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plus, Remembering Stan Suddarth

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Editor Joseph D. Hikel Shelter Systems Limited • jhikel@sbcmag.info

Managing Editors Emily Patterson 608-310-6747 • epatterson@sbcmag.info Sean Shields 608-310-6728 • sshields@sbcmag.info

Art Director Melinda Caldwell 608-310-6729 • mcaldwell@sbcmag.info

Editorial Review Kirk Grundahl 608-274-2345 • kgrundahl@sbcmag.info

Suzi Grundahl 608-310-6710 • sgrundahl@sbcmag.info

Advertising Sales & Marketing Peggy Meskan 608-310-6723 • pmeskan@sbcmag.info

Staff Writers for September/October Jim Vogt, P.E. • Larry Wainwright

Accountant Mike Younglove 608-310-6714 • myounglove@sbcmag.info

Computer Systems Administrator Jay Edgar 608-310-6712 • jedgar@sbcmag.info

Send all ad materials, insertion orders, contracts & payments to: Truss Publications, Inc. 6300 Enterprise Lane • Suite 200 Madison, WI 53719 Phone: 608-310-6706 • Fax: 608-271-7006 trusspubs@sbcmag.info • www.sbcmag.info

The mission of Structural Building Components Magazine (SBC) is to increase the knowledge of and to promote the common interests of those engaged in manufacturing and distributing structural building components. Further, SBC strives to ensure growth, continuity and increased professionalism in our industry, and to be the information conduit by staying abreast of leading-edge issues. SBC's editorial focus is geared toward the entire structural building component industry which includes the membership of the Structural Building Components Association (SBCA). The opinions expressed in SBC are those of the authors and those quoted, and are not necessarily the opinions of Truss Publications or SBCA

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Best wishes for a prosperous future to all.

T seems like it just started, but my role as President of this great association is winding down. In my first Editor's Message, I said one of my goals for SBCA was to not only help members survive current economic conditions but also to thrive in the future. Without a doubt, this has been a tough year for many of our members as the building industry hesitates to recover. We've all had our fair share of hurdles, but SBCA's work continues to strengthen the structural building component industry, as we face today's challenges and lay the groundwork for growth in the years to come.

Of course, the big question is, "When and how fast will the industry recover?" Many of us are still trying to determine the right size for our companies in this economy, while others wonder how to grow when market share increases. Matching capacity to market demand is the key to success. It's a very delicate balance between price, cost, service level and cash flow. Some get it right and flourish, while others struggle. This market is the most difficult I have ever experienced in my 38 years in the business.

It's interesting that my last article runs in the issue of *SBC* focusing on industry history. Since starting out in the industry in 1973, I have had many roles in component operations and seen major changes in the industry. My first job was on the sheathing side of a Triad wall panel line where we manufactured panels from manually drafted shop drawings. After that, I was the saw catcher on a speed cut saw where all the truss members were cut; this plant didn't have a component saw yet.

I have watched the industry evolve from truss profiles manually drawn by sales staff to computer-aided design for basic engineering to today's sophisticated design, manufacturing, and business systems. One can only wonder what will come next as technology drives (and accelerates) change in the industry.

The main focus I laid out for this year was to establish better connections with our supply chain. Working through the lumber design value issue, I believe we have made significant progress with our lumber vendors. The entire supply chain—component manufacturers, connector plate suppliers and lumber producers—came together to address this challenge. Our ability to leverage system testing conducted at the Structural Building Components Research Institute (SBCRI) helped us work through this issue and ensures predictability in our products and the raw materials we use. This adds significant value to the entire industry.

I also wanted to reach out to our customers and collaborate in a more effective way as an industry. We have made progress in that area by establishing connections with the Leading Builders of America. There will be more to come on this collaboration shortly. Forging these relationships at all levels of the building supply chain supports our goal to "survive and thrive."

We have a great industry with great people. It has been a privilege and an honor to serve on the Executive Committee and be your President. I would like to thank the Board of Directors, committee members and staff for all the hard work they do in support of SBCA. I'd also like to welcome incoming President Steve Stroder of

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at a glance

- Joe Hikel's main focus for this year was to establish better connections with the supply chain. The foundation has been set.
- Collaborative work on the lumber design value issue and forging relationships at all levels of the supply chain goes a long way toward helping the industry survive today and thrive in the future.
- Hikel's personal return on investment on time working within SBCA has been invaluable, both in business opportunities and the personal reward from the relationships formed.

by Joe Hikel

News & Notes



New Fall Protection Regulations & Resources

With OSHA's interim auidelines expiring September 16, many component manufacturers have questions about how to handle fall protection on the jobsite. Check out these resources for the latest on OSHA's standards:

- BCSI: The updated BCSI book highlights fall protection requirements under OSHA's new standards and stresses that trusses are not designed to serve as fall protection anchorage.
- BCSI-B11 Summary Sheet: Newly revised, the B11 Summary Sheet provides guidance to framing crews on how to assess fall hazards while installing trusses on residential construction jobsites. This bilingual (English/Spanish) document is designed to be included in the Jobsite Package delivered to every jobsite.
- Catching Up with Fall Protection: The first in this year's SBCA Annual Workshop & Conference series offers a sneak peek of the BCMC session, "OSHA: Not Just a Four-Letter Word, Part 2: All About Fall Protection". A recorded version of the session is available for purchase.

For more information, visit sbcindustry.com/workshop.php.



BCMC Build Highlights All Components Have to Offer

The thermometer is rising closer to BCMC Build's fundraising goal to build two singlefamily homes in Indianapolis. The homes will showcase structural building components and related materials including roof trusses, wall panels, floor joists, bracing materials, floor

and roof sheathing, and exterior sheathing. There's still time to lend a hand and volunteer or make a donation; contact Jill at jzimmerman@qualtim.com.

Also remember the BCMC Build 5K Run/Walk, which will take place following BCMC Build. And be sure to check out the BCMC Tri-tacular and Poker Run on the show floor. All proceeds will benefit BCMC Build. SBC

Editor's Message

Continued from page 7

ProBuild. Don't blink, Steve, the next year will fly by, trust me.

I urge each and every member to get involved in SBCA. For me, the return on investment of my time and effort has been invaluable, both in business opportunities and the personal reward from the relationships I have formed. Stop by SBCA's booth at BCMC and see all that the association has to offer. I hope to see you in Indianapolis (see page 20).

Best wishes for a prosperous future to all. **SBC**

SBC Magazine encourages the participation of its readers in developing content for future issues. Do you have an article idea for a future issue or a topic that you would like to see covered? Email your thoughts and ideas to editor@sbcmag.info.



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uestion

An example shows how a building's Occupancy Category can affect the required design loads dramatically.

by Jim Vogt, P.E. & Larry Wainright

What is meant by the term Occupancy Category? As a truss designer, I see Occupancy Category II noted on residential jobs but recently received plans from a new client with a Category I designation. Who is responsible for determining the Occupancy Category and how does it affect the loads for a structure?

Answer

The Occupancy Category designates the intended use for a building, which affects the required design loads for the structure. These loads include flood, wind, snow, earthquake and ice loads. The truss designer is not responsible for determining the Occupancy Category but it's useful to understand the concept and the role it plays in determining loads for a structure.

Occupancy Category	Examples	Importance Factor, / (snow loads)
Low hazard to human life	 Agricultural facilities Minor storage facilities	0.8
II Structures not listed in Categories I, III and IV	Residential homes	1.0
III Substantial hazard to human life	 Daycare facilities with a capacity > 150 Elementary or secondary school with a capacity > 250 	1.1
IV Essential facilities	 Hospitals Fire, ambulance and police stations 	1.2

Table 1. Occupancy Categories.

The authority having jurisdiction over a project assigns the Occupancy Category, for both new construction and additions and alterations to existing structures, based on the building permit application. Established on the function a building is meant to serve, the Occupancy Category's Importance Factor determines whether the loads for that structure can be reduced, or need to be increased from a base reference design load.

There are four Occupancy Categories: I. II. III and IV (see Table 1). From lowest to highest, the Occupancy Category describes the potential hazard to human life a structure would pose in the event of failure or serviceability issues. The authority having jurisdiction assigns a category ranging from a low hazard to human life to a significant hazard

or essential structure. For example, an agricultural facility with an Occupancy Category of I would pose a low hazard to human life, whereas a school with an Occupancy Category of III would pose a significant hazard to many people if the building were to fail.

Each Occupancy Category has an associated Importance Factor, which is taken into account when determining a building's structural reliability. There is a direct relationship between the Occupancy Category and the Importance Factor-a low category will result in lower loads and a high category will call for an increase in loads. It's important to note that it is possible for a structure to be assigned multiple Occupancy Categories for different parts of the building. While the Importance Factor is used to modify a number of different design loads, we will look at the Importance Factors that are specifically used to adjust snow loads in Table 2.

Category II is the "default," and therefore, has an Importance Factor of 1.0. Using this as a baseline, anything below Category II would have a reduction in loads and

anything higher than Category II would have an increase in loads. ASCE 7-05 -Minimum Design Loads for Buildings and Other Structures defines Category II as, "[a]ll buildings and other structures except those listed in Occupancy Categories I, III and IV." Essentially, Category II is a catchall for any structures that don't fall into the other categories. This is also the category that applies to most residential homes.

Occupancy Category	Importance Factor, I (snow loads)
I	0.8
II	1.0
III	1.1
IV	1.2

Table 2. Occupancy Categories and their associated Importance Factors for snow loads. For more information. see Table 1-1 and Table 7-4 in ASCE 7-05 – Minimum Design Loads for Buildings and Other Structures.

Let's take a look at an example and how it relates to the loading required by Table 2.

Given, Ground snow load (P_{α}) = 30 psf, Thermal factor (C_{t}) =1.0, and Exposure factor $(C_{+}) = 1.0.$

For snow loads, the required flat roof design load is defined in ASCE 7-05 as:

$P_{f}=0.7(P_{c})(I)(C_{t})(C_{e})$

Where $P_f = Flat roof snow load$ P_{α} = Ground snow load I = Importance factor C_t = Thermal factor

 $C_{o} = Exposure factor.$

Since C_t and C_o are 1.0 in this example, the flat roof design snow (P_f) load is 30 (I)(1.0)(1.0) or 30(I). The resulting design snow load for the various Occupancy Categories is then shown in Table 3.

Occupancy Category	Factor	Resulting Flat Roof Design S from Example Show
I	0.8	24
II	1.0	30
III	1.1	33
IV	1.2	36

Table 3. Resulting design snow load for the various Occupancy Categories for the example above.

As you can see, the Occupancy Category of a building can affect the required design loads dramatically. Be sure to check the construction documents for the appropriate category to use, or consult with the building designer.

Note: The discussion above relates to the 2006 and 2009 versions of the IBC and IRC and the referenced standard ASCE 7-05. The 2012 editions of these codes reference an updated version of the standard, ASCE 7-10, where a number of changes have been made. Discussion of the 2012 versions will be addressed in a future article. **SBC**

To pose a question for this column, call the SBCA technical department at 608/274-4849 or email technicalga@sbcmag.info.

at a glance

- The Occupancy Category designates the nature of occupancy for a building, which affects the required design loads for the structure.
- There is a direct relationship between the Occupancy Category and the Importance Factor—a low category will result in lower loads and a high category will call for an increase in loads.

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Dr. Stanley K. Suddarth, Ph.D., P.E. October 22, 1921—June 9, 2011

Remembering Stan Suddarth

A Peerless Industry Standard

by Sean D. Shields

"To my father, it was all about practicality. Everyone had to have a home, it had to hold up and it had to be affordable. It made sense to him. That was why he was so serious about his work."

-Steve Suddarth

f I have one hand in the oven, and my other hand is in the freezer, on average, I would think I'm doing alright!" This was a typical analogy used by Dr. Stanley K. Suddarth, Ph.D., P.E., in this case, to demonstrate the potential problems associated with using averages in calculations. When Stan Suddarth passed away on June 9, 2011, in Newburg, Oregon, he left behind a significant legacy in academia and the structural building components industry. In 1986, he was one of the first two inductees into the SBCA Hall of Fame in recognition of his considerable contributions to the industry.

He may be most well-known for his work developing the Purdue Plane Structures Analyzer (PPSA), but his work on the American Society for Testing and Materials (ASTM) D-7 Committee on Wood, the Truss Plate Institute's Technical Advisory Committee (TPI TAC), and his work with USDA Forest Products Laboratory (FPL) all played pivotal roles in the way the truss industry developed and flourished during his lifetime. Before delving into the significance of his many achievements, it's important to appreciate the passion and drive he had for his work, and how his unique personality facilitated the difficult cross over between theoretical engineering concepts and the manufacturing process





A Source of Passion

"My father was impressed by mass production," shared Dr. Steve Suddarth, Ph.D., Stan's son and Director of the Configurable Space Microsystems Innovations & Applications Center (COSMIAC) in New Mexico. "He was intrigued at how a small savings in one thing could be multiplied over a large scale to yield a big return." That interest is probably what ultimately led him to focus on structural components, but his life journey is what prepared him for his success.



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Photos

Above: Stan's most recognizable professional portrait from the mid-1960s.

Pg 13, left: Stan as a young boy, already reading with his pipe.

Page 13. center: Stan at about age 15.

Page 13, right: Marine ID card from World War II.

U. S. MARINE CORPS Identification Card

Stan Suddarth was born and raised in a blue-collar home in Westerly, Rhode Island, by his single mother. His grandfather was a tool and die maker and a skilled machinist, and young Stan started as his apprentice. During his junior year of high school, however, his grandfather gave him \$20 (in 1938, that was a sizable gift) and told him to go to college. "At the time, he had no plans to go to college, but he took his grandfather's message to endeavor for something more," said Steve Suddarth. "His love of working on cars probably influenced his decision to pursue the field of engineering." Ultimately, Stan chose Purdue University, which would become his entire world for the better part of four decades.

Continued on page 14



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Stan spent college summers as a fire lookout

on Granite Mountain in Washington.

Remembering Stan Suddarth Continued from page 13

He was initially drawn to Purdue's School of Agriculture, perhaps influenced by the fact that many forestry majors got jobs working out in the field. "My father always loved to camp, and during college he got a job over the summers working as a lookout on Granite Mountain in Washington," remembered Steve Suddarth. "As kids, we would go back there often to marvel at the long trek [eight miles rising over 3,800 feet] he had to make from the base up to the tower every day."

After graduation, Stan joined the Marines and fought in the Pacific during World War II. He was assigned to an anti-aircraft radar division. He came from a long line of men who had



"He worked with some of the most advanced technology of the time, and he excelled in it, rising to the rank of Captain," explained Steve Suddarth. "That success likely served as a foundation for the confidence he had when he returned home to pursue his advanced degrees."

Watching an Industry Develop

In the early 1960s, there was a desire to construct homes faster and more efficiently. The invention of the metal connector plate in the 1950s and the formation of TPI in 1960 paved the way for a new method of construction that could do just that. However, as this fledgling industry attempted to displace the established practice of building a home one piece of lumber at a time by a skilled carpenter, there were a number of technical issues facing these early pioneers. Stan came into the field at just the right time. His body of work addressed both the mechanical properties of lumber, but also the benefits derived from the use of the metal connector plates at the component joints.

"Stan had a marked influence on critical elements of structural wood design standards," shared Bill Galligan, who worked on collaborative programs with Stan while at FPL and on joint research efforts for over 20 years. Stan was a key figure on the (ASTM) D-7 Committee on Wood, which early in his involvement developed a new approach to standards development regarding the mechanical properties of wood. "There were so many evolving products in the 70s; composite



lumber, I-joists," remembered Don Sharp, a friend and former head of International Engineering for Trus Joist Corporation. "The standards we developed had to become more detailed and prescriptive due to the increasing complexity of the products and the need for sound and reasonable design values."

"My father was always fascinated with the proposition that you could take a naturally occurring organic substance and assign general structural properties to a larger set based on a smaller sample," said Steve Suddarth. One had to look no further than Stan's considerable personal library focused on the history of how wood had been used in structures. "He had this interest in the use of wood in structures and where long-time existing standards had evolved from," remembers Sharp.

⁶⁶ [During WWII] he worked with some of the most advanced technology of the time, and he excelled in it, rising to the rank of Captain. That success likely served as a foundation for the confidence he had when he returned home to pursue his advanced degrees."

-Steve Suddarth

After college, Stan continued his family's long tradition of service to our country. As a Marine, he fought in the Pacific during World War II. rising to the rank of Captain.

"Not only was he a consistent participant in ASTM D-7, but he also contributed to the National Design Specification," added Galligan. "One unique approach Suddarth took was developing an adjustment to column design for the variability in stiffness of the column material to account for buckling." Stan's research program at Purdue University also examined other aspects of truss design and performance, including relating basic wood properties, lumber design values and truss construction details to plate performance.



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In the late 1970s and early '80s. Stan consulted with FPL, which was looking for a roadmap to help align the Laboratory's wood engineering program with national needs in the light frame housing market. "Stan's extensive and timeconsuming effort resulted in an FPL publication that provided guidance for research goals and planning for over a decade." pointed out Galligan. Continued on page 16



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Remembering Stan Suddarth NEW from Wasserman Continued from page 15

Purdue Plane Structures Analyzer (PPSA)

Stan's ability to successfully attack problems in wood structural design is probably best illustrated through his development of the PPSA. "PPSA solved the vexing problem of how to incorporate plate performance in the analysis of truss design," explained Galligan. "Prior to PPSA, performance was captured only by a variety of estimating techniques." In refining PPSA, Stan applied his unique combination of engineering mechanics, knowledge of wood properties and common sense to a solution that was a major step forward for the industry and standardized a method that could be widely accepted and applied.

At a time when people had desk calculators, and computers the size of large rooms accomplished computations using paper punch cards, the PPSA software program was a leading edge tool of the day. "His PPSA program was at one time or another used for truss analysis by most of the connector plate companies," added Steve Cabler, Senior Vice President for Engineering and Technology for MiTek Industries. "It gave us the flexibility to design more complex configurations and indeterminate components." In many ways, it was the precursor to all the truss design software currently used by the industry to design the complex truss configurations builders and architects rely upon to build today's structures.

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As the number of truss fabricators grew, the need for standards and guidance for manufacturers increased. During this time, the work of TPI TAC grew in importance, and Stan's participation was a key element. "Stan's research and guidance had a tremendous influence on our industry through his participation in TPI TAC," said Cabler. "When he spoke, people listened. Just having him as a participant gave TPI a high degree of credibility."

"He was also a voice of reason," added Dave Brakeman, Vice President of Engineering at ITW Building Components Group. "At the end of the day, if there was a conflict over a technical aspect of the standard, Stan would generally have the last say." Beyond his expertise, there was a simple reason why he was listened to, and heeded, so often. He was a great communicator. Continued on page 18

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Remembering Stan Suddarth Continued from page 16

"Stan had a unique combination of analytical skills, an understanding of their practical application and the ability to communicate well," remembers Galligan. "He was very good at putting things in real, essential terms." Dr. Suddarth was first, and foremost, a college professor, and he enjoyed teaching anyone who was willing to learn. "When I joined TPI TAC in the early 80s, Stan was revered and respected," shared Brakeman. "As a young engineer in the field, I was very appreciative of how approachable and patient Stan was, given his reputation."

His most famous talks usually occurred outside the classroom. "Stan would go on the road with his good friend and colleague Don Percival from the University of Illinois," said Galligan. "Those dog and pony shows discussed wood properties, truss design, truss handling and common sense wood engineering to the audience with a constant flow of jokes and some slap-stick."

An Engineer on Engineered Wood

Metal plate connected wood trusses were not the only product that benefited greatly from Suddarth's contributions. In the 1970s and early '80s, FPL was the only place one could go to get computer design assistance for glue laminated beams. "This stifled innovation in beam construction, limiting options to a few lumber combinations because of either the tedious hand calculation or having to borrow access to the computer at FPL," explained Galligan.



Center: Firing a canon on the 4th of Juy, one of Stan's favorite pastimes. Right: Stan enjoying his 85th birthday celebration.

program for the entire U.S. glulam industry."

As desktop computers became more prevalent, he worked

with a handful of graduate students to design a software pro-

gram that could meet design standards, yet be programmed

to introduce variable lumber design values into a composite

finished product. Galligan added, "Stan then designed a more

flexible glulam design program that the American Institute for

Timber Construction turned into the first computerized design

Through independent contracting before and after his retirement, Suddarth also worked on the development of products like Weyerhaeuser's parallam beams and other engineered wood products.

Right Person, Right Place, Right Time

It's hard to say where the structural components industry would be today without the influence of Dr. Stanley Suddarth.



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Certainly, the beginnings of this industry was borne on the backs of many hard-working visionaries, but the technical demands of these products perhaps required someone of Suddarth's intellectual prowess and practical know-how to ultimately help it flourish.

"Initially, you were limited to a few common truss types with recognizable web patterns," said Brakeman. Each truss had to be sketched out and designed by hand, which was time consuming. "Through PPSA and his assistance developing the TPI simplified method and Q-factors, it suddenly became much easier for people to write computer design programs to design trusses."

While Stan will be greatly missed by many in and out of the industry, it is impossible to miss his significant influence, whether you look at fundamental assumptions about the mechanics of wood, industry standards, or truss design software. "To my father, it was all about practicality," shared Steve Suddarth. "Everyone had to have a home, it had to hold up and it had to be affordable. It made sense to him. That was why he was so serious about his work." **SBC**

Many thanks to everyone who contributed thoughts, stories and photos to this remembrance of an industry legend. Keep an eye out for some additional stories about Stan's life in the web version of this article at www.sbcmag.info later this month.



Schedule of Events

Tuesday, September 20

12p-6p Registration 6p Run for BCMC Build 5K

Wednesday, September 21

7a-6p Registration 7a-8a Continental Breakfast 8a Welcome from the BCMC Chair 8a-9a Kick-off Presentation: George Hedley 9a-6p Spouse/Guest Hospitality Room 9:15a-10:30a Educational Sessions 9:30a-12:45p Business Success Blueprint Session 10a Spouse/Guest Orientation by Indianapolis Convention & Visitors Association 10:30a-10:45a Coffee Break 10:45a-12p Educational Sessions 12:15p Ribbon Cutting Ceremony

12:15p-6p Exhibit Hall Open 12:15p BCMC Poker Run Begins 4:45p BCMC Bowl Drawing 5p-6p Welcome Reception 5p BCMC Tri-tacular Heat Races

Thursday, September 22

7a-5p Registration 7:30a-8a Sit-down Breakfast 8a-9a SBCA Annual Meeting 8a-5p Spouse/Guest Hospitality Room 9:15a-10:30a Educational Sessions 9:30a Spouse/Guest Tour 10:30a-5p Exhibit Hall Open 12p Tri-tacular Championship Race 12:30p BSG Summit 1p & 3:30p BCMC Bowl Drawings 3:30p-5:30p CM Roundtable: Your Business Lifeline 4p BCMC Poker Run Ends

Friday, September 23

8a-10a Registration 7:30a-8a Continental Breakfast 8a-9:30a Economic Forecast 9:30a-12:30p Exhibit Hall Open 8a-12p Spouse/Guest Hospitality Room 11:30a BCMC Bowl Drawing 12:30p Official Adjournment 12:30p Plant Tours 6:30p SBCA Board & Top Chord Club Dinner: All are Welcome!



Events to Benefit the BCMC Build Project

BCMC BUILD

Monday & Tuesday, September 19 & 20

BCMC Build, Habitat for Humanity of Greater Indianapolis and Eli Lilly are teaming up for BCMC Build 2011! We are building two single-family homes. The lots reserved for BCMC Build are within walking distance. The goal of the event is to foster goodwill

in Indianapolis, showcase the benefits of components and unite the industry for a common cause. It's part of the mission to Build Community and Make Connections.

We hope you consider joining us for this exciting project! Visit <u>bcmcbuild.com</u> to find out how you can participate, make a cash or material donation, look at the house plans or even see video footage from BCMC Build 2010.

Run for BCMC Build 5K

Tuesday, September 20, 6:00 p.m.

Join us for this exciting new event and support BCMC Build 2011! The course will follow Indianapolis' historic White River canal, the heart of the city's cultural district. Walk or run...it's up to you!



BCMC Tri-tacular

Wednesday & Thursday, September 21 & 22

If you haven't ridden a trike since your childhood, now is your chance! Form your team of four and register for a fierce competition around the BCMC show floor. Registration for a team costs \$100. Win prizes for 1st (\$300), 2nd (\$200) and 3rd (\$100) place! Heat Races are Wednesday from 5 – 6 p.m. The Championship Race is Thursday at 12 p.m. Proceeds will benefit BCMC Build. Register at bcmcshow.com/tritacular.php.



BCMC Poker Run

Wednesday & Thursday, September 21 & 22



All hands must be submitted by 4 p.m. on Thursday. \$25 entry fee per person. The winning hand will receive 25% of the pot collected from event registration by September 16. The remaining proceeds will benefit BCMC Build. Register at bcmcshow.com/pokerrun.php or on the Advance Registration Form.



Kick-Off Presentation: George Hedley • 8:00 a.m.

Get Your Business to Work in a Tough Economy!

It's time to face reality, start growing and making a profit. In order to get your business to work, you've got to set clear goals, implement a proactive marketing and sales program, replace yourself with systems, get your finances in order, build a management team and get your business growing again. George Hedley, the best-selling author of Get Your Business To Work!, will share his proven "Business \$uccess Blueprint" to build your business. Hedley owns and operates a \$75 million construction and development company. His business success is the result of long-time, repeat customers, focusing on priorities that really count and management systems that always make a profit.

Gold Advertiser • Silver Advertiser • Bronze Advertiser

Alpine Systems Corporation -**ITW Building Components Group**

Alpine Systems (a division of ITW BCG) is a full service supplier of metal connector plates and Cullen truss hangers to wood truss manufacturers across Canada. Alpine's full line of products and services includes complete engineering service; proprietary software, support and training; and a complete line of cutting, assembly and material handling equipment for truss and wall panel manufacturers.

AmeriCAD - ITW Building Components Group

VisionREZ by Ameri-CAD bridges the gap between architectural and manufacturing with purpose-built residential Building Information Model (BIM) data. Powered by Autodesk Technology, VisionREZ enables the user via our Instinct process to efficiently create coordinated 3D models, construction documents, framing, graphics, bill of materials with an intelligent model link to ITW BCG software solutions.

Apex Machine Works LLC

The WoodRunner is a revolutionary step forward in automated lumber retrieval systems. As a totally automated system, the WoodRunner eliminates the costs and limitations associated with feeding saws manually. This proven technology brings a new level of versatility, efficiency and accuracy to picking and feeding lumber to saws like Omni Miser, Alpine's ALS and other linear saws.

> Contact: Mr. Steve Weinschenk • 507-250-2909 • 507-322-3700 steve@apexmw.com • www.apexmachineworks.com

Automatic St amping, LLC

Automatic Stamping, LLC is a manufacturer of metal truss plates. Come visit our booth to see the new "AS-20" truss plate and the new "AS-18-HS" truss plate where dependability and customer service is our number one priority.

BCMC Build

BCMC Build embodies the spirit of Building Community, Making Connections. As the second annual charity build held in conjunction with the BCMC Show, BCMC Build will occur September 19 and 20 in Indianapolis. We're excited to announce partners Habitat for Humanity and Eli Lilly and Company who will help us coordinate the Build. We're upping the ante by building not one but two single family houses!

Beadles Lumber Company

Manufacturers of visually superior SYP MSR lumber graded and stamped with #1 wane. 2x4 through 2x12. Look for SPIB mill stamp number "205."

Canadian Wood Products Montreal Inc.

CWP focuses its efforts on certain specialty products in order to offer a service of high quality. Our traders are in touch with forest products suppliers around the world and they can help you find what you need. The fol-



See ad on page 15

Exhibitor Profiles

lowing products constitute our specialties: certified lumber, commodities, export, MSR lumber, premium lumber, and tropical wood.

Carolina Strapping and Buckles Company

Carolina Strapping and Buckles Company is the leading U.S. manufacturer of woven, composite and bonded strapping and lashing products used in a variety of packaging and load securement applications. Our brand name products: GatorSTRAP, MakoSTRAP, ZippSTRAP and GatorLASH offer savings, safety and convenience over steel banding and ratchet straps.

Clark Industries, Inc.

Clark Industries, Inc. manufactures a unique range of production equipment for the building component industry. Our equipment line includes roof & floor truss presses, jack presses, column laminators, conveyors & stackers, etc. We stress quality, reliability, and continued support. Come by our booth to learn how we can help you.

Contact: Mr. Jared Schulz • 417-235-7182 • 417-235-8262 iared@clark-ind.com • www.clark-ind.com

See ad on page 16

Cold-Formed Steel Council

SBCA established the Cold-Formed Steel Council (CFSC) to focus on issues that affect manufacturers of steel structural building components. The goal of CFSC is to protect and educate component manufacturers through risk management and training material. Stop by our booth to see all of CFSC's products and services.

Component Runner. LLC

Component Runner, LLC is a design outsourcing firm exclusively for MiTek Software Suite customers. They provide building modeling and truss design services for both estimating and production. Component Runner uses a design team approach delivering high quality at affordable prices. Come visit us inside the MiTek booth.

Custom-Arch. LLC

Arches by Custom-Arch are pre-fabricated to the exact specifications of our homebuilder customers. Our wooden arches are pre-mitered to slip into your panels with ease and nail in place guickly with your standard nail guns. Perfect curvature, strong, durable, and economical...If you want to add value to your wall panels by installing arches, you owe it to yourself to consider Custom-Arch.

Eagle Metal Products

See ad on page 16

Serving the component industry for more than 20 years with connector plates, design software, engineering services and manufacturing equipment, Eagle Metal is committed to providing exceptional products and customer service. Manufacturers across the country are discovering the advantages. Visit our booth to learn more. Eagle Metal...Engineered. Tested. True. ®

Contact: Mr. Carl Schoening • 800-521-3245 • 972-888-9966 carl@eaglemetal.com • www.eaglemetal.com



Component Manufacturers Roundtable 3:30 p.m.

Your Business Lifeline Component Manufacturers Only

This peer-to-peer forum helps you to evaluate your business model and provides problemsolving resources.

- Review key industry benchmarks and best practices
- ⇒ Gain marketplace intelligence
- ➡ Learn how to grow your business

Moderator: Kirk Grundahl, SBCA Executive Director

Exhibitor Profiles

Eide

See ad on page 9

WizardPDS[®] is the world's leading automated truss jig system and the first to virtually eliminate ALL setup time and manual jigging at the assembly table. WizardPDS[®] technology will retrofit with virtually any new or existing truss manufacturing system. Powerful WizardPDS® Gold software offers Truss Projection & Laser Integration features.

> Contact: Mr. G. Mitchell Eide • 612-521-9193 • 612-521-9307 mitch@eidemachinery.com • www.eideintegratedsystems.com

Engineered Wood Council

SBCA's Engineered Wood Council represents the interests of SBCA members who distribute engineered wood products. Projects include publications and educational programs.

Enventek

Enventek manufactures user friendly, safe and inexpensive automation for your company. We build competitive truss automation equipment. Our products include a high speed component saw, linear saw, projector systems, and more. Come see our latest products at www.enventek.com.

FastenMaster

FastenMaster is a brand of task specific fasteners to make a project Faster, Easier, Stronger. For more information check out the FastenMaster Website at www.FastenMaster.com

Finnforest US

See ad on page 13

See the Finnforest booth for up to date information on Master Plank LVL beam & headers, Master Chord Truss Chord stock and other laminated engineered wood products from Finland.

> Contact: Mr. Robert Loew • 800-622-5850 • 810-824-4901 robert.loew@finnforest.com • www.finnforestus.com

Flash Bridge Co., Inc.

Flash Bridge Co., Inc. offers the "Original" Truss Spacer. Truss Spacers save time, labor, timber and money when mounting roof trusses. Truss Spacers eliminate problems and are incredibly accurate. Don't build another home without them!

Georgia-Pacific Wood Products LLC

Georgia-Pacific Wood Products operates fourteen Southern Pine lumber mills located in North Carolina, South Carolina, Georgia, Alabama, Mississippi, Arkansas and Texas. Primary production is 2'x4's in 6'-20' lengths, including 7'. Grades include DSS, SS, #1, #2 and #3.

GILMAN BUILDING PRODUCTS. LLC

Gilman Building Products is a privately-owned company producing quality Southern Yellow Pine lumber since 1972, featuring M-grade lumber, geared toward the truss industry. Annual production is over 600 million

board feet at 6 GA/FL locations. Gilman offers prompt service and rail shipments to the component manufacturing industry.

Hardy Frames

Hardy Frames, Inc. manufactures and markets the revolutionary Hardy Frame® shear wall system and have been the leader in the pre-fabricated shear wall industry for over a decade. The Hardy Frame® system allows building design professionals to economically and safely minimize wall space and maximize wall openings while resisting high wind and earthquake loads.

Hundegger USA, L.C.

As a true automated milling machine, Hundegger is the most flexible machine on the market with the largest cross section cut area and the most advanced servo control. That is what separates a Hundegger machine from other component saws on the market

Integrated Stealth Technology

Integrated Stealth Technology will be showing a table with automated jigging. We also have rebuilt machines. Stop by and let us see what we can do for vou.

ITW BCG Equipment - ITW Building Components Group

Relentless dedication to reliability and innovation by ITW BCG Equipment enables component manufacturers to meet the challenges of today's tight budgets and complex designs. Intelligent Building Systems and Alpine brands are the leading choice for roof, floor and wall manufacturing equipment. Our knowledgeable staff will help you maximize your company's performance and improve your bottom line.

ITW BCG Hardware - ITW Building Components Group

Designing structural connections is the lifeblood of what we do. To create more value for you, we offer a complete line of construction hardware and software solutions based on our extensive engineering expertise. Our line of hardware allows us to improve design, simplify and speed overall construction of the entire structure.

ITW Building Components Group

See ad on page 28

ITW BCG is the leading supplier of innovative products and services for the building component industry. Our unrivaled line of software includes design and manufacturing programs that work together to streamline building from start to finish via our Instinct process. We offer engineering design and management software, full line of equipment for truss and wall components, metal connectors, floor truss metal webs, cold-formed-steel trusses and construction hardware.

> Contact: Mr. Ken Kuehn • 817-633-5100 • 817-652-3079 kkuehn@itwbcg.com • www.itwbcg.com



Economic Forecast 8:00 a.m.

Mark Vitner

Mark Vitner is a managing director and senior economist at Wells Fargo. He provides regular updates on the housing market, commercial real estate, regional economics and inflation.

Mark's commentary has been featured in the New York Times, Wall Street Journal and BusinessWeek. His commentaries also frequently appear in SBC Industry News Top Headlines. This is Mark's second time speaking at BCMC. After his excellent presentation in 2010, you asked us to bring him back this year.

Whole House Design, Single Building Model Technology, Intelligent Building Design, Building Information Modeling – KeyBuild is the embodiment of these catch phrases. Keymark is your one stop shop for integrated floor, wall & roof design. Visit Keymark's booth at BCMC 2011 and witness how theory is becoming everyday practice at Keymark!

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Keymark Enterprises

See ad on page 15 Stop by the Lakeside Trailer booth to get all the newest and latest improvements in delivery of components. Unbelievably reduced show prices on all models. We have made over 1,700 truss trailers built since 1987.

> Contact: Mr. Lee J. Kinsman • 573-736-2966 • 573-736-5515 lee@rollerbed.com • www.rollerbed.com

MangoTech USA LLC

The M.A.L. AUTOMATED TRUSS JIGGING SYSTEM offers a minimally evasive onsite retrofit. The APOLLO SAW continues to offer fresh automation for wall marking and docking as well as truss cutting. The MANGO WALL EXTRUDER is globally redefining the way walls are built; learn more at the MangoTech booth.

Masengill Machinery Company

See ad on page 13

Masengill Machinery is one of the Southeast's largest reconditioners of used woodworking machinery. In addition to stock on-hand and the computerized inventory of the UWME (United Woodworking Machinery Exchange), Masengill offers a locating service for reworked machinery to local, regional, national and international customers. We also offer exclusive and open lines in new machinery as well.

> Contact: Mr. Wayne Masengill • 423-586-7831 • 423-586-0483 waynem@masengills.com • www.masengills.com

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Exhibitor Profiles

MiTek

See ad on page 2-3, 18-19

See how the MiTek family of companies can help you bring Buildability™ to your customers' projects. MiTek, the industry leader in design, software and automated manufacturing equipment-along with Hardy Frames, Aegis Metal Framing and our newest family member, USP Structural Connectors come together to bring Buildability to your customers.

Contact: Mr. Michael Klein • 314-434-1200 • 314-434-5343 MKlein@mii.com • www.mitek-us.com

Monet Desauw Inc.

Monet DeSauw Inc., a manufacturer of component cutting and material handling equipment, will display our linear saw. With its low cost and unique design, you will see many advantages to this saw. Come by our booth and we will be glad to show you our superior products.

MSR Lumber Producers Council

Emphasizing its higher quality, longer spans, and better lifetime performance, we will let you know how you can benefit directly from using MSR lumber at your component manufacturing operation. We welcome your feedback on what you would like to see next from your MSR producers, too!

Nordic Engineered Wood

Nordic produces competitively priced wood I-joists and glulam building products. The company manages over 2 million acres of forests and is FSC certified. Nordic Lam[™] beams, headers, columns, tall wall studs, and cross-laminated timber panels feature an exclusive EnviroLam™ technology: a process that minimizes waste and optimizes fiber use.

Palfinger North America

Palfinger North America is a world class manufacturer of truck mounted knuckle boom cranes and forklifts. We offer the ideal solution for your various loading and unloading problems and specific needs. For more information on the Palfinger product lines, please contact us at 800-567-1154.

Panel Fastening Systems - ITW Building Components Group

ITW Panel Fastening Systems (a division of ITW BCG Equipment) is a supplier of pneumatic and cordless nailing, stapling tools and fasteners for the wood panel industry. We offer Paslode, Duo-Fast and ToolMatic brand tools and fasteners. Our tools are compatible with all U.S. and European automated panel equipment.

PANELS PLUS

See ad on page 11

Panels Plus is a customer focused company. Our equipment is designed and built with expansion in mind. As your business grows so can your system. We can help with your building layout and efficient equipment choices. Customer service, installation, and training sets Panels Plus apart from the rest.

> Contact: Mr. Tim Kaasa • 866-726-7587 • 507-369-0524 tkaasa@panplus.com • www.panplus.com

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Jason Blenker Blenker Building Systems

[Economist] Mark Vitner is the best and most authoritative person I have ever heard in his field.

> Jeb Syler Dansco Engineering



Exhibitor Profiles

Pennsylvania Lumbermens Mutual Insurance Company

See ad on page 17 PLM specializes in property and casualty insurance for the lumber, woodworking and building material industries. We offer competitive rates, and prompt claims handling. We carry an A.M. Best rating of A (Excellent) and will work with any licensed agent of your choosing.

> Contact: Ms. Charlotte Friend • 800-752-1895 • 215-625-9097 cfriend@plmins.com • www.plmins.com

Princeton Delivery Systems

Princeton Delivery Systems is the leading U.S. truck mounted forklift manufacturer. Princeton's PiggyBack[®] enables your driver to unload and place virtually any building materials precisely where your customer wants them, anywhere on site.

Ravonier Wood Products

Ravonier Wood Products manufactures high quality Southern Yellow Pine lumber. Rayonier is a quality-driven, service focused company. Our production facilities give us the flexibility to offer customers the highest quality products for use in construction, remodeling and decorative applications. We have been producing top-grade lumber products since 1926.

RC Packaging Systems, Inc.

RC Packaging Systems is an American manufacturer of polyester cord strapping and buckles for over 35 years. Our product lines include: woven and non-woven light duty cord, heavy duty and extra heavy duty cord and polypropylene coated composite cord strapping. We also manufacture our phosphate coated and galvanized buckles.

Richmond International Forest Products. LLC

After decades of EWP's proven performance, we're now expanding into this market. Our traditional expertise in supply chain management will ensure inventory and inbound materials that will meet your demands. And the people behind the EWP Division have over 20 years' experience supporting EWP.

Robbins Manufacturing Company

Robbins Lumber offers distribution centers throughout the Midwest specializing in MSR Pine and MSR spruce lumber. We have office locations in Florida, Michigan and Chicago, IL. Stop by our booth and let us show you our commitment to customer satisfaction.

Sauter-Timber LLC

Sauter Timber is North America's first Joinery Center for heavy timber components. We supply the building industry with pre-cut heavy timber components to match with other components, as well as complete timber frame and hybrid homes.

SBC Research Institute

The SBC Research Institute (SBCRI) offers an extensive list of testing options under a variety of application, attachment and loading conditions, all of which will lead to more accurate and efficient design and improved installation/use of products. SBCRI has ISO/IEC 17025 ACLASS accreditation.

Sherwood Lumber

Sherwood Lumber is a distributor, risk manager and broker of lumber, plywood and industrial building materials.

Simpson Strong-Tie

See ad on page 6 Simpson Strong-Tie Company is the world's largest manufacturer of steel connectors for wood construction. The product line totals nearly 7,000 items, with more than 1,700 different joist hangers alone. Strong-Tie® connectors for solid timber, composite wood products and plated trusses are the most specified of any brand.

> Contact: Ms. Frankie Emerson • 925-560-9000 • 925-847-1603 femerson@strongtie.com • www.strongtie.com

SL-Laser Systems

Founded in 1988, SL Laser has been a pioneering force in the development of precision single and multiple head laser projection systems for truss, floor deck and wall panel systems. Our patented hardware and state-of-the-art software feature many user-friendly features designed to enhance functionality, while prompting the easy-to-use fundamentals that make our systems the industry benchmark. Seamless integration between TrussPilot[™] software and hardware results in reduction of production costs and an increase in accuracy and profitability.

SpaceJoist - ITW Building Components Group

Capture a growing market with SpaceJoist, the industry standard and lightest open-web floor joist available. This truly unique truss system combines the best features of a wood I-joist and an open metal web floor truss to deliver a quality product for maximum efficiency. SpaceJoist is the premier floor system for both commercial and residential applications. See how this INNOVATIVE product can benefit your company.

Spotnails

Spotnails has been one of the leading manufacturers of pneumatically driven fasteners for nearly 70 years. The company manufactures a wide range of industrial fastening products including nails, staples, pins, brads and tools for use in packaging, furniture/woodworking, construction, factory-built housing and many other industries.

Structural Building Components Association

Representing component manufacturers, builders, material suppliers and industry professionals, SBCA provides the tools to protect and grow your

business. Whether it's educational resources, risk management strategies. building code watch, financial/wage surveys, legislative alerts, in-plant safety and quality control, transportation issues, technical training or marketing plans, SBCA provides tangible benefits to members.

Structural Building Components Magazine

Structural Building Components (SBC) Magazine is the component industry's primary resource for leading-edge information about current issues, trends and products that affect the future of framing. SBC staff welcomes your feedback and article ideas at editor@sbcmag.info.

T.R. Miller Mill Co., Inc.

T.R. Miller Mill Company has been a quality lumber producer since 1872. We offer a full line of Southern Yellow Pine products, specializing in machine stress rated (MSR) lumber for the truss industry. Visit our booth and let us help you with your future lumber needs.

Taiga Building Products LTD

Taiga Building Products is the premiere supplier to the building products industry in Canada. The exclusive distributor of Louisiana Pacific's Engineered Wood Products and the Master Licensee and partner of Keymark software, Taiga brings together product expertise, automated engineering software, quality products, and industry leading distribution services.

Truss Plate Council

SBCA's Truss Plate Council acts as a forum and a resource for the companies that supply truss plates and component design software.

Truss Plate Institute

The Truss Plate Institute (TPI) and its members are connecting the truss industry. Stop by our booth to learn about our nationally recognized 3rd Party Quality Assurance Inspection program, to learn about the ANSI/TPI 1-2007 standard, and to review and ask questions about other guidelines and technical publications such as BCSI!

TrusSteel - ITW Building Components Group

TrusSteel is the most accepted; most specified cold-formed steel (CFS) truss system on the market today. No building component system combines strength, stiffness, fire and insect resistance and design flexibility so well. Our product line is built upon the extensive truss engineering and software knowledge inherent in all ITW BCG products.

USP Structural Connectors

USP Structural Connectors serves the residential and commercial building industries throughout the US and Canada. Our product line encompasses over 3000 parts, including a line of connectors for the engineered lumber and plated truss industries and is backed by an in-house engineering staff, technical assistance team and customer service.

For over 20 years WEIMA has been providing customized shredding solutions. Size reduction can be used to sell chips, provide boiler fuel or simply save on hauling & labor costs. WEIMA America, Inc. offers both hopperfed & horizontal machines with features like the V-Rotor System and the Cylinder-Assisted Lift-Up Screen. Wood Truss Council The Wood Truss Council (WTCA) is SBCA's largest council. Representing the wood structural building components industry in the U.S., Canada and internationally, WTCA provides a comprehensive supply of tools and resources for wood truss manufacturers.



Exhibitor Profiles

Virtek

Virtek is the leading developer of precision laser-based solutions enabling component manufacturers to produce products faster, better and at lower costs. The Virtek TrussLine Laser Projection System, with new green lasers that provides improved visibility with new software that features improved usability, real-time production status, and reporting functionality.

Wall Panel Council

SBCA's Wall Panel Council provides information and resources for the manufacturers of wood wall panels and their suppliers, and it will assist them as they act to expand the market for their products.

Wasserman & Associates, Inc.

Wasserman & Associates is a representative for new truss, wall panel, stair, door and fingeriointing equipment. We also offer the option of used or reconditioned equipment. As a partner in your equipment selection process, we promote the equipment that best suits your individual requirements, not the equipment that optimizes our commission. We will be displaying a wood fingerjointing line in our booth.

> Contact: Mr. Rod Wasserman • 402-438-2161 • 402-438-2524 rodwass@aol.com • www.wasserman-associates.com

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It's the end of an era for the structural building components industry. Richard Brown, former President of Truss Systems (Oxford, GA), retired May 31. The industry sends its best wishes to a "true Southern gentleman."

Since entering the roof truss industry in 1972, Richard has made several significant contributions, including serving as SBCA President (1998-1999) and as

Chairman of the Carbeck Structural Components Institute. He was inducted into the Hall of Fame by his peers in 2004, and is a Diamond Club member of the SBCA Top Chord Club. (Above, Scott Arguilla (Best Homes, Inc., retired) presents Richard Brown with the 2004 Hall of Fame Award.)

"When I met Richard through the SBCA guarterly meetings, it was my first opportunity to work with a true Southern gentleman; he seemed to go out of his way to welcome me to the industry," said Kendall Hoyd, a fellow former President of SBCA, and current CFO for Trussway Holdings, Inc. "Richard is an authentic person with a keen mind for business and a good heart to boot."

We couldn't have said it better ourselves. Thank you for your years of service, Richard, and enjoy vour retirement! **SBC**

SBC Photo Contest – Give us your best shot!

No really, send us your industry photos. **SBC** is launching its 2011 photo contest! Send us your photos of interesting projects, key events in industry history, anything that tells the story of structural building components. Email your photos* (high resolution, 300 dpi, preferred) along with a brief description to epatterson@sbcmag.info. Finalists can win SBC swag, and top photos will be posted on the new SBC Magazine website over the next few months. *Photos submitted may be used in SBC Magazine or other SBCA materials.



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September/October 2011





OSHA Has New Residential **Fall Protection Rules!**



Put them in your jobsite packages before enforcement begins September 16!

For reader service, go to www.sbcmag.info/sbca.htm

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The Newly Revised B11 Summary Sheet:

Provides guidance to framing crews on how to assess fall hazards



Stresses trusses are not designed to serve as fall protection anchorage



References OSHA requirements regarding fall protection equipment

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