stark Truss Co., Inc.

Mr. John Bryant • Auburn, KY
270/542-4382

Mr. Donald Grey • Canton, OH
330/478-2181

Mr. Duane Miller • Edgerton, OH
800/685-2258

Mr. Doug Blackburn • Gray Court, SC
888/921-2258

Mr. Doug Wolf • New Philly, OH
330/339-5000

Mr. Craig Wagner • Rensselaer, IN
219/866-2772

Mr. Greg Savage • Rockledge, FL
321/639-3475

Mr. Rob Blyer • Warren, OH
330/874-8765

Mr. Jeff Coulter • Wash. Courthouse, OH
740/335-4156

Sun State Components, Inc.

Mr. Leo Gandra • Kingman, AZ
928/757-2700

Mr. Johnny Fuller • North Las Vegas, NV
702/657-1889

Tri-County Truss, Inc.

Mr. David Motter, P.E. • Burlington, WA
425/951-8236

United Building Centers (UBC) TimberRoots M.T.D.

Mr. Dennis Peters • DePere, WI
920/983-4200

Mr. Greg Collins • Hawarden, IA
712/552-1975

Mr. Dennis Peters • Mackville, WI
920/562-0739

Mr. Paul Eidenschink • Wadena, MN
218/631-2607

US Components

Mr. Keith Azlin • Tucson, AZ
520/882-3709

Third Party Inspection Agencies Currently Certified to Offer Inspections for In-Plant WTCA QC:

Paul Hannenberg & Associates

Mr. Martin A. Klein, P.E. • Bloomfield Hill, MI • 248/334-5100

PFS Corporation

Mr. Graham E. McFarland • Olympia, WA • 206/542-9178

Sheppard Engineering P.C.

Mr. Richard A. Hamann, P.E. • Troy, MI • 248/585-4240

Southern Pine Inspection Bureau

Mr. Robby Brown • Pensacola, FL • 850/434-2611

Timber Products Inspection, Inc.

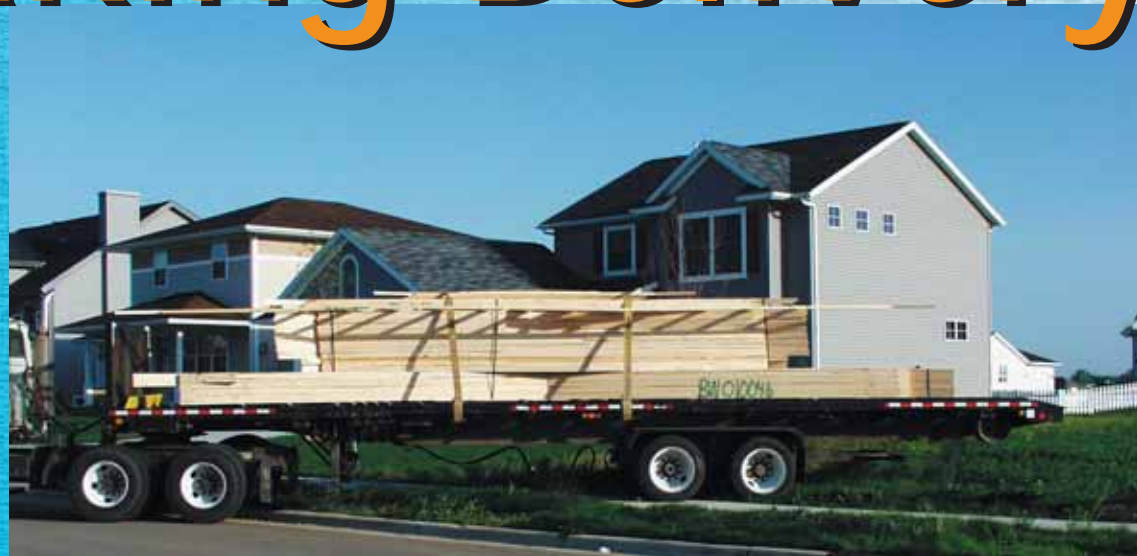
Mr. Patrick Edwards • Conyers, GA • 770/922-8000

Truss Plate Institute

Mr. Charles Goehring • Madison, WI • 608/833-5900

Making Delivery as Easy as 1-2-3!

1



For the past fifteen years, Lakeside Trailer has been leading the way in the component trailer industry with innovative ideas to ensure your delivery operations remain efficient in today's competitive market. We know there is no such thing as a "small problem" when it comes to completing your contract with a builder. That is why Lakeside has perfected ways to reduce or eliminate your transportation concerns such as loading, off-loading, wide loads, shifting and slipping.

Because we specialize in manufacturing trailers for the truss industry, Lakeside helps you profitably control your deliveries with J.D.H. Trussmaster Component Trailers. We offer a wide variety of models from which to choose and customized orders are always an option!

- ▶ Near Flat Profile Roll-Offs with sliding tandems.
- ▶ Roll-Offs 32'-48' with or without sliding tandems.
- ▶ Stretch Trailers 36'-51', 42'-60' & 48'-70' with sliding tandems.
- ▶ Controllable Roll-Offs for damage-free delivery of panels, trusses & home packages
- ▶ Mini-Stretchers 30'-45', 35'-50' ideal to pull with 1-ton trucks. U.S. Patent Nos. 4,750,785; 5,017,081; 5,388,935; 5,478,190; Can. Patent Nos. 1,301,209
- ▶ JDH Trussmaster Side-Offloading Models to reduce wide loads.

At Lakeside Trailer, customer service is our top priority. We chose to focus on manufacturing trailers for the truss industry so that we could provide you with a top quality, affordable trailer that meets all of your delivery needs!

For more information call

573/736-2966

2



"You and your people continue to amaze us with your dedication and service to your customers. We look forward to doing more business with you. Your products are excellent and your service is second to none. Thanks again."

—Jeff Kerska, Dispatcher, Truss Specialists Inc., La Crescent, MN

"Lee Kinsman and the staff of Lakeside Trailer have been super to work with. They are exceptional at designing customized trailers that meet our specific needs. We have a trailer for delivering roof and floor trusses, another for delivering wall panels, and a third for delivering lumber. Each trailer was customized to serve its particular purpose, and Lakeside did an incredible job of getting each trailer just right. To top it all off, Lakeside's service is outstanding and parts are always readily available. When it comes to meeting delivery needs, Lakeside's definitely the way to go."

—Pat McGowan, Vice President of Operations, Brunsell Lumber & Millwork, Madison, WI

3

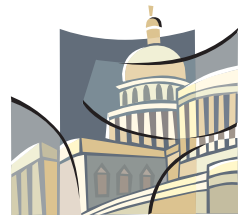


LAKE SIDE

TRAILER MANUFACTURING, INC.

Email: lee@rollerbed.com • Web Site: www.rollerbed.com • Fax: 573/736-5515

For reader service, go to www.sbcmag.info/lakeside.htm



Adventures in Advocacy

Visit www.sbcmag.info for legislative updates and alerts.
Questions or article topics can be sent to sshields@sbcmag.info.

Hitting Closer to Home

by Sean D. Shields

Okay, let's have a show of hands of those who have attended the Legislative Conference in Washington, DC in the past and either were unable to meet with your actual Congressperson, or you did, and they seemed less than attentive in your meeting. It may be that your particular lawmaker is not engaged in the many important legislative and regulatory issues facing our industry, but more likely, it stems from the fact that lawmakers are inundated with requests, concerns, information and arguments.

You've undoubtedly read about the power, there's plenty of it within the hallowed halls of our national Capitol. You've heard about the money, which seems to flow as freely as the Mississippi while lawmakers are in session. Naturally, these two entities converge at some point, and it generally is in the company of our nationally elected members of Congress. Shocked? Probably not.

However, what's missing in this discussion is the vast amount of vital decision-making and weighing of issues jam packed in every moment of a lawmaker's day. If they don't meet with you, or they don't seem engaged, it's because they're wrestling with an untold number of other issues that seem to them to be of vital importance. I don't mean to sound too idealistic, but lawmakers do care about you and your business concerns, whether or not they appear to at the moment you are scheduled to meet with them during your conference visit in May.

They care because you are their constituent, and you represent real jobs, economic growth, affordable housing and local prosperity. You and your employees are the very individuals who have handed them the reigns of responsibility, and they will listen to what you have to say. As Kendall Hoyd noted in his **Editor's Message** (page 7), going to Capitol Hill, with all its excitement and high-profile pressure, can be just the beginning in the process of developing a relationship with your legislator. They do listen, amidst all the distractions, but may not be able to be as attentive as they would like to be. However, as Kendall notes, these meetings can lead to much more attention during a more relaxed meeting in the home district.

For this reason, in addition to your participation in the SBC 2005 Legislative Conference in Washington, DC on May 4-6, we're encouraging component manufacturers and suppliers to set up meetings with their lawmakers while they are in their local District offices. As mentioned in the January/February column, U.S. House of Representatives generally have one to three offices, while U.S. Senators can have up to seven located in major population centers around the state. The concept is that, given the relatively calmer and slower paced environment of their District office, you will have more success in forging a one-on-one relationship and in generating an understanding of your concerns.

Of course, a District-based meeting doesn't have to occur in the legislator's office. As Kendall found, taking them on a tour of your manufacturing facility can be also be very effective. While you are less likely to have time for a one-on-one meeting, you have the benefit of being able to show your lawmaker first-hand the nature of your business and size and scope of your operations and employment base. Nothing says "economic growth" more concisely than a few truckloads of building components, fresh off the assembly line, leaving your plant on their way to a jobsite.

There are a number of ways these meetings can be arranged. If you already have a relationship with your lawmaker, either through past Legislative Conference attendance or a similar experience, you may choose to contact their local District office yourself to schedule a meeting when they plan to be in town. But, if you don't relish the idea of doing all the talking yourself, you may want to schedule a District meeting through your WTCA Chapter, where multiple companies can send representatives to a single meeting. In addition, WTCA staff is always here to help you in any way that we can. Just give us a call if you are interested in pulling together a meeting.

Don't worry, you don't have to go to a meeting with your lawmaker empty handed. WTCA staff is currently compiling a full complement of talking points on a number of national issues facing this industry. Much like the materials prepared for the meetings at the Legislative Conference in May, these talking points can help you in delivering strong facts and industry perspective to your elected officials. There are also full-color state maps illustrating the local breadth of the building components industry, as well as the new WTCA Policy Handbook for 2005. Additional materials are also being added to the new SBC Legislative web site (www.sbcleg.com), which you can always check for the latest information or legislative and regulatory issues.

A District office meeting is one of many relationship-building tools. It can serve as an important step in building that bridge toward having an advocate for you on national issues. However, there really is no substitute for showing your personal commitment, and traveling to their Congressional office in Washington, DC. It may be a wild and crazy place, but it's where the actual decisions are made and the votes are cast. Scheduling these national meetings is essential in order for our industry to be heard, but each visit can be made more successful if the groundwork is already laid at an earlier meeting within the District office.

If you would like more information on how to set up a District meeting or plant tour, or how to get your local WTCA Chapter involved, give me a call at 608/310-6728, or send an email to sshields@qualtim.com. **SBC**

Product Showcase



Hi Speed Linear Saw



The ALS saw is the most sought after cutting machine in the component industry. No wonder. It is the only automated component cutter that cuts all standard truss parts from any lumber width: single, double, and step webs – off center – regular and scissor bottom chords – scarfs longer than 60 inches – and bevels of 90 to 30 degrees. The ALS will cut parts as short as 3 inches and engineered wood products as large as 40 by 14 by 1 1/2 inches with no machine modification. To see it for yourself call Jack VanCleave at 800-755-6005 for a free video that shows the ALS in action.



RAM Truss Fabrication System

Roll-A-Master is the all-time truss fabrication leader, having been used to manufacture millions of trusses around the world. Today this reliable workhorse is better than ever. It's available in a variety of table configurations and jigging systems that can be upgraded or expanded as you grow. The latest version, RAM Easy Rider, is trackless clearing the way for increased efficiency and productivity. Call the Alpine Equipment Division at 800-755-6005 for complete details.



RAM Easy Rider

Equipment Finance Program



You buy Alpine equipment to get quality, reliability, and profitability. The Alpine Equipment Finance Program makes it even easier to get that equipment. Since 1989, an impressive roster of industry leaders have taken advantage of the creativity and convenience of the program to acquire equipment worth millions of dollars. The program is underwritten by Premier Capital Group, covers the full Alpine Equipment line and is available in all 50 states.



Clem Law

- Waiver of Alpine cash deposit at time of order
- 100% financing on one machine or entire package
- Payments structured for your unique situation
- Conserve your working capital and lines of credit

Toll Free 800-662-5955 • claw@LEAF-Financial.com



AutoMill Component Cutters

With 5 cutting heads, setup times of less than 20 seconds, 23 axes of automation, and auto sequencing, AutoMill component cutters are the standard of the industry. The AutoMill RS can cut more than 3,000 pieces in lengths of 13" to 20' in a single 8-hour shift. The AutoMill SC is the most accurate saw ever produced for the wood truss industry, thanks to servo technology. Get all the facts from the Alpine Equipment Division at 800-755-6005.



AutoMill SC



Chapter Corner

For more information about WTCA Chapters and how to become more involved, contact Anna L. Stamm (608/310-6719 or astamm@qualtim.com) or Danielle Bothun (608/310-6735 or dbothun@qualtim.com). Contributions to Chapter Corner, including pictures, are encouraged. Submissions may be edited for grammar, length and clarity.



Chapter Spotlight

Two New Chapters Join WTCA

We are pleased to announce that two new chapters have joined WTCA. Welcome aboard **Minnesota Truss Manufacturers Association (MTMA)** and **Western Component Manufacturers Association (WCMA)**. With MTMA in Minnesota and WCMA covering Oregon and southern Washington, we now have 32 chapters representing members across 37 states!

If you would like more information on the chapter in your area, give them a call! Contact information for each chapter president is listed on the WTCA web site and in the membership directory on page 78 of this issue of **SBC Magazine**. Otherwise, contact Anna or Dani at WTCA-National.

Furthermore, if you are in one of the few states left where no chapter has formed yet, then let's see what we can do about that! Contact WTCA and we'll help you and the fellow WTCA members in your area set up a chapter. Chapters are WTCA's local eyes and ears and are our single most important source of information affecting what our industry's work priorities should be. They are also a very valuable way of establishing solid working relationships, so that our industry has the strongest team possible should a need arise that requires immediate action. **SBC**

Chapter Highlights

Joint Chapter Meeting

The Alabama, Georgia, Kentucky and Tennessee Chapters held a very successful Joint Chapter Meeting on February 11 in Chattanooga, TN. Approximately forty members from all four chapters participated in the meeting and dinner. Featuring a roundtable discussion on issues of interest to members, the evening could not have gone better. The discussion included the BSCI series of documents, sealed placement plans and electronic seals, the new Truss Load Guide, whole house design, contracts and warranties, and third party inspections. Chapter members were able to strengthen their relationship with WTCA staff and each other, and they may have begun an annual joint meeting tradition.

Truss Manufacturers Association of Texas

At its first meeting of the year, the chapter happily accepted possession of the new WTCA #1 Chapter Traveling Trophy for winning the 2004 Membership Drive (see page 85). Two guest speakers were welcomed. WTCA staff member Tony Piek delivered a presentation on **In-Plant WTCA QC** as well as highlighted the array of products and services WTCA has developed to support members' businesses. Barbara Douglas of the Lumber Association of Texas (LAT) discussed the soft-

wood lumber situation and lumber prices. The next meeting and golf tournament will be April 21 in Dallas.

WTCA-New York

At the January meeting, New York Chapter members prepared for the upcoming builders' association and state code council meetings. In particular, they reviewed proposed changes that would affect building story height, minimum uniformly distributed live loads, truss to wall connections and fire code provisions. A letter to the State was approved also with provisions that members hoped would enhance clarity, provide uniformity between the IBC, IRC and IFC, and enhance fire safety. The next steps in the labeling process were considered also as the notice of rule adoption was published in December. Following the lengthy discussion on codes and rules, members turned toward chapter business matters and meeting topics. It was proposed that the chapter move toward three meetings per year instead of four, with the fourth being replaced by an informal gathering at BCMC. Possible meeting speakers were considered. The next meeting will be April 21 at the NRLA Educational Center in Rensselaer.

WTCA-Northeast

The main topic in January was setting the agenda for the year, and all agreed education was an excellent focus. The chapter will reach out to homebuilders and contractors and continue its programs for building inspectors. Maintaining a presence at educational seminars has helped keep a consistent application of the codes. More education helps bridge the gap with joist and rafter framing in those instances where it appears they are nearly exempt from the same codes as are applied to trusses. For its April meeting, the chapter will invite the Rhode Island code enforcement committee to attend. Under chapter business, the members agreed to begin providing monetary support for the national board representative to travel to WTCA Board meetings. Annual chapter dues for the company sponsoring the rep will be paid by the chapter and a plaque to thank them for their support will be purchased. Following the meeting and a poll of the chapter members, it was determined that the upcoming meetings in 2005 will be switched to lunch meetings and the meal will be paid by the chapter. The next meeting will be held at noon on April 20 at the Holiday Inn Worcester.

WTCA Ohio Chapter Association

The chapter was pleased to start the year by continuing its practice of combining a meeting with a plant tour and appreciated the opportunity to tour Automated Building Components' brand new plant in Dayton. At the meeting, members discussed the simplified method versus the matrix method, the problems with poles barns, and increases in plate and lumber sizes. Members shared their experiences and reiterated how important it is to follow the code. The chapter will ask the national office to address these issues. After lunch, conversation turned to the chapter's educational efforts and distribution of the Carbeck fire performance CD. Members were encouraged to give truss plant tours to introduce firefighters to the truss industry in a very hands-on way. It was agreed the next meeting would be combined with a golf tournament and will be planned for July. **SBC**



Calendar of Events

Check out WTCA's web site at www.woodtruss.com for the most current calendar information.

April

- **19:** Central Florida Component Manufacturers Association (CFCMA) Chapter Meeting. For more information, contact Chapter President Chuck Stillwaggon at 352/343-0680 or chuck@casmin.com.
- **19:** Tennessee Truss Manufacturers Association (TTMA) Chapter Meeting. For more information, contact Chapter President Jerry Robertson at 931/645-3324 or orgaintruss@earthlink.net.
- **20:** WTCA-Northeast Chapter Meeting. Holiday Inn, Worcester, MA. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.
- **21:** North Florida Component Manufacturers Association (NFCMA) Chapter Meeting. Embassy Suites, Jacksonville, FL. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.
- **21:** South Florida Truss & Component Manufacturers Association (SFTCMA) Chapter Meeting. For more information, contact Chapter President Perky Becht at 772/465-2012 or perky@chamberstruss.com.
- **21:** Truss Manufacturers Association of Texas (TMAT) Membership Meeting & Golf Tournament, Dallas, TX. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.
- **21:** WTCA-New York Chapter Meeting. NRLA Educational Center,

Rensselaer, NY. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.

May

- **3:** Southwest Florida Truss Manufacturers Association (SWFTMA) Chapter Meeting. For more information, contact Chapter President Jim Swain at 239/437-1100 or jimsw@carpentercontractors.com.
- **4-6:** WTCA Legislative Conference & Open Quarterly Meeting, Washington, DC. Contact WTCA Staff for details (608/274-4849, wta@woodtruss.com). All are welcome to attend!
- **11:** Chapter Teleconference. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.
- **12:** Mid Atlantic Wood Truss Council (MAWTC) Chapter Meeting. KatManDu Restaurant, Trenton, NJ. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.
- **12:** Wisconsin Truss Manufacturers Association (WTMA) Chapter Meeting. For more information, contact Chapter President Dale Vinson at 920/458-8325 or dale.vinson@unitedbuildingcenters.com.
- **17:** California Engineered Structural Components Association Southern Region Chapter Meeting, 3:00-6:00 pm, The Mission Inn, Riverside, CA. For more information, contact Anna at WTCA-National, 608/310-6719 or astamm@qualtim.com.

- Superior Value
- Quality Products
- Integrated in leading Truss/EWP Design Software
- Nationwide Availability



Quality Brand with Industry Expertise



Whether You're in the Classroom, Designing a Roof/Floor System, or on the Jobsite, Rely on the Experts at USP.

USP
Structural
Connectors™
A GIBBARD INDUSTRIES COMPANY



For further product information call 1-800-328-5934 or visit www.USPconnectors.com

For reader service, go to www.sbcmag.info/usp.htm

Housing Starts

Housing starts hit a 17-month low in June, as the single family sector fell 9.5% to 1.489 million (SAAR). Weakness in the multifamily activity was more subdued, but still down 3.7%. Permits, an indicator of future activity, were not much better, falling 8.2% and 6.2% for total starts and single family respectively.

U.S. Housing Starts

Millions - Seasonally Adjusted Annual Rate (SAAR)

U.S. Totals	June	May (rev.)	% Change
Starts	1.802	1.970	-8.5%
Permits	1.924	2.097	-8.2%
Single Family			
Starts	1.489	1.645	-9.5%
Permits	1.510	1.610	-6.2%
Multifamily			
Starts	0.313	0.325	-3.7%
Permits	0.414	0.487	-15.0%
Starts and Permits By Region:			
NE			
Starts	0.165	0.171	-3.5%
Permits	0.198	0.196	1.0%
MW			
Starts	0.315	0.356	-11.5%
Permits	0.331	0.355	-6.8%
S			
Starts	0.846	0.873	-3.1%
Permits	0.887	0.994	-10.8%
W			
Starts	0.476	0.570	-16.5%
Permits	0.508	0.552	-8.0%

Analysis & Outlook: Housing fell unexpectedly in June, but in line with other economic data—retail sales, industrial output, and payroll growth all slowed—suggesting that June did see a minor slump. However, housing fundamentals remain solid. The economy is simply taking a “breather,” and this is actually good because it takes some pressure off the FED to raise rates more aggressively. Apparently, the bond market feels the same way, as yields have come off a bit with prices showing some appreciation. Looking forward, a new concern is “are we headed for an economic slowdown?” As I mentioned above, the consensus is that the economy is simply hitting a “bump in the road,” and this may be good because the economy was accelerating a bit too fast anyway. Job creation is much better than it was the previous two years; the world economy (Asia particularly) remains strong and thankfully China seems to be slowing a bit, which is good for commodity prices and U.S. exports; income growth slowed a bit last month, but remains solid; and the manufacturing sector continues to improve. Since this is an election year, the incumbent administration will do everything possible to “prime the pump.” The main threat is geopolitical—terrorism, and perhaps its impact on oil prices. Another concern is the enormous balance of payments deficit in the U.S. The U.S. has to balance the goods and services deficit with capital inflows from abroad or the dollar will weaken to “balance the books.” Fortunately, the only substantial competition for foreign direct investment (FDI) currently is China. Overall, housing fundamentals still look good, although rising rates will push some first time buyers out of the market. The backlog of new home supply is quite low by historical standards, so even if starts slow, there is little concern that prices will “free fall” from oversupply.▲



Builder Banter

Online Database of Construction Waste Recyclers

The U.S. Environmental Protection Agency estimates that the nation generates 136 million tons of waste each year. The U.S. General Services Administration (GSA) Construction Waste Management program promotes the responsible disposal of this waste, which includes concrete, asphalt, masonry, wood and other materials, much of which can be recycled or processed for reuse if handled properly. The online database is a service for those seeking information about companies that haul, collect and process debris from construction projects. The database is housed on the “Whole Building Design Guide” portal and can be accessed at www.wbdg.org. [Source: *Building Safety Journal*, December 2004, p. 69]

New ToolBase.org Feature

ToolBase.org has added a new feature to its line-up: a Frequently Asked Questions (FAQ) database with technical questions submitted by members of the homebuilding industry and answers provided by ToolBase’s Hotline and Ask an Expert Staff. The database is searchable by keyword, or you can access a topic by category, including: Affordable Construction Technologies; Codes, Regulations & Standards; Failures and Failure Prevention; Natural Disasters; Remodeling and much more. Access the ToolBase.org FAQ Knowledge Base at www.toolbase.org. [Source: ToolBase News, Winter 2005, p. 2]

Green Building Initiative for Residential Builders

A new Green Building Initiative (GBI) is making “going green” a little easier for residential builders. GBI is designed to help builders, developers, architects and building owners to better understand green building, as well as to provide access to tools that will help people in residential and commercial construction incorporate green building techniques into their businesses. The focus of this not-for-profit organization is a marketing and education initiative, rather than a standards-setting group. It is supported by a broad cross-section of organizations and individuals with an interest in residential and commercial construction. To learn more, visit www.theGBI.com or call 877/424-4241. [Source: *LBM Journal*, December 2004, p. 6]

Home Builders Remain Confident In March

A modest increase in home mortgage rates over the past month hasn’t dampened builder enthusiasm in the market for new single-family homes, according to the latest National Association of Home Builders/Wells Fargo Housing Market Index (HMI), released March 15. The confidence gauge remained unchanged in March from an upwardly revised reading of 69 in February.

“Robust buyer demand continues to sustain the new-home market, with no sign of letting up in the near future,” said Dave Wilson, NAHB president and a custom home builder from Ketchum, ID. “Many builders are solidly optimistic about their prospects in coming months.” [Source: NAHB Press Release, 3/15/05, www.nahb.org.] **SBC**

Email ideas for this department to builderbanter@sbcimag.info.

Housing Market Index 2004-05 (HMI)

The HMI is a weighted, seasonally adjusted statistic derived from ratings for present single family sales, single family sales in the next 6 months and buyers traffic. The first two components are measured on a scale of “good” “fair,” and “poor,” and the last one is measured on a scale of “high,” “average” and “low.” A rating of 50 indicates that the number of positive or good responses received from the builders is about the same as the number of negative or poor responses. Ratings higher than 50 indicate more positive or good responses.

Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan05	Feb	Mar
69	69	68	67	70	67	69	70	71	70	69(r)	69

Source: National Association of Home Builders

PANELS. STACKED.



**A 16 ft. layer
of wall components
every 90 seconds!**



Wall Panel Division

888.727.4433 • www.mitek.com

For reader service, go to www.sbcimag.info/mitek.htm

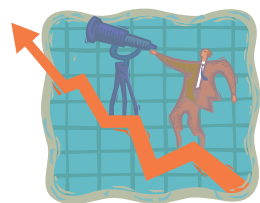
Save on labor. And protect your people against exposure to work-related injuries. **Smart Crane** works at high production levels 24/7 – precisely stacking layer after layer of heavy, sheathed assemblies, automatically *and safely*.

Smart Crane adds value and innovation to your current panel manufacturing investment – stacking 4,000 lineal ft. of wall assemblies per shift; *basically unattended*.

Smart Crane. *The effective solution to the challenge of safely stacking cumbersome wall assemblies at high production speeds!*

Smart Crane
AUTOMATIC STACKING MACHINE

**Check out the entire line of PCS/MiTek® wall panel equipment.
Production solutions that work!**



Industry News & Data

Visit www.sbcmag.info for additional industry news & announcements!

Consumer Price Index

[an index measuring the change in the cost of typical wage-earner purchases of goods and services expressed as a percentage of the cost of these same goods and services in some base period - called also cost-of-living index]

Expenditure Category	Changes from Preceding Mo.			Compound annual rate 3-mo. ended Jan 05
	Nov	Dec	Jan05	
All Items	.3(r)	0(r)	.1	1.3
All Items Less Food & Engery	.2	.2	.2	2.0

Source: Bureau of Labor Statistics

Unemployment Rate

Nov	5.4%
Dec	5.4%
Jan05	5.2%
Feb	5.4%

Source: Bureau of Labor Statistics

Producer Price Index - Customized Industry Data

An inflationary indicator published by the U.S. Bureau of Labor Statistics to evaluate wholesale price levels in the economy.

Engineered Wood Mem. (exc. truss) Mfg.	Dec 04	Annual 04	Jan 05	Truss Mfg.	Dec 04	Annual 04	Jan 05
Eng. Wood Mem.	115.6(P)	110.0(P)	115.6(P)	Truss Mfg.	116.0(P)	112.5(P)	116.2(P)
LVL	119.0(P)	109.7(P)	119.0(P)	Wood Trusses	113.1(P)	110.3(P)	113.2(P)
Other	114.2(P)	108.9(P)	114.1(P)	Primary Products	113.1(P)	110.3(P)	113.2(P)
	(P) = preliminary			Secondary Products	106.9(P)	105.1(P)	109.6(P)

Source: Bureau of Labor Statistics

Producer Price Index General

% changes in selected stage-of-processing price indexes

Month	Total	Ex. Food & Energy
Oct	1.3(r)	0.3
Nov	0.7(r)	0.2
Dec	-0.3(r)	0.2(r)
Jan05	0.3	0.8

Source: Bureau of Labor Statistics

Consumer Confidence Index

The Consumer Confidence Index is a measure of consumer optimism toward current economic conditions. The consumer confidence index was arbitrarily set at 100 in 1985 and is adjusted monthly on the basis of a survey of consumers.

The index considers consumer opinion on both current conditions (40%) and future expectations (60%).

July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	% Change
106.1	98.7	96.7	92.9	90.5	102.7	105.1(r)	104.0	-1.0%

Source: www.consumerresearchcenter.org

FEBRUARY 2005 ISM BUSINESS SURVEY AT A GLANCE

	Series Index	Direction Feb vs Jan	Rate of Change Feb vs Jan
ISM Manufacturing Index (formerly PMI)	55.3	Growing	Slower
New Orders	55.8	Growing	Slower
Production	56.7	Growing	Slower
Employment	57.4	Growing	Slower
Supplier Deliveries	53.9	Slowing	Faster
Inventories	48.6	Contracting	From Contracting
Customers' Inventories	42.5	Contracting	Faster
Prices	65.5	Increasing	Slower
Backlog of Orders	50.5	Increasing	Unchanged
Exports	57.4	Growing	Faster
Imports	60.7	Growing	Slower

For an in-depth explanation of this summary, go to www.ism.ws/ISMReport/ROB032005.cfm.

Industrial Production Index

The industrial production (IP) index measures the change in output in U.S. manufacturing, mining, and electric and gas utilities. Output refers to the physical quantity of items produced, unlike sales value which combines quantity and price. The index covers the production of goods and power for domestic sales in the United States and for export. It excludes production in the agriculture, construction, transportation, communication, trade, finance, and service industries; government output, and imports. The IP index is developed by weighting each component according to its relative importance in the base period. The information for weights is obtained from the value added measures of production in the economic censuses of manufacturer and minerals industries, and from value added information for the utility industries in Internal Revenue Service statistics of income data. The weights are updated at five-year intervals to coincide with the economic censuses. The current index base year is 1992. (r=revised)

	Nov	Dec	Jan	Feb
Industrial Production Total Index (% change)	0.3(r)	0.8(r)	0.1(r)	0.3
Capacity Utilization Total Industry (%)	78.7(r)	79.2(r)	79.2(r)	79.4

Source: Federal Reserve Board

Announcements

MITEK INDUSTRIES, INC. RESTRUCTURES & NAMES PRESIDENT

On March 14, MiTek announced that it has restructured its U.S. Business Unit, MiTek Industries, Inc.

"The building components market is changing and this restructuring allows us to better address the evolving needs of our customers..." said Gene Toombs, chairman and CEO of MiTek. "Our goal with these changes is to create an even better overall experience for our customers."

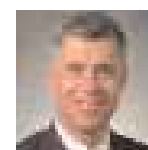
The restructuring includes several internal promotions to newly created positions:



Tom Manenti has been promoted to **president**. In this role, he will be responsible for the overall business of MiTek Industries, Inc. in the USA.

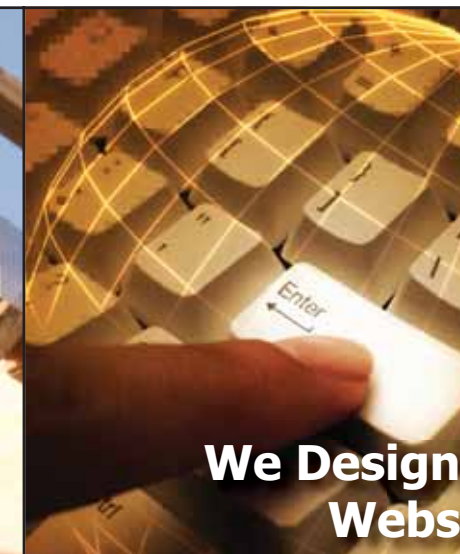


Dick Marriott has been promoted to **senior vice president-sales**. In this role, Marriott will be responsible for the management of the sales force, Midwest and Western focus, and customer relations activities.



Steve Cabler has been promoted to **senior vice president-engineering and technical services**. He will lead MiTek's engineering and technical development teams, as well as oversee the internal and field technical support groups.

You Design Webs



We Design Webs



608/310-6711 • www.qualtim.com

Professional web site design for the component industry

For reader service, go to www.sbcmag.info/qualtim.htm



Joe Kannapell has been promoted to **regional vice president**. In this role, he will have overall responsibility for sales and service in the Mid-Atlantic and Southeastern states.



Tom Mort has been promoted to **regional vice president**. In this role, he will have overall responsibility for sales and service in the Northeast and Eastern Great Lakes states. Both Kannapell and Mort will also take on the role of executive account managers for a select group of multi-location, national customers. [For full release, visit www.sbcmag.info/mitek.htm.] **SBC**

Visit www.sbcmag.info for additional industry news & announcements!

SBC Industry News

SBC Staff recently upgraded the technology used to deliver Industry News on our web site: www.sbcmag.info.

Staff will be providing weekly updates to the site and reminders to our readership via email. Watch your inbox for the latest news headlines from *SBC Magazine*!

In Memoriam

Ronald Wright

Ronald Wright, 67, a cowboy, welder and entrepreneur who for many years owned Production Equipment and Engineering in Haltom City, TX, passed away on Thursday, February 17, 2005, at his home on the Brazos River in Parker County. Mr. Wright was born May 24, 1937, in Redwood City, CA. After high school, he worked as a cowboy for various ranches in Colorado and Texas. He also worked for several years at Clary Corp. in Fort Worth. He started his own machinery manufacturing business in Haltom City, where he developed long-term relationships with customers around the world. He was well-known for his outrageous antics and practical jokes, as well as his unfailing generosity. He retired in 1998 and moved to his home in the Brazos River community of Soda Springs, where he enjoyed spending time with his family and friends. He is survived by his wife, Deborah; daughter Wendie Lunsford; sons, Riff Wright, Trace Wright, Toby Wright and Jacob Patterson; and seven grandchildren. A more extensive look at Wright's contribution to the industry is forthcoming in *SBC Magazine*.

Submissions to "In Memoriam" can be emailed to editor@sbcmag.info. Photos are encouraged and will run as space allows. Submissions may be edited for grammar, length and clarity.



Classified Ads

2 USED MODEL 2004 TURBO MACHINES

Single Ender - 10+ 2x4's at one time. Uses cost effective planer heads. Great shape. Safe. Pictures available. 1-877-880-4572

CYBER SAW FOR SALE

1996 6 bladed mitek cyber saw in good working order. Saw was been in daily operation until it was replaced. 2 sets of blades & Incline Conveyor. \$80K Or Best Offer. Contact Bob: 772/465-2012 or bob@chamberstruss.com

DESIGNERS & SALES PERSONNEL WANTED

UFPI is seeking experienced component designers and sales personnel for their Texas divisions. Excellent compensation packages and relocation assistance provided by our expanding facilities. Contact: PJohnson@ufpi.com.

PROFESSIONAL ENGINEER

Seeking a registered professional engineer with 3-5 years experience in the wood truss industry. Experienced in operating computer generated truss software. Good customer relations and organizational skills needed. Must be willing to relocate to Tennessee. Relocation package available with employee benefit program. Fax resumé to 423/586-0483.

READY FOR A CHANGE?

OptiFrame Software, LLC is looking for an experienced designer to join our dynamic Software Quality Assurance team in Denver, Colorado. Join a professional company from a unique vantage point: design "whole house" jobs & help identify quality & feature issues to make our software the best for truss, panel & EWP designers in the field. Experience in residential construction, CAD & engineering is a plus. Excellent communication (oral & written), interpersonal & multi-tasking skills are essential. Excellent benefits, competitive salary, 401K, EOE. Apply at OptiFrame.com - click on Home | Careers.

ROOF TRUSS DESIGNERS

M.C. TRUSS INC. - Roof truss designers wanted for Central California. Located in Sanger: south-east of Fresno, 2 hours from Yosemite National Park, 3 hours from California Beaches. Looking

for full-time, dependable persons, Mitek experience preferred. Excellent pay with benefits, paid vacation and holiday pay. Fax résumés to 559/876-3540 or email to ashley@mcstruss.com.

SEARCHING FOR TALENTED DESIGNER

Immediate opportunity designing two fairly complex, large-home designs per week. Must be able to work without assistance. Exp. w/ Alpine software pref. Competitive hourly wage. Benefits incl. medical, 401K. Dynamic work environment. Email résumés to Gary Sartor: gary@stonetruss.com or fax 760/967-6178.

TRUSS DESIGNERS WANTED

Wood Truss Manufacturer near sunny Palm Springs, CA is seeking experienced Truss Designers. Excellent Compensation Packages. Relocation Assistance. Canadian applicants welcome. Spates Fabricators since 1976. Email resúmes to: Dennis@Spates.com

WALL PANEL DESIGNER

Woodinville Lumber, WA's leading Wall Panel supplier, is looking for Wall Panel Designer for Bothell, WA location. Must have exp W/ CAD, understanding of load calculation/transfer, familiarity w/ wall panel products, ability to read construction blue prints & execute take-off list, & minimum 2 years exp in construction industry. Ideal candidate will display initiative, orderliness, patience, thoroughness & endurance. Excellent benefits inc. medical/dental/vision, 401k w/ match & immediate vesting. Pay DOE. Relocation assistance available. EEO/Drug Free Workplace. E-mail resumé to: jaime.gardner@woodinvillelumber.com or fax to 425/488-7409.

WALL PANEL DESIGNER

NC-based company expanding operations seeks a wall panel designer with 2 yrs min exp in the Charlotte NC area. Mitek & e-frame exp a must. Salary, 401k & medical. Contact Phillip at 704-552-8182 or pwyatt3@bellsouth.net.

YOUR AD HERE

For details about placing a classified ad in **SBC**, contact Melinda Caldwell (608/310-6729, maldwell@sbcimag.info) or visit www.sbcimag.info.



Join the Truswal Team

Truswal Systems, the acknowledged leader in the development of "Whole House" design software and major supplier to the plated truss industry, is seeking talented individuals for a number of positions.

PROFICIENT, MOTIVATED TECHNICAL SUPPORT REPRESENTATIVES

Immediate openings in Colorado, the Lower Midwest and the Northeast. Home-based reps will provide technical assistance and training to customers by phone and onsite. Knowledge of the component manufacturing industry and experience with truss and/or wall design software essential. Must be proficient with computers and willing to travel. This is a salaried position with a company car and reimbursed travel expenses.

Contact Linda Lumb at 817/633-5100 or lindalumb@truswal.com. Send résumés to:

Truswal Systems Corporation
1101 N. Great Southwest Parkway
Arlington, TX 76011

WTCA Financial Performance Survey

Be sure to participate in this valuable industry survey! Participants will receive the results—FREE!

Surveys were mailed to WTCA Members on March 14. Completed surveys are due May 16.

Questions? Contact WTCA Staff at 608/274-4849 or wtca@woodtruss.com.

RAND TRUSS MACHINERY

HIGH RIDER GANTRY & TRUSS TRANSFER SYSTEM



- 24" diameter roll
- 4" shaft diameter
- 2" steel frames
- 10 HP motor
- elevated platform
- joy stick operation
- 14'6" wide tables
- elevated recessed track w/ top & bottom wear plates
- equal angle trapezoidal slots
- sloped lift outs
- recessed electrical and air controls
- 6" transfer rollers w/ height speed hyponic motors
- 5" out feed rolls all powered by the RAND power shaft system

FLOOR TRUSS AUTO SET 1030



- floor truss depth from 10" to 30"
- automatic truss lift outs
- 29" high tables for easy reach
- digital read out for truss depth setting
- 2" inch thick steel end frames
- replaceable top and bottom wear plates
- maximum set up time is 20 seconds
- simple, easy, and effective clamp release

For more information about our Machinery Division, call Tom Williams at 252/426-9900

RAND TRUCKS & TRAILERS

THE ROLL-DOWN 48 - roll-off trailer



On this innovative 48' trailer, 2" steel members protrude through the bed, providing a secure, flat surface on which the load rests during transit. At the delivery site, the bed is raised hydraulically using controls located safely in the tractor cab. As the bed is raised, the rollers lift the load from the protruding steel members and convey it to the back of the trailer. The low profile rollers and smooth steel bed between the rollers allow even the smallest loads to slide off the trailer without catching or breaking.

THE ROLL-DOWN 26 - truck body



This unique truck body, installed on your truck, rolls back, tilts to a low dump angle and recessed rollers raise through the bed conveying the load to ground level—damage free. The 3-function controls are located safely and conveniently inside the cab.

For more information about our Trailer Division, call Ashley Brown at 800/264-7620

www.randmanufacturing.com
info@randmanufacturing.com



"Our goal is to think outside the box and develop innovative solutions to the unique problems of our industry."

Looking for more Information?

It's only a click away! Visit the SBC web site to: Learn more about SBC Advertisers • Request information from SBC Advertisers • Read the latest in Industry News • Visit the SBC article archives • Place an online classified ad • And much more!

www.sbcimag.info



Advertiser Index

- ★ Gold Program Advertiser
☆ Silver Program Advertiser ☆ Bronze Program Advertiser

ADT—A Viking Company

Pg: 11 ADT, a Viking company, provides the power of automation in its full line of Wall Panel Assembly Systems. The ADT 1000 Framing, Routing, Sheathing, and Sub Component assembly machinery is offered in automation levels to suit your needs. ADT's unique labor saving walk thought design, Turbo Pro event driven software, automated tool carriages, and seven-tool sheathing bridge combine to create a new industry standard for wall panel assembly systems. ADT is the first and only company in the industry to offer a two-operator portable sheathing bridge, the Fastrac. From components, full lines, leasing and financing, technical support, and service, ADT has you covered. No automation manufacturer drives more nails. We invite you to experience the ADT Advantage today. 800/575-3720 • 763/586-1319 fax
Email: sales@wallpanelassembly.com
Web site: www.wallpanelassembly.com

Alpine Engineered Products

Pgs: 54-55, 95 Alpine offers engineering services, truss manufacturing equipment, truss connector plates, and software. VIEW, Alpine's integrated software system, dramatically increases the productivity of every user. Alpine also offers TrusSteel, the world leader in cold-formed steel trusses, construction hardware, and FR-Quik fire-resistant systems. Don Kitzmiller • 800/735-8055 • 954/781-7694 fax
Web site: www.alpeng.com

A-NU-PROSPECT

Pg: 24 A-NU-PROSPECT provides the wood component in-dustry with effective delivery systems. These trailers are of the highest quality in the industry featuring innovative improvements on an old concept. These trailers reduce delivery and maintenance costs while being more driver friendly than other trailers.

Joe Wilhelm • 800/615-5122 (519/349-2202) • 519/349-2342 fax

Building Component Manufacturers Conference (BCMC)

Pg: 25 BCMC is THE trade show for the component manufacturing industry. Exhibitors include component machinery suppliers, equipment dealers, hanger manufacturers, lumber companies, plate manufacturers, trailer companies and wood treaters. Attendees include component manufacturers, designers, engineers and university personnel. The 2005 show is October 12-14 in Milwaukee, WI.

Peggy Pichette • 608/310-6723 • 608/274-3329 fax
Email: ppichette@qualtim.com • Web site: www.bcmshow.com

CANFOR

Pg: 89 Canfor - (Canadian Forest Products Ltd.) is North America's largest producer of SPF lumber. Canfor producesKlin Dried SPF framing lumber - Dimension, Studs, Finger-Joined Studs, MSR, Specialty products and Panel products. Canfor is committed to delivering a Higher Level of Lumber. We kiln-dry our lumber correctly and optimally to ensure the straightness and stability of our product, then we carefully wrap and band it to keep it that way.

Tim Mosley • 604/264-6010 • 604/264-6217 fax
Email: tmosley@mail.canfor.ca • Web site: www.canfor.com

Chemical Specialties, Inc.

Pg: 30 CSI—Advanced Solutions in Wood Protection. CSI appreciates your interest in our products and are here to ensure you find the right solution to suit your treated wood requirements. At CSI, we supply wood treatment technology to companies that produce a wide range of high quality treated wood products. It's our business to provide advanced solutions to improve wood and make it last!

Dave Fowlie, Vice-Pres., Business Development
800/421-8661 • 704/527-8232 fax
Email: davef@chemspec.com • Web site: www.treatedwood.com

Commercial Machinery Fabricators, Inc.

Pg: 51 Commercial Machinery Fabricators, Inc. offers a number of products, including: Gantry with a 24-inch Roller VF Drive with power pack, a Roller Press with 24-inch rollers, and truss tables with 24-inch steel plate and plastic top tables.
Edward G. Joseph • 517/323-1996 • 517/323-8939 fax
Email: ed@cmlstealth.com • Web site: www.cmlstealth.com

DEACOM, Inc.

Pg: 13 DEACOM accounting and ERP software is engineered specifically to manage the complex job costing and business process issues faced by modern companies such as building component manufacturers. With integrated accounting and financials, DEACOM provides seamless, real-time transactional posting and built-in links to component engineering software. Complete perpetual inventory, job costing, sales and purchase order management, scheduling and general ledger functionality are completely integrated in one easy-to-use system.

Jay Deakins • 610-971-2278 ext. 11 • 610-971-2279 fax
Email: sales@deacom.net • Web site: www.deacom.net

Dricon (Arch Wood Protection)

Pg: 19 Dricon fire-retardant treated lumber and plywood are pressure impregnated with a patented formulation, enabling the wood to be used as a substitute for noncombustible materials in trusses and other applications.

Missy Barnes • 770/801-6600 • 770/801-1990 fax
Email: info@dricon.com • Web site: www.dricon.com

Eagle Metal Products

Pg: 53 Serving the building components industry for over 20 years with connector plates, engineering services, design software and truss equipment, Eagle is committed to providing superior customer service and the most competitive pricing in the industry. Eagle's Field Repair Press has become standard equipment for truss plants today. With over 1,500 units in use worldwide, it is the single most popular piece of equipment ever developed for the building component industry!

Tom Whately • 800/521-3245 • 903/887-1723 fax
Email: twhately@eaglemetal.com • Web site: www.eaglemetal.com

Finnforest USA, Engineered Wood Div.

Pg: 24 Finnforest USA, Engineered Wood Division (formerly McCausey Wood Products) distributes Master Plank® LVL throughout North America. Master Plank has all building code acceptances. Multiple span capabilities make this lightweight engineered wood product the logical choice for beams, headers, scaffold plank, mobile home and other industrial applications.

Jim Gilleran or Jack Palacio • 800/622-5850 • 586/296-8773 fax
Web site: www.finnforestus.com

The Hain Company

Pg: 106 We specialize in developing solutions for lumber and truss yards, wall panel, frame, and shed manufacturers as well as any random length cutting or precut packaging. Our solutions will help simplify, and increase, your production. Our list of machinery includes the "Hain Measuring System," "Hain Quick Rafter Cutter," "Hain Vent Block Machine," and the new "Hain Sub-Component Nailer." We are also a manufacturer's representative for some of the top names in the component manufacturing industry!

Dan Martin • 530/295-8068 • 530/295-0468 fax
Email: sales@haincompany.com • Web site: www.haincompany.com

HOLTEC Corporation

Pg: 4 Holtec's Transcut Portable Crosscut Saw is used to cut whole bunks of lumber. Holtec also offers the Precision Crosscut System for precision-end trimming.

Sam Rashid • 800/346-5832 • 813/752-8042 fax
Email: info@holtecusa.com • Web site: www.holtecusa.com

Hundegger USA L.C.

Pg: 36 Hundegger's K2 fully automated component cutter and timber mill is the most used and most advanced CNC sawyer and joinery machine in the world. With nearly 2000 customers and 20 years of experience, the Hundegger K2 is the ultimate component saw cutting simple trusses to compound beams with ZERO set up.

Steve Shrader or Kip Apostol • 435/654-3028 • 435/654-3047 fax
Email: info@hundeggerusa.com • Web site: www.hundeggerusa.com

Intelligent Building Systems, a Truswal Company

Pgs: 16-17 Intelligent Building Systems, the Wall Panel industry's premier "total" solution provider, offers the tools to increase your efficiency and profitability. This encompasses the dynamics of "The WallBuilder" wall panel software, providing accurate data, the flexibility to make quick changes and the ability to design panels that you need to build. The state of the art "Plant Net" terminal is for the various stations in the plant, with a 17" monitor providing a clear visual aid that results in increased produc-

tion, reduces plant errors and eliminates the paper trail. The framing equipment ranges from manual to automated lines, which allows unskilled labor to frame with accuracy and speed while producing a quality product.

Carl Schoening • 800/521-9790 • 817/652-3079 fax
Email: carlschoening@truswal.com • Web site: www.truswal.com

International Paper

Pg: 33 International Paper (http://www.internationalpaper.com) businesses include paper, packaging and forest products. As one of the largest private landowners in the world, IP professional foresters and wildlife biologists manage the woods with great care in compliance with the rigorous standards of the Sustainable Forestry Initiative® program. The SFI® program is an independent certification system that ensures the perpetual planting, growing and harvesting of trees while protecting biodiversity, wildlife, plants, soil, water and air quality. In the U.S. alone, IP protects more than 1.5 million acres of unique and environmentally important habitat on its forestlands through conservation agreements and land sales to environmental groups. And, the company has a long-standing policy of using no wood from endangered forests. Headquartered in the United States, IP has operations in over 40 countries and sells its products in more than 120 nations.

Kim McGowan • Email: kim.mcgowan@ipaper.com
Web site: www.ipwood.com

Klaisler Manufacturing Corp.

Pg: 49 Klaisler Manufacturing Corp. has been providing quality truss fabricating equipment to the truss building industry for over 50 years. Our products include our Roof Truss Gantry Systems, Floor Truss Gantry Systems, PCT machines (Roadrunner), Truss Stackers, In Feed Decks, Conveyors and the Rolsplcicr. Our latest design in steel top truss tables, the WEG-IT table series, is designed to increase jig holding power, speed your production and provide a more durable, longer lasting table. Along with the tables, Klaisler also provides the WEG-IT jiggling system (patent pending). Klaisler; service and support when you need it, where you need it!

Sean Hubbard • 877/357-3898 • 317/357-3921 fax
Email: info@klaisler.com • Web site: www.klaisler.com

The Koskovich Company

Pg: 107 The Koskovich Company, recognized as the originator of automated saws for the truss and wall frame components industries, manufactures fully automated precision woodcutting, assembly, and handling equipment. An ever expanding product line includes the recently introduced single blade linear feed Omni-Miser Cut-off and Marking System for roof truss and wall frame components; Omni Mini-Miser Cut-Off and Marking System for wall frame components; Auto-Omni Robotic Component Saw; Omni Jet Set Truss Jigging System; and associated Automated Material Handling Equipment. All are automation "firsts" in the wood processing industry.

Jerry Koskovich • 507/286-9209 • 507/285-1730 fax
Email: jerryk@omnisaw.com • Web site: www.omnisaw.com

Lakeside Trailer Manufacturing, Inc.

Pgs: 92-93 Lakeside Trailer offers roll-off models for delivery of wood components, wall panels and lumber packages. Lakeside was the first to produce stretch roll-offs with sliding tandems.

Lee Kinsman • 573/736-2966 • 573/736-5515 fax
Email: lee@rollerbed.com • Web site: www.rollerbed.com

Mango Tech International

Pg: 9 Mango Automation enhances your new or existing saw's performance. Mango Tech Solutions can be retro'd to most types of saws and conveyors.

1866-GO-MANGO • Web site: www.mangotech.com

Maximizer Technologies, LLC a component of The Fitzgerald Group, LLC

Pg: 53 MaxCustomCutter®Model WA320. The saw with thinking at 90° to all others on the market today. Designed to address current practices along with the foresight and flexibility required for the changes coming tomorrow (i.e., On-Demand Cutting, Certified Safety, Dust Collection, Long Length Finger Jointed Lumber and Software Freedom). Let's talk about the numbers...We are the single source for material handling, cutting and manufacturing equipment/methodology from the premier companies throughout the world. Maximizer Technologies, "A blending of excellent services and products, with answers that work..."®

Randy Fitzgerald or Mark Strauss • 719/528-5445 • 719/528-5444 fax
Email: answers@maximizertechnologies.com
Web site: www.maximizertechnologies.com

MiTek Industries, Inc.

Pgs: 2-3, 31, 35, 39, 43, 99 MiTek is the single-source supplier for component manufacturers. We offer 20/20 "Perfect Vision"® software, eFrame® whole house design software, integrated management and production software along with engineering services, connector plates, builders products, and steel trusses...also the very latest in component manufacturing equipment: saws, presses, material handling systems, laser projection systems, inkers—and more. Check out our new wall panel division. It features industry-leading eFrame® and WalPlus®+ design software, and a complete line of specialized equipment for optimized production of wall panels.

Michael Klein • 800/325-8075 • 314/434-5343 fax
Email: mike.a.klein@mii.com • Web site: www.mii.com

Monet DeSaww Inc.

Pg: back cover Buy a DeSaww® and Increase Your Profits! With many years experience in manufacturing, our design engineers and staff are dedicated to providing you with the highest quality Auto, Semi and Manual Component Saws and Lumber Feed Systems available. Call us for aftermarket parts for DePaww, and DeSaww® Saws.

877/642-4900 • Email: desaww@socket.net
Web site: www.desaww.com

MSR Lumber Producers Council

Pg: 90 The MSR Lumber Producers Council represents the interest of MSR Lumber Producers in the manufacturing, marketing, promotion, utilization, and technical aspects of machine stress rated lumber.

Kathy James, Business Manager • 888/848-5339 • 888/212-5110 fax
Email: msrlpc@msrlumber.org • Web site: www.msrlumber.org

Open Joist 2000

Pg: 30 Open Joist 2000 offers an all wood open-webbed trim-mable truss. This engineered wood product is available from a network of distribution throughout North America. Certain areas are still available for manufacturing licensee rights.

Michel Beauchamp • 800/263-7265
Email: mike@openjoist2000.com • Web site: www.openjoist2000.com

PANELS PLUS

Pg: 50 Our complete line of wall panel equipment evolved through many years of component industry experience by Wasserman & Associates. The Lou-Rich family of companies adds extensive machinery experience and ISO 9001 quality registration, along with the motivation of employee owners. Our team is committed to applying our vision to support your operation: Growing Together, Delivering Solutions, Adding Value. Stan Axsmith • Toll Free 866/726-7587 (PANPLUS) • 507/373-7110 fax
Email: sales@panplus.com • Web site: www.panplus.com

Pratt Industries, Inc.

Pg: 30 Pratt Industries has been in the manufacturing business for the past 30 years. Any type of transportation equipment Pratt can build it. Four plants, over one million sq. ft. of manufacturing plant space. Quality workmanship and durability are some of the features that make a Pratt Truss Trailer the trailer of the century.

Danilo "Dan" Claveria • 727/584-1414 • 727/584-2323 fax
Email: dan@pratinc.com • Web site: www.prattinc.com

Precision Equipment Mfg.

Pg: 32 Precision Equipment Mfg. manufactures quality roll off trailers for truss dealers all over the country and Internationally. Our goal is to be your trailer company, you may choose one of our standard series 48' and 53', or our stretch trailers which come in 36'-51', 40'-60', 46'-64', 50'-70', 53'-73' and introducing our all new 53'-80'. We also manufacture 32' and 36' gooseneck series. Our single axle trailers come in 32'- 36'- and 40' models. At Precision Equipment Mfg, you the customer are always #1, so we will custom make anything else that may fit your needs.

Michael J Syvertson or Bill Adams • 701/237-5161 • 701/280-0946 fax
Email: sales@precisionequipmfg.com
Web site: www.precisionequipmfg.com

Princeton Delivery Systems, Inc.

Pg: 37 Princeton Delivery Systems is the leading manufacturer of truck-mounted forklift products in America. With manufacturing facilities near Columbus, Ohio...Princeton distributes the diverse PiggyBack® Material Handler line through more than 100 dealers throughout the USA and Canada. Princeton's new PiggyBack model PB-65, designed specifically for the building industry, is the only truck-mountable, 6,500 lb. capacity, rough-terrain forklift currently available.

Butch Hunter, Marketing Mgr • 800/331-5851 • 614/834-5075 fax
Email: b.hunter@piggy-back.com • Web site: www.piggy-back.com

Qualtim, Inc.

Pg: 101 Qualtim is a technical marketing company dedicated to assisting companies that transact business in the structural building component market. We offer a broad range of marketing services. Our talented staff creates ads, product brochures and web sites. Our technical work consists of forensic engineering/expert witnessing and general structural engineering and fire performance consulting. At Qualtim, we guarantee a fair day's work for a fair day's pay.

Lora Gilardi • 608/310-6711 • 608/271-7006 fax
Email: info@qualtim.com • Web site: www.qualtim.com

Rand Manufacturing, Inc.

Pg: 103 Rand Manufacturing is a leader in providing quality truss manufacturing and delivery equipment. Rand has developed the Roll-down series truck bodies in 24-30' lengths as well as the Roll-down 48' trailer to help make delivery breakage a thing of the past. We also developed the High Ryder Gantry Truss Transfer system and the Auto Set 10-30 Floor truss machine. Please contact us for more information on these innovative products.

Ashley Brown • 800/264-7620
Machinery Div. • 252/426-9900 • 252/475-1470 fax
Email: abrown@randmanufacturing.com or
twilliams@randmanufacturing.com
Web site: www.randmanufacturing.com

Robbins Engineering, Inc.

Pgs: 26-27 Robbins Engineering offers truss plates, engineering services, Online Plus™ layout software, and a complete line of truss production and lumber handling equipment including the SuperTorque™ Roof Truss Gantry and the FatMan™ Floor Truss System.

Doug Folker • 813/972-1135 ext. 268 • 813/978-8626 fax
Email: info@robbseng.com • Web site: www.robbseng.com

Safety Speed Cut

Pg: 13 Manufacturer of high quality low cost panel saws, routers and wide belt sanders. Our machines are efficient, accurate, safe and easy to set up. Safety Speed Cut has been producing quality equipment for over 45 years and has over 45,000 satisfied customers.

Brian Donahue • 763/755-1600 • 800/772-2327 • 763/755-6080 fax
Email: b.donahue@safetyspeedcut.com
Web site: www.safetyspeedcut.com

Simpson Strong-Tie Company, Inc.

Pg: 45 Simpson is the world's leading manufacturer of truss-to-truss and related connectors offering unequaled technical support from regional engineering staff, specialized training seminars, extensive code compliance reports and standard setting literature. A free CD-ROM is available which includes all publications, reports, drawings, bulletins and connector-selected software.

Mike Bugbee • 925/560-9060 • 925/833-1496 fax
Email: mbugbee@strongtie.com • Web site: www.strongtie.com

Sirak-Moore Insurance Agency, Inc.

Pg: 40 Sirak-Moore Insurance Agency, Inc. is a multi-faceted corporate risk management services and insurance brokerage firm operating on a national basis. As an Independent Insurance Agency, we represent some of the top insurance companies in the country. Because of our size and volume, the placing of large or difficult policies is handled quickly and accurately by our professional commercial lines staff. Our Building Components Division is dedicated to providing risk management solutions that reduce your exposure to loss and your insurance cost. We are located in Cleveland, Akron and our home office in Canton, Ohio.

Doug Davenport • 330/493-3211 • 800/597-8102 • 330/493-0642 fax
Email: dougd@sirakmoore.com • Web site: www.sirakmoore.com

Southern Pine Council

Pg: 15 The Southern Pine Council (SPC) is a joint promotional body coordinated and supported by producing members of the Southern Forest Products Association (SFPA) and the Southeastern Lumber Manufacturers Association (SLMA). Both associations represent manufacturers of Southern Pine lumber. SPC is the leading source of information about Southern Pine products for design-build professionals and consumers.

Catherine M. Kaake, PE. • 504/443-4464 ext. 213 • 504/443-6612 fax
Email: info@southernpine.com • Web site: www.southernpine.com

Stiles/Homag Canada/Weinmann

Pg: 41 Weinmann offers a complete range of machinery for the efficient and economical production of frame wall, SIP wall, floor, and roof components including assembly and tilt tables, automatic framing stations, and automatic fastening with nailing, stapling, and screw driving equipment. Weinmann features fully-automated CNC processing with its unique multi-function bridge machines. Stiles Machinery Inc. is pleased to sell and service Weinmann component manufacturing systems in the USA. Weinmann is represented in Canada by Homag Canada.
Michael Miller • 616/698-7500 ext. 232 • 616/698-9411 fax
Email: mmiller@stilesmachinery.com
Web site: www.stilesmachinery.com

Tolleson Lumber Company Inc.

Pg: 106 Tolleson Lumber Company is a family owned business that has produced quality southern yellow pine lumber since 1919. Our state of the art sawmills are located in Perry, Georgia and Preston, Georgia, with a combined capacity in excess of 200 million board feet annually. Production includes #1, #2, and MSR grade marked lumber. In addition to truck shipments our mills have rail service on CSXT and NS. We also maintain on the ground inventory of MSR lumber in Aurora, Illinois, La Crosse, Wisconsin and Reading, Pennsylvania. We believe in long term relationships.

Joe Kusar • 478/988-3800 • 478/987-0160 fax
Email: jkusar@tollesonlumber.com
Web site: www.tollesonlumber.com

Triad/Merrick Machine Company

Pg: 24 Merrick Machine offers the Triad line of component machinery for walls and floors. The company also offers framing, squaring and sheathing tables; material handling systems; a patented doorstrap and more.

Lowell Tuma • 800/568-7423, ext. 133 • 308/384-8326 fax
Email: lowell@merrickmachine.com • Web site: www.triadrvo.com

Truswal Systems Corporation

Pgs: 46-47 Truswal is a privately held corporation, which provides state of the art software systems developed to GROW your business. Truswal's newest introduction is the software suite Truswal Intellibuild, which includes Truswal TrusPlus, Truswal RoofLine, Truswal TrusManager, Truswal WinBatch and Truswal WallBuilder. We offer the only Parametric Design Technology in the industry. Truswal also offers quality production & delivery equipment along with laser projection systems. Truswal believes in offering the best personal customer service—and, is the only plate company to staff a 24-Hour Help Line! Truswal is also the home to Truswal SpaceJoist TE. Truswal is committed to being the most innovative and attentive company in the marketplace.

Carl Schoening • 800/521-9790 • 817/652-3079 fax
Email: carlschoening@truswal.com • Web site: www.truswal.com

Tryco/Untha International, Inc.

Pg: 106 UNTHA single shaft wood grinders with large hopper accepts full pallets, doors, panels, reduce for usable mulch, bedding. One pass grinding, built-in auger conveyor for product removal. Siemens SPS controls for optimum performance plus automatic reversal control and foreign substance recognition.

217/864-4541 • 217/864-6397 fax
Email: tryco@midwest.net • Web site: www.tryco.com

Turb – O – Web USA, Inc.

Pg: 34 Turb-O-Web™ is a concept gaining many devotees in recent times in the USA as the benefits of this exciting innovation become more apparent. Turb-O-Web™ uses standardized wooden webs in roof trusses to reduce the amount of work required to manufacture the trusses, giving savings in lumber, saw time & assembly time. Now entering its 4th big year in the USA many truss fabricators are asking themselves "Why waste money cutting webs the old way when I can use Turb-O-Webs?"

John Griffith • 888/TURB-O-WEB (888/887-2693) • 321/747-0306 fax
Email: john@turb-o-web.com • Web site: www.turb-o-web.com

USP Structural Connectors

Pg: 97 USP Structural Connectors is redefining industry standards with an extensive line of plated truss connectors as well as exclusive products for numerous framing needs. USP provides customer service and in-house engineering support that is the best in the industry. With eight strategically located facilities, USP products are readily available throughout North America.

Steve Hanek • 800/328-5934 ext. 236 • 507/364-8762 fax
Email: shanek@uspconnectors.com
Web site: www.uspconnectors.com

Vecoplan, LLC

Pg: 44 For over 30 years, Vecoplan has provided innovative size reduction equipment and systems to the wood industry. Vecoplan's product offerings include a whole spectrum of wood waste handling equipment such as ReTech Single Shaft Rotary Grinders, Horizontal Grinders and an expanded line of material handling equipment. All products are backed up with aggressive guarantees and parts and service support from experienced professionals at our North Carolina facility.

Bob Gilmore and Rusty Angel
336/861-6070 • 336/861-4329 fax
Email: info@vecoplanllc.com • Web site: www.vecoplanllc.com

Wood Truss Council of America

Pgs: 23, 34, 85, 91, 102 WTCA has become a leading force in helping to strengthen the truss industry. The recent growth of WTCA's technical and marketing capabilities increases the tangible benefits to our members. To learn more about WTCA call:

608/274-4849 • 608/274-3329 fax
Email: wtca@woodtruss.com • Web site: www.woodtruss.com



Parting Shots

Share your stories and photos with us! Send submissions to partingshots@sbcmag.info.



This shot was taken seven years ago by a Delta Truss salesman in northwest lower Michigan. Can you guess if the trusses were built into and through the chimney or if the bottom chord was cut to make room for the chimney? Send your guesses, along with your name and phone number, to partingshots@sbcmag.info by May 2, 2005. If your correct

answer is selected, you will win a copy of the WTCA/TPI publication, *Building Component Safety Information BCSI 1-03: Guide to Good Practice for Handling, Installing and Bracing of Metal Plate Connected Wood Trusses*. We'll print the photo's story and the winner's name in the June/July 2005 issue of *SBC Magazine*. **SBC**

Quick Delivery
Reliable Supply
Consistent Quality

MSR Inventory Available
in Aurora, IL, & Reading, PA

State-of-the-Art Sawmills
in Perry & Preston, GA

SPIB Grade Marked SYP
#1, #2 & MSR

Tolleson
Lumbermen Since 1919
LUMBER COMPANY • INC

We believe in long term relationships!



Call 1-800-768-2105 today!
sales@tollesonlumber.com
www.tollesonlumber.com

For reader service, go to www.sbcmag.info/tolleson.htm

the HAINCOMPANY
www.haincompany.com
6125 Enterprise Drive Units 1 & 2, Diamond Springs, Ca 95619
530-295-8068 Ph - 530-295-0468 Fax

Our Measuring
System can be
used with any
saw and setup
is simple!

(Shown with Vista
Angle Boss® Saw)

**Hain Measuring
System**

Changes are instant,
accurate, and it's the
most durable system
on the market!

The Hain Sub
Component Nailer was
a hit at the BCMC Show
this year. Call now for
special pricing while
supplies last!



For reader service, go to www.sbcmag.info/hain.htm

Wood Scraps
are History



Up to 2,500
pounds an hour

TRYCO UNTHA

Wood scraps don't stand a chance!

Model LR700 is one of Tryco/Untha's most economical units, offering great value up front and long-term benefits for wood truss plants and cabinet shops with small to medium scrap wood needs.

Very Economical Auger Discharge Ram Fed
Low Energy Use Quiet Completely Assembled

(217)864-4541 FAX (217)864-6397

P.O. Box 1277, Decatur, IL 62525

www.tryco.com

For reader service, go to www.sbcmag.info/tryco.htm

The **Koskovich Company**

OMNIMISER

One Employee Does the Work
Typically Done by Three or Four



Introducing the Industry's First Fully Automated Wood Processing System for both Roof Truss & Wall Frame Components

- **ACCURACY**
 - Servo controlled lumber pusher ensures precision cuts.
 - Superior to using pinch rollers to control lumber advance.
- **EXCLUSIVE AUTOMATED MATERIAL FEED SYSTEM**
 - Eliminates errors and production bottlenecks due to relying on an operator to feed the saw.
- **VERSATILITY**
 - Cuts and marks roof truss and/or wall frame components.
 - Compatible with all truss and wall software providers.
- **PRINTING**
 - Marks part ID and assembly locations on up to three sides of the material.
- **SHORT PIECES**
 - Lumber advance and transfer system cuts and handles pieces as short as six inches.
- **OPTIONAL OPTIMIZING PROGRAM**
 - Eliminates dependency on design software vendor to create an optimizing file.

Contact us for a See-It-In-Action Video.

THE KOSKOVICH COMPANY

Automation that works.™

Toll-Free 888-261-0519

905 North Broadway • Rochester, MN 55906 • 507-286-9209 • Fax 507-285-1730 • www.omnisaw.com

™Automation that works, and The Koskovich Company are trademarks of The Koskovich Company, Rochester Minnesota. © Copyright 2003 • Rochester, MN

For reader service, go to www.sbcmag.info/koskovich.htm



**Always on
Target with
Your Cutting
Needs!**



**B500 • B500 XE
B500 XEL
DeSawyer™2000
FWA 500**

DeSaww®!



MONET DESAUW, INC.

1-877-642-4900

3100 Dogwood Drive • Fulton, Missouri 65251

573/642-4900 • Fax 573/642-3736

email: desauw@socket.net

www.desauw.com

For reader service, go to www.sbcmag.info/monetdesauw.htm